

ASX RELEASE

14 OCTOBER 2026

Morgans Conference - Acusensus Presentation

Acusensus Limited (ASX:ACE) (Acusensus), a technology company designing and developing artificial intelligence enabled road safety solutions, is pleased to attach a copy of the presentation that will be given by Alexander Jannink, Co-Founder and Managing Director of Acusensus, today at the Morgans Conference in Noosa, Australia.

A copy of the presentation follows this announcement.

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This announcement is authorised by the Company Secretary of Acusensus Limited.

About Acusensus

Acusensus is a technology company that was founded in 2018 with a mission to design and develop artificial intelligence enabled road safety solutions. Collaborating with governments and commercial stakeholders to tackle distracted driving globally is Acusensus' first priority. Acusensus has pioneered intelligent solutions that provide anywhere, anytime digital evidence that can be used in conjunction with law enforcement to drive behavioural change and improve road safety. Acusensus technology is used to detect and provide prosecutable evidence of distracted driving (mobile phone use), seatbelt compliance, speeding, railway crossing compliance and the monitoring of vehicles of interest.

Leveraging AI and sensing expertise, Acusensus also provides technology that protects workers in live traffic environments. The Forsite by Acusensus road worker safety system integrates roadside sensors, connected wearables and real time analytics to give crews early warning of approaching vehicle risks, delivering the vital seconds needed to avoid harm while generating data that helps make worksites safer over time.

Acusensus listed on the Australian Securities Exchange in January 2023. Acusensus is headquartered in Melbourne, Australia, with offices in Sydney, Brisbane, Perth, Auckland (New Zealand), Christchurch (New Zealand), London (United Kingdom), Las Vegas Nevada (United States) and Hartford Connecticut (United States).

An aerial photograph of a two-lane asphalt road that curves through a dense forest. The trees are mostly evergreen, but some have turned yellow and orange, suggesting an autumn setting. A single dark-colored car is visible on the road, moving away from the viewer. The lighting is soft, creating a serene atmosphere. The text is overlaid on the left side of the image.

Morgans Conference Investor Presentation

14 October 2026

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This presentation contains certain forward-looking statements. Words such as "continue", "expect", "forecast", "potential", "estimated", "projected", "likely", "anticipate", "should", "could", "may", "predict", "plan", "will", "believe", "target", "intend" and other similar expressions are intended to identify such statements. Indications of, and guidance on, future earnings and financial position and performance are also forward-looking statements. Forward-looking statements are based on Acusensus' current views and assumptions and are subject to known and unknown risks, uncertainties and other factors, many of which are outside the control of Acusensus. These risks and uncertainties could cause Acusensus' actual results, performance or achievements to differ materially from those expressed or implied in this presentation. Such forward-looking statements speak only as of the date of this presentation and should not be relied on as an indication, representation or guarantee of future performance. Accordingly, the Parties do not give any assurance, representation, warranty or guarantee that the occurrence of the events expressed or implied in any forward-looking statement referred to in the presentation will actually occur or be achieved as contemplated. Nor do the Parties take any responsibility or duty to update, revise or maintain any forward-looking statement to reflect any change in Acusensus' financial condition, status or affairs or any change in the expectations, assumptions, events, conditions or circumstances on which any such statement is based after the date of this presentation, except as required by law. Past performance information provided in this presentation may not be a reliable indication of future performance.

Financial data

All dollar values are in Australian dollars (\$AUD) unless noted otherwise.

Non-IFRS financial information

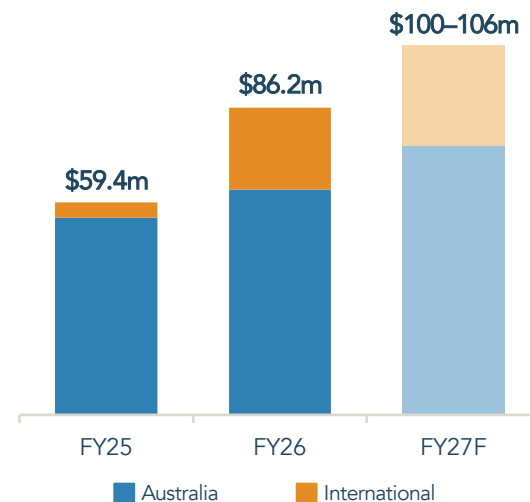
Acusensus uses certain measures to manage and report on its business that are not recognised under Australian Accounting Standards or IFRS. Management uses these measures to evaluate the performance and profitability of the overall business. The principal non-IFRS financial measure that is referred to in this document are Gross Profit, Adjusted EBITDA and EBITDA. EBITDA is earnings before interest, tax, depreciation and amortisation. Although Acusensus believes that these measures provide useful information about the financial performance of Acusensus, they should be considered as supplements to the income statement measures that have been presented in accordance with the Australian Accounting Standards and IFRS and not as a replacement for them. Non-IFRS financial measures have not been subject to audit or review.

