ASX:JAN

ASX Announcement
11 November 2026

Chair and CEO's Addresses to the Annual General Meeting

In accordance with Listing Rule 3.13.3, Janison Education Group Limited (ASX: JAN) ("Janison" or the "Company"), attaches the Chair and CEO addresses and presentation to be given at the 2026 Annual General Meeting.

This announcement has been authorised by the Board of Janison.

END

For further enquiries, please contact:

Investor Relations
Adrian Mulcahy
Automic Markets
E: adrian.mulcahy@automicgroup.com.au
P: +61 438 630 422

Media Relations
Rebecca Melville
Head of Marketing, Janison
E: rmelville@janison.com

About Janison

Janison is an Australian-owned education technology pioneer that supports organisations globally with leading online assessment solutions. For over 20 years, we've worked with governments, educators, and corporations to transform the way learning is assessed, making it more accessible, efficient, and impactful.

Our technology powers some of the world's largest and most trusted assessment programs, including NAPLAN Online, delivered in partnership with Education Services Australia on behalf of the Australian Government. With deep domain expertise and a track record of reliable delivery at scale, Janison enables seamless digital assessments for millions of learners worldwide. We are committed to helping educators and institutions deliver fair, effective, and future-ready assessment experiences.

ANNUAL GENERAL MEETING 2026
CHAIR AND CEO ADDRESSES

CHAIR'S ADDRESS

Kathleen Bailey-Lord, Chair of the Board

Ladies and Gentlemen,

Welcome to our Annual General Meeting for Janison Education Group, our eighth since listing. It is a pleasure to reflect on a year in which Janison grew into new markets, delivered at greater scale than ever, and learned some important lessons along the way.

Operating Context: Rising Expectations, Tighter Budgets

Let me start with some market context. As we all know, globally governments are facing tight budgets, heightened scrutiny, diverse and growing community expectations, all resulting in pressure to deliver more, more reliably, for less. In turn, this has led to a lower tolerance for any disruption in the delivery of high-stakes, high-profile assessments. In all, increasing the complexity of the market in which we work.

In summary, customers look for partners that have:

- Proven capability with scale and resilience in high-stakes delivery
- Strong programme governance and security
- Responsible and transparent use of AI, anchored in human judgement.

We believe these align with Janison's strengths and reflect where we have chosen to invest.

FY26 Performance and Progress

As I reflect on FY26, there are three key milestones that demonstrate strong strategy execution:

First, we grew and diversified both at home and internationally. We won around $23 million of **new** contract value:

- the New Zealand Ministry of Education, our largest international contract to date
- new customers in Western Australia and Victoria.

Shortly after year end, with our partner National Foundation for Educational Research (NFER), we were appointed to deliver Scotland's National Standardised Assessments, our first national programme in the UK.

Second, we improved revenue. Revenue grew 3% to $48.1 million, 12% on an underlying basis. After absorbing an agreed scope reduction with the NSW Department of Education, gross margin held steady at 56%.

Third, we continued to fund our own growth. We closed the year with $11.2 million in cash and no external debt.

Financial Discipline and Foundations

We acknowledge that our Operating EBITDA of $2.9 million, below the prior year, was disappointing and not our goal. It reflects our investment in building further reliability in our delivery including enhanced onboarding services to support our customers. FY27 will also carry some of that investment as we mobilise capability to deliver Scotland and build capability in the UK. Operating leverage is expected to build from FY28. The Board remains confident these investments are critical to our ongoing success and justify the near-term cost.

However, we also recognise our share price performance has been very disappointing and does not reflect the progress the business has made. We acknowledge how frustrating this is for all investors, and remain committed to creating business value by delivering our strategy with discipline and managing risk carefully.

Resilience in Practice

FY26 was a year in which we proved the robustness of our delivery model and the strength of our partner relationships. Both NAPLAN and Chartered Accountants ANZ experienced minor disruptions: NAPLAN testing paused for about two hours on the first morning, and a small number of CA ANZ examination sessions were disrupted. We understand the concern and inconvenience these incidents caused students, candidates and customers.

Management responded swiftly, working with customers and partners. The remaining NAPLAN testing window ran without interruption, and all affected CA ANZ candidates completed their assessments the following week. We undertake post event reviews of all delivery programs and extract all lessons learned to continually strengthen our delivery model and has led to improved programme and partner governance, delivery accountability, and enhanced reporting through the Audit and Risk Committee to Board. These enhancements support our delivery in the context of changing stakeholder expectations and our international expansion.

