ASX Announcement: 29 October 2026

Income Asset Management Group Limited (IAM) (ASX: IAM)

QUARTERLY ACTIVITIES REPORT

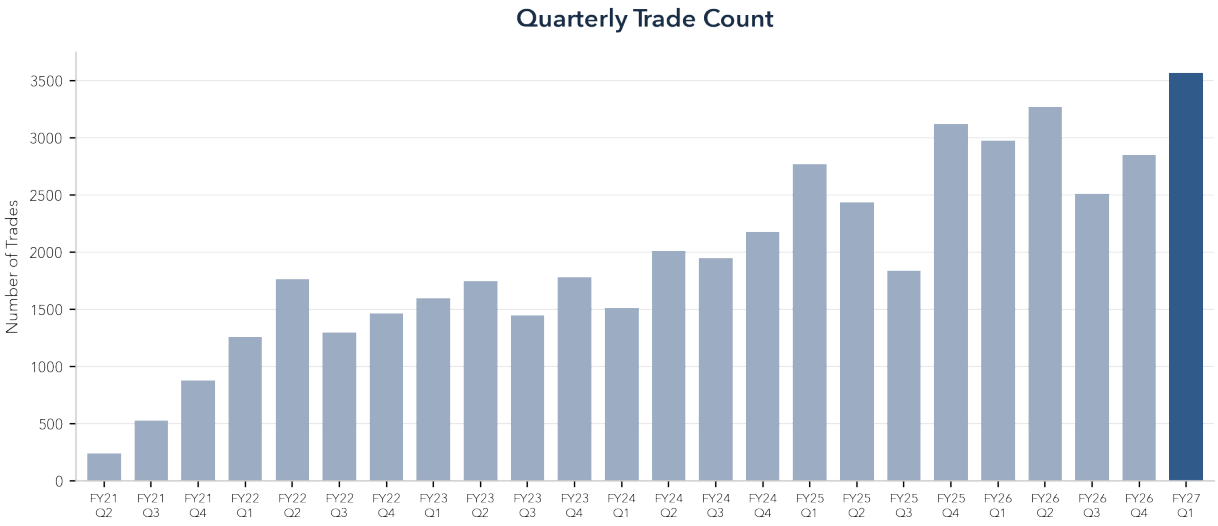
Q1 FY2027

IAM presents its quarterly activities report for the period 1 July 2026 to 30 September 2026.

