ORCODA
Transport & Workforce Logistics

Optimising People in Motion

FY2026 Results Overview

August 2026

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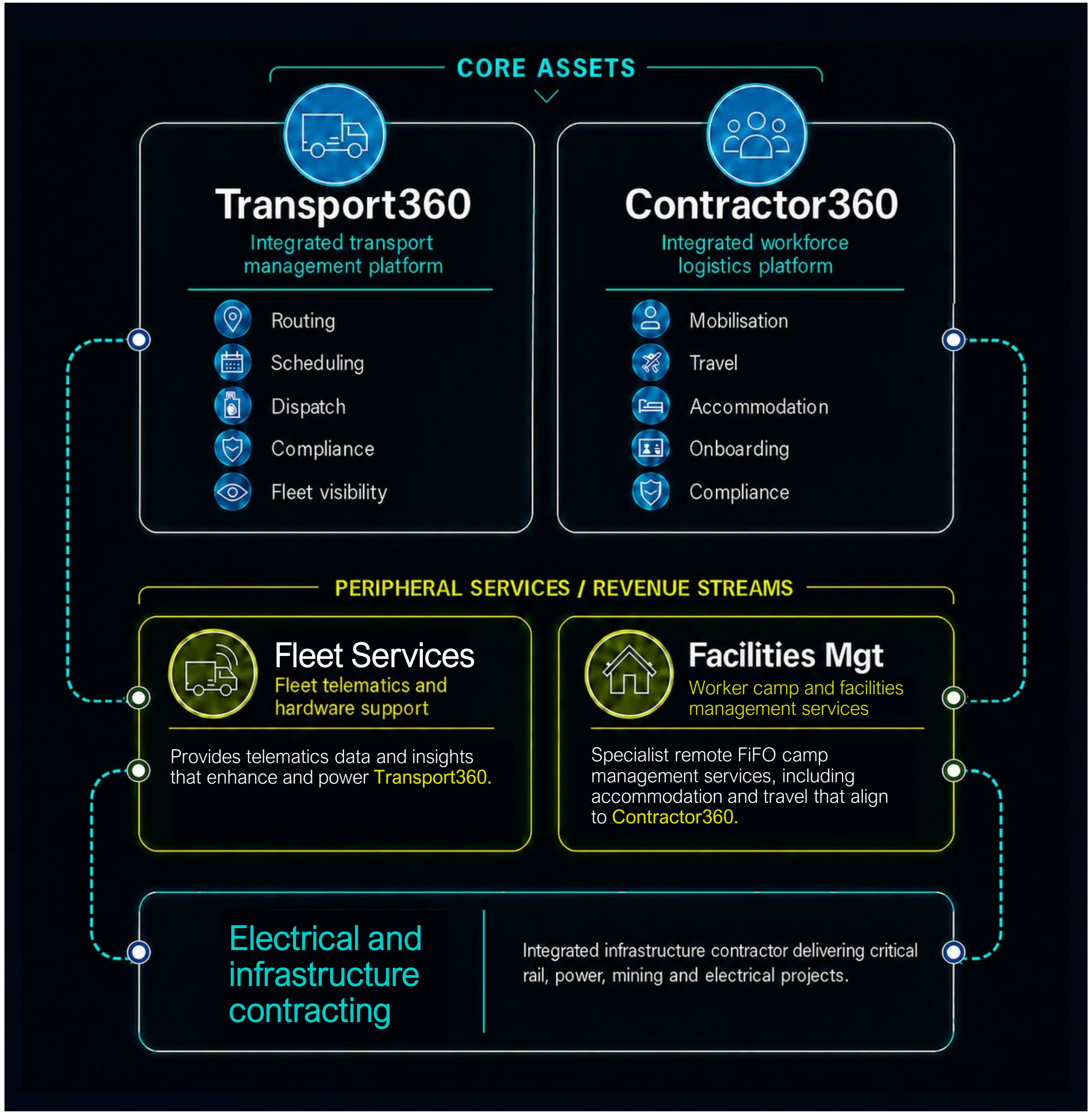
Optimising People in Motion.

