

Objective

2026

Annual General Meeting

Wednesday 25 November, 2026

OBJECTIVE.COM

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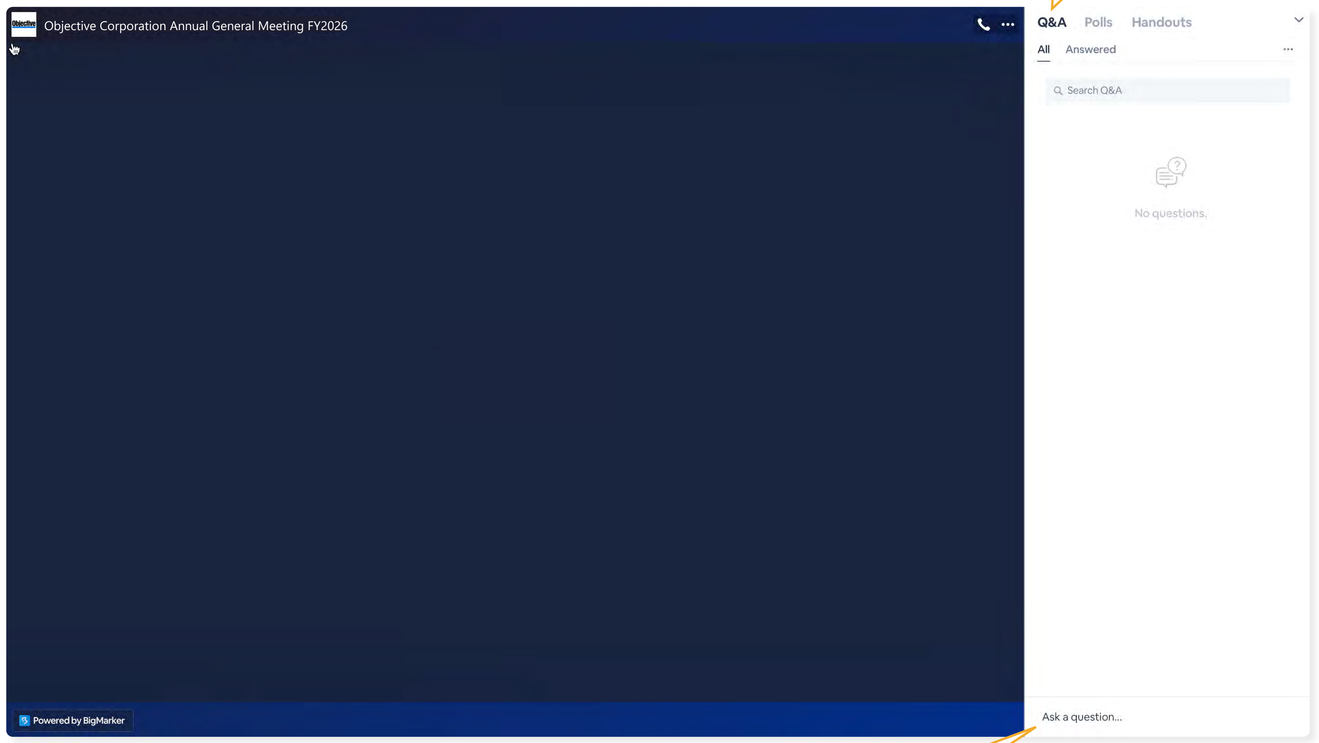
To ask a question

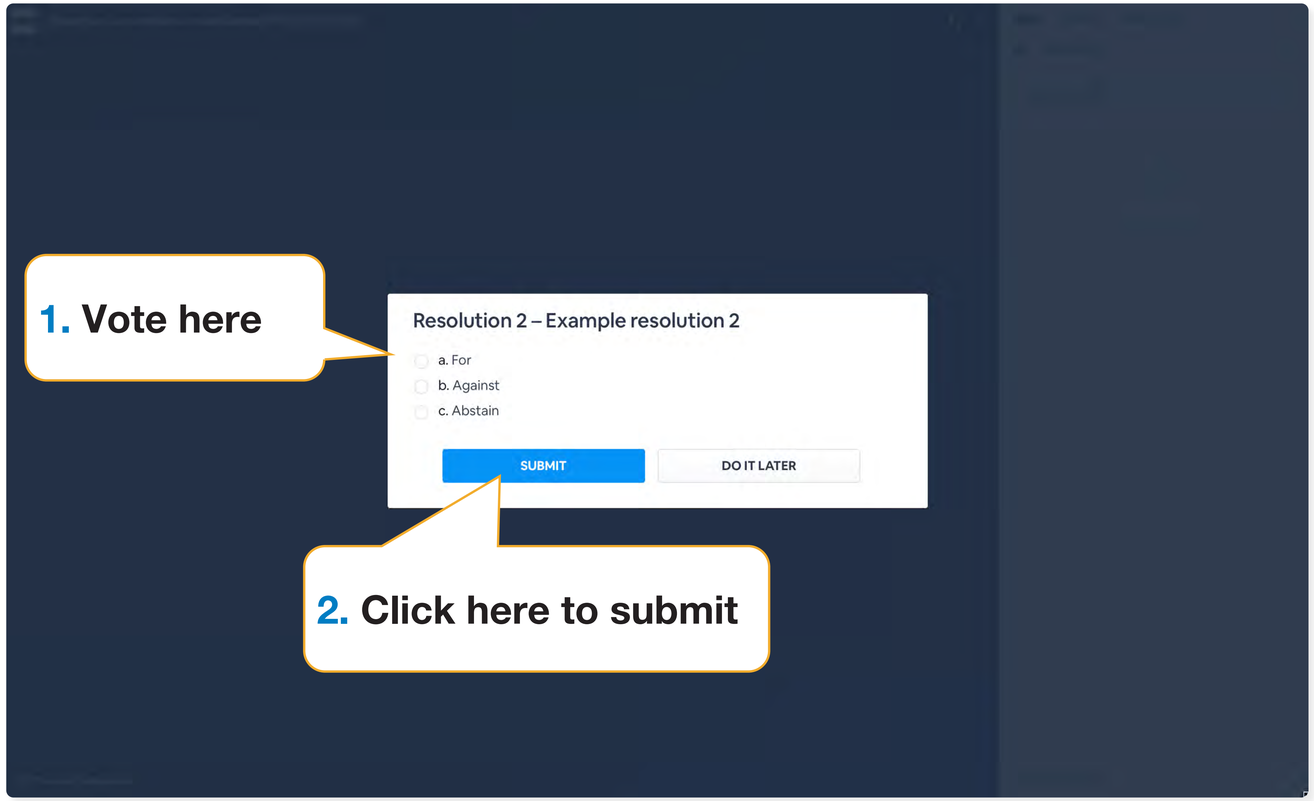
1. **Written form (preferred)**– In the Q&A tab:
   - Type your name, shareholder number / proxy code and question.
   - Click Send.
   - The Company Secretary will put your question to the Chair.
   - Once your question has been selected to be answered, it will be published in the Q&A tab.

