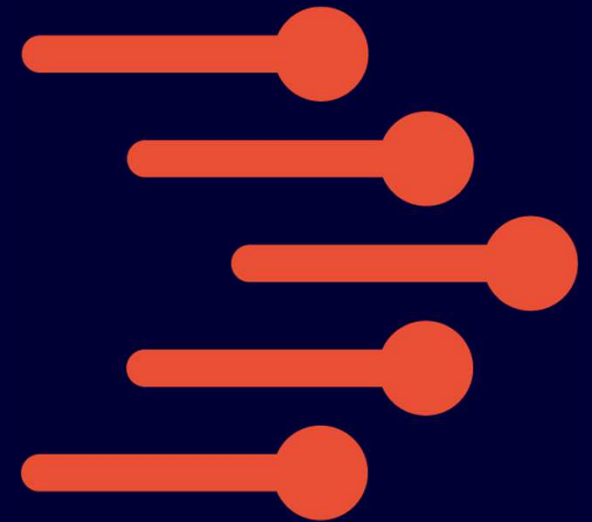




Staying Ahead of the curve

Q1 FY27 Update and 2026 Annual General Meeting

Michael Ivanchenko, Chief Executive Officer
Kinatico Limited (ASX: KYP) | 23 October 2026



Acknowledgement of Country

Kinatico acknowledges the Traditional Owners of the land on which we work throughout Australia and New Zealand and recognises Aboriginal and Torres Strait

Islander peoples' continuing connection to land, place, waters and community.

We recognise the unique role of Māori as Tangata

Whenua and embrace Te Tiriti o Waitangi.

We pay our respects to cultures, country and elders past, present and emerging.

Disclaimer

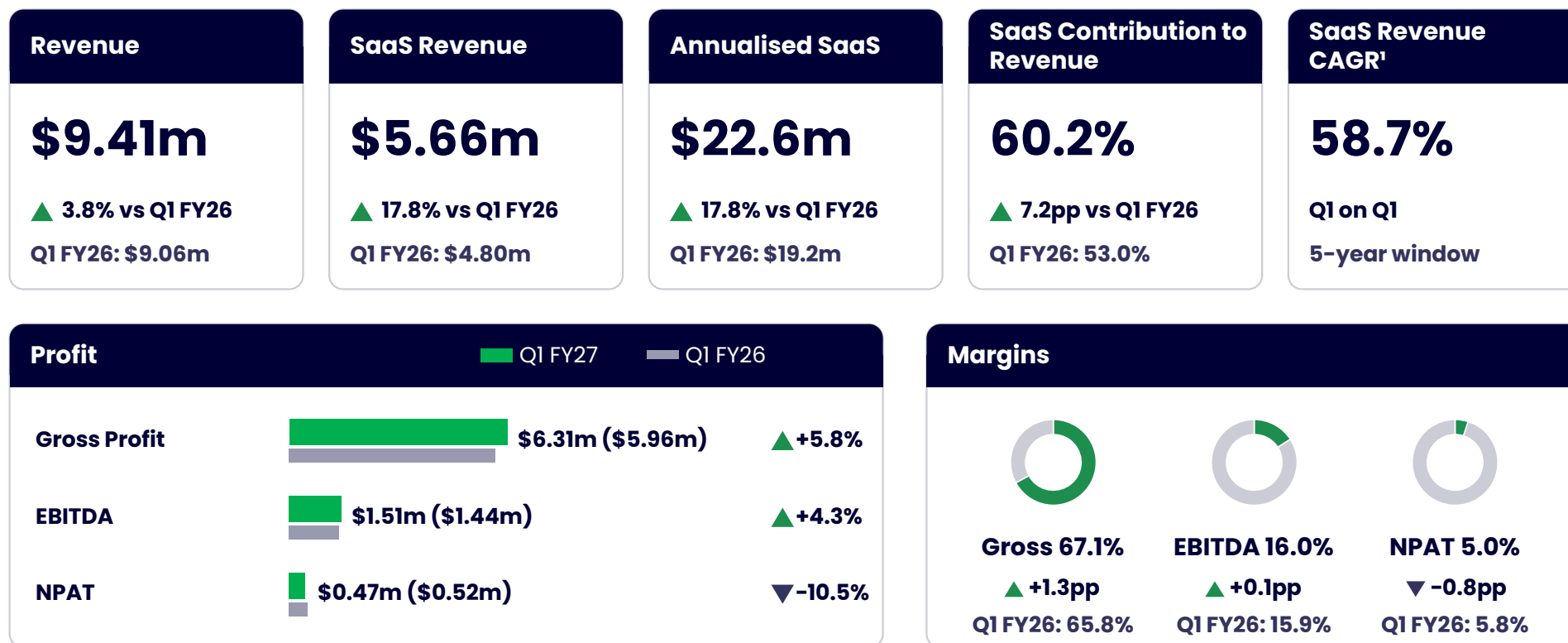
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Financial Highlights: Income Statement