Orcoda (ASX:ODA) is a software-led technology company built around our core 360 platforms, optimising how organisations deploy people and fleets. Our recurring-revenue technology solutions are supported by complementary capabilities across telematics, remote workforce services and infrastructure contracting.

Key Markets Served

- Trucking and logistics
- Construction and infrastructure
- Healthcare
- Mining and resources
- Government
- Utilities



Improved recurring revenue and EBITDA to provide a stronger platform for FY27.

Annual Recurring Revenue

$6.2m

23% vs FY25 $5.04m

Underlying EBITDA

($0.38m)

26% vs FY25 ($0.51m)

Total Revenue

$16.6m

-3% vs FY25 $17.2m

Net Profit/Loss

($1.84m)

26% FY25 ($2.50m)

Corporate snapshot.

Share price	Market capitalisation	Shares on issue	Options	Top 20 shareholders
A$0.07	A$13.1m	187.5m	7.0m	~67%
At 26 August 2026	At 26 August 2026	At 26 August 2026	@ $0.16 expiry 18/12/27	of issued capital

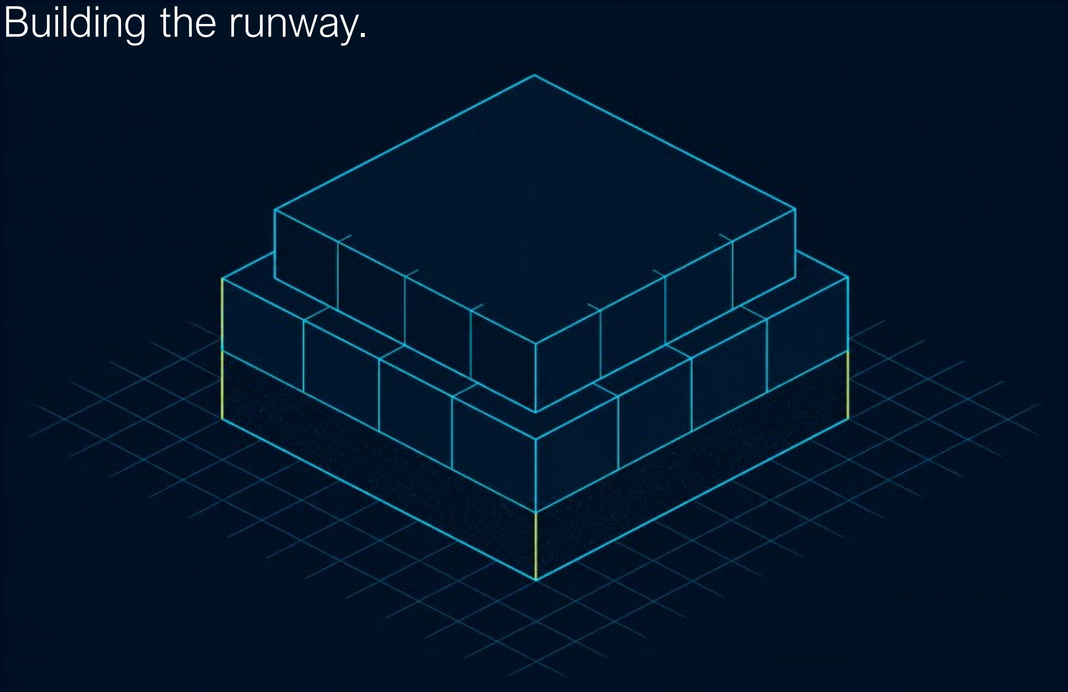
ASX Share price performance ($A)
12 months to 26 August 2026

Transitioning to SaaS growth entering FY27.

