Archer Materials
Technology

ASX Announcement (ASX: **AXE**) 2 November 2026

Archer appoints global technology leader to drive quantum commercialisation

Highlights

- David Vander appointed new Quantum Business Executive to drive quantum commercialisation.
- David brings extensive global leadership experience across Microsoft, Salesforce and two listed technology companies — including responsibility for a US$320 million P&L and global leadership of Microsoft's financial services business and sales excellence leadership across the US$29bn enterprise licencing portfolio.
- Supports Archer's commercial quantum strategy and execution, anchored by its strategic partnership with IonQ, to accelerate customer adoption across Australian enterprise and government markets.

Archer Materials (ASX: AXE), Australia's only listed pure-play quantum technology company, has appointed David Vander as the Company's inaugural Quantum Business Executive, a newly created senior executive role responsible for leading the Company's quantum computing commercialisation, and quantum hardware development.

The appointment strengthens Archer's capacity to execute on its quantum commercialisation strategy and convert the Company's strategic partnership with IonQ (NYSE: IONQ) and its early-stage enterprise, government and defence customer engagements into a sustainable, revenue-generating quantum computing business in Australia.

David Vander is a global business and technology leader with a distinguished career spanning enterprise software, cloud computing, financial services and professional services across the United States, Asia Pacific and Europe.

David spent 16 years at Microsoft in senior global leadership positions, including Worldwide Managing Director for Banking and Financial Services, based in Seattle, where he held responsibility for one of Microsoft's most strategically important industry verticals. He also led Worldwide Sales Excellence for Microsoft's US$29 billion enterprise licensing business and, based in Singapore, led Professional Services across Asia Pacific with responsibility for a US$320 million P&L — as well as incubating Microsoft's Worldwide Industry Consulting Services business. Most recently, David served as CEO of Avolution Software, a global enterprise architecture software company, and as CEO of LiveTiles, an ASX-listed B2B SaaS intranet platform.

David's earlier career includes a role as Regional Vice President at Salesforce, where he led the large deals team. At a scale up, he drove inorganic global growth and M&A activity and early on in his career he was a strategy consultant. David holds six degrees, including a PhD in Business Strategy, has completed Harvard Business School's Strategic Competitive Advantage program, and is a graduate member of the Australian Institute of Company Directors. He is the longest-serving board member of the global Banking Industry Architecture Network (BIAN).

Executive Chairman Greg English said: "David's expertise and track record bring the commercial leadership, enterprise relationships and global market experience required to execute our quantum commercialisation strategy at pace. His appointment is a testament to Archer's growing momentum, underpinned by our partnership with global leader IonQ, early engagement with enterprise customers, and a growing pipeline of leading-edge quantum hardware."

"His background at Microsoft and Salesforce, leading multi-hundred-million-dollar businesses across financial services and enterprise technology, is directly relevant to the customer segments and commercial models we are pursuing. Combined with his experience as a listed company CEO, David understands both the technical complexity and the commercial discipline required to build a sustainable business in emerging technology markets. We are delighted to welcome him to the Archer team."

Commenting on his appointment, David Vander said: "Quantum computing is one of the most significant and powerful technological innovations of our generation, and Archer is uniquely positioned to help lead that transition in Australia. The combination of Archer's proprietary technology programs, its strategic partnership with IonQ and its growing enterprise engagement pipeline represents a compelling commercial opportunity; and one I am genuinely excited to help build."

"My focus will be on accelerating the development of Archer's Australian customer pipeline, deepening the IonQ partnership to establish Archer as the trusted quantum computing partner for Australian enterprise and government. I'll also be leading the Company's leading-edge development of next-generation quantum hardware for ruggedised, ultra-stable graphene-based qubits. I'm delighted to be joining the talented Archer team at this incredibly exciting and opportune moment in the Company's history."

David Vander is based in Australia and will work across Archer's Australian and international operations.

The Board of Archer authorised this announcement to be given to ASX.

Investor and media enquiries

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About Archer

Archer is a quantum technology company that operates within the semiconductor industry. The Company is developing advanced semiconductor devices, including chips relevant to quantum computing, sensing, and medical diagnostics. Archer utilises its global partnerships to develop these technologies for potential deployment and use across multiple industries. www.archerx.com.au