

Pure Foods Tasmania

2026 Annual General Meeting

ASX: PFT

Key Commercial Achievements

Coles

Tasmanian Pâté distribution expanded from approximately 300 to 700 stores.

300→700

Costco

Relaunch of the Costco relationship and new product opportunities.

Relaunched.

Brilliant Food Australia

Acquisition of a complementary premium seafood business.

Elato

Acquisition of a premium ice cream brand.

Operational Improvements

01

Manufacturing consolidation at Mornington

02

Improved business intelligence, reporting and decision-making.

03

Strengthened leadership across Operations, Finance, Sales and Ice Cream



Roz Kaldor-Aroni

General Manager, Ice Cream

Founder of Elato and award-winning frozen dessert entrepreneur.



Andrew McCann

Head of Operations

Previously National Pies, Bakers Delight and Banjo's Bakery Café.



Sunny Rong

Finance Manager

Experience across Tasmania's food and aquaculture industries.



Steven Scott

Head of Sales

Previously National Pies, Country Chef, Tibaldi and Bertocchi Smallgoods.

Shareholder Communication

01

Regular shareholder newsletter introduced following shareholder feedback.

02

Updates on business developments, products and operational progress.

03

Shareholders who haven't subscribed are encouraged to sign up.



ICE CREAM DIVISION

Roz at Fine Food Australia

Elato and frozen desserts

PFT SHAREHOLDER NEWSLETTER



BRILLIANT FOOD

Costco sampling launch

Smoked Salmon Rillettes

PFT SHAREHOLDER NEWSLETTER



STAFF UPDATE

Celebrating Tim’s five years with Pure Foods Tasmania

PFT SHAREHOLDER NEWSLETTER

FY26 Financial Results Explained

$8.64 million

FY26 statutory net loss after tax

Approximately $6.6 million

Non-cash accounting charges

Non-cash charges included deferred tax asset derecognition, goodwill impairment, and depreciation and amortisation.

FY26 included restructuring, recommissioning and product development expenditure.

Improving profitability and operating cash flow remains a priority.

AI and Business Reporting

01

Improved sales and financial visibility.

02

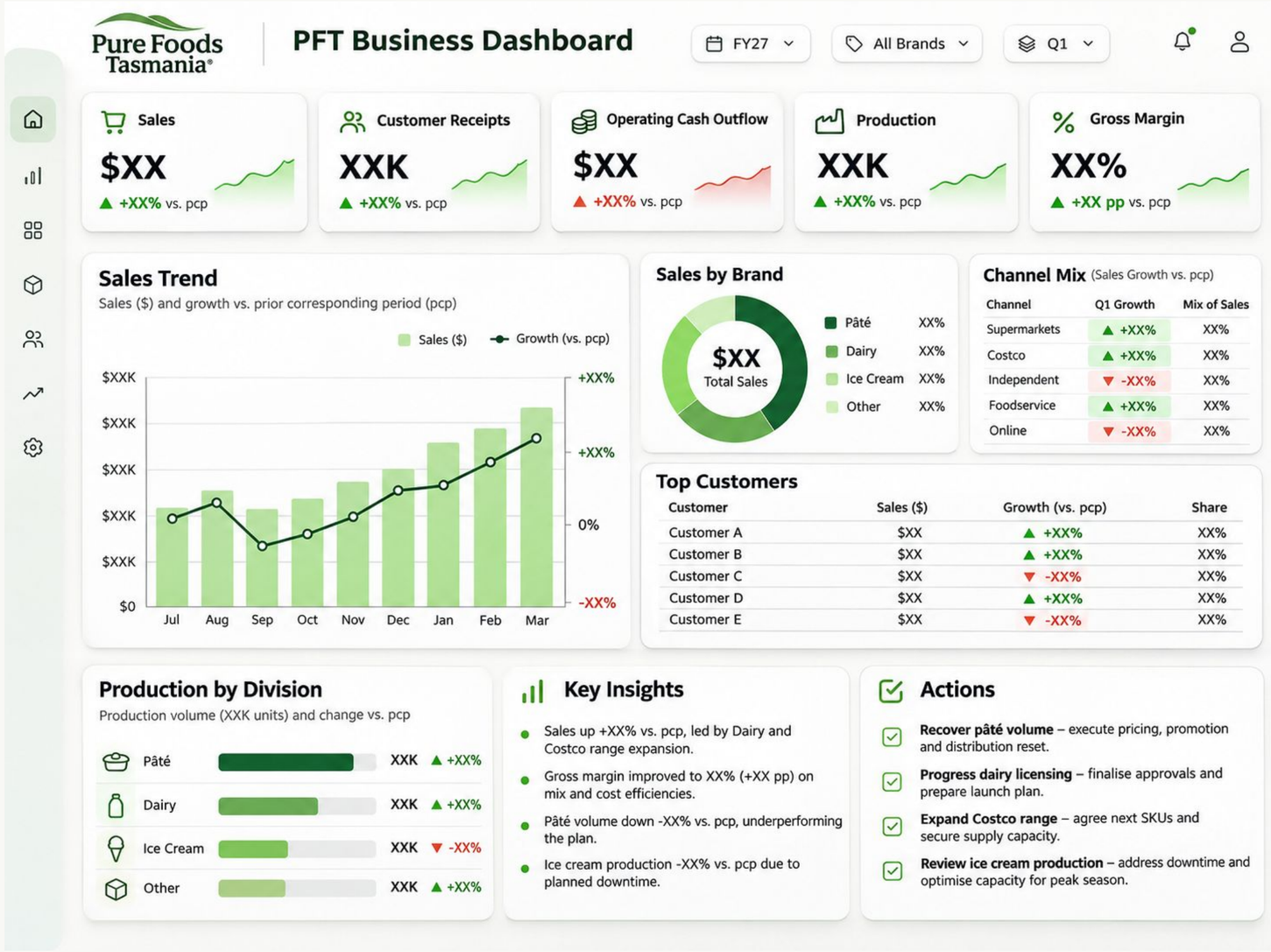
Better production and labour reporting.

03

Faster access to management information.

04

More informed decision-making.





Growth Opportunities

Existing Retail Relationships

Further ranging opportunities with Coles, Woolworths and Costco.

Greater distribution through independent retailers.

New Commercial Opportunities

Exploring new commercial partnerships with established national and international food brands.

Leveraging our existing manufacturing capabilities and retail relationships to support new distribution and contract packing oppertunies.

FY27 Priorities

01

Financial Performance

Improving profitability, operating cash flow and working capital.

02

Organic Growth

Increasing sales across existing brands and retailers.

03

Strategic Acquisitions

Pursuing larger, complementary acquisitions where the commercial rationale and financial returns are compelling.

04

Operational Efficiency

Improving gross margins, manufacturing efficiency and cost control.

Questions




purefoods
Tasmania
Thank You