

STAR ALLIANCE 

AIR NEW ZEALAND 

NZX: **AIR** / ASX: **AIZ** / US OTC: **ANZLY**

Investor presentation  
28 August 2026

Annual Results 2026





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The following non-GAAP measures are not audited: Adjusted CASK, Net Debt, and EBITDA. Amounts used within the calculations are derived from the audited Group financial statements and Five-Year Statistical Review contained in the 2026 Annual Report. The non-GAAP measures are used by management and the Board of Directors to assess the underlying financial performance of the Group in order to make decisions around the allocation of resources.

Refer to Slide 39 for a glossary of the key terms used in this presentation.

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# 2026 Highlights

Nikhil Ravishankar – Chief Executive Officer



## 2026 was a year of rebuilding our fleet, demonstrating operational resilience and setting Our Future strategy

**Financial performance was significantly and adversely** impacted by **high fuel prices** resulting from the Middle East conflict and by engine availability issues

Through the extraordinary efforts of our people across the airline, we delivered a significant **step-change in operational performance**, with on-time performance and customer satisfaction reaching strong levels by the end of 2026

**Engine availability** improved late in the financial year. Residual risks remain but the airline enters 2027 in a considerably more reliable fleet position

**Continuing to build momentum on underlying cost management and profit improvement** – delivered \$94m of incremental transformation benefits in 2026 and identified an additional ~\$135m of annualised savings, to accrue from 2027

**We reset our strategy around three strategic pillars;** customer first, targeted growth, and resilient and future fit, to deliver sustainable returns to shareholders over time



# 2026 year in review

External forces impacted earnings but we delivered improvements in operational performance



**\$336m loss before taxation** Compared to earnings before taxation of \$164m<sup>1</sup> in 2025

**~\$465m adverse impact to 2026 earnings before tax**  
Engine issues ~\$190m<sup>2</sup>, net fuel price impact ~\$135m and \$139m<sup>3</sup> higher aircraft maintenance costs

**\$94m of incremental transformation benefits**

**\$6.1b passenger revenue**  
up 4.8% on 2025

**ASKs up 1.3%**

Return of grounded aircraft offset by capacity response to elevated fuel prices

**RASK up 3.4%**

Increased yield in response to higher fuel prices on constrained capacity

**Passenger Load Factor**  
**83.7%** up 0.3pts on 2025

**16.0m passengers flown**  
up 0.6% on 2025

**On-time Performance<sup>3</sup>**  
**84.0%** H2 2026, up 6.5pts from 2025

**Customer satisfaction**  
**84.5** H2 2026, up 0.9pts from 2025

**> 5.4m loyalty members**  
Up 8.3% on 2025

**AirlineRatings.com**  
**Seven Star PLUS**  
safety-rated airline 2026

1. 2025 earnings before taxation restated. Refer to Note 27 of the 2026 Group financial statements.

2. This estimate was calculated based on internal modelling using operational assumptions, including capacity, passenger demand, revenue yield, disruption costs and historical performance across affected routes.

3. Total maintenance cost year on year increase was \$144 million, including FX.

4. On-time performance (OTP) refers to 'A15', which is an industry-standard measure of arrivals within 15 minutes of scheduled arrival time.

# Return of grounded aircraft means the airline ends 2026 in a materially better place than when it started



The airline is focused on mitigating residual risk and unwinding engine availability related costs



- Last of the 787s returned from long-term storage in June 2026, expect up to 2 x A320/1neos to be AOG through 2027
- Of the four short-term leased aircraft used in 2026, one has been returned, one is being returned now, and the remaining two in 2028
- Renegotiating new compensation terms with Rolls-Royce and Pratt & Whitney
- While grounded aircraft are returned from long-term storage, there will still be residual risks and costs to work through, but the airline enters 2027 in a considerably more reliable fleet position

1. Aircraft On Ground or "Grounded Aircraft". Presented in this slide as aircraft grounded solely as a result of the engine issues. Does not include 2 aircraft currently in maintenance and retrofit.  
2. Teal indicates aircraft on ground; purple indicates aircraft available.

# Te Pae Hou | Our Future: delivering against three strategic priorities

## Customer first

- Safe, reliable and punctual
- Unique Kiwi service and innovative products
- Deliver smarter, more relevant offers

### What we are doing now

- Granular, clean-sheet schedule implementation
- Fine tune premium service, product and lounges
- Investment in new aircraft and interior product
- Further improve disruption management
- Dual Koru lounge proposition
- Deliver transition to offer order / NDC (Next Gen retailing)
- Shift from above-the-line to precision marketing

### Delivered to Date

**84.0%**

**H2 2026 OTP<sup>1</sup>**  
(+6.5pts vs. 2025)

**84.5**

**H2 2026 CSAT**  
(+0.9pts vs. 2025)

**9 / 14**

**787 retrofits complete;**  
the balance by end of  
November 2026

**Up to 20%**

**CASK efficiency<sup>2</sup>**  
from new/returning fleet

## Resilient and future fit

- Cost transformation
- Financially sustainable regional network
- Delivering on our capital management metrics

### What we are doing now

- Cost out and labour productivity programmes
- Engineering and maintenance team transformation
- Unwind of cost inefficiencies as fleet returns
- New deliveries to drive superior operating economics
- Rephase 787 aircraft deliveries
- Restore capital management metrics post fuel crisis
- Advocacy and bilateral airport negotiations

**\$94 million**

**incremental  
transformation benefits;**  
Additional \$135 million  
annualised cost savings  
identified

**#1**

**Randstad NZ #1 most  
attractive employer**  
for three consecutive  
years (2023 - 2025) and  
nine times overall

1. On-time performance (OTP) refers to 'A15', which is an industry-standard measure of arrivals within 15 minutes of scheduled arrival time.  
2. Relative unit economics of A321neo vs. A320ceo and of 787 vs. 777-300ER depends on sector flown and fuel price, among other factors.



# Key customer metrics improved in 2026

Investment in the customer proposition, operating reliability and in our people are delivering positive customer results

|                                  | 2025  | H2 2026 | H2 2026 vs 2025                                                                             |
|----------------------------------|-------|---------|---------------------------------------------------------------------------------------------|
| On-time performance <sup>1</sup> | 77.5% | 84.0%   |  +6.5pts |
| Customer satisfaction ("CSAT")   | 83.6  | 84.5    |  +0.9pts |
| Controllable cancellations       | 2.2%  | 1.3%    |  +0.9pts |

- On-time performance finished the year with continued momentum, at 84.0% in the second half of the year, up from 77.5% in 2025
- Granular, clean-sheet schedule implementation
- Commenced the Next Gen Kiosk rollout and a new and improved web check-in
- Successfully trialled Starlink on the domestic network
- Improved disrupt self-service for customers, empowering customers to find a new flight that suits them best
- Continued introduction of retrofitted aircraft, with Business Premier +3% CSAT higher than the previous product

1. On-time performance (OTP) refers to 'A15', which is an industry-standard measure of arrivals within 15 minutes of scheduled arrival time.

