



FY2026 Financial Results

Presented by

Anthony Wamsteker CEO
Emma Stepcic CFO

31
AUGUST
2026

**At Praemium we
acknowledge the
traditional custodians
of country.**

We pay our respect to
their elders past and
present.

Disclaimer

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Praemium is a next-generation investment and wealth management platform trusted by financial advisers, private wealth firms and high-net-worth investors.

Our integrated technology brings together managed accounts, portfolio administration, reporting, and digital client experiences – helping advice businesses scale efficiently and deliver exceptional outcomes.

Presenters

01 Business Highlights

02 Financial Results

03 Strategy and Outlook

04 Questions



▶ Anthony
Wamsteker
CEO

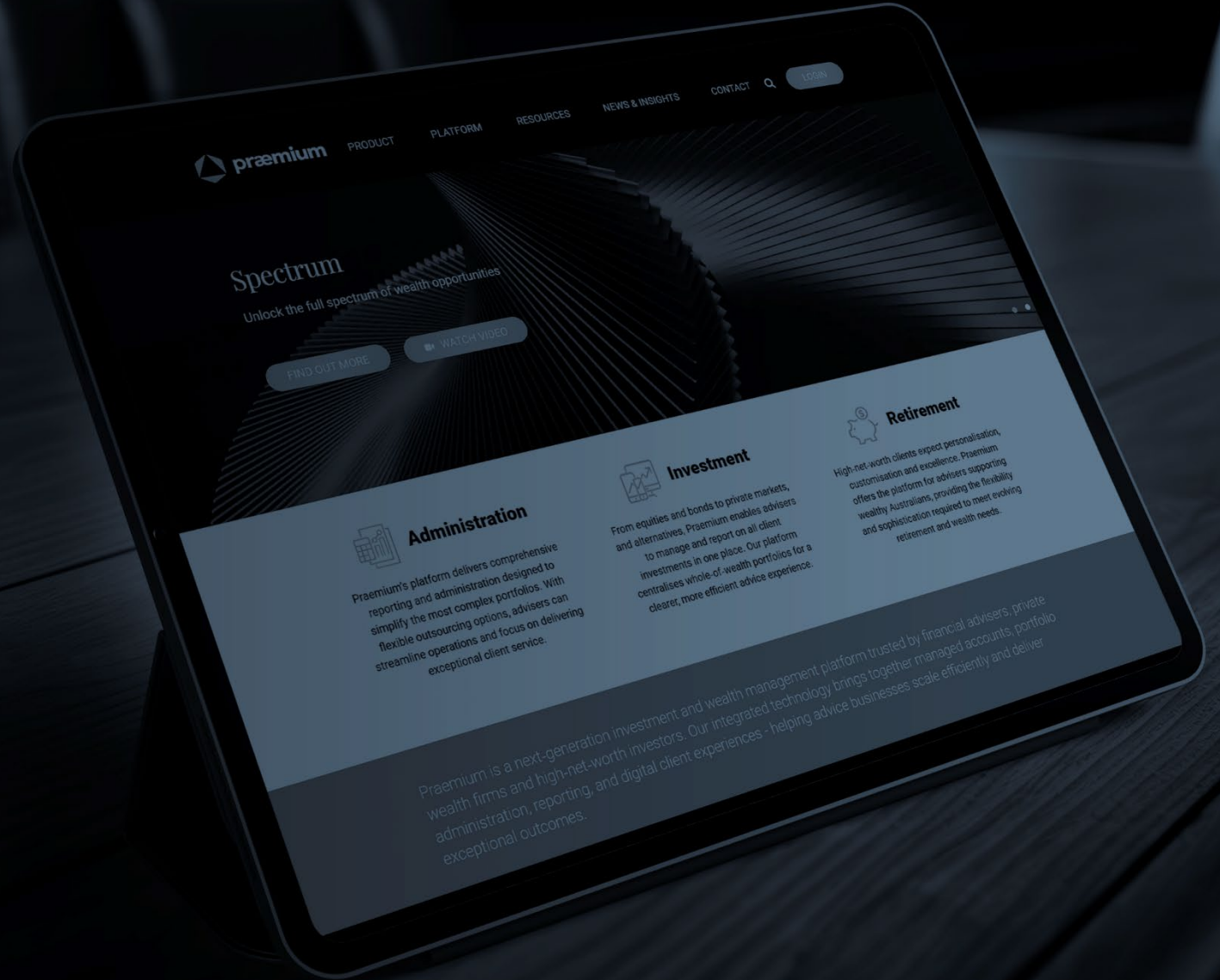


▶ Emma
Stepic
CFO

01

Business Highlights

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Business highlights

FY26



Leading

Leading HNW solutions with Scope and Spectrum

Strong penetration of broker segment

Multi-year renewals of enterprise agreements with key groups

Strong underlying earnings growth



Scaling

OneVue migration completed with ~\$3m synergies fully embedded in FY27 (\$0.7m synergies achieved in FY26)

Technology restructure completed with ~\$9m synergies in FY27 (\$3.1m synergies achieved in FY26)

Key account model expansion to support enterprise growth



Transforming

Technotia platform transformation progressing to plan

Custom integrations to support seamless and personalised HNW advice

Superannuation Admin progressing

Financial highlights

FY26



\$77.9b

Custodial and non-custodial FUA
Up 21.1% pcp

Platform FUA up 10.8%

Market-leading Scope+
FUA up 30.5%



\$1.9b

Net inflows
Up 130.1% pcp

Strategic focus on HNW
market is delivering with
strong demand for
Spectrum



\$32.1m

EBITDA (underlying)
Up 14.5% pcp

Increased operating
leverage with underlying
EBITDA margin increasing
223 bps to 29.1%



2.5 cps

Fully franked dividend declared
Up 11.1% pcp

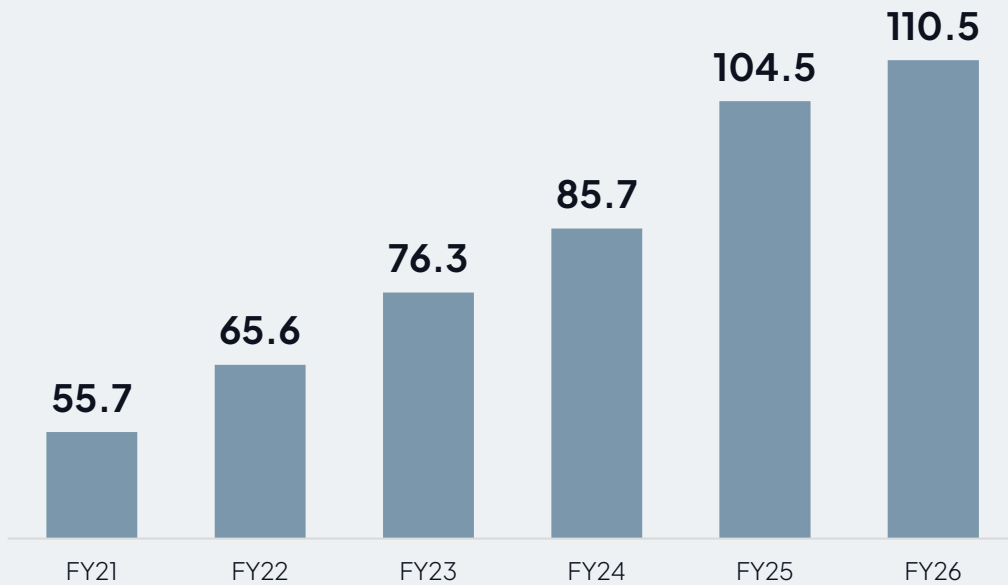
Final \$6.1m fully franked
final dividend declared

