Proven Government Regulatory Infrastructure.
Built for Global Scale.

ASX:DWG

TECHNOLOGY PROVEN AT SCALE

POSITIVE FY26 OPERATING CASHFLOW

OPERATING LEVERAGE POTENTIAL

GLOBAL GROWTH

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SEPTEMBER 2026

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Dataworks Today

FY26 financial improvement, multiple live government references and a growing global pipeline.

A$10.4m	A$38.5m[3]	A$1.9m	132%	~A$75m[4]
FY26 customer cash receipts	Minimum govt contracted revenue	FY26 statutory operating cashflow	Net revenue retention[1]	Qualified pipeline

FINANCIAL DISCIPLINE[2]

+24%

Revenue growth in FY26

- Operating Revenue increased to A$8.9m
- Employee and admin costs reduced 32%
- First full-year positive operating cashflow in FY26
- Net loss reduced 78%

PIPELINE GROWTH

~A$75m[4]

Active pipeline

- Online and land-based opportunities across 20+ jurisdictions
- Growing reference base strengthens procurements

OPERATIONAL EXCELLENCE

Q4 FY26

Successful launch across 2 platforms

- BetStop independently confirmed fit-for-purpose
- BetGuard launched in Q4 FY26
- 96% of BetStop registrants stopped or reduced gambling
- Non-core operations exited to sharpen CSE focus

A proven government technology platform with increasing operating leverage and global scalability

1 Percentage of recurring revenue that Dataworks grew from existing customers
2 Refer to ASX announcement titled "FY26 Operating Revenue Up 24% as Dataworks Delivers Positive Operating Cash Flow and Launches Second Government Platform" and dated 31 August 2026
3 Represents total minimum contracted government revenue over the full contract terms, including both revenue already recognised and future contracted revenue; excludes extensions, options and pipeline.

4 A$167m of gross identified opportunity before probability weighting, representing estimated aggregate contract value over a five-year period. Excludes existing contracted revenue. Probability weighting reflects management's assessment of the likelihood of conversion. Opportunities are not contracted and remain subject to procurement, timing and execution risk.

Growing Markets,
Rising Regulatory Pressure

Global wagering remains a large and structurally growing market, increasingly shifting online and attracting greater regulatory scrutiny.

USD $450bn+[1]

Global gambling market annually

LARGE & GROWING DIGITAL MARKETS

Wagering continues to shift online, with younger digital-native consumers driving sustained growth in online participation.

USD $170bn[2]

Online gambling market by 2030, ~12% CAGR

REGULATION IS INCREASING

As digital wagering expands, governments are strengthening responsible gambling and consumer protection requirements across entire markets.

70%+

of jurisdictions surveyed have legislated self-exclusion frameworks

TECH IS BECOMING INFRASTRUCTURE

Effective regulation increasingly requires real-time, market-wide infrastructure capable of protecting consumers across hundreds of operators simultaneously.

As wagering markets grow and digitise, the need for real-time, government-grade consumer protection infrastructure becomes increasingly critical.

Sources: [1] Statista; [2] Acumen Research & Consulting – Global Online Gambling Market, 2022–2030

Why Real-Time Infrastructure Matters

Dataworks is embedded in the wagering journey — protecting customers at the point of interaction, not after the event.

LEGACY APPROACH — DECENTRALISED

- Exclusion lists distributed between regulators and individual operators
- Updates may occur asynchronously rather than in real time
- Sensitive personal data is replicated across multiple systems
- Operators must build and maintain their own compliance processes
- Regulators have limited real-time, market-wide visibility

DATAWORKS APPROACH — CENTRALISED

- One secure, central regulatory platform
- Operators integrate through a real-time API
- Exclusion checks processed in milliseconds
- Regulators gain real-time audit and compliance capability
- Sensitive data remains centrally controlled
- Protections apply immediately to all licensed operators in the relevant jurisdiction

>40bn+*
Real-time exclusion checks processed

50m+
Checks processed on a typical day

99.99%*
Platform uptime

One infrastructure layer aligns player protection, operator compliance and regulator oversight.

** Relates to BetStop and BetGuard since launch of each respective platform*

Where Dataworks Sits in the Ecosystem

A new responsible gambling RegTech category is emerging (~USD $1.8bn[1] spend, ~0.3%[2] of global GGR) — Dataworks sits at the centre, connecting government, industry and players

GOVERNMENT / REGULATOR

Sets regulatory requirements, contracts Dataworks and maintains market oversight and audit rights.

