



27 October 2026

ASX Announcement

Jatcorp Advances Business Diversification Strategy in Q1 FY27

Jatcorp Limited (ASX: JAT) ("Jatcorp" or the "Company"), an Australian health and wellness consumer goods company, provides its quarterly activities and cash flow report for the quarter ending 30 September 2026 (Q1 FY27). Financial data for Q1 FY27 in this announcement is unaudited.

Key business update:

- Revenue from operations was A\$4.66 million in Q1 FY27, compared with A\$9.80 million for Q1 FY26 on a comparable accounting basis, representing a 52.4% year-on-year decrease. The decline was primarily driven by a sharper seasonal downturn in the Chinese market than in previous years, resulting in substantial reductions in both sales from the Group's own-brand distribution business and OEM manufacturing orders.

(The prior-period figure has been adjusted to reflect the presentation of trade promotion expenses as a deduction from revenue, consistent with the accounting treatment adopted in the Group's FY2026 audited financial statements. The Q1 FY26 revenue figure was previously announced as A\$11.10 million, before this adjustment unaudited.)

- Net operating cash flow was (\$2.145) million, down \$2.61 million from PCP unaudited.
- Jatcorp continued to advance its diversification strategy while maintaining the Australian domestic market as its foundation, with increased contributions from Southeast Asia and Australia.
- Marketing and sales activities for Neurio, Moroka and iOne Milk in Australia progressed in line with expectations, with distribution coverage and retail sell-through meeting planned targets.
- Market feedback from Vietnam remained positive, with continued growth in brand sales and awareness in line with Jatcorp's plans and expectations.
- Jatcorp continued to engage with potential distributors across Southeast Asia to explore additional distribution opportunities. The Group is also exploring opportunities for iOne Milk through the China general trade import channel and potential regional distribution partnerships to support further market development.
- ANMA's customer base continued to expand, with existing customers continuing to progressively transfer production orders previously placed with other manufacturers to ANMA.

Jatcorp CEO, Sean Li, said:

“Over the period leading up to this quarter, we reshaped Jatcorp’s operating model to strengthen its focus on sales and profitability, reduce reliance on any single market and diversify revenue across markets and brands. This quarter marked the full implementation of that model, with Australia remaining the foundation of our business and increased contributions from Australia and Southeast Asia supporting a more balanced revenue base.

Quarterly revenue declined primarily due to a sharper seasonal downturn in China than in previous years, which affected both our own-brand distribution sales and OEM manufacturing orders.

Across our brands, NEURIO’s Australian performance continued to improve, while Moroka and iOne Milk progressed ahead of expectations in Australia. Moroka’s development in Vietnam remained on plan, and its distributors’ monthly sales in China began to increase. Discussions for iOne Milk’s expansion into China’s offline retail market also progressed positively.

ANMA continued to attract new customers and secure additional production orders transferred from other manufacturers, reflecting growing confidence in its manufacturing capabilities.

Our priority is to translate these developments into sustained sales and improved profitability. Through closer cooperation with our distributors and manufacturing customers, we remain focused on delivering tangible commercial results and strengthening Jatcorp’s long-term growth.”

Detailed Business update

During the quarter, Jatcorp continued to advance its growth and geographic diversification strategy, with the Australian domestic market remaining the foundation of the Group’s business. This strategy aims to reduce reliance on any single market, mitigate market concentration risk and broaden the Group’s sources of revenue.

Activities focused on developing sales across the Group’s brand portfolio, expanding overseas distribution opportunities and growing ANMA’s manufacturing customer base. Progress in these areas supported the Company’s objective of building a more balanced and resilient business across markets, brands and customers.

Australian Domestic Market Development

NEURIO’s market performance in Australia continued to improve during the quarter. The clearance of inventory returned from China is nearing completion, and financial results to date have exceeded expectations. Sales of products from more recent production batches also continued to grow steadily.

Moroka’s and iOne Milk’s domestic marketing and sales activities progressed ahead of expectations, supported by positive market feedback. Distribution coverage and retail sell-through met planned targets, while the Group’s domestic sales business delivered favourable financial results during the quarter. The continued development of these brands alongside NEURIO broadened the Group’s Australian brand portfolio and strengthened its domestic market presence.

Southeast Asia Market Development

Moroka’s business in Vietnam continued to develop during the quarter, with steady growth in sales and increasing brand awareness. Market feedback remained positive, and overall business performance progressed in line with the Company’s plans and targets. These developments supported Moroka’s continued establishment in the Vietnamese market and its contribution to the Group’s geographic diversification strategy.