Interim \$6.1m fully franked
dividend declared for
1H26

Sustained growth trajectory

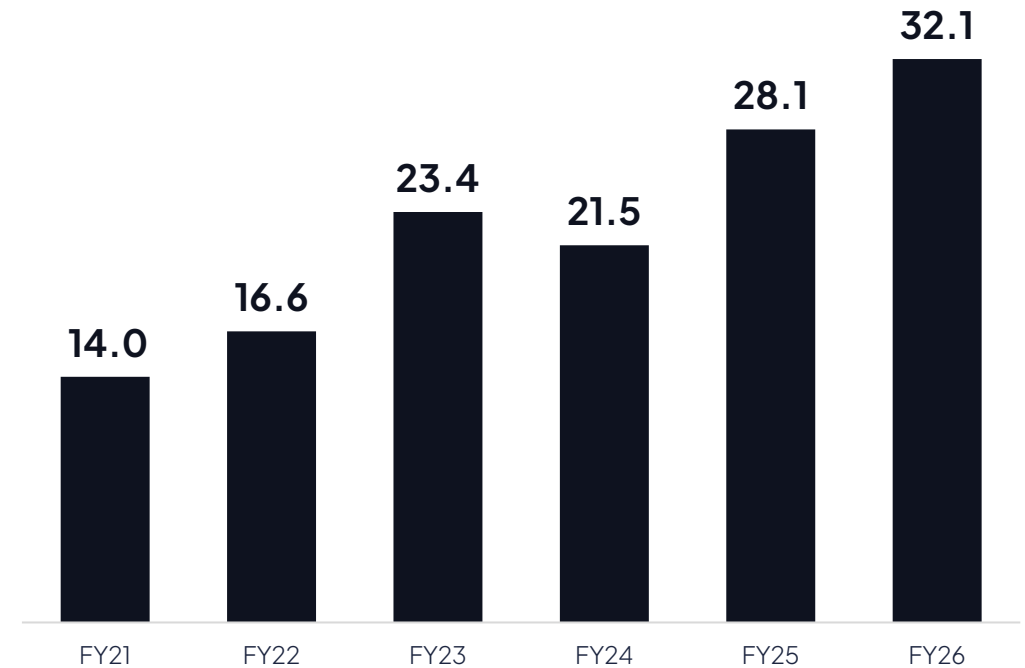
Revenue* Growth (\$'m)

5 Year CAGR **14.7%***



Underlying EBITDA Growth (\$'m)

5 Year CAGR **18.1%**



Operating leverage

Revenue growth converting into expanding margins

+5.7%

FY26 yoy
Revenue

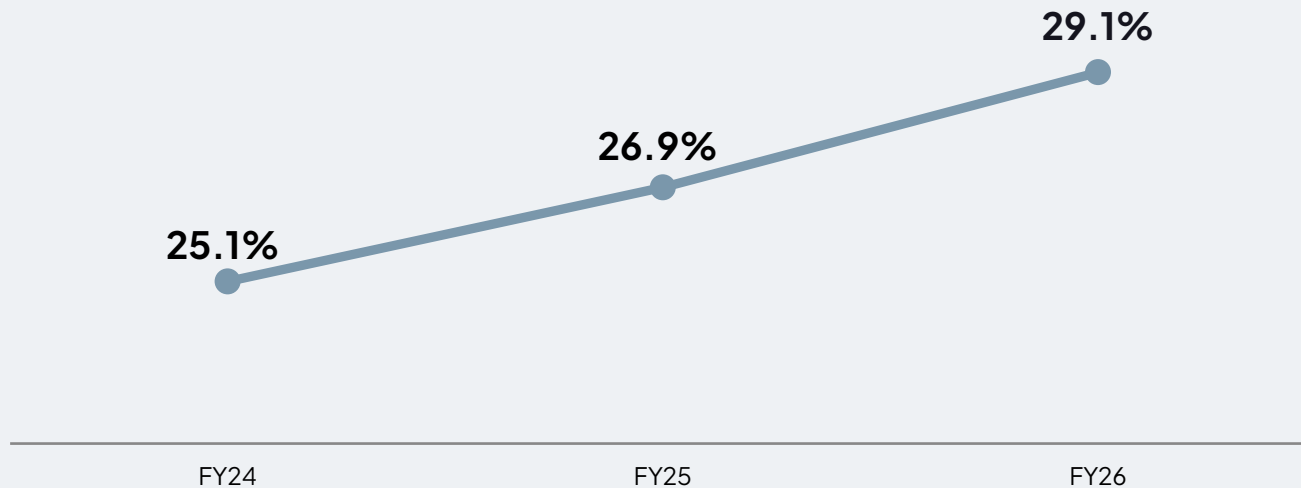
+2.5%

FY26 yoy
Underlying
operating costs

+14.5%

FY26 yoy
Underlying
EBITDA

Underlying EBITDA margin +400bps since FY24



The operating leverage engine

- ▶ Technology & AI automation plus Technotia removing manual processing
- ▶ Disciplined cost base lifting margin to 29.1%

RUNWAY AHEAD

- ▶ Full year OneVue and Technology synergies achieved in FY26 to be realised in FY27
- ▶ OneVue FY26 EBITDA uplift of \$0.7m to increase to ~\$3m in FY27
- ▶ Technology FY26 EBITDA uplift of \$2.6m to increase to ~\$7m in FY27

High-quality growth led by active advisers

+21%

increase in active adviser platform FUA

85%

Active adviser share of platform FUA

+\$5.1bn

Growth in FUA in FY26 from active advisers



High adviser engagement underpins low churn and sustained growth in high-quality FUA and platform revenue

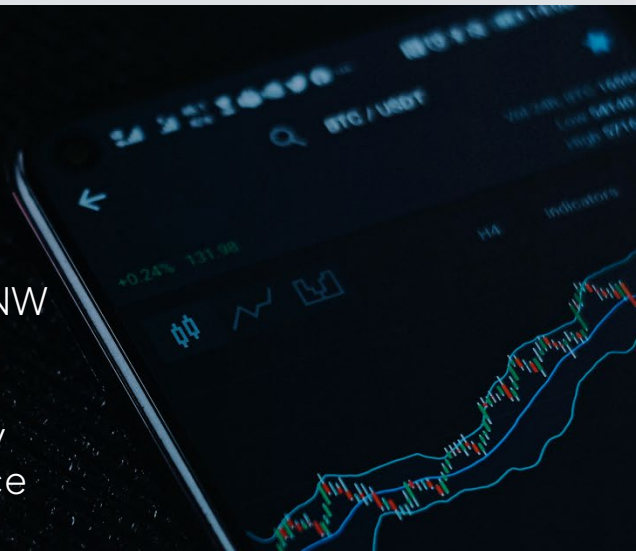
A competitive HNW advantage

A diversified deeply embedded platform built on capabilities and foundations that competitors are still striving to replicate