FY26: The Foundation

Focus: R&D finalisation, stabilising TBG, and managing market headwinds.

Result: Flat revenue, expanded underlying margins. Building the runway.



FY27: The Acceleration

Focus: Aggressive scalable deployment, circa 180% ARR improvement, and a new sales engine.

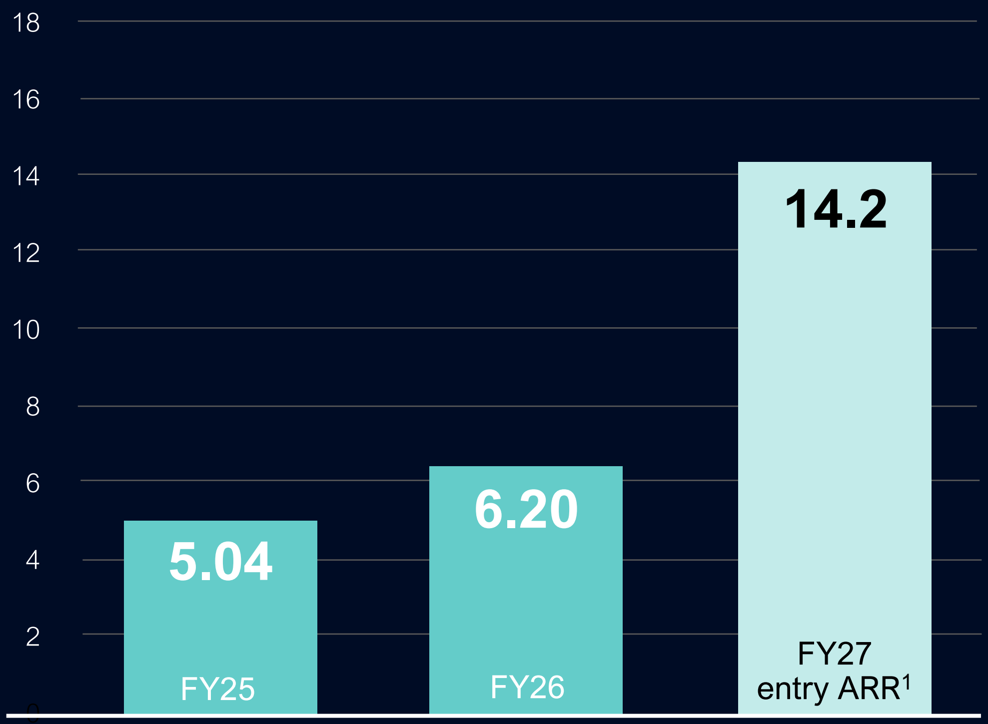
Result: Fully matured AI software ready, for aggressive market share capture.

~180% step-change in ARR sets up FY27 for success.

[1]FY27 entry annual recurring revenue calculated based FY26 exit base, and Wagners contract. Refer bridge chart overleaf.

- The Wagner contract is expected to contribute approximately $8 million per annum, lifting Group ARR to approximately $14.2 million at the beginning of FY27. The contract is expected to grow.
- Wagner validates the Contractor360 platform in a complex workforce environment and provides a powerful reference point for other large organisations with challenges.
- Transport360 has significant runway to scale.
- Scalable, higher-margin software revenues means additional customers can be added to an established technology base without a corresponding increase in operating costs.