# Higher inbound volumes across international markets. New Zealand outbound and domestic demand remains soft



## ASIA

- Higher inbound passenger fares from across Asia
- Premium cabin mix and revenue growth in Q4 driving elevated RASK
- Softer cargo volumes through 2026, with improved yields

|                    |          |
|--------------------|----------|
| Passengers         | (0.6%)   |
| ASKs               | (4.3%)   |
| Load factor change | +2.8 pts |
| RASK <sup>2</sup>  | +12.1%   |

## TASMAN & PACIFIC ISLANDS

- Solid passenger growth, underpinned by strong inbound Australian demand across 2026
- Capacity growth through delivery of two new A321neo leased aircraft in the past 2 years

|                    |           |
|--------------------|-----------|
| Passengers         | +5.2%     |
| ASKs               | +7.7%     |
| Load factor change | (1.4 pts) |
| RASK <sup>2</sup>  | (0.1%)    |

## NORTH AMERICA

- Flat inbound passenger demand from North America
- Sales from New Zealand remained soft, impacted by weak NZD
- Softer cargo volume through 2026, with improved yields

|                    |           |
|--------------------|-----------|
| Passengers         | +0.4%     |
| ASKs               | +1.1%     |
| Load factor change | (0.5 pts) |
| RASK <sup>2</sup>  | +1.6%     |

## PRODUCT MIX

|                              |      |
|------------------------------|------|
| Premium cabin revenue growth | +14% |
| Economy cabin revenue growth | +3%  |
| Ancillary revenue            | +12% |

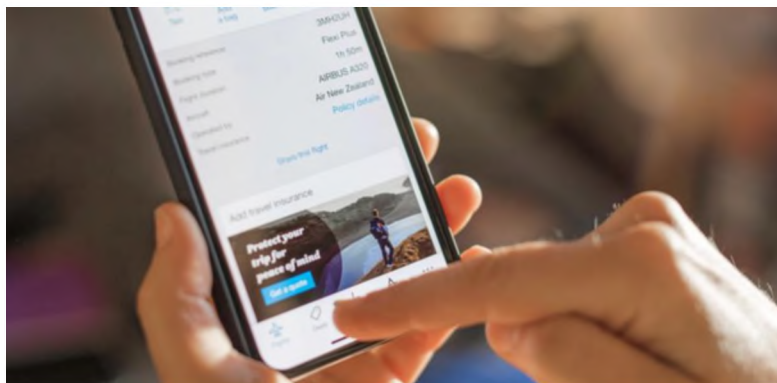
## NEW ZEALAND DOMESTIC

- Reduced passenger demand offset by increased yield in response to increased fuel price
- Capacity management to match demand, with up-gauging being explored on routes with strong demand

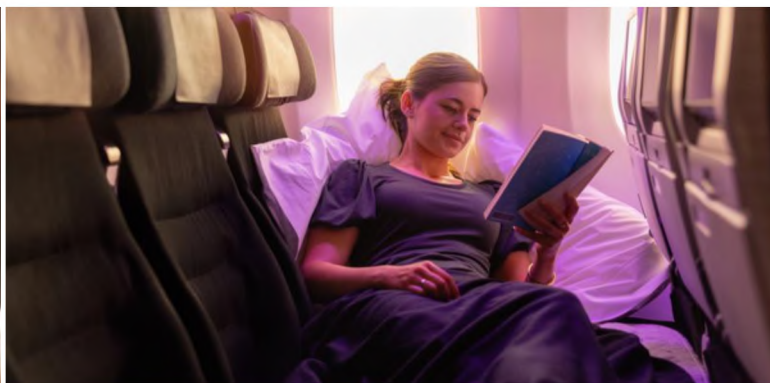
|                    |          |
|--------------------|----------|
| Passengers         | (0.9%)   |
| ASKs               | +0.5%    |
| Load factor change | +0.2 pts |
| RASK <sup>2</sup>  | 0.2%     |

1. Figures represent year-on-year change in 2026 compared to 2025.  
2. RASK is excluding FX and unused customer credit breakage.

# Transformation initiatives delivered an incremental \$94 million of benefits in 2026



Next Generation revenue management across the full network



Direct Ancillary buy-ups



Contact Centre efficiencies, including the roll out of Live Chat



Koru programme transformation



Automated disrupt rebooking system



Cargo Revenue Management transformation

# 2026 Financial Performance

Richard Thomson – Chief Financial Officer (outgoing)

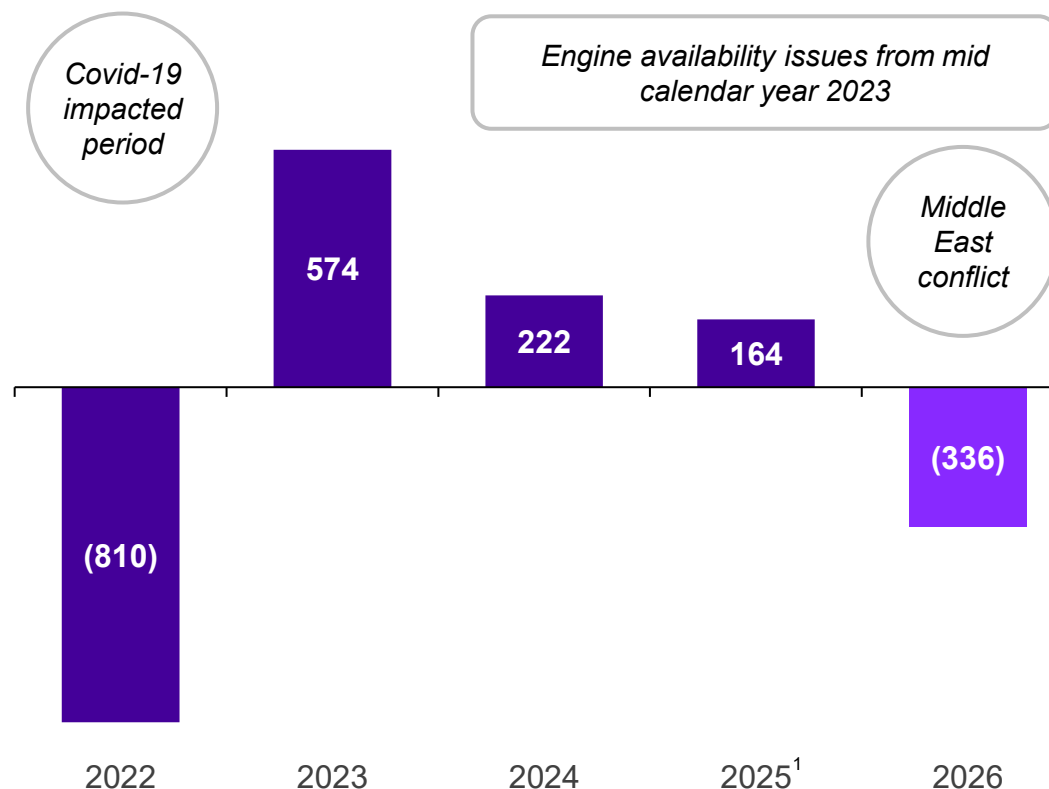


# Financial summary



- **Operating revenue \$7.0 billion**, up 3.9% on prior year
- **Passenger revenue \$6.1 billion**, up 4.8% on prior year
- **Cargo revenue \$484 million**, down 0.6% on prior year
- **Loss before taxation \$336 million**, compared to profit before tax of \$164 million in 2025<sup>1</sup>
- **Net loss after taxation \$242 million**, compared to net profit after tax of \$108 million in 2025<sup>1</sup>
- **Liquidity \$1.6 billion**<sup>2</sup> (2025: \$1.7 billion) and just above the target range of \$1.2 billion to \$1.5 billion.
- **Operating cashflow \$819 million**, compared to \$940 million in 2025
- **Net Debt to EBITDA 3.8x** (2025: 1.2x)<sup>1</sup>
- No final dividend in line with Capital Management Framework