Purpose built for HNW
Not adapted for it

Non-custody administration from day one is the foundation of our HNW platform, not a bolt-on feature

Our custody solutions intentionally integrate for a seamless experience



25+

Years of HNW
expertise

80%+

of top 20 clients hold
multiple products

▶ Resilient revenue streams

Scalable platform revenue engine (Spectrum, SMA, Super) plus recurring flat fee administrations anchored in long-term adviser relationships (Scope, Scope+)

▶ True integration with sophisticated solutions

A deep understanding of the HNW advice segment and a breadth of solutions to meet their requirements

▶ Winning where we focus

No.1

Data &
Integration¹

No.1

Sophisticated
client offer²

Leading the market, early in the opportunity

The FUA uplift is just beginning —
the largest firms are still early in onboarding

65%

of stockbroking
segment serviced
by Praemium¹

\$3.5t²

in Chess holdings with
a segment looking to
move into recurring
revenue streams

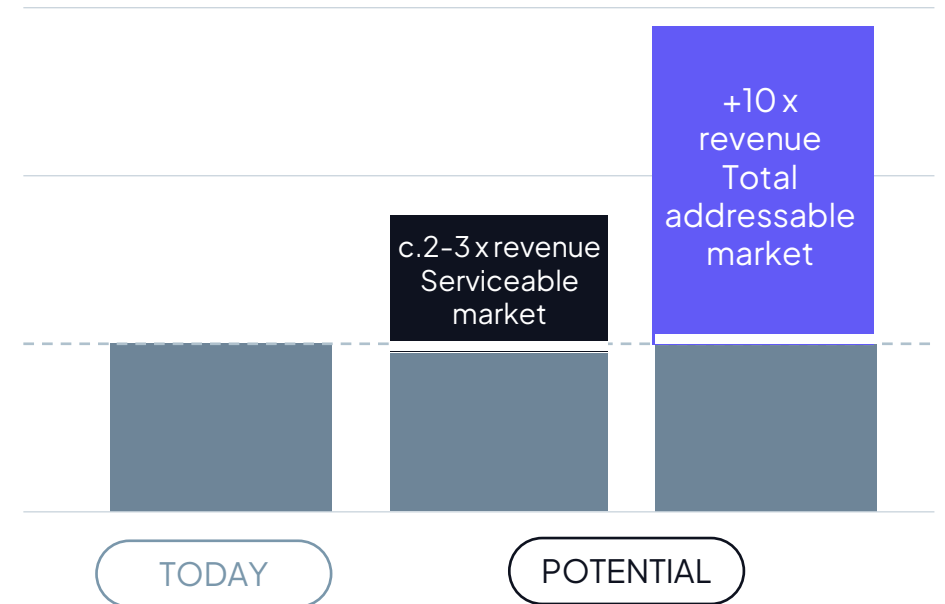
49%

Of brokers expect
advice-led models
to take share from
transactional broking³

79%

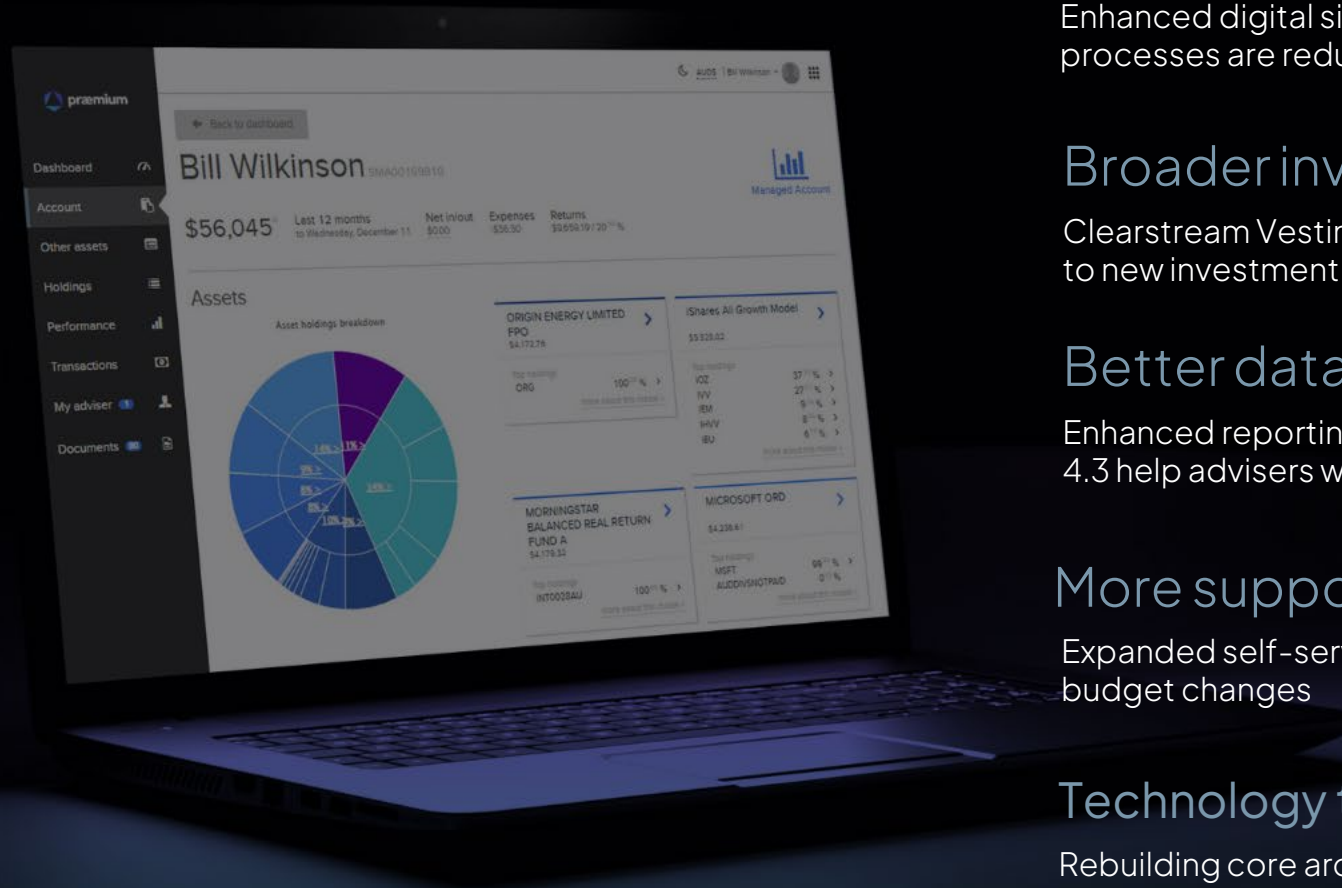
of brokers say half or
more of their clients are
HNW³

Where Praemium sits today vs the opportunity ahead



Delivering today while building for tomorrow

Practical improvements that expand capability and strengthen the client experience



Simpler administration

Enhanced digital signatures, cash management and streamlined account processes are reducing friction for advisers and investors

Broader investment access

Clearstream Vestima and margin lending integrations expand access to new investment options

Better data and reporting

Enhanced reporting tools and stronger integrations including Xplan EPI 4.3 help advisers work more efficiently

More support and transparency

Expanded self-serve training options and support with Div296 and budget changes

Technology transformation

Rebuilding core architecture, modernising the user experience and creating the foundation for faster innovation, greater scalability and improved performance

