Proteomics International
Laboratories Ltd

Investor Webinar

Disciplined Path to Commercial Success

4 November 2026

ASX: PIQ | ACN: 169 979 971 | Perth, Western Australia

Disclaimer

Disclaimer

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EXECUTIVE SUMMARY

Disciplined Path to Commercial Success

Proteomics International has secured Healius as exclusive distributor and begun the national rollout of Promarker D and Eso. Next, we are targeting the Endo launch in early 2027, the appointment of a US distributor and advancing reimbursement. The proposed A$5 million raise is expected to fund these milestones and support operations to October 2027.

Commercial Milestones

- Reorganised the business and reduced operating costs
- Secured Healius as exclusive Australian pathology distributor
- Commenced national rollout of Promarker D and Eso
- Completed independent validation of Promarker Endo

Growth Drivers

- Increase awareness and adoption of Promarker tests in Australia
- Target Promarker Endo launch in January–March 2027
- Target an initial US distributor appointment in H2 FY27
- Advance reimbursement in Australia and the US
- Improve laboratory efficiency and capacity

Funding the Commercial Plan

- SPP launched to raise A$5 million.
- SPP opens today, 4 November and closes 25 November 2026
- Funding targeted to commercial execution and expected to support operations to October 2027

COMPANY OVERVIEW

About Us

Proteomics International (ASX: PIQ) develops proprietary blood tests for disease prediction and diagnosis. We deliver laboratory testing and clinical reporting, while distribution partners provide market access to clinicians and patients.

Target Unmet Clinical Needs



- Identify high value diagnostic gaps
- Target diseases with delayed or inadequate diagnosis
- Focus on tests that can improve clinical decision making

Leverage our Proprietary Platform



- Discover disease-associated protein biomarkers
- Combine biomarkers into proprietary test models
- Develop and clinically validate new diagnostic tests
- Protect innovation through intellectual property

Build the Promarker® Portfolio



- Promarker®D: diabetic kidney disease
- Promarker®Eso: oesophageal cancer
- Promarker®Endo: endometriosis
- Advance new tests through the development pipeline

Operate Integrated Clinical Laboratories



- Accredited NATA laboratory operations in Australia
- CLIA/CAP laboratory capability in the US
- Deliver testing, clinical reporting and quality assurance
- Scale operations to support commercial demand

Drive Market Access



- Distributor-led commercial model
- Healius partnership provides national Australian access
- Private-pay launch while reimbursement is pursued
- Build US distribution and payer access

PORTFOLIO

Innovation Portfolio – Four Tests

Proteomics International provides a suite of four prognostic and diagnostic tests targeting specific clinical areas of unmet need. Our priority is to validate and commercialise these tests before developing new tests for other medical conditions.

Promarker D



Prognostic blood test to predict the risk of diabetes related chronic kidney disease up to 4 years before symptoms appear, enabling earlier clinical intervention and ongoing monitoring.

Promarker Eso



Diagnostic blood test for patients with chronic reflux that detects specific protein changes to rule out oesophageal adenocarcinoma, thus reducing the need for invasive surveillance endoscopy procedures.

Promarker Endo



Diagnostic blood test for patients with symptoms suggestive of endometriosis, that reduces the extensive delays in diagnosis and management.

OxiDx



Proprietary platform for measuring oxidative stress, focusing on diagnostic or specialised applications where there is clear clinical value and economic benefits.

PORTFOLIO

Innovation Portfolio – Three Promarker Tests

The Promarker Portfolio tests address distinct clinical pathways, supporting earlier risk identification, more targeted referral and more efficient use of healthcare resources.

