



29 October, 2026

ASX ANNOUNCEMENT

ORBITAL EXPANDS PRESENCE IN JAPAN THROUGH DISTRIBUTION AND IN-SERVICE SUPPORT AGREEMENTS

EXCLUSIVE DISTRIBUTION AGREEMENT TARGETS NEW PROPULSION SYSTEM SALES, WHILE IN-SERVICE SUPPORT AGREEMENT PROVIDES A FRAMEWORK FOR POTENTIAL AFTERMARKET REVENUE FROM 70 ORBITAL ENGINES CURRENTLY IN SERVICE

Highlights

- **Orbital has strengthened its position in Japan through new distribution and In-Service Support agreements targeting both new sales and potential aftermarket revenue.**
- **Fusoh Shoji appointed exclusive Japanese distributor for Orbital's heavy fuel engines, power management systems and associated products and services.**
- **Orbital has also secured an In-Service Support agreement with Insitu Pacific, covering 70 Orbital propulsion systems installed across the Japan Ground Self-Defense Force ScanEagle fleet.**
- **The Insitu Pacific agreement provides a framework for potential maintenance, overhaul, engineering, technical support and spare parts orders, with no minimum order commitments.**

Orbital Corporation Limited (**ASX:OEC**) ('Orbital' or the 'Company') is pleased to announce it has strengthened its position in the Japanese unmanned aerial vehicle ("UAV") market through two new commercial agreements targeting new propulsion system sales and potential aftermarket revenue.

Orbital has appointed Fusoh Shoji Co., Ltd. ("Fusoh") as its exclusive distributor in Japan and signed an In-Service Support ("ISS") agreement with Insitu Pacific Pty Ltd ("Insitu Pacific"), to support 70 Orbital **50HFE** propulsion systems installed across the ScanEagle fleet operated by the Japan Ground Self-Defense Force ("JGSDF").

Fusoh is a Tokyo-based technical trading company founded in November 1963 that imports and distributes a range of components and systems in Japan for overseas manufacturers. Fusoh represents a number of international defence and aerospace suppliers in Japan.

Insitu Pacific (based in Brisbane, Australia) now has overall responsibility for the maintenance of the JGSDF UAV fleet which was previously managed by Boeing Insitu from the US. Orbital has supplied over 1,100 HFE propulsion systems globally to Boeing Insitu since 2016.

Together, the two agreements expand Orbital's commercial presence in Japan across new propulsion system sales and ongoing support of its existing installed engine base.

CEO Stephen Pearce commented: “Japan represents a significant growth opportunity for Orbital as the country increases its focus on unmanned systems across defence and commercial applications.

“The scale of that opportunity is reflected in Japan’s FY2026 defence budget, which was approved on 26 December 2025¹. It provides for approximately US\$1.8 billion for unmanned defence capabilities, including approximately US\$640 million for the SHIELD program, which is a new coastal defence program. This level of investment indicates the increasingly important role unmanned systems are expected to play in Japan’s future defence capability.

“Orbital is also building on an established operational presence in Japan. We have secured an In-Service Support agreement to support the Japan Ground Self-Defense Force’s fleet of ScanEagle UAVs, which operate 70 Orbital 50HFE propulsion systems. This gives us a direct role in supporting an operational Japanese defence fleet and creates potential aftermarket opportunities through maintenance, engineering support and spare parts.

“At the same time, our agreement with Fusoh provides a dedicated pathway to pursue new engine sales, engineering and integration opportunities across the broader Japanese market. Together, these agreements position Orbital to support both the existing installed base and the next generation of unmanned platforms being developed and acquired in Japan.”

Exclusive Distribution Agreement Targets New Japanese Customers

The appointment of Fusoh as Orbital’s exclusive distributor in Japan is for an initial 2-year term with pre-existing opportunities retained by Orbital for direct engagement. The agreement has minimum performance targets in Year 2, and Orbital has termination rights if these targets are not achieved.

