ASX release

30 October 2026

Way2Invoice new product gains traction with clients

APAI now live on Coupa App Marketplace

Q3 FY26 Quarterly Activities Report and Appendix 4C

Global fintech leader in automated VAT claim and return solutions, Way2VAT Ltd (**ASX: W2V**, **Way2VAT** or the **Company**), provides an update on its activities for the quarter ended 30 September 2026 (Q3 FY26), alongside the Company's Appendix 4C.

Q3 FY26 highlights (all figures A$ unless otherwise stated and unaudited)

- **Quarterly revenue of $1.90 million (Q3 FY25: $1.89 million).**
- **Quarterly Cash receipts of $1.80 million, up 84% on pcp ($977k in Q3 FY25).**
- **Way2VAT builds client pipeline for Way2Invoice e-invoicing platform with integrated APAI capabilities and SaaS revenue model.**
- **Way2VAT signs new VAT Reclaim contract with a US based global Data Company with 5000 employees and revenues of $6 Billion**
- **Way2VAT completes £880,000 second tranche payment for RBC Acquisition on 1st October 2026.**
- **Cost cutting initiatives target 20% decrease in operating expenses to drive company towards profitability, 15% decrease already achieved.**
- **Coupa certified APAI Invoice Compliance Validation now live on Coupa platform.**
- **Go Global partnership infrastructure in place at RBC, ready to onboard significant pipeline of clients.**
- **Enterprise client numbers increase from 533 to 539.**

Commenting on the Company's achievements in Q3 FY26, Way2VAT Founder & CEO, Amos Simantov, said:

" Beginning September, the business has undertaken cost cutting initiatives targeted at reducing operating expenses by up to 20%. Cost cutting is largely focused on operational areas of the business including certain jobs that will be automated using our AI expertise. A 15% reduction in operating

expenses has already been achieved alongside AI generated productivity increases in VAT reclaim operational processes, which will see the time spent on remediating clients VAT submissions reduced substantially".

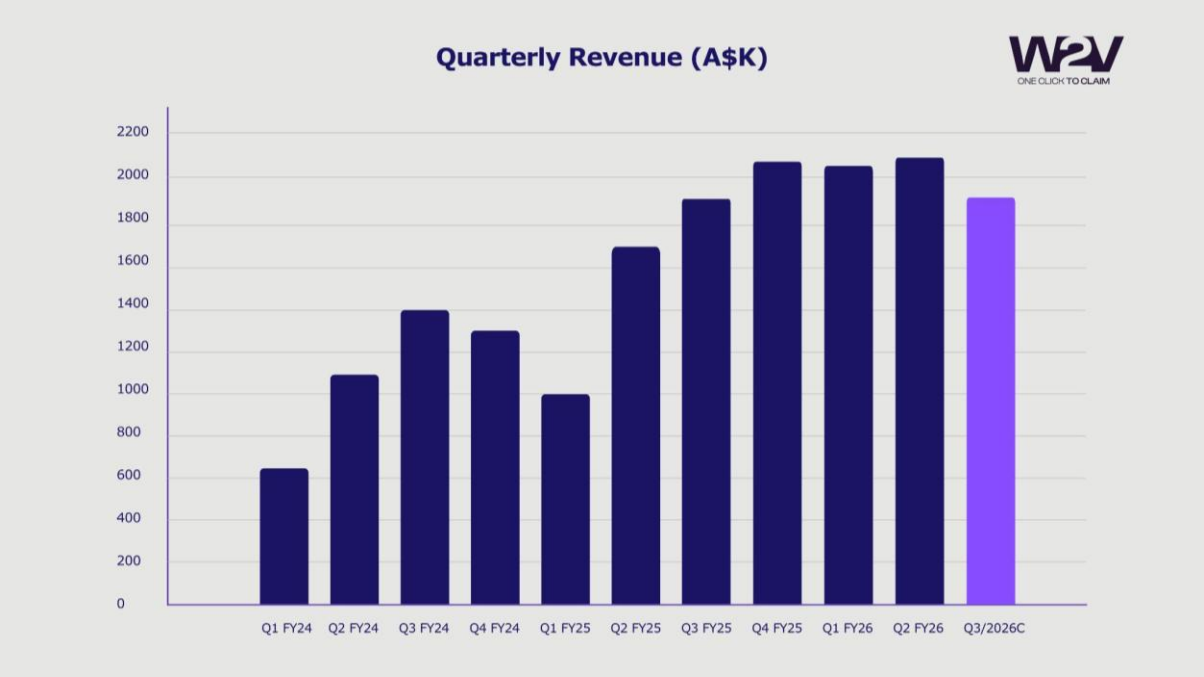
"September also saw the official launch of Way2Invoice, a new offering combining our APAI and e-invoicing products on the one platform to address new regulations in Europe and APAC countries seeking to address VAT fraud. We have several new and existing clients currently evaluating the Way2Invoice product, with the company progressing multiple discussions regarding potential commercial agreements".