	Promarker D	Promarker Eso	Promarker Endo
Clinical Value	Identifies Type 2 Diabetes (T2D) patients at **higher risk of diabetic kidney disease**	**Triages reflux patients** for endoscopy referral	**Supports assessment of women** with suspected endometriosis
Clinical Performance	76% Sensitivity, 92% Specificity	91% Sensitivity, 98% Specificity	Sensitivity is 90% for stage IV, 84% for stages III–IV, 80% for stages II–IV, and 68% for stages (I–IV). Specificity is 71% across all groups.
Clinical Pathway	Diabetes management and renal-risk pathways	GI referral pathways with potential to reduce unnecessary endoscopy	Women's health pathways and earlier specialist referral
Value Proposition	***Earlier intervention and lower downstream kidney disease costs***	***Avoiding unnecessary invasive procedures***	***Faster diagnosis and more effective management***

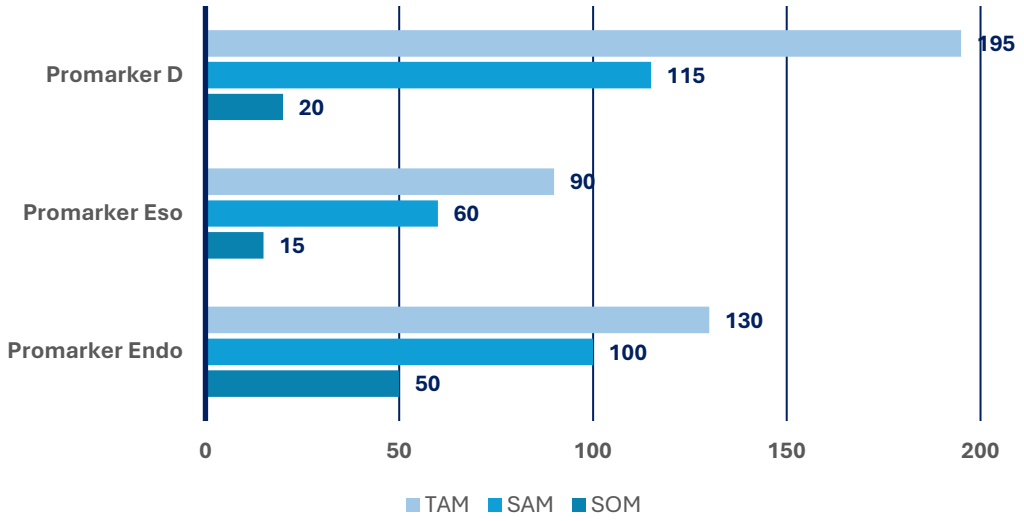
Note 1: Sensitivity (True Positive Rate), The proportion of actual positives correctly identified. Specificity (True Negative Rate) The proportion of actual negatives correctly identified. NPV (Negative Predictive Value) The probability that someone with a negative test truly does not have the condition. AUC (Area Under the ROC Curve) A summary measure of a model's ability to distinguish between classes (disease versus no disease).

