



FULL-YEAR RESULTS

2025-26

Connected asset intelligence
Real world impact

GROWTH THAT COMPOUNDS



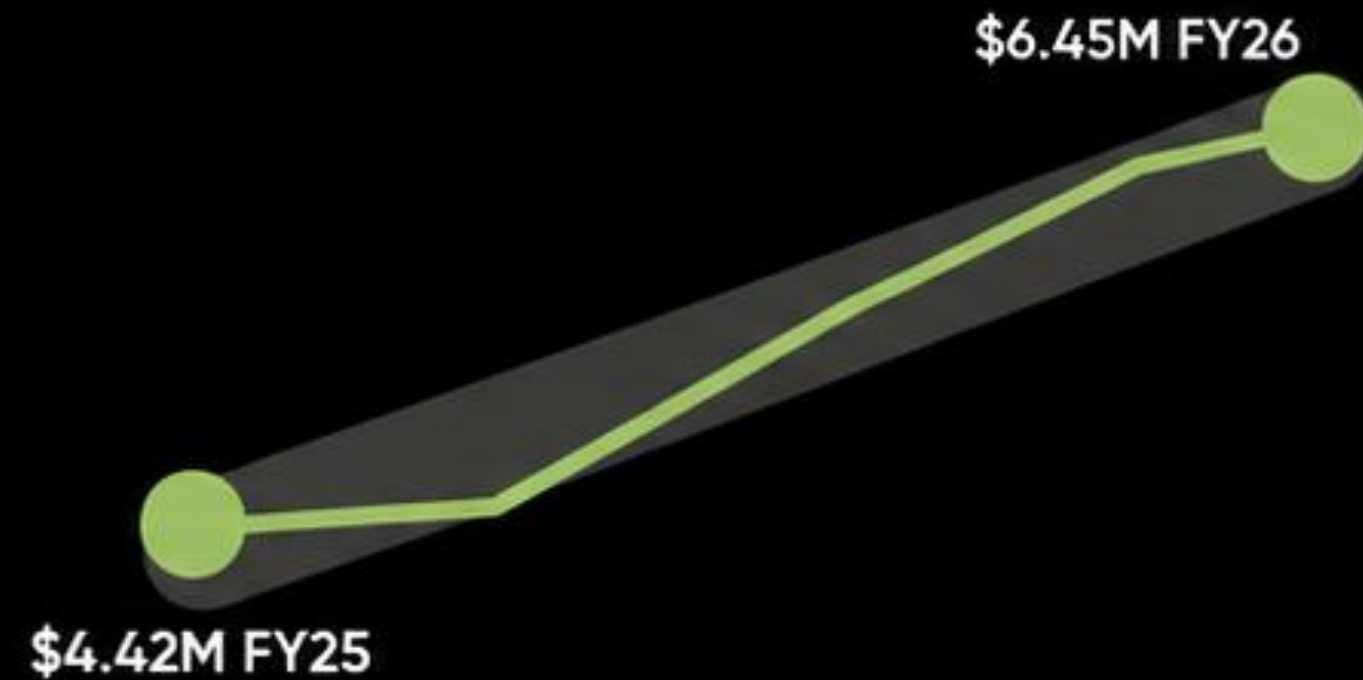
A larger recurring revenue base creates a stronger platform for future growth

ANNUAL RECURRING REVENUE

\$6.45M

+46% year-on-year

New customers, renewals and wider platform adoption created a larger recurring revenue base for future growth.



CASH POSITION

\$2.35M

AT 30 JUNE 2026
+53.5% YoY

\$3.50M

AT 25 AUGUST 2026
UNAUDITED

A stronger liquidity position provides greater capacity to invest for scale.

SALES REVENUE

\$6.67M

+32.7% year on year

Revenue from ordinary activities grew as the recurring base and customer delivery both expanded.

SALES REVENUE MIX

\$5.07M LICENSING / +25.9%

\$1.60M PROFESSIONAL SERVICES / +60.2%

Growth across both revenue streams.

BROADER CUSTOMER BASE

35.8%

TOP-THREE CONCENTRATION
down from 50.1%



Less reliance on the largest relationships.

STRONG SaaS METRICS

55

RULE OF 40

Growth and efficiency together, with existing customers expanding year on year.

110%

NET REVENUE RETENTION

PIPELINE INTO FY27

\$8M

TOTAL OPEN PIPELINE

Demand across every vertical, weighted towards late-stage opportunities.