2. **Live audio** – to speak via your computer's audio:
   - Type your name, shareholder number / proxy code and request to ask a question.
   - Ensure your audio volume is turned up.
   - The moderator will invite you to join the live meeting.
   - When invited to proceed, the moderator will unmute your microphone and you can ask your question.



How to vote

- There are three Orders of Business, two include a vote.
- We will display a Resolution slide including an Item Number.
- A poll window will pop up on your screen and will be displayed for 1 minute.
- Select your response and submit.
- The poll window will disappear at the end of the polling time and the presentation content will continue.



NOTE: if you have already voted using the Voting/Proxy form prior to the meeting and then vote again using the voting card during the meeting, your prior vote will not be valid.

Objective

AGENDA

01 Formal Business

02 CEO Address

- Financial Highlights of FY2026
- Company Strategy
- Strategic Priorities

03 Questions

Formal Business

ITEM 1

Financial statements and reports

To receive and consider the financial statements and the reports of the directors and the auditor of the Company for the financial year ended 30 June 2026.

Objective

Formal Business

ITEM 2

Resolution 1 - Remuneration report for the financial year ended 30 June 2026

That the Company adopts the Remuneration Report for the year ended 30 June 2026 in the form set out in the Directors' Report.

Proxy Results

	For	Against	Open	Total	Abstain
Votes	13,951,666	162,983	61,501	14,176,150	18,120
Holders	50	21	16	87	4

Objective

Formal Business

ITEM 3

Resolution 2 - Retirement and re-election of director

That Mr Darc Rasmussen, who retires as a director in accordance with the Company's Constitution, and being eligible for re-election, is re-elected as a director of the Company.

Proxy Results

	For	Against	Open	Total	Abstain
Votes	76,322,527	77,921	61,501	76,461,959	138,091
Holders	61	13	16	90	6

Objective

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Objective Corporation results overview