MARKET POTENTIAL

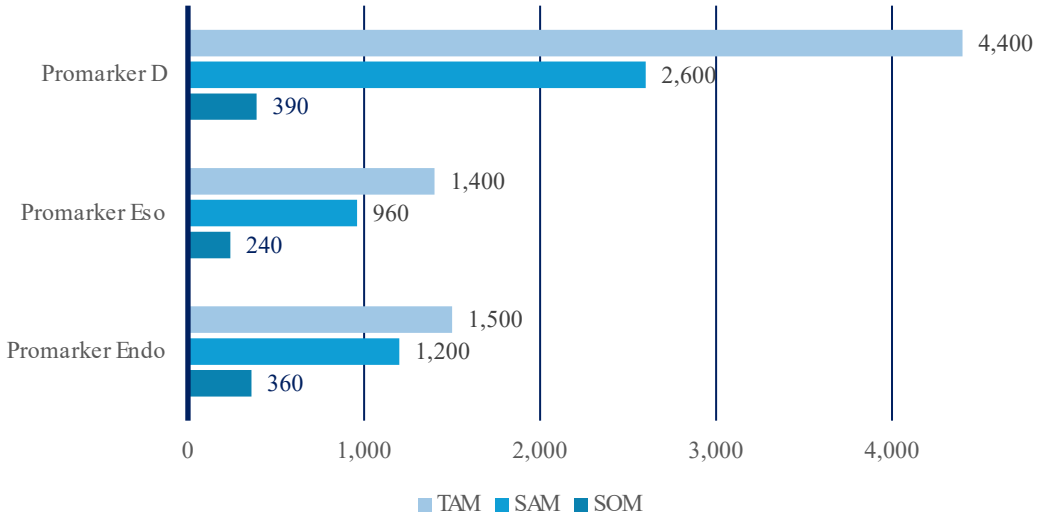
Innovation Portfolio – Market Potential

Market opportunities for the three main tests were evaluated across Australia and the United States. The analysis indicated a sizeable serviceable obtainable market with significant growth potential. Australian patient pricing is set for Promarker D and Promarker Eso, equating to indicative revenue of A$25 million per annum at serviceable obtainable volumes.

Market Potential Australia – Annual Test Volumes (‘000)



Market Potential USA – Annual Test Volumes (‘000)



Definitions: Total Addressable Market (TAM) assumes unconstrained access and reimbursement. Serviceable Available Market (SAM) considers challenges associated with pathway, workflow, and reimbursement. Serviceable Obtainable Market (SOM) reflects realistic medium-term commercial penetration opportunities.

1. **Promarker D assumptions:** T2D patients in active care, pre-advanced CKD. Tested once every 4 years. 65% of diagnosed T2D addressable. SAM 60% of TAM; SOM 15% of SAM.
2. **Promarker Eso assumptions:** Chronic reflux patients with appropriate risk factors. Tested once every 3 years. 15% of managed reflux patients. SAM 70% of TAM; SOM 25% of SAM.
3. **Promarker Endo assumptions:** Reproductive-age women (15–49) with suspected endometriosis. Tested once per clinical work-up. 10% prevalence; 55% undiagnosed; 35% enter active work-up annually. SAM 80% of TAM; SOM 30% of SAM.

Sources: Population data from ABS and U.S. Census Bureau 2025 estimates. Promarker D: AIHW/NDSS (AU); U.S. Census Bureau/CDC (US). Promarker Eso: AIHW/RACGP (AU); NIDDK/U.S. reflux studies (US). Promarker Endo: ABS/AIHW (AU); U.S. Census Bureau/women’s health literature (US).

DISTRIBUTION MODEL

Healius Distribution Partnership

Exclusive Australian pathology distribution for the Promarker® portfolio. Healius provides national market access through its collection network and referrer relationships, while Proteomics delivers testing and clinical reporting.

Strategic Rationale

- National reach through existing pathology infrastructure.
- Access established GP and specialist referrers.
- Avoid building a proprietary collection network.
- Integrate tests into routine clinical workflows.

Proteomics

- Performs testing in accredited laboratories.
- Provides clinical reporting and scientific support.
- Maintains quality and regulatory compliance.
- Leads product development and clinical evidence.

healius pathology

- Exclusive Australian pathology distributor.
- Approximately 1,900 collection centres.
- Collects specimens and distributes pathology services.
- Supports referrer engagement and market access.

Commercial Rollout

- Commenced Promarker D and Promarker Eso Australian national rollout on 26 October 2026
- Initial private pay patient prices: Promarker D A$495 and Promarker Eso A$997.
- Promarker Endo commercially available during FY27 Q3, pricing to be confirmed.

STRATEGIC ROADMAP

Execution Plan – The Next 3 Years

The strategic roadmap outlines the 3 year plan focused on commercialisation, fostering innovation, scaling processes and infrastructure, and enhancing our capabilities to achieve sustainable long term value.

