Qualitas Real Estate Income Fund

QUALITAS

ASX:QRI | Performance Update – October 2026

7.75%
Current month distribution (% p.a.) on NAV

$0.010532/unit
Current month distribution ($)

$921m/$1010m
Market cap / Trust NAV

$1.460/$1.6002
Unit price / Unit NAV[1]

NET RETURN BY PERIOD

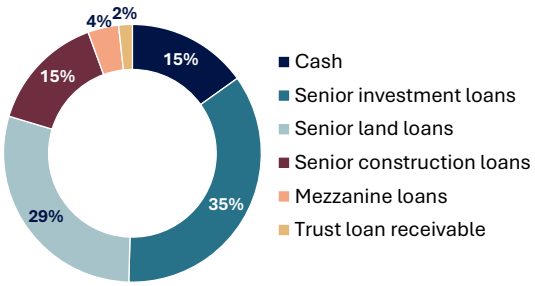
%	1 month	3 months	6 months	1 year	3 years	Incep[3]
Net return[2]	0.67	1.95	4.00	7.48	7.86	7.23
Target return at 5.0%	0.82	2.38	4.73	9.09	9.15	7.35
Target return at 6.5%	0.94	2.76	5.49	10.59	10.65	8.85
RBA cash rate	0.39	1.12	2.21	4.09	4.15	2.35
Distribution	0.66	1.95	4.01	7.53	7.85	7.20
Spread to RBA	0.27	0.83	1.80	3.44	3.70	4.85

Past performance is not a reliable indicator of future performance. Target return: RBA cash rate[4,5] + 5.0% to 6.5% p.a. (net)

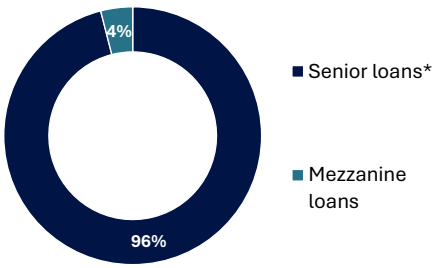
PORTFOLIO UNDERLYING EXPOSURE[6]

The Manager confirms that as at 31 October 2026, 98% of total QRI loans[9] are Performing Loans . Please refer to page 3 for further details on portfolio health.

PORTFOLIO COMPOSITION[8]

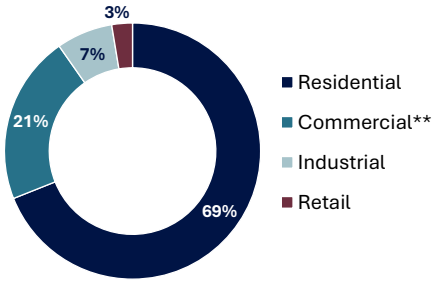


LOAN RANKING[8]



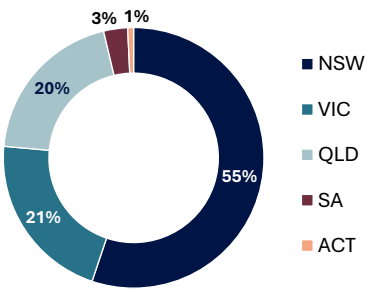
*Senior loans[9] includes first ranking loans (79%), and Senior subordinated loans (17%). Senior subordinated loans are subordinated in repayment priority to the senior financier under a common first ranking debt facility but rank ahead of any mezzanine facility.

PROPERTY SECTOR[8]



**5.9% exposure in Hotels and 15.4% in Office grouped under Commercial.

GEOGRAPHY[8]



55
Total loans

0.93 years
Weighted loan maturity

0% / 100%
Fixed/Floating interest exposure

66%
Weighted LVR

0%
Fund Gearing[10]

73% / 27%
Distribution derived from cash income from investments / other sources[15]

9.67% p.a.
Gross income
- Mgt Fees (1.54%)
- Fund Costs (0.26%)
- Income reserve (0.12%)
= Distribution (7.75%)

