

Wiseway Group Limited (ASX: WWG)
2026 Annual General Meeting

5 November 2026



Agenda

Chair address	**3**
Chief Executive Officer’s Address	**6**





Chair Address

Astrid Raetze



Key milestones and growth initiatives

1. **Revenue passed $200 million: $205.6m in FY26, up 10.1% (13.0% underlying)**

2. **EBITDA up 9.2% to $14.7m; Net Profit Before Tax up 21.9% to $5.9m; cash conversion improved to 91% of EBITDA**

3. **Re-organised into two go-to-market pillars; Wiseway eCommerce Solutions up 22.2% and now our largest pillar**

4. **Regained 100% ownership of our US business, with profitability improved in both halves of FY26**

5. **Net debt down 31% and full year dividend up 20% to 1.20 cents per share, fully franked**

Outlook and Priorities | Wiseway ambition and focus for FY27 and beyond

Ambition



A leading **logistics partner** providing **excellent services** and **superior customer value** to our partners

Key divisions



Wiseway Global Forwarding (WGF)			Wiseway eCommerce Solutions (WES)		
Air Freight Export	Sea Freight Export		Import eCommerce Clearance	Direct Injection Solutions	
Perishables	Air and Sea Import	Road	Last Mile Carrier Management	Returns Management	Fulfilment and 3PL

Trends and priorities



- Growth in import forwarding as a strategic arena
- Capture growing trend of perishables and agriculture exports to Asia
- Active development of technologies for supply chain visibility and tracking
- Continued capture of the significant eCommerce megatrend globally
- Development of capabilities along the eCommerce value chain
- Opportunities for expansion beyond China

Enablers



Cost and process efficiency (back-office, process automation, KPIs)	**Expand digital capabilities** ('turnkey' integrations, self-serve portal, E2E tracing)	**World-class Team** delivering superior customer service	**Compliance and Safety** mindset in all operations	**M&A opportunities** (selective and opportunistic)