100%
Subscription Software Revenue

13%
Subscription Revenue Growth

22%
SaaS Revenue Growth

39%
Adjusted EBITDA Margin

SaaS revenue growth by Line of Business





Information Intelligence

21%





Planning & Building

38%





Regulatory Solutions

14%

FY2026 financial highlights

REVENUE

$135m

+ 9% vs FY2025

ANNUALISED RECURRING REVENUE

$121m

CONSTANT CURRENCY

ADJUSTED ANNUALISED RECURRING REVENUE

$114m

POST FX & DISCONTINUED

RESEARCH + DEVELOPMENT

$34m

30% of SOFTWARE REVENUE

ADJUSTED EBITDA

$52m

+11% vs FY2025

NET PROFIT AFTER TAX

$37m

+ 5% vs FY2025

OPERATING CASH FLOW

$49m

94% of ADJUSTED EBITDA

DIVIDEND

26cps

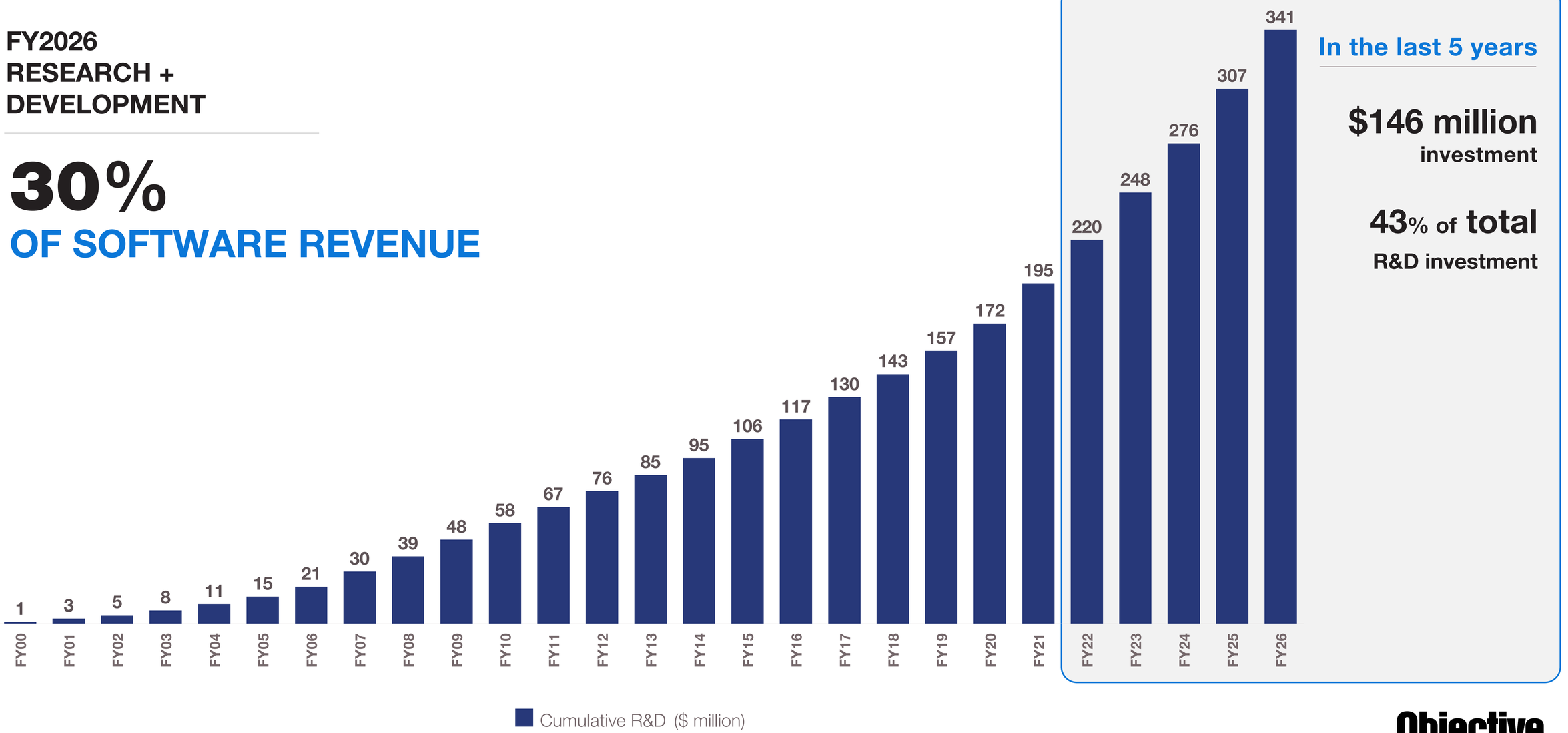
8cps FULLY FRANKED
18cps UNFRANKED

Consistent + significant innovation investment

FY2026 RESEARCH + DEVELOPMENT

30%

OF SOFTWARE REVENUE

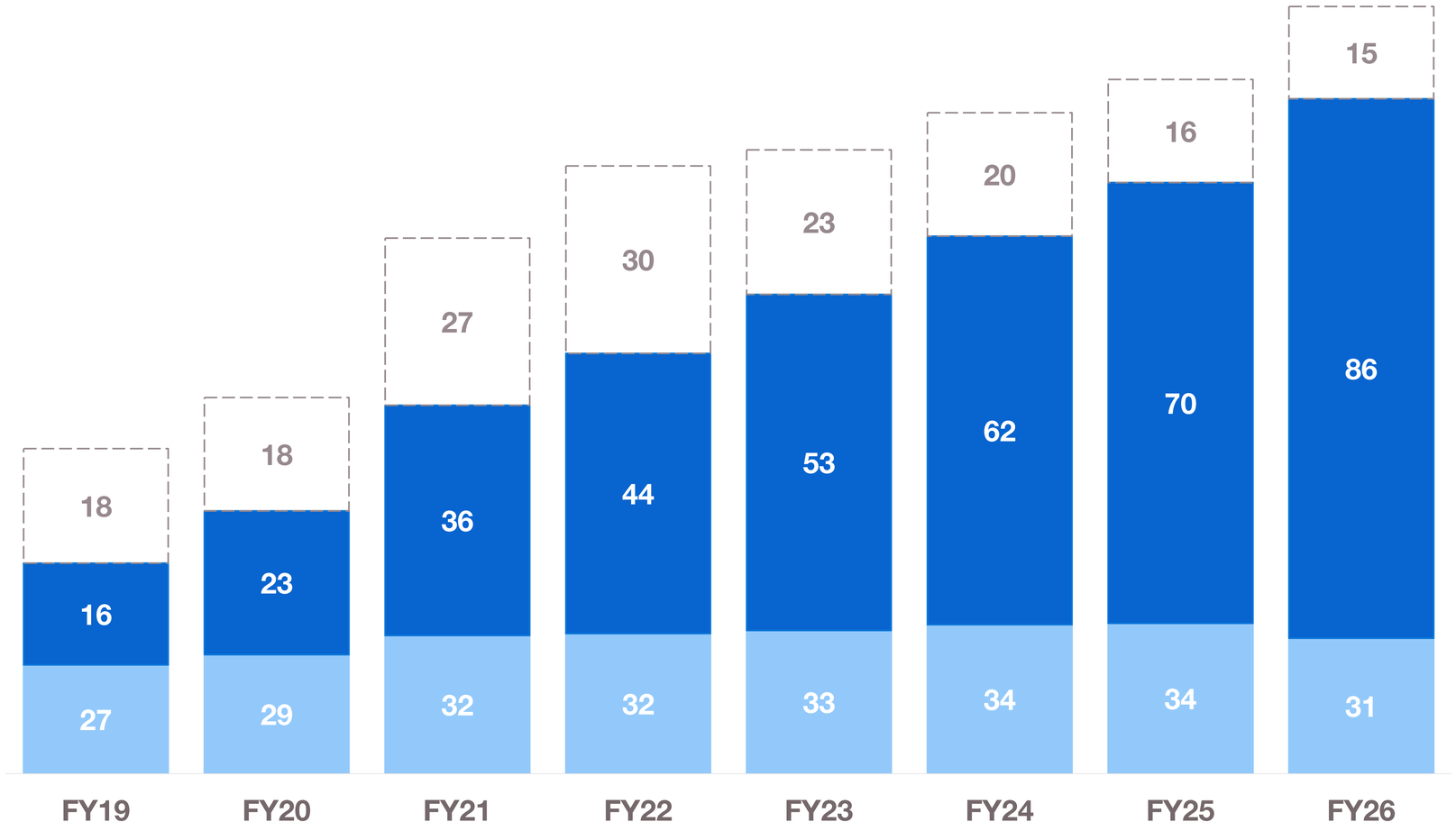


In the last 5 years

$146 million
investment

43% of total
R&D investment

SaaS revenue drives growth



Non-Recurring Revenue:
CAGR = - 3%

SaaS:
7-year CAGR =
+ 27%

USP: CAGR = + 2%

Profitable growth, in line with our strategic plan

39%

Adjusted EBITDA margin

+

22%

SaaS Revenue growth

Objective

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Outstanding **GovTech** driving **stronger communities** and **nations**

Objective

Governance + Regulation + Digital Service

Information Intelligence

Accountability that builds trust in government

Empowering a digital government to develop policies with impact, accelerate processes and deliver innovative services.





Planning & Building

Creating tomorrow's communities, today

Encouraging responsible development through efficient and effective assessment with engaged communities.





Regulatory Solutions

Protecting what matters

Enabling best-practice regulation for fair, safe and sustainable community outcomes.






Objective

Governance + Regulation + Digital Service

Information Intelligence

Accountability that builds trust in government

Sales Revenue

$87.9m FY2026

↑5% % CHANGE

ARR

$80.9m FY2026

↓5% % CHANGE

Planning & Building

Creating tomorrow's communities, today

Sales Revenue

$18.5m FY2026

↑41% % CHANGE

ARR

$18.7m FY2026

↑3% % CHANGE

Regulatory Solutions

Protecting what matters

Sales Revenue

$25.3m FY2026

↑7% % CHANGE

ARR

$17.6m FY2026

↑4% % CHANGE

Objective

The world is moving to Objective's strengths

Why now?

