

BEACON
LIGHTING
GROUP

ANNUAL GENERAL MEETING

20 OCTOBER 2026



Beacon
LIGHTING

Beacon
TRADE

Beacon
COMMERCIAL

Beacon
INTERNATIONAL

**LIGHT
SOURCE**
SOLUTIONS

CONNECTED
LIGHT SOLUTIONS

MASSON
FOR LIGHT


CUSTOM LIGHTING
DESIGNERS OF LIGHT

EST: 1967

ANNUAL REPORT

- 1

Financial Statements
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Directors' Report
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Auditor's Report for the
Year Ending 28 June 2026



PROXY DETAILS

RESOLUTION DETAILS	
RESOLUTION	RESOLUTION TYPE
1. Re-election of Ian Robinson	Ordinary
2. Re-election of Daniel Palumbo	Ordinary
3. Adoption of Remuneration Report	Ordinary
4. Glen Robinson Performance Rights Issue	Ordinary
5. Prue Robinson Performance Rights Issue	Ordinary

INSTRUCTIONS GIVEN TO VALIDLY APPOINTED PROXIES			
(as at proxy close)			
FOR	AGAINST	PROXY'S DISCRETION	ABSTAIN
204,007,763 99.96%	42,352 0.02%	36,850 0.02%	6,707
203,826,007 99.87%	222,770 0.11%	36,850 0.02%	8,045
60,538,483 79.32%	15,746,927 20.64%	32,085 0.04%	58,802
61,094,556 79.25%	15,965,107 20.71%	31,750 0.04%	61,253
61,094,587 79.25%	15,965,745 20.71%	31,750 0.04%	60,584

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CEO PRESENTATION

20 OCTOBER 2026



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2030 STORES NETWORK STRATEGY

By 2030, the Beacon Lighting Store Network will be Australia’s leading provider of quality lighting, fans and electrical accessories — serving homeowners and trade professionals with a balanced 50/50 sales mix.

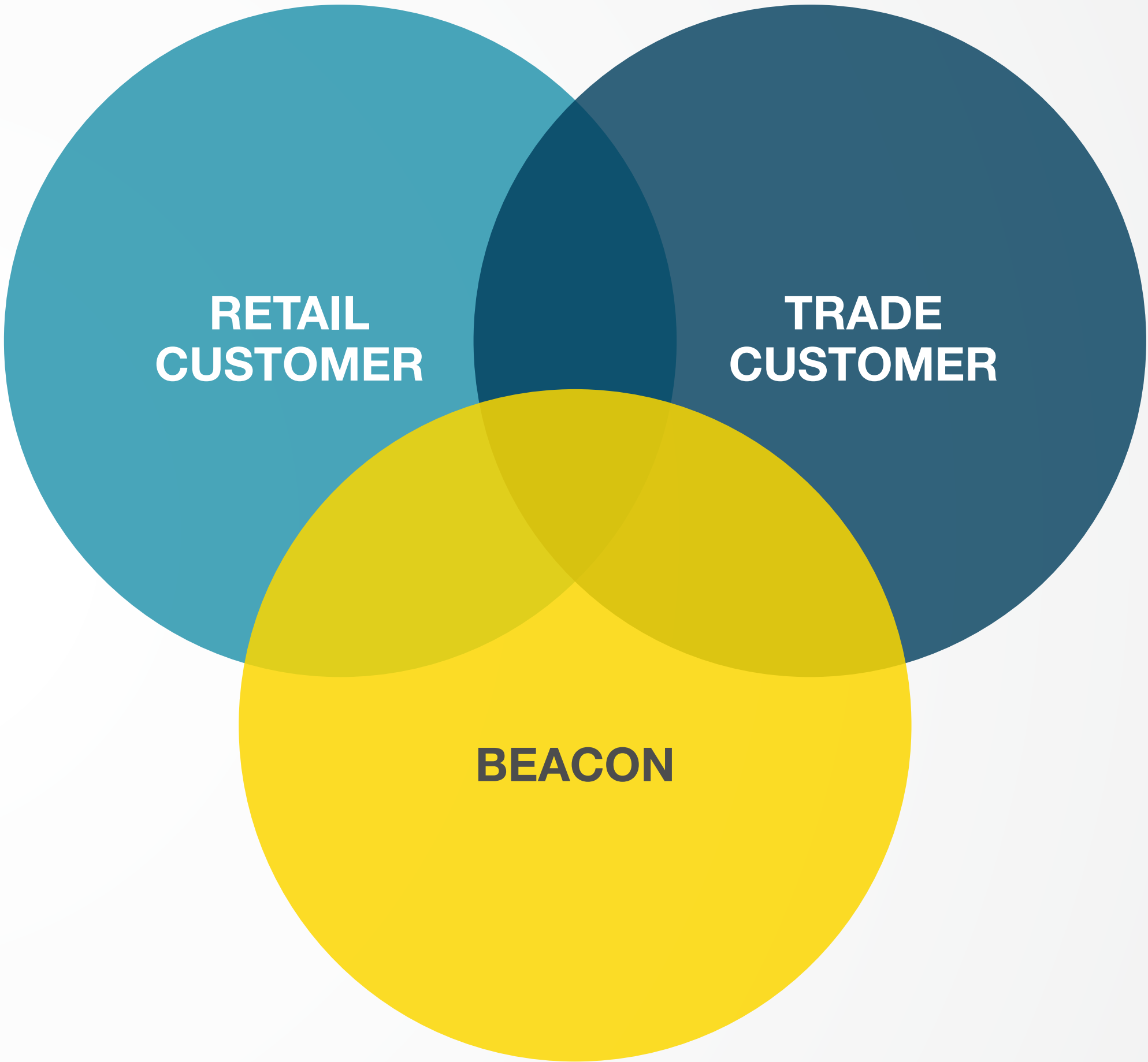
Lift the Standard. Expand the Market.