Governance strengthened

Before moving to the business of the AGM, on behalf of the board, I would like to acknowledge the retirement of Non-Executive Director Stephe Wilks and to thank him for his valuable contribution to the Company.

The business of the AGM today includes consideration of:

- the FY26 financial report,
- adoption of the remuneration report,
- re-election of Allison Doorbar and Wayne Houlden and
- issuance of performance rights under the Rights Plan over three years, noting the default term of rights reduced from 15 to 5 years to align with ASX guidance.

Shareholders will also be asked to approve an amendment to the Director Share Purchase Plan to reduce the share sale restriction from 15 to 5 years, or until the director resigns, whichever occurs earlier, to better align with market norms and support Director participation, while maintaining alignment with long-term shareholder value creation.

Looking Ahead

We enter FY27 with the same clarity of purpose and ambition. Customer buying cycles are long and competition is evolving. Sustained investment in reliability remains vital to retain our customers' trust in an increasingly complex environment in which our customers operate.

An active debate about the role of technology in education is underway in both Australia and globally. With 28 years of experience delivering digital assessment designed around learners and anchored in human judgement, Janison is well placed to contribute constructively to that conversation whilst remaining apolitical and focused on the learner's experience and outcomes.

Sujata will shortly provide an update on trading so far in FY27.

Our ambition remains to be a global leader in the digital delivery of high-stakes assessments. We believe we have the right strategy, the right leadership and the right market position to deliver it.

Appreciation

On behalf of the Board, I thank you, our shareholders for your continued trust and support.

To our customers and partners, thank you for the faith you place in us.

And to the Janison team, thank you for your dedication and resilience. Your commitment to our mission of unlocking the potential in every learner is central to all we do.

Thank you.

Kathleen Bailey-Lord
Chair of the Board
Janison Education Group

CEO UPDATE
Sujata Stead, Chief Executive Officer

Ladies and Gentlemen,

It's an honour to address you at my third AGM as CEO of Janison Education Group.

Less than two years after launching our strategy, FY26 showed we can grow, deliver, expand and innovate at the same time: new customer wins in our core Australian market, geographic expansion offshore, and international recognition for our AI innovation, all funded from our own operations.

Quality Growth
The headline 3% revenue growth to $48.1 million understates the achievement. Approximately $3.9 million of prior-year NSW DOE revenue did not repeat, as venue hire and related services ceased following an agreed clarification of roles and the programme moving fully to digital. We absorbed that reduction, replaced it with higher-quality new revenue, and grew 12% on an underlying basis.

Our school assessment products, ICAS, AAS and QATs, contributed a third of Group revenue from a stable and diversified customer base.

Delivering Complex Programmes at Scale
Janison delivered approximately 7.2 million assessments in FY26 and, for the first time, ran three large-scale assessment programmes in the same operational window:

NAPLAN 2026: now one of the largest digital school assessment programmes in the world. approximately 4.5 million assessments across 9,368 schools, with around 256,000 students testing concurrently at peak,

NSW Selective High School and Opportunity Class testing: a strong second year, with 28,384 students assessed.

New Zealand Ministry of Education: onboarded with the first SMART assessment event delivered within six months, under a five-year contract valued at approximately A$21 million, supporting bilingual assessment in English and te reo Māori.

In addition, we delivered ten Chartered Accountants ANZ examination events and brought on board new customers in Victoria and Western Australia.

Complex programmes at this scale are not without challenges, and we take any disruption very seriously. As the Chair noted, we resolved the NAPLAN and CA ANZ issues quickly, and those learnings are now embedded in how we deliver.

From Australia to New Zealand and Now the United Kingdom

Shortly after year end, Janison was appointed principal technology partner to NFER, one of the UK's leading education research and assessment organisations, to deliver Scotland's National Standardised Assessments. Valued at approximately A$14.2 million over the initial four-year term, it validates partnerships as a core pathway to growth.

Mobilisation is complete and the first contract milestone has been achieved. Discovery is finished and we are now building and configuring the platform, with testing and go-live to follow. Our UK delivery team is in place and growing.