KEY POINTS

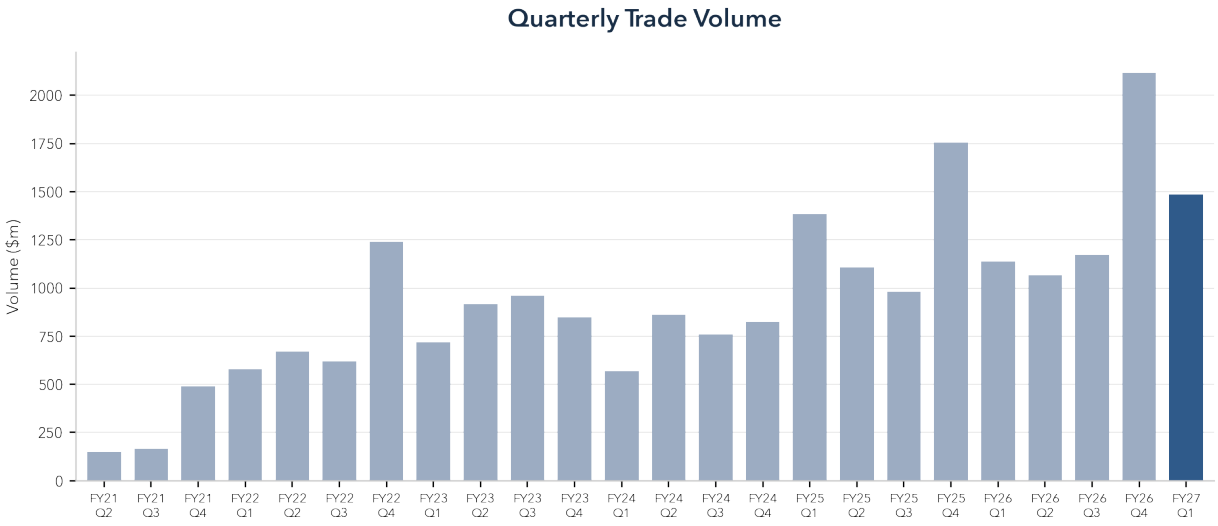
- IAM's total cash at the end of Q1 FY2027 was $3.0m (Q4 FY26: $3.3m), plus holdings of liquid bonds of $0.01m (Q4 FY26: $0.9m). Total cash and liquid bonds was $3.0m (Q4 FY26: $4.2m). Bond trading and DCM deal volumes were significantly impacted by the outsized move in interest rates during the quarter, with the Australian Government 10-year bond yield rising by approximately 60bp. As bond rates have started to stabilise we see volumes returning as we move through Q2 FY2027.
- IAM's Managed Discretionary Account (MDA) offering reached $35m in funds under management at 30 September 2026 (30 June 2026: $23m). The MDA charges a management fee of 0.5% per annum and is developing an additional recurring revenue stream for the Group.
- Beginning to accrue from October 2026, IAM is charging loan holders a Loan Administration Fee (LAF) of 0.35% on the face value of the loans held with Perpetual Corporate Trust. We have negotiated a lower fee for larger holders, but over time these holders will slowly revert to a full fee. Currently, the average fee across the book is circa 22bps, but this is expected to grow in coming years. This fee is not charged to MDA clients.
- IAM Capital Markets and Trustees Australia during Q1 FY2027 participated, distributed and transacted for wholesale clients in 5 Primary Syndicated Bank Loans alongside and on the same terms as the major Australian borrowers' bankers/arrangers. Of the 5 placed loans, 3 settled during Q1 FY2027 adding $44m of loan FUA and associated revenue with an additional $50m placed and due to settle in Q2 FY2027 across two transactions.

NUMBER OF TRADES



The number of trades executed during Q1 FY2027 was 3,570, an increase of 25% on the prior quarter (Q4 FY2026: 2,848), the highest quarterly trade count recorded by the Group to date.