"Way2VAT's Accounts Payable Artificial Intelligence (APAI) Invoice Compliance Validation is now live in the Coupa App Marketplace. Connecting APAI Invoice Compliance Validation into Coupa's total spend management platform gives our and Coupa's customers a streamlined invoice compliance experience and confidence that every invoice meets country tax rules before it moves forward".

"Our commercial partnership with Go-Global is progressing well. Go-Global have contracted RBC's advisory services to implement the required infrastructure to be able to onboard large numbers of merchants with respect to their VAT registrations for Europe and the UK. Go-Global is servicing a leading social media platform as it scales its marketplace across the UK and Europe. Every foreign seller entering those markets via the platform carries an unavoidable VAT obligation. These foreign sellers or merchants will be onboarded through Go-Global and serviced with regards to their VAT registration requirements on an annual basis by W2V subsidiary, RBC".

Financial highlights

Way2VAT's total quarterly revenue for Q3 FY26 was $1.90 million (Q3 FY25: $1.89 million).



Operational highlights

Way2VAT APAI Invoice Compliance Validation Certified as part of the Coupa Total Spend Management platform

Way2VAT's APAI works directly inside the Coupa invoice approval chain. When an invoice enters approval, Coupa sends it to APAI automatically. Using Way2VAT's patented AI computer vision and natural language processing technologies, APAI validates each invoice against country specific invoicing and tax rules – supplier details, VAT numbers, rates and invoice content – across more than 40 countries. The verdict, compliant, warning, or non-compliant, is returned in real time to the invoice in Coupa, together with plain-language reasoning, so non-compliant invoices are caught before payment. AP teams keep working in the Coupa workflow they already use, while finance and tax teams gain dashboards, exportable records and a documented compliance check on every invoice.

Way2Invoice update

Way2Invoice integrates to Way2VAT's broader indirect tax platform — VAT & GST reclaim across 40+ countries, and RBCVAT advisory depth. Way2Invoice enables clients to access invoice compliance, VAT reclaim and advisory services through a single platform. Way2Invoice services 20 countries and will be billed monthly on a SaaS basis where clients will be charged per the numbers of invoices processed. A specialised e-invoicing sales capability has been established in Way2VAT's office in Spain dedicated to growing this business throughout Europe with initial target countries being Spain, UK, Ireland, Benelux and Scandinavia.

Way2VAT are also attending the Southern Europe Tax Summit in Milan during November, where our key focus will be promoting the Way2Invoice product and further demonstrating the capabilities of our services.

New enterprise clients

A key recent highlight was the contracting of a US based global data company with over 5,000 employees and revenue of $6 Billion operating in over 20 countries. The agreement spans 3 years, and uncovers a greenfield International VAT reclaim opportunity, allowing Way2VAT to recover up to 4 years worth of unclaimed VAT. We expect this to generate revenue for Way2VAT before the end of 2026.