Innovation with Purpose

Jai, our AI-powered assessment platform, won two e-Assessment Awards in London, and Hybrid Delivery now supports paper and digital assessment on a single platform. Since year end, we have also been recognised for Excellence in Cross-Border Ed-Tech Collaboration at the 2026 Association of Test Publishers Asia Division (A-ATP) Annual Conference, for our work with Oxford University Press. AI is now in production at scale: more than 100,000 AI-generated items, each reviewed by assessment experts, with over 90% accepted first time; and AI-assisted marking live alongside human markers in a national programme. Our AI governance framework is overseen by the Audit and Risk Committee, and customer data is never used to train AI models.

As the Chair said, the use of AI in education is rightly being debated. Our job is to show what responsible use looks like in practice. Investors often ask what AI means for a company like ours. Janison is not a pure software business. We combine deep assessment expertise, specialist services and technology, leveraging AI with expert human judgement. We believe that combination is difficult to replicate, deepens with every programme we deliver, and makes Janison, our customers and our partners net beneficiaries of AI. The future of assessment is smarter, fairer, more accessible and centred on the student, and we are building it with our customers.

FY27 Update: Same Strategy, Greater Scale

Trading for the year to the end of October has been in line with the prior corresponding period, and we will provide a detailed update with our half-year results in February 2027. Cash was $10.0 million at the end of October, compared with $11.2 million at 30 June. The movement reflects the usual seasonal working capital unwind, and Scotland mobilisation is funded from our own operations.

We anticipate FY27 revenue growth, supported by a full year of the New Zealand Ministry of Education SMART programme and Western Australia's Online Literacy and Numeracy Assessment, together with NAPLAN 2027 and our Chartered Accountants ANZ partnership. We continue to build opportunities across APAC, the UK and surrounding markets, with typical conversion lead times of 12 to 18 months. This outlook is directional only and remains subject to contract timing and delivery schedules.

Our immediate priorities are clear:

Execute our go-to-market strategy – turning pipeline into sustainable contracts across APAC and the UK, with partnerships as a core pathway.

Expand platform and AI capability – embedding human-centred AI that keeps educators in control and protects and enhances the fairness and integrity of assessment, on a platform built for secure, resilient global scale.

Deliver with reliability and resilience – standardising global delivery and delivering safely on every customer commitment.

In the first half, our focus is building and testing the Scotland platform at pace while continuing to deliver for our Australian and New Zealand customers.

FY27 is an investment year. Scotland set-up and delivery costs land ahead of revenue and will weigh on FY27 EBITDA. Operating leverage is expected to build from FY28 as the Scotland and New Zealand programmes reach steady state. Our priority is conversion and safe delivery: turning contracted revenue and a strengthened delivery model into sustainable earnings and cash generation.

People and Culture

Janison's true strength is our people. This year asked more of our team than ever before, and when issues arose, they responded with urgency, care and complete ownership to ensure affected students and candidates had the opportunity to complete their assessments.

Our people are also using AI to solve real problems, from workflow automation to customer support, under the same human-in-the-loop model as everything else we do.

Gratitude and Closing

To our shareholders, thank you for your continued trust.

To our customers and partners, thank you for the confidence you place in us. Our growth through partnerships works because of you.

Janison.

And to our team, you are the reason this Company delivers.

FY26 showed we can grow, deliver, expand and innovate at the same time by making disciplined choices. FY27 is about doing it again, at greater scale.

Thank you.

Sujata Stead
Chief Executive Officer
Janison Education Group

END OF ADDRESSES



FY26 Annual General Meeting.

3:30pm, 11 November 2026

Janison.

Agenda.

1. Formal opening
2. Chair Address
3. CEO Address
4. Questions and answers
5. Resolutions and voting
6. Close



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Chair Address.

Kathleen Bailey-Lord, Chair

Chair Address.

A year of growth into new markets, delivery at greater scale, and lessons applied.

FY26 performance

$48.1m revenue, up 3% reported and 12% underlying

New customer wins in Western Australia, Victoria and New Zealand, totalling ~$23m in contract value.

Operating context

Rising expectations

Governments face tight budgets, heightened scrutiny and lower tolerance for disruption, raising the bar on scale, resilience and responsible AI.

Resilience and governance

Learnings applied

Programme and partner governance strengthened, with learnings from the two unrelated disruptions to NAPLAN and CA ANZ assessments in FY26 applied across delivery.

Looking ahead

Same strategy, greater scale

FY27 carries the investment to deliver reliably, including Scotland, with operating leverage building from FY28.



