



Stakk Hits A\$64.3m Pro-Forma Annualised Revenue Pace as its Q1 Revenue Surges 16.5% to A\$16.1m

- **A\$64.3m indicative annualised revenue pace** – 16.5% above the stated FY2027 revenue objective.
- **Q1 pro forma revenue surges 16.5% to A\$16.1m** – up approximately 151% since the March 2025 quarter on a combined pro-forma basis.
- **100% of the A\$55.2m FY2027 pro-forma revenue objective already supported** by recurring revenue under existing customer contracts.
- **Major customer wins now delivering revenue and receipts** – with new engagements and ParaScript cross-selling building the next growth wave for FY2028.
- **A substantial and expanding customer pipeline** is building the foundation for a strong FY2028 revenue target.

Sydney, Monday, 12 October 2026: Stakk Limited (ASX: SKK) is pleased to announce A\$16.1 million in pro-forma Group revenue for the first quarter of FY2027, an increase of approximately 16.5% over the preceding quarter. The result establishes an indicative annualised revenue pace of A\$64.3 million, approximately A\$9.1 million, or 16.5%, above the Company's A\$55.2 million FY2027 stated pro-forma revenue objective.

The achievement builds on Stakk's momentum in FY2026, when reported revenue of A\$14.89 million for the year exceeded previously announced guidance of A\$13.55 million by approximately 9.9%.

With 100% of the FY2027 revenue objective already secured through recurring revenue under existing customer contracts, the Company enters the remainder of the year with substantial revenue visibility and a first-quarter performance demonstrating the strength of its commercial execution.

Stakk is converting customer wins into revenue, maintaining disciplined financial objectives and continuing to build the business that will support future growth.

Commercial wins delivering financial results

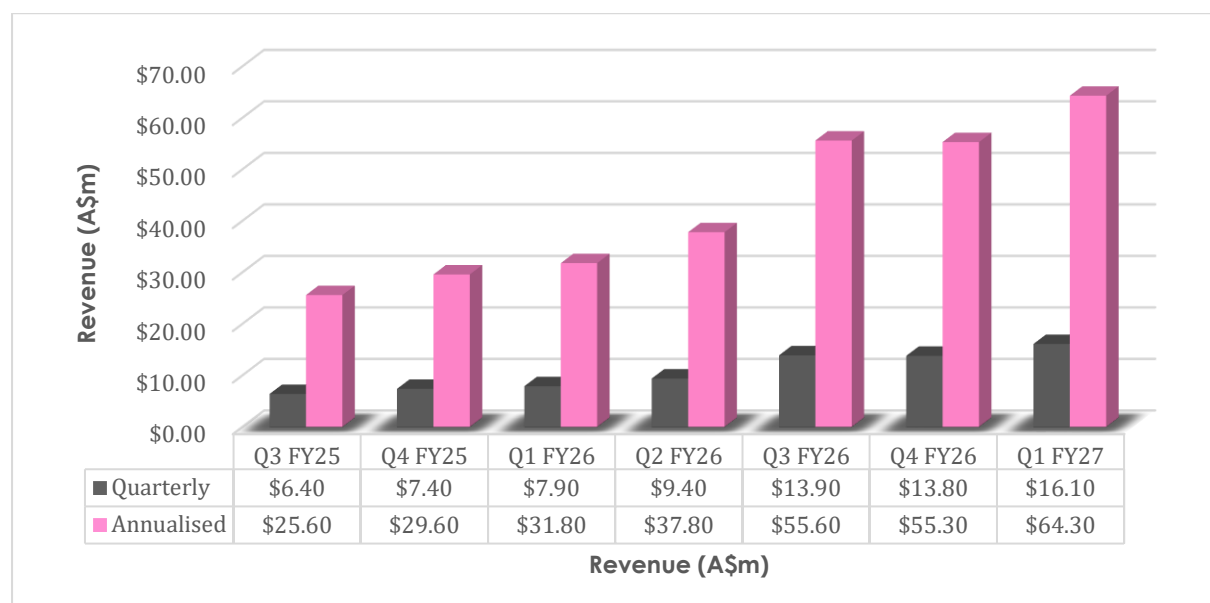
The Q1 result reflects the growing contribution of previously secured customer engagements as implementations and ramp-ups move into established revenue generation.

Over the past 12 months, the Group has announced wins and engagements involving SoFi (NASDAQ:SOFI), T-Mobile (NASDAQ:TMUS), Chime (NASDAQ:CHYM), the FBI, IBM (NYSE:IBM), Candescant, Panacea and several other significant enterprise customers.

Collectively, these relationships demonstrate the breadth of demand for Stakk's solutions and their relevance across financial services, telecommunications, government, healthcare and other regulated industries.

With ramp-ups now complete for many of these engagements, their revenue contribution is increasingly evident in the Group's financial performance. Management attributes the continuing growth to the critical need for trusted, accurate and auditable digital interactions, document processing and decisioning.