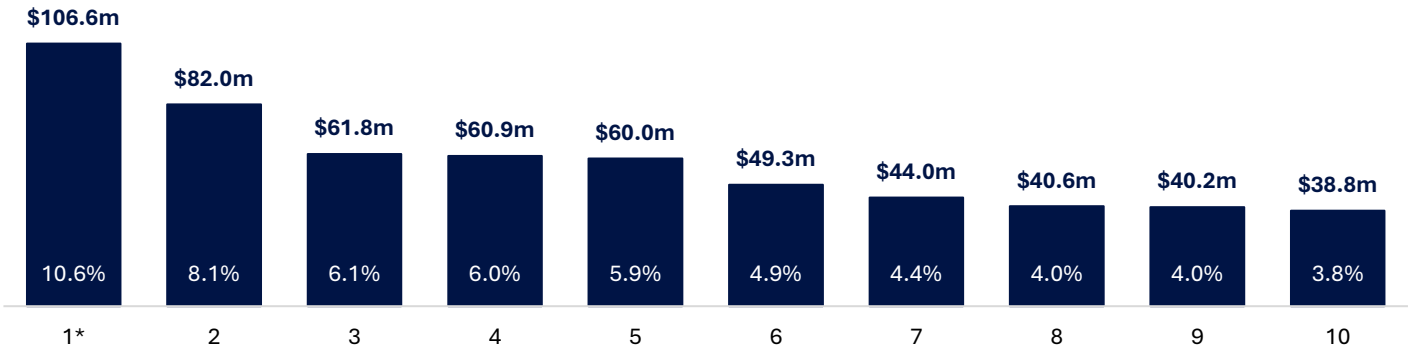
NET RETURN BY PERIOD

YEAR	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD
Distributions (¢/unit)													
FY19	-	-	-	-	-	0.1534	0.2416	0.2464	0.3784	0.6719	0.6463	0.8397	**3.1777**
FY20	0.8150	0.7370	0.9511	0.7906	0.7896	0.9099	0.8233	0.7989	0.7539	0.8405	0.8152	0.7882	**9.8132**
FY21	0.7914	0.8469	0.7956	0.8289	0.8076	0.8373	0.8692	0.8060	0.8163	0.7927	0.8176	0.8376	**9.8471**
FY22	0.6994	0.7894	0.7507	0.7814	0.6706	0.6315	0.6318	0.6012	0.6932	0.7556	0.8159	0.7689	**8.5896**
FY23	0.8151	0.8701	0.9004	0.9510	0.9666	1.0396	1.0597	1.0060	1.1416	1.1047	1.1414	1.3020	**12.2982**
FY24	1.1893	1.1959	1.1834	1.2203	1.1803	1.2203	1.2200	1.1285	1.1785	1.1278	1.1659	1.1672	**14.1774**
FY25	1.1689	1.1689	1.1304	1.1689	1.1445	1.1498	1.1273	1.0204	1.0594	0.9989	1.0084	1.0664	**13.2122**
FY26	0.9526	0.8585	0.8587	0.9383	0.9207	0.9510	0.9510	0.8592	0.9846	0.9732	1.0668	1.1309	**11.4455**
FY27	1.0875	1.0668	1.0060	1.0532									**4.2135**

Net return (%)													
FY19	-	-	-	-	0.02%	0.08%	0.12%	0.15%	0.25%	0.41%	0.44%	0.49%	**1.96%**
FY20	0.53%	0.45%	0.66%	0.49%	0.49%	0.61%	0.51%	0.49%	0.45%	0.55%	0.49%	0.51%	**6.23%**
FY21	0.50%	0.59%	0.48%	0.51%	0.51%	0.60%	0.44%	0.46%	0.55%	0.51%	0.55%	0.46%	**6.16%**
FY22	0.44%	0.63%	0.44%	0.46%	0.40%	0.38%	0.36%	0.42%	0.45%	0.45%	0.50%	0.49%	**5.42%**
FY23	0.53%	0.54%	0.60%	0.60%	0.57%	0.72%	0.67%	0.60%	0.70%	0.66%	0.75%	0.80%	**7.74%**
FY24	0.76%	0.80%	0.72%	0.78%	0.71%	0.80%	0.72%	0.71%	0.72%	0.68%	0.76%	0.71%	**8.87%**
FY25	0.77%	0.71%	0.70%	0.74%	0.70%	0.78%	0.72%	0.64%	0.65%	0.64%	0.63%	0.68%	**8.36%**
FY26	0.54%	0.58%	0.53%	0.63%	0.56%	0.56%	0.60%	0.55%	0.61%	0.61%	0.67%	0.68%	**7.11%**
FY27	0.70%	0.65%	0.63%	0.67%									**2.65%**

