aerometrex

FY26 RESULTS PRESENTATION

27 AUGUST 2026

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FY26 RESULTS OVERVIEW

01

FY26 SNAPSHOT

Record revenue, accelerating subscription growth and strong earnings momentum

Operating Revenue

$26.84m

(FY25: $23.90m)

EBITDA

$7.68m

(FY25: $3.46m)

Cash Flow from Operations

$8.21m

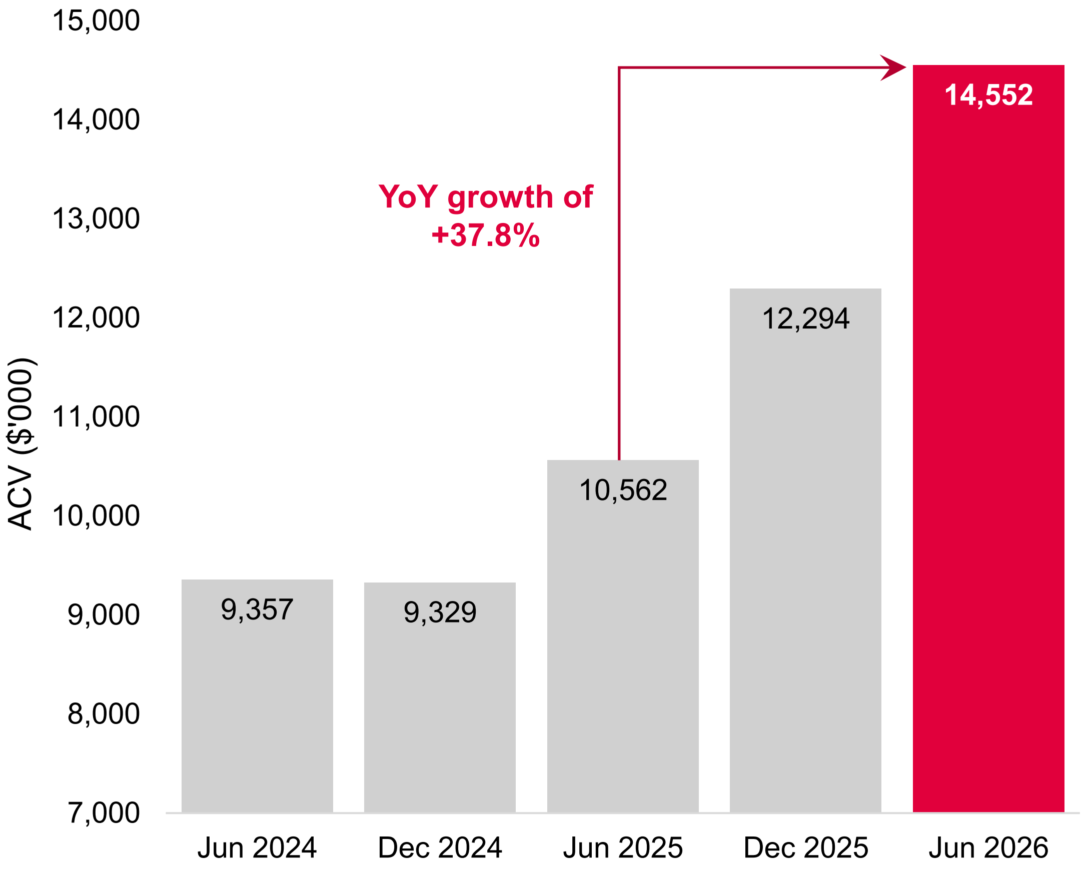
(FY25: $2.28m)