Another key new client signing was with Garage Films in Spain. Garage Films is a Barcelona -based advertising production company with offices in Barcelona, Madrid, Mexico City, Los Angeles and New York. They produce advertising films and branded content for international agencies and brands. This contract is for local VAT reclaim in Spain and therefore has the added advantage of faster cash collection in that Way2VAT invoices the client directly upon delivery of the VAT reclaim services.

These clients will generate revenue over time. The company will monitor progress as we receive the expense data from these clients regarding revenue materiality thresholds.

Financial details

Way2VAT's quarterly revenue was $1.90 million in the third quarter of FY26. September quarter Operating Expenses (as defined by item 1.2 in appendix 4C) were $2.94 million. Quarterly operating expenses have remained largely stable for the last 12 months since the RBC acquisition averaging approximately $2.8 million per quarter and are expected to fall over the next 2 quarters in line with the announced cost cutting initiatives including a reduction in headcount from 80 to 58 already in place across the group. The December quarter will see some overall reduction in operating expenses however will be impacted by some one-off redundancy payments and restructuring costs. The full impact of the cost cutting initiatives will be visible in the March 2027 quarter where quarterly operating expenses are forecast to fall to approximately $2.2 million for the quarter.

Please note that item 1.8 in the accompanying Appendix 4C reflects the fact that for International VAT reclaims, Way2VAT acts on behalf of its clients with the tax authorities. This means that at the end of any given quarter Way2VAT may have received client VAT returns that it has not yet paid out to clients whilst it is undergoing final compliance checks. Q3 2026 saw a net inflow of $286,000 compared to a $68,000 net inflow in the previous quarter. These net cash inflows and outflows need to be taken into consideration when looking at quarterly cash movements. These net inflows and outflows do not reflect the company's operating cash inflows and outflows, rather the end movement of client monies on Way2VAT's balance sheet compared to the end of the previous quarter.

Overall cash receipts from clients increased to $1.8 million in Q3 FY26 versus $1.70 million in Q2 FY26.

On 9th September 2026, the company announced that it had received binding commitments to raise A$2,109,000 via a placement at an issue price of A$0.05 per share with the proceeds from the placement to be used for funding of the second payment tranche of the RBC acquisition and for general working capital purposes.

The Company's Accounts Receivable balance stood at $6.5 million at 30 September 2026.

The Company's current financing facilities and outstanding loans with its Banker, Bank Hapoalim are detailed in section 7.6 of the accompanying Appendix 4C. The outstanding balance of loan facilities with Bank Hapoalim increased during the quarter from $4,942,000 to $5,202,000.

On 24 September 2026 the company received an additional loan from Bank Hapoalim for £400,000 to partially fund the second tranche payment of the RBC acquisition. For details of this loan see item 7.6 in accompanying Appendix 4C.

In total the company paid £880,000 to the RBC vendors on 1st October 2026 as per the existing acquisition agreement for the second tranche of the acquisition proceeds (see ASX announcement 23 September 2025). This payment was funded by a combination of the Bank Hapoalim loan and existing cash.

Also, subsequent to 30 September 2026, an unsecured Bridge loan for an amount of $703,000 set to mature on 30 October 2026 was extended for 4 months on the same terms (see item 7.6 in accompanying Appendix 4C)

During the quarter, $162,000 in payments were made to related parties and their associates, including wages for the CEO (including superannuation equivalent) and a Non-Executive Director.

Outlook

Way2VAT Founder & CEO Amos Simantov, said:

"The December quarter is shaping up as an important quarter for the company. We have good momentum from the launch of both Way2Invoice and the APAI product on the Coupa App Marketplace so it will be important to convert client interest in these initiatives into new contracts and ongoing revenue streams ".

"The Go Global partnership will also be active during the December quarter as we gear up for increased levels of business as merchants register for VAT to enable sales on a popular social media platform under this partnership with Go Global".

