10 November 2026

TRADING UPDATE AND FY27 GUIDANCE

Superloop delivers a solid start to FY27 and provides Underlying EBITDA guidance of $148m – $156m

Superloop Limited (**ASX: SLC**) ("**Superloop**", "**Company**" or "**Group**") is pleased to provide a trading update for the period from 1 July 2026 to 31 October 2026 and announce guidance for the financial year ending 30 June 2027 (**FY27**).

Trading Update

- Group customers up 14.6k in Q1 and 18.5k to 31 October to 954k across the Consumer, Business and Wholesale segments
- Consumer added net new 19.3k customers in Q1 and 23k to 31 October, maintaining positive momentum through the Q1 price rise
- Business customers[1] up 1.7k in Q1 and 2.3k to 31 October
- Strong quarter for Smart Communities, with 10k new lots[2] contracted in Q1
- Wholesale subscriber performance reflected the expected Q1 seasonality, with subscribers down 6.4k in Q1 and 6.8k to 31 October
- Traditional Wholesale delivered an outstanding quarter, with on-net wins expected to add >$3.6m in annualised revenue post-migration

Consumer

Consumer added 19.3k net new customers in Q1 and 23k to 31 October, taking the Consumer base to 524.4k. This is a strong result, with Superloop maintaining its momentum through a price rise that drove higher churn in July and August. There was no comparable price increase in the prior corresponding period.

Business

Business customers increased by 1.7k in Q1 and 2.3k to 31 October. Internet services for Small Business, Large Corporate office locations and Smart Communities drove customer growth in the Business segment. Smart Communities had a strong sales quarter, contracting 10k new lots and taking total contracted lots to 200k.

Wholesale

Wholesale subscriber growth was softer, reflecting the seasonality typically seen in the first quarter. Traditional Wholesale had a very strong quarter, driven by performance across on-net products, including backhaul and subsea capacity on our Indigo cable asset. These wins are expected to add >$3.6m in annualised revenue post-migration.

FY27 Guidance

Superloop is providing FY27 Underlying EBITDA guidance[3] of $148m – $156m, representing growth of 21% – 27% on FY26 Underlying EBITDA of $122.7m. The guidance reflects continued positive momentum across the Group and comprises:

- a contribution of approximately $11.0m from the Lynham acquisition;
- a reduction of approximately $3.8m relating to AGL; and
- underlying growth across the business of $18.1m – $26.1m.

FY27 capital expenditure[4] is expected to be $58m – $62m (FY26: $37.9m). The increase is largely driven by previously communicated Smart Communities capital expenditure of $16m – $18m and integration capital expenditure of approximately $4m.

---

[1] Smart Communities customers whose retail service provider is a Superloop company are reported in Consumer rather than Business.
[2] Lot = individual FTTP lot or student accommodation bed.
[3] Underlying EBITDA is a non-IFRS measure, calculated as Net Profit After Tax adjusted for tax, interest, depreciation and amortisation, share-based consideration, restructuring costs and M&A-related costs.
[4] Capex is investment in network, technology and customer infrastructure which is paid in FY27.

	FY27 Guidance	FY26 Actual
Underlying EBITDA	$148m – $156m	$122.7m
Capital Expenditure	$58m – $62m	$37.9m

ENDS

Authorised and approved for release by the Superloop Board of Directors.

ABOUT SUPERLOOP

Founded in 2014, and listed on the ASX since 2015, Superloop's purpose is to enable better internet for Australian homes and businesses through reimagining how telco should be delivered. We enable challenger retail brands (including Superloop and Exetel brands) to take a larger share of the market, leveraging Superloop's Infrastructure-on-Demand platform. Superloop provides connectivity and services to customers in three segments of the market: Consumer, Business and Wholesale. Through Smart Communities, we own and operate extensive fibre to the premises (FTTP) and managed Wi-Fi networks that service residential and commercial communities including multi-unit dwellings. Through Neoloop we offer open access to our FTTP networks to other Retail Service Providers. Our offerings leverage Superloop's investments in physical infrastructure assets that include fibre, subsea cables and fixed wireless, as well as Superloop's software platforms. Hundreds of thousands of homes and businesses rely on Superloop and Exetel every day for their connectivity needs.

Visit www.superloop.com to learn more.

CONTACTS

Superloop is at:

Web: https://www.superloop.com/

Twitter: https://twitter.com/superloopnet

LinkedIn: https://au.linkedin.com/company/superloop

Facebook: https://www.facebook.com/SuperloopHomeBroadband/

Instagram: https://www.instagram.com/superloop.homebroadband/

For more information:

Please contact:

For Investor queries:

Dean Tognella

Chief Financial Officer

Eleonora de Vos
Head of Investor Relations & External Communications

investor@superloop.com

For Company Secretarial queries:

Tina Ooi
Chief Legal & Corporate Officer / Company Secretary

Krishna Patel
Deputy Company Secretary

company.secretary@superloop.com