Information, security, sovereignty, governance and trust are more important than any time in history.

Trust

For where the stakes are highest.

Innovation

Built for what comes next.

Domain Expertise

We know where it matters.

The world is moving to Objective's strengths

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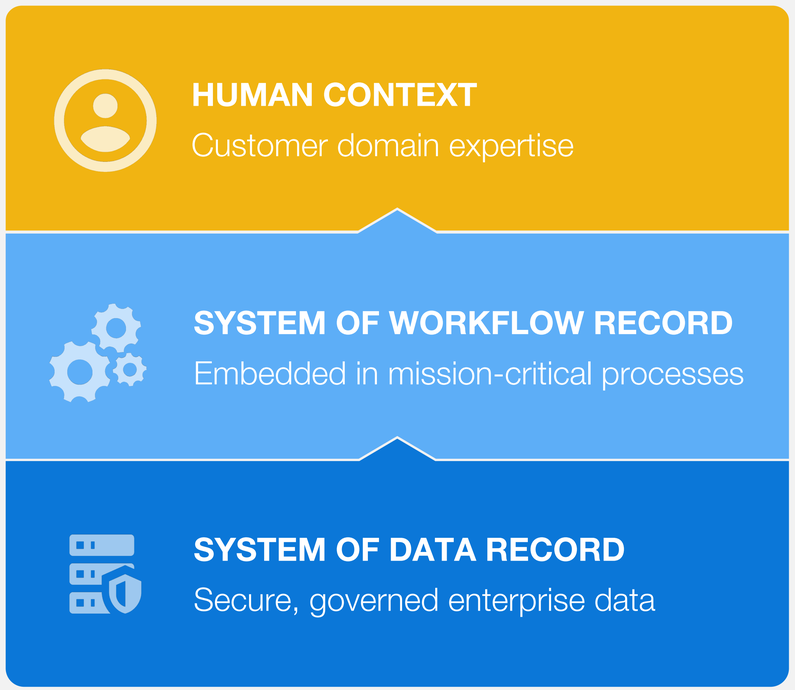
The AI advantage for Objective

Data and context is the key to unlocking value from AI, while maintaining human-in-the-loop oversight.



SYSTEM OF AI RECORD

Trusted auditable answers built on trusted cyber-secure data

Why Objective will win in an AI world

TRUSTED DATA - our products are **systems of record** with context built up over decades.

CONTEXT - our solutions manage **mission critical workflows** that are deeply embedded in the organisation.

COMPLIANCE - our **customers are highly regulated**; we enable them to demonstrate accountability in decision making.

SECURE - we protect our customers with **defence-grade security** and sovereign data management.

PRICING FLEXIBILITY - we **price on value and volume of tasks** completed, allowing us to share productivity dividends achieved by customers.

TALENT - we have **deep, in-house AI expertise** delivering AI driven features that customers are using today.

Objective

Objective Intelligence

Objective is uniquely positioned to deliver AI within public sector information security environments. Objective Intelligence provides customers with choice of models, bound by the guardrails necessary for the important work they do and to control costs. Capabilities are delivered to users through the products they use every day.



The world is moving to Objective's strengths

Why now?

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Trust

For where the stakes are highest.

Innovation

Built for what comes next.

Domain Expertise

We know where it matters.

2000+ customer relationships

20+ YEARS



A SELECTION

10+ YEARS



The trust advantage for Objective



Systems of record

Provide trusted intelligence to organsiations that demand confidence in results, how results are accessed and how the outcomes can be governed.



Security

Provides trusted access as organisations automate more work and allow systems to access more sensitive information – a long-term strength of Objective.



Sovereign capability

Provides trusted control in the face of geopolitical uncertainty and increased scrutiny over where sensitive information resides.



Governance

Provides trusted outcomes to governments who cannot outsource responsibility for decisions made. They need technology that preserves governance, evidence, human oversight and auditability.

As demonstrated by our customers

What feeds AI is information. What we're really seeking is **trusted knowledge that people can use** and share.

Eilidh McLaughlin

Deputy Director – Digital Ethics, Inclusion and Assurance

Scottish Government
Riaghaltas na h-Alba
gov.scot

We've got **higher quality decision making** and faster access to the **right information**.

Geoff Barnard

Head of Enterprise Data, Architecture and Security

Tauranga City

It was clear to us that Objective gave us the best balance of **value** for money, **understanding of OSCR's needs**, and an **ability to be able to deliver**.

Jon Fellows

Senior Manager – Digital Communications

OSCR
Scottish Charity Regulator

The world is moving to Objective’s strengths

Why now?

Information, security, sovereignty, governance and trust are more important than any time in history.

Trust

For where the stakes are highest.