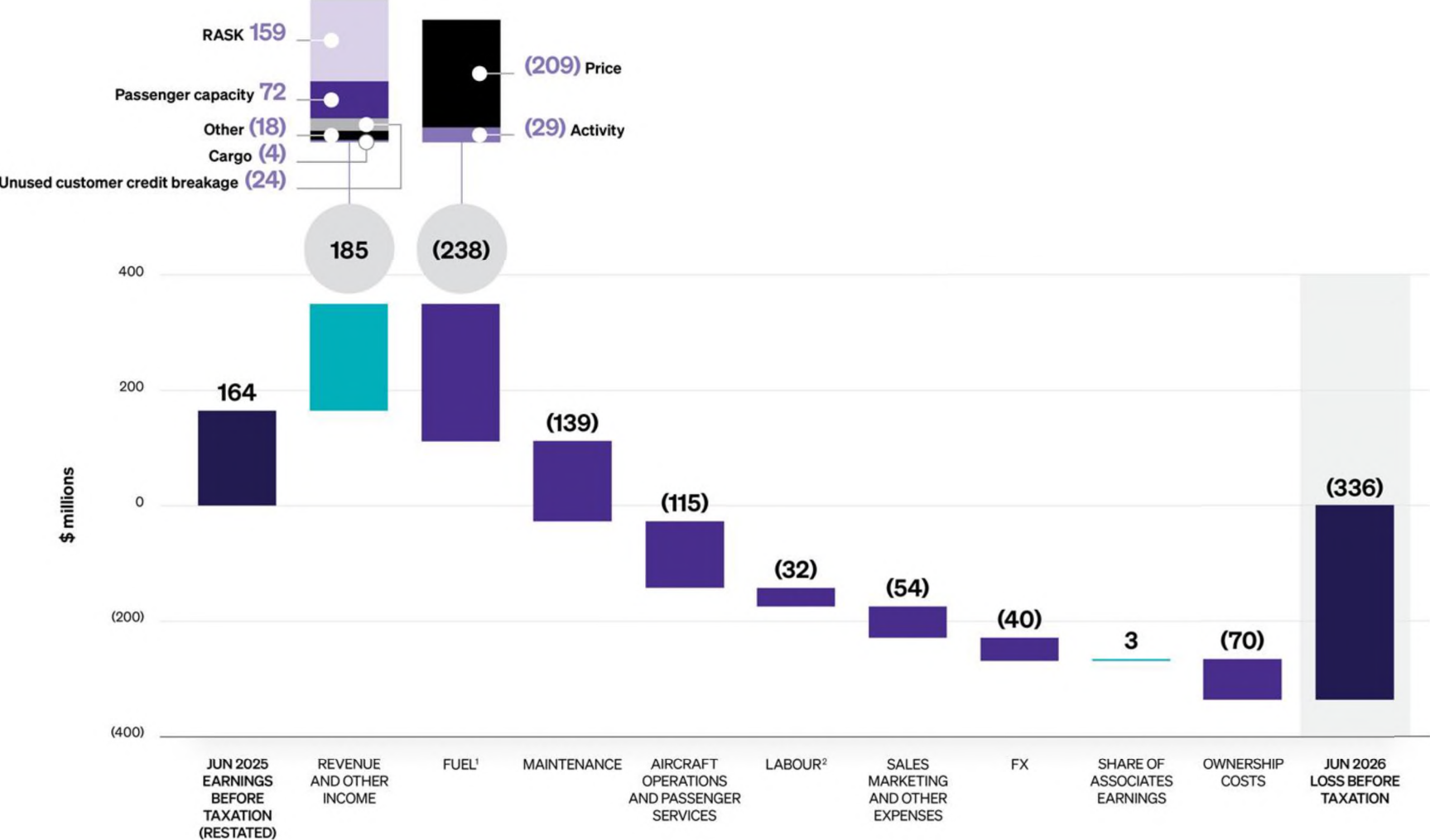
## Earnings/(Loss) Before Taxation (\$ millions)



1. 2025 earnings before taxation restated. Refer to Note 27 of the 2026 Group financial statements.

2. Includes \$989 million cash and \$604 million in undrawn funds under revolving facilities..

# Profitability waterfall



## Additional commentary

- Revenue and Other Income includes a \$39m unfavourable movement in engine-related compensation received; \$65m in 2026 compared to \$104m in 2025
- Non-fuel costs saw moderate price inflation, with the exception of aviation system costs which increased more significantly
- Maintenance costs increased due to lifecycle maintenance and additional maintenance costs on leased engines
- This graph includes benefits of the \$94 million transformation initiatives

1. Refer to Slide 35 for further details on fuel cost movement.  
 2. Full-time equivalent staff levels were broadly flat at ~11,700.

# ~\$465m adverse impact to 2026 earnings before taxation due to global engine issues, Middle East conflict and timing of lifecycle maintenance costs



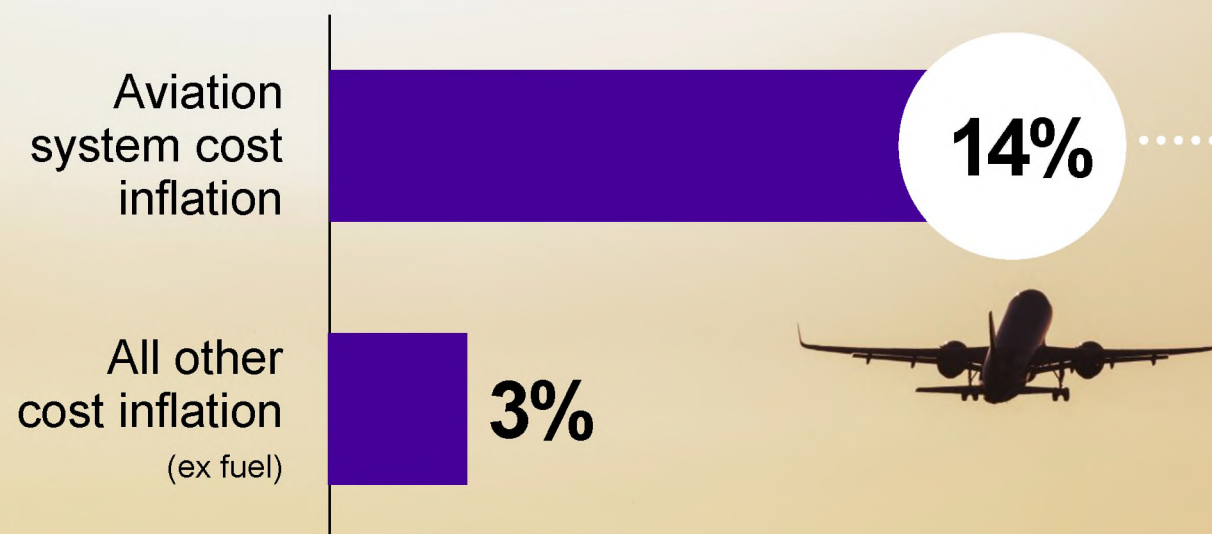
|                                            |                                                                                                                                        |                                         |                                                                                                                                                                   |
|--------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Engine issues                              | ~\$190m<br>Additional costs due to engine issues and delays<br>(net of compensation received)                                          |                                         | Continuing engine issues resulted in additional lease cost, reduced capacity and lost scale economies, partially offset by compensation received.                 |
| Middle East conflict and fuel price crisis | \$205m<br>fuel price impact net of hedging                                                                                             | ~\$70m<br>fuel price mitigation actions | Jet fuel costs increased from US\$88/barrel in 2025 to US\$111/barrel in 2026.<br>Compared to H2 forecast, earnings before tax was adversely impacted by ~\$135m. |
| Aircraft maintenance costs                 | \$139m<br>Higher costs due to increased activity, timing of lifecycle maintenance events, and additional maintenance on leased engines |                                         | 2026 was a peak year for aircraft maintenance.<br>We expect maintenance costs to be \$50m to \$100m lower in 2027 than in 2026.                                   |



