# Visionflex Secures University Virtual Care Contract

**Key Highlights**

- Charles Sturt University ("CSU") has committed to rolling out Visionflex's virtual care solution across the rural clinical schools of its School of Rural Medicine, with a further 10 Virtual Care Solutions to be deployed.
- The roll-out follows CSU's pilot of Visionflex telehealth technology at its Central West Clinical School in Parkes.
- Equipment is scheduled for dispatch in Q2 FY27, with set-up and training to commence from January 2027.
- The first year total contract value is $0.46 million.

Visionflex Group Limited ("**VFX**" or the "**Company**"), a leader in real-time telehealth and diagnostic technology solutions, is pleased to announce that Charles Sturt University has purchased its comprehensive virtual care solution to support the training of medical students across its rural clinical schools in New South Wales and Victoria.

**Visionflex's Role and Contract Overview**

This contract encompasses the roll-out of 10 Visionflex AIO Professional Telehealth Carts across CSU's rural clinical schools. Each cart is equipped with a full suite of connected clinical examination devices.

The agreement signed includes an initial software subscription period of 12 months commencing 1 January 2027, with renewal options, and is subject to standard termination provisions. The agreement, which is financially significant for Visionflex, is structured to include:

- Total First Year Contract Value: $0.46 million;
- Hardware and Services Revenue: approximately $0.41 million (one off);
- Software Subscription Revenue: approximately $0.05 million Annual Recurring Revenue.

Payment for the contract is due prior to dispatch of the equipment, which is scheduled for December 2026. All figures exclude GST and are stated after a 5% educational institution discount. Totals may not add due to rounding.

This contract further strengthens Visionflex's presence in the health education sector and builds on its existing relationship with CSU. Training future rural doctors on the Visionflex platform introduces clinicians to virtual care from the start of their careers.

Charles Sturt University's Professor Jacqueline Epps said "the initial deployment at its Central West Clinical School in Parkes has provided medical students with practical experience using digital health and virtual care technology to connect patients with clinicians and specialists, improving access to healthcare in rural and regional communities. The broader roll-out will further develop students' skills in delivering quality care across geographically dispersed communities."

Visionflex CEO Josh Mundey commented: "Charles Sturt University's decision to roll out Visionflex across its rural clinical schools is a strong endorsement of our virtual care platform. We are determined to make high-quality care accessible to every community, and this partnership is another important step in that commitment."

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*This announcement was approved for release by the Board of Directors.*

**For more information:**

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***Visionflex Overview***

At Visionflex, we believe that healthcare should be accessible, efficient, and connected. Our integrated hardware and software platform allows healthcare providers to deliver comprehensive, collaborative care in real time, no matter the location. From metropolitan health networks to community-based care, Visionflex is reshaping how healthcare is delivered by connecting healthcare teams with the tools and technology needed to provide effective, efficient, and high-quality care.

For more information, visit vfx-group.com