Investor Presentation FY26

FY26: Sharper Focus, Sovereign Growth

August 2026

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Financial Year 2026 Results

REVENUE

$71.4M

FY26

+14%

from $62.6M in FY25

UNDERLYING EBITDA

$1.6M

FY26

Down from $3.2M in FY25, reflecting increased costs following the AUCyber acquisition

TOTAL CASH

$14.6M

30 Jun 2026

as at 30 June 2026 ($11.3M unrestricted + $3.3M restricted, securing bank guarantees on property leases, some of which the Group is exiting)

AUCYBER STAKE

90.03%
controlling stake

full Controlling stake in AUCyber (ASX:CYB) Strategic review of full ownership underway

MARKET CAPITAL VALUE

$15M

27th August 2026
No Debt, 90.03% Ownership of ASX.CYB with Market Capital Value $9m

Underlying EBITDA is a non-IFRS measure. Refer to the reconciliation to statutory results in the FY26 Annual Report.

Key Milestone and Achievements

- **Revenue from continuing operations** grew 14% to **$71.4 million**
- **Gross profit:** increased to $34.9 million (48.9% gross margin).
- **Underlying EBITDA:** of $1.6 million, reflecting increased investment following the AUCyber acquisition.
- **Brand consolidation:** 5GN's enterprise, security and government services rebranded under the AUCyber brand, sharpening our security focus and simplifying customer communication
- Data centre capacity: 4.2MW total power capacity, with 2.2MW of spare capacity representing significant upside.
- **Capital management:** $4.7 million returned to shareholders via on-market buyback; closed the year with $14.6 million total cash ($11.3 million unrestricted).
- **Enterprise revenue** grew 24% to **$52.4 million**
- **Strategic review:** of AUCyber initiated, assessing closer integration and potential full ownership.

Strategic Priorities for FY27

Monetising Spare Capacity

2.2MW of spare data centre power capacity represents a substantial growth opportunity — without material additional capital investment.

AI-Powered Security Products

Bring new AI-driven security and firewall capability to market under the AUCyber brand for Government and enterprise clients.

Material Data Centre Expansion

Assess opportunities to extend the data centre footprint offshore, building on existing international network infrastructure.

Sovereign GPU Compute

Develop sovereign GPU compute in private cloud environments for Australian AI workloads that cannot go offshore.

Refer to the Disclaimer regarding forward-looking statements.

Enterprise and Wholesale Customer Segments

Customer Segments ($M)	FY25 ($M)	FY26 ($M)	Change	Change in %
Enterprise	42.3	52.4	10.1	23.9%
Wholesale	20.9	19.0	-1.9	(8.96%)
Total Revenue	**62.6**	**71.4**	8.8	**14.1%**

Services / Segment	Cloud, Email & Webhosting	Data Centre	Networks & Voice	Managed Services	Hardware & Software	Cyber Security	AI Compute Infrastructure
Enterprise	✓	✓	✓	✓	✓	✓	
Wholesale		✓	✓				✓

Services provided to each customer segment:

- Enterprise: cloud hosting, data centre, networks and voice, IT managed services, hardware and software and cyber security and AI cloud capacity
- Wholesale: cloud hosting, data centre, network services, AI compute infrastructure, bare metal

Profit & Loss – FY26

	FY25	FY26	Change - PCP	
	$M	$M	$M	%
Cloud	10.4	12.4	2.0	+19%
Network & Voice	7.3	5.3	(2.0)	-28%
Data Centres	13.6	13.5	(0.1)	-0%
Managed Services	18.8	19.0	0.2	+1%
Cyber	3.6	6.5	2.9	+84%
Hardware & Software	9.5	14.7	5.2	+54%
Total Revenue	**63.2**	**71.4**	**8.8**	**+14%**
Other income	3.1	1.5	(2.2)	-59%
Total revenue and other income	**66.3**	**72.9**	**6.6**	**+10%**
Gross Profit (excl. Other Income)	**30.5**	**34.9**	**4.4**	**+14%**
Gross Margin	47.8%	48.9%		
Employee costs	(24.0)	(29.0)	(5.0)	+21%
Other expenses	(6.4)	(5.8)	0.6	-9%
Underlying EBITDA	**3.2**	**1.6**	**(1.6)**	**-51%**
EBITDA margin	4.8%	2.2%		
Depreciation & amortisation	(7.1)	(10.4)	(3.3)	+46%
Other costs	(16.0)	(3.4)	(12.6)	+79%
Loss before tax	**(19.9)**	**(12.2)**	**(7.7)**	**+37%**

- **Cloud** revenue includes additional 7 months of AUCyber cloud services.

- **Data Centre** revenue remains steady YoY. Available capacity on infrastructure provides high margin growth opportunities in the future.