\$4M

QUALIFIED & LATE-STAGE

STRONG FOUNDATIONS

RECURRING GROWTH

Investment in delivery capability and the operating platform supports the next phase of recurring revenue growth



FINANCIAL SNAPSHOT (\$'000)	FY26	FY25	CHANGE
ARR	\$6,449	\$4,416	+46.0%
Cash	\$2,353	\$1,533	+53.5%
PERFORMANCE SUMMARY (\$'000)	FY26	FY25	CHANGE
Sales Revenue	\$6,669	\$5,025	+32.7%
R&D Grants	\$546	\$497	+9.8%
Total Revenue	\$7,215	\$5,522	+30.7%
Total Costs*	\$5,932	\$4,264	+39.1%
EBITDA Pre-Corporate	\$1,283	\$1,258	+2.0%
Corporate Costs	\$625	\$594	+5.2%
EBITDA	\$658	\$664	-0.8%
Share-based Payments	\$742	\$691	+7.5%
D&A and net Finance Costs	\$343	\$420	-18.2%
PBT	(\$427)	(\$447)	-4.3%
Tax benefit	\$157	\$61	+158.8%
NPAT	(\$270)	(\$386)	-30.0%

*Full cost breakdown provided in Note 5 of the Annual Report.

OPERATING METRICS

73%

Licensing Gross Margin

17%

S&M as % of Revenue

22%

R&D as % of Revenue

20%

G&A as % of Revenue

FY26 was about building for the next phase of growth.

We invested in delivery capability and our operating platform to support continued recurring revenue growth, while maintaining broadly stable EBITDA and a strong margin profile.

OUR VISION AND MISSION



To be a global SaaS leader in enterprise asset management by making essential infrastructure easier to manage.

OUR VISION

OUR MISSION

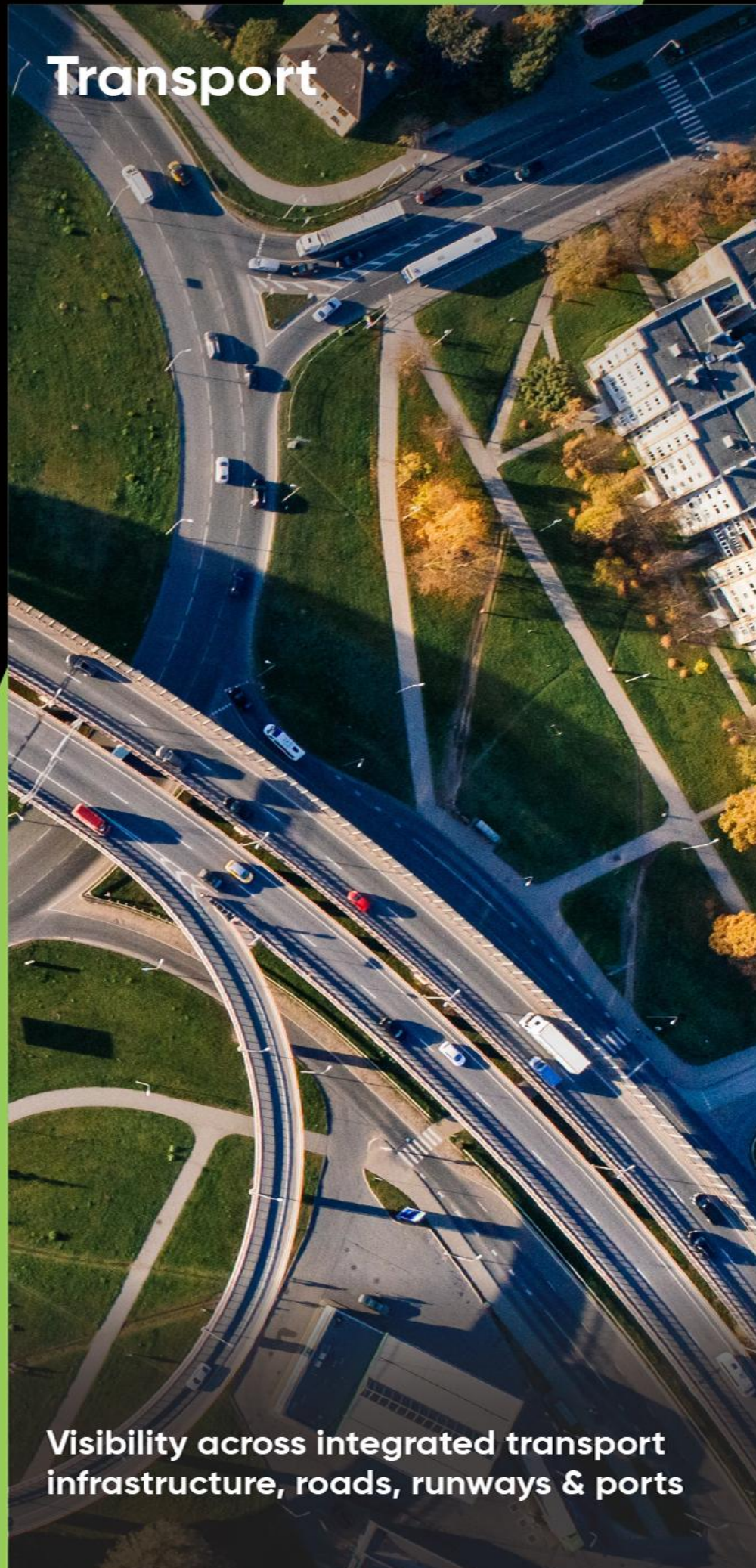
To make asset management easy and more collaborative by building a platform teams love to use every day.