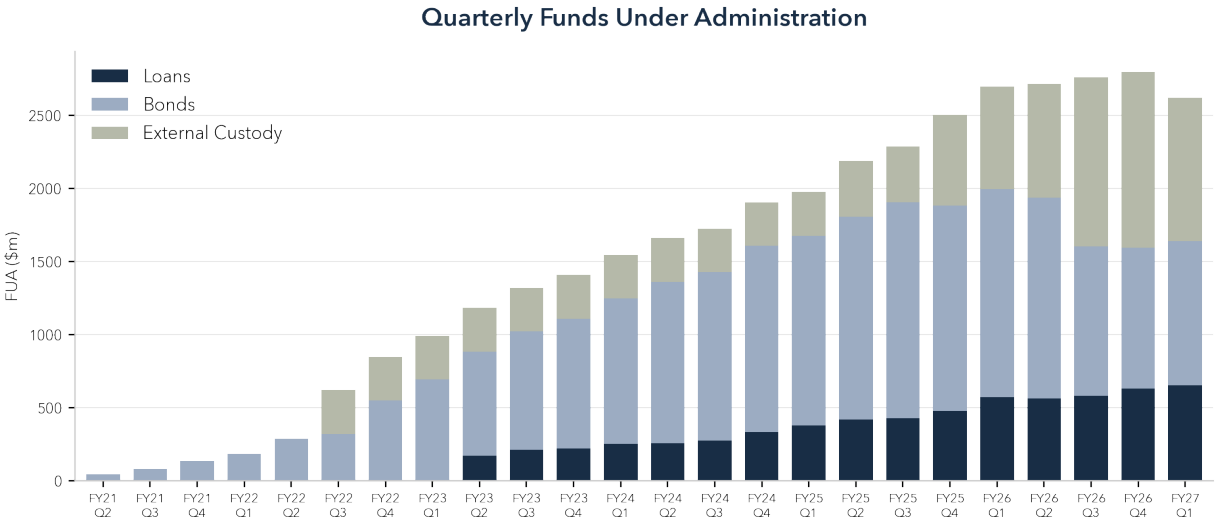
DOLLAR VOLUME OF TRADES



Turnover for Q1 FY2027 was $1.49bn, a decrease of 30% on the prior quarter (Q4 FY2026: $2.12bn, the strongest quarter recorded by the Group). These quarterly numbers can be volatile as we see rare trades in large volumes of government bonds and they are affected by the issuance (or not) of large bank sub-debt deals, in which IAM is a significant regular participant.

FUNDS UNDER ADMINISTRATION

While the total Funds under Administration decreased over the quarter to $2.62bn at 30 September 2026 (30 June 2026: $2.80bn), a reduction of 6%, the bond balance actually increased by approximately 2% to $983.7m and loan assets increased by approximately 4% to $653.7m. The culprit was the externally held FUA which declined by 18% to $984.9m. The driver of the reduction was a single large client who has been with IAM for many years and was sold to a much larger advisory firm and the funds are now managed in-house away from IAM.



MANAGED DISCRETIONARY ACCOUNTS (MDA)

IAM's MDA offering was launched in FY2026 in response to ongoing client demand for a managed solution combining investment-grade fixed income with selective exposure to bank-syndicated loans.

The MDA represents a recurring revenue stream that complements the Group's transactional fixed income revenue.

At 30 September 2026, MDA FUA was $35m across 20 accounts, up from $23m across 13 accounts at 30 June 2026. That is growth of $12m, or 52%, over the quarter, and seven additional accounts.

CASHFLOW OVERVIEW

- IAM's total cash at the end of Q1 FY2027 was $3.0m, plus bond holdings of $0.01m.
- Net operating cash outflow for Q1 FY2027 was $0.3m, in accordance with Section 8 of the attached Appendix 4C. On an underlying basis, excluding the net cash impact of bond holdings sold down during the quarter, the operating cash outflow was $1.2m.
- Total cash receipts from customers and interest earned were $3.3m in Q1 FY2027.
- Total cash operating outflows and finance costs were $4.5m in Q1 FY2027.
- Bond holdings were drawn down from $0.9m at 30 June 2026 to $0.01m at 30 September 2026, contributing a net $0.9m to the quarter's operating cash flow.
- By month, net operating cash flow was positive in July ($0.1m) and August ($0.1m) before a net outflow of $0.5m in September.

RELATED PARTY TRANSACTIONS

With reference to payments to related parties (Section 6 of the attached Appendix 4C), Item 1 comprises payments to related parties and their associates, including directors and key management personnel. The total of $166k is comprised of directors' fees of $37k and salaries (including superannuation) of $129k.

All numbers are unaudited.

This announcement was approved for release by the IAM Board of Directors.

For more information, please contact:
Jon Lechte, CEO & Managing Director
E: info@incomeam.com
W: incomeam.com

About IAM:

IAM aims to provide investors, advisers and portfolio managers with the most capable platform to research, execute, and manage their income investments.

With a wealth of specialised industry experience and with $2.62 billion funds under administration, our business covers a broad spectrum of income investments including bonds, loans, and treasury management services.