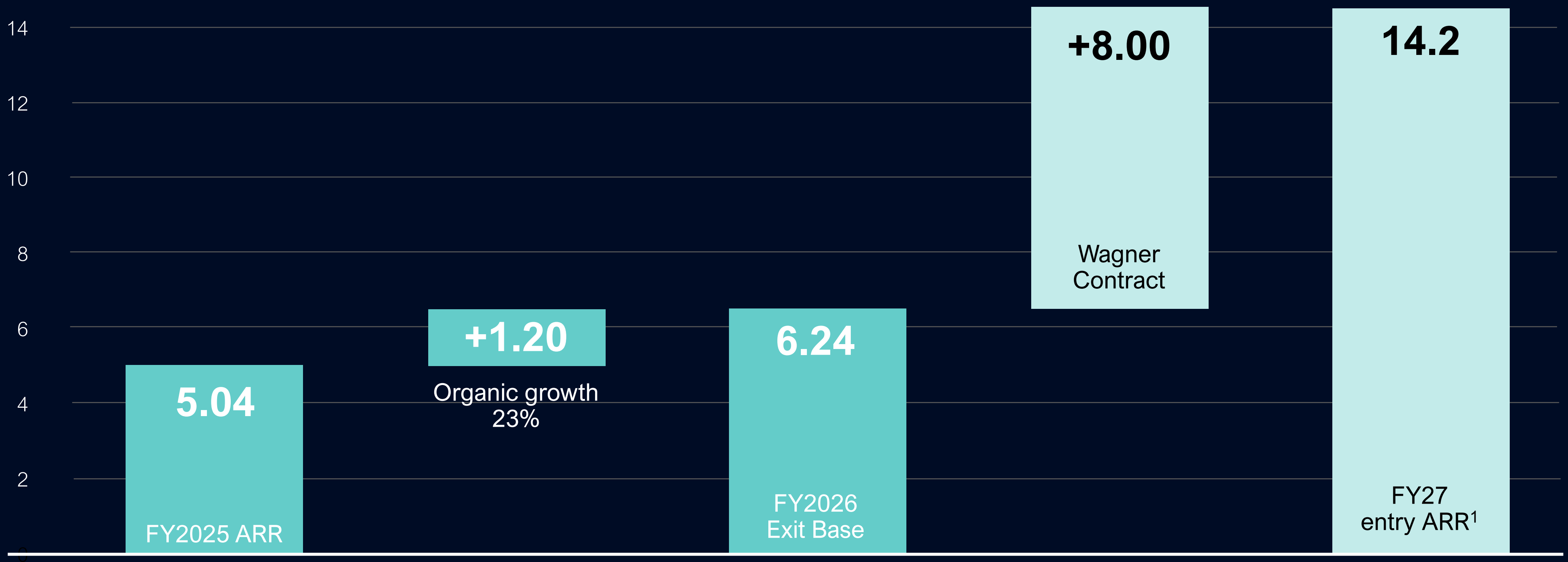
Annual Recurring Revenue
$ million



SaaS provides earnings visibility and operating leverage as we scale.

[1]Achievement is subject to contract timing, customer deployment schedules and other execution and market risks.

Annual Recurring Revenue
Bridge Chart
$ million



Transport360
Integrated transport management platform.

We help trucking and logistics providers with optimising routes, scheduling, dispatch, and real-time tracking for freight, community transport, and fleets.

