



COMPANY UPDATE

ASX Listing, Global Expansion, Record Revenue

ASX:BST
4 Sept 2026



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Who we are and what we do

We make drones designed to be shot down

- Founded in **2020, Canberra**
- **Integrated aerial target drone ecosystem:** Target drones, mission planning software and Ground Control System
- **Realistic, repeatable, cost-effective** training and testing for counter-drone (C-UAS)
- Quadrotor and fixed wing platforms
- Servicing **government, major military** and **industry**
- Teams in **Australia, USA, and Europe**



FY26 at a Glance



46%

Revenue up 46%
to A\$6.38m¹
(FY25: A\$4.36m)

A\$8.0M

Successful ASX
debut²
A\$8.0m raised at
20 cents/share

\$0 Debt

Closed year with
A\$7.88m cash, no
debt¹

5000

Delivered the
5000th BQ-400
drone³

7

Global growth with
first orders
delivered to 7 new
international
customers¹



Financial Performance Overview¹

1. REVENUE

- A\$6.38m UP 46% year on year

2. THREE-YEAR REVENUE

- Compound annual growth rate of ~81% (from A\$1.08m in FY23)

3. GROSS PROFIT

- A\$3.15m

4. NET LOSS AFTER TAX

- A\$6.66m including A\$3.60m non-cash share-based payments and underlying operational loss
- A\$3.06m reflecting deliberate growth investment



Balance Sheet Strength



Net assets A\$7.82m : up from A\$0.47m in FY25	A\$7.88m Cash and cash equivalents, no debt
Well-positioned to fund FY27 growth plans	
Working capital of A\$7.38m (FY25: A\$0.03m)	Cash increased by A\$7.31m over the year, largely IPO proceeds

A Landmark ASX Listing

Commenced trading on ASX **10.06.26**¹

A\$8.0 million raised (before costs) at 20 cents per share¹

Strong support from **institutional and sophisticated investors**

Marks **transition** from private defence tech business **to public company**

Capital earmarked for **manufacturing scale-up, R&D** and **global expansion**



Australian Defence Force (ADF) Partnership



ADF-Funded capability uplift program for the BS-350 ISR drone (night vision, ruggedisation, improved UI)

Target drone supply into the **multi-year LAND 156** counter-drone program

New 12-month contract to supply BQ-400 target drones to ADF units

Continued delivery under the Sovereign UAS Program

Positions Boresight as **a trusted, repeat ADF supplier**

United States: Scaling Up

18-month US contract awarded for 600 BQ-400 target drones¹

US revenue grew to A\$2.2m (FY26)
from A\$1.6m (FY25)¹

Now supplies target drones **to all major arms** of the **US Department of War**

New ~812 sqm Huntsville, Alabama facility leased , ~15x current size²

New facility capable of producing 5,000+ drones annually once operational



Rest of World Expansion



Boresight UK Ltd commenced operation to drive European growth
First orders delivered to **new customers** in the **UK, Germany, Norway, Italy** and **Sweden**
Appointment of an **Italian reseller**
Supported multinational CUAS threat-emulation exercise in **Switzerland**
New customer wins also secured in **Canada**, alongside continued Australian and US demand
Boresight has also made sales into **Singapore, Finland, Spain, the UAE** and **The Netherlands**

Manufacturing and Product Milestones

5,000th BQ-400 target drone delivered; 6,000th manufactured in August 2026¹

BQ-750 Block 2 (larger multirotor target) released, with customer sales already made¹

BF-100 fixed-wing target on track for release this year¹

Investment in additive manufacturing (3D printing) to lift production scale

Progressing Defence Industry Security Program (DISP) accreditation



BQ-750 Quadcopter



BS-350 Quadcopter



BQ-400 Quadcopter



Ground Control System

Technology Edge: One-to-many Ground Control



CASA certification to **fly up to 20 target drones simultaneously** for customers

Certification for **up to 100 simultaneous** drones for internal testing and development

Enables realistic drone "**swarm**" **threat emulation** for military training

Single ground control station manages multiple concurrent targets

Differentiates Boresight in the growing CUAS training market

Building the Moat

Sovereign design and manufacturing

Our **proprietary GCS** and **technology** enabling **swarming**

Ability to quickly **establish manufacturing at scale** in other **near-to-customer** locations

Additional target types being developed for complete threat scenario emulation

Developing **long-term contracts** with militaries and industry



Global and BST Outlook



Global

Government budgets for C-UAS are increasing

- USA **US\$21B** requested for C-UAS in the 2027 Budget¹
- NATO **US\$40B** in C-UAS over next five years²
- UK **790M GBP** for air drone and missile defence³
- AUS **A\$7B** for C-UAS over next ten years⁴

BST

- Growing base of **repeat defence and industry customers** across multiple geographies
- FY27 to remain a year of **strategic investment**: manufacturing capacity, R&D, market expansion
- Low-cost attritable targets increasingly **core to global military training** infrastructure

Why Boresight

Proven, **high-growth revenue** trajectory
(~81% three-year CAGR)

Strengthened, **debt-free** balance sheet
post-IPO

Deep, expanding relationships with **US
Department of War** and **ADF**

Scalable global manufacturing footprint

Clear runway: **expanding pipeline** in a
structurally **growing defence market**



Leadership Team

BACKED BY DEFENCE EXPERTS



Justin Olde
Managing Director and CEO



Dr Andrew Windsor
Non-Executive Chairman



Michael Sinkowitsch
Executive Director



Blake Burton
Non-Executive Director

WE KNOW DEFENCE | WE KNOW DRONES | WE KNOW BUSINESS



**EVERY SOLDIER MUST
TRAIN TO SHOOT
DOWN A DRONE**



**WE MAKE DRONES
DESIGNED TO BE
SHOT DOWN**

ASX:BST

Justin Olde - MD j.olde@boresightuas.com