



23 October 2026

ASX RELEASE

ASX: KYP

Chairman's address to 2026 Annual General Meeting

Leading Australian "Know Your People" RegTech company, Kinatico Limited (ASX:KYP) ("Kinatico" or "Company") is pleased to provide the text of the Chairman's address to its 2026 Annual General Meeting of members held on Friday, 23 October 2026.

"My name is Ivan Gustavino. I am the non executive chairman of Kinatico Limited and I am pleased to welcome you here to the 2026 Annual General Meeting of the Company.

As outlined in our most recent Annual Report to shareholders, in FY2026, the Company was able to report excellent results with net profit after tax of \$2.0 million, strong SaaS revenue growth (up 37.5%), strong free cash flow (up 84.9%) an improved operating leverage as a result. Simultaneously, the Company achieved record levels of staff engagement amidst a global backdrop of uncertainty over disruption by AI.

As I wrote in the annual report, these metrics are not isolated improvements. They are the compound result of consistent execution against a clearly defined growth strategy.

As Michael Ivanchenko will outline in his presentation following this meeting, through the first quarter of FY2027, Kinatico has continued to achieve strong results and continue its proven growth trajectory.

At the same time, the company has continued to invest in, refine, and improve its solution, Kinatico Compliance. Michael will also be talking you through the most recent updates to our solution suite.

Kinatico Compliance is funded entirely from operating cash flow, without diluting shareholders, without borrowing, and without compromising profitability. It is in market and continues to win customers across both the SMB and enterprise segments. In an increasingly complex world, governed by ever more complex regulations, Kinatico Compliance addresses a growing business need. In addressing that need, Kinatico will achieve long term success.

On behalf of the board, I would like to thank you, our shareholders, for your continued confidence in the Company."

This announcement was authorised for release by the Company Secretary of Kinatico Ltd.

About Kinatico Limited:

Kinatico Limited (ASX: KYP) is a leading provider of know your people solutions. Through its suite of RegTech SaaS solutions, Kinatico simplifies the daily process of managing compliance for organisations. By combining credential management and compliance data, Kinatico solutions enable organisations to mobilise their workforce and power insights for better, safer workplaces.

While you focus on opportunities, Kinatico connects you to insights that lift your capability and mitigate your risk.

To learn more please visit: www.kinatico.com