RESET
FY26 H2

- ✓ Discontinued the DTC business model
- ✓ Engaged with potential distribution partners in Australia and the USA
- ✓ Continued Promarker Endo assay validation
- ✓ Refinement of Promarker Eso assay and streamlined lab protocols
- ✓ Restructured the leadership team and organisation
- ✓ Commenced the OxiDX strategic review
- ✓ Reviewed IP portfolio

ACCESS
FY27 H1

- ✓ Advanced laboratory processes, quality systems, and information systems in Australia
- ✓ Appointed distributor partner in Australia
- ✓ Commence commercial release of Promarker D and Promarker Eso in Australia
- ✓ Develop reimbursement strategy for Australia and the USA
- ✓ Refined and Validated Promarker Endo

ADVANCE
FY27 H2

- Promarker Endo commercially available in Australia
- Appoint distributor partner in the USA
- Establish Proteomics team in the USA
- Optimise test turnaround times, reporting, and customer experience
- Prepare reimbursement dossiers and commence submissions for Australia and USA

ACCELERATE
FY28

- Broaden distributor network coverage
- Increase awareness and test utilisation across clinical indications
- Expand laboratory capacity and support functions in line with demand
- Manage reimbursement submissions and engagement processes
- Publish clinical utility and health economic evidence to support adoption and reimbursement

ACHIEVE
FY29

- Enhance distributor performance management
- Expand product portfolio pipeline
- Streamline laboratory and commercial operations
- Improve operating leverage
- Develop strategic growth options to drive product and geographic expansion

CAPITAL RAISE

Share Purchase Plan

An opportunity for eligible shareholders to participate in Proteomics' growth.

COMMERCIAL PROGRESS

Healius partnership

National distribution partnership secured

Australian rollout

Promarker D and Promarker Eso rollout underway

Next milestone

Promarker Endo launch targeted for January–March 2027

FUNDING THE NEXT STAGE OF GROWTH

• Commercial execution • US market entry • Clinical evidence
• Reimbursement • Laboratory efficiency and capacity

OFFER PRICE PER NEW SHARE

A$0.10

12.2% discount to 5-day VWAP

Maximum application	**A$30,000**
Target SPP proceeds	**A$5m**
Free attaching option Subject to Shareholder approval	**1:1**

ELIGIBLE SHAREHOLDERS	OFFER OPENS	OFFER CLOSES
Australia & New Zealand, Record date: 30 October 2026	4 November 2026	25 November 2026

*Indicative only and may be extended.

CAPITAL RAISE

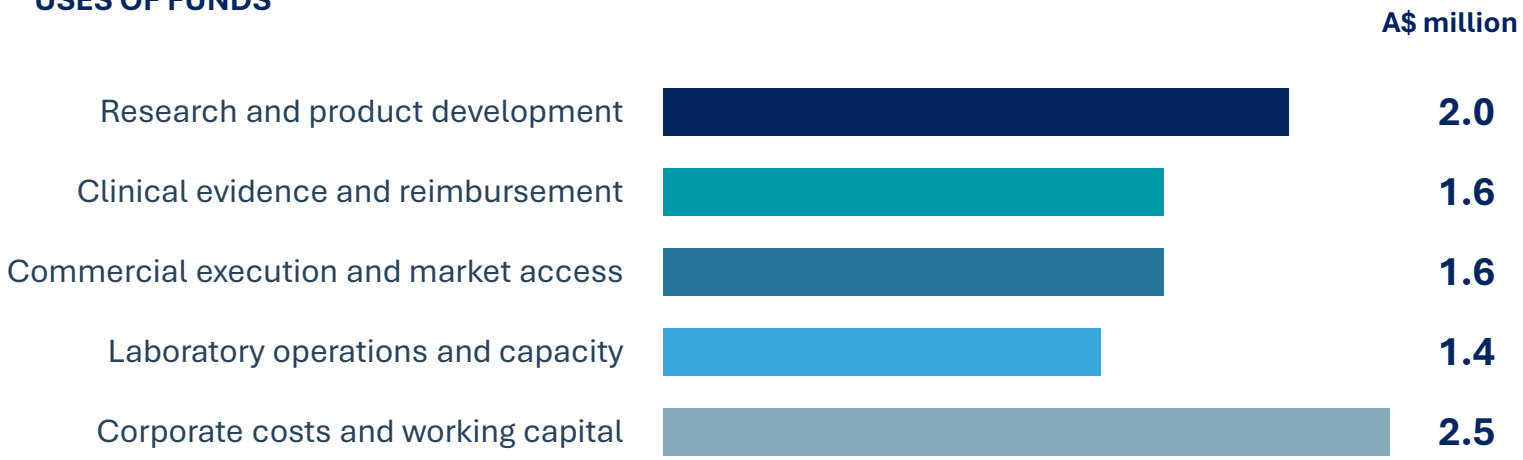
Sources and Uses of Funds

SOURCES OF FUNDS

A$9.1m

Cash at 30 September 2026	**1.8**
R&D tax refund received	**2.0**
Other income (forecast)	**0.3**
Assumed gross SPP proceeds	**5.0**