Past performance is not a reliable indicator of future performance. Target return: RBA cash rate[4,5] + 5.0% to 6.5% p.a. (net)

PORTFOLIO BORROWER CONCENTRATION - TOP 10 SPONSOR GROUP EXPOSURES[6]



Note: *Exposure 1 is comprised of 4 separate loan positions with no cross-collateralisation.

The above top 10 sponsor group exposures are shown on a look-through and committed basis, as a percentage of the total Trust NAV, reflecting QRI's share of each underlying loan, highlighting the portfolio's scale and diversification.

PORTFOLIO HEALTH[6]

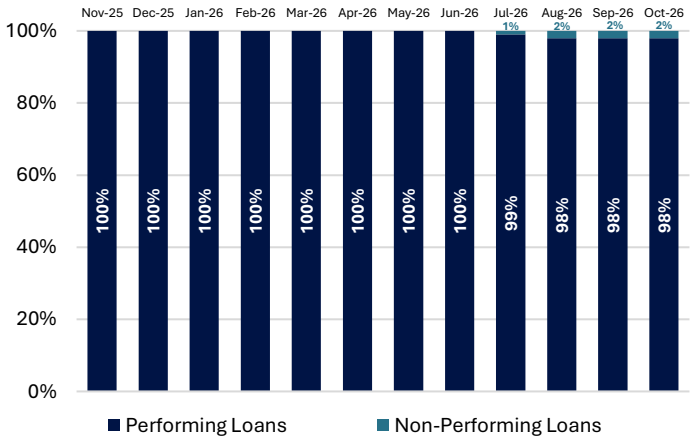
Performing Loans: Loan performance remains consistent with or stronger than original underwriting assumptions.

Non-Performing Loans[7]:

- **Payment Default:** Loans where the borrower has failed to meet scheduled interest and/or principal payment obligations, with interest arrears or maturity default exceeding 90 days, excluding those loans under Enforcement.
- **Enforcement:** Loans where the Manager is actively exercising security rights or formal enforcement proceedings to recover amounts owed. Enforcement action does not in itself, mean that a loss is expected.

Impairment: Loans where an allowance is recognised in the Fund's accounts to reflect expected credit losses on either the principal outstanding or the interest and fees the Fund expects to receive (or both), as determined by the Qualitas Valuation Committee.

LOAN PERFORMANCE (% OF TOTAL QRI LOANS[9], L12M)



Summary:

As at 31 October 2026, 98% of total QRI loans[9] are Performing Loans. There are two Non-Performing Loans, being the same two cross-collateralised loans which were flagged as being subject to Enforcement action in the previous report.

As previously disclosed, Enforcement was considered the most appropriate action to protect the Fund's interests and seek full repayment of these loans and was not reflective of further deterioration in the underlying assets or that a credit loss would be incurred.

The predominant security property remains subject to a formal sales campaign, which is well progressed, with multiple first-round indicative offers now received. The Manager continues to work closely with the controller and selling agents. Based on the anticipated sale price range and the additional collateral supporting both loans, the Manager considers there remains an adequate equity buffer above the loan amounts. The sales process, including settlement and repayment of both loans, is expected to complete within the next 3 months, subject to market conditions and settlement timing. Interest remains overdue on one of the two Non-Performing loans and is now more than 60 days overdue. The controller continues to collect income from the security property, which is expected to be applied towards outstanding interest after payment of applicable costs and expenses. The Fund holds a cash reserve to manage timing differences in interest receipts and support monthly distributions while the interest remains outstanding.

The Manager continues to closely monitor the portfolio. As at 31 October 2026 there are four loans (which includes the two Non-Performing Loans referred to above), representing less than 3% of total QRI loans[9], which are subject to heightened monitoring under the Fund's risk management framework. This framework is designed to identify and focus additional attention on loans the Manager considers having higher credit risk relative to other loans in the portfolio.