Cash Balance

$3.56m

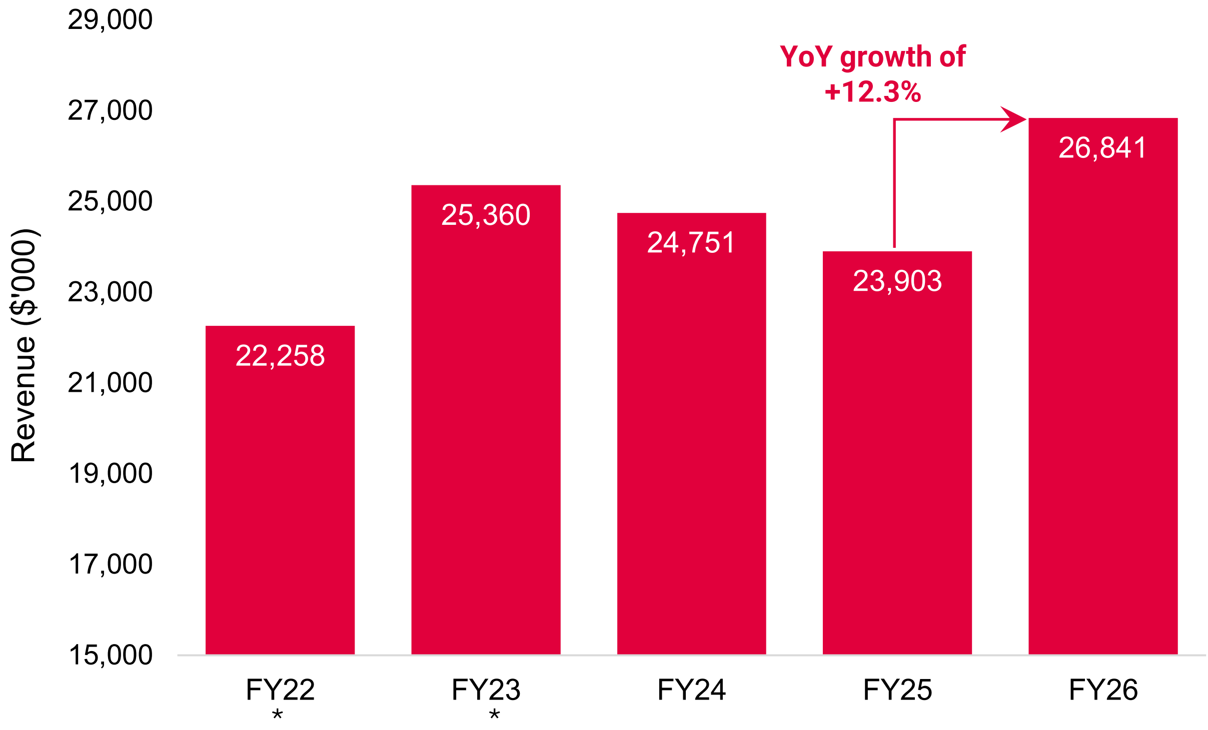
(FY25: $3.88m)

Annual Contract Value (ACV)