LICENSED WAGERING OPERATORS

Integrate once via Dataworks' API, perform real-time exclusion checks, and apply protections across the customer journey.

Dataworks

The regulatory infrastructure layer connecting all four.

REVENUE STREAMS:
Licensing, implementation, annual support, managed services and change orders

PLAYERS & COMMUNITY

Protected instantly across every licensed operator through one simple, secure registration — with access to support services.

ADJACENT REGTECH & COMPLIANCE

Identity, payments, AML and behavioural analytics partners — potential integration points that extend platform value.

Source: [1] 360iResearch, Responsible Gaming Solutions Market – Global Forecast 2026–2032 (Jan 2026), estimating 2025 global market size of US$1.82bn; [2] H2 Gambling Capital, global gambling GGR of ~US$593bn in CY2024, as cited by Grant Samuel. ~0.3% calculated by Dataworks.

A Defensible Technology Advantage at Global Scale

High barriers to entry support long-duration contracts and durable cashflows

Capability	Dataworks proof point	Competitive reality
Government references	Two live enterprise government platforms	No known commercially available comparable at this scale
Scale	>40bn+ checks processed	No alternative at this scale
Real-time processing	<5ms average response	Legacy competitors: list exchange only
Operator integrations	230+ integrations	2+ year integration lead
Security certification	IRAP Protected / ISO 27001	Government-grade credentials required
Implementation time	~90 days	Legacy alternatives: 12–24 months

There are no other known commercial, real-time CSE providers globally.
Where government-built CSE systems exist elsewhere, they are not commercially available or exportable.

Current Active Government Programs and Engagements

Existing government programs provide a strong base of contracted revenue, operating capability and reference deployments supporting further growth.

AUSTRALIA

- The National Self-Exclusion Register
- Australia's national iGaming CSE platform
- Operational since 2023, no downtime
- All licensed online wagering operators integrated
- Independent statutory (ACMA) review concluded BetStop is operating effectively and fit-for-purpose
- Engaged since 2023, 2-year term renews July 2027
- Cost+ contract structure, ~$4.5m p/a

Annual Revenue: **~$4.5m**
Remaining Term: **1 yr + renewals under negotiation**

ONTARIO, CANADA

- BetGuard — iGaming Ontario's CSE platform
- Successfully entered live operation in May 2026
- Supports one of the world's largest regulated online gaming markets
- Combines enterprise technology with full managed service delivery capability
- Engaged since 2024, term renews in 2031*
- Enterprise contract (combined) ~$4.0m p/a

Annual FY27 Revenue*: **~$4.0m**
Remaining Term*: **~5 yrs + 3 yrs of renewals**

NSW, AUSTRALIA

- Paid NSW Government planning and mobilisation engagement
- ~A$536k fixed-price revenue over 8 weeks
- Supports project planning, technical scoping and contract development
- Commenced September 2026
- Any future implementation or operational arrangements remain subject to separate agreement

Contract Revenue: **~$0.5m**
Remaining Term: **~8 weeks**

**Revenue reflects the combined CSE and managed services arrangements. Term shown relates to the core CSE agreement; managed services are separately contracted on shorter terms and subject to agreement, may be renewed/extended.*

Refer to ASX announcement titled "Positive Outcomes Reported by BetStop – The National SelfExclusion Register™ Users in New ACMA Research" and dated 17 November 2025

Built for Operating Leverage

The core platform, security architecture and operating capability are already established, allowing new deployments to leverage proven technology and an existing cost base, with greater efficiencies as revenue scales.

HISTORICALLY

Development-stage investment

↓

Sub-scale revenue base

↓

Limited earnings contribution

TODAY

Proven technology

↓

Government references

↓

Positive FY26 operating cashflow

NEXT PHASE

Additional contracts

↓

Revenue scale

↓

Disproportionate EBITDA growth potential

Dataworks is approaching the point where growth in contracted revenue has the potential to translate into materially greater earnings growth.

A Growing Government Procurement Pipeline

Live references in Australia and Ontario operating in support of opportunities now progressing in multiple regions globally – including Europe, North America and APAC.