USES OF FUNDS



SPP offer booklet with full details and timetable lodged with ASX on 4 November 2026

Proteomics International
Laboratories Ltd

APPENDIX

4 November 2026

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LEADERSHIP

Board of Directors

Dr James Williams Non-Executive Chair
PhD, MBA, BSc (Hons) GAICD



Seasoned life sciences executive with experience from startup to commercialisation.

Former CEO/CTO/Chair across multiple biotech companies including Dimerix and iCeutica.

Contributed to development of five FDA-approved drugs, devices, and diagnostics.

David Morris
CEO & Managing Director
BBus, BAppSc, GAICD



Global healthcare and medtech executive with 25+ years experience including at Cochlear, Nanosonics and Polynovo.

Proven track record in commercial growth, product commercialisation, and international expansion.

Deep experience in strategy, regulatory pathways, and global market development across US, Europe, and Asia.

Aaron Brinkworth
Non-Executive Director
BHIthSc, GAICD



Global pharmaceutical executive with 22+ years at Gilead Sciences (Nasdaq: GILD).

Led Asia Pacific commercial, market access, and strategic licensing functions.

Deep experience in scaling sales, marketing, and distribution across complex regions.

Paul House
Non-Executive Director
BEng (Hons), GAICD



Senior executive with 25+ years across multinational corporations and consulting.

CEO of Imdex (ASX: IMD); former MD of SGS India and CFO/COO in global roles.

Strong track record in operational leadership, finance, and international growth.

Vicki Robinson
Non-Executive Director
LLB (Hons), BCom, MAICD



Experienced non-executive and former Wesfarmers senior executive with 20+ years in legal and commercial leadership.

Served on Wesfarmers Leadership Team and as Company Secretary across group entities.

Deep experience in strategy, M&A, governance, risk, and regulatory environments.

PLATFORM

Science of Proteomics

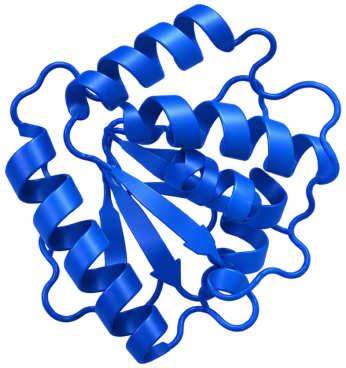
Genes carry the instructions. Proteins reveal how those instructions play out in health and disease. Translating that insight into reliable diagnostic and prognostic tests requires precision, standardisation and deep technical expertise.

Genes Provide the Instructions



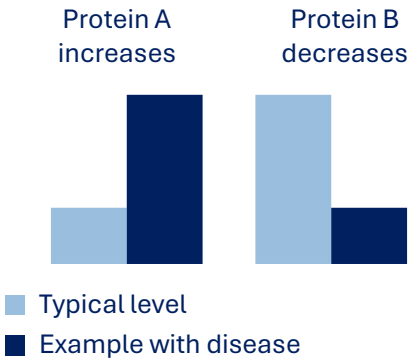
Genes are sections of DNA that contain instructions for making proteins. Cells use these instructions to produce the proteins the body needs.

Proteins Perform Biological Functions



Proteins build and repair tissues, regulate cell activity and drive biological reactions. Proteomics studies proteins to understand what is happening in the body.

Protein Changes Signal Disease



Disease can alter the levels of particular proteins. Measuring combinations of these changes can help identify disease or assess the risk of developing it.

Measure Proteins to Detect Disease



Proteomics International identifies protein biomarkers and develops simple blood tests that measure them, to help clinicians assess disease risk and support diagnosis.