Appendix 4C

Please find attached the Company's Appendix 4C.

This announcement was authorised for release to the ASX by the Board of Way2VAT.

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For more information, please contact:

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About Way2VAT

Way2VAT is a global fintech leader in automated VAT/GST claim and return solutions in over 40 countries and in over 20 languages, serving hundreds of enterprise businesses worldwide. Way2VAT owns and operates a patented artificial intelligence technology that powers the world's first fully automated, end-to-end VAT reclaim platform.

Established in 2016, Way2VAT is headquartered in Tel Aviv with offices in the United Kingdom, Spain, and Romania. It has over 50 employees, and 539 global enterprise companies use its platform.

www.way2vat.com

ONE CLICK TO CLAIM

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

WAY 2 VAT LTD

ARBN	Quarter ended ("current quarter")
637 709 114	30 September 2026

Consolidated statement of cash flows		Current quarter A$'000	Year to date (9 months) A$'000
1.	Cash flows from operating activities		
1.1	Receipts collected from clients	1,801	5,194
1.2	Payments for:		
	research and development	(151)	(446)
	advertising and marketing	(97)	(268)
	leased assets	(131)	(368)
	staff costs	(1,692)	(5,156)
	Professional services, administration and corporate costs	(871)	(2,304)
1.3	Dividends received	-	-
1.4	Interest received	-	-
1.5	Interest and other costs of finance paid	(115)	(344)
1.6	Income taxes (paid) / received	(67)	(203)
1.7	Government grants and tax incentives	-	-
1.8	Net client receipts from tax authorities (repaid) / not yet repaid	286	298
1.9	Other	(15)	(222)
1.10	**Net cash used in operating activities**	(1,052)	(3,819)

Consolidated statement of cash flows		Current quarter A$'000	Year to date (9 months) A$'000
2.	**Cash flows from investing activities**		
2.1	Payments to acquire or for:		
	entities	-	(488)
	businesses	-	-
	property, plant and equipment	-	-
	investments	-	-
	intellectual property	-	-
	other non-current assets	-	-
2.2	Proceeds from disposal of:		
	entities	-	-
	businesses	-	-
	property, plant and equipment	-	-
	investments	-	-
	intellectual property	-	-
	other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received	-	-
2.5	Other		
2.6	**Net cash used in investing activities**	**-**	**(488)**

3.	**Cash flows from financing activities**		
3.1	Proceeds from issuance of ordinary shares (excluding convertible debt securities)	2,109	4,709
3.2	Proceeds from convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issuance of ordinary shares and/or convertible debt securities	(276)	(451)
3.5	Proceeds from loans	753	4,576
3.6	Repayment of loans	(327)	(2,049)
3.7	Transaction costs related to loans	-	-
3.8	Dividends paid	-	-
3.9	Other	-	(21)
3.10	**Net cash provided by financing activities**	**2,259**	**6,764**

Consolidated statement of cash flows	Current quarter A$'000	Year to date (9 months) A$'000

4.	**Net increase / (decrease) in cash and cash equivalents for the period**		
4.1	Cash and cash equivalents at beginning of period	1,923	768
4.2	Net cash used in operating activities (item 1.10 above)	(1,052)	(3,819)
4.3	Net cash used in investing activities (item 2.6 above)	-	(488)
4.4	Net cash provided by financing activities (item 3.10 above)	2,259	6,764
4.5	Effect of exchange rate changes on cash and cash equivalents	(79)	(174)
4.6	**Cash and cash equivalents at end of period**	**3,051**	**3,051**

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter A$'000	Previous quarter A$'000
5.1	Bank balances	3,051	3,051
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	**Cash and cash equivalents at end of quarter (should equal item 4.6 above)**	**3,051**	**3,051**

6.	Payments to related parties of the entity and their associates	Current quarter A$'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1	(162)
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-

Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.