OUR VERTICALS

Asset Vision

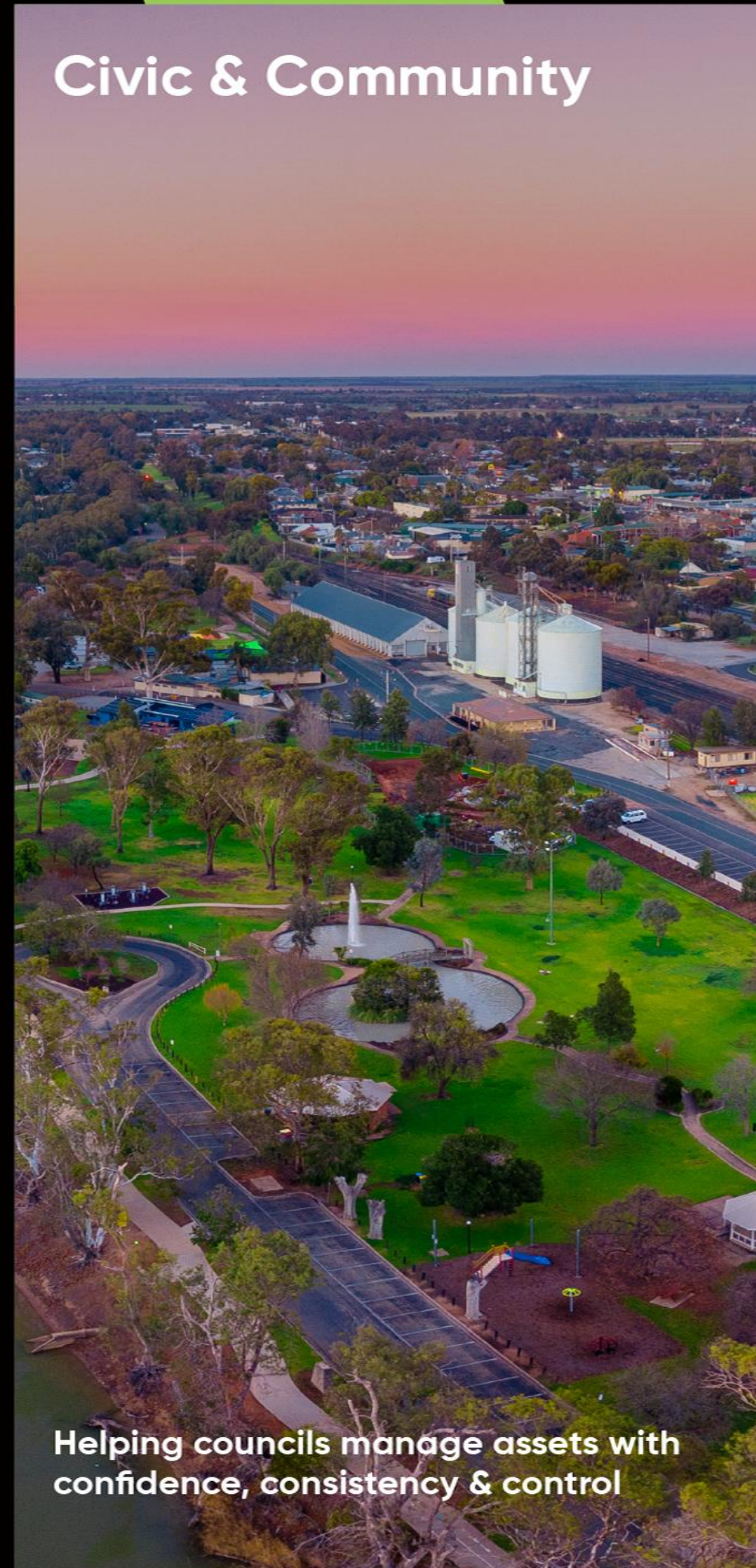
Enterprise Asset Management
for essential infrastructure

