



FY26 RESULTS PRESENTATION

27 AUGUST 2026

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FY26 RESULTS OVERVIEW

01

FY26 SNAPSHOT

Record revenue, accelerating subscription growth and strong earnings momentum

Operating Revenue

\$26.84m

(FY25: \$23.90m)

EBITDA

\$7.68m

(FY25: \$3.46m)

Cash Flow from Operations

\$8.21m

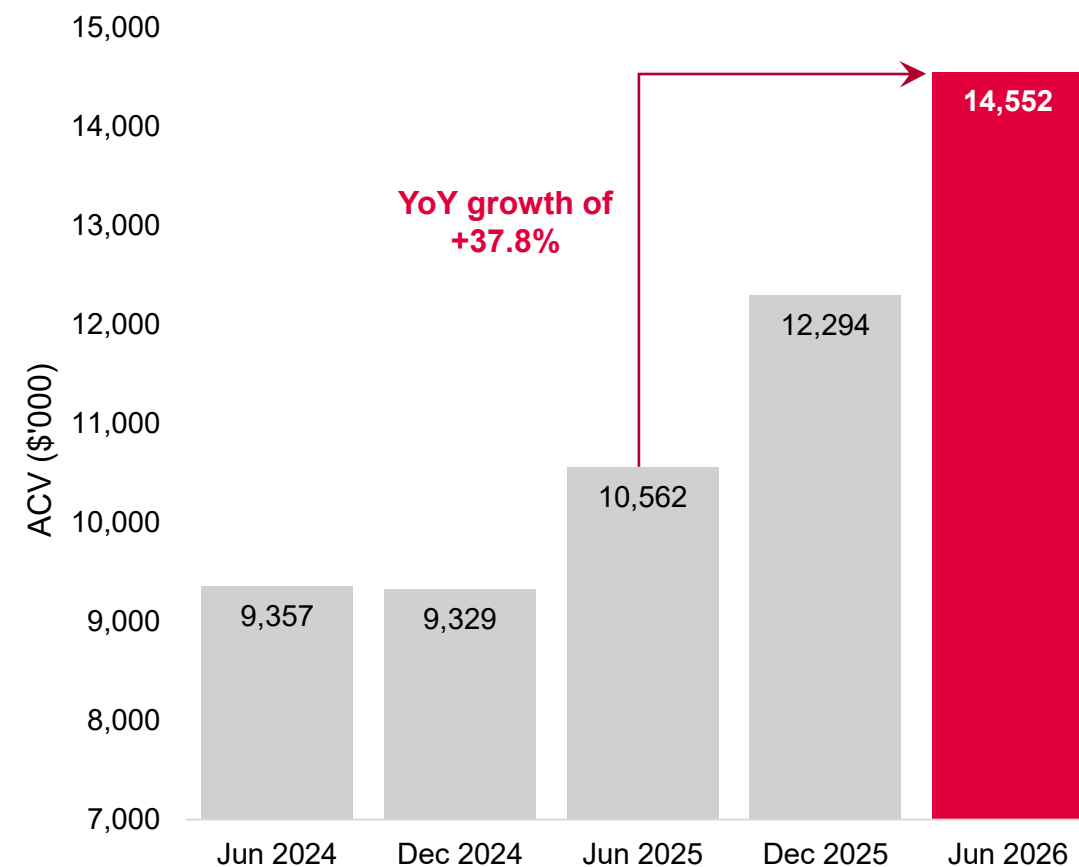
(FY25: \$2.28m)