The result extends the growth trajectory established at the beginning of calendar 2025. On a consistent pro-forma basis, quarterly revenue across the combined businesses has grown from approximately A\$6.4 million in January through March 2025, to A\$16.1 million in July through September 2026, an increase of approximately 151%.





Delivering FY2027 while building FY2028

Alongside the revenue now being delivered, Stakk continues to advance a robust and expanding pipeline towards formal commercial engagement. Recently signed contracts awaiting implementation provide a further source of future revenue, with additional market announcements to be made where required.

The acquisition of ParaScript has expanded both the Group's capabilities and its access to established enterprise customers, creating opportunities to introduce complementary solutions across the combined customer base. Cross-selling is already supporting additional commercial momentum, with its more substantial revenue impact expected in FY2028.

Revenue converting into customer receipts

The Group continues to demonstrate close alignment between revenue and customer cash receipts.

Management's review confirms that this alignment continued across the Group during Q1 on a full-quarter pro-forma basis, reflecting the quality of the enterprise customer base, recurring contracted revenue and disciplined billing and collection.

Stakk's Q1 quarterly activities report and Appendix 4C, to be filed later this month, will provide further information on statutory customer receipts, operating cash flows and the Group's cash position.

Stakk Executive Director Arthur Lo said:

"We exceeded our FY2026 revenue guidance, secured the recurring contracted revenue supporting our FY2027 revenue objective, and have now delivered a first quarter that establishes an indicative A\$64.3 million annualised revenue pace. Those are concrete measures of execution.

"Our approach is to set disciplined objectives and deliver results that earn the market's confidence. The demand for our solutions is translating into customer commitments, those commitments are moving into production, and production is translating into revenue and cash receipts.

"The opportunity continues to expand. Previously announced wins are delivering today, while newer engagements and cross-selling across the combined business are building the revenue base principally for FY2028. We are delivering the current year while laying the foundations for the next.

We couldn't be more excited."



Financial basis and qualifications

Q1 FY2027 revenue covers the three months ended 30 September 2026. The figures are unaudited, derived from management accounts reviewed and approved by the Group's finance team, and presented on a pro-forma basis including Stakk and ParaScript for the entire quarter. Historical chart figures include both businesses for each full quarter shown. These figures are not statutory consolidated results; ParaScript enters statutory consolidation only from acquisition completion on 17 September 2026.

Q1 revenue of US\$11,252,521 converts to approximately A\$16,075,030 using A\$1 = US\$0.70. The same exchange rate is used for historical quarterly comparisons. Percentage comparisons with historical quarters use rounded figures.

The A\$64.3 million annualised revenue figure is an illustrative calculation of Q1 revenue multiplied by four. It is not achieved annual revenue, contracted annual recurring revenue, a forecast or revised guidance. It assumes the Q1 revenue level repeats in subsequent quarters and does not adjust for seasonality, customer activity, implementation timing, exchange-rate movements or other operating changes. Management has identified no material one-off revenue contribution in Q1.

The Company's FY2027 pro-forma objectives remain approximately A\$55.2 million in revenue and A\$18.5 million in EBITDA. The Company is maintaining these objectives because one quarter's performance does not, by itself, establish the revenue outcome for the remaining three quarters. Contracted revenue must still be delivered and recognised, and achievement of these objectives remains dependent on contractual performance, costs, integration, exchange rates and other operating conditions. Annualising Q1 revenue does not establish an EBITDA outcome.

The forthcoming Appendix 4C will include ParaScript's cash flows only from acquisition completion. Its statutory customer receipts will therefore have a different reporting scope from the full-quarter pro-forma revenue and receipts discussed here.

Statements concerning future growth, pipeline conversion, cross-selling and FY2028 contributions are forward-looking and subject to execution, implementation timing and other risks and uncertainties. Actual outcomes may differ materially.

This announcement has been authorised for release by the Board of Stakk Limited.

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About Stakk

Stakk Limited (ASX: SKK) is a scaled, profitable and globally relevant AI-native Digital Trust infrastructure Group focused on combating fraud. Its integrated platform enables financial institutions, governments, law-enforcement agencies, healthcare providers, insurers, telecommunications companies, and other regulated enterprises to establish trust across the complete interaction – from identity verification and document authentication through to fraud prevention, transaction authorisation, and real-time contextual decisioning.

Stakk combines more than 30 years of proprietary AI-powered document intelligence with contextual Digital Personas, federated signal intelligence and pre-execution decisioning. The group serves more than 300 enterprise customers across the United States, Europe, the Middle East and Australia and processes more than 110 billion interactions annually, creating a continuously expanding intelligence asset that strengthens its ability to identify and respond to evolving AI-driven fraud threats.

For more information visit www.stakk.tech

Forward-looking statements

This announcement contains forward-looking statements concerning the Company's growth pipeline, anticipated client wins, international expansion and expected revenue contribution. These statements are subject to known and unknown risks, uncertainties and assumptions, many of which are outside the Company's control, and actual outcomes may differ materially. Except as required by law or the ASX Listing Rules, the Company undertakes no obligation to update any forward-looking statement.