# While general inflation is moderating, aviation system costs - most importantly airport charges - continue to increase



## Aviation system costs continue to rise faster than general inflation



## Air New Zealand's exposure to these charges was \$142 million higher in 2026<sup>1</sup>

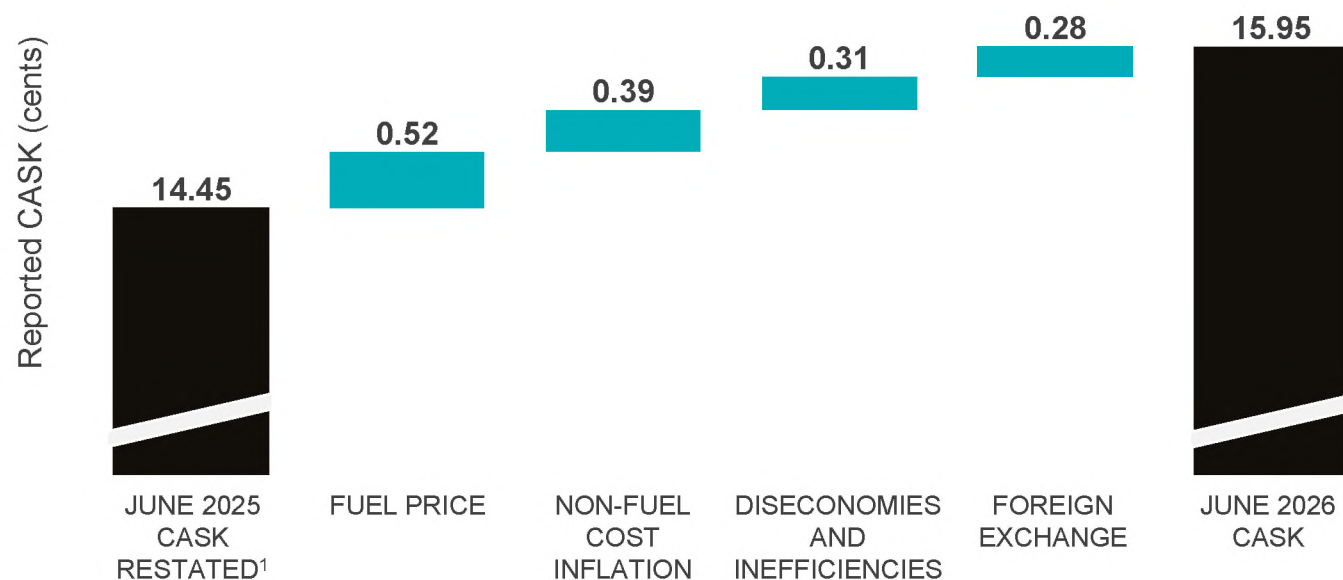
- 6.8%** System-wide landing charge inflation
- 5.8%** Air navigation charges
- 92%** CAA safety and AvSec security levies
- 15%** International passenger charges and levies<sup>2</sup>

The significant increase in AvSec and passenger levies is not expected to repeat in 2027, but landing charges are expected to continue running well ahead of CPI.

1. Aviation system costs increased \$142 million in 2026 compared to 2025, including a \$83 million increase in direct costs in the Air New Zealand income statement, and \$59 million increase in passenger charges and levies paid by customers and therefore impacting demand.

2. These charges and levies are not recognised as costs in the Air New Zealand financial statements, but are costs payable by customers.

# Unit cost impacted by fuel price, fleet constraints and continued price pressure across the aviation ecosystem



- **Reported CASK increased 10.4%**, largely due to increased jet fuel price and inefficiencies associated with fleet constraints.
- **Underlying CASK increased 4.8%**, excluding the impact of fuel price and FX, primarily due to:
  - Non-fuel operating cost inflation of ~4.4% across the cost base
  - Increased maintenance activity, representing 0.32c/ASK of CASK increase
  - Increased aircraft operations and passenger services pricing and activity, representing 0.23c/ASK of CASK increase

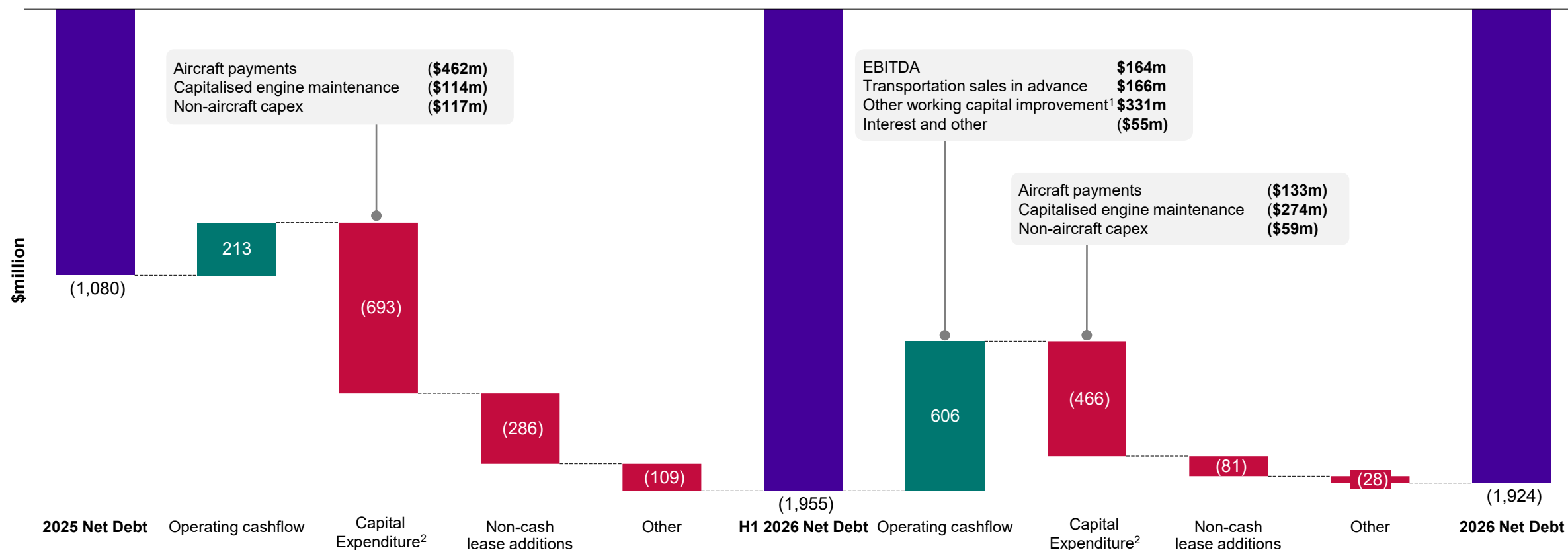
1. 2025 has been restated. Refer to Note 27 of the 2026 Group financial statements.

# Net debt increased in H1 2026 but was relatively flat in H2 2026, despite the impact of the elevated fuel prices on earnings



**H1 2026**  
(\$875m)

**H2 2026**  
+\$31m



<sup>1</sup> Excludes non-cash working capital movements.

<sup>2</sup> Capital expenditure is primarily acquisition of property, plant and equipment, right-of-use assets and intangibles from the 2026 Group Statement of Cash Flows.

