

ZOONO®

# Zoono Presentation 2026

## Developing & distributing antiviral solutions

# Company Overview

Zoono Group is a New Zealand based company specialising in advanced, long-lasting antiviral solutions.

The 'Zoono molecule' is Zoono’s unique ‘cell popping’ technology that is proven to remain on surfaces for periods up to a year.

Since 2008, Zoono has been operating from a base in Auckland (New Zealand), with operations in several overseas countries.



# Global food waste challenge Zoono and OSY

In conjunction with OSY Group Ltd (our exclusive global partner – excluding China and India) we have seen and taken an opportunity to assist in developing long-term sustainable solutions to reduce global food waste.

**1.3 billion**
**tonnes of food is wasted or lost per year (UN Food Waste Index).**

**258 million**
**people across 58 countries suffer from acute food insecurity.**

**US$2.6 Trillion**
**cost to the global economy per annum.**

**10%**
of global greenhouse gasses are a direct impact of food waste.

**1/3**
of food produced is lost or wasted during the food supply chain.

**10%**
of the world's population goes to bed hungry every night.

**1/4**
of food waste or food loss would feed 870 million people.

Reducing food waste will drive down global greenhouse gas emissions.

Reducing food waste will drive down food poverty which is being experienced in both the developed and less developed countries. (Source: United Nations Food and Agriculture Organisation – 2014 Food Wastage Footprint)

# The Solution

ZXT-724 innovative technology is proven to extend shelf-life beyond the "game-changing" target set by prospective customers of one day.

Leading premium grocer has endorsed the technology's status as a game-changer in the industry due to its unique ability to be applied to a wide range of products and packaging types.

Broad scope of extensive applications, not limited by food or packaging type offering a greater versatility compared with direct coating technology.




Grocer reported that a one-day increase in the shelf-life of foods could reduce waste levels of certain foods by up to 50%.

Extensive testing has proven the technology to be food safe and compliant meeting FCM (Food Contact Materials) regulations.

Non-commercial trials on MFP (meat, fish poultry) baked goods and various other items within fresh produce have returned further positive results, providing freshness for longer.

# THE BENEFITS

## GROCER

Reduction in financial losses incurred from wastage on shelves.

Reduction in costs of disposal.

Enables fuller shelves for fresh produce.

## FOOD PRODUCER

Reduction in financial losses from wastage in transit and pre-store.

Improved visual quality of produce.

Increased export potential.

## CONSUMER

Better, fresher choice of produce in stores.

Reduced food wastage at home.



**SIGNIFICANT ROI FOR GROCERS – OUR PRIMARY CUSTOMER**

Example c. 750% ROI from one-day shelf-life extension on soft fruits.