Q1 FY27 Compared with Q1 FY26



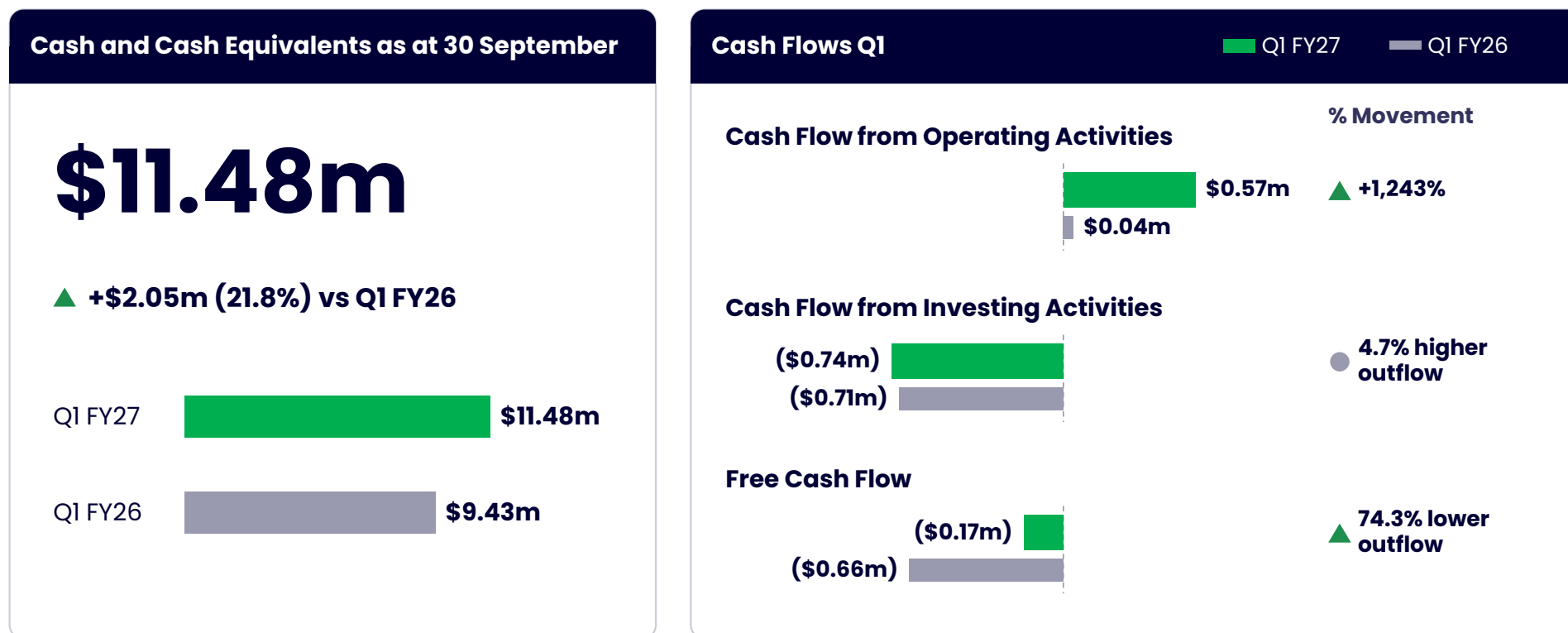
Figures are unaudited.

CAGR- Compares quarter 1 SaaS revenue, each year, over a 5-year period (FY22-FY27).

Kinatico Ltd (ASX: KYP)

Financial Highlights: Cash Position & Cash Flow

Q1 FY27 Compared with Q1 FY26



Figures are unaudited.

Free cash flow is cash flow from operating activities less cash used in investing activities, which includes bonus payments for the periods.