CEO Address

Ken Tong



FY26 Financial Highlights

Total Group Revenue
$205.6 million

EBITDA
$14.7 million

Net Profit Before Tax
$5.9 million

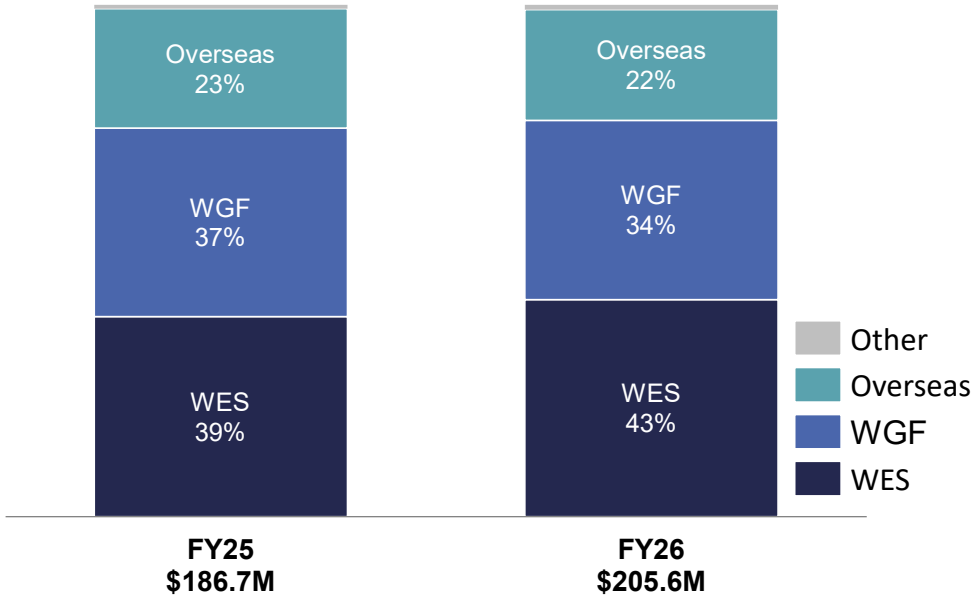
Full Year Dividend
1.20 cents

NTA per Security
16.35 cents

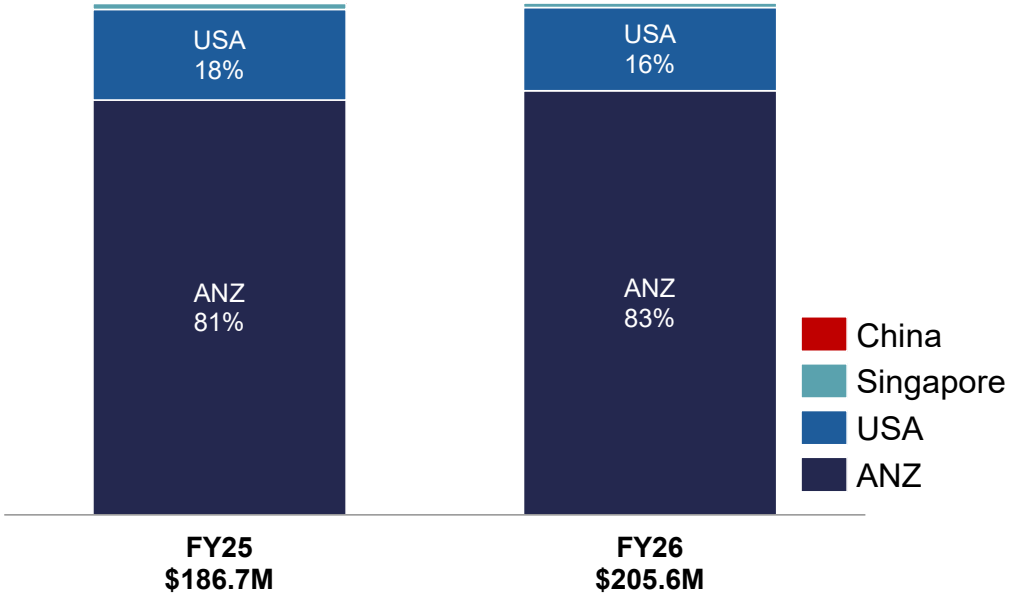
Cash and cash equivalents
$19.1 million

Wiseway passed $200 million in revenue in FY26

WES now the largest pillar (+22.2%)