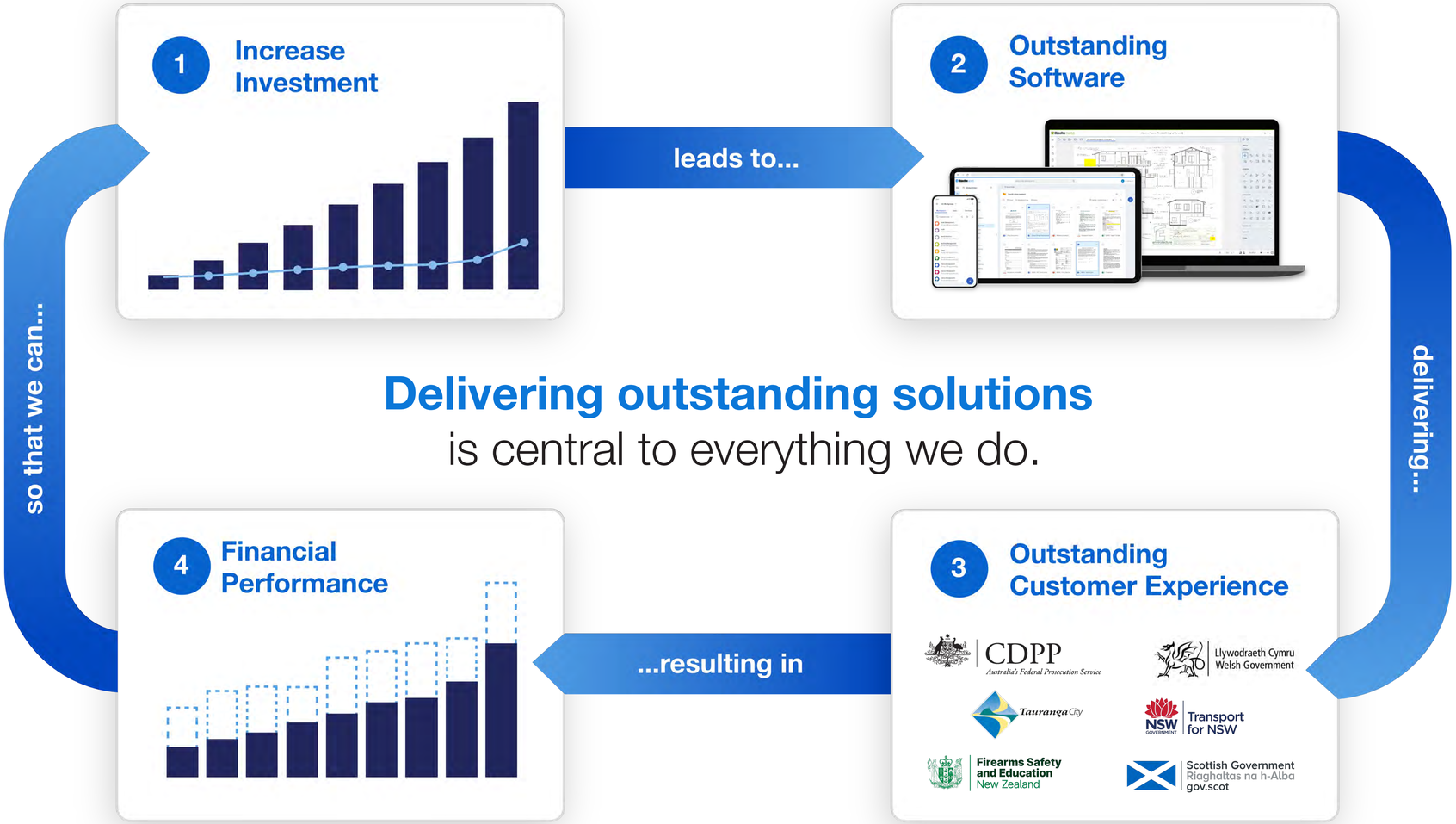
Innovation

Built for what comes next.

Domain Expertise

We know where it matters.