Jatcorp also continued to engage with potential distributors elsewhere in Southeast Asia to explore additional

distribution opportunities and broaden the Group's regional presence.

China Market Operations

The Chinese market experienced a sharper seasonal downturn than in previous years, which affected the Group's own-brand distribution sales and OEM manufacturing orders.

During the quarter, Jatcorp continued to work with Moroka's exclusive distributor to implement the brand's new sales strategy. Moroka distributors' monthly sales began to increase following implementation, providing an early indication of improved sales performance. The Company remains focused on developing sales and strengthening Moroka's market presence, while monitoring the financial performance of its China operations.

Separately, discussions with potential distributors regarding iOne Milk's expansion into China through general trade import channels progressed positively. These discussions include potential regional distribution arrangements, with related marketing and sales activities planned to commence in the near term.

Manufacture

ANMA continued to expand its customer base during the quarter, while existing customers progressively transferred production orders previously placed with other manufacturers to ANMA. These developments broadened the scope of manufacturing work undertaken for customers and supported the continued development of its OEM business.

Jatcorp previously established a development strategy for ANMA centred on technical expertise, product quality and differentiated customer service. The implementation of this strategy is delivering positive results, as demonstrated by ANMA's continued customer growth and existing customers transferring additional production orders from other manufacturers to ANMA. These also indicate growing confidence in ANMA's manufacturing capabilities.

Against a challenging economic backdrop and increased competition, ANMA remains focused on supporting existing customers' growth, strengthening customer retention and attracting new business, with an emphasis on protecting margins. Product quality, technical capability and comprehensive customer service remain central to its approach to developing long-term commercial relationships.

The Company plans to allocate further management and financial resources to support this strategy, including technology and production-line upgrades intended to increase capacity, enhance technical capabilities and improve product quality. These initiatives are intended to further differentiate ANMA's manufacturing and service offering and strengthen its competitive position. The development of ANMA's manufacturing business remains an important part of Jatcorp's broader growth strategy, complementing its brand operations and diversifying the Group's customer base and revenue sources.

Expenditure on business activities

A summary of the expenditure incurred on Jatcorp's business activities for the quarter is as follows:

Expenditure Category	Q1 FY27	Q1 FY26	yoy
	AUD'000	AUD'000	(+/-)%
Product manufacturing and operating costs*	5,279	4,401	20%
Advertising and marketing costs**	49	1,294	-96%
Leasing	118	124	-5%
Employees	763	812	-6%
Interest	76	83	-8%
Administration and corporate	881	1,141	-23%

Note:

* Product manufacturing and operating costs: The increase primarily reflects additional raw material purchases to support future production requirements and take advantage of competitive procurement pricing.

** Advertising and marketing costs related to TPE were reclassified at year-end June2026 as deductions from sales

Related party transactions

The payments made to related parties and their associates totalled \$130K for the quarter including:

- Directors' remuneration and consulting fee of \$130k
- This announcement was authorised by the Board of Jatcorp Limited.

ENDS

For further information, please contact:

Investors

Jatcorp Limited

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About Jatcorp Limited

Jatcorp Limited (ASX: JAT) is a rapidly evolving Australian health and wellness consumer goods company recognised for its innovative and unique health and functional food products. Our vision is to become a health and wellness consumer goods leader in the Asia Pacific region.

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

Jatcorp Limited

ABN

31 122 826 242

Quarter ended ("current quarter")

30/09/2026

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (3 months) \$A'000
1	Cash flows from operating activities		
1.1	Receipts from customers	5,003	5,003
	-Receipts from ordinarily sales	4,157	4,157
	-Receipts from customer deposit	846	846
1.2	Payments for		-
	(a) research and development	-	-
	(b) -product manufacturing and operating costs	(5,279)	(5,279)
	(c) advertising and marketing	(49)	(49)
	(d) leased assets	(118)	(118)
	(e) staff costs	(763)	(763)
	(f) administration and corporate costs	(881)	(881)
1.3	Dividends received (see note 3)	-	-
1.4	Interest received	18	18
1.5	Interest and other costs of finance paid	(76)	(76)
1.6	Income taxes paid	-	-
1.7	Government grants and tax incentives	-	-
1.8	Other (provide details if material)	-	-
1.9	Net cash from / (used in) operating activities	(2,145)	(2,145)
2	Cash flows from investing activities		
2.1	Payments to acquire:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	(56)	(56)
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-