Transport



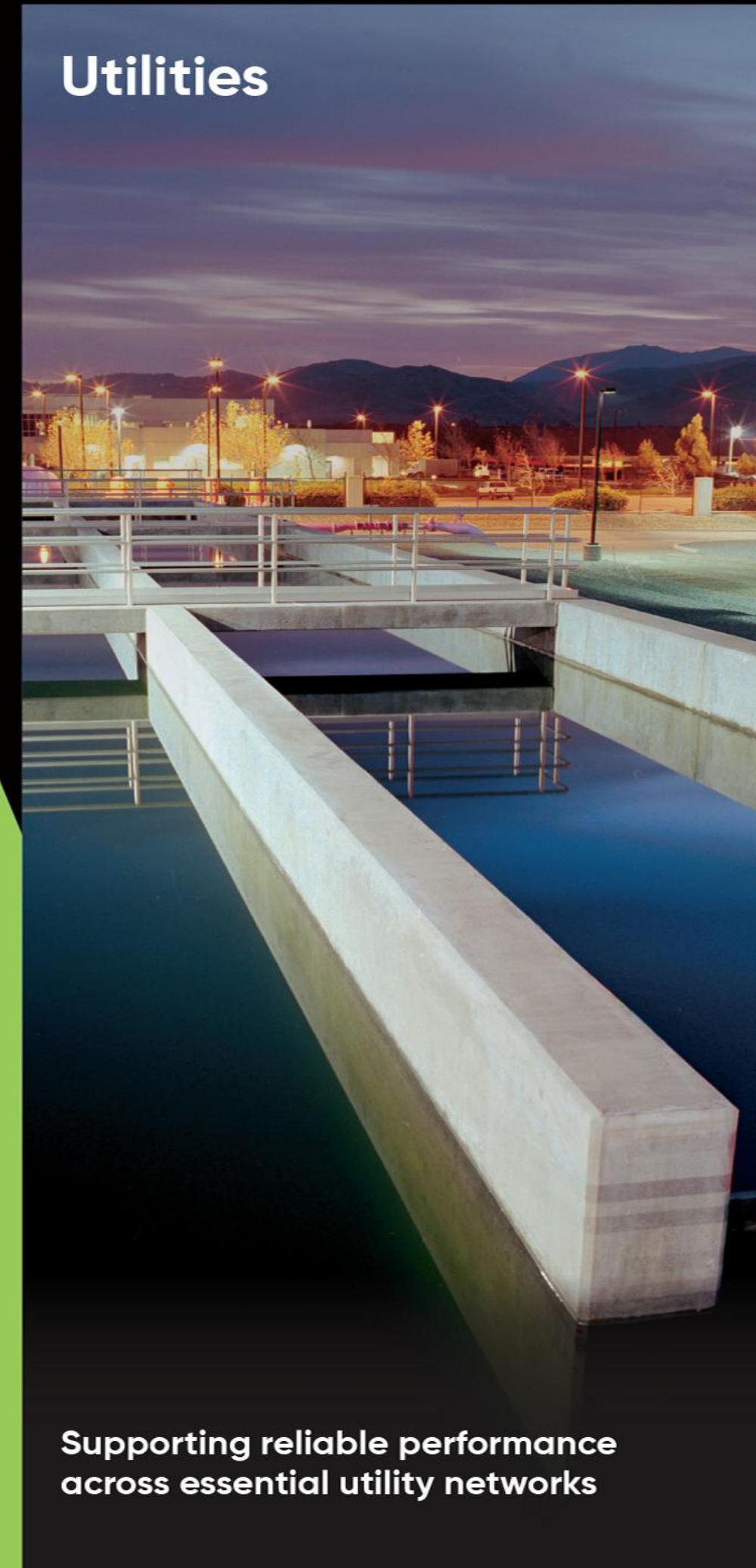
Visibility across integrated transport infrastructure, roads, runways & ports

Civic & Community