Kinatico Ltd (ASX: KYP)

Civeo is live and the rollout has begun

Enterprise in production, with more to come



- Turnkey implementation completed within **4 weeks**.
- Ready on Kinatico Compliance for all new workers
- ~10,000 rooms across 12 villages in Queensland, New South Wales and Western Australia
- ~2,500 staff and a larger contractor workforce
- Australian business signed first; Civeo Corporation also operates in Canada and the United States

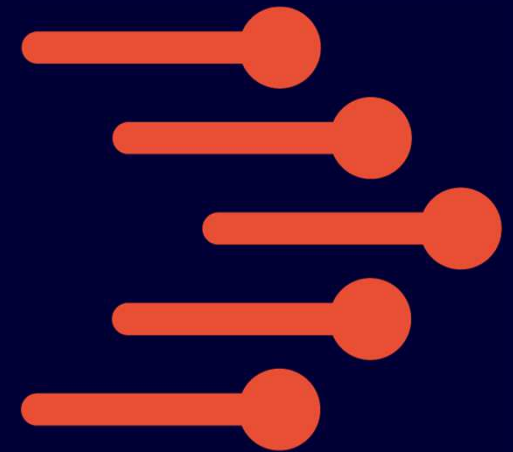
Our business can't afford to wait and knowing instantly who's compliant isn't a nice to have, it's essential.

Ali Barfoot, National P&C Manager, Talent Acquisition, Civeo Australia



Civeo (NYSE: CVEO). Footprint as described in Kinatico FY26 results presentation, 6 August 2026.

The market is evolving



Compliance keeps growing as a cost to business

\$160b

a year to comply with Commonwealth regulation, 5.8% of GDP (2024), up from \$65b in 2013

105%

growth in compliance-specific roles FY10–FY24, against 30% growth in total employment

55%

of board discussion now spent on risk and compliance, up from 24% in 2015

33%

higher measured regulatory burden in Australia than the OECD average

Mandala for the Australian Institute of Company Directors: \$160 billion and counting: The cost of Commonwealth regulatory complexity (November 2025) and The Stagnant Nation: Lifting Australia's Dynamism (October 2026). Board-time figure: AICD Director Sentiment Index (2015 and 2025, different survey basis).

AI is becoming the operating system of business

Businesses are moving from dashboards and integrations to agents and trusted data sources

How it has worked

- Many systems, many integrations
- Reporting and BI tools stitched together
- People assemble the picture
- The view is only as current as the last report

Where it is going

- AI agents work across the business
- Querying trusted sources directly
- Acting on what is true now
- Value moves to sources agents can trust

Agents are only as good as the data they act on

Trusted compliance intelligence becomes the asset

Kinatico Compliance is AI native.

Built with an agent-enabled architecture, it serves an agentic environment today, with no additional development.

The trusted source of workforce compliance for the people, systems and agents that run an organisation.



Verified at source

Kinatico CVCheck, an accredited body of the National Police Checking Service



Up to the moment

Monitoring alerts when a status changes



Auditable

A complete record of who did what and when, which cannot be changed later



Secure and governed

ISO 27001 and ISO 27701 certified; ISO 42001 AI management system certification underway