Cash Balance

\$3.56m

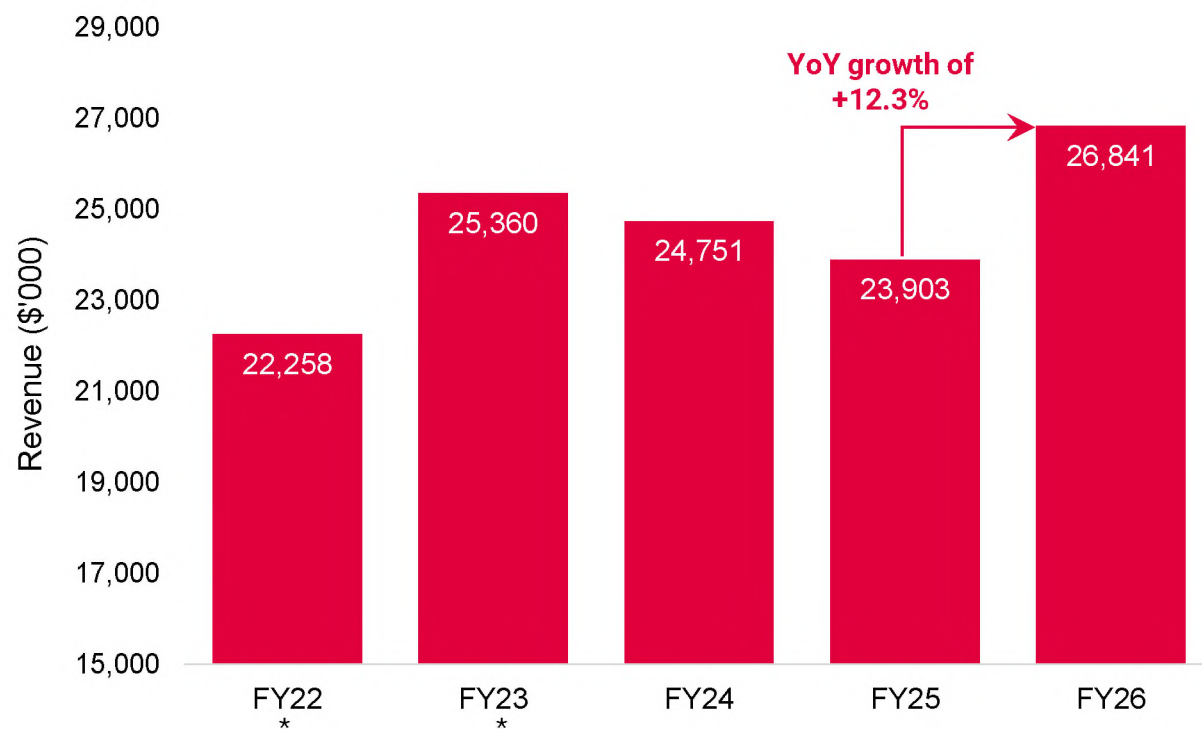
(FY25: \$3.88m)

Annual Contract Value (ACV)