FINANCIAL RESULTS OVERVIEW

Operating Revenue



* excludes historical project photomapping revenue

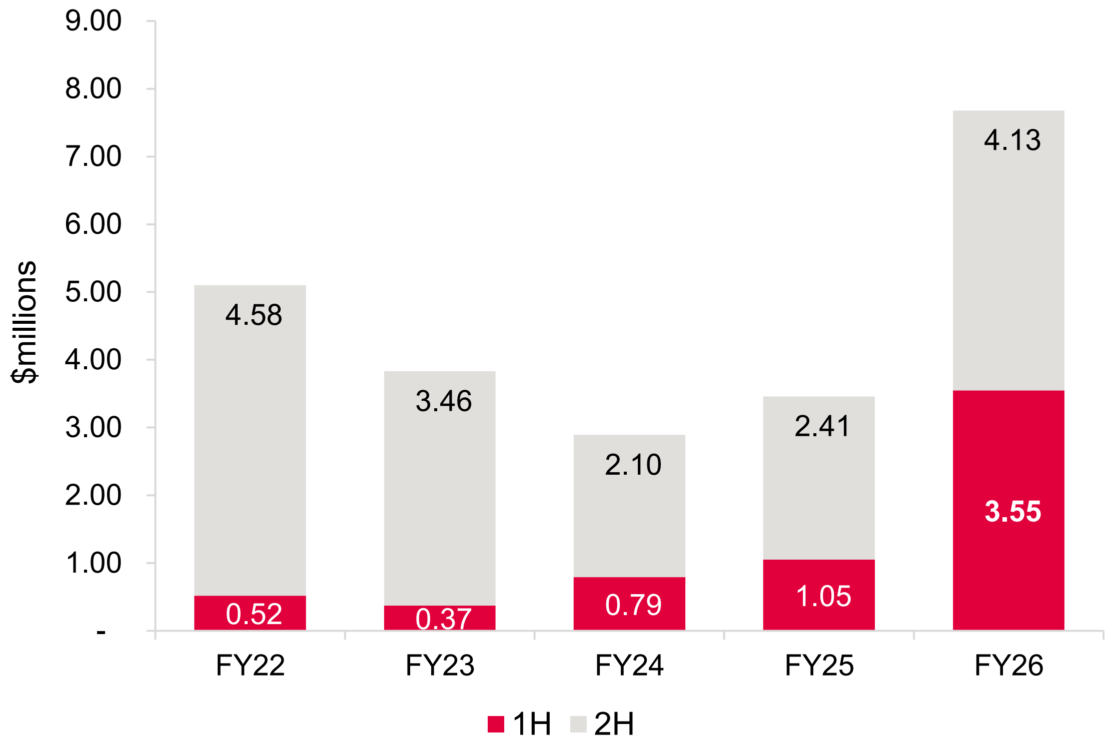
	FY26 $'000	FY25 $'000	Change v PCP $'000	Change v PCP %
Revenue	**26,841**	23,903	2,938	12.3%
Other income	**-**	268	(268)	(100.0%)
Revenue and other income	**26,841**	24,171	2,670	11.0%
Operating costs	**(19,160)**	(20,715)	1,555	7.5%
EBITDA	**7,681**	3,456	4,225	122.3%
Depreciation and amortisation	**(9,801)**	(9,941)	140	1.4%
Impairment of property, plant & equipment	**(422)**	(112)	(310)	(276.8%)
EBIT	**(2,542)**	(6,597)	4,055	61.5%
Net finance costs	**(1,448)**	(2,142)	694	32.4%
Loss before tax	**(3,990)**	(8,739)	4,749	54.3%
Tax benefit	**1,087**	2,172	(1,085)	(50.0%)
Loss after tax	**(2,903)**	(6,567)	3,664	55.8%
Cash flow from operating activities	**8,213**	2,278	5,935	260.5%
Cash flow from investing activities	**(3,996)**	(3,278)	(718)	(21.9%)
Cash flow from financing activities	**(4,536)**	(3,432)	(1,104)	(32.2%)
Net decrease in cash and cash equivalents	**(319)**	**(4,432)**	4,113	92.8%
Free cash flow	**4,217**	(1,000)	5,217	521.7%
Repayment of lease liabilities	**(3,347)**	(2,282)	(1,065)	(46.7%)
Free cash flow (after leases)	**870**	(3,282)	4,152	126.5%
Closing cash and cash equivalents	**3,560**	3,879	(319)	(8.2%)

EARNINGS LEVERAGE

Revenue growth translating into materially improved earnings

- EBITDA of $7.68m, up 122.3%
- EBITDA margin expansion driven by:
  - Improved revenue
  - Cost discipline
  - Subscription scale
  - Improved utilisation