A Year of Significant Progress

FY26 had \$27m of revenue growth, 27% of revenue was international, and FY27 is set to surpass \$100m of revenue

	OCT 2025 - AS AT LAST MORGANS CONFERENCE	OCT 2026 - PROGRESS NOW, AS AT THIS MORGANS CONFERENCE	CHANGE
Revenue	\$59.4m in FY25 \$79–84m FY26 guidance	→ \$86.2m delivered in FY26, above the top of the range	+45%
Adjusted EBITDA ¹	\$5.7m in FY25	→ \$8.5m in FY26, 4% above the top of guidance	+49%
International	\$4.2m revenue, (\$1.3m) adj. EBITDA in FY25	→ \$22.9m revenue, \$3.0m adj. EBITDA; gross profit up 8x	+443%
Contracted work	\$187m of forward contract value at end of FY25 (and \$154m in options)	→ \$220m of forward contract value at end of FY26, plus \$211m in options ²	+18%
Road worker safety	Forsite set to launch end of October 2025	→ Forsite launched ; \$0.4m in FY26, Q1 FY27 revenue up 52% on FY26 Q4	+213%³
Funding Available	\$21.5m cash available at end of FY25, no debt.	→ \$41m available at 30 June 26 - \$26m cash, \$15m undrawn debt facility ⁴	+91%
Share price	\$1.675 on 23 October 2025	→ \$1.00 on 12 October 2026	-40%

REVENUE (A\$M)



(1) Adjusted EBITDA equals EBITDA excluding one-off costs and share based payments expense.

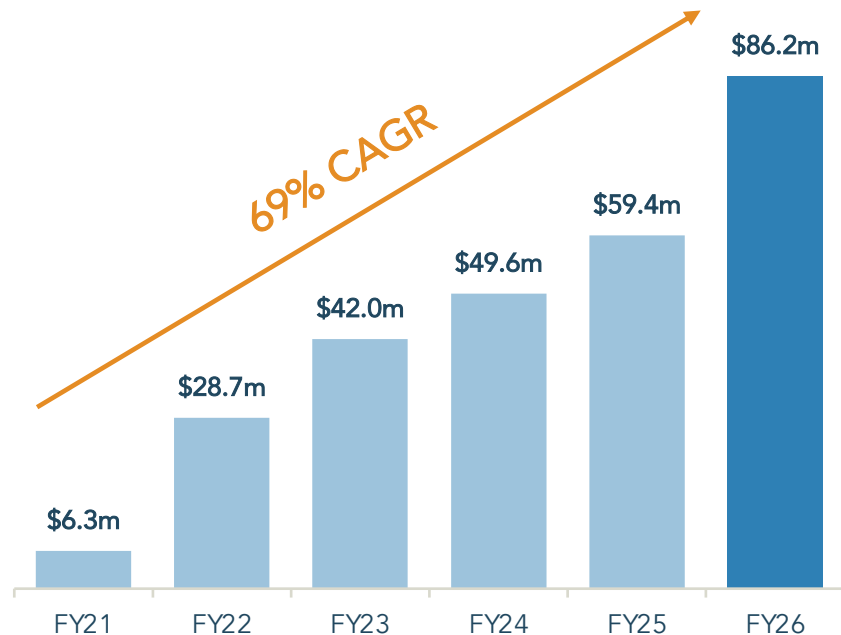
(2) Options represent work customers are entitled to order in agreements with Acusensus but have not yet committed to.