7.	Financing facilities *Note: the term "facility' includes all forms of financing arrangements available to the entity.* *Add notes as necessary for an understanding of the sources of finance available to the entity.*	Total facility amount at quarter end A$'000	Amount drawn at quarter end A$'000
7.1	Loan facilities	5,202	5,202
7.2	Credit standby arrangements	-	-
7.3	Other (please specify)	-	-
7.4	**Total financing facilities**	**5,202**	**5,202**

7.5	**Unused financing facilities available at quarter end**	-
7.6	Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.	

Total facility and drawn amounts denominated in NIS at quarter end (30 September 2026) with Israeli Bank Hapoalim contains the following (subject to foreign exchange conversion rates):

1. Secured Loan of $1,245 Thousand:
The Company obtained a secured loan in the amount of $1,245 thousand, backed by a percentage of its receivables from tax authorities. The loan is scheduled for repayment on 30 August 2027, and bears interest at the Israeli Prime Rate + 4.50% (currently 9.25%), with interest payable monthly.

2. Secured Loan Outstanding Balance of $317 Thousand:
On 10 September 2025 related to the RBC VAT acquisition, the Company secured a loan of $1,017 thousand, backed by RBC shares. The loan is repayable over an 18-month period (principal and interest), commencing on 10 October 2025 and ending on 10 March 2027. The loan bears interest at the Israeli Prime Rate plus 4.50% (currently 9.25%), with interest payable on a monthly basis. As of 30 September 2026, the Company has already repaid twelve (12) instalments on the account of this loan.

3. Unsecured Bridge Loan of $703 Thousand:
On 30 October 2025, the Company received a short-term, unsecured bridge loan totalling $703 thousand. The loan is scheduled for repayment on 30 October 2026, and bears interest at the Israeli Prime Rate + 4.50% (currently 9.25%), with interest payable monthly.
Subsequent to 30 September 2026 this loan has been extended for 4 months, now maturing on 28 February 2027 based on the same terms as above.

4. Secured Loan of $2,175 Thousand:
On 30 June 2026 the Company secured a loan of $2,438 thousand. The loan is repayable over a 36-month period (principal and interest), commencing on 28 July 2026 and ending on 28 June 2029. The loan bears interest at the Israeli Prime Rate plus 5.00% (currently 9.75%), with interest payable on a monthly basis. As of 30 September 2026, the Company has already repaid three (3) instalments on the account of this loan.

5. Secured Bridge Loan of $762 Thousand:
On 24 September 2026, related to the second payment associated with the RBC VAT acquisition, the Company received an secured bridging loan totalling $762 thousand. The loan is scheduled for repayment on 31 March 2027, and bears interest at the Israeli Prime Rate +5.50% (currently 10.25%), with interest payable monthly.

8.	Estimated cash available for future operating activities	A$'000
8.1	Net cash used in operating activities (item 1.10) including refund collected for clients.	(1,052)
8.2	Cash and cash equivalents at quarter end (item 4.6)	3,051
8.3	Unused finance facilities available at quarter end (item 7.5)	-
8.4	Total available funding (item 8.2 + item 8.3)	3,051
8.5	Estimated quarters of funding available (item 8.4 divided by item 8.1)	2.90

Please note, the company paid £880,000 to the RBC vendors on 1st October 2026 as per the existing acquisition agreement (announced 23 September 2025) for the second tranche of the acquisition proceeds.

Note: if the entity has reported positive net operating cash flows in item 1.10, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.

8.6 If item 8.5 is less than 2 quarters, please provide answers to the following questions

8.6.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?

N/A

8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

N/A

8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

N/A

Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.

Compliance statement

1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.

2 This statement gives a true and fair view of the matters disclosed.

30 October 2026

Date: .....

By the Board of Directors

Authorised by: .....

(Name of body or officer authorising release – see note 4)

Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.

2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.

3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.

4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [*name of board committee – eg Audit and Risk Committee*]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".

5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.