- **Hardware & Software** revenue significantly up due to strong market activity. Strong pipeline at 30 June 2026 expected to continue into FY27

- **Gross Margin** growth driven by increased revenue compared to FY25. GM margin increased illustrating pivot to higher margin products and continued realization of cost saving efficiencies.

- **EBITDA** decreased YoY due to absorbing employee costs of AUCyber and continued investment in future growth of the business.

Cashflow – FY26

	FY25 ($M)	FY26 ($M)	Change (%)
Receipts from customers	68.8	77.8	+13%
Payments to suppliers & employees	(80.0)	(83.8)	+5%
Interest received	5.4	2.1	-62%
Interest paid	(0.8)	-	-
Income tax paid	(4.3)	(1.4)	-68%
Payments for acquisition/restructuring costs	(2.5)	(0.5)	-80%
Net Cashflows from Operating Activities	**(13.4)**	**(5.8)**	**+57%**
Net cash on purchase of AUCyber	(15.0)	-	
Purchase of Plant and Equipment	(4.0)	(0.5)	-88%
Investing cash flows	**(19.0)**	**(0.5)**	**+97%**
Payments for share buyback	(4.6)	(4.7)	+3%
Options and performance rights exercised	-	0.3	-
Payment for security Deposit	(1.3)	-	-
Payment of Lease Liabilities	(3.8)	(3.9)	+3%
Financing cash flows	**(9.7)**	**(8.3)**	**-16%**
Net cash flows	**(42.3)**	**(14.6)**	**-65%**
Cash at end of period	**25.9**	**11.3**	**-56%**

Customer receipts up 13% compared to prior year illustrating growth in customer base and improved collections

Cash outflows from operating activities reducing from $13.4m to $5.8m throughout the year and accelerating towards end of FY26

Investing outflows reduced $18.5m due to FY25 including AUCyber acquisition and investment in 5GN infrastructure.

Share buyback completed during FY26 returning $4.6m back to investors.

Balance Sheet –FY26

	FY25 ($M)	FY26 ($M)	Change ($M)
Cash & equivalents (unrestricted)	25.9	11.3	(14.6)
Restricted cash (bank guarantees)	3.3	3.3	0.0
Trade and other receivables	8.9	9.6	0.7
Other current assets	5.4	4.5	(1.0)
Total Current Assets	**43.5**	**28.7**	**(14.8)**
Property, plant and equipment	15.2	10.5	(4.7)
Right-of-use assets	7.6	5.0	(2.6)
Goodwill & intangibles	8.5	7.3	(1.2)
Other non-current assets	0.8	0.9	0.1
Total Non-Current Assets	**32.1**	**23.7**	**(8.4)**
TOTAL ASSETS	**75.6**	**52.4**	**(23.2)**

	FY25 ($M)	FY26 ($M)	Change ($M)
Trade and other payables	7.6	8.0	0.4
Lease liability (current)	5.3	4.6	(0.7)
Other current liabilities	6.8	3.4	(3.3)
Total Current Liabilities	**19.8**	**16.0**	**(3.8)**
Lease liability (non-current)	10.8	6.8	(4.0)
Other non-current liabilities	0.8	0.8	0.0
Total Non-Current Liabilities	**11.5**	**7.6**	**(3.9)**
TOTAL LIABILITIES	**31.3**	**23.6**	**(7.6)**
NET ASSETS	**44.3**	**28.8**	**(15.5)**
TOTAL EQUITY	**44.3**	**28.8**	**(15.5)**

Cash reduction primarily reflects the FY26 net operating outflow, the $4.7M share buyback, and lease liability repayments. Figures per audited FY26 financial statements.

Product Offering

Cloud	Email & O365 · Web Hosting · 5GN Private Cloud
Data Centre	Co-location · Bare Metal · 5GN CloudPort
Data Networks	National MPLS · National & International Links · Dark Fibre
Managed Services	SharePoint · O365 · Consulting · Design · Network & Infrastructure · End User Support
AUCyber Security	Cyber Consulting · SaaS · ISO & ISM Audit · PCI-DSS · Sovereign Cloud
Hardware & Software	Cisco · Juniper · Dell · EMC · Microsoft · VMware · Citrix

5GN is one of the largest Australian owned operators of Fibre Networks, Cloud and Data Centres — now with sovereign cyber security under the AUCyber brand

5GN

5GN Owned and Operated Network Infrastructure

4	Data Centres, total rack capacity 1,500
100+	On-net buildings and 51 Data Centres
150km	Fibre Optics Installed, connecting major CBD's and Data Centres
500+	Bare Metal servers
1TB+	DDOS Mitigation, AUD, SGP, US, NZ
15+	Peering Exchanges, 800+ IPv4 Peers 1TB+ IP Transit Capacity

For further information contact

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