(3) 213% represents the revenue growth of the Forsite segment between FY25 and FY26

(4) The debt facility with Citibank comprises of a \$5m revolving credit facility with an accordion feature allowing an increase of a further \$10.0m, subject to meeting certain conditions.

Where we've come from

Founded in 2018. Listed on the ASX in 2023.



Acusensus is a road safety pioneer. We:

Introduced world-first programs

Enforcement cameras for multiple Fatal Five driver behaviours

Serve government clients in long-term contracts

In Australia, NZ, the USA and the UK, using proprietary technology

Change driver behaviour

Our programs have repeatedly correlated with road casualty reduction

Keep innovating

Including the launch of Forsite worker protection



DISTRACTED



SEATBELTS



SPEEDING



IMPAIRED



FATIGUE

★ Acusensus supplied the world-first enforcement camera program for this behaviour

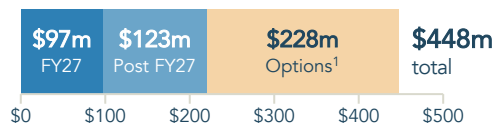
Where we are now

Record contracted work remaining. International now 27% of revenue. Strong US pipeline. Forsite demand increasing.

NEAR TERM LOCKED IN

\$97m of FY27 revenue already contracted

Revenue contracted to be delivered (A\$m)¹



PIPELINE AWAITING OUTCOME

18 deals awaiting a decision globally

\$30m of ARR² (A\$) in the US pipeline awaiting an outcome

OFFSHORE MODEL PROVEN

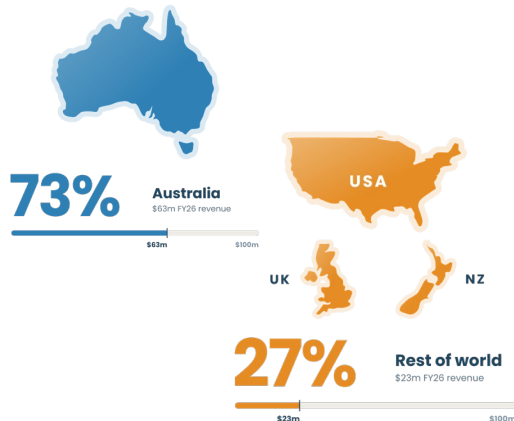
International revenue (A\$m)

FY25  **\$4.2m**

FY26  **\$22.9m**

Up ~5.5x, now 27% of group revenue; international gross profit up 8x

FY26 REVENUE BY REGION



EXCELLENCE IN INNOVATION

Forsite launched

Strong offshore demand; multiple new customers in negotiation. Forsite grew revenue 52% QoQ³.

Market-leading AI

Performance well ahead of our closest competitor⁴

Image quality

Improving on already high evidence quality

New trailer design

Lower maintenance and capex; now in production

Red-light & intersection

New enforcement solutions released

Fatigue detection

Patent application submitted

(1) As at end of September 2026. Options represent work customers are entitled to order in agreements with Acusensus, but have not yet committed to.