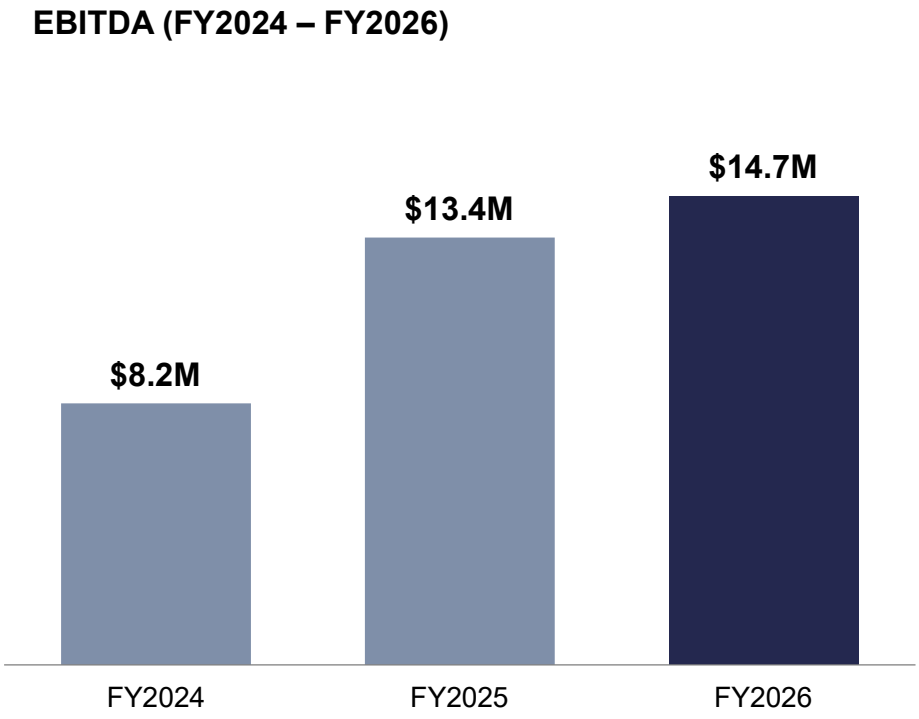


ANZ drove growth; USA underlying +18.3%



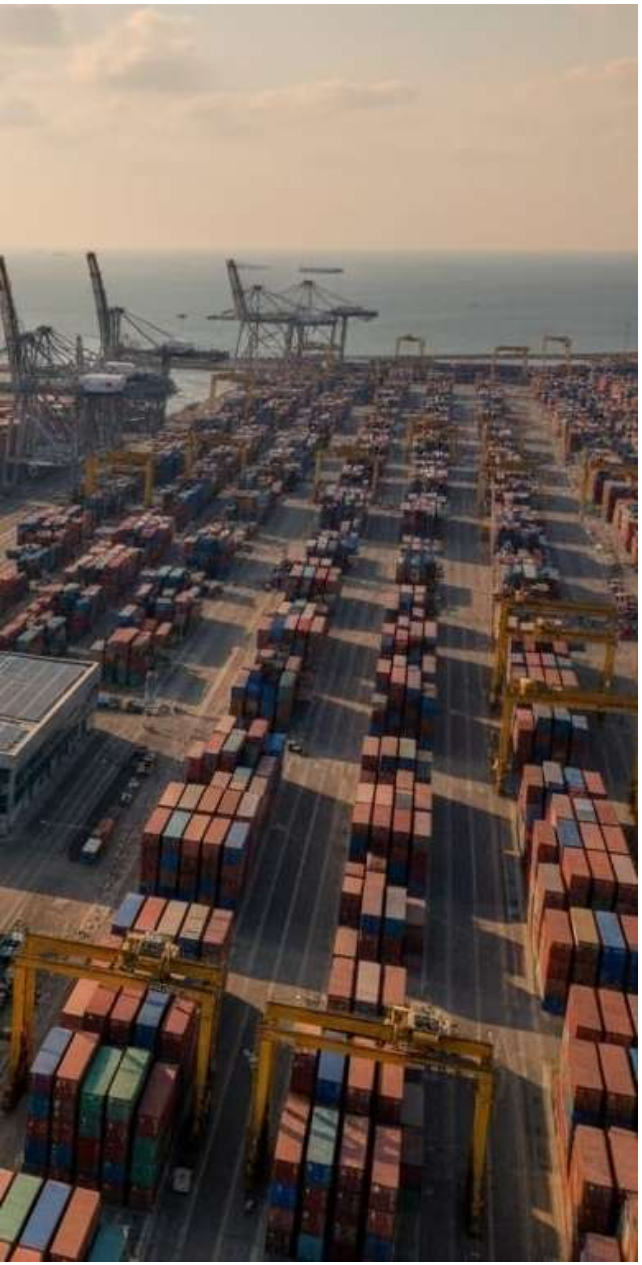
Profitability continued to grow in FY26

EBITDA up 9.2% to $14.7M



Key drivers of results

- **eCommerce Solutions** revenue grew 22.2% to $89.2M and WES is now the Group's largest pillar
- **Cost discipline:** operating expenses held broadly flat while revenue grew $18.9M, holding EBITDA margin at 7.1%
- **United States** back to 100% ownership, with profitability improved in both halves of FY26
- **Profit before tax** up 21.9% to $5.9M, our third consecutive year of full year profit



Operational Highlights

Two go-to-market pillars now organise the Group: Wiseway Global Forwarding (WGF) and Wiseway eCommerce Solutions (WES).

USA business back to 100% ownership, with **profitability improved in both halves** of FY26.

Technology investments launched WiseCustoms in Q4 FY26, with WisePortal being built as an integrated command centre for the forwarding network.

eCommerce Solutions grew 22.2% on strong inbound eCommerce volumes and expanded **3PL and fulfilment** capability.

Global Forwarding grew 1.7%, with perishables up 13.0% and road freight strong, offsetting softer export air freight on a subdued Australia–China lane.

Overseas | Wiseway services expand across US, Asia Pacific and ANZ

Overview of our services by country

Services	Australia & New Zealand	USA	Singapore
FREIGHT FORWARDING			
Air Freight Export	✓	↑	✓
Sea Freight Export	✓	●	✓
Import Air & Sea	↑	↑	✓
Perishables	✓	●	●
Road Transport & Brokerage	✓	↑	●
ECOMMERCE SOLUTIONS			
Direct Injection	↑	↑	●
Import eCommerce Clearance	✓	↑	●
Last Mile Carrier Management	✓	✓	●
Fulfilment & 3PL	↑	↑	●
Returns Management	↑	↑	●

✓ Established ↑ Scaling / active growth ● White space

United States

Our new Compton, CA warehouse anchors our United States operations; fulfilment, last-mile carrier management, road brokerage and import clearance.

Asia Pacific

Singapore serves Southeast Asia and the wider APAC region. Shanghai and Guangzhou operate as support offices; New Zealand is managed alongside Australia.