# Outlook

Nikhil Ravishankar – Chief Executive Officer

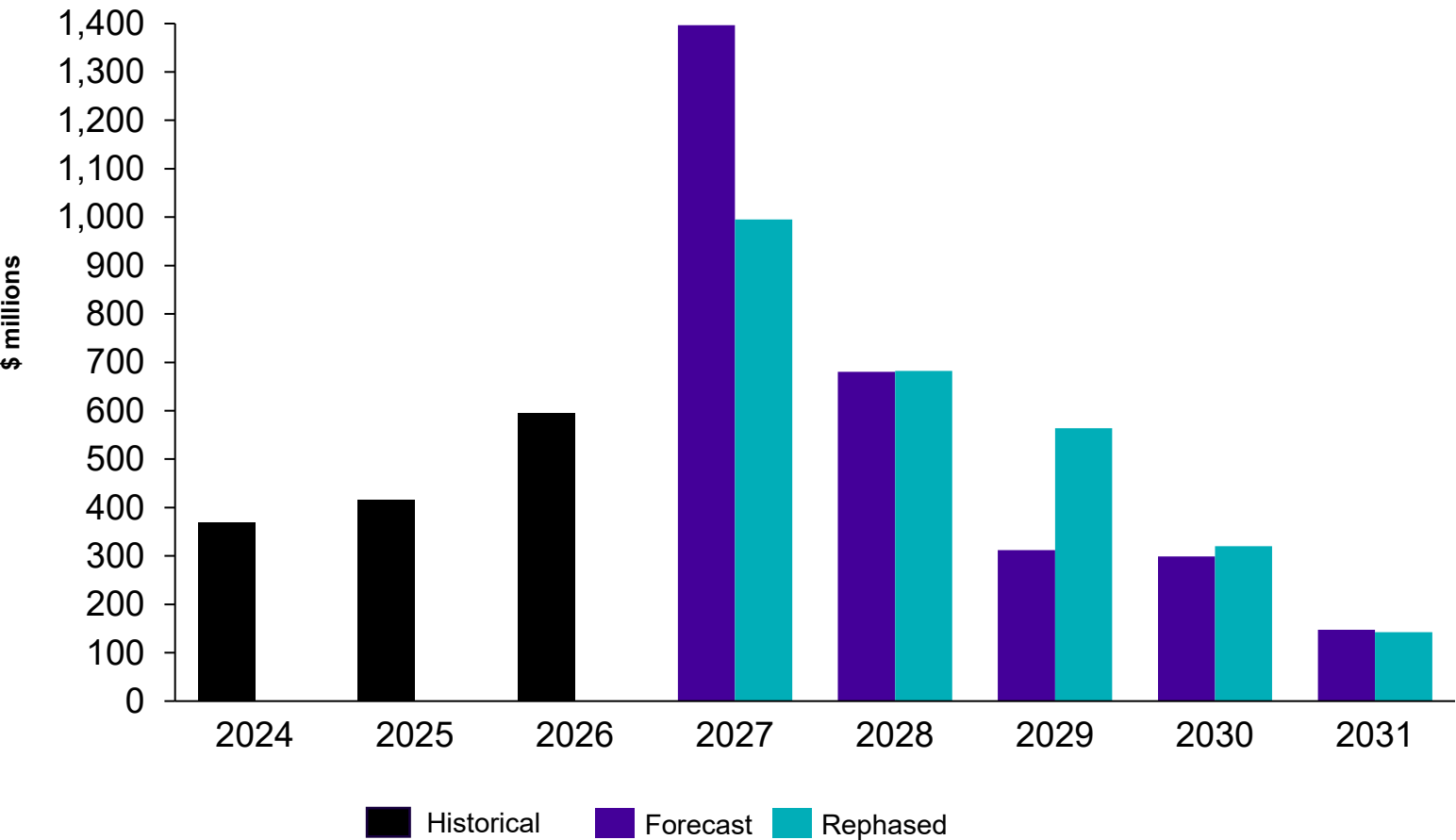
Kris Cudmore – Chief Financial Officer



# Fleet investment update



Actual and forecast aircraft capital expenditure<sup>1</sup>



1. Includes progress payments on aircraft and aircraft improvements (e.g. refurbishment); excludes engine maintenance. Refer to Slide 38 for fleet delivery table. Assumes NZD/USD FX rate of 0.59.  
2. Based on expected delivery dates, not contractual delivery dates.

- Forecast investment of **~\$2.7 billion** in aircraft and associated assets through to 2031<sup>2</sup>
  - We are in active negotiations with Boeing to rephase the delivery profile of 787 aircraft, smoothing the capital investments to support capacity growth
  - There are further deliveries beyond 2031
- Chart includes the cost of interior retrofit of 14 existing 787 aircraft and refresh of seven 777 aircraft
  - **Estimated remaining cost of ~\$200 million** for both programmes over the next ~2 years
  - 787 retrofit **completed by end of calendar year 2026**
  - First 777 cabin refresh starting **early calendar year 2027**
- In 2027 we expect incremental depreciation of between \$110 million to \$130 million, driven largely by 787 retrofit and new 787 deliveries.

# Capacity set to recover in 2027



In 2026 we were still operating at ~10% below pre-Covid capacity and passenger levels, but slightly up on 2025.

Looking forward to 2027, capacity will partially recover with the return of the majority of historically grounded aircraft with improving inbound demand and strong international forward bookings.

| Sector                     | ASKs<br>(million) | 2026     |                         | 2027                  | Capacity Outlook Commentary                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|----------------------------|-------------------|----------|-------------------------|-----------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                            |                   | vs. 2025 | vs. 2019<br>(pre-Covid) | estimated<br>% growth |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Domestic                   | 6,439             | +1%      | (9%)                    | (2%) to 0%            | <ul style="list-style-type: none"> <li>H1 2027 impacted by tactical fuel-related capacity reductions</li> <li>Expected delivery of 2 x new A321 in H2 2027</li> </ul>                                                                                                                                                                                                                                                                                                                                          |
| Tasman and Pacific Islands | 12,454            | +8%      | 2%                      | +3% to +5%            | <ul style="list-style-type: none"> <li>New 787 deliveries in Q2 and return to service of grounded widebody aircraft in Q3</li> <li>New routes: Christchurch to Perth and Auckland to Western Sydney operating from October 2026</li> </ul>                                                                                                                                                                                                                                                                     |
| International long-haul    | 22,153            | (2%)     | (17%)                   | +2% to +4%            | <ul style="list-style-type: none"> <li>Return of grounded widebody aircraft available for service and 2 new 787 deliveries in 2027</li> <li>787 retrofit completed by Nov 2026 and rollout of 777 refresh</li> <li>New routes: Christchurch to Tokyo and Singapore. Increased capacity Auckland to Singapore and Auckland to Taipei</li> <li>H1 will be affected by tactical fuel-related reductions, including changes from 777 to 787</li> <li>Strong inbound forward bookings for next 6 months.</li> </ul> |
| Group Capacity             | 41,046            | +1%      | (11%)                   | +2% to +4%            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |

# ~60% hedged against Brent Crude oil price and USD for 2027



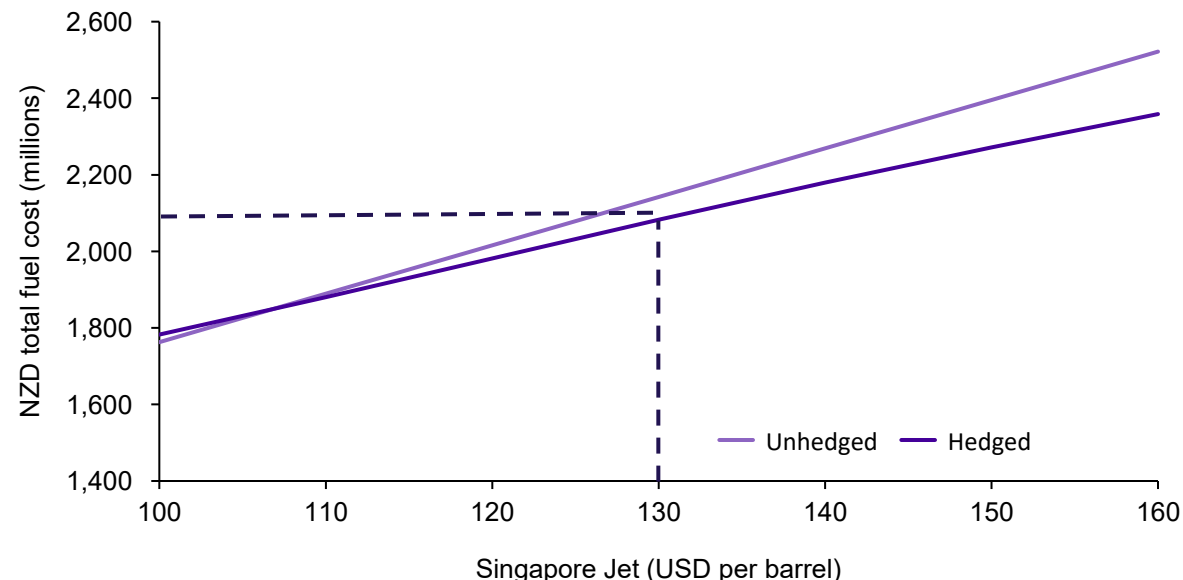
## Fuel hedging

- Mostly hedged in Brent Crude with ~20% overlay of Crack spread swaps to mitigate some basis risk in H1 2027
- Brent is predominantly hedged with collar structures, with a small layer of calls
- Assuming an average jet fuel price of ~US\$130 per barrel for 2027 (Brent ~US\$80 per barrel and Crack ~US\$50 per barrel) fuel cost would be ~\$2.1 billion<sup>1</sup>
- 2027 hedges cover ~60% of estimated volumes of ~8.3 million barrels<sup>2</sup>

## Foreign exchange hedging

- US dollar is ~60% hedged for 2027 at NZD/USD ~0.59

2027 Fuel cost sensitivity<sup>1, 2, 3</sup>



| Fuel hedge position <sup>2</sup> |                               |                      |
|----------------------------------|-------------------------------|----------------------|
| Period                           | Hedged volume<br>(in barrels) | % Brent Crude hedged |
| H1 2027                          | 3,280,000                     | 80                   |
| H2 2027                          | 1,620,000                     | 38                   |

1. Includes cost of carbon and the associated hedging portfolio, in addition to SAF purchases.

2. As at 14 Aug 2026.

3. Assumes NZD/USD rate of 0.59. Scenarios assume US\$5 barrel move in Brent and US\$5 barrel move in Crack.

# 2027 Outlook



Prior to the Middle East conflict, the airline would have expected, in its central case, to return to profitability in the 2027 financial year, reflecting the underlying improvements in the business.