Key Markets Served

Trucking and logistics

Healthcare

Government

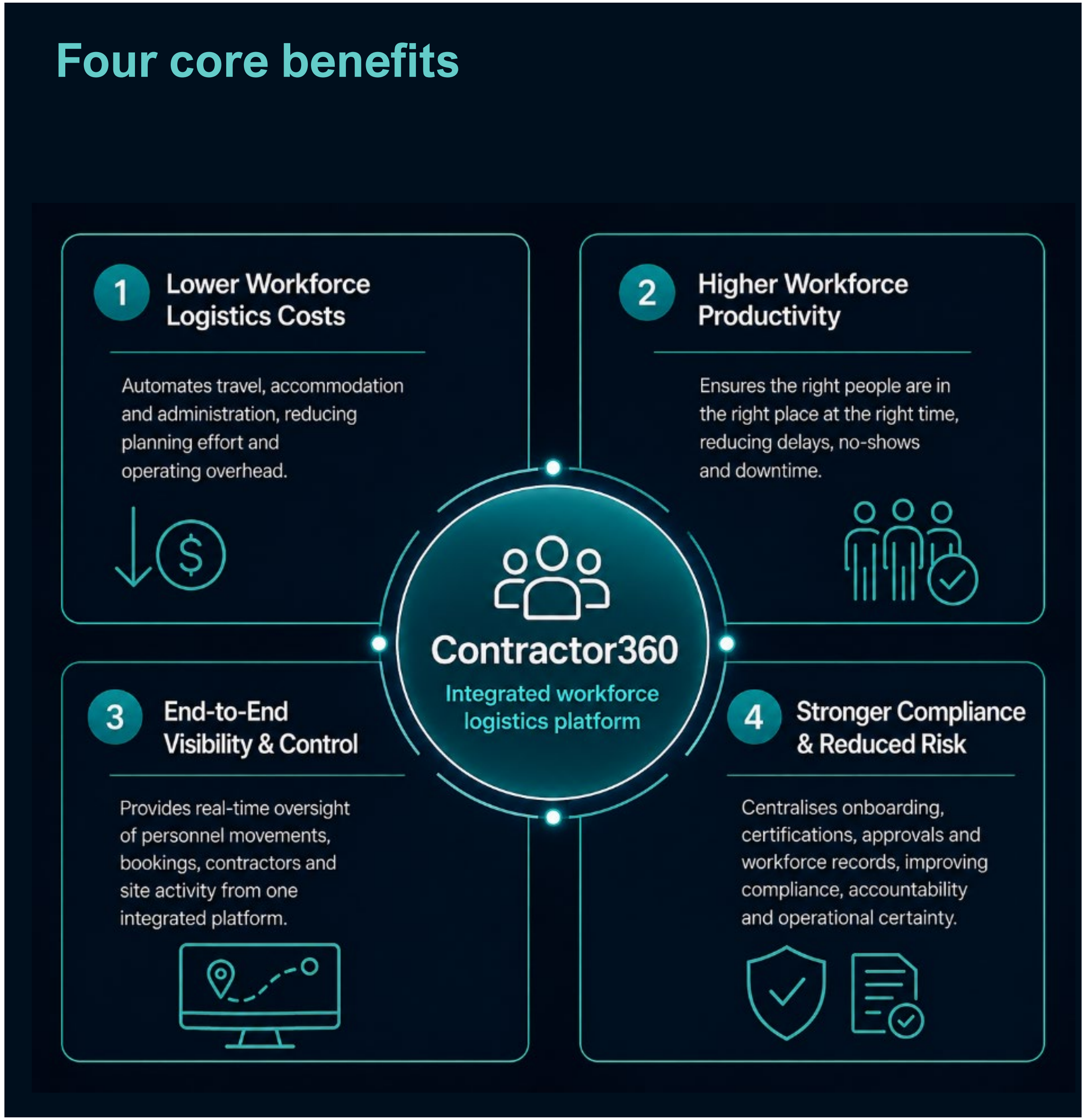
Four core benefits

Contractor360
Integrated workforce logistics platform.

Our end-to-end AI workforce mobilisation platform helps large enterprises in the construction, mining, government and utility sectors to manage contractors, internal teams, travel, accommodation, and compliance in a single source of truth.

Key Markets Served

- Construction
- Mining and resources
- Government
- Utilities



Contractor360 Proof of value:
The Wagner contract.