CEO Address.

Sujata Stead, Chief Executive Officer

CEO Address.

FY26 showed we can grow, deliver, expand and innovate at the same time, funded from our own operations.

Delivered at scale

7.2m assessments in FY26

Three large-scale programmes in one window for the first time, including ~4.5m NAPLAN assessments across 9,368 schools.

Expanded internationally

~$21m NZ MoE, ~$14.2m Scotland

NZ MoE onboarded with the first SMART event within six months; NFER subcontract for Scotland signed after year end.

AI in production

100k+ AI-generated items

90%+ first-pass acceptance, AI-assisted marking live in a national programme, and two e-Assessment Awards.

FY27 year to date

YTD October financial performance in line with pcp

Scotland in build, first milestone achieved.

Awarded for Excellence in Cross-Border Ed-Tech Collaboration at A-ATP 2026, recognising our work with Oxford University Press.

pcp = prior corresponding period; YTD = year to date

A track record built over 28 years.

28
years in edtech

7M+
tests delivered annually

400K+
simultaneous test-takers

117
countries with end users

1998 — Founded by Wayne and Jacquie Houlden

Dec. 2017 — Listed on the ASX

Apr. 2019 — Acquired LTC exam management business for $11.9m

May 2020 — Acquired ICAS from UNSW Global, creating direct-to-schools business

Oct. 2021 — Acquired school assessment business QATs

Nov. 2021 — Acquired AAS for $9m upfront plus ~$8m earnout

May 2022 — Delivered NAPLAN Online across 100% of Australian schools; 4m+ tests

Nov. 2023 — Sujata Stead appointed Chief Executive Officer

Feb. 2024 — Record $45m, 5-year contract with the NSW Department of Education

Dec. 2025 — Won $21m, 5-year contract with the New Zealand Ministry of Education; largest international contract to date

Aug. 2026 — Landmark UK contract with NFER; ~$14.2m TCV

Landmark UK contract on track.

NFER / Scottish Government Riaghaltas na h-Alba

- $14.2m total contract value over the initial four-year term, Janison's **first national government assessment programme** for the Scottish Government.
- **First contract milestone achieved.**
- **Now in build and configure:** discovery complete and platform configuration under way.
- **UK delivery team in place and growing,** establishes local delivery credentials and a platform for further UK growth.

Mobilisation	Build	Testing	Go-live
Complete	Under way	Upcoming	Upcoming



Strategy.

To be a global leader in the digital delivery of high-stakes assessments, helping customers deliver trusted assessment experiences that improve learning, progression and opportunity.

We connect content, assessment and insights through a single intelligent platform, AI-augmented and built to deliver at scale, safely and sustainably.



Execute go-to-market strategy

FY26 delivered NAPLAN, NSW DoE Year 2 and the onboarding of our largest-ever international contract, NZ MoE. In FY27, we will focus on converting pipeline into repeatable, scalable contracts across APAC, the UK, K–12 and Professional Accreditation.

Converting momentum into repeatable, sustainable contracts.



Expand platform capabilities

Hybrid delivery, enhanced reporting, AI marking and AI-assisted item development are now live in production. In FY27, we will continue to expand platform and AI capabilities, prioritising scalability, security, resilience and architecture to support continued global growth.

Scaling secure, resilient and AI-enabled capabilities for customers.



Deliver with reliability and resilience

High-stakes assessment demands exceptional reliability and resilience. In FY27, we will continue to strengthen and standardise global delivery, investing in the capabilities required to scale safely and consistently as we grow.

Investing for safe, consistent delivery at scale.

The future of assessment is smarter, fairer and more accessible.

And Janison is building it with its customers



Expanding AI capability for greater quality & efficiency



Greater system interoperability



Next-generation analytics for improved decision-making



More flexible and inclusive test-taking experiences

Leading in AI assessment, responsibly.

Capturing the AI opportunity in assessment, while protecting the trust our customers place in us

100k+

AI-generated assessment items created

48% → 90%+

expert first-pass acceptance as Jai was refined

>10,000

items refined, reviewed and in use

Innovating with confidence

- **Jai is live** and proven with customers at scale
- **AI-assisted scanning and marking** works alongside human markers in a national programme

Using AI responsibly to run our business better

- **AI Governance framework** with Audit & Risk Committee oversight
- **AI woven into how we work** across customer support, delivery and engineering
- **Customer data protected** and never used to train AI models



FY27 update and outlook.