Given the continued uncertainty surrounding the conflict, the volatility of jet fuel prices, and with jet fuel currently around US\$150 per barrel, the airline is not in a position to provide earnings guidance for the 2027 financial year at this time.

Excluding fuel, the major factors that impacted the 2026 financial result are expected to continue to have some impact in the 2027 financial year, albeit to a lesser extent:

- Disruption from engine availability is reducing substantially as aircraft return to service. However, there remains an estimated financial impact of between \$70 million to \$90 million in 2027 from a combination of extraordinary costs related to the engine issues and the recovery of our engines in the middle of a fuel crisis.
- We expect maintenance costs to be \$50 million to \$100 million lower in 2027 than in 2026.
- Aviation system costs continue to rise well above inflation, with airport charges expected to increase by upwards of 10 percent at some ports during the 2027 financial year.

The airline expects the 2027 financial year to be both a transition and recovery year, with operational performance continuing to improve even as elevated fuel prices weigh on profitability. We also expect the range of initiatives we have implemented in response to the currently elevated fuel cost will contribute to offsetting a larger portion of the elevated cost of fuel compared to the prior year.

We are seeing encouraging inbound demand, with strong forward bookings into New Zealand. This is a positive signal for tourism and for the country more broadly. New Zealand remains a highly desirable destination, and our investment in our onboard product and unique Kiwi hospitality puts Air New Zealand in a strong position to bring more international visitors to our shores.

We remain focused on executing our strategic priorities, improving financial performance and positioning the airline for long-term sustainable returns.

AIR NEW ZEALAND 

**Thank you**

A STAR ALLIANCE MEMBER 

# Supplementary Information



# Key capital management metrics



|                                                                 | 30 Jun 2026                      | 30 Jun 2025                                                      | Capital management targets <sup>1</sup>                                                       |
|-----------------------------------------------------------------|----------------------------------|------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|
| Gross debt <sup>2</sup>                                         | (3,188)                          | (2,838)                                                          |                                                                                               |
| Cash, restricted deposits and net open derivatives <sup>2</sup> | 1,264                            | 1,758                                                            |                                                                                               |
| Net debt <sup>2</sup>                                           | (1,924)                          | (1,080)                                                          |                                                                                               |
| Gross debt/EBITDA                                               | 6.2x                             | 3.0x                                                             |                                                                                               |
| Net debt/EBITDA                                                 | 3.8x                             | 1.2x                                                             | Net Debt to EBITDA ratio of 1.5x to 2.5x                                                      |
| Gearing                                                         | 53.3%                            | 35.9%                                                            |                                                                                               |
| Return on invested capital (ROIC) <sup>3</sup>                  | (7.8)%                           | 7.3%                                                             | ROIC above pre-tax WACC                                                                       |
| Total liquidity <sup>2</sup>                                    | 1,593                            | 1,686                                                            | \$1.2 billion to \$1.5 billion                                                                |
| Moody's rating                                                  | Baa1 negative (investment grade) | Baa1 stable (investment grade)                                   | Investment grade                                                                              |
| Shareholder distributions                                       | No dividends declared            | 1.25 cps interim and 1.25 cps final unimputed ordinary dividends | Ordinary dividend payout ratio of 40% to 70% of net profit after taxation (NPAT) <sup>4</sup> |

1. Refer to Slide 37 for more information on the Capital Management Framework.

2. In \$ millions.

3. Operating earnings before finance costs and taxation divided by the average capital employed.

4. NPAT is calculated on a rolling twelve-month basis.

# Financial overview



|                                    | Jun 2026<br>\$M | Jun 2025<br>\$M | Movement<br>\$ | Movement<br>% |
|------------------------------------|-----------------|-----------------|----------------|---------------|
| Operating revenue                  | 7,016           | 6,755           | 261            | 3.9%          |
| (Loss) / earnings before taxation  | (336)           | 164             | (500)          | (305%)        |
| Net (loss) / profit after taxation | (242)           | 108             | (350)          | (324%)        |
| Operating cash flow                | 819             | 940             | (121)          | (13%)         |
| Cash position                      | 989             | 1,436           | (447)          | (31%)         |
| Ordinary dividends declared        | -               | 2.50 cps        | (2.50) cps     | (100%)        |

# Group performance metrics



|                                                                                               | Jun 2026 | Jun 2025 | Movement <sup>1</sup><br>% |
|-----------------------------------------------------------------------------------------------|----------|----------|----------------------------|
| Passengers carried ('000s)                                                                    | 16,010   | 15,907   | 0.6%                       |
| Available seat kilometres (ASKs, millions)                                                    | 41,046   | 40,501   | 1.3%                       |
| Revenue passenger kilometres (RPKs, millions)                                                 | 34,346   | 33,769   | 1.7%                       |
| Load factor                                                                                   | 83.7%    | 83.4%    | 0.3 pts                    |
| Passenger revenue per ASKs as reported (RASK, cents)                                          | 14.9     | 14.4     | 3.4%                       |
| Passenger revenue per ASKs, excluding FX (RASK, cents)                                        | 14.8     | 14.4     | 2.2%                       |
| Passenger revenue per ASKs excluding FX and unused credit breakage (RASK, cents) <sup>2</sup> | 14.7     | 14.4     | 2.6%                       |

1. Calculation based on numbers before rounding.

2. This is RASK excluding \$11 million in unused customer flexibility credit breakage (June 2025: \$35 million) which has been recognised within passenger revenue.

# Domestic



|                                                                                               | Jun 2026 | Jun 2025 | Movement <sup>1</sup><br>% |
|-----------------------------------------------------------------------------------------------|----------|----------|----------------------------|
| Passengers carried ('000s)                                                                    | 10,048   | 10,142   | (0.9%)                     |
| Available seat kilometres (ASKs, millions)                                                    | 6,439    | 6,409    | 0.5%                       |
| Revenue passenger kilometres (RPKs, millions)                                                 | 5,351    | 5,311    | 0.8%                       |
| Load factor                                                                                   | 83.1%    | 82.9%    | 0.2 pts                    |
| Passenger revenue per ASKs as reported (RASK, cents)                                          | 30.1     | 30.1     | 0.3%                       |
| Passenger revenue per ASKs, excluding FX (RASK, cents)                                        | 30.0     | 30.1     | (0.2%)                     |
| Passenger revenue per ASKs excluding FX and unused credit breakage (RASK, cents) <sup>2</sup> | 30.0     | 29.9     | 0.2%                       |

1. Calculation based on numbers before rounding.

2. This is RASK excluding \$3 million in unused customer flexibility credit breakage (June 2025: \$10 million) which has been recognised within passenger revenue.

# Tasman & Pacific Islands



|                                                                                               | Jun 2026 | Jun 2025 | Movement <sup>1</sup><br>% |
|-----------------------------------------------------------------------------------------------|----------|----------|----------------------------|
| Passengers carried ('000s)                                                                    | 4,041    | 3,840    | 5.2%                       |
| Available seat kilometres (ASKs, millions)                                                    | 12,454   | 11,562   | 7.7%                       |
| Revenue passenger kilometres (RPKs, millions)                                                 | 10,657   | 10,055   | 6.0%                       |
| Load factor                                                                                   | 85.6%    | 87.0%    | (1.4) pts                  |
| Passenger revenue per ASKs as reported (RASK, cents)                                          | 13.3     | 13.3     | 0.5%                       |
| Passenger revenue per ASKs, excluding FX (RASK, cents)                                        | 13.2     | 13.3     | (0.6%)                     |
| Passenger revenue per ASKs excluding FX and unused credit breakage (RASK, cents) <sup>2</sup> | 13.1     | 13.2     | (0.1%)                     |

1. Calculation based on numbers before rounding.

2. This is RASK excluding \$4 million in unused customer flexibility credit breakage (June 2025: \$11 million) which has been recognised within passenger revenue.