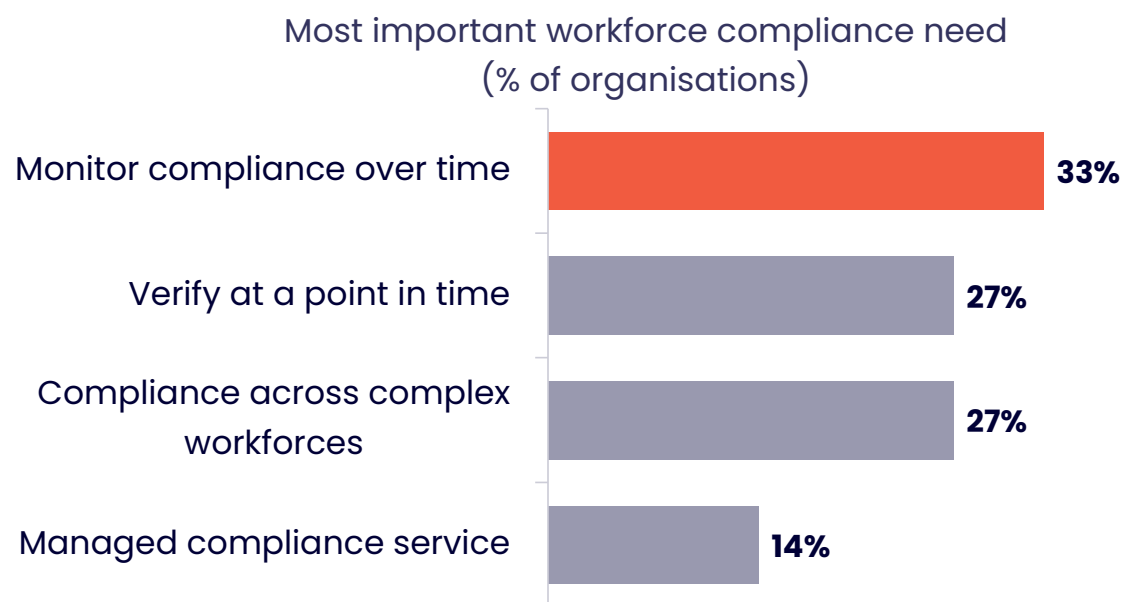


Connected

Synchronises with HRIS, payroll and other systems
AI Agent ready through a secure, permissioned API

Compliance needs vary by segment

It is not a box you tick once — it's a constantly moving target.



45%

are looking for ongoing monitoring, the highest demand of any need

60%

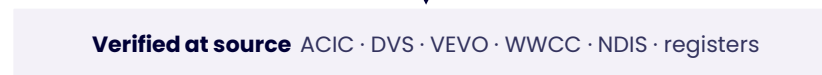
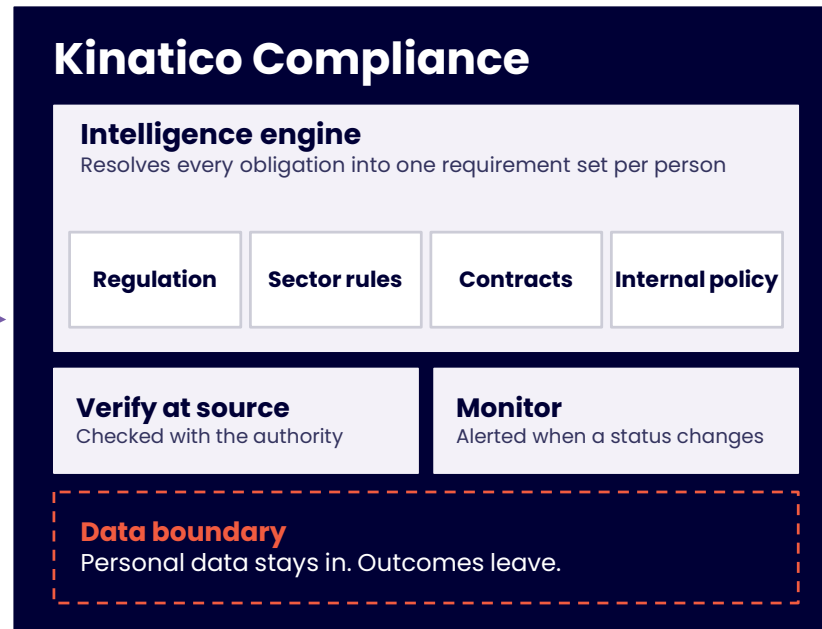
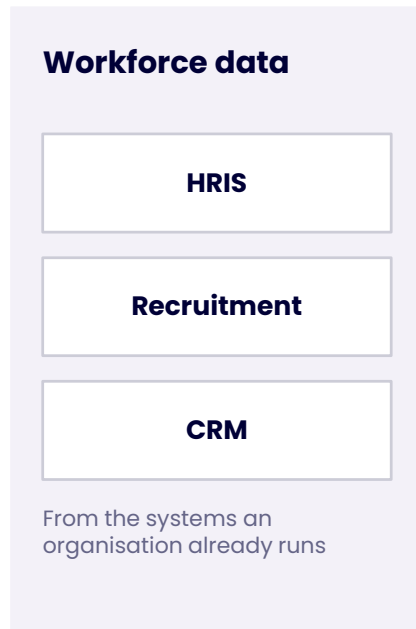
want ongoing monitoring or compliance across complex workforces

Kinatico-commissioned research, Honeycomb Strategy, September 2026. Online survey, n=257 Australians working in or responsible for workforce compliance.