October YTD trading in line with pcp. FY27 is an investment year as we mobilise Scotland, with operating leverage building from FY28.

- **October YTD trading** — in line with the prior corresponding period. Detailed update with the half-year results in February 2027.
- **Revenue growth** — full year of NZ MoE SMART and OLNA WA, plus NAPLAN 2027 and CA ANZ.
- **Investment year** — Scotland set-up and delivery costs land ahead of revenue and are expected to weigh on FY27 EBITDA.
- **Operating leverage builds from FY28** — as Scotland and NZ MoE programmes reach steady state.
- **Cost and cash discipline** — cash of $10.0m at end of October, against $11.2m at June 2026, reflecting the usual seasonal working capital unwind; mobilisation self-funded.
- **Innovation continues** — Jai delivering measurable value for customers, and new AI products progressing.

FY27 PRIORITY

Our FY27 priority is conversion and safe delivery: turning contracted revenue and a strengthened delivery model into sustainable earnings and cash generation.

While FY27 EBITDA will be impacted by the implementation of Scotland, we expect significant margin efficiencies to be gained in later years.

pcp = prior corresponding period; YTD = year to date

Directional outlook only, subject to contract timing and delivery schedules.

Q&A

We'd love to hear from you.



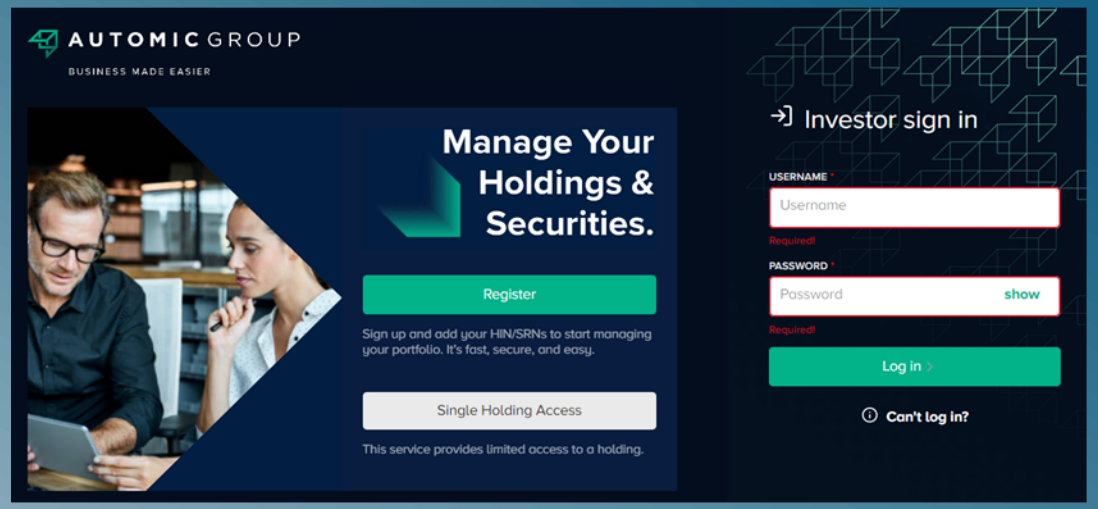
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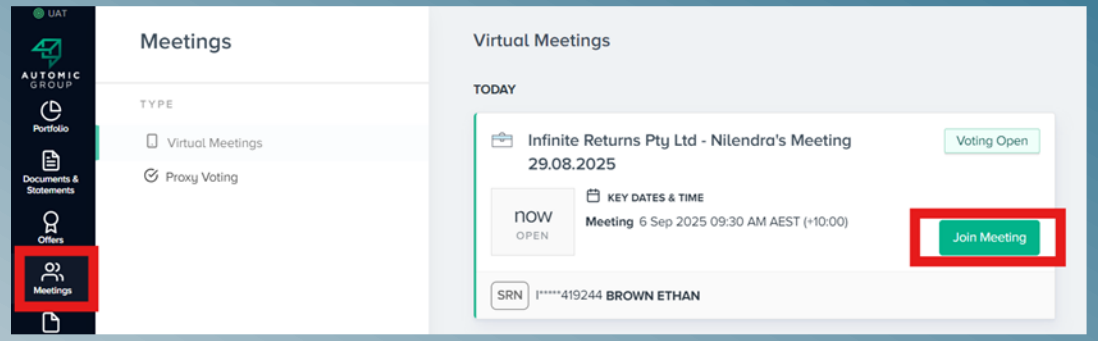
Resolutions & Voting.