ENTERPRISE PRIORITIES

Strategic Framework for Execution

Enterprise objectives create a clear framework aligning strategy with execution, focusing on areas of commercial execution, innovation, operations, and organisational capabilities to deliver lasting value for patients, partners, and investors.

DRIVE COMMERCIAL EXECUTION

- Transform clinically validated diagnostics into a scalable business model
- Establish distributor led market access in Australia and the USA
- Promote adoption via phased market launches
- Integrate tests into routine clinical practice
- Secure reimbursement and payer coverage with robust evidence

INNOVATE PORTFOLIO

- Develop products with strong commercial and reimbursement potential
- Conduct biomarker research based on clear clinical needs
- Maintain strict scientific and clinical standards
- Produce dependable clinical and economic evidence
- Ensure robust intellectual property portfolio

OPTIMISE OPERATIONS

- Deliver dependable test access with scalable, consistent service
- Implement standardised systems and workflows
- Expand laboratory operations in response to demand
- Increase efficiency in turnaround times and throughput
- Strengthen quality control and regulatory compliance

BUILD ORGANISATION CAPABILITIES

- Establish a clear structure, roles and responsibilities
- Strengthen leadership capabilities
- Attract and retain key technical and commercial talent
- Embed disciplined performance management
- Foster a culture centered on commercialisation, execution, quality, and compliance

DELIVER SUSTAINABLE VALUE

- Prioritise growing revenue and sustainable profit margins
- Maintain capital efficiency alongside rigorous cost control
- Adopt a proactive approach to risk management
- Develop strategic growth options through partnerships to drive expansion
- Increase long term shareholder value

CLINICAL PATHWAY

Patient Care Ecosystem

The patient journey involves clear roles for patients, clinicians, distributors, and labs. Proteomics International handles development and testing, while partners manage market access, ensuring accountability and quality from collection to result.

	IDENTIFY	COLLECT	ANALYSE	INFORM	ACT
Patient	Presents and consents	Provide blood sample		Receives results via clinician	Receives personalised care advice
Clinician	Assesses and orders test			Interprets test result	Manages treatment or referral
Pathology Network	Enables access and ordering	Collects blood and manages logistics	Tracks samples and turnaround	Supports report delivery	Supports repeat testing
Proteomics	***Defines indications***	***Sets collection standards***	***Performs testing and quality control***	***Issues decision ready report***	***Captures outcomes***

PRODUCT OVERVIEW

Promarker D – Chronic Kidney Disease

Prognostic blood test to predict the risk of diabetes related chronic kidney disease up to 4 years before symptoms appear, enabling earlier clinical intervention and ongoing monitoring.

Clinical Value

Identifies high risk patients with diabetes before irreversible kidney damage occurs.

Clinical Performance

76% sensitivity, 92% specificity, NPV 95%, AUC 0.78 Multi year validation completed.

Intellectual Property

Global patent portfolio covering biomarkers, and clinical applications.

Market Opportunity

SOM reflects realistic medium term annual commercial opportunities. ~20,000 patients in Australia and ~390,000 in the USA.

Clinical Pathway

Blood sample taken during regular diabetes check ups guides monitoring by GPs and nephrologists and is done every 4 years.

Reimbursement

Initial private pay in Australia and the USA, with plans for insurance and public funding; obtained the CMS PLA code in USA.

Key Actions

- **Collaborate with Healius** on Australian national rollout
- **Appoint distributor partner** in the USA
- Leverage clinical advisory board to **increase awareness**
- Complete Australian **health economics study** to support reimbursement
- Commence **reimbursement applications in Australia**
- Prepare **dossier for US reimbursement**
- Increase **lab capacity** to meet demand and improve turnaround times

Note 1: Sensitivity (True Positive Rate), The proportion of actual positives correctly identified. Specificity (True Negative Rate) The proportion of actual negatives correctly identified. NPV (Negative Predictive Value) The probability that someone with a negative test truly does not have the condition. AUC (Area Under the ROC Curve) A summary measure of a model's ability to distinguish between classes (disease versus no disease).