02

Financial Results

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Underlying financial performance improving

Income Statement (\$'000)	FY26	FY25^ (restated)	% change
Platform revenue	88,900	83,628	6.3%
Portfolio Services revenue	21,562	20,848	3.4%
Revenue	110,462	104,475	5.7%
Cost of operations	(37,774)	(35,147)	(7.5%)
Information technology	(18,358)	(19,825)	7.4%
Sales & marketing	(9,475)	(9,473)	0.0%
General & admin	(12,734)	(11,975)	(6.3%)
Corporate expenses	(78,341)	(76,420)	(2.5%)
Underlying EBITDA	32,121	28,055	14.5%
Underlying EBITDA margin %	29.1%	26.9%	
Underlying net profit after tax	15,427	14,986	2.9%
Statutory net profit after tax	6,542	11,929	(45.2%)

- ▶ Underlying EBITDA up 14.5% to \$32.1m from \$28.1m in FY25, with underlying EBITDA margin up 223bps to 29.1%
- ▶ Platform revenue increase driven by record FUA from strong flows, offset by revenue losses from the OneVue exiting advisers
- ▶ Portfolio services revenue impacted by a managed client exit early in the year. With onboarding of new portfolios into the second half of the year, the full run rate of these portfolios is expected in FY27
- ▶ Cost of operations increased due to additional headcount added to support Scope+ growth and higher super trustee fees
- ▶ Sales & marketing – higher incentives and investment into sales development offset by reduced Spectrum marketing post launch
- ▶ General & admin – capabilities added to the project management office and legal function
- ▶ Revenue categorisation revisited in FY26*
Net impact to revenue: FY26 +\$2.1m; FY25 +\$1.4m.
There is no impact to EBITDA

Financial performance

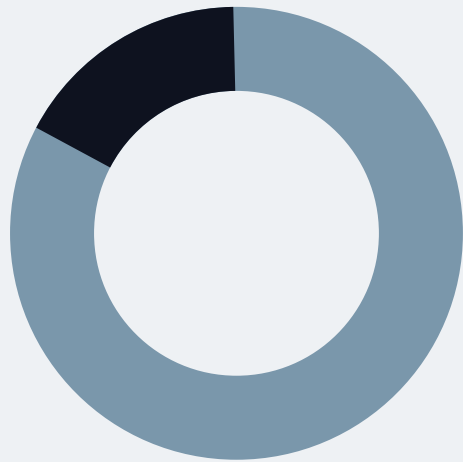
Underlying EBITDA to Statutory NPAT

Income Statement (\$'000)	FY26	FY25^ (restated)	% change
Underlying EBITDA	32,121	28,055	14.5%
Underlying EBITDA margin %	29.1%	26.9%	8.1%
Share based payments	(2,096)	(1,837)	(14.1%)
Depreciation & amortisation	(9,534)	(7,105)	(34.2%)
Interest & other	505	1,884	(73.2%)
Underlying Tax	(5,569)	(6,012)	7.4%
Underlying net profit after tax	15,427	14,986	2.9%
Underlying effective tax rate (%)	26.5%	28.6%	
OneVue acquisition, transition and restructure	(2,644)	(3,593)	26.4%
Technotia Laboratories acquisition and incentive arrangements	(3,070)	-	N/A
Restructure and other	(3,613)	(244)	(1,377.8%)
Discontinuation of software assets under development	(5,866)	-	N/A
OneVue earn out release	3,161	-	N/A
Other	-	(429)	100%
Tax impact of adjustments	3,147	1,211	159.9%
Statutory net profit after tax	6,542	11,929	(45.2%)
Statutory effective tax rate (%)	27.0%	28.7%	

- ▷ Depreciation & amortisation increase arising from substantial development assets brought into use in late FY25 and early FY26
- ▷ Interest decreased due to a reduction in interest income on lower cash holdings, higher interest expenses for new leases and interest on the Income tax shortfall identified
- ▷ See the appendices for information on the changes for the income tax shortfall
- ▷ OneVue transition costs reduced with exiting the transition services agreement in February 2026
- ▷ Technotia Laboratories costs included the change to the incentive arrangements announced in June 2026, with a contingent liability for any further payments
- ▷ Restructure costs relate to the organisational changes to the technology division announced in February 2026
- ▷ Discontinued software assets under development expensed following the transition to build a new core technology platform

Two revenue engines

One grows with markets,
one independent of markets



■ Platform revenue 80%

Spectrum | SMA | Powerwrap | Super

■ Portfolio services revenue 20%

Scope (software) | Scope+ (outsourced administration services)

Platform revenue

Portfolio services revenue

Fee Model



% of AUM (capped) + transactions + cash margins

Flat fee per portfolio

Revenue Driver



Adviser and FUA growth, market performance, inflow, cash holdings, transaction volumes

Growth in number of portfolios served

Market Sensitivity



Varies with market performance and transaction volumes

Largely insulated from market movements

Value Proposition



Full platform infrastructure and reporting

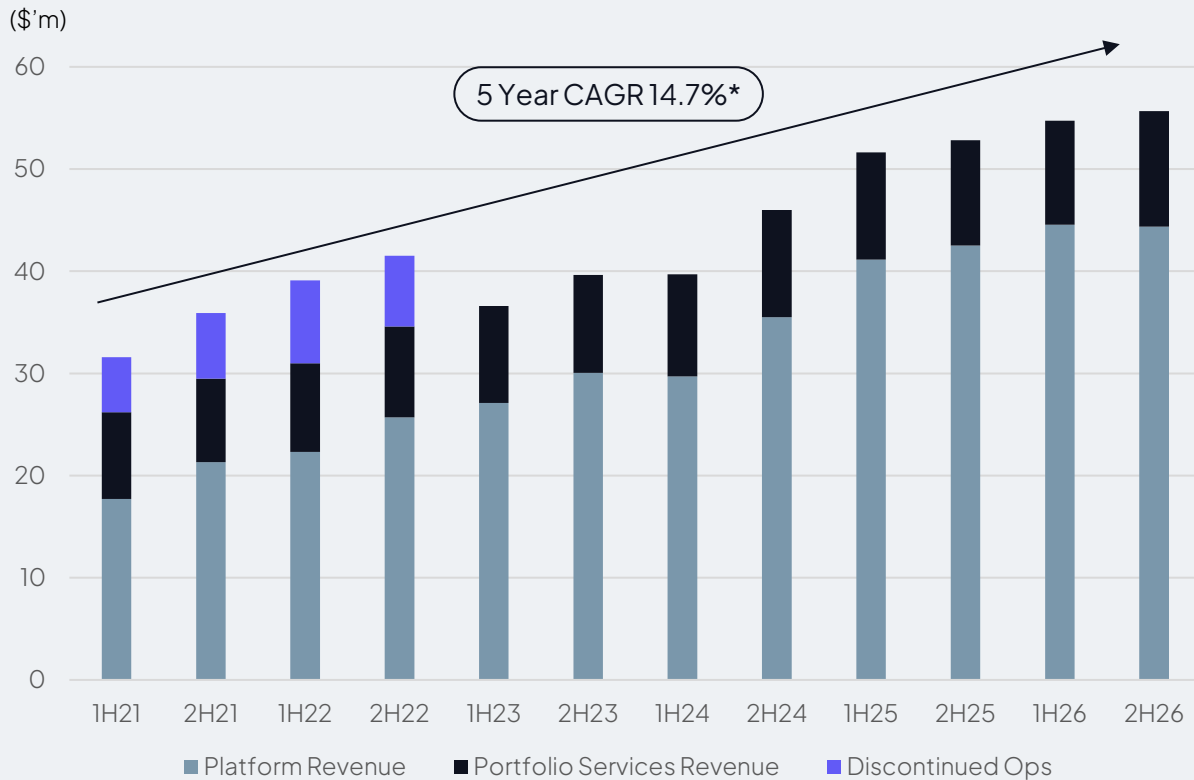
Eliminates back-office burden for advisers