QUALIFIED OPPORTUNITY PIPELINE*

~A$75m

Built bottom-up from Dataworks' internal market qualification framework (11 weighted criteria across ~28 jurisdictions)

3	9	8+
jurisdictions in active or near-term procurement (next 12 months)	additional jurisdictions signalling reform (mid-term)	further jurisdictions under active monitoring

EUROPE
Multiple jurisdictions progressing reform, including markets moving from list-based to centralised models.

NORTH AMERICA
Building on the Ontario reference; additional states and provinces monitored for CSE mandates.

OCEANIA
Established base via BetStop; adjacent regulatory extensions under discussion at state level and across Tasman.

EMERGING MARKETS
With high adoption, emerging harms and legacy frameworks under active monitoring, including international prediction markets.

Each reference deployment strengthens Dataworks' competitive position, de-risks implementation for regulators and increases the potential for faster procurement cycles as the global reference base grows.

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Multiple Paths to Grow the Existing Platform

Near-term focus is on existing government programs and pipeline conversion, with infrastructure supporting significant future growth. Development will follow demand, capital and commercial return.

LAND

Government regulatory infrastructure

- Centralised Self-Exclusion
- Enterprise implementation
- Managed Services

+

EXPAND

Broaden addressable opportunity

- Land based (in venue) CSE
- Platform + Managed Service enhancements
- Additional participant / operator services

+

REPLICATE

Deploy across additional markets

- New countries
- States / provinces
- Multi-channel CSE

+

OPTIONALITY

Future platform applications

- Behavioural / predictive analytics
- AML / compliance tools
- Adjacent regulatory verticals (including advertising-related compliance)

Focused Priorities for FY27

FY27 is about converting proven technology and live government references into materially greater commercial scale. Execution is focused on translating platform proof into contracted growth and operating leverage.

DELIVER

Execute flawlessly

- Maintain high availability across BetStop and BetGuard
- Protect government referenceability and customer trust

CONVERT

Pipeline into contracts

- Progress active near-term procurement opportunities
- Progress advanced opportunities toward long-term contracted revenue.

INVEST

Build commercial capacity

- Increase sales and business development capability
- Expand international market coverage

EXTEND

Broaden the platform

- Develop new product capabilities and enhancements
- Expand into adjacent RegTech opportunities

SCALE

Support the next stage of growth

- Build capacity to mobilise new government contracts
- Scale delivery resources in line with contracted growth

Investment Thesis

Proven government infrastructure
Dataworks operates the only two known large-scale, enterprise-grade, real-time government CSE platforms globally.

Long-duration contracted revenue
Existing government contracts and managed services provide a base of recurring contracted revenue and established customer relationships.

Demonstrated operating economics
FY26 generated positive operating cashflow and record customer receipts while the Company continued to invest in international operations and platform capability.

High Barriers to Entry
Government-grade credentials and platform security, live reference deployments and 230+ operator integrations since launch create a significant technical, regulatory and execution barrier to new entrants.

A proven regulatory infrastructure platform with live government references and a credible pathway to materially greater scale, operating leverage and long term value creation.

Capitalising Dataworks for the Next Stage of Growth

Dataworks proposes to raise approximately A$4.2m through a placement and entitlement offer to strengthen the balance sheet, fund contract mobilisation and support commercial execution across its government and regulated-market pipeline.

OFFER STRUCTURE

PLACEMENT

A$3.0m placement to sophisticated and professional investors at A$0.12 per share, with one free attaching unlisted option for every two shares subscribed.

ENTITLEMENT OFFER

1-for-10 non-renounceable entitlement offer to eligible shareholders at A$0.12 per share, on the same attaching option terms.

ATTACHING OPTIONS

Free 1-for-2 unlisted options, exercisable at A$0.20, expiring 31 December 2027.

USE OF FUNDS

Balance Sheet & Working Capital

Repay debt, strengthen balance sheet flexibility, support working capital and manage contract / collection cycles.

Contract Mobilisation

Fund mobilisation, implementation and security / bonding requirements for potential new government programs.

Commercial Execution

Maintain team capability required to convert and deliver pipeline opportunities.

Platform Investment

Selective investment in product development, platform capability and international business development.

