21 October 2026

Managing Director's Address to Shareholders
2026 Annual General Meeting

Global commerce group RooLife Group Ltd (ASX: RLG) ("**RLG**" or the "**Company**") is pleased to release the following address to be delivered by the Company's Managing Director, Mr Bryan Carr, at the Annual General Meeting of shareholders today.

Good afternoon, fellow shareholders. FY2026 was transformative for RLG as Group revenue more than tripled to $9.93 million, cash receipts from customers nearly tripled to $13.64 million (up 180%) and operating expenses fell for the sixth consecutive year.

We enter FY2027 with two growth engines: a proven consumer brand in China generating strong, monthly sales and a renewable energy business now equipped to deliver at project scale.

RLG Coffee – strong sales

RLG Coffee represents the successful identification of opportunity, through to the delivery of a well-executed plan. Launched in China in August 2025, the brand exceeded $1 million in monthly sales within four months, reached approximately $2 million in December 2025 and our RLG-branded food and beverage range generated approximately $9.5 million in revenue in its first year to 30 June 2026.

Group cash receipts grew from $0.49 million in Q1 to a record $6.37 million in Q3, with second-half receipts of $10.94 million, up 305% on the first half. Strong sales have continued into FY2027, with repeat monthly orders as we continue sales of our RLG-branded food and beverage range.

Renewable energy - growth opportunity

In August, our wholly owned subsidiary Aurora Advanced Technologies Pty Ltd ("Aurora") completed the acquisition of a renewable energy business that originates, develops and delivers battery energy storage systems (BESS), microgrid and hybrid power solutions for mining, commercial, industrial, utility and government clients. It brings customer relationships, a development pipeline and strategic agreements across battery technology, assembly, project development and distribution into Australia, Europe and Africa.

The transaction was structured such that no cash consideration was paid and approximately 83% of the consideration is in performance rights that convert only if the business secures $12.5 million of revenue contracts delivering at least $1.56 million of gross profit. We pay for performance.

Aurora now brings together three capabilities in one integrated, asset-light offering: **products**, through RLG's exclusive 10-year global OEM branding and sales rights for solar inverters, PV control systems and battery storage; **projects**, through the acquired origination and delivery platform; and **technology**, through our research partnerships to develop and validate Australian-owned battery management and inverter control software for Australian operating conditions.

Funded and focused

We completed a $1.06 million placement in August at a 25% premium to the last traded price and expect to receive a refundable R&D tax offset in 1HY FY2027, related to our $0.8 million investment in Aurora's technology through FY2026.

Our FY2027 priorities are clear:

- converting Aurora's project pipeline into contracted BESS, microgrid and hybrid power project sales;
- targeting margin-focussed RLG Coffee and food sales volumes in China;
- advancing Aurora's battery management software with our own battery systems; and
- maintaining the disciplined cost management that has defined the past six years.

Our commitment to shareholders

I recognise and thank our shareholders for your support through RLG's transformation. Your Directors are shareholders alongside you and we are focussed on driving profitable sales growth, while maintaining a lean cost base.

I acknowledge and appreciate the hard work of our directors, executives, and our teams and partners in Australia and China. We look forward to applying our focus towards a year of execution and growth.

ENDS

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About RLG

RLG (ASX:RLG) is a data-driven commerce company focused on identifying demand for high-margin products and rapidly deploying them into the world's fastest-growing markets. With a focus on China, Australia and India, RLG leverages market data, supplier networks and multi-channel sales infrastructure to deliver products across consumer goods, food & beverage and renewable energy sectors. The Company's model enables speed to market, margin optimisation and scalability without warehousing costs.