Result

The majority of revenue scales with markets and adviser growth, while the administration base holds steady through market cycles

Strong underlying total revenue growth

Revenue



Total revenue grew 9.3%** excluding the impact of the OneVue adviser exits



Portfolio services revenue grew 3.4% with growth impacted by a reduction in Scope portfolios with a managed client exit



Annualised run rate for portfolio services revenue for June 2026 was \$23.2m following onboarding of new portfolios in 2H26



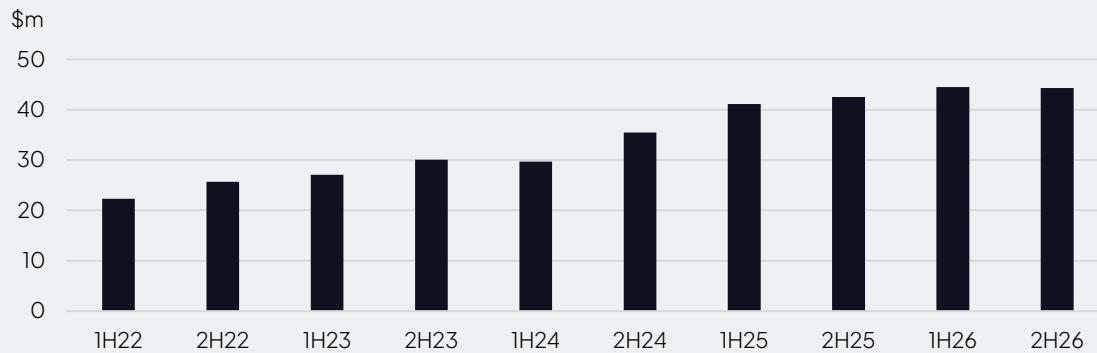
Strong 5yr CAGR of 14.7%* driven by Platform revenue up 129% since FY21



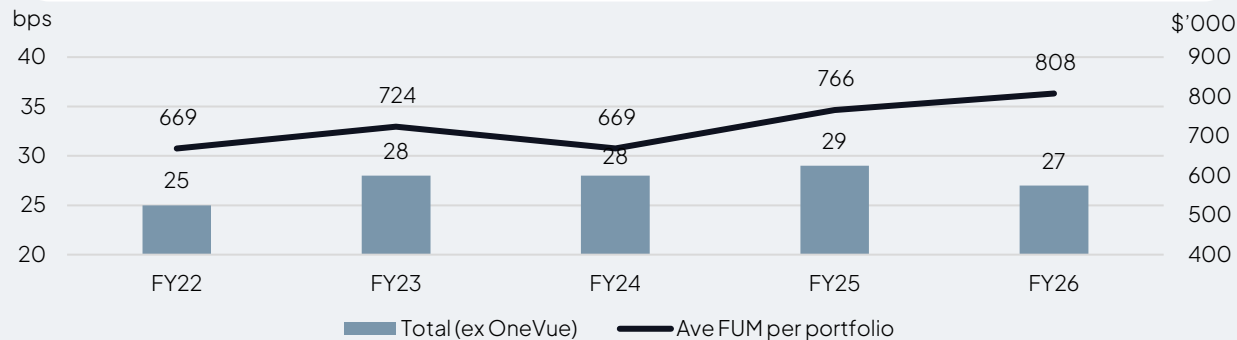
Portfolio services revenue growth 29% over the 5 years