FINANCIAL RESULTS OVERVIEW

Operating Revenue



* excludes historical project photomapping revenue

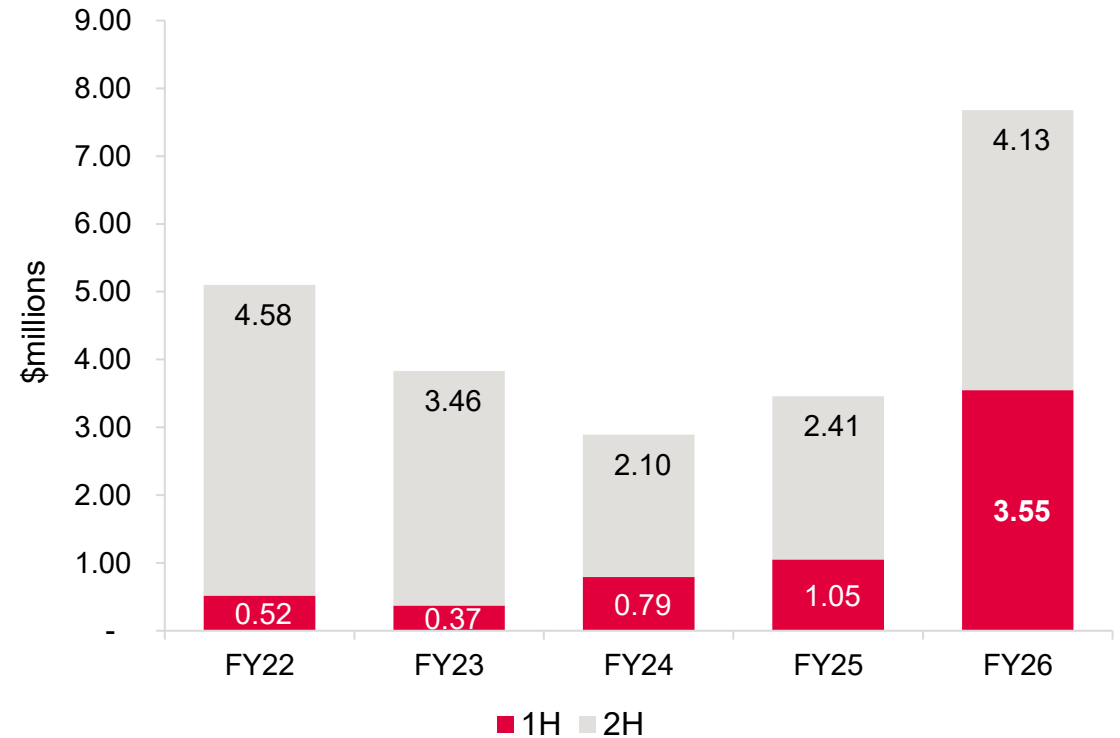
	FY26 \$'000	FY25 \$'000	Change v PCP \$'000	Change v PCP %
Revenue	26,841	23,903	2,938	12.3%
Other income	-	268	(268)	(100.0%)
Revenue and other income	26,841	24,171	2,670	11.0%
Operating costs	(19,160)	(20,715)	1,555	7.5%
EBITDA	7,681	3,456	4,225	122.3%
Depreciation and amortisation	(9,801)	(9,941)	140	1.4%
Impairment of property, plant & equipment	(422)	(112)	(310)	(276.8%)
EBIT	(2,542)	(6,597)	4,055	61.5%
Net finance costs	(1,448)	(2,142)	694	32.4%
Loss before tax	(3,990)	(8,739)	4,749	54.3%
Tax benefit	1,087	2,172	(1,085)	(50.0%)
Loss after tax	(2,903)	(6,567)	3,664	55.8%
Cash flow from operating activities	8,213	2,278	5,935	260.5%
Cash flow from investing activities	(3,996)	(3,278)	(718)	(21.9%)
Cash flow from financing activities	(4,536)	(3,432)	(1,104)	(32.2%)
Net decrease in cash and cash equivalents	(319)	(4,432)	4,113	92.8%
Free cash flow	4,217	(1,000)	5,217	521.7%
Repayment of lease liabilities	(3,347)	(2,282)	(1,065)	(46.7%)
Free cash flow (after leases)	870	(3,282)	4,152	126.5%
Closing cash and cash equivalents	3,560	3,879	(319)	(8.2%)

EARNINGS LEVERAGE

Revenue growth translating into materially improved earnings

- EBITDA of \$7.68m, up 122.3%
- EBITDA margin expansion driven by:
 - Improved revenue
 - Cost discipline
 - Subscription scale
 - Improved utilisation