# International long-haul



|                                                                                               | Jun 2026 | Jun 2025 | Movement <sup>1</sup><br>% |
|-----------------------------------------------------------------------------------------------|----------|----------|----------------------------|
| Passengers carried ('000s)                                                                    | 1,921    | 1,925    | (0.2%)                     |
| Available seat kilometres (ASKs, millions)                                                    | 22,153   | 22,530   | (1.7%)                     |
| Revenue passenger kilometres (RPKs, millions)                                                 | 18,338   | 18,403   | (0.4%)                     |
| Load factor                                                                                   | 82.8%    | 81.7%    | 1.1 pts                    |
| Passenger revenue per ASKs as reported (RASK, cents)                                          | 11.4     | 10.6     | 7.5%                       |
| Passenger revenue per ASKs, excluding FX (RASK, cents)                                        | 11.2     | 10.6     | 5.7%                       |
| Passenger revenue per ASKs excluding FX and unused credit breakage (RASK, cents) <sup>2</sup> | 11.2     | 10.6     | 6.1%                       |

1. Calculation based on numbers before rounding.

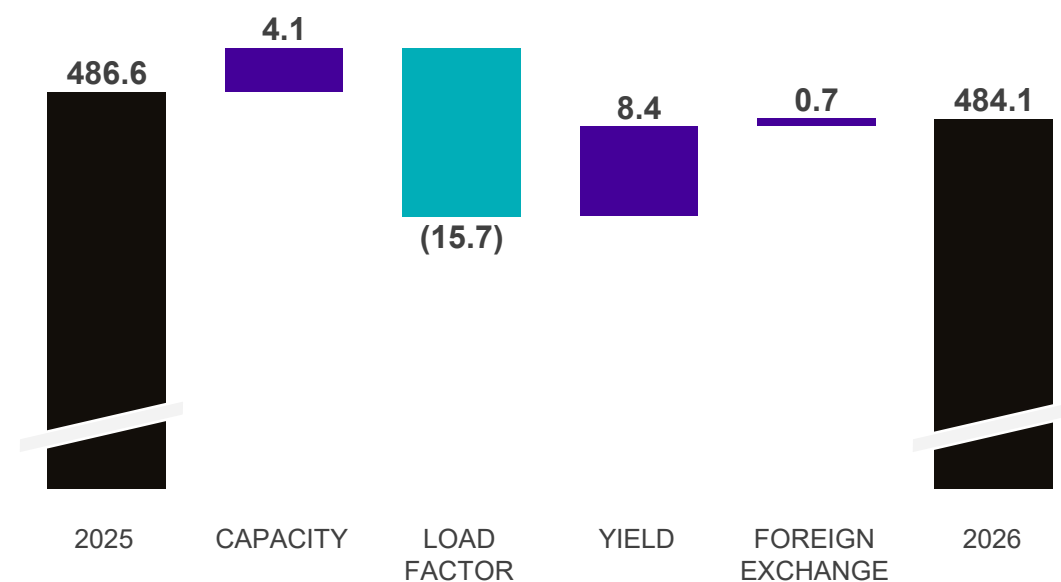
2. This is RASK excluding \$4 million in unused customer flexibility credit breakage (June 2025: \$14 million) which has been recognised within passenger revenue.

# Cargo performance



- Cargo revenue of **\$484 million**, down 0.6% on the prior year. Key drivers include:
  - Increased capacity on Asia and Tasman sectors driven by operating 777s on these routes, and additional Pacific long-haul schedule, partly offset by a reduction in Japan capacity.
  - Lower load factors, primarily on the Tasman, with capacity growth outpacing demand.
  - International cargo yield improved, supported by fuel cost pass through introduced in March 2026 in response to higher fuel prices.

**Cargo revenue**  
(\$ millions)



# Global engine issues and delays impacted financial performance by ~\$190 million



**~\$295 million**

Impact on earnings before tax excluding compensation<sup>1</sup>

*Including lost revenue, WAMOS lease cost, poor aircraft operating economics, additional ownership costs, loss of scale and operating inefficiencies*

Compensation received<sup>2</sup>

**\$105 million**



**~\$190 million**

Net impact on earnings before tax<sup>1</sup>

1. This estimate was calculated based on internal modelling using operational assumptions, including capacity, passenger demand, revenue yield, disruption costs and historical performance across affected routes.
2. Refer to Slide 34 for breakdown of where compensation has been reflected in the 2026 Group financial statements.

# Compensation summary



Air New Zealand has entered into agreements with several manufacturers to compensate for the impact of engine shortages on the business. Compensation recognised in the Statement of Financial Performance arising from these agreements has been reflected in the following line items:

|                                                       | June 2026<br>\$M | June 2025 <sup>1</sup><br>\$M | Movement<br>\$M |
|-------------------------------------------------------|------------------|-------------------------------|-----------------|
| Other revenue and income                              | 65               | 104                           | (39)            |
| Fuel                                                  | -                | 2                             | (2)             |
| Maintenance                                           | 4                | 3                             | 1               |
| Other expenses                                        | 8                | 3                             | 5               |
| Depreciation and amortisation                         | 26               | 16                            | 10              |
| Finance costs                                         | 2                | 1                             | 1               |
| <b>Total compensation received from manufacturers</b> | <b>105</b>       | <b>129</b>                    | <b>(24)</b>     |

1. \$22 million of the \$129 million prior year compensation amount relates to other periods.

# The Middle East conflict had a material impact on earnings in the second half



## Additional commentary

| \$million                 | H2 2026<br>Fuel Cost Forecast<br>(Feb 2026) | H2 2026<br>Actual Fuel Cost | Movement    |
|---------------------------|---------------------------------------------|-----------------------------|-------------|
| Fuel cost                 | 741                                         | 1,069                       | +328        |
| Hedging (gains)/losses    | 18                                          | (105)                       | (123)       |
| <b>H2 2026 fuel cost</b>  | <b>759</b>                                  | <b>964</b>                  | <b>+205</b> |
| <b>Mitigations</b>        |                                             |                             | <b>(70)</b> |
| <b>H2 2026 Net Impact</b> |                                             |                             | <b>+135</b> |

- At the time of Interim Results (Feb 2026) when full year guidance provided, jet fuel price was US\$85/barrel. Compared to the Interim Results guidance statement, fuel costs were \$205 million higher than expected.
- Updated guidance provided in May 2026 was based on an assumed average jet fuel price of ~US\$145/barrel for H2 2026. Compared to the May 2026 updated guidance, fuel costs were \$16 million lower than expected.
- Mitigations include fare price increases and selective capacity reductions, alongside increased bookings through Air New Zealand for travel to Europe via Asia and the US to avoid the Middle East.