Note 2: CMS (Centers for Medicare & Medicaid Services). PLA (Proprietary Laboratory Analysis) A code recognised by CMS that uniquely identifies a specific proprietary clinical laboratory test for Medicare pricing and billing purposes.

PATIENT JOURNEY

Promarker D – Chronic Kidney Disease

Promarker D enables a shift from reactive CKD treatment to proactive risk-based care, identifying risk earlier, guiding targeted intervention, and helping reduce late-stage cost burden.

	SYMPTOMS	EVALUATION	MANAGEMENT
Promarker D	**Risk Becomes Visible** • Routine diabetes testing flags CKD risk • Earlier insight supports monitoring and prevention	**Earlier Prognostic Insight** • Blood-based triage added to routine diabetes care • Flags risk up to four years before damage	**Care Starts Sooner** • High-risk patients prioritised for therapy and monitoring • Low-risk patients may avoid unnecessary escalation
Standard of Care	**CKD Remains Hidden** • CKD can progress silently in type 2 diabetes • Symptoms may appear after significant kidney damage	**Diagnosis Follows Damage** • eGFR and uACR confirm damage after it occurs • Irreversible damage may already be present	**Care Intensifies Late** • Treatment escalates after CKD is confirmed • Late-stage care may require dialysis or transplant

Value Proposition	Time Horizon	Patient Journey	Economic Burden (SoC)
	Up to 4 years earlier risk insight **Vs** 5–15 years silent CKD	**Routine GP test triage** **Vs** ~1 in 2 T2D patients develop CKD	**Initial private pay A$495** **Vs** Monitoring CKD ~A$3K pa, Dialysis ~A$50K to A$85K pa

Sources: National Kidney Foundation; CDC; KDIGO 2024 CKD Guideline; Peters et al. (2019); NICE MIB312 (2022); Fusfeld et al. (2022); AIHW Chronic Kidney Disease: Australian Facts; Essue et al., BMC Nephrology (2013); Randall et al., BMC Health Services Research (2024).

PRODUCT OVERVIEW

Promarker Eso – Oesophageal Cancer

Minimally invasive diagnostic blood test for patients with chronic reflux that detects specific protein changes to rule out oesophageal adenocarcinoma, thus reducing the need for invasive surveillance endoscopy procedures.

Clinical Value

Identifies patients with chronic reflux at risk of oesophageal cancer, reducing the need for invasive surveillance endoscopic procedures.

Clinical Performance

91% sensitivity, 98% specificity, NPV 99.9%, AUC exceeding 0.98. Assay being validated across multiple cohorts.

Intellectual Property

Globally granted patent family protecting key biomarkers and clinical applications.

Market Opportunity

SOM reflects realistic medium term annual commercial opportunities. ~15,000 patients in Australia and ~240,000 in the USA.

Clinical Pathway

Blood sample taken during regular check ups guides monitoring by GPs and gastroenterologists and is done every 3 years.

Reimbursement

Initial private pay in Australia and the USA, with plans for insurance and public funding.

Key Actions

- **Collaborate with Healius** on Australian national rollout
- **Appoint distributor partner** in the USA
- Leverage clinical advisory board to **increase awareness**
- Complete Australian **health economics study** to support reimbursement
- Commence **reimbursement applications in Australia**
- Prepare **dossier for US reimbursement**
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PATIENT JOURNEY

Promarker Eso – Oesophageal Cancer

Promarker Eso could shift oesophageal cancer risk assessment from procedure-led surveillance to a faster, lower-burden blood-test triage pathway.