EBITDA



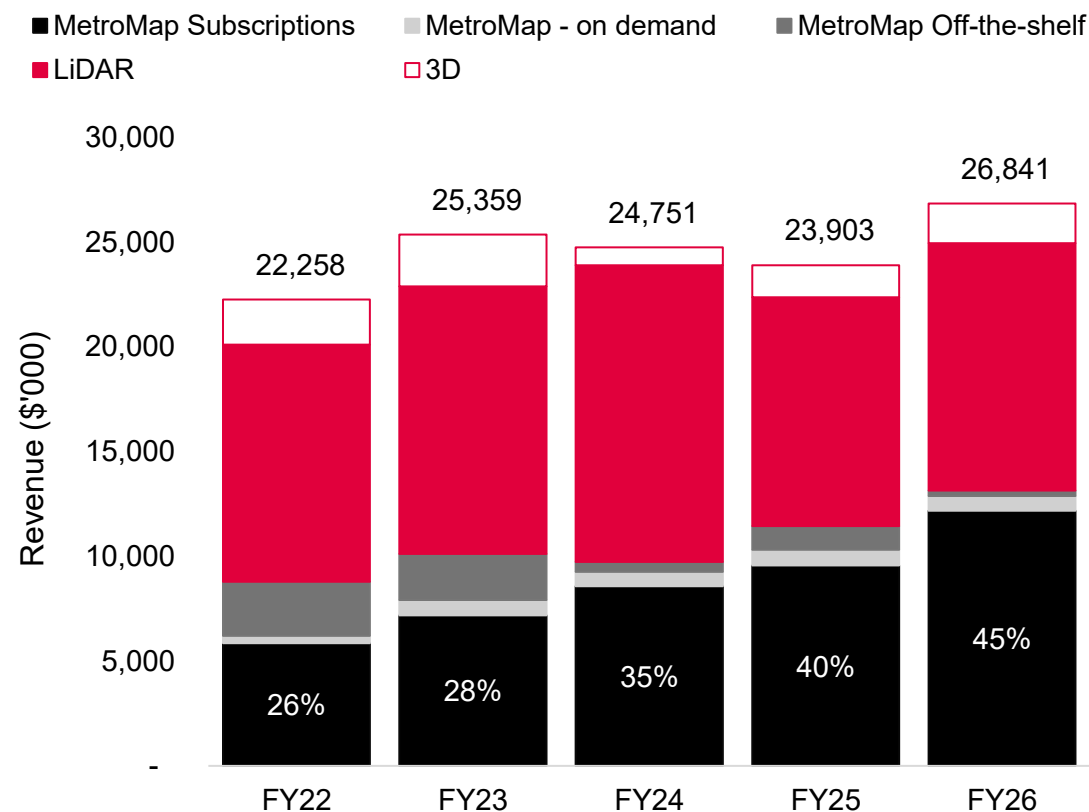
FY26 REVENUE GROWTH & QUALITY

Shift toward higher-quality, recurring subscription revenue continues

Revenue

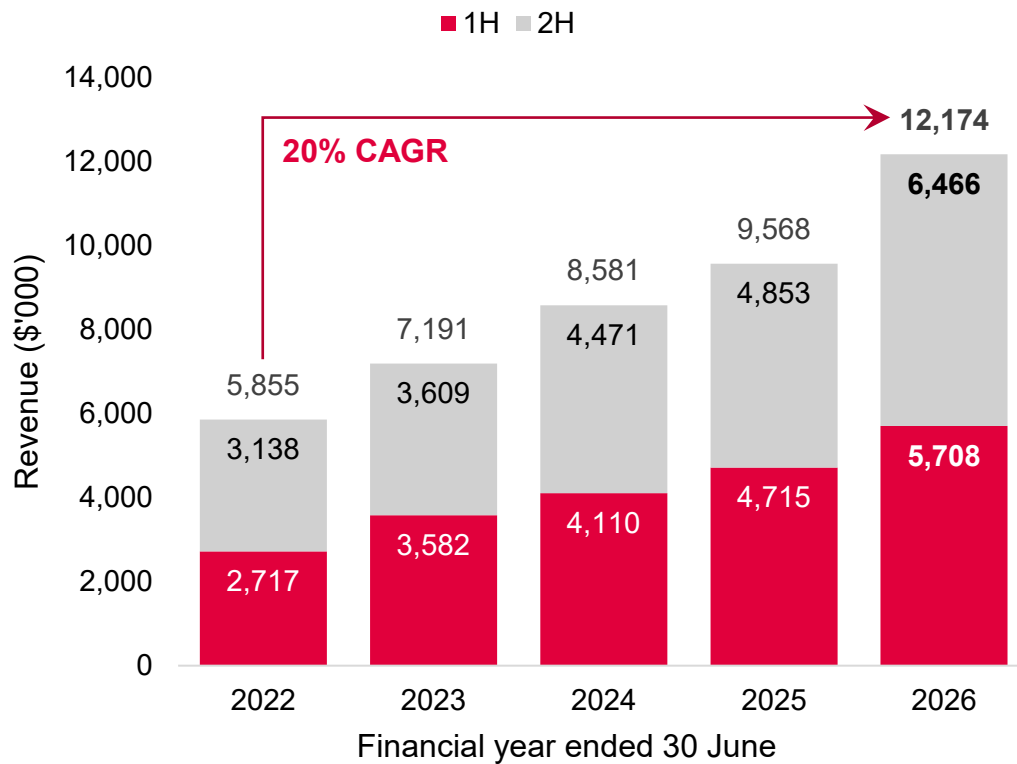
- Total revenue growth across subscriptions, LiDAR and Off-the-shelf dataset sales
- Subscription revenue of \$12.2m now represents a growing proportion of total revenue
- Continued migration from one-off sales to recurring contracts improves predictability
- Revenue mix increasingly aligned with a SaaS / DaaS operating model