# ZXT-724 coating is compatible with the below materials




LIDDING FILM




SEMI-RIGID PLASTIC TRAYS




FLOW WRAP




BOARD & FILM COMBINED




FIBRE/BOARD




BOARD & FILM COMBINED FOOD-TO- GO




FLEXIBLE FILM PAPER




OUTER PACKAGING

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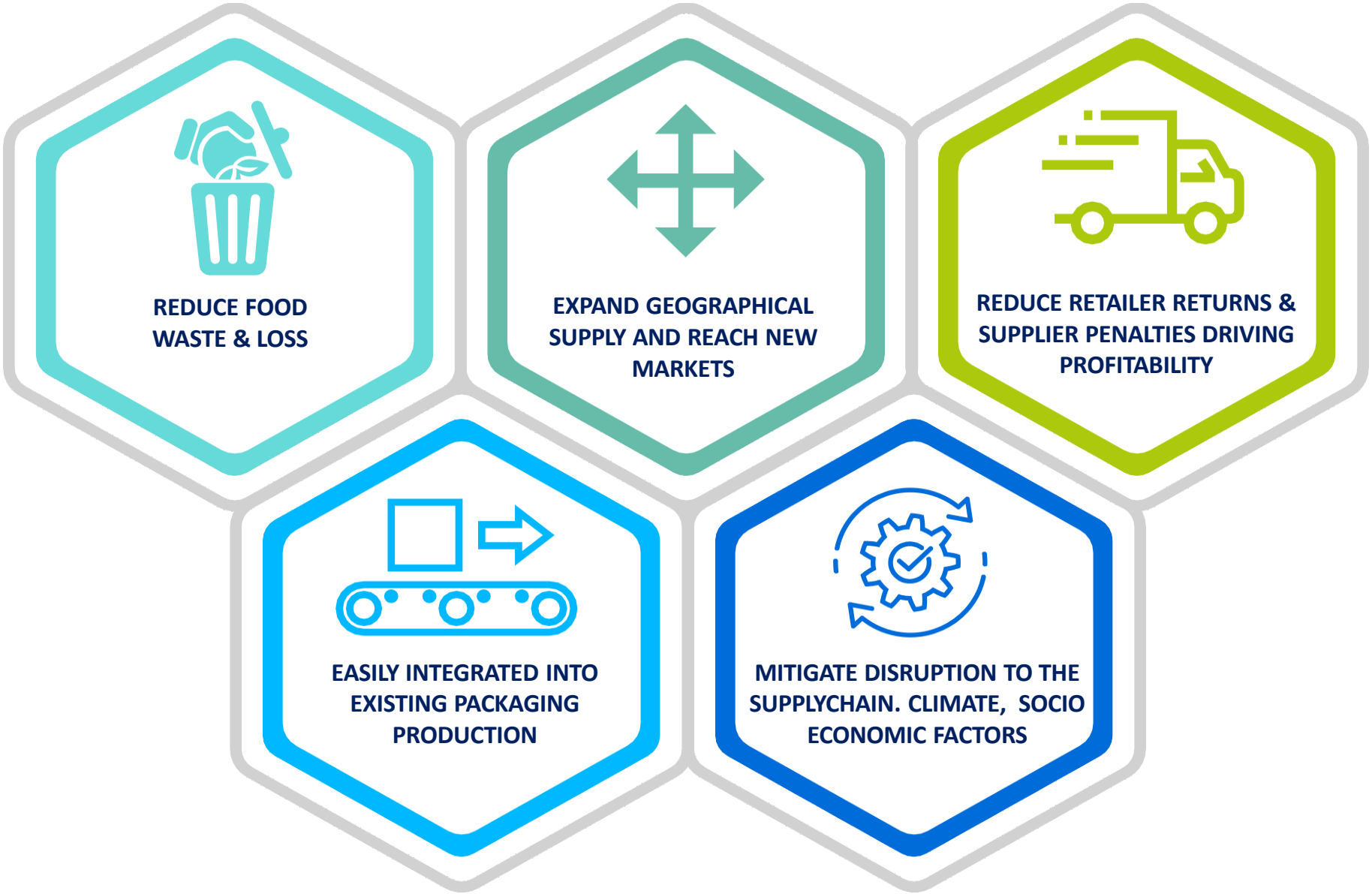
# Producer & packer benefits

REDUCE FOOD WASTE & LOSS

EXPAND GEOGRAPHICAL SUPPLY AND REACH NEW MARKETS

REDUCE RETAILER RETURNS & SUPPLIER PENALTIES DRIVING PROFITABILITY

EASILY INTEGRATED INTO EXISTING PACKAGING PRODUCTION



MITIGATE DISRUPTION TO THE SUPPLYCHAIN. CLIMATE, SOCIO ECONOMIC FACTORS

# Retailer benefits



# TOTAL WORLDWIDE MARKET (Global Grocery Sales – 40% Food Produce)



| COUNTRIES | MARKET (NZ$Bn) | |
|---|---|---|
| UK & Ireland | $187.3 | 4.4% |
| Fra,Sp,Por,Ita | $270.9 | 6.4% |
| Ger,Aus,Swi | $230.6 | 5.5% |
| US,Can | $1,474.7 | 34.7% |
| Holl,Bel,Lux | $68.6 | 1.6% |
| Aus,NZ | $87.4 | 2.0% |
| Swe,Nor,Den,Fin | $58.5 | 1.4% |
| Poland | $90.5 | 2.1% |
| MENA, India | $1,780.5 | 41.9% |
| | $4.249T | |

- Meat, Fish and Poultry, Fresh Fruits and Veg, Soft Fruits, Stone Fruit combined
- Food produce represents 40%
- Key target markets only
- Source: World Data Lab Report 2026

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# Current Shelf-Life Prospects









**Key opportunities**

- UK & EU – leading UK and French supermarkets
  Australia – leading supermarkets and food produce companies
- SA – leading export companies
- Asia – large supermarkets and food produce chains
- Large packaging company US$31B, new joint IP 6-month project, opens up worldwide customer base

**Packaging Partnerships**

- UK & EU - Groupe Guillin/Sharpak – signed UK agreement May 2025 NZ$30M over 5 yrs
- Aust – Multisteps – signed agreement November 2025 NZ$16M over 5 years
- SA – Mpact – signed agreement November 2025 NZ$5M over 5 years

**Produce successfully completed POC trials**

- Soft fruits, lychees, cherries, papaya, grapes, poultry, salmon, prawns, white fish

**New produce confirmed POC trials**

- Salad bags, salad boxes, cucumber, broccoli, mangoes, red meats,

# Current Shelf-Life Trials



**Commercial Trials**

- 56 in total across the UK, EU, SA and APAC - these do not include internal trials run separately, all of those listed constitute formal trials with customers.
- Across soft fruits (berries), stone fruits, grapes, salads, other vegetables and proteins (early stage).
- Success rate of 86% across all trials run.



- Includes small scale, large commercial scale, store based and independent bodies.

- One successfully completed store-based trial with a UK retailer, now in commercial negotiations on rollout targeting implementation from start of UK domestic soft fruit season (April).