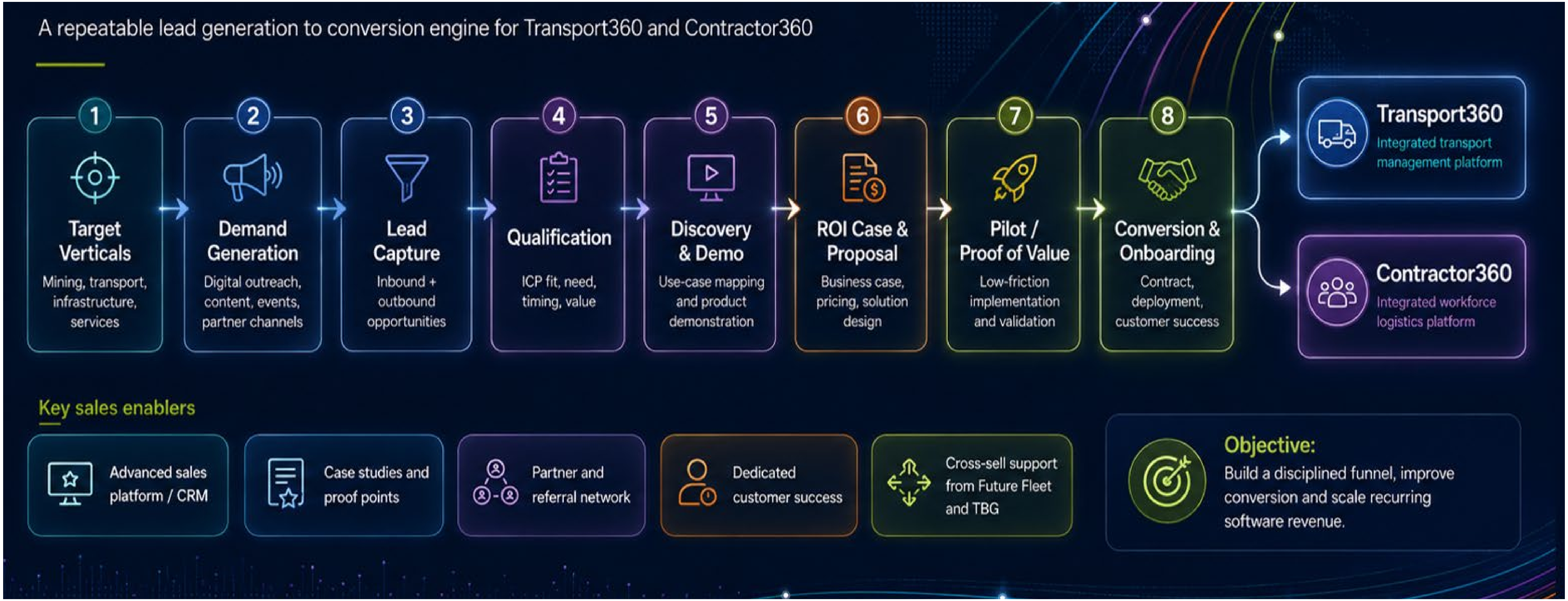
"Our success with Wagner Corporation shows what the Contractor360 platform can deliver for a sophisticated organisation, managing people and operations across multiple locations"

Patrick Bodegraven
Managing Director
Orcoda Limited

Scope

Three-year workforce logistics and facilities management contract at Wellcamp Business Park in Toowoomba. Commenced 1 July 2026.

The revenue engine: Industrialising SaaS sales.



Future Fleet
Telematics and vehicle and driver monitoring.