Revenue composition shifting towards MetroMap

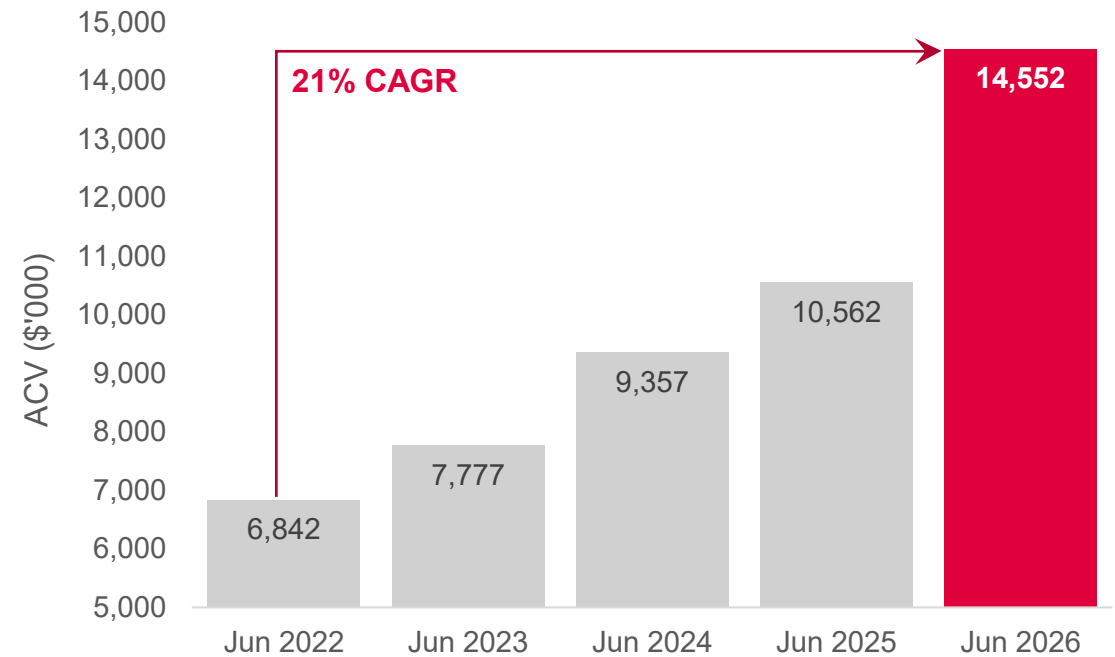


METROMAP FY26 OUTCOMES

MetroMap Subscription Revenue



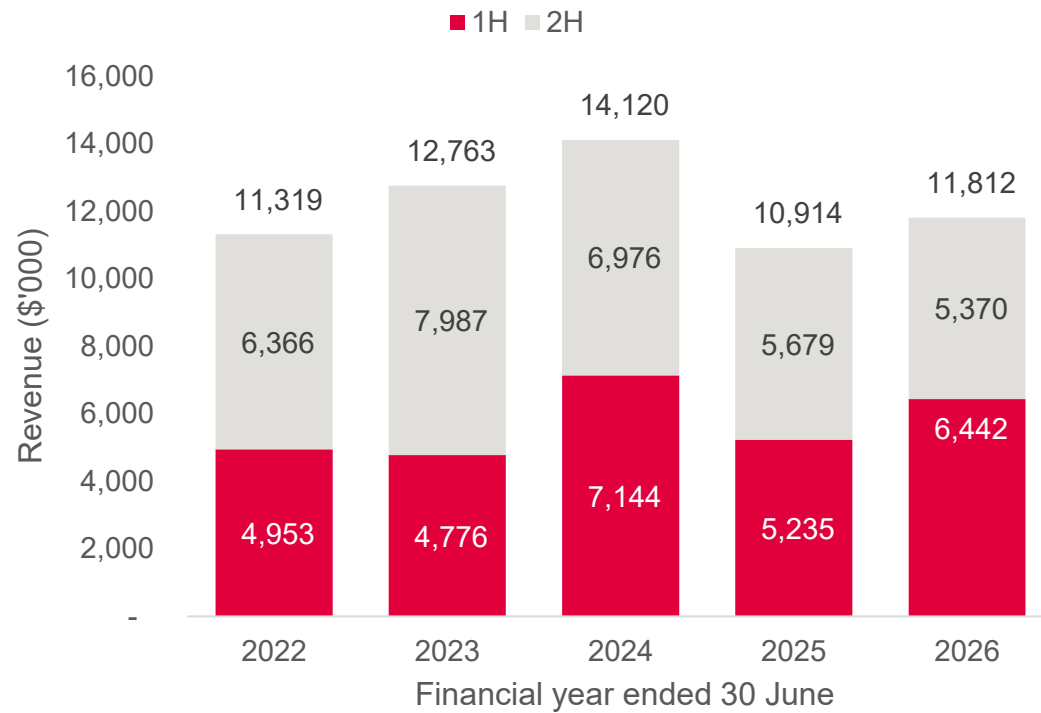
Annual Contract Value (ACV)