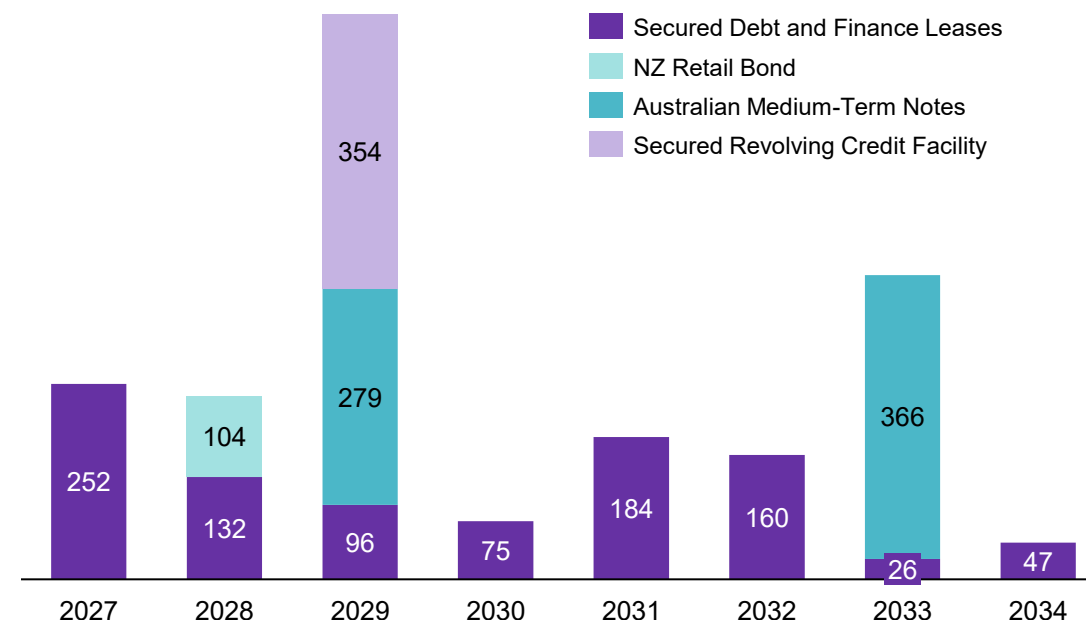
# Debt structure and maturity profile

## 46 unencumbered aircraft at 30 Jun 2026

- Market value of unencumbered aircraft ~\$1.9 billion<sup>1</sup>
- In addition, equity headroom of ~\$2.1 billion<sup>1</sup> in aircraft pledged as security within debt facilities
- 15 aircraft were encumbered during H2 2026 in connection with a drawdown under the new secured revolving credit facility

|             |                                                                                     |     |
|-------------|-------------------------------------------------------------------------------------|-----|
| 777-300ER   |    | 3x  |
| 787-9       |    | 2x  |
| A320/321neo |    | 6x  |
| A320ceo     |   | 5x  |
| ATR72-600   |  | 7x  |
| Q300        |  | 23x |

## Debt maturity profile at 30 Jun 2026<sup>2</sup> (\$ millions)



1. Excludes spare engine assets and operating leases (leases without a purchase option). Aircraft valuations based on Aircraft Value Analysis Company Limited (AVAC) as at 30 June 2026. Aircraft valuations are subject to market conditions, aircraft condition, FX rates, technology advancement and other factors. Aircraft values are in USD and converted to NZD at June 2026 balance sheet rate of 0.5650. Foreign currency denominated debt outstanding as at 30 June 2026 and converted to NZD at balance sheet rates (JPY: 91.50, EUR: 0.4950).
2. Debt maturity profile excludes operating leases. Finance leases are lease liabilities without purchase options.

# Capital Management Framework



## Maintain financial resilience and flexibility

- Target liquidity range of \$1.2 billion to \$1.5 billion
- Net Debt to EBITDA ratio of 1.5x to 2.5x

***Underpinned by our commitment to maintain investment grade credit rating metrics***

## Invest in core operations

- Fleet and infrastructure investments above WACC through the cycle
- Investment to support the airline's decarbonisation ambitions

## Distributions

- Ordinary dividend pay-out ratio of 40% to 70% of underlying net profit after tax (NPAT)
- Return excess capital via special dividends or share buybacks

## Growth capex

- Disciplined investment in value accretive capex
- Target ROIC above pre-tax WACC

1. The payout ratio for each of the interim and final dividends is calculated based on the rolling 12-month NPAT, which is divided by two, to reflect the six-monthly period.

# Fleet profile – as at 30 June 2026



|               | Aircraft             | Engines                                                                                                                               | Number in Fleet                       | Average Age <sup>1</sup><br>(Years) | Expected Delivery Dates – Financial Year |      |      |      |      |
|---------------|----------------------|---------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|-------------------------------------|------------------------------------------|------|------|------|------|
|               |                      |                                                                                                                                       |                                       |                                     | 2027                                     | 2028 | 2029 | 2030 | 2031 |
| International | 777-300ER            |  GE90                                               | Core fleet: 7<br>Short-term leased: 3 | 14.2<br>14.5                        | -                                        | -    | -    | -    | -    |
|               | 787-9 <sup>3</sup>   |  Trent 1000<br>(GE engines for deliveries from 2027) | 14                                    | 9.8                                 | 2                                        | 2    | 2    | 1    | -    |
|               | A321neo (short-haul) |  PW1100                                              | 9                                     | 5.9                                 | -                                        | -    | 2    | -    | -    |
|               | A320neo (short-haul) |  PW1100                                              | 6                                     | 6.3                                 | -                                        | -    | -    | -    | -    |
| Domestic      | A321neo (domestic)   |  PW1100                                              | 5                                     | 3.1                                 | 2                                        | -    | -    | -    | -    |
|               | A320ceo (domestic)   |  V2500                                              | 17                                    | 12.4                                | -                                        | -    | -    | -    | -    |
|               | ATR72-600            |  PW127                                             | 31                                    | 8.8                                 | -                                        | -    | -    | -    | -    |
|               | Q300                 |  PW123                                             | 23                                    | 19.4                                | -                                        | -    | -    | -    | -    |
| TOTAL         |                      |                                                                                                                                       | 112 <sup>2</sup>                      | 10.3 <sup>2</sup>                   | 4                                        | 2    | 4    | 1    | -    |

1. Total fleet average age is seat weighted. This includes aircraft currently grounded due to engine maintenance delays.

2. This excludes short-term leased aircraft.

3. New Boeing 787 deliveries expected from 2027 to 2033 will be a mix of 787-9 and 787-10 aircraft.

# Glossary of key terms



|                                                                              |                                                                                                                                                                                                                |
|------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Available Seat Kilometres (ASKs)</b>                                      | Number of seats operated multiplied by the distance flown (capacity)                                                                                                                                           |
| <b>Cost/ASK (CASK)</b>                                                       | Operating expenses divided by the total ASK for the period                                                                                                                                                     |
| <b>Earnings before interest, tax, depreciation and amortisation (EBITDA)</b> | Operating earnings before depreciation and amortisation, finance costs and taxation                                                                                                                            |
| <b>Gross Debt</b>                                                            | Interest-bearing liabilities and lease liabilities                                                                                                                                                             |
| <b>Net Debt</b>                                                              | Interest-bearing liabilities and lease liabilities less bank and short-term deposits, net open derivatives held in relation to interest-bearing liabilities and lease liabilities, and interest-bearing assets |
| <b>Cash, restricted deposits and net open derivatives</b>                    | Bank and short-term deposits, interest-bearing assets and net open derivatives held in relation to interest-bearing liabilities and lease liabilities                                                          |
| <b>Liquidity</b>                                                             | Cash and cash equivalents (which excludes restricted deposits) plus the outstanding amount of any revolving facility available to be drawn                                                                     |
| <b>Passenger Load Factor</b>                                                 | RPKs as a percentage of ASKs                                                                                                                                                                                   |
| <b>Passenger Revenue/ASK (RASK)</b>                                          | Passenger revenue for the period divided by the total ASKs for the period                                                                                                                                      |
| <b>Revenue Passenger Kilometres (RPKs)</b>                                   | Number of revenue passengers carried multiplied by the distance flown (demand)                                                                                                                                 |
| <b>Return on Invested Capital (ROIC)</b>                                     | Operating earnings before net finance costs and taxation divided by the average capital employed                                                                                                               |

The following non-GAAP measures are not audited: Adjusted CASK, Net Debt and EBITDA. Amounts used within the calculations are derived from the Group financial statements and Five-Year Statistical Review contained in the 2026 Annual Report. The non-GAAP measures are used by management and the Board of Directors to assess the underlying financial performance of the Group in order to make decisions around the allocation of resources.



# Find information on Air New Zealand

## Resources

**Investor website:** [www.airnewzealand.co.nz/investor-centre](http://www.airnewzealand.co.nz/investor-centre)

**Monthly traffic updates:** [www.airnewzealand.co.nz/monthly-investor-updates](http://www.airnewzealand.co.nz/monthly-investor-updates)

**Corporate governance:** [www.airnewzealand.co.nz/corporate-governance](http://www.airnewzealand.co.nz/corporate-governance)

**Sustainability:** <https://www.airnewzealand.co.nz/sustainability>

## Contact information

**Email:** [investor@airnz.co.nz](mailto:investor@airnz.co.nz)

**Share registrar:** [enquiries.nz@cm.mpms.mufg.com](mailto:enquiries.nz@cm.mpms.mufg.com)

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