EBITDA



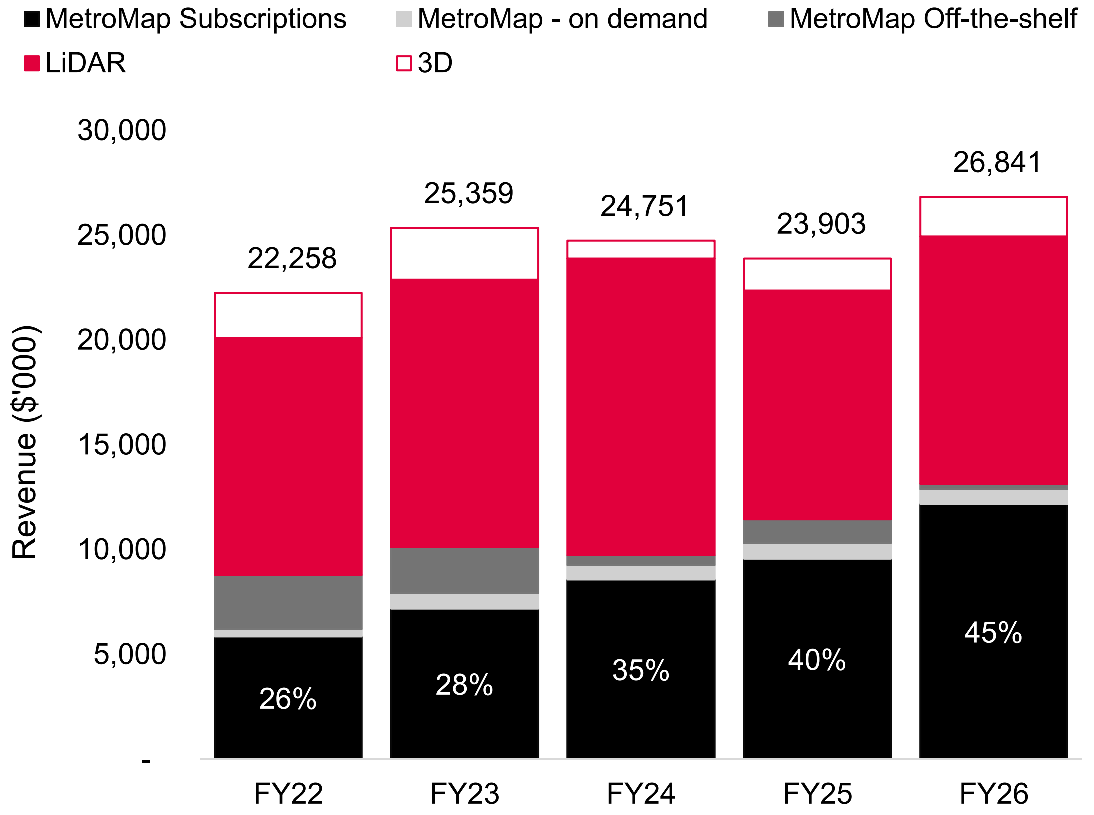
FY26 REVENUE GROWTH & QUALITY

Shift toward higher-quality, recurring subscription revenue continues

Revenue

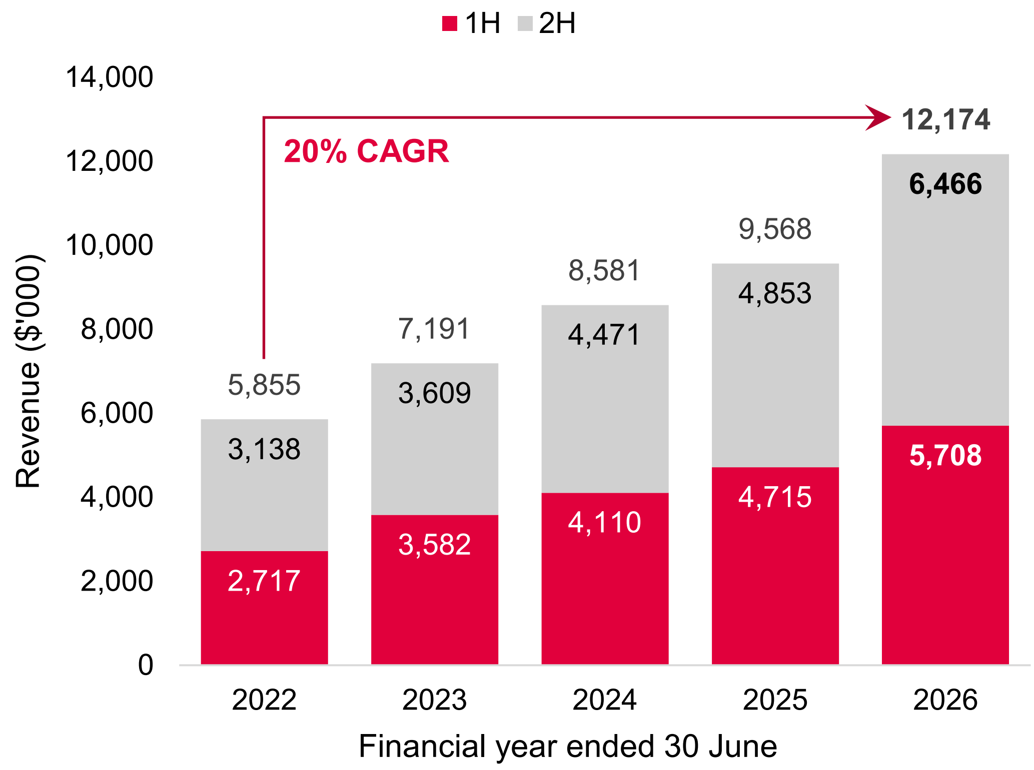
- Total revenue growth across subscriptions, LiDAR and Off-the-shelf dataset sales
- Subscription revenue of $12.2m now represents a growing proportion of total revenue
- Continued migration from one-off sales to recurring contracts improves predictability
- Revenue mix increasingly aligned with a SaaS / DaaS operating model