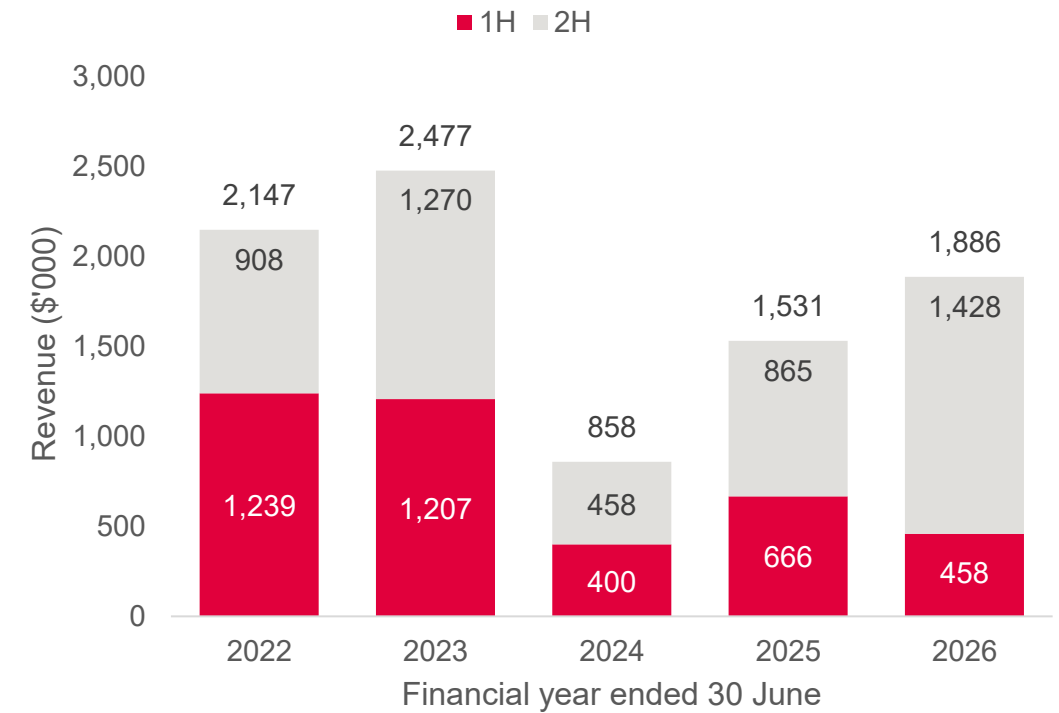
* Annual Recurring Revenue (ARR)

PROJECT REVENUE

LiDAR Revenue



3D Revenue



INVESTOR VALUE PROPOSITION

Clear inflection in Financials

- Double digit revenue growth
- Stability in cash balance
- Significant EBITDA growth
- Generating Free Cash

MetroMap

- Proven scalable SaaS/DaaS model
- MetroMap subscription product past breakeven
- Compelling product upgrades enhance value
- Fixed cost base

The Aerometrex team

- Sales team refreshed with industry veterans
- Strong Leadership team
- One Aerometrex operating model
- Expanded footprint with new Sydney office