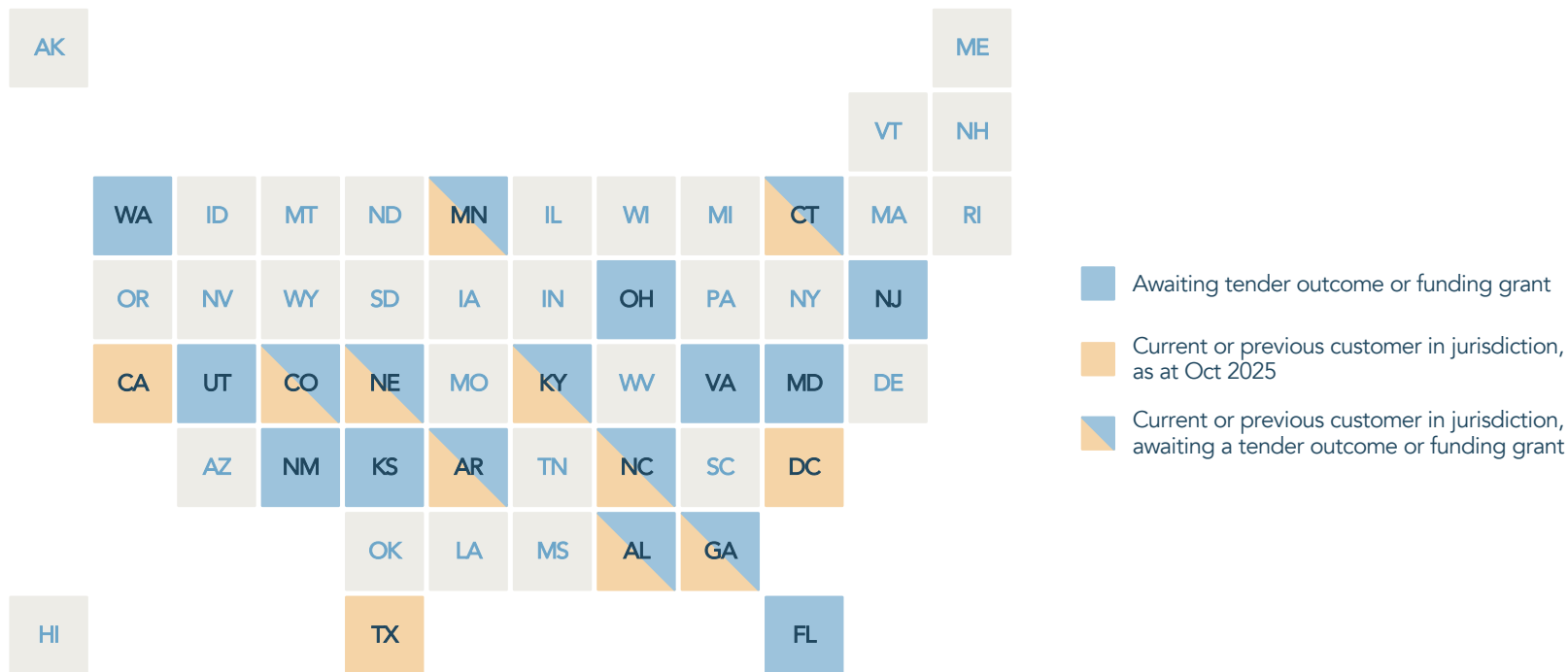
(2) ARR stands for Annual Recurring Revenue. ARR is used to refer to revenue generated under a contract with a customer, where that revenue is expected to repeat on a periodic basis.

(3) Forsite segment revenue for FY27 Q1 was 52% higher than FY26 Q4.

(4) Based on comparison of mobile phone camera program detection performance between Victoria and Western Australia, as provided in the FY26 Results Investor Presentation

US market progression

Utilised in 12 US jurisdictions¹, 9 new and 9 existing jurisdictions awaiting an outcome or funding grant