Fusoh will market Orbital’s propulsion technology, develop new opportunities and support customer engagement across Japan’s aerospace and defence markets.

Orbital selected Fusoh as its Japanese distribution partner based on its 23-person sales engineering team, established logistics and inspection capability, and disclosed customer base that includes major Japanese defence and aerospace companies such as Mitsubishi Heavy Industries, Kawasaki Heavy Industries, IHI, Subaru, Mitsubishi Electric and NEC.

Fusoh’s experience supporting overseas technology suppliers from early-stage customer engagement and technical specification through to delivery and after-sales support provides Orbital with a credible and technically capable pathway into the Japanese defence and aerospace market.

The agreement covers Orbital’s full product range: 50HFE, 75HFE, 150HFE and 350HFE engines, Gen II Power Management System, diagnostic technology, spare parts and consumables, as well as engineering integration and technical support services.

In-Service Support Provides a Framework for Aftermarket Revenue

Orbital has also signed an agreement with Insitu Pacific for ongoing propulsion system in-service support.

The initial ISS scope covers 70 Orbital 50HFE propulsion systems installed across the JGSDF ScanEagle fleet, providing Orbital with an opportunity to generate recurring revenue from its existing installed engine base in Japan.

¹ Japan Ministry of Defense, Overview of FY2026 Budget, December 2025



Orbital will provide maintenance and repair, depot-level overhaul, fault diagnosis and troubleshooting, engine health monitoring, engineering support, spare parts and consumables, fleet configuration and obsolescence management, and remote and deployed technical support.

Orbital will principally deliver these services from its Balcatta facility in Western Australia, with the ability to provide support at end-user locations where required.

The agreement establishes a commercial framework for Insitu Pacific to place future orders for Orbital products and services as requirements arise. The agreement does not include minimum order commitments, and the timing and value of future orders will depend on Insitu Pacific's requirements.

Revenue generated from Insitu Pacific over the past 12 months has been A\$216,000 and the agreement establishes a framework under which this may grow, although future orders are not committed.

The agreement has an initial one-year term, with the parties able to extend by mutual agreement.

Building Orbital's Position In Japan

The two agreements provide Orbital with complementary pathways to grow its business in Japan.

The Fusoh agreement establishes a dedicated local sales channel to pursue new UAV platforms and customers.

The Insitu Pacific agreement provides a framework for Orbital to pursue potential aftermarket revenue from its propulsion systems already operating in Japan, as well as explore further opportunities arising from the pending Archer Aviation acquisition of Insitu.

Orbital's existing installed base provides a strong foundation for its broader Japanese growth strategy and demonstrates the operational heritage of its propulsion technology in the market.

Orbital will continue to target opportunities to supply new propulsion systems while expanding its involvement throughout the operational life of customer fleets through maintenance, overhaul, engineering support, diagnostics and spare parts.

About Orbital Corporation Limited (ASX: OEC)

Orbital Corporation Limited (ASX: OEC) is a Perth, Western Australia-based designer and manufacturer of integrated heavy fuel propulsion systems for Group 2 and Group 3 unmanned aerial vehicles (UAVs).

With over 40 years of engineering heritage and more than 1.2 million proven in-field service hours across multiple Tier 1 defence customers including Boeing and Textron Systems, OEC is a recognised global leader in UAV heavy fuel engine technology that services both defence applications as well as the rapidly evolving commercial sector.

This announcement has been authorised for release to the ASX by the Board of Directors of Orbital Corporation Limited.

For further information please contact:

Stephen Pearce

Chief Executive Officer

Orbital Corporation Limited

P: +61 8 9441 2233

E: investors@orbitalcorp.com.au

W: www.orbitaluav.com

<https://investors.orbitaluav.com/link/epDkke>

Mark Wege

CFO & Company Secretary

Orbital Corporation Limited

P: +61 8 9441 2135

Simon Pitaro

Investor Relations

NWR Communications

P: +61 (0) 409 523 632

E: spitaro@nwrcommunications.com.au

Follow us on LinkedIn