	NOV 25	DEC 25	JAN 26	FEB 26	MAR 26	APR 26	MAY 26	JUN 26	JUL 26	AUG 26	SEP 26	OCT 26
Performing Loans												
Number of Loans	57	59	58	58	58	58	55	60	60	55	55	53
% of total QRI loans[9]	100%	100%	100%	100%	100%	100%	100%	100%	99%	98%	98%	98%
Payment Default (ex Enforcement)												
Number of Loans	-	-	-	-	-	-	-	-	1	2	-	-
% of total QRI loans[9]	-	-	-	-	-	-	-	-	1%	2%	-	-
Enforcement												
Number of Loans	-	-	-	-	-	-	-	-	-	-	2	2
% of total QRI loans[9]	-	-	-	-	-	-	-	-	-	-	2%	2%
Impairment												
Number of Loans	-	-	-	-	-	-	-	-	-	-	-	-
% of total QRI loans[9]	-	-	-	-	-	-	-	-	-	-	-	-
Impairment ($m)	-	-	-	-	-	-	-	-	-	-	-	-

PORTFOLIO PAYMENT ARREARS[6]

Interest Arrears >30-60 days												
Number of Loans	-	-	-	-	-	-	-	-	-	-	1	-
% of total QRI loans[9]	-	-	-	-	-	-	-	-	-	-	1%	-
Arrears Balance ($m)	-	-	-	-	-	-	-	-	-	-	0.2	-
Interest Arrears >60-90 days												
Number of Loans	-	-	-	-	-	-	-	-	-	-	-	1
% of total QRI loans[9]	-	-	-	-	-	-	-	-	-	-	-	1%
Arrears Balance ($m)	-	-	-	-	-	-	-	-	-	-	-	0.1
Interest Arrears >90 days												
Number of Loans	-	-	-	-	-	-	-	-	-	-	-	-
% of total QRI loans[9]	-	-	-	-	-	-	-	-	-	-	-	-
Arrears Balance ($m)	-	-	-	-	-	-	-	-	-	-	-	-

KEY INFORMATION

S&P Global Industry Classification Standard (GICS)	40204010 Mortgage Real Estate Investment Trust
Distributions	Monthly[11] – derived from income on the underlying loans (from cash interest received and from interest accrued for capitalised interest facilities), with no reliance on other capital sources.[15]
Unit pricing	Weekly
Management fees	1.5% (plus GST) Base Management Fee and 33-50% share of upfront or arrangement fees (plus GST).[12]
Performance fees	May be payable to the Manager equal to 20.5% of the Trust's monthly Net Income that exceeds a return hurdle of 8% of Average Adjusted NAV[13] over the Performance Calculation Period.[14]
Distribution reinvestment plan (DRP)	Yes - active



GLOSSARY

Investment loans	Real estate loans that are secured against real estate assets that are income generating or have the potential to generate income on a going-concern basis. Examples of loans include Residual Stock Loans, loans secured by commercial office assets and loans secured by hotel assets.
Residual stock loans	Real estate loans that are secured by unsold completed real estate assets that are held for sale (typically residential apartments).
Land loans	Real estate loans secured against land (typically vacant) with development potential. These loans are in respect of land which is intended to be activated by the sponsor or developer within the next 6-18 months, including residential sub-divisions.
Construction loans	Real estate loans secured against land and provided to fund development and construction costs of residential, commercial, industrial or retail development projects (including land subdivisions). Construction loans are typically progressively drawn down over time to finance the project to completion in line with project milestones.
Senior loans	Real estate loans that are secured by a first ranking mortgage over the real estate.
Senior subordinated	Real estate loans that are subordinated in repayment to the senior financier under a common first ranking debt facility but rank ahead of any mezzanine facility.
Mezzanine loans	Real estate loans that is secured by a second ranking mortgage over the real estate and so is subordinated to the Senior Loan.
Residential loans	Loans secured by properties intended for residential use, which may include apartments (residual stock loans) and residential land intended for development.
Commercial Loans	Loans secured by properties intended for commercial or business use, which may include office, hotels and other non-retail real estate.
Industrial loans	Loans secured by properties intended for industrial use, which may include warehouses, logistics, distribution and manufacturing facilities.
Retail loans	Loans secured by properties intended for retail use, which may include shopping centres, supermarkets and standalone retail premises.
Trust loan receivables	Working capital loan to the Manager to pay the costs and expenses incurred in relation to the IPO and paying the costs and expenses of subsequent capital raisings, limited to an amount of 3.5% of the NAV of the Trust at any time.
Capitalised interest	Loans, including certain construction and mezzanine facilities, may be structured with payment-in-kind (PIK) or capitalised interest. Capitalised interest and fees form part of the total loan commitment and are held in cash at the commencement of the facility. These amounts are reserved to fund investor distributions over the life of the loan, supporting the Trust's ability to maintain monthly income payments to investors while limiting liquidity risk.
Interest arrears	Loans with interest payments overdue beyond its contractual due date.