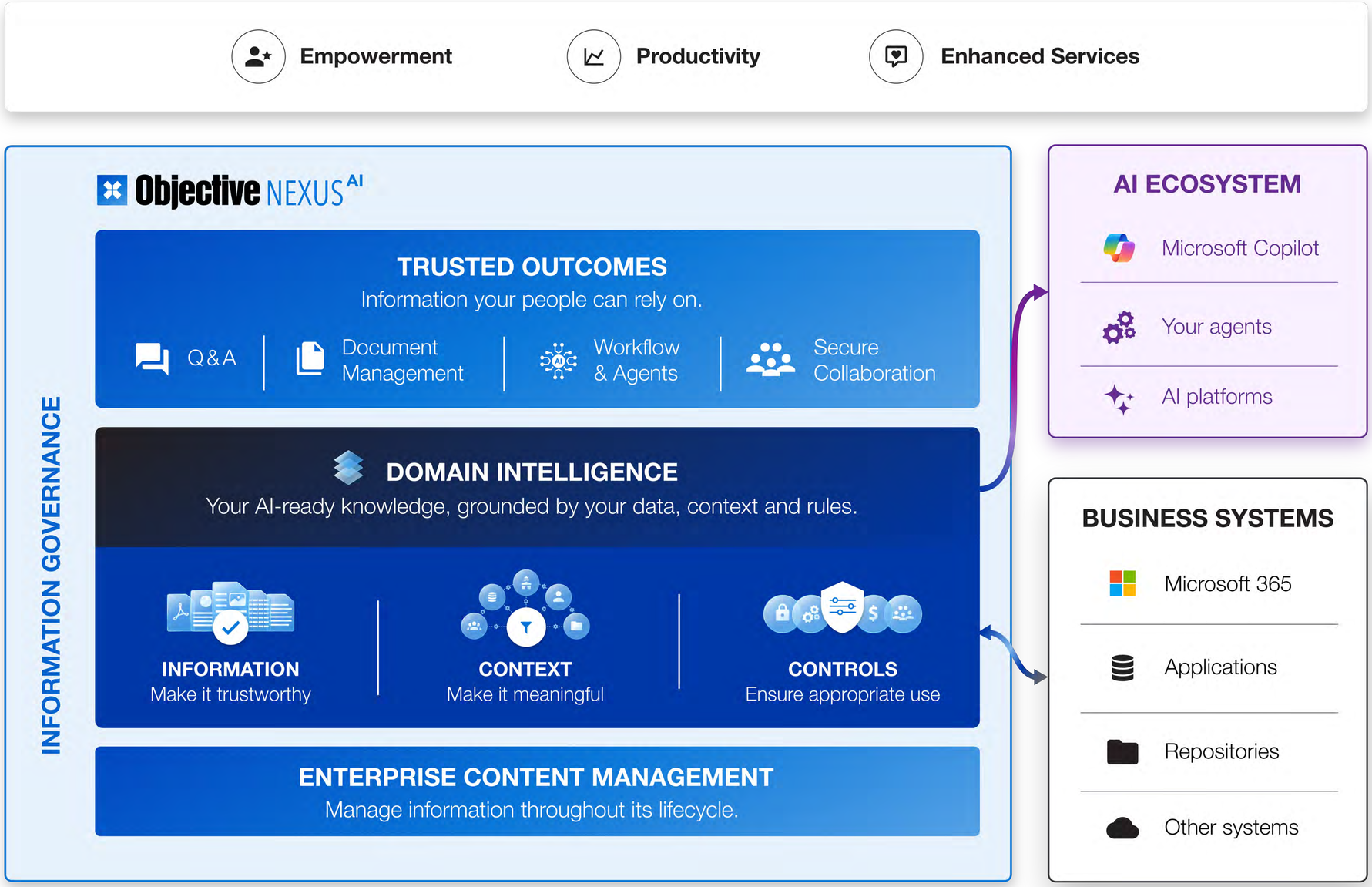
Objective Flywheel of Innovation



Objective

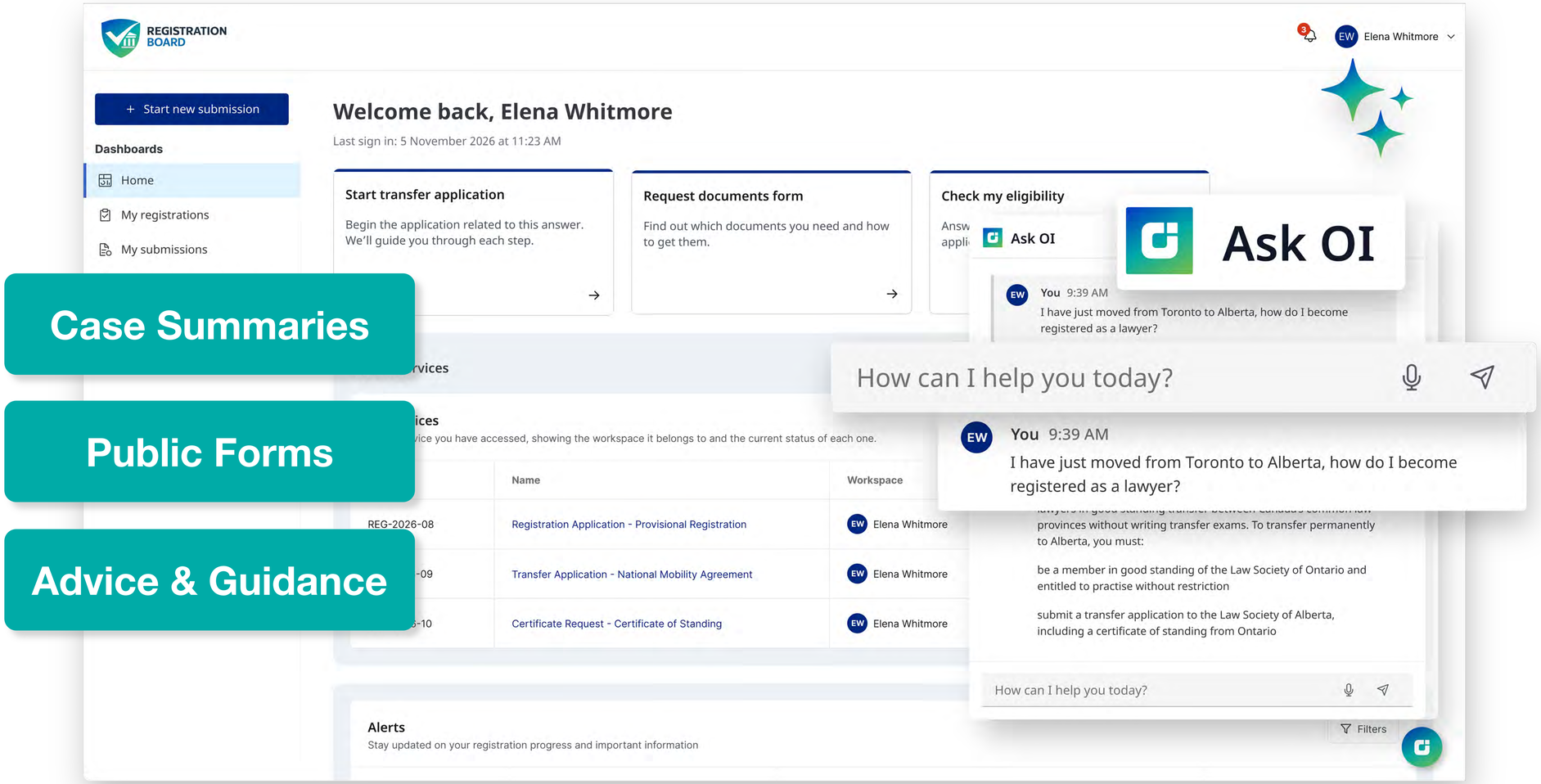
Objective NEXUS AI

Deliver the AI productivity promise



Objective REGWORKS

The software for regulators



Case Summaries

Public Forms

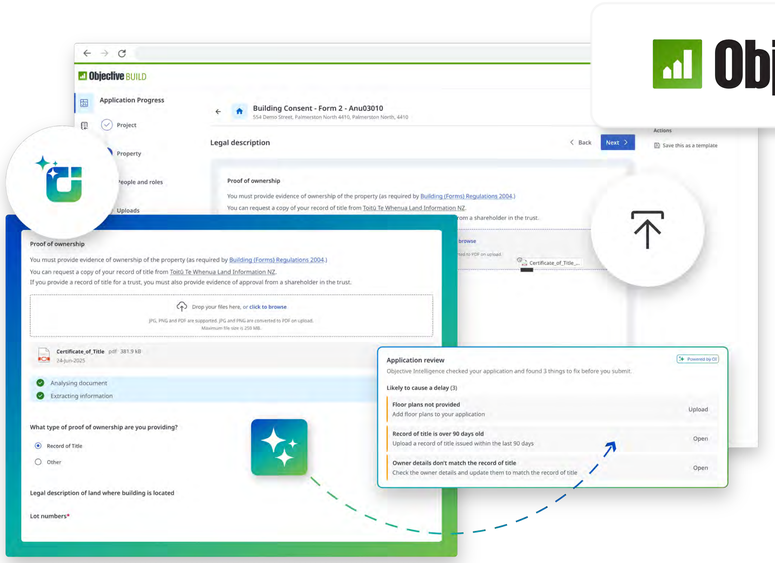
Advice & Guidance

REGULATORY SOFTWARE – PACKAGED & CONFIGURED

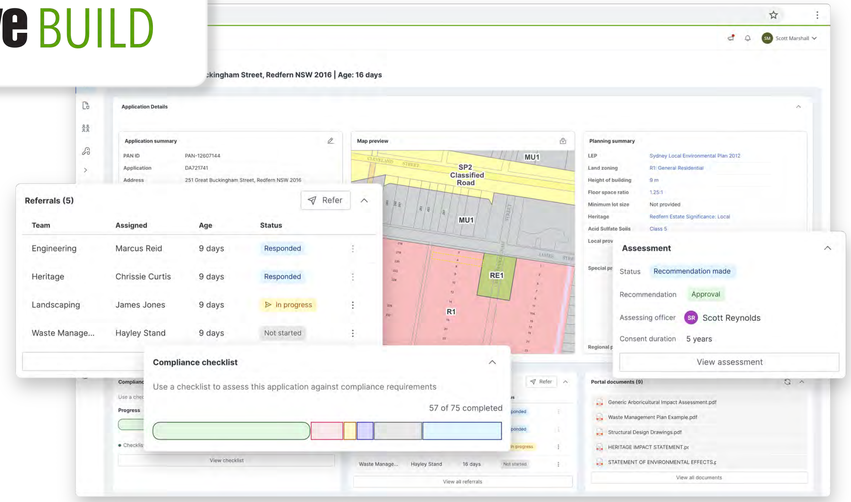
- Registration & Licensing
- Compliance & Monitoring
- Enforcement
- Investigation & Prosecution
- Education