Platform revenue growth 10.8%* vs pcp

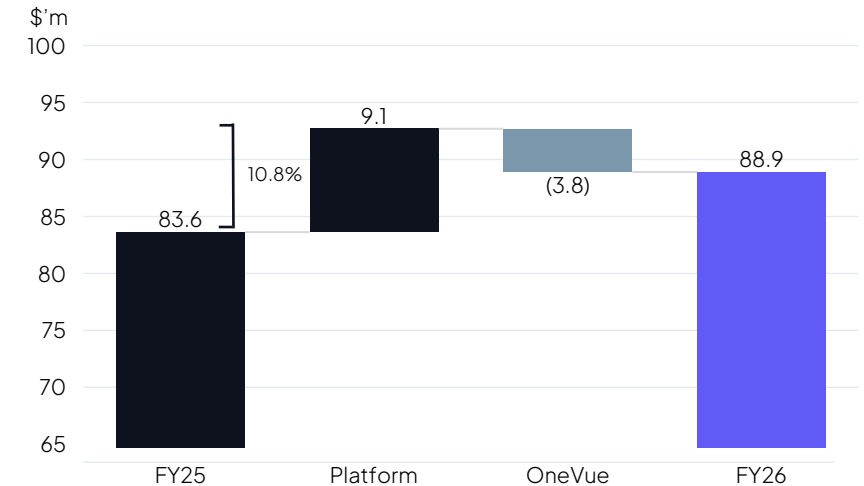
Platform Revenue



Platform Revenue Margin



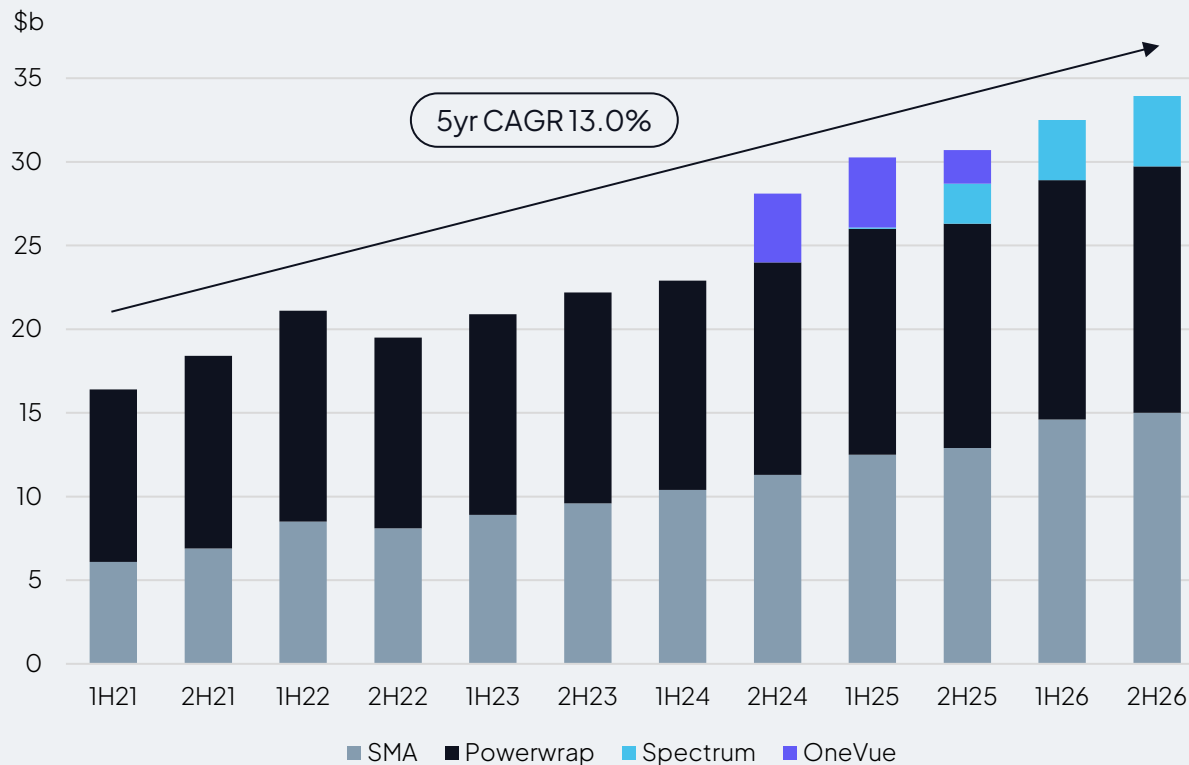
Platform Revenue



- ▶ Platform revenue grew 10.8% excluding the impact of OneVue adviser exits
- ▶ Platform revenue margin down slightly with average account balances increasing and growth in enterprise customers
- ▶ Spectrum revenue margin below the platform average, with Spectrum margin expected to increase over time

Strong platform FUA growth with Spectrum traction

Platform FUA



▷ FUA (June 2026 v June 2025) – \$34.0b – up 10.8%

Spectrum – up 78.2% supported by new business gross inflows of \$2.3b since launch in October 2024

OneVue fully transitioned on to Praemium platform – Spectrum (\$1.9b), SMA (\$1.0b) and Scope (\$0.2b)

13.0% Platform FUA CAGR 5 years to June 2026

▷ Net Flows FY26 – \$1,926m – up 130.1% on FY25

Net flows excluding adviser exits – \$2,448m up 62.8%

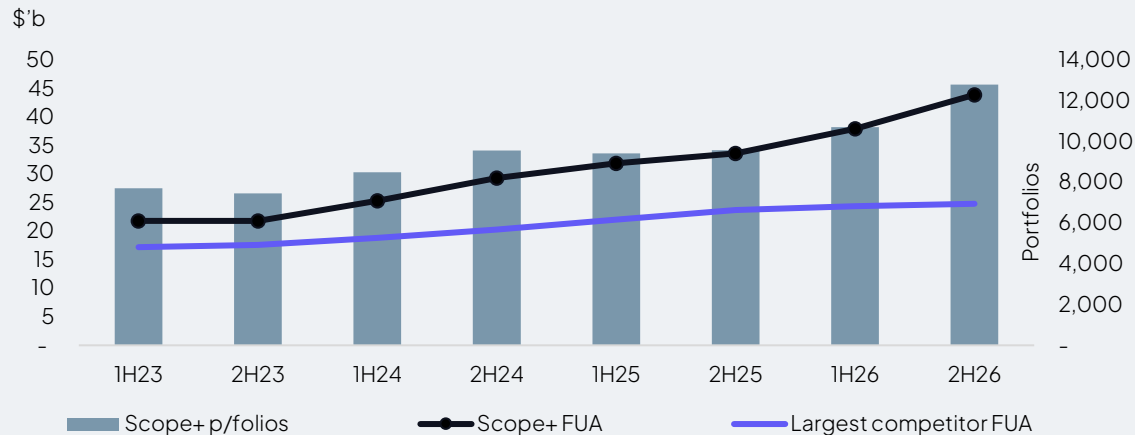
Strong Spectrum net inflow

Powerwrap back to positive net inflows after net outflow in FY25 from adviser exits

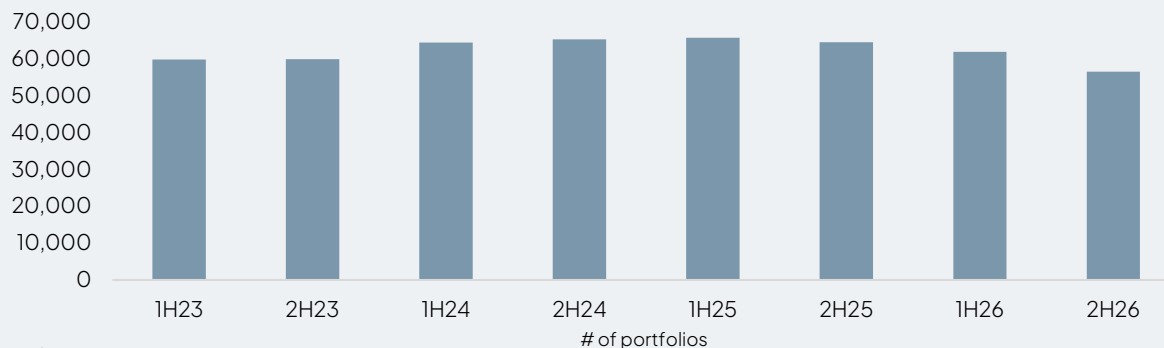
Market movement \$1,379m – 4.5% of opening FUA

Market-leader in non-custody portfolio services

Scope+



Scope Services



Scope+
FUA \$43.9b
and **12.8k**
portfolios

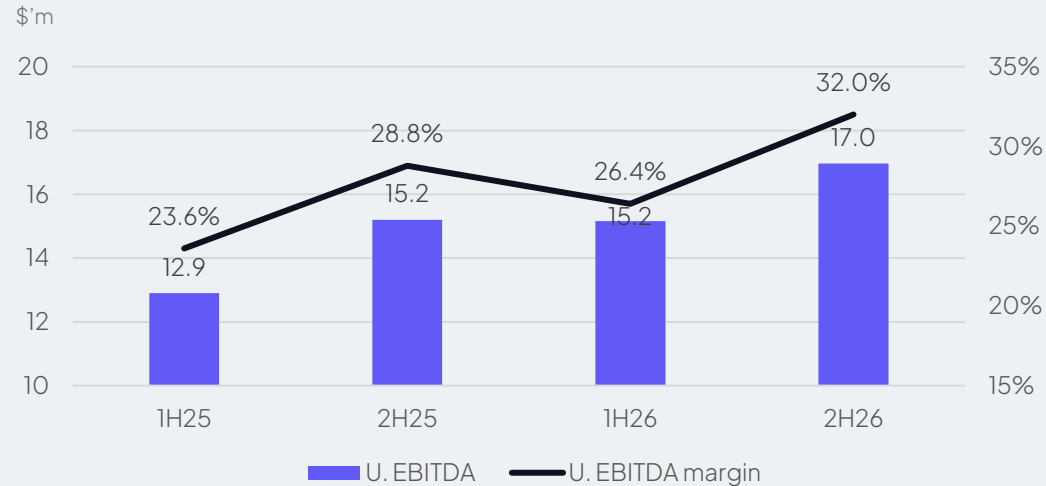
Up **30.5%**
and **33.7%**
respectively
on FY25