PLATFORMS

AMP North
Asgard IDPS
Asgard Super & Pension
BT Panorama
BT Wrap
CFS FirstWrap
Edge CFS
HUB24
Insignia Expand
Macquarie Wrap (IDPS & Super)
Netwealth
Mason Stevens
Praemium

KEY SERVICE PROVIDERS

Manager

QRI Manager Pty Ltd – an authorised representative of Qualitas Securities Pty Ltd

Responsible entity

The Trust Company (RE Services) Limited

ENQUIRIES

General

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Website: au.investorcentre.mpms.mufg.com

Join our upcoming webinar on Wednesday, 16 December at 11:00am (AEDT) with Mark Power, Head of Income Credit, where he'll share insights on the current market environment and how QRI is performing.

Register here: Qualitas Real Estate Income Fund (ASX:QRI) Webinar

NOTES

(1) Final net tangible assets per unit at month end, which may differ from estimates. **(2)** Net returns are calculated based on the daily weighted average NAV across the respective time periods. **(3)** IPO 27 November 2018. Calculated based on units entitled to the distribution. The units entitled to the Sep-19 distribution excludes units issued under the Wholesale and Early Retail Entitlement Offers. **(4)** RBA cash rate is subject to a floor of 0%. **(5)** QRI is a different asset class to cash which is displayed by the RBA cash rate and BBSY. Accordingly, QRI is of a higher risk than an investment in cash. **(6)** All stats are on a look through basis, representing QRI's share of the loans. **(7)** Non-Performing Loans comprise loans in Payment Default and loans under Enforcement. **(8)** The classifications of these diversification parameters are determined by the Manager. Figures stated are subject to rounding. **(9)** Total QRI loan portfolio commitments on a look through basis, excluding AFWT notes, cash and the Trust loan receivable. **(10)** Net borrowings as a percentage of Gross Asset Value (GAV) of the Fund. While Fund gearing may be utilised from time to time for working capital purposes, the Manager does not intend to use fund-level leverage over the long term to enhance the Fund's return. **(11)** The payment of monthly cash income is a goal of the Trust only and neither the Manager or the responsible entity provide any representation or warranty (whether express or implied) in relation to the payment of any monthly cash income. **(12)** Base Management Fee is 1.54% (including GST, less RITC) per annum of the Net Asset Value of the Fund, calculated and accrued daily and paid monthly in arrears. All Loan Arrangement Fees are shared between the Manager and the Sub-Trust. When the Sub-Trust is the sole lender, the Manager receives 33% of the fees. When acting as a co-lender, the Manager receives 50%. **(13)** Average Adjusted NAV is the average of each monthly Adjusted NAV within a Performance Calculation Period. **(14)** Performance Calculation Period is the period from the current Performance Calculation Start Date until the current month end. **(15)** Proportion of distributions derived from cash income from investments versus other sources, after deduction of fees and expenses. For loans with capitalised interest, the Fund retains cash reserves equal to the total forecast interest expected to accrue over the term of each loan. These reserves are progressively released each month, in-line with the interest that accrues, to support ongoing monthly distributions. This structure is designed to allow monthly distribution payments to be funded entirely from loan income, without reliance on external capital sources.

DISCLAIMER

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