Growth potential

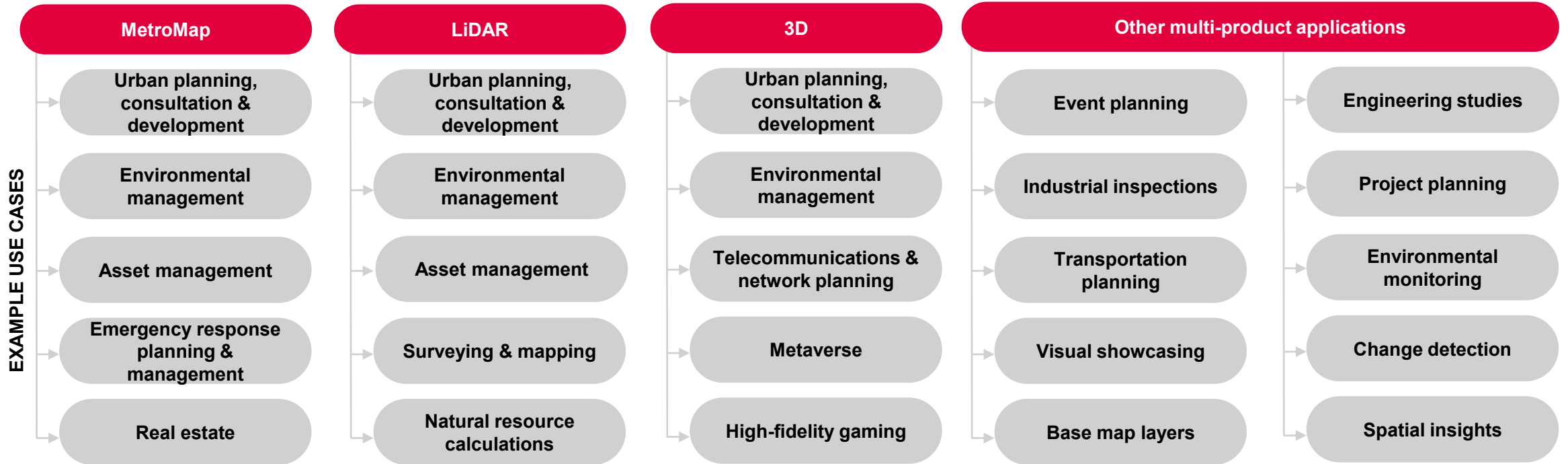
- Large TAM available in Australia with International options
- Corporate development opportunities exist
- AI/ML potential with huge data library
- Revenue upside without further expenditure

COMPANY INFORMATION

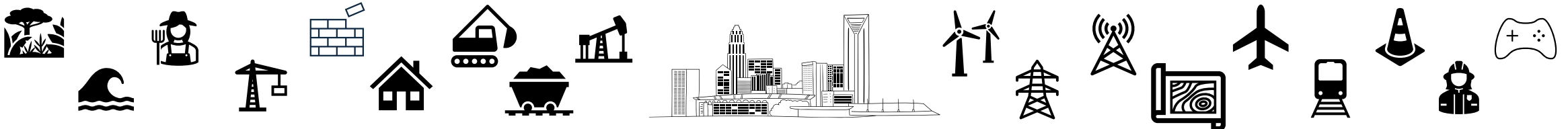
02

WIDE RANGING CUSTOMER SOLUTIONS

KEY PRODUCTS LINES



NUMEROUS INDUSTRY APPLICATIONS



VISION & PURPOSE STATEMENTS

Our Vision

- We provide insight to stimulate your imagination

Our Purpose

- To deliver customers quality & innovative geospatial solutions so they 'can see their world clearly'

Our Values

- Are perfectly 'CLEAR'



CORPORATE PROFILE

Capital Structure

25 August 2026

- **ASX Code** AMX
- **Shares on issue** 94.99m
- **Share Price** \$0.310/sh
- **Market Capitalisation** \$29.45m
- **Cash and Equivalents¹** \$3.56m

1. As at 30 June 2026

Board of Directors



Mark Lindh
Independent
Non-Executive Director,
Chair



Robert Veitch
Managing Director &
Chief Executive Officer



Peter Foster
Independent
Non-Executive Director

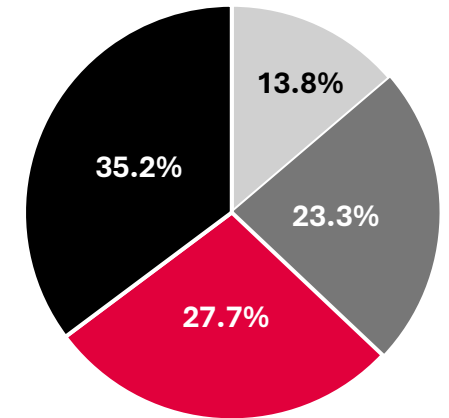


Matthew White
Non-Executive Director



Kaitlin Smith
Company Secretary

Major Shareholders



- Board
- Institutional Shareholders
- Founders
- Retail Shareholders

Top 20 Shareholders hold 75.22%
Top 100 Shareholders hold 89.82%



CONTACT INFORMATION

Robert Veitch
Chief Executive Officer

David Di Blasio
Chief Financial Officer

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This presentation has been approved by the Board of Aerometrex