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity	
Income Asset Management Group Limited	
ABN	**Quarter ended ("current quarter")**
42 010 653 862	30 September 2026

Consolidated statement of cash flows		**Current quarter $A'000**	**Year to date (3 months) $A'000**
1.	**Cash flows from operating activities**		
1.1.1	Receipts from customers – brokerage and fees	1,058	1,058
1.1.2	Receipts from customers – securities trading	2,237	2,237
1.1.3	Net in/(out)flows for settlement of financial instruments held on balance sheet	919	919
1.2	Payments for		
	(a) research and development	-	-
	(b) product manufacturing and operating costs	(1,502)	(1,502)
	(c) advertising and marketing	(45)	(45)
	(d) leased assets	(72)	(72)
	(e) staff costs	(2,134)	(2,134)
	(f) administration and corporate costs	(705)	(705)
1.3	Dividends received (see note 3)	-	-
1.4	Interest received	45	45
1.5	Interest and other costs of finance paid	(64)	(64)
1.6	Income taxes paid	-	-
1.7	Government grants and tax incentives	-	-
1.8	Other	-	-
1.9	**Net cash from / (used in) operating activities**	**(263)**	**(263)**

2.	**Cash flows from investing activities**		
2.1	Payments to acquire or for:		
	(a) entities	-	-
	(b) businesses	-	-

Consolidated statement of cash flows		Current quarter $A'000	Year to date (3 months) $A'000
	(c) property, plant and equipment	(11)	(11)
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) intangibles	-	-
	(g) other non-current assets	-	-
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	47	47
2.3	Cash flows from loans to related party	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	**Net cash from / (used in) investing activities**	**36**	**36**

3.	**Cash flows from financing activities**		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	-
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	-
3.5	Proceeds from borrowings	130	130
3.6	Repayment of borrowings	(59)	(59)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other – repayments of lease principal	(168)	(168)
3.10	**Net cash from / (used in) financing activities**	**(97)**	**(97)**

Consolidated statement of cash flows		Current quarter $A'000	Year to date (3 months) $A'000
4.	**Net increase / (decrease) in cash and cash equivalents for the period**		
4.1	Cash and cash equivalents at beginning of period	3,318	3,318
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(263)	(263)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	36	36
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(97)	(97)
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	**Cash and cash equivalents at end of period**	**2,994**	**2,994**

5.	**Reconciliation of cash and cash equivalents** at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter $A'000	Previous quarter $A'000
5.1	Bank balances	2,994	3,318
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	**Cash and cash equivalents at end of quarter (should equal item 4.6 above)**	**2,994**	**3,318**

6.	**Payments to related parties of the entity and their associates**	Current quarter $A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1	(166)
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-

Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.

7.	**Financing facilities** *Note: the term "facility' includes all forms of financing arrangements available to the entity.* *Add notes as necessary for an understanding of the sources of finance available to the entity.*	**Total facility amount at quarter end $A'000**	**Amount drawn at quarter end $A'000**
7.1	Loan facility	2,000	2,000
7.2	Credit standby arrangements	-	-
7.3.1	Other – bond trading settlement (DVP) facility	5,000	-
7.3.2	Other – Supplier funding	109	109
7.4	**Total financing facilities**	7,109	2,037

7.5	**Unused financing facilities available at quarter end**	5,000

7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.

7.1 Debt Facility – Unsecured facility. Interest rate of 15% and repayment date July 2027.

7.3.1 Bond trading settlement (DVP) facility – Secured over the traded securities. Interest rate of 5%, settled up to T+5.

7.3.2 Flexi Commercial – Unsecured facility. Interest rate of 11.04% and repayment date of July 2027.

8.	**Estimated cash available for future operating activities**	**$A'000**
8.1	Net cash from / (used in) operating activities (item 1.9)	(263)
8.2	Cash and cash equivalents at quarter end (item 4.6)	2,994
8.3	Unused finance facilities available at quarter end (item 7.5)	5,000
8.4	Total available funding (item 8.2 + item 8.3)	7,994
8.5	**Estimated quarters of funding available (item 8.4 divided by item 8.1)**	30.4

Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.

8.6 If item 8.5 is less than 2 quarters, please provide answers to the following questions:

8.6.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?

Answer:

8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

Answer:

8.6.3	Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?
Answer:	

Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.

Compliance statement

1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.

2 This statement gives a true and fair view of the matters disclosed.

Date: 29 October 2026

Authorised by: The Board of Directors

Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.

2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.

3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.

4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [*name of board committee – eg Audit and Risk Committee*]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".

5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.