Thoughtfully designed lighting and ceiling fans elevate every home, increase value, and grow installation opportunities for our trade partners.

HOMEOWNERS — inspired by better lighting outcomes for their home, through innovative product development, technology and lighting plans.

ELECTRICIANS — our most valuable trade partnership, driving lead generation in Australia’s growing residential lighting and ceiling fan market.

Beacon becomes the destination for both homeowners and trade.



STRATEGIC PILLAR STORES UPDATE

Provide our customers with a rewarding service experience, the latest range of lighting and fans, inspirational store design, VIP member benefits, store network expansion and optimisation.



- Dominant retail market position for lighting, fans, and electrical accessories for the Australian home.
- Currently have 130 Beacon Lighting stores with 129 company stores and one franchised store.
- In FY2026, opened new stores in Auburn (NSW), Millers Junction (VIC) and purchased the St Kilda (VIC) franchised store. Already opened the Caloundra (QLD) store in FY2027.
- Design, develop and refresh more than 20% of the core range with new products each year.
- More than 870 store team members who continue to provide outstanding service to our retail and trade customers which also includes 347 Accredited Lighting Design Consultants.
- Beacon Design Services continue to be provided in-studio, in-home, and in-store to transform our customer's homes.
- Store network research identified the potential for 217 Beacon Lighting stores in Australia.

STRATEGIC PILLAR TRADE UPDATE

Partnering with electricians, builders, architects, and interior designers with lighting, fans, and electrical accessories for the Australian home.



- Partnering with our trade continues to be a significant growth opportunity for Beacon Lighting.
- Good progress continues to be made towards the achievement of the goal of 50% trade sales of relevant sales⁽¹⁾ by 2028.
- Trade sales continue to grow with new and existing customers through direct trade and referral sales.
- Beacon Trade member benefits include a 2% Beacon Cash rebate, trade essential pricing, special pricing on all other products, monthly trade perks and branded workwear.
- Continue to develop a comprehensive trade range of lighting, fans, and electrical accessories for the Australian home.
- Awarded two Australian design awards for the innovative new switch and powerpoint range, MFL Axis and MFL Forge.

⁽¹⁾ Relevant sales include Store, Commercial, Masson For Light and Custom Lighting sales.

STRATEGIC PILLAR ECOMMERCE UPDATE

Provide our customers with engaging websites, enabling online sales growth and providing a seamless customer experience in-store and online.