(f) other non-current assets	-	-
2.3 Cash flows from loans to other entities	-	-
2.4 Dividends received (see note 3)	-	-
2.5 Other (provide details if material)	-	-
2.6 Net cash from / (used in) investing activities	(56)	(56)

3 Cash flows from financing activities		
3.1 Proceeds from issues of equity securities (excluding convertible debt securities)	-	-
3.2 Proceeds from issue of convertible debt securities	-	-
3.3 Proceeds from exercise of share options	-	-
3.4 Transaction costs related to issues of shares, convertible notes or options	-	-
3.5 Proceeds from borrowings	3	3
3.6 Repayment of borrowings	-	-
3.7 Transaction costs related to loans and borrowings	-	-
3.8 Dividends paid	-	-
3.9 Other (provide details if material)	-	-
3.1 Net cash from / (used in) financing activities	3	3

4 Net increase / (decrease) in cash and cash equivalents for the period		
4.1 Cash and cash equivalents at beginning of quarter/year to date	5,925	5,925
4.2 Net cash from / (used in) operating activities (item 1.9 above)	(2,145)	(2,145)
4.3 Net cash from / (used in) investing activities (item 2.6 above)	(56)	(56)
4.4 Net cash from / (used in) financing activities (item 3.10 above)	3	3
4.5 Effect of movement in exchange rates on cash held		
4.6 Cash and cash equivalents at end of quarter	3,727	3,727

5 Reconciliation of cash and cash equivalents	Current quarter	Previous quarter
at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	\$A'000	\$A'000
5.1 Bank balances	3,727	5,925
5.2 Call deposits	-	
5.3 Bank overdrafts	-	
5.4 Other (provide details)	-	
5.5 Cash and cash equivalents at end of quarter (should equal item 4.6 above)	3,727	5,925

6 Payments to related parties of the entity and their associates	Current quarter
	\$A'000
6.1 Aggregate amount of payments to related parties and their associates included in item 1	130
6.2 Aggregate amount of payments to related parties and their associates included in item 2	

Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments

7 Financing facilities available <i>Note: the term "facility" includes all forms of financing arrangements available to the entity.</i> <i>Add notes as necessary for an understanding of the sources of finance available to the entity.</i>	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
7.1 Loan facilities	4,500	-
7.2 Credit standby arrangements	5	3
7.3 Other (please specify)		
7.4 Total financing facilities	4,505	3

7.5 Unused financing facilities available at quarter end

4,502

7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.

7.1 NAB unsecured debt facility: \$2 M , 45 days repayment ,Annual rate 1.5%+ATR rate; \$1M ,120 days repayment ,Annual rate 1.5%+AIR rate; \$1.5M,preapproval revolving leasing. Credit card limit:\$5k

8 Estimated cash available for future operating activities	\$A'000
8.1 Net cash from / (used in) operating activities (Item 1.9)	(2,145)
8.2 Cash and cash equivalents at quarter end (Item 4.6)	3,727
8.3 Unused finance facilities available at quarter end (Item 7.5)	
8.4 Total available funding (Item 8.2 + Item 8.3)	3,727
8.5 Estimated quarters of funding available (Item 8.4 divided by Item 8.1)	1.7

Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.

8.6 If Item 8.5 is less than 2 quarters, please provide answers to the following questions:

- Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?

Answer:

No. Net operating cash flows for the quarter were affected by a seasonal decline in sales, particularly in China, and increased expenditure on raw material purchases. The continued improvements in sales performance in Australia and Vietnam, an initial increase in Moroka distributors' sales in China, and the expansion of ANMA's customer base indicate an improving business outlook. The Group expects these developments to support a gradual improvement in operating cash flows as they translate into customer receipts.

- Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

Answer: No. The Group expects sales to increase from October 2026 as seasonal demand improves, supported by continued development of its brand and manufacturing businesses. Increased sales are expected to translate into

higher customer receipts and a gradual improvement in operating cash flows. There is therefore no current agreement to raise cash however the Group will consider this in the future if necessary.

- 3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer: Yes. The entity expects to continue its operations and meet its business objectives, as the short-term issues have been resolved and sales are expected to improve from October onwards.

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 27 October 2026

Authorised by: The Jatcorp Limited Board

(Name of body or officer authorising release – see note 4)

Notes

- 1 This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
- 2 If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- 3 Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
- 4 If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
- 5 If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's Corporate Governance Principles and Recommendations, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.