20 November 2026

Chairman's Address to Shareholders

I am pleased to report that Tamawood has delivered another very strong financial performance for the year ended 30 June 2026. This result reflects the resilience of our business model, our disciplined approach to cost management and our continued investment in technology, automation and operational efficiencies.

Financial Performance FY26

The Group recorded revenue of $125.634 million for FY26, compared with $100.865 million in FY25, representing an increase of approximately 24.5%.

Profit before tax increased to $11.760 million, compared with $8.299 million in the previous financial year, while profit after tax increased by 41.62% to $8.193 million, up from $5.785 million.

These results demonstrate the significant progress the Company has made in strengthening its financial performance while continuing to invest in the systems and technology that will support our future growth.

The Company continued its commitment to shareholders through dividend payments totalling 21.5 cents per share during FY26, comprising the final FY25 dividend and the FY26 interim dividend.

Technology, Automation and Artificial Intelligence

One of the most important developments during the year has been the substantial implementation of our new BuildItQMS system.

This fully integrated enterprise, quality management and project management platform represents a significant step forward in how we manage our operations.

BuildItQMS has improved our ability to respond to movements in supplier and subcontractor costs through dynamic pricing adjustments, while providing greater control over our construction administration and project management processes.

We see AI as a major opportunity to further improve productivity, reduce operating costs and enhance the customer experience.

Our focus is on practical applications that deliver measurable benefits, including:

- Reducing construction timeframes and minimising the need for subcontractors and suppliers to revisit building sites.
- Streamlining administration and improving the customer journey.
- Automating scheduling and planning processes.
- Reducing drafting and estimating time while improving costing accuracy.

We have already seen encouraging results from our investment in these initiatives. Over the past two years, staff and marketing expenses as a percentage of revenue have reduced by approximately 20%.

Our operating model also continues to provide a significant competitive advantage. Based on financial information available through ASIC, our staff expenses as a percentage of revenue are approximately 50% lower than those of comparable residential builders.

Outlook – FY27

Tamawood is seeing a decline in the number of enquiries. The decline in enquiries is mitigated by the quality of the current appointments and the increase in the current contract values. Further, the wet weather in October has impacted revenue.

Despite the current economic conditions and interest rate environment, we have not experienced contracts terminations due to valuation issues. This demonstrates the value of our pricing discipline and the work undertaken through BuildItQMS.

Tamawood will still have approximately $6 million after the dividend payment based on current figures, assuming no dividend reinvestments and no increase in cash on hand. The Company remains debt free.

Our priorities remain focused on increasing operational efficiencies, improving productivity, maintaining cost discipline and pursuing opportunities to increase market share across our construction and franchise operations.

We remain cautiously optimistic about the opportunities available to the Company, particularly given the challenges being experienced by some competitors.

I believe the investments we have made in technology, automation and our operating model provide a strong foundation for Tamawood's continued growth and long-term success.

At this point it is impossible to predict financial results for the current financial year, nevertheless, I feel medium term outlook seems to be somewhat positive.

Acknowledgements

Before concluding, I would like to acknowledge and thank our Managing Director, Tim Bartholomaeus, and the entire management team and staff for their commitment and contribution throughout the year.

I would also like to thank our subcontractors and suppliers, whose ongoing support and cooperation are essential to the success of our business.

Finally, I would like to thank our shareholders for their continued support and confidence in Tamawood.

We remain committed to building on the progress achieved during FY26, strengthening our business and delivering sustainable long-term value for shareholders.

Thank you, and I look forward to another successful year ahead.

Authorised by:
Lev Mizikovsky
Chairman