Objective BUILD

Streamline the building assessment and consent process

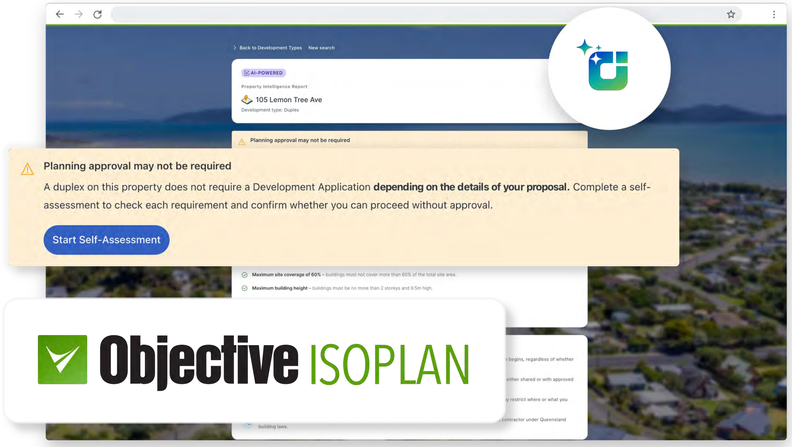


Objective BUILD

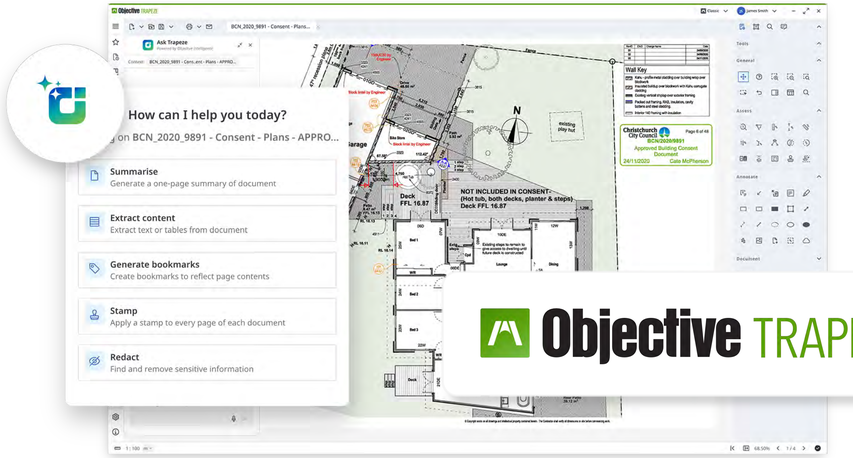


NZ: AI enabled application vetting

AU: Accelerating workflows in local government



Objective ISOPLAN



Objective TRAPEZE

Property Intelligence

Ask Trapeze

The world is moving to Objective's strengths

Why now?

Information, security, sovereignty, governance and trust are more important than any time in history.

Trust

For where the stakes are highest.

Innovation

Built for what comes next.

Domain Expertise

We know where it matters.

Local government

Deep customer engagement in councils in Australia, New Zealand and the UK with multiple products.

Objective NEXUS AI | Objective REDACT | Objective CONNECT | Objective BUILD | Objective TRAPEZE | Objective ISOPLAN | Objective KEYPLAN

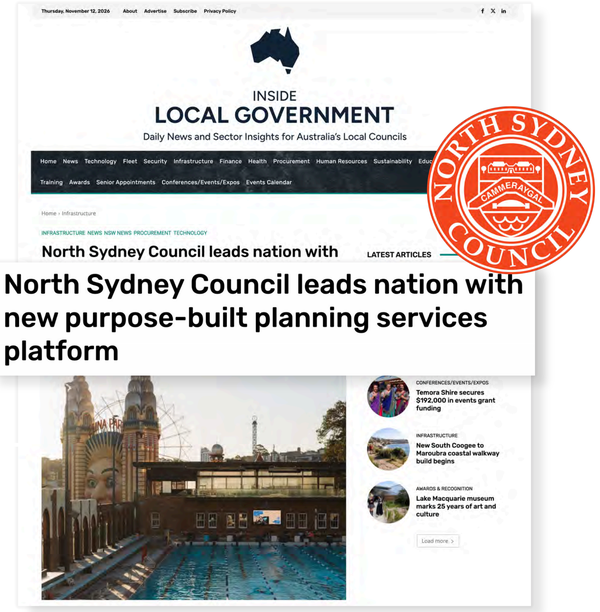
Objective BUILD

50+
Local government customers

$16B
Building value assessed in past year

87,000+
Users in the system

50,000+
Applications lodged to date



Objective NEXUS AI

> If our own people cannot confidently identify the right information, how can we expect AI to.

Donna Officer
Enterprise Information Management Manager
Tauranga City Council

Tauranga City

Objective

Public sector

Demonstrated expertise at all levels: state, federal and central governments.

Scottish Government
Riaghaltas na h-Alba
gov.scot

What **feeds AI is information**. What we're really seeing is **trusted knowledge** that people can use and share.

Eilidh McLaughlin
Deputy Director, Digital Ethics – Inclusion and Assurance
Scottish Government

Information governance supporting essential government operations and evolving digital ambitions.

20 years

TRUSTED PARTNERSHIP
Supporting the foundations of government information governance.

18,000 users

WHOLE OF GOVERNMENT
Information underpins critical national government operations.

CLOUD TECHNOLGY FOR A RESILIENT, SCALABLE AND AGILE INFORMATION ENVIRONMENT

Trusted foundation
Information governance at scale

Critical operations
Secure, accessible, and well-governed information

Digital ambition
A cloud-enabled, adaptable future

Objective

Regulators

Software built for regulators by regulatory specialists.