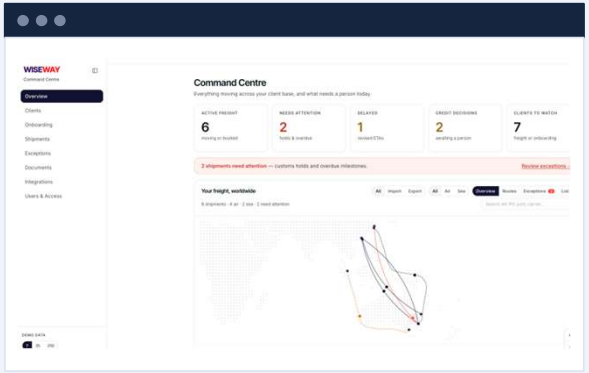
Extended network

Warehouse partners across the UK, EU and Canada extend the footprint, integrated with Borderless360 for global Direct Injection fulfilment.

Outlook and Growth Priorities | Digital and technology investments

Purpose-built platforms across forwarding and eCommerce

WISEWAY GLOBAL FORWARDING

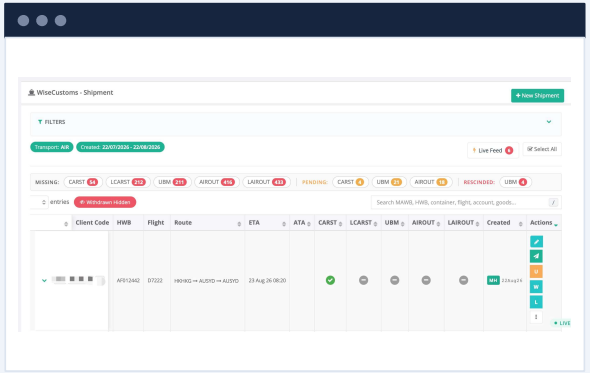


WisePortal

Integrated command centre for managing client shipments and purchase orders across the forwarding network, with a client-facing portal and AI capabilities being introduced.

● Launching in 1H FY27

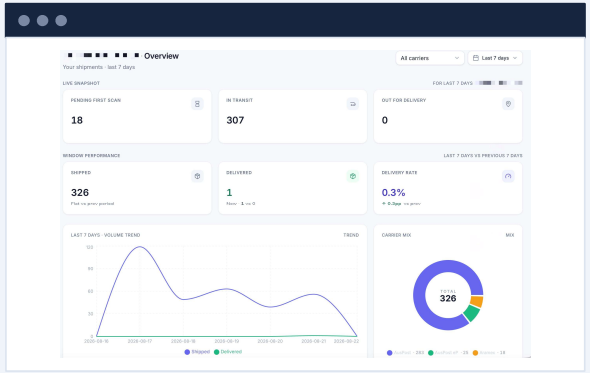
WISEWAY ECOMMERCE SOLUTIONS



WiseCustoms

AI-driven clearance technology for eCommerce parcels, supporting our import clearance service across Australia, New Zealand and the US.

● Launched Q4 FY26 · scaling 1H FY27

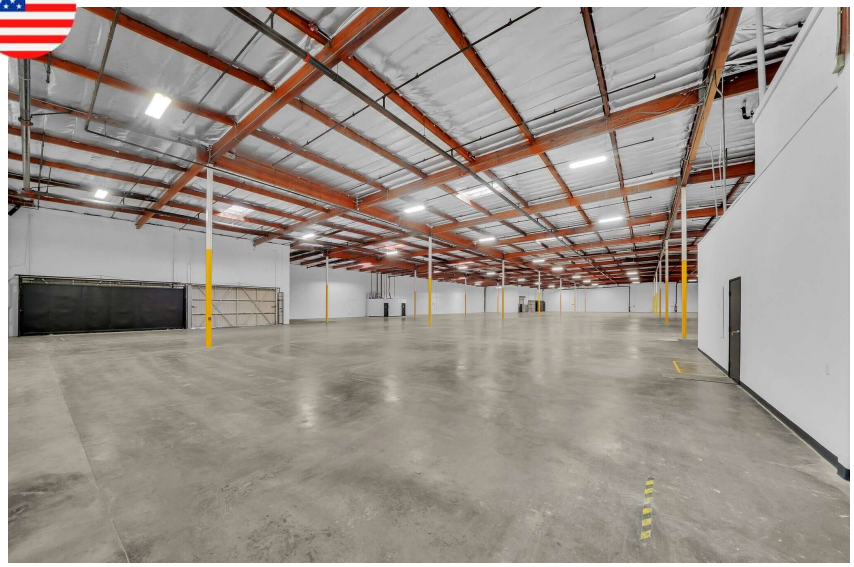


WiseTrack

Customer-facing portal for eCommerce Solutions clients, giving visibility across fulfilment, last-mile delivery and returns.