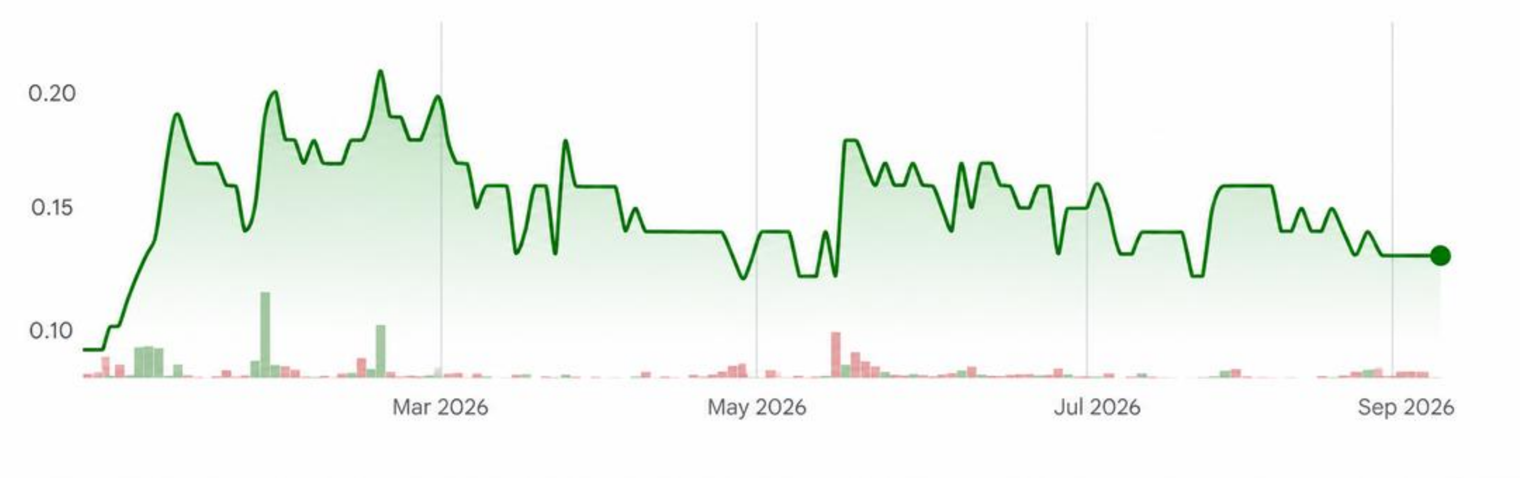
The raise is designed to fund accelerated commercial execution. Dataworks has proven infrastructure and is now capitalising for scale-up.

Corporate Snapshot

KEY METRICS

Share price (10-Sep-26)	$0.15
Shares on issue	103m
Options (various strikes and expiries)	20.6m
Performance rights	2.5m
Market capitalisation (undiluted)	$15.5m
Cash — 30 June 2026	$0.6m

12-MONTH SHARE PRICE & TRADING VOLUME



MAJOR SHAREHOLDERS

Deck Chair Holdings Pty Ltd	8.7m	**8.6%**
Jonathan Saul Rosham	8.4m	**8.3%**
SG Hiscock & Company Limited	6.5m	**6.4%**
John & Myriam Wylie Foundation Pty Ltd	6.3m	**6.2%**

Experienced Leadership & Governance

Technology, gaming and capital markets experience across the board and executive team.

Al Watson

CEO

Experienced software executive having managed & scaled SaaS and enterprise-based businesses across a range of lifecycles.

Julian Babarczy

EXECUTIVE CHAIRMAN

Finance industry professional including 15years at a leading Australian funds management group; active investor across listed and unlisted companies.

Freya Smith

NON-EXECUTIVE DIRECTOR

Experienced General Counsel and corporate governance practitioner; currently General Counsel for Cuscal Limited.

Ian Penrose

NON-EXECUTIVE DIRECTOR

Experienced board member and global executive across gaming, technology, leisure and sport. Currently Lead Independent Director of Playtech plc.

Greg Nichelsen

CHIEF STRATEGY OFFICER

Technology and security executive with 25+ years delivering governance, privacy and digital transformation across global financial institutions.

Anna Hooper

INTERIM CFO

Experienced finance executive with broad expertise across financial control, capital management, reporting and listed-company governance.

Valeria Santos

CHIEF OPERATING OFFICER

Delivery and operations leader overseeing platform delivery across Dataworks' government programs.

Adam Stangroom

SALES DIRECTOR

Seasoned technology sales executive with expertise in project delivery, engagement management and pre-sales.