Up **15.7%**
and **19.6%**
respectively
on 1H26

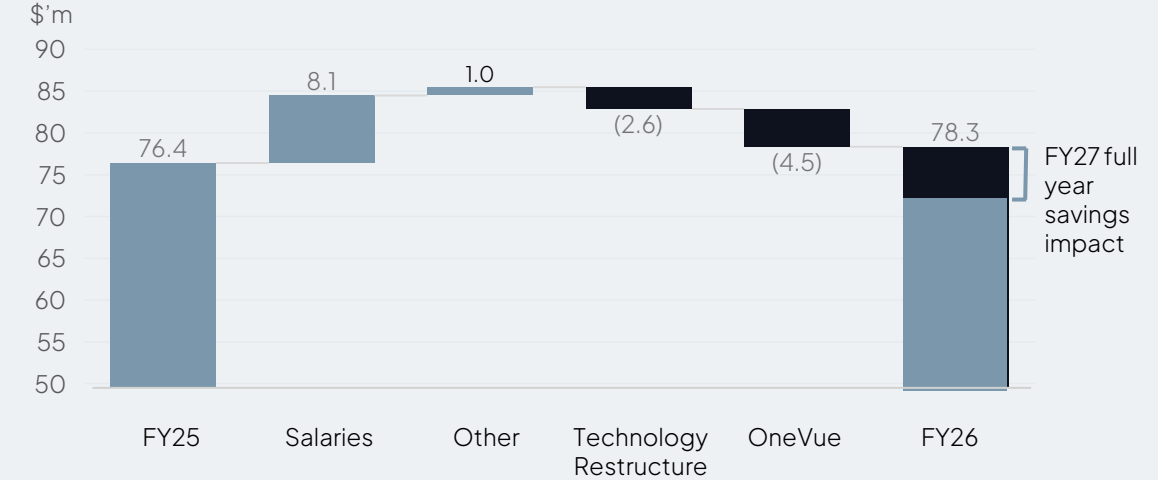
- ▶ Portfolio services revenue grew 3.4% in FY26 with growth impacted by a reduction in Scope portfolios with a managed client exit
- ▶ Annualised portfolio services revenue run rate for June 2026 was \$23.2m following onboarding of new portfolios in 2H26
- ▶ Deep adviser relationships and recurring revenue
- ▶ Focused growth in non-custodial services with 11 new client firms signed and onboarding efficiency a key priority
- ▶ Scope 56.5k portfolios, down from 64.4k due to a managed client exit and contract expiry. Impact was partially offset by new portfolios onboarded in Q2 FY26
- ▶ New Scope and Scope+ portfolios committed for FY27
- ▶ Pipeline remains strong with continued engagement and success with stockbroking

Disciplined focus embedding operating leverage

Underlying EBITDA



Underlying operating expenses



Revenue growth outpaces expenses



Underlying EBITDA increased 14.5% on FY25 with the margin increasing by 223 bps from 26.9% to 29.1%



Underlying operating expenses grew 2.5% due to annual salary increases and STI outcomes offset by a reduction in marketing, OneVue synergies and the technology restructure cost reductions



Expected technology cost synergies of ~\$9m is split between operating expenses ~\$7m and capex ~\$2m Opex savings of \$2.6m and capex savings of \$0.5m in FY26

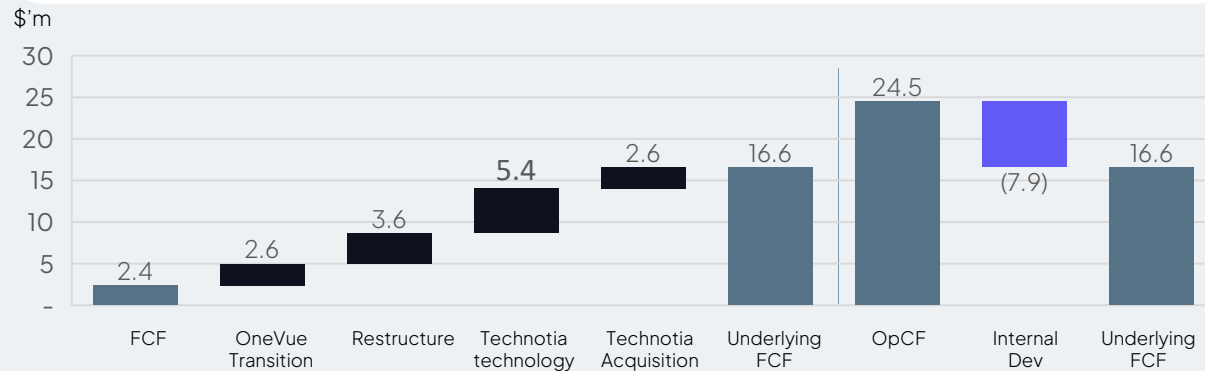


OneVue cost synergies of \$4.5m achieved in FY26 but offset by revenue reduction of \$3.8m, resulting in net FY26 EBITDA uplift of \$0.7m. The full EBITDA uplift of ~\$3.0m is expected in FY27 including OneVue growth

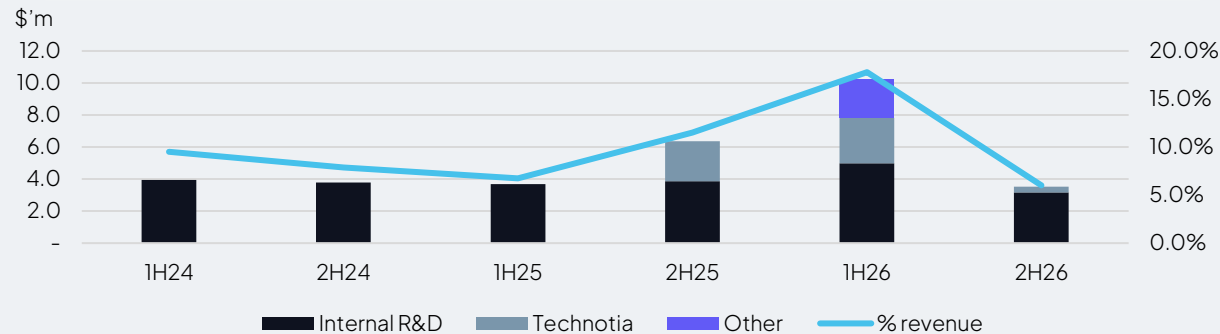
Operational cashflow remains strong

FCF uplift in FY27

Underlying Free Cash Flow



Technology and Associated Additions



Free Cash Flow impacted by significant one-off items in FY26

OneVue transition and restructure costs \$2.6m

Restructure redundancy costs \$3.6m

Technotia technology investment \$5.4m pre-acquisition capital development

Technotia acquisition and incentive \$3.1m less cash acquired net of costs (\$0.5m)

Free Cash Flow tailwinds

FUA and revenue growth from strong relationship with OneVue retained advisers

OneVue synergies fully integrated

Reduction in IT costs from Technotia synergies

Improved client onboarding driving stronger revenue growth

03

Strategy and Outlook

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Structural tailwinds for growth

A larger, more sophisticated client base meeting a broader, better-connected platform



No.1

Platform

In key HNW segments
Ranked #1 for Data
& Integration and
Sophisticated Client
Offer¹