Kathleen Bailey-Lord, Chair

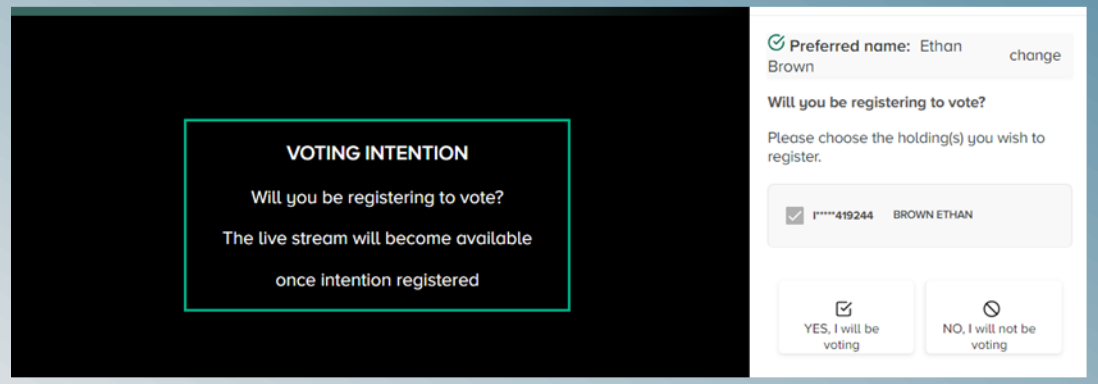
Login & Registration



01 Go to https://investor.automic.com.au/#/home



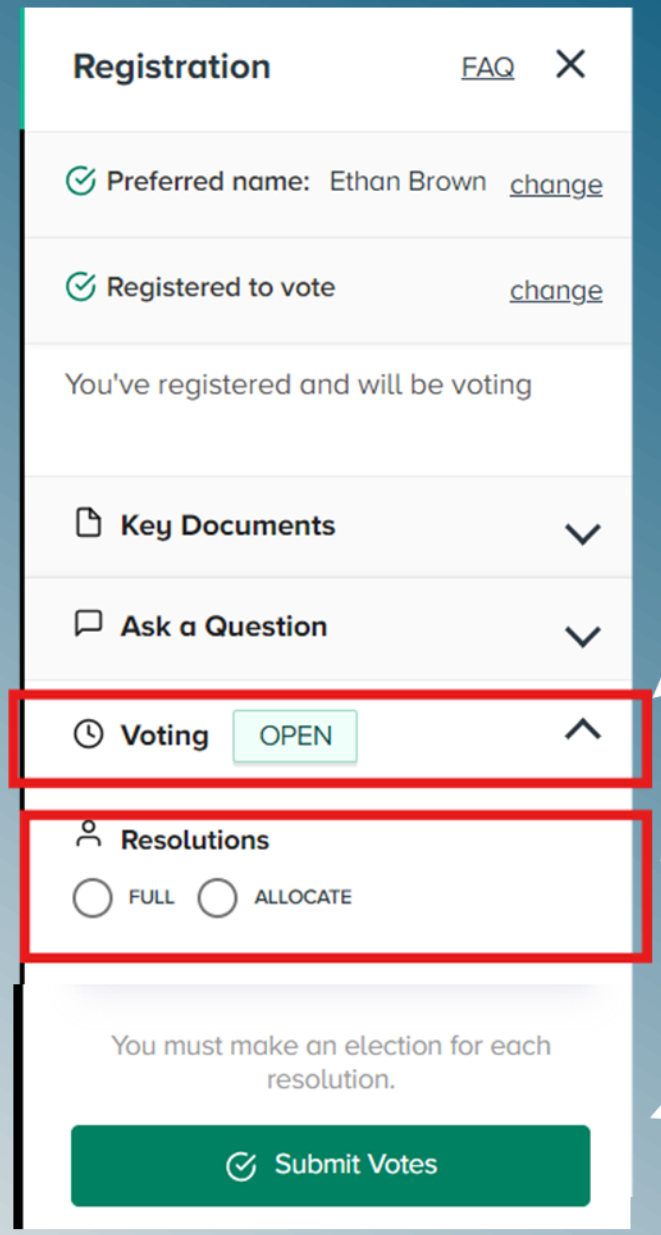
02 Under Meetings menu, click on "Join Meeting"