Revenue composition shifting towards MetroMap

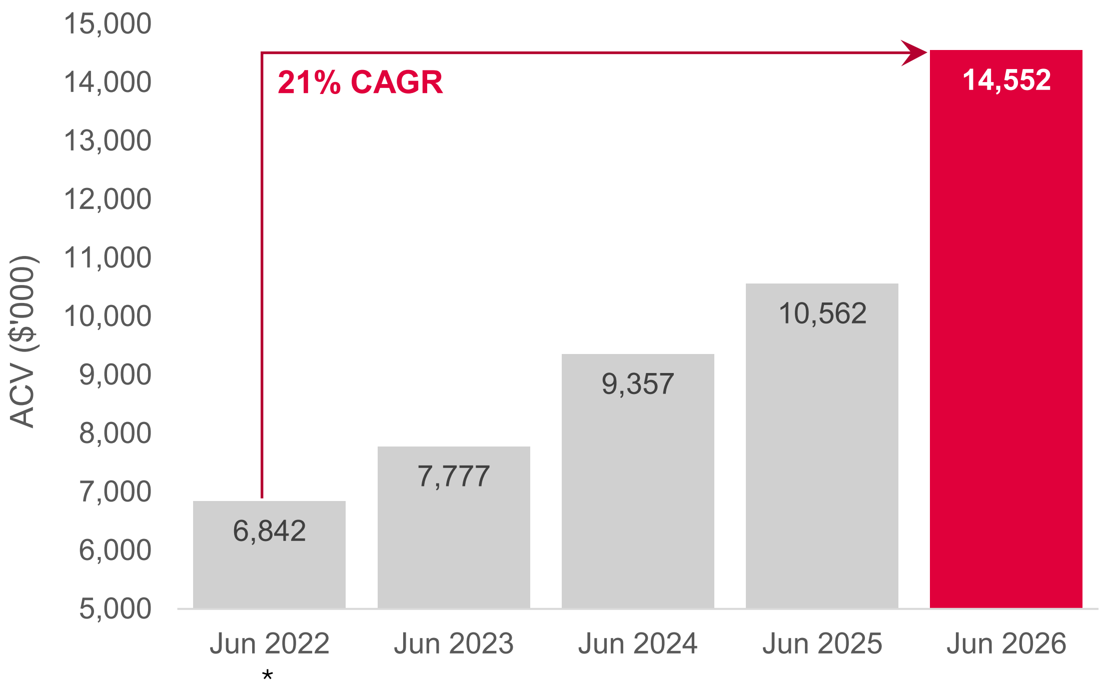


METROMAP FY26 OUTCOMES

MetroMap Subscription Revenue



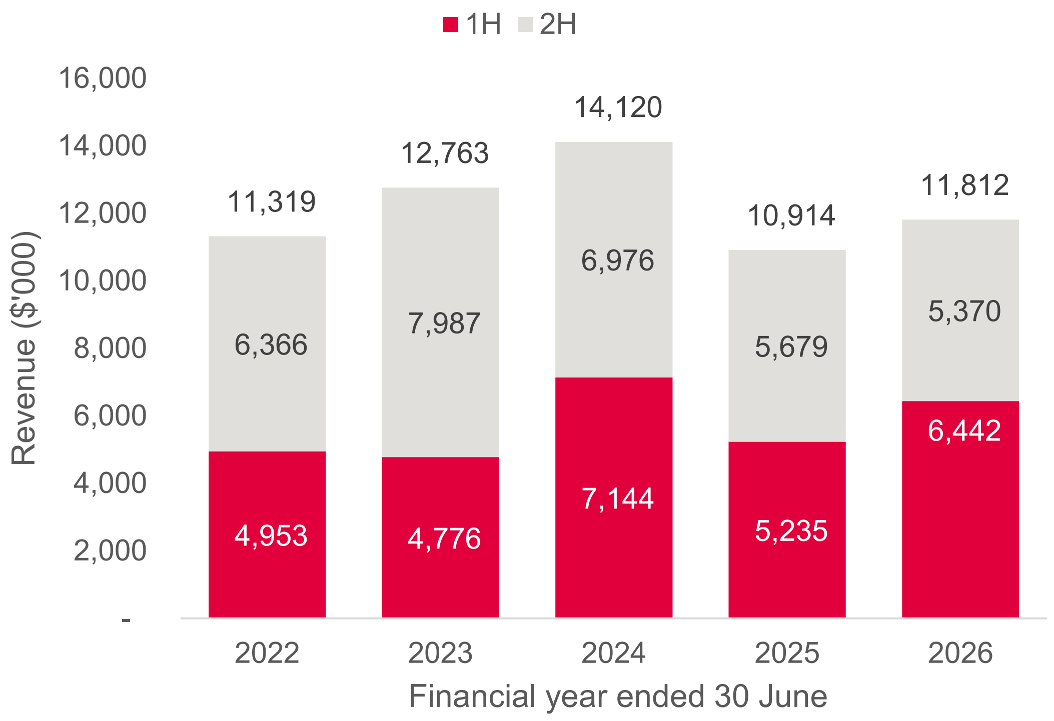
Annual Contract Value (ACV)