● Scaling 1H FY27

USA | Full ownership regained and profitability improved



Wiseway Logistics Los Angeles, Compton Fulfilment Facility

- **100% ownership regained** during FY26; shareholders now capture all US earnings
- **Underlying revenue up 18.3%** excluding FY25 non-recurring revenue; reported $33.4M
- **Profitability improved in both halves**; Compton, CA anchors fulfilment, last-mile and import clearance

Performance Outlook and 1H FY27 Revenue Guidance

1H FY27 revenue guidance: 14% to 20% growth on pcp — based on first quarter performance, with profit before tax expected to grow at a significantly higher rate than revenue

Growth driven by **import eCommerce, 3PL and fulfilment**, with Global Forwarding focused on growing import freight forwarding as exports moderate

USA positioned for growth from inbound eCommerce flows from China and Australia, now wholly owned

Continued distribution of **dividends to shareholders** as positive results are realised, whilst ensuring **ongoing reinvestment into the business**



Thank you



Disclaimer

This presentation contains summary information about Wiseway Group Limited (Wiseway) and its subsidiaries and their activities. The information in this presentation does not purport to be complete. It should be read in conjunction with Wiseway's other periodic and continuous disclosure announcements lodged with the Australian Securities Exchange, which are available at https://www2.asx.com.au/

The information contained in this presentation is not investment or financial product advice and has been prepared without taking into account the investment objectives, financial situation or particular needs of any particular person. Before making an investment decision, investors should consider the appropriateness of the information having regard to their own investment objectives, financial situation and needs and seek independent professional advice appropriate to their jurisdiction and circumstances.

To the maximum extent permitted by law, no responsibility for any loss arising in any way from anyone acting or refraining from acting as a result of this information is accepted by Wiseway, any of its related bodies corporate or its directors, officers, employees, professional advisers and agents (Related Parties). No representation or warranty, express or implied, is made by any person, including Wiseway and its Related Parties, as to the fairness, accuracy, completeness or correctness of the information, opinions and conclusions contained in this presentation.

An investment in Wiseway securities is subject to investment and other known and unknown risks, some of which are beyond the control of Wiseway or its directors. Wiseway does not guarantee any particular rate of return or the performance of Wiseway securities.

Past performance information given in this presentation is given for illustrative purposes only and should not be relied upon as (and is not) an indication of future performance. This presentation contains certain forward-looking statements with respect to the financial condition, results of operations and business of Wiseway and associated entities of Wiseway and certain plans and objectives of the management of Wiseway. Forward-looking statements can be identified by the use of forward-looking terminology, including, the terms "believes", "estimates", "anticipates", "expects", "predicts", "intends", "plans", "goals", "targets", "aims", "outlook", "guidance", "forecasts", "may" or "will", and similar expressions. These forward-looking statements include all matters that are not historical facts. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which because of their nature may cause the actual results or performance of Wiseway to be materially different from the results or performance expressed or implied by such forward-looking statements.

Such forward-looking statements are based on numerous assumptions regarding Wiseway's present and future business strategies and the political, regulatory and economic environment in which Wiseway will operate in the future, which may not be reasonable, and are not guarantees or predictions of future performance. No representation or warranty is made that any of these statements or forecasts (express or implied) will come to pass or that any forecast result will be achieved. Forward-looking statements speak only as at the date of this presentation and to the maximum extent permitted by law, Wiseway and its Related Parties disclaim any obligation or undertaking to release any updates or revisions to information to reflect any change in any of the information contained in this presentation (including, any assumptions or expectations set out in this presentation).

All figures in this presentation are A$ unless stated otherwise and all market shares are estimates only. A number of figures, amounts, percentages, estimates, calculations of value and fractions are subject to the effect of rounding. Accordingly, the actual calculations of these figures may differ from figures set out in this presentation. This presentation has been authorized for release by the Board of Directors of Wiseway Group Limited.

This presentation contains certain non-IFRS financial measures, including EBITDA, underlying revenue, underlying EBITDA and normalised net profit after tax. These measures have not been subject to audit or review but have been extracted from the audited financial statements for the year ended 30 June 2026. They are used internally by management to assess operating performance and are presented to assist investors in understanding the underlying performance of the Group. Non-IFRS measures should be considered in addition to, and not as a substitute for, measures prepared in accordance with Australian Accounting Standards.