	SYMPTOMS	EVALUATION	MANAGEMENT
Promarker Eso	**Measurable Risk Insight** • Blood test indicated for appropriate chronic reflux patients • Risk information added to routine clinical management	**Earlier Risk Stratification** • Blood-based triage supports referral decisions • No sedation, scheduling or time off work	**Targeted Care Decisions** • Low-risk patients continue GP led reflux care • High-risk patients prioritised for endoscopy review
Standard of Care	**Routine Symptom Management** • Chronic reflux managed with medication • Referral after repeat GP/PPI therapy	**Endoscopy-Led Evaluation** • Specialist referral adds time, cost and anxiety • Endoscopy requires sedation and time off work	**Broad Surveillance Pathway** • Similar surveillance for low- and high-risk patients • Late detection remains a recognised shortcoming

Value Proposition

Time Horizon

Blood-test triage in weeks
Vs 1–3+ years repeat management

Patient Journey

Lower-burden blood test triage Vs
Endoscopy pathway

Economic Burden (SoC)

Initial private pay A$997
Vs Endoscopy cost A$500 to A$2,500 every 2 to 3 years

Sources: Sheahan et al., Proteomes (2025); Wani et al., Gastroenterology (2025); Pilonis et al., Lancet Oncology (2022); Holmberg et al., eClinicalMedicine (2023); Medical Costs Finder & CostDoc, Endoscopy Cost (2026).

PRODUCT OVERVIEW

Promarker Endo – Endometriosis

Diagnostic blood test for patients with symptoms suggestive of endometriosis, thus reducing the extensive delays in diagnosis and management. Promarker Endo test has now been refined and independently validated.

Clinical Value

Identifies patients with a high risk of endometriosis, shortening the typical 8 year delay in diagnosis.

Clinical Performance

Sensitivity is 90% for stage IV, 84% for stages III–IV, 80% for stages II–IV, and 68% for stages (I–IV). Specificity is 71% across all groups.

Intellectual Property

Broad international patent portfolio with initial patents secured.

Market Opportunity

SOM reflects realistic medium term annual commercial opportunities. ~50,000 patients in Australia and ~360,000 in the USA.

Clinical Pathway

Blood sample is taken to help GPs and gynaecologists evaluate patients who may have endometriosis.

Reimbursement

Initial private pay in Australia and the USA, with plans for insurance and public funding.

Key Actions

- **Finalise assay refinement,** clinician reporting guidance and regulatory requirements
- **Launch in Australia through Healius**, expected Q3 FY27, and **confirm pricing**
- **Appoint distributor partner** in the USA
- Establish clinical advisory boards to **increase awareness**
- Complete Australian **health economics study** to support reimbursement
- Prepare **dossier for US reimbursement**
- Increase **lab capacity** to meet demand and improve turnaround times

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PATIENT JOURNEY

Promarker Endo – Endometriosis

Promarker Endo could shorten the path from symptoms to clarity, using a blood-test risk triage to support earlier referral and more targeted care. Promarker Endo test has now been refined and independently validated.

	SYMPTOMS	EVALUATION	MANAGEMENT
Promarker Endo	**Symptoms Assessed Objectively** • Objective blood-test risk insight • Fewer repeat consultations	**Earlier Risk Stratification** • Blood-based triage guides referrals • Clarity in weeks, not years	**Risk-Guided Intervention** • Earlier referral for at-risk patients • Treatment focused on likely benefit
Standard of Care	**Symptoms Often Normalised** • Pelvic pain and fatigue may be normalised • Multiple consultations	**Diagnosis Takes Years** • GP, imaging and specialist review before confirmation • 4–11 yrs to diagnosis; including imaging, and laparoscopy	**Care Escalates Late** • No definitive care pathway • Delayed care adds pain, fertility risk and quality of life burden

	Time Horizon	Patient Journey	Economic Burden (SoC)
Value Proposition	**Weeks to diagnosis** **Vs** typical 8 year delay in diagnosis	**Blood-test triage** **Vs** Imaging and laparoscopy pathway	Average cost per patient is A$3K to $5K pa, plus significant cost of lost productivity

Sources: AIHW Endometriosis in Australia (2023); Nnoaham et al., American Journal of Obstetrics & Gynecology (2019); Crump et al., AJGP (2024); ESHRE Guideline (2022); RANZCOG Endometriosis Guideline (2024); Armour et al., PLOS One (2019); Schoeman et al., Human Reproduction (2025)

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