Architected to meet every requirement

How Kinatico Compliance sits in an organisation

COMING IN



GOING OUT



Illustrative. Systems shown are examples; integrations vary by organisation. Set up by the organisation's own administrators, with no vendor development.

Kinatico Limited (ASX: KYP) · Q1 FY27 Update and 2026 AGM

Getting ahead of the market evolution

Kinatico Compliance: The Intelligent Compliance Platform



One sales funnel. One platform. All segment needs met.

Before



After



Improved efficiencies

One front door. One proposition. One budget. One technology stack. One website. One processing workflow.

Higher gross margin

Verifications move out of the plan fee and are charged as used. Only monitored verifications stay included.

Designed for change

Start with Continuous or Complete, Add requirements – move people up, down or across. Mix and Match plans.

Evolving our plans to meet all segment needs

One sales funnel, Three tiers, Three outcomes. One Intelligent Compliance Platform

Complete

Know it holds everywhere

Compliance across sites, entities, subcontractors and supply chains, with incidents and inspections captured

Per active worker, per mth

Add non-monitored verifications PAYG

Verified

Know they're cleared

Point-in-time verifications with re-verification reminders

PAYG

Continuous

Know when it changes

Compliance monitored monthly, with alerts status changes, register updated.

Per active worker, per mth

Add non-monitored verifications PAYG

New screening customers (Kinatico CVCheck) move to Verified optimising organisation penetration and upsell.

Plan names tested in Kinatico-commissioned research (Honeycomb Strategy, September 2026): Verified 42%, Complete 40% and Continuous 22% were each the preferred name in their set.

The Intelligent Compliance Platform

Verifications now an add on to tiers

	Verified	Continuous	Complete
How you pay	PAYG, No platform fee	\$7 per worker / mth + verifications	\$12 Per worker / mth + verifications
Unlimited users (Admin, Workers & Candidates)	✓	✓	✓
KYP Identity verification (biometrically enhanced)	✓	✓	✓
Full verification catalogue, pay as you go	✓	✓	✓
Re-verification reminders	✓	✓	✓
Follow Me Compliance	✓	✓	✓
Ongoing monitoring and alerts	—	Multiple verifications incl.	Multiple verifications incl.
Insights and reporting	Included	Advanced	Advanced
Build your own requirements	—	✓	✓
Multi-site and multi-entity	—	—	✓
Incident reports and site inductions	—	—	✓
Subcontractor and supply chain compliance	—	—	✓

All Verifications powered by Kinatico CVCheck, 22 years of trust, charged extra as used on every plan