- Two trials commencing now with major UK retailers on soft fruits, in-store, with a further one to follow in Q4 - these are effectively first phase rollouts rather than trials.

- The value in reaching store-based trials for technologies such as ZXT-724 is significant - to reach this point you have to build a substantial amount of evidence, obtain buy-in from multiple departments, prove commercial scalability and application, satisfy all compliance requirements and obtain internal approval for this. They will also compare your technology versus others available in the market. Retailers will not go to store if they do not have intent to deploy, this is a major milestone. All would lead to full rollouts at the start of the UK berry season if successful.



# Current Shelf-Life Trials









**Commercial Trials**

- A UK retailer has four other ZXT-724 projects currently across tomatoes, grapes, cheese and ready meals. Our technology has been identified as a broad scope application opportunity which differentiates us in the market. This is the model we expect to replicate following first deployments and will speed up the scale-up process.
- Store-based trial to commence on tomatoes in South Africa shortly. This is all year round supply, so success will roll straight into scale-up.
- Strategic development programmes being finalised with major flower sleeve packaging manufacturer, and leading global board-based packaging manufacturer.
- Multiple other trials ongoing across fruit and veg.
- Plans to broaden R&D on other produce categories such as proteins, bakery etc in 2027.

# Other Current Zoono Prospects









**Key opportunities**

- KSA and Sri Lanka – negotiating with two group for distribution rights NZ$1.3M per annum.
- Korea – interest from Korean Air and Asiana airlines for wipes, poultry farm trials about to start, a distributor looking to set up a local wipes manufacturing facility inside the Anyang Correctional Facility.
- Opportunity to fog 500,000 containers per annum at 2L per containers.

**Current revenue streams**

- B2C online NZ$400K per annum.
- India - strong inroads into the Indian market with farmers after successful testing with pomegranates, onions, grapes, tomatoes and mango and expected revenue streams of NZ$700K per annum.

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# Requiring further Capital










Zoono is currently running a Rights Issue for A$1.6M with shares offered at A$0.039, with a private placement of A$250K completed by an existing large shareholder

**Financial position**

- Revenues of NZ$1.723M 30 June 2026
- Net Assets of NZ$3.543M 30 June 2026
- Zoono has more than NZ$5.5M in stock and can scale up rapidly
- No bank debt

# Multiple Industries

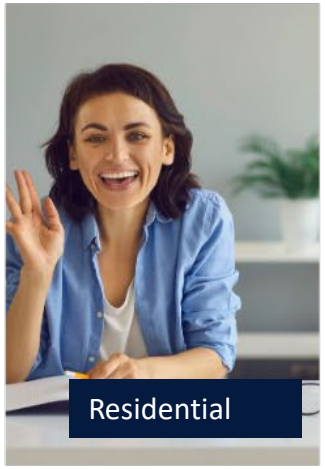
Our unique technology is a vital part of some of the strictest hygiene protocols around the world and has been tried and trusted for over 15 years.





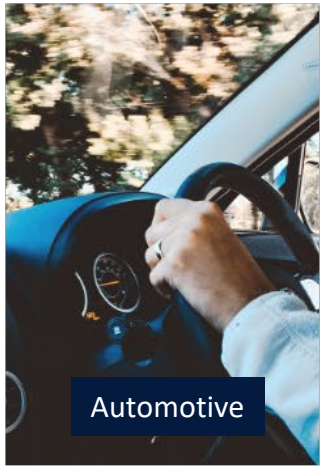












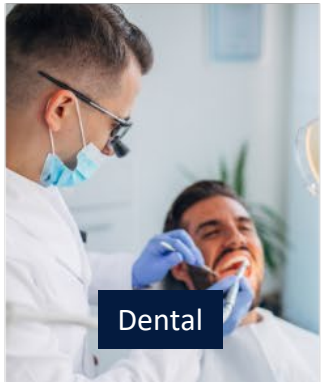


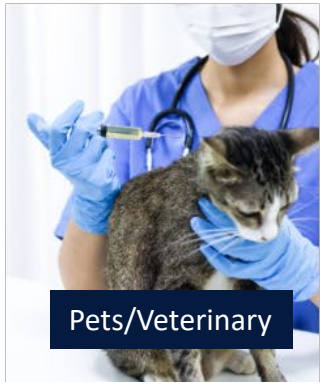






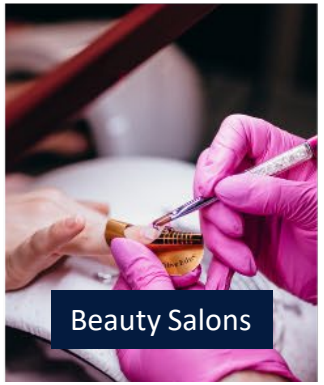








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# Presentation – October 2026

**Developing & distributing innovative solutions**


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