\$4.4t

**HNW
demand**

HNW investable
assets in Australia² —
a market ~8,000
advisers short of
demand



+12%

**Growth in
alternatives**

Growth in demand
for alternatives
12% YOY growth in
alternatives FUA —
11% of total FUA on the
market's largest alts
platform³



\$3.5t

**Broker
segment**

In ASX Chess Holdings⁴
with many broker firms
looking to move this
book to revenue
generating model



\$4.5t

**Super
segment⁵**

Projected growth
in SMSFs and Super
following Federal
Budget changes

Strategy focused on leveraging structural tailwinds

Grow

HNW adviser reach

Strong net inflows

Grow wallet share

Simplify

Technology transformation

Onboarding efficiency

Simplify operating model

Differentiate

Lead HNW segment

Non-custody offer

Integrated wealth

Superannuation offering

Improve returns

Operating leverage

Cost discipline

Acquisition synergies

Cash earnings growth > than expenses



Foundation

Client NPS | Employee Engagement | Risk and Governance

Technology transformation underpinning earnings growth

Stronger foundations, a sharper experience and faster delivery



Architecture transformation



Interface rebuild



Trading experience



Digital onboarding workflows



User experience

Cleaning up the codebase and strengthening the foundations — better accuracy and speed, and faster time-to-market for future development



Streamlined workflows, built-in task monitors and intuitive dashboards with an improved view of total wealth



An intuitive, automated trading experience for managed funds and alternative assets



Faster, easier onboarding with automated ID verification



Greater efficiency and transparency for users including client-tested enhancements

AI-enhanced support centre and a structured training program

Outlook



Strong operating and financial momentum carrying into FY27

01



OneVue and Technotia synergies now flowing through to earnings

02



Building momentum in new business wins and enterprise onboarding

03



Technology transformation underpinning scalable, sustainable earnings growth

04

04

Questions

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05

Appendices

Analyst and Investor information

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Financial history – 5 years

\$ million unless stated	FY22	FY23	FY24	FY25	FY26	3-yr CAGR FY23–26	5-yr CAGR FY21–26
FINANCIAL PERFORMANCE (\$'m)							
Revenue	65.5	76.3	85.7	104.5	110.5	13.1%	14.7%
Platform Revenue (restated)	48.1	57.2	65.2	83.7	88.9	15.8%	18.0%
Portfolio Revenue	17.6	19.1	20.5	20.8	21.6	4.1%	5.1%
Underlying EBITDA	16.6	23.4	21.5	28.1	32.1	11.1%	18.1%
U.EBITDA Margin	25.3%	30.7%	25.1%	26.9%	29.1%	–	–
EBITDA (statutory)	14.2	21.7	17.6	23.8	22.8	1.7%	16.5%
EBIT	7.6	12.3	9.6	14.8	5.3	(24.5%)	(1.8%)
Profit Before Tax	46.2	13.7	11.6	16.7	9.0	(13.1%)	23.5%
Operating Expenses	64.0	52.9	64.2	76.4	78.3	14.0%	7.9%
CASH FLOW (\$'m)							
Operating Cash Flow	10.4	23.5	17.2	20.5	15.2	–	–
Investing Cash Flow	49.7	(8.4)	(8.5)	(10.9)	(13.2)	–	–
Capital Expenditure	6.7	8.1	8.4	10.3	13.7	–	–
Free Cash Flow	60.1	15.1	8.7	9.6	2.4	–	–
Underlying Free Cash Flow	6.1	17.1	12.7	17.0	16.6	–	–
FUNDS UNDER ADMINISTRATION & OPERATING METRICS							
Funds Under Administration (FUA) (\$'bn)	45.9	44.0	57.4	64.3	77.9	21.0%	13.3%
Platform FUA (\$'bn)	24.9	22.2	28.1	30.7	34.0	15.3%	7.8%
Number of Portfolios (Scope)	57,552	59,863	65,228	64,436	56,513	(1.9%)	(0.8%)
Number of Portfolios (Scope+)	7,398	7,460	9,559	9,570	12,793	19.7%	15.5%
PER SHARE METRICS (cents)							
EPS	8.6	3.0	1.8	2.8	1.4	–	–
DPS	5.0	–	1.0	2.3	[2.5]	–	–
FCFPS	1.2	3.4	2.6	3.6	3.3		
Issued Shares (m)	513.9	501.9	482.0	477.7	487.5	(1.0%)	(0.6%)

* Comparative information presented in this table differs from amounts disclosed in prior Annual Reports for the following reasons :

32 • FY25 has been restated for Revenue, see Note 3 of the Financial Report for the year ended 30 June 2026

• FY22 comparative revenue amounts reflect continuing operations only and exclude revenue from discontinued businesses for the Financial Performance section

Balance Sheet

Financial Position remains sound

Balance Sheet (\$m)	As at 30 June 2026	As at 30 June 2025 (restated)^
Cash	30.1	41.0
Receivables	13.1	10.4
Financial assets	2.6	2.6
Intangibles	77.4	72.9
Other assets	13.3	8.3
Assets	136.5	135.2
Tax liabilities	5.3	6.3
Other liabilities	21.7	22.6
Liabilities	27.0	28.9
Net Assets	109.5	106.3

- ▶ Strong balance sheet available to fund future growth
- ▶ Of the \$30.1m cash, the Group regulatory net tangible asset requirement is ~\$18m, down due to a reduction in the OneVue requirement following the transition to Praemium
- ▶ Focus on AFSL rationalisation which would result in a reduction in regulatory net tangible asset requirements
- ▶ Tax liabilities were impacted by an internal review of the income tax treatment of certain expenses incurred, resulting in an additional current income tax liability of \$4.5m recognised in FY25

Revenue recognition and tax reconciliation

Platform revenue adjustment

- ▶ Trading and Expense recovery fees included in revenue
- ▶ RITC retained realigned to cost of operations as a contra-expense
- ▶ No impact to EBITDA or cashflow

Revenue adjustment (\$'000)	FY26	1H26	FY25	FY24	FY23	FY22
Platform revenue (original)	86,822	45,735	82,194	62,229	55,194	45,750
Trading & Expense recovery fees	7,668	1,533*	6,881	6,703	5,644	5,625
Reduced Input Tax Credits	(5,590)	(2,726)	(5,447)	(3,725)	(3,646)	(3,281)
Platform revenue (adjusted)	88,900	44,541	83,628	65,207	57,191	47,728
% revenue change	2.4%	2.3%	1.7%	4.8%	3.6%	4.3%
Platform FUA (\$'b)	34.0	32.6	30.7	28.1	22.2	19.5
Platform revenue margin (inc OneVue)	27 bps	29 bps	28 bps	28 bps	28 bps	25 bps

34 | * HY26 Platform revenue (original) included Expense recovery adjustment of \$2.2m

Tax expense adjustment

- ▶ Tax expense during the year was impacted by an internal review of the income tax treatment of certain expenses incurred resulting in a historical income tax shortfall

Tax expense adjustment (\$'000)	FY26	FY25
Profit before tax – underlying	20,996	20,997
Tax expense (previous)	3,892	4,378
Tax – adjustment	1,677	1,634
Tax expense (adjusted)	5,569	6,012
Effective Tax Rate – adjustment	8.0%	7.8%
Effective Tax Rate – underlying	26.5%	28.6%

| ** See Note 1(h) of the Financial Report for more details