Harvey Norman Holdings Limited

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25 November 2026
Australian Securities Exchange Limited
Exchange Centre
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RETAIL TRADING UPDATE:

Aggregated Sales increase / (decrease) from 1 July 2026 to 31 October 2026 vs 1 July 2025 to 31 October 2025 in local currencies:

The Directors of Harvey Norman Holdings Limited (HNHL) announce that the aggregated sales revenue in local currencies from Harvey Norman® wholly-owned company-operated stores in New Zealand, Slovenia, Croatia, Ireland, United Kingdom, majority-owned controlled company-operated stores in Singapore and Malaysia, and from independent Harvey Norman®, Domayne® and Joyce Mayne® branded franchised complexes in Australia* for the period 1 July 2026 to 31 October 2026 when compared to the period 1 July 2025 to 31 October 2025 were as follows:

COUNTRY % increase / (decrease) calculated in local currencies		1 July 2026 to 31 October 2026 vs 1 July 2025 to 31 October 2025		*1 July to 31 July 2026 vs 1 July to 31 July 2025*
		Total %	Comparable %	*Comparable %*
Australian Franchisees*	$AUD	-3.7	-3.7	*-3.4*
New Zealand	$NZD	-4.4	-4.3	*-4.2*
Slovenia & Croatia	€Euro	3.3	3.3	*4.1*
Ireland	€Euro	2.9	2.9	*2.4*
United Kingdom	£GBP	20.0	-19.0	*-26.8*
Singapore	$SGD	-0.6	1.3	*-4.4*
Malaysia	MYR	0.9	-3.2	*-4.3*

** Sales made by franchisees in Australia are not made by Harvey Norman Holdings Limited (HNHL) or its controlled entities and do not form part of the financial results of the HNHL consolidated entity.*

Aggregated sales from franchisees in Australia* for the period 1 November 2026 to 20 November 2026 when compared to the period 1 November 2025 to 20 November 2025 were down by -1.5%, with comparable sales down -1.6%.

During the current period, one new company-operated store was opened on 10 September 2026, located at Coalfields Retail Park, Selangor, Malaysia. This brings our total number of overseas company-operated stores to 124 as of the date of this announcement.

Unaudited preliminary PBT 1 July 2026 to 31 October 2026 vs 1 July 2025 to 31 October 2025:

Unaudited preliminary profit before tax (excluding the net impact of AASB 16 *Leases* and net property revaluations) for the consolidated entity for the period 1 July 2026 to 31 October 2026 vs 1 July 2025 to 31 October 2025 was down -47%.

Historically, the months of November and December have been the largest contributors to the consolidated entity's first-half profit.

This document was authorised to be provided to the ASX by the Board of Directors of HNHL.

Yours faithfully



Chris Mentis
Company Secretary / CFO