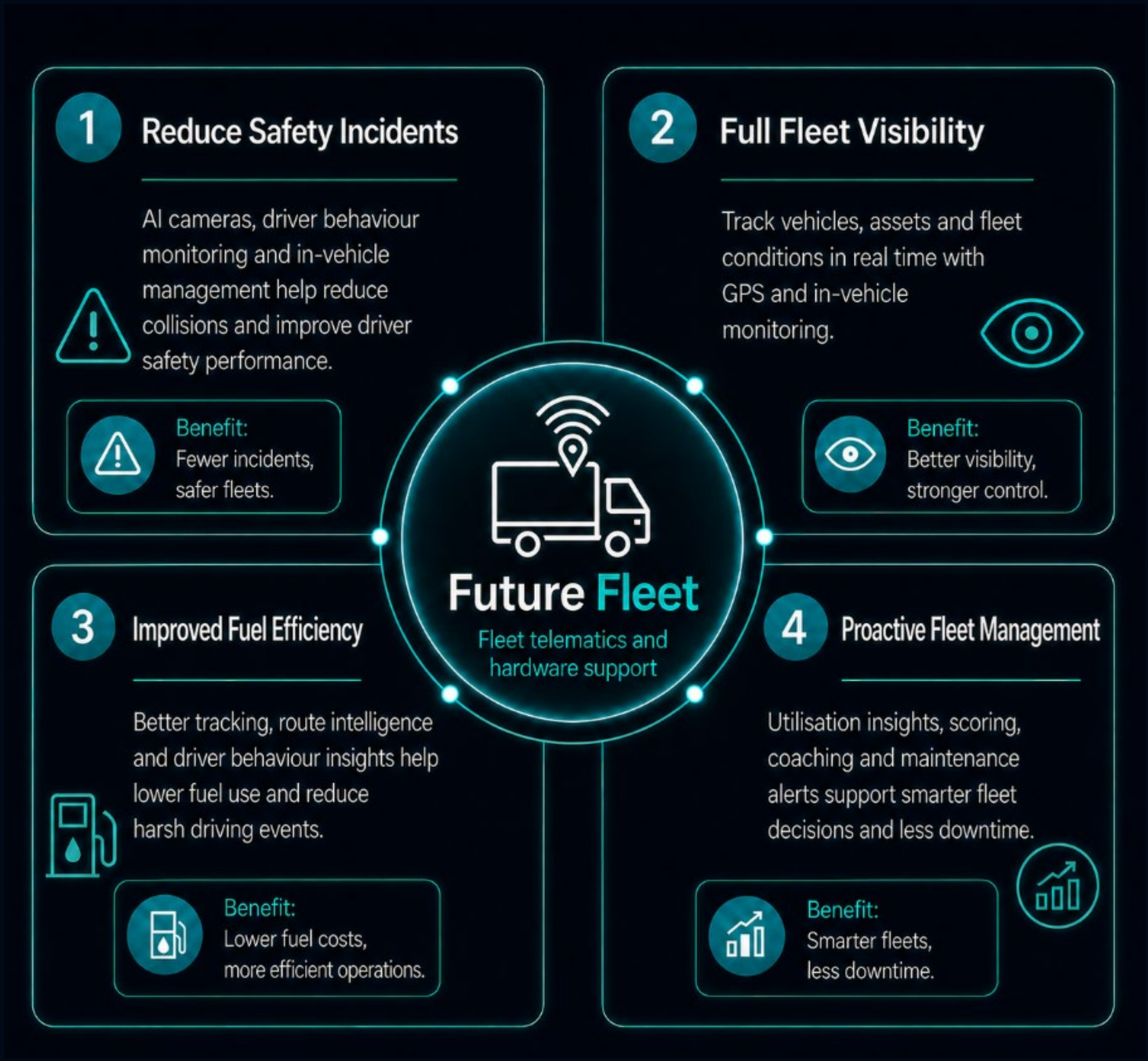
Delivering advanced fleet and asset management solutions including AI enhanced driver safety, IoT, satellite tracking, cold-chain telematics and vehicle tracking.

Deep integration with Transport360 creates cross-selling and up-selling opportunities while providing a competitive moat.

Key Markets Served

- Trucking and logistics
- Healthcare
- Government
- Mining and resources

Four core benefits



TBG
Electrical infrastructure and contracting.

TBG delivers electrical infrastructure and contracting services across rail, power, mining and industrial projects, combining smart lighting, communications, CCTV, asset monitoring and connected systems to support critical operations across Queensland.

Key Markets Served

- Construction and infrastructure
- Mining and resources
- Government
- Utilities

Four core benefits

Revitalised leadership and sales team driving new growth.