Kinatico keeps watch

Our campaign brings the new plans to market



The brand promise



One clear view



Continuous Monitoring



Follow Me Compliance



Complete: every site

Live now

Kinatico keeps watch, with one front door for every new customer



13 October

Verified Plan live, with the new website kinatico.com



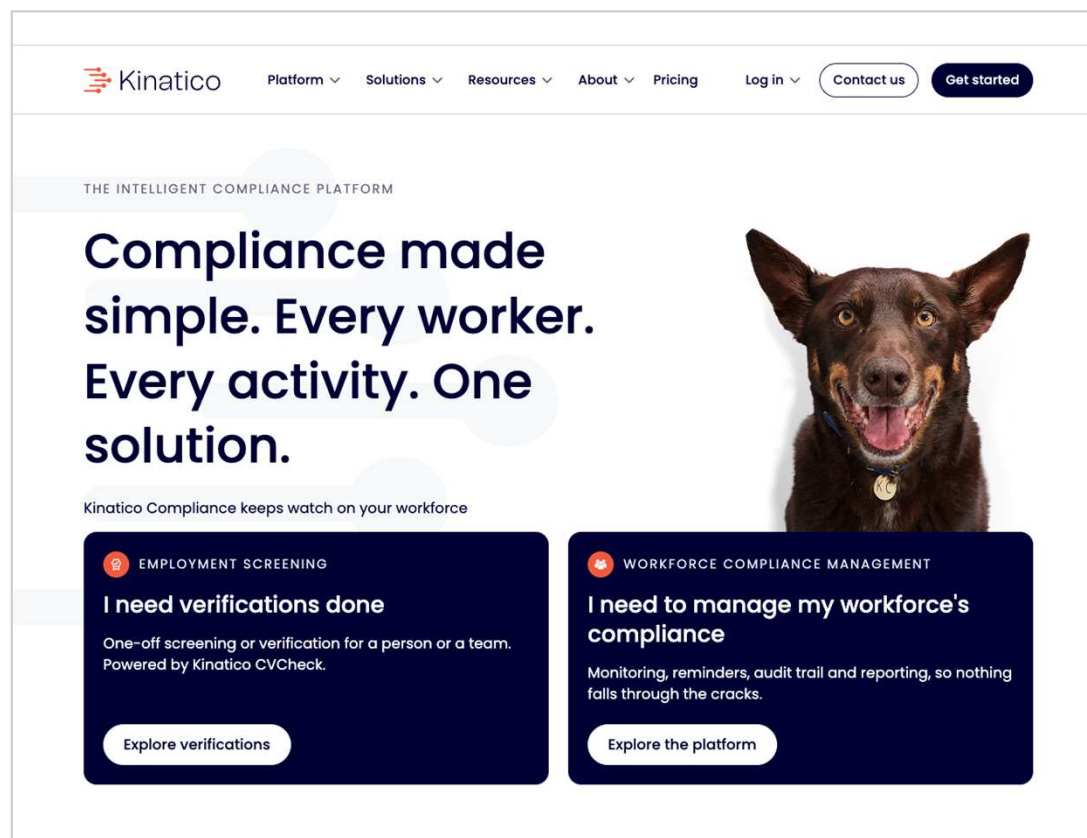
Today

Continuous and Complete announced

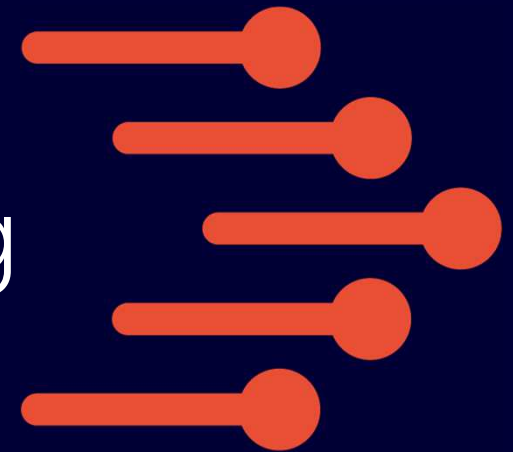


Early November

Continuous and Complete live



Organisations are choosing
Kinatico



Multiple new customer wins

Customers from SME through to Enterprise have signed up on Kinatiko Compliance to date

HanRoy

Signed



Hancock Prospecting's projects and growth arm · Pilbara iron ore

- **6500 Peak workforce:** : per-worker licence and per-camp fees, plus verifications
- **One platform, end to end:** screening, travel, camp and monitored compliance
- **Built for contractors:** each manages its own workforce, inside HanRoy's rules

Sunwater

Signed

sunwater

Queensland bulk water provider · critical infrastructure (SOCl)

- **5000 + Contractor workforce:** sub –contractors chain compliance status management.
- **Supports SOCl obligations:** an audit-ready record for a critical infrastructure workforce

Joining **Civeo ~ 100 digital sales** on Kinatiko Compliance in multiple industries.



Sales pipeline remains steady

Partnering with OWINA

Kinatico Compliance to power a white-label solution within the OWINA offering



Kinatico has executed a Heads of Agreement with OWINA to launch a white-label workforce compliance solution, powered by Kinatico Compliance, as part of their offering.

Know everyone on your site is cleared to be there and stay that way.

Confirms each person's identity, then ensures every obligation and requirement of the workforce is met, kept current and evidenced, automatically and inside OWINA.

- **Exclusive**
OWNA to use Kinatico exclusively across the OWINA Group; Kinatico to partner exclusively with OWINA in childcare.
- **Australia and New Zealand**
Rolled out across OWINA Group platforms in phases, including Infocare in New Zealand.
- **Joint development**
A framework to develop further joint solutions for the childcare sector.

About OWINA Group

owna.com.au

8,000+

Childcare centres across Australia and New Zealand on OWINA Group platforms

Platforms include OWINA, Kidsoft and Infocare (NZ)

All-in-one enrolments, subsidy, billing, rostering, payroll and compliance

// *"Our centres shouldn't have to think about workforce compliance — it should just be handled. With Kinatico powering it inside OWINA, it will be."*

Kheang Ly, CEO OWINA Group

Ahead of the curve

- One funnel. One platform for every customer
- Priced on outcomes covering all segment needs
- AI native, serving people and agents today