Risk Factors

Risks specific to the Company

Capital requirements
The Company may require additional debt or equity funding to support operations and growth. There is no guarantee that funding will be available when required or on acceptable terms, and failure to obtain funding could adversely affect the Company's operations and financial position.
Reliance on key management
The Company depends on its senior management and its ability to attract and retain suitably qualified personnel. The loss of key personnel or difficulty recruiting additional staff could adversely affect operations and growth.
Customer concentration and key contract risk
A significant proportion of the Company's revenue is derived from a relatively small number of customers and contracts. The loss, non-renewal, delay or adverse variation of a material contract could adversely affect revenue, cash flow and profitability.
Government contracting and regulatory risk
A material part of the Company's business involves governments and regulators. Procurement delays, policy changes, budget constraints or changes in regulation may delay or reduce anticipated revenue or prevent opportunities from proceeding.
Implementation and operational performance risk
The Company must implement and operate complex technology solutions to agreed standards. Delays, cost overruns, system failures or failure to meet service levels could result in additional costs, penalties, reputational damage or loss of contracts.
Sales pipeline and conversion of opportunities
Opportunities in the Company's pipeline are not contracted revenue and may not convert into contracts. Delays or failure to convert opportunities could adversely affect growth, financial performance and funding requirements.
Exchange rates
The Company earns and incurs amounts in foreign currencies and is therefore exposed to exchange-rate movements, which may affect its financial performance.
Controls on intellectual property
The Company relies on controls to protect its proprietary technology, confidential information and intellectual property. A failure of those controls could result in loss or misuse of valuable information and adversely affect the Company's competitive position.
Unauthorised use of intellectual property
The Company may not be able to prevent unauthorised use or copying of its software, data or technology, which could adversely affect its competitive position and financial performance.
Inability to protect intellectual property rights
The Company may not be able to obtain or enforce adequate intellectual property protection in all jurisdictions. Competitors may also develop similar technologies without infringing the Company's rights.
Costs of enforcing intellectual property rights
Protecting and enforcing intellectual property rights can be costly and may divert management and financial resources.
Challenges to intellectual property rights
Third parties may challenge the ownership, validity or use of intellectual property relied upon by the Company, potentially restricting its ability to use that technology and increasing costs.
Source code
Unauthorised disclosure or misuse of the Company's source code could enable competitors to replicate elements of its technology and may be difficult or costly to detect and enforce against.
Intellectual property infringement claims
The Company may face claims that its technology infringes third-party intellectual property rights. Successful claims could result in costs, damages or restrictions on the use of relevant technology.
Developing technology
Technology markets change rapidly. Failure to respond to technological developments or competitive products could adversely affect the Company's products, market position and prospects.
Cyber security, privacy and data risk
The Company may be exposed to cyber-attacks, data breaches, system outages and privacy incidents. A material incident could result in business interruption, regulatory action, liability, remediation costs and reputational damage.

Industry-specific risks

Third-party licences
The Company may rely on third-party licences to operate parts of its business. Loss or adverse variation of those rights could adversely affect operations and financial performance.
Contract risks
The Company relies on customers, suppliers, subcontractors and other counterparties performing their contractual obligations. Failure by a counterparty may disrupt operations or adversely affect financial performance.
Regulatory risk
The Company operates across multiple jurisdictions and is subject to changing laws, regulations, licensing and government policies. Changes may increase costs, restrict operations or adversely affect financial performance.
Litigation risk
The Company may become involved in litigation or other disputes. Even unsuccessful claims can involve significant cost, management time and uncertainty.
Taxation risk
Changes in tax laws, their interpretation or disputes with tax authorities may increase the Company's tax liabilities and adversely affect financial performance.
Employment law risk
The Company may face employment-related claims or disputes which could result in costs, liability and management distraction.

General Risks

Economic risk
General economic, political and market conditions may adversely affect the Company's operations, access to capital, financial performance and share price.
Trading price of securities
The Company's share price may be volatile and influenced by factors unrelated to its underlying operating performance. Investors may lose some or all of their investment.
Additional requirements for capital
The Company may require further funding in the future. Additional equity financing may dilute existing shareholders, while debt funding may be unavailable or subject to restrictive terms; if funding cannot be obtained, the Company may need to reduce or defer its activities.
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A proven regulatory infrastructure platform, with a credible pathway to materially greater scale.

REGISTERED ADDRESS

Level 11, 201 Miller Street
North Sydney NSW 2060

ASX:DWG

www.dataworksgroup.com.au

INVESTOR & MEDIA ENQUIRIES

Tim Dohrmann, NWR Communications
tim@nwrcommunications.com.au