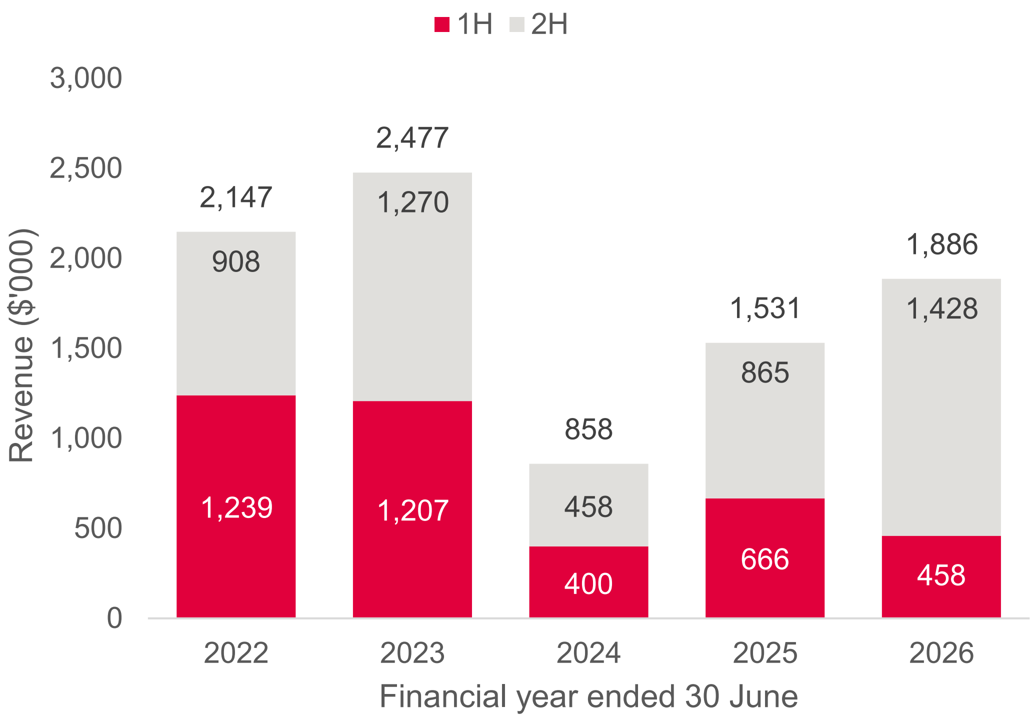
* Annual Recurring Revenue (ARR)

PROJECT REVENUE

LiDAR Revenue



3D Revenue



INVESTOR VALUE PROPOSITION

Clear inflection in Financials

- Double digit revenue growth
- Stability in cash balance
- Significant EBITDA growth
- Generating Free Cash

MetroMap

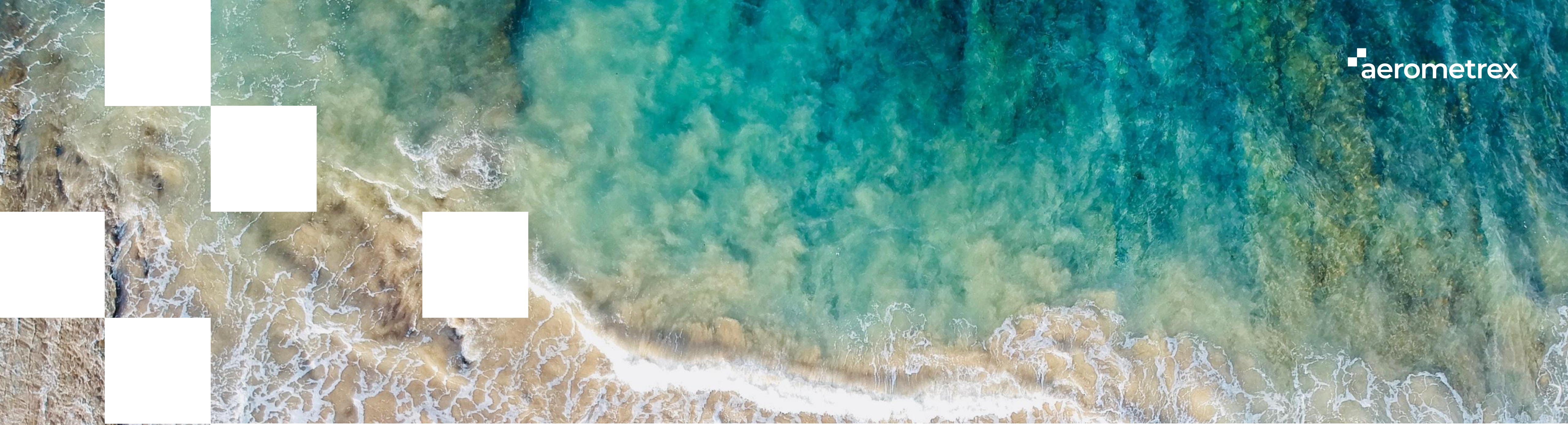
- Proven scalable SaaS/DaaS model
- MetroMap subscription product past breakeven
- Compelling product upgrades enhance value
- Fixed cost base