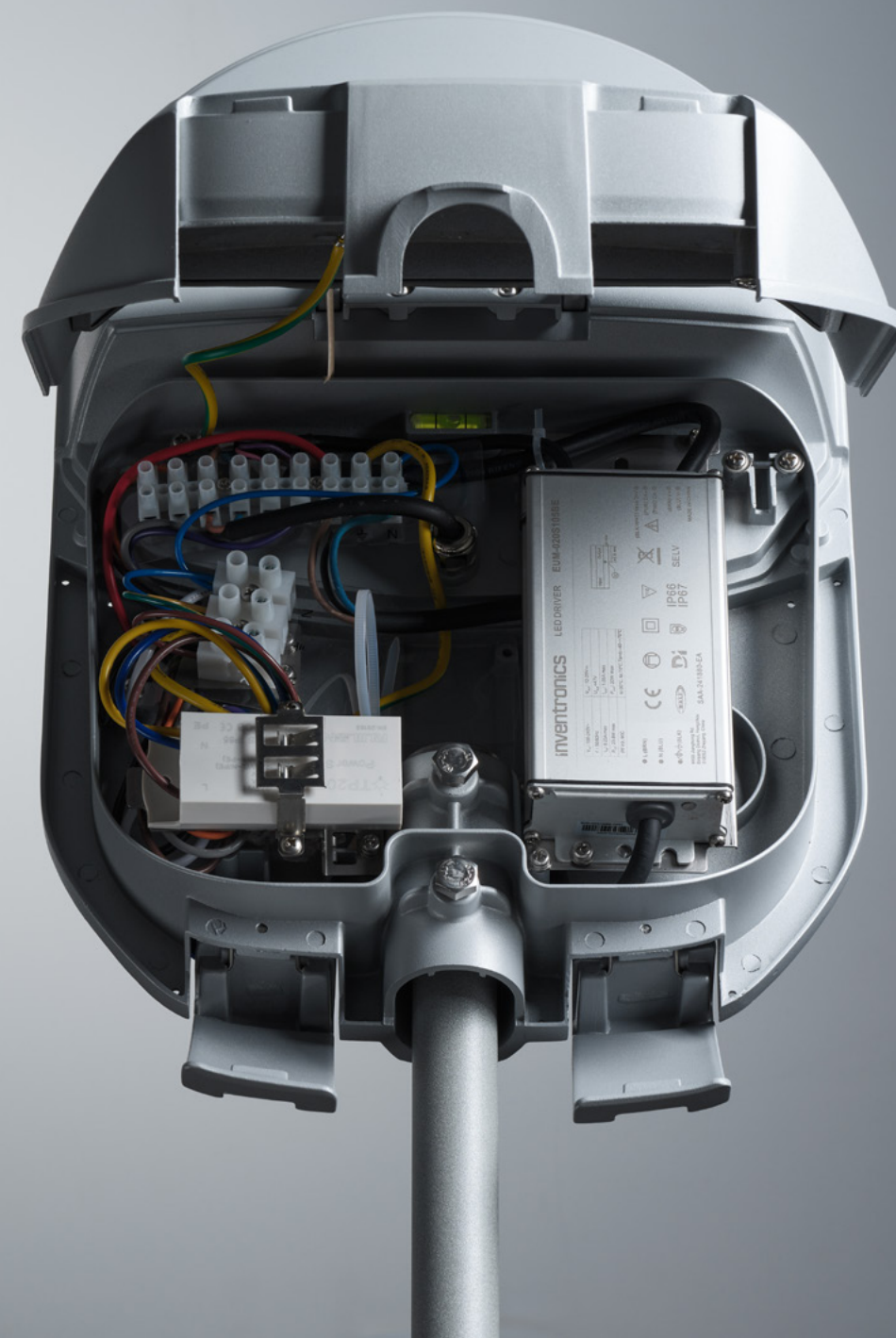


- After a major re-platforming project, launched the new retail and trade websites to improve our customer experience.
- Retail customers increasingly visit and shop on beaconlighting.com.au.
- Increasing number of trade customers continue to embrace beacontrade.com.au as a trusted and reliable online supplier.
- Same day delivery in major metropolitan markets or one hour click and collect in store.
- The primary websites continue to offer seamless integration between the online sales channel and Beacon Lighting stores for our retail and trade customers.

STRATEGIC PILLAR

COMPLEMENTARY BUSINESS UPDATE

Includes emerging businesses, international sales expansion, new business acquisitions, and property.



- The Beacon International businesses have continued to enjoy the success of the hot northern hemisphere summer.
- Connected Light Solutions is looking forward to growth having secured a significant state-based contract to replace existing streetlights with new energy efficient LED lighting.
- Commercial and Masson For Light, have both enjoyed a successful start to FY2027 with improved sales and profits.
- Following the recent acquisition of the Hawthorn property, the Large Format Property Fund now owns ten retail properties. Beacon Lighting owns 50% of the Fund.
- The major project of the Large Format Property Fund in FY2027 is the development of the Coffs Harbour property into a Beacon Lighting store.

- Implement the initiatives of the 2030 Stores Network Strategy.
- Company stores sales positive momentum from Q4 FY2026 has continued throughout Q1 FY2027 giving Beacon Lighting six consecutive months of positive comparative sales growth.
- Direct trade sales and referral sales continued to grow throughout the Q1 FY2027 period.
- Beacon Lighting is well positioned for the key Q2 FY2027 selling period.
- Already opened the new store at Caloundra (QLD) and plan to open new stores at Angle Vale (SA), Rockingham (WA), Everton Park (QLD) and Mornington (VIC).
- Other store projects include refurbishment at Gepps Cross (SA), Osborne Park (WA), expansion at Castle Hill (NSW), and relocation at Hervey Bay (QLD).
- Product category expansion and instore merchandising initiatives continue to drive homeowner and trade sales.
- Connected Light Solutions to provide new energy efficient LED street-lights for a state based contract won in FY2026.
- Continue to excite and inspire our retail and trade customers by bringing to market the latest lighting, fan and electrical accessory products.

3 QUESTIONS

20 OCTOBER 2026



DISCLAIMER

The Presentation contains “forward-looking statements”. All statements other than those of historical facts included in the Presentation are forward-looking statements. Where the Company expresses or implies an expectation or belief as to future events or results, such expectation or belief is expressed in good faith and believed to have a reasonable basis. However, forward-looking statements are subject to risks, uncertainties and other factors, which could cause actual results to differ materially from future results expressed, projected or implied by such forward-looking statements. The Company will not necessarily release publicly any revisions to any such forward-looking statement.

The Presentation contains general background information about the Company and its activities current as at the date of this Presentation. The information in this Presentation is in summary form only and does not contain all the information necessary to fully evaluate whether or not to buy or sell shares in the Company.

It should be read in conjunction with the Company’s other periodic and continuous disclosure announcements lodged with the ASX, which are available at www.asx.com.au.

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