SELECTION OF CUSTOMERS

GAMBLING COMMISSION

Australian Government
Department of Home Affairs

Firearms Safety and Education New Zealand

WorkSafe TASMANIA

MARITIME NEW ZEALAND

Department of Primary Industries and Regional Development
GOVERNMENT OF WESTERN AUSTRALIA

Social Services Regulator

Australian Government
Australian Maritime Safety Authority

Ministry for Primary Industries
Manatū Ahu Matua

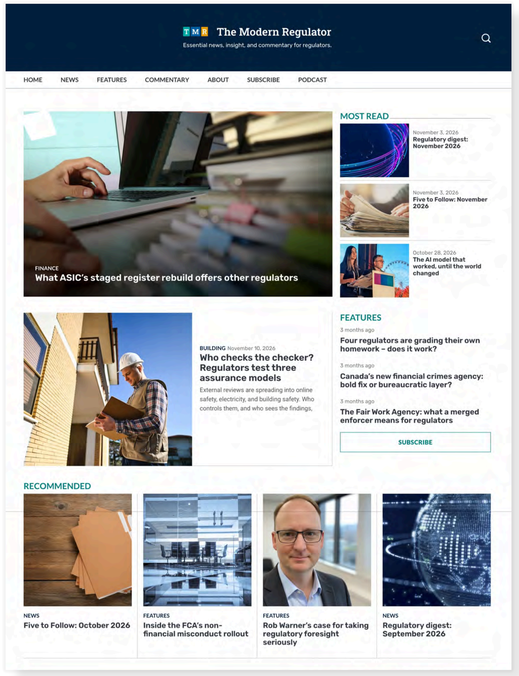
NSW GOVERNMENT Natural Resources Access Regulator

Department of Local Government, Industry Regulation and Safety
GOVERNMENT OF WESTERN AUSTRALIA

WORKFORCE INSPECTORATE VICTORIA

INDUSTRY PARTICIPATION

TMR The Modern Regulator



national regulators community of practice
THE PROFESSIONAL REGULATOR
FOUNDATION

Objective

Govtech specialists

Objective leads the conversation in the industries we serve. As thought leaders and trusted advisors, we're seen as part of the industry, not just a supplier to it.

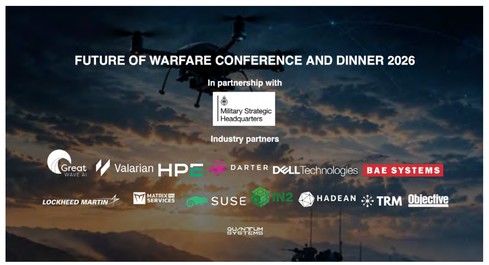






























Objective

Domain expertise at scale

Objective solutions underpin critical decision-making and complex requirements in increasingly large-scale deployments.

- **Defence & national security**
- **Whole of government implementations**
- **Multi-agency mega departments**
- **National technology infrastructure**









Objective

Industry expertise

Expertise within the industry segments we target continues to drive high-quality, fit-for-market products together that differentiate Objective from generic platform providers.

PUBLIC SECTOR

When trust is everything.



DEFENCE & NATIONAL SECURITY

Depends on trust.



LOCAL GOVERNMENT

Shaping communities of the future.



REGULATORS

Protecting what matters.



FINANCIAL SERVICES

Earning trust at every stage.



Outstanding **GovTech** driving **stronger communities** and **nations**

Objective NEXUS AI

Objective REDACT

Objective CONNECT

Objective BUILD

Objective TRAPEZE

Objective ISOPLAN

Objective KEYPLAN

Objective REGWORKS

Objective KEYSTONE

Objective

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03 Questions

Sharing knowledge, fostering expertise















Activate 26

FY2027 Outlook

FY27 Adjusted EBITDA: $40m+

INVEST IN GO-TO-MARKET

Leverage our trusted status to pursue larger and more complex problems.

PRODUCT LEADERSHIP

Continue to deliver innovative, world-leading products into the GovTech market.

FOCUS ON PROFITABILITY

Further refine time-to-value for customers and cost discipline.

MAINTAIN OPPORTUNITY ON M&A

Leverage strong cash flow and balance sheet position for acquisition opportunities.

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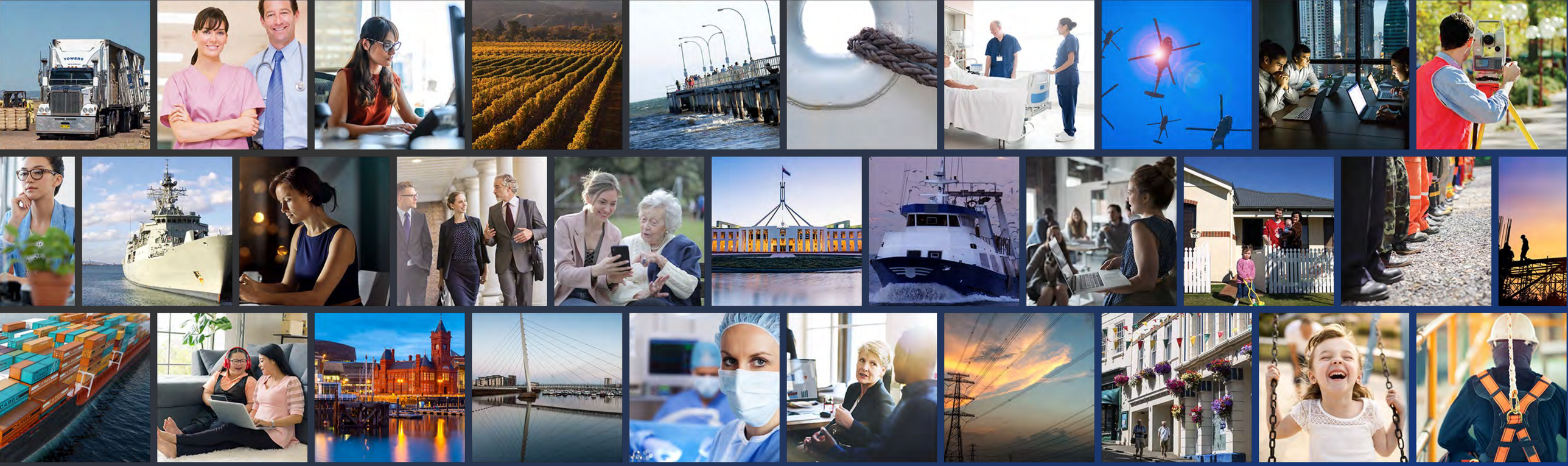

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