The Aerometrex team

- Sales team refreshed with industry veterans
- Strong Leadership team
- One Aerometrex operating model
- Expanded footprint with new Sydney office

Growth potential

- Large TAM available in Australia with International options
- Corporate development opportunities exist
- AI/ML potential with huge data library
- Revenue upside without further expenditure



COMPANY INFORMATION

02

WIDE RANGING CUSTOMER SOLUTIONS

KEY PRODUCTS LINES

EXAMPLE USE CASES

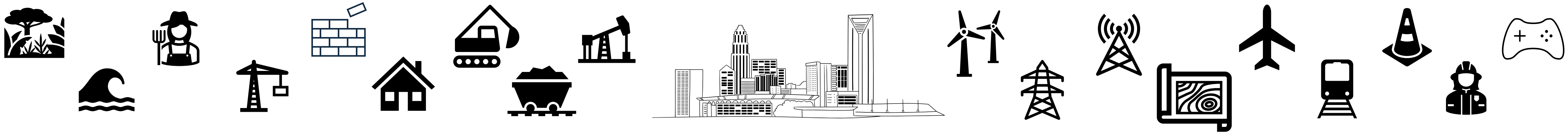
MetroMap
- Urban planning, consultation & development
- Environmental management
- Asset management
- Emergency response planning & management
- Real estate

LiDAR
- Urban planning, consultation & development
- Environmental management
- Asset management
- Surveying & mapping
- Natural resource calculations

3D
- Urban planning, consultation & development
- Environmental management
- Telecommunications & network planning
- Metaverse
- High-fidelity gaming

Other multi-product applications
- Event planning
- Industrial inspections
- Transportation planning
- Visual showcasing
- Base map layers
- Engineering studies
- Project planning
- Environmental monitoring
- Change detection
- Spatial insights

NUMEROUS INDUSTRY APPLICATIONS



VISION & PURPOSE STATEMENTS

Our Vision

- We provide insight to stimulate your imagination

Our Purpose

- To deliver customers quality & innovative geospatial solutions so they ‘can see their world clearly’

Our Values

- Are perfectly ‘CLEAR’

CORPORATE PROFILE

Capital Structure

25 August 2026

ASX Code	AMX
Shares on issue	94.99m
Share Price	$0.310/sh
Market Capitalisation	$29.45m
Cash and Equivalents[1]	$3.56m

1. As at 30 June 2026

Board of Directors

Mark Lindh
Independent
Non-Executive Director, Chair

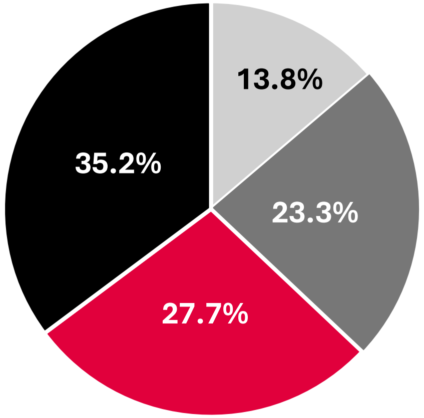
Robert Veitch
Managing Director &
Chief Executive Officer

Peter Foster
Independent
Non-Executive Director

Matthew White
Non-Executive Director

Kaitlin Smith
Company Secretary

Major Shareholders



- Board
- Institutional Shareholders
- Founders
- Retail Shareholders

Top 20 Shareholders hold 75.22%
Top 100 Shareholders hold 89.82%

CONTACT INFORMATION

Robert Veitch
Chief Executive Officer

David Di Blasio
Chief Financial Officer

Aerometrex Ltd
51-53 Glynburn Road Glynde SA 5070
investorrelations@aerometrex.com.au
+61 8 8362 9911
aerometrex.com.au
metromap.com.au

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This presentation has been approved by the Board of Aerometrex