Brendan Mason
Non-Executive Chairman

Mr Mason brings extensive senior leadership, commercial and international experience to Orcoda, having held executive roles with Boral, Cochlear, Lucent Technologies and Caterpillar. A long-standing Orcoda director with deep knowledge of the business, he combines expertise across logistics, technology, infrastructure and growth markets with strong governance credentials, positioning him to provide disciplined oversight as Orcoda executes its next phase of growth and value creation.

Patrick Bodegraven
Managing Director & CEO

With a distinguished career spanning over two decades, Mr Bodegraven has held senior leadership roles at renowned global companies such as Tata Consultancy Services (TCS), Wipro, SAP, and Deloitte. Notably, during his tenure as General Manager for Government, Health, and Education at TCS, he successfully established the company's Government business across Australia. His expertise lies in sales leadership, marketing strategy, and driving digital transformation across the public, private, and nonprofit sectors.

Geoff Jamieson
Executive Director & CFO

Mr. Jamieson has 40+ years of experience in technology, transport and major infrastructure projects. Managing Director and later Chairman of AHTV Securities, a Merchant Bank, excelling in mergers, acquisitions, and capital raising. Managing Director of Vital Technology Limited, growing it into one of Australia's largest IT firms. Managing Director of Piermont, growing into a large FIFO operator in the oil & gas industry. Co-founded Resource Connect and iCURO and served as Managing Director/CFO. Previously CFO of Smarttrans Limited and previously Orcoda Limited's Managing Director and currently Executive Director and CFO of Orcoda Limited.

Mark Austin
Contractor360 Sales

Senior Executive with over 30 years of proven success in driving multimillion-dollar growth in IT sales, consulting, and digital transformation. Mr Austin is adept at improving business performance, fostering robust client relationships, and leading teams to achieve exceptional results. Mark's expertise is pivotal in accelerating Orcoda's recurring revenue growth, particularly within the Government and Resources sectors. His extensive career includes significant roles at Tata Consulting Services, where he dramatically expanded market penetration and achieved landmark deals with major clients like Flight Centre, BHP, and Rio Tinto.

Simon Anthonisz
Transport360 Sales

With more than 20 years of experience across workforce management, HR and recruitment, and as co-founder of iCURO, Mr Anthonisz combines deep operational knowledge with hands-on technology expertise. His understanding of how people, vehicles and data interact is central to Orcoda's strategy of delivering scalable, technology-led logistics solutions, strengthening customer outcomes, improving operational efficiency and supporting the continued growth of its Transport360 business.

Rick Polzi
MD, Future Fleet

Mr Polzi brings more than 20 years experience with Future Fleet, combining deep technical knowledge with expertise in customer account management, engineering design and problem solving. His long-standing understanding of the business, its technology and customers gives him a strong platform to lead its next phase, accelerating innovation, expanding customer relationships and scaling Future Fleet to new benchmarks in operational performance, recurring revenue and market reach.

Rae Jeffrey
GM, TBG

Mr Jeffrey has more than 25 years of operational leadership across engineering, energy, utilities and infrastructure, including a decade with multi-billion dollar public enterprise Ventia Services Group (ASX:VNT) where he helped grow a regional business from approximately $7 million to $31 million in annual revenue. His proven ability to scale operations, deliver complex projects and build enduring customer relationships positions him strongly to lead TBG's continued growth across Australia's transport, power and mining infrastructure markets.

FY27 outlook: execution and scale.

01
Organic SaaS Growth

Accelerating the adoption and seat-count of the matured Transport360 and Contractor360 platforms will drive ARR and margin growth.

02
Pipeline Conversion

Executing the rigorous 8-step sales funnel under the new CEO to systematically convert targets in healthcare, mining, and government.

03
Margin Expansion

Extracting massive operating leverage from our fixed cost software architecture as ARR scales toward and beyond the $14.2 million baseline.

Transport & Workforce Logistics

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Be part of our growth

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