www.felix.net
13/239 George Street
Brisbane, QLD, 4000
Felix Group Holdings Ltd (ACN: 159 858 509

ASX Announcement 9 November 2026

Chairman and CEO Address

BRISBANE Australia, 9 November 2026: Felix Group Holdings Ltd (ASX: FLX) ("**Felix**" or the "**Company**") will today address shareholders at its Annual General Meeting commencing at 11:00am AEST.

In accordance with ASX listing rule 3.13.3, please see below the address to be delivered by the Chairman, Mr Dominic O'Hanlon and CEO, Mr Chris Atkin.

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Chairman Address:

Good morning and welcome to Felix Group's 2026 Annual General Meeting. It's a pleasure to be here with you. This has been a momentous year for Felix. We have seen change at every level: a new Chairman, CEO, CFO and CRO, following the departure of our previous Chairman, CEO/Founder, and longstanding CFO and CRO. We have also just completed our first year with Nexvia as part of the Group.

That is a lot of change in a short time. I want to recognise the commitment of our people, who have continued to support customers and move the business forward throughout the transition. And to our customers, vendors and shareholders: thank you for your continued confidence and support.

Felix continued to grow through FY26. Our latest update shows Group contracted ARR of $13.5 million at the end of September, 11% growth on the prior year (including Nexvia). We have also reset our strategy, and the strong support from shareholders through the recent capital raising gives us the room to pursue the opportunity ahead and fulfil the long-held promise of the business.

Over the past few years, Felix has built valuable relationships with leading enterprises and a large, distinctive network of vendors. Together, these are a powerful foundation for the next stage of our growth - whilst building an intelligent, open procurement platform for those involved in owning, building, managing or maintaining assets.

Our focus now is to build on what we already do well: to serve our customers better, connect our capabilities through an open platform, and create more value across the network. By building from our established position in Australia and New Zealand, we can give enterprises greater access to relevant suppliers, create more commercial opportunities for vendors, and expand the business over time. There is plenty of work ahead, but I'm excited about the journey and confident in the team taking Felix forward.

Finally, as announced to the market in our most recent Business Update, Joycelyn Morton will retire from the Board of Felix. I want to thank Joycelyn for her five and a half years on the Board and her leadership of the Audit and Risk Committee. Joycelyn has made a valued contribution to Felix through a period of significant change. We are grateful for her commitment and counsel and wish her all the very best.

CEO Address:

The annual report sets out the FY26 results in detail. I want to take a little time today to talk about the work ahead & what it will take for us to succeed.

Felix has valuable foundations: strong enterprise relationships, a substantial vendor network and complementary capabilities across the Group. Today however these assets sit alongside each other in a disconnected way hence do not deliver their full value. The opportunity is to bring them together more effectively

so our customers and vendors can get more from Felix - so the business can perform more strongly over time.

That will require focus in four areas.

We will grow and deepen our Enterprise business: strengthening existing relationships, winning the right new customers and making Felix more useful across their procurement and vendor-management activities. Australia and New Zealand are the key focus to this work, as they are across our strategy.

We will activate our existing network. Our network's value is not just from its size, which is substantial, but from the connections people can make through it. We want to make it easier for enterprises to find relevant vendor capability and for vendors to see and participate in more commercial opportunities.

We will deliver our expressed product strategy by improving how people discover, assess and match suppliers, within a new vendor product, as well as using technology and AI to reduce manual work. The aim is a more connected and useful experience for customers and vendors, built on a platform that can scale.

And we will improve operating performance. That means careful choices about what we invest and where we invest it as well as a stronger focus on developing operating leverage and better economics across the Group.

These priorities depend on more than plans and products. They depend on how we work together. Felix has been through substantial internal change in the past 6 months with the aim of building a high-performance culture.

To me, that means being clear about what matters, giving people the responsibility to act and holding ourselves accountable for outcomes. It should be a culture where people can do their best work and where we take real pride in delivering for customers, vendors and each other.

We have a strong foundation and a significant opportunity. My focus is on helping the team bring the two together and I look forward to sharing our progress with you.

Stephen Hunter
Company Secretary
Felix Group Holdings Ltd

For further information please contact:

Company
Stephen Hunter
Company Secretary
Mobile: +61 427 488 474
Email: investors@felix.net

About Felix – see more at felix.net
Felix Group Holdings Limited (ACN 159 858 509) is an Australian software company that provides a cloud-based software-as-a-service solution to its contractor and vendor customer base. The Group reports three operating segments — Contractor, Vendor and Nexvia. On 8 October 2025, the Company acquired Nexvia Pty Ltd, a software-as-a-service platform providing project and business management solutions to project-led, vendor, small and medium enterprises, extending the Group's software offering across the construction project lifecycle.