Where we are going

Three attractive business segments, disciplined execution

FY27 OUTLOOK

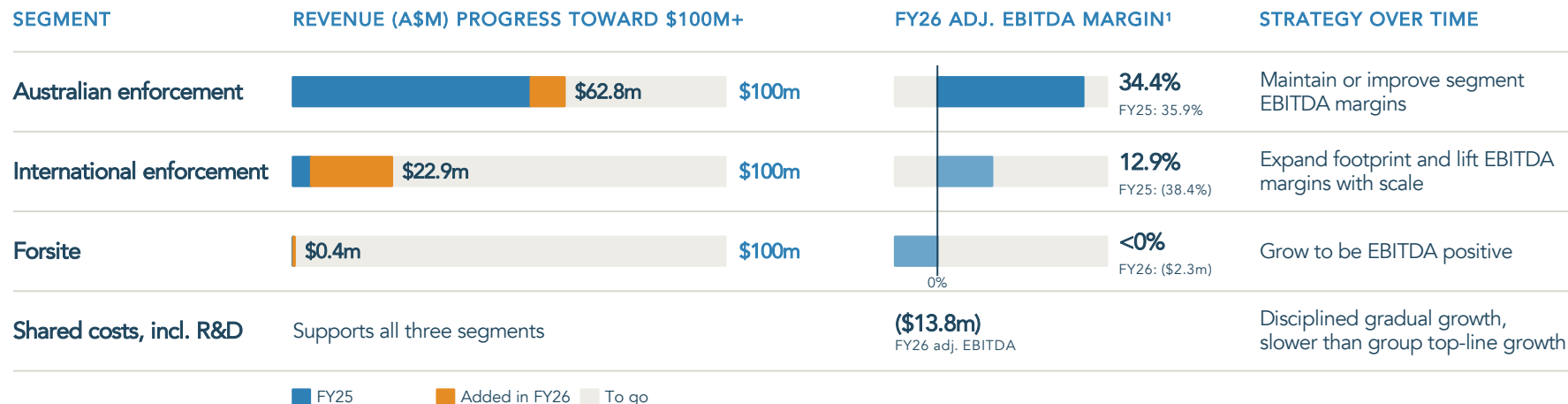
\$100–106m

FY27 revenue guidance, up 16–23% on FY26

Adjusted EBITDA¹ expected
to increase² on FY26's \$8.5m

INORGANIC STRATEGY

Watching brief on adjacent opportunities
to improve market access, geographic
reach or vertical integration



(1) Adjusted EBITDA equals EBITDA excluding one-off costs and share based payments expense. Segment adjusted EBITDA margin as reported in the FY26 results.

(2) Improvement in profitability to be driven by revenue growth and supported by continued focus on operating leverage. The business will invest in areas such as USA growth, Forsite and enforcement R&D.

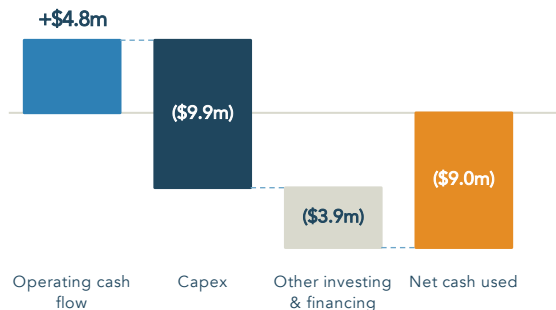
Economics

Repeatable unit economics to build once and earn for years. Current funding can support significant ARR growth.

HISTORICAL FUNDS CONSUMPTION

Between FY23-FY26, an average of **\$14.4m** of ARR was added per annum, with consistently positive operating cash flow¹.

On average, \$9.0m of cash was consumed each year to deliver the \$14.4m of revenue growth².



\$6.8m of capex for every \$10m of new ARR between FY23 and FY26.

FUNDING IN PLACE³

\$41m available as at 30 June 2026



IF WE USE CASH AS WE HAVE IN THE PAST



Current funding could cover **56% ARR growth** before more capital is needed⁴

FUNDING OPTIONS AS WE GROW

Project cash flow from maturing contracts

Debt capacity from a larger contracted base

Operating leverage as revenue grows

WORKED EXAMPLE

EXAMPLE PROJECT CASH FLOW ON ~\$50M P.A. OF NEW MULTIFUNCTION ENFORCEMENT CONTRACTS

\$50m revenue p.a. **\$34.2m** assets to build **50%** gross margin

Cumulative cash flow before overheads and taxes, A\$m⁵



Cumulative cash flow turns positive in year 2. By year 7, each \$1 of upfront capex has returned ~\$4 of net cash, a project IRR of ~70%.

(1) Operating cash flow positive in each of the financial years FY23 to FY26, after excluding the \$6m litigation settlement payment in FY26.

(2) Cash flows presented exclude capital raises and the \$6m FY26 litigation settlement. Funds consumption shows FY23-FY26 averages; new ARR is the annual change in revenue.

(3) Cash including term deposit as at 30 June 2026. Undrawn debt includes \$5m revolving credit facility with an accordion feature allowing an increase of a further \$10.0m, subject to meeting certain conditions.

(4) Illustrative, not a forecast: \$41m of funding less one month of FY26 revenue held in reserve, divided by FY23-FY26 average net cash use of \$0.62m per \$1m of new ARR plus a one-month cash reserve on new ARR.

(5) Illustrative cumulative cash flow on \$50m p.a. of new multifunction enforcement contracts, assuming \$6.83m of capex per \$10m of ARR (FY23-FY26 average) and a 50% gross margin, over the median contract duration, and excluding any shared or indirect cost allocations, and excluding taxes.

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