03 Follow the prompts to register your relevant holding(s)

For support call:

1300 816 159 (within Australia)
+61 2 8072 1479 (overseas)



Voting Instructions

01 Once registered and voting has opened, click on the "Voting" dropdown

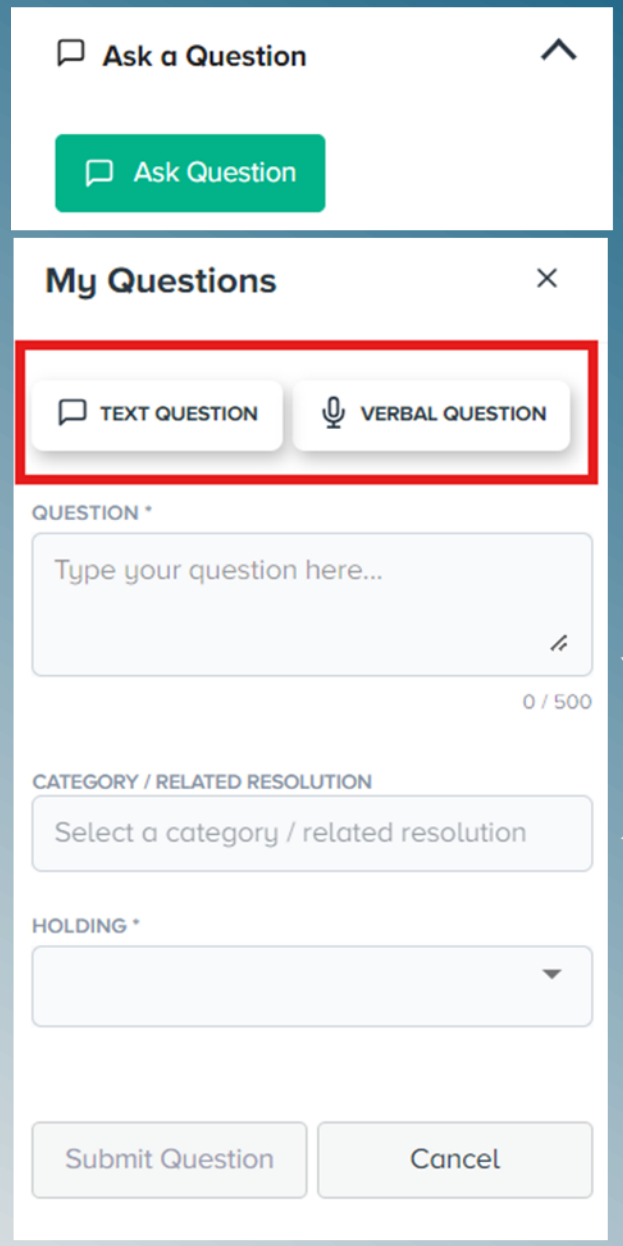
02 Select either the "Full" or "Allocate" and then your voting direction for each resolution

03 Follow the prompts and "Submit Votes" before voting closes

For support call:

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Ask a Question



01 Click on the "Ask a Question" dropdown, then "Ask Question"

02 Choose Text Question or Verbal Question

03 Type your question then select the relevant resolution and holding/capacity. Once done click "Submit Question".

For support call:

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Notice of 2026 Annual General Meeting

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Proxies.

Total Shares	259,888,252	
Proxies Received	100,286,179	38.59%

Ordinary Business.

Financial statements and reports

"To receive and to consider the Annual Financial Report of the Company for the financial year ended 30 June 2026 together with the declaration of the Directors, the Directors' Report, the Remuneration Report and the Auditor's Report for that financial year."

Resolution 1 – Adoption of Remuneration Report.

To consider and, if thought fit, to pass the following resolution as an Ordinary Resolution:

"That, for the purpose of Section 250R(2) of the Corporations Act and for all other purposes, approval is given for the adoption of the Remuneration Report as contained in the Company's Annual Financial Report for the financial year ended 30 June 2026."

FOR	**99,422,840**	**99.87%**
AGAINST	**121,472**	**0.12%**
DISCRETION	**11,387**	**0.01%**
EXCLUSIONS	**0**	
ABSTAIN	**730,480**	

Resolution 2 – Re-election of Allison Doorbar as Director.

To consider and, if thought fit, to pass the following resolution as an Ordinary Resolution:

> "That Allison Doorbar, a Director who retires by rotation in accordance with the Company's Constitution and ASX Listing Rule 14.5, and being eligible offers herself for re-election as a Director of the Company, effective immediately."

FOR	**100,185,890**	**99.90%**
AGAINST	**62,302**	**0.06%**
DISCRETION	**37,987**	**0.04%**
EXCLUSIONS	**0**	
ABSTAIN	**0**	

Resolution 3 – Re-election of Wayne Houlden as Director.

To consider and, if thought fit, to pass the following resolution as an Ordinary Resolution:

> "That Wayne Houlden, a Director who retires by rotation in accordance with the Company's Constitution and ASX Listing Rule 14.5, and being eligible offers himself for re-election as a Director of the Company, effective immediately."

FOR	**100,185,890**	**99.90%**
AGAINST	**62,302**	**0.06%**
DISCRETION	**37,987**	**0.04%**
EXCLUSIONS	**0**	
ABSTAIN	**0**	

Resolution 4 – Approval to Issue Securities under the Janison Education Group Limited Rights Plan.

To consider and, if thought fit, to pass the following resolution as an Ordinary Resolution:

> "That, for the purposes of ASX Listing Rule 7.2 Exception 13(b), and for all other purposes, the Shareholders of the Company approve the issue of securities under the Janison Education Group Limited Rights Plan, on the terms and conditions set out in the Explanatory Statement which accompanies and forms part of this Notice of Meeting."

FOR	**100,155,781**	**99.87%**
AGAINST	**114,591**	**0.11%**
DISCRETION	**11,387**	**0.01%**
EXCLUSIONS	**0**	
ABSTAIN	**4,420**	

Resolution 5 – Approval of Amendment to Restriction Period under the Janison Education Group Director Share Purchase Plan.

To consider and, if thought fit, to pass the following resolution as a Special Resolution:

"That, for the purposes of ASX Listing Rule 10.14 and for all other purposes, approval is given for the amendment to the restriction period applicable to fully paid ordinary shares issued, or to be issued, to Eligible Non-Executive Directors under the Company's Director Share Purchase Plan, on the terms and conditions set out in the Explanatory Statement which accompanies and forms part of this Notice of Meeting."

FOR	**100,155,781**	**99.88%**
AGAINST	**108,194**	**0.11%**
DISCRETION	**11,387**	**0.01%**
EXCLUSIONS	**0**	
ABSTAIN	**10,817**	



Conducting of poll.



Any Other Business

Thank you.

Growing with discipline

Expanding into new markets

Innovating with purpose

To our shareholders for your continued trust, to our customers and partners for your confidence, and to the Janison team for your dedication to unlocking the potential in every learner.



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Disclaimer.

Important Notice

This presentation has been prepared by Janison Education Group Limited (ACN 081 897 494) (ASX: JAN) and is general background information about JAN's activities current as at the date of this presentation. This information is given in summary form and does not purport to be complete. Any information forming part of this presentation should not be considered as advice or a recommendation to investors or potential investors in relation to holding, purchasing or selling securities and does not take into account your particular investment objectives, financial situation, risk appetite or needs. Before acting on any information you should consider the appropriateness of the information having regard to these matters and seek independent financial advice.

An investment in JAN securities is subject to known and unknown risks, some of which are beyond the control of JAN. JAN does not guarantee any particular rate of return or the performance of JAN.

Unless otherwise specified, all information is presented in Australian Dollars and is current as at the date of this presentation. Subject to any legal obligation to do so, JAN does not have any obligation to correct or update the content of this presentation.

Forward-Looking Statements

This presentation contains forward-looking statements regarding our intent, belief or current expectations with respect to JAN's business and operations, market conditions, results of operations and financial condition, capital adequacy, specific provisions and risk management practices. Forward-looking statements can generally be identified by the use of words such as 'may', 'will', 'expect', 'intend', 'plan', 'estimate', 'anticipate', 'believe', 'continue', 'objectives', 'outlook', 'guidance' or similar expressions. These statements involve known and unknown risks, uncertainties and other factors that may cause actual results to differ materially from those expressed or implied.

Those receiving this presentation are cautioned not to place undue reliance on any forward-looking statements. JAN does not undertake any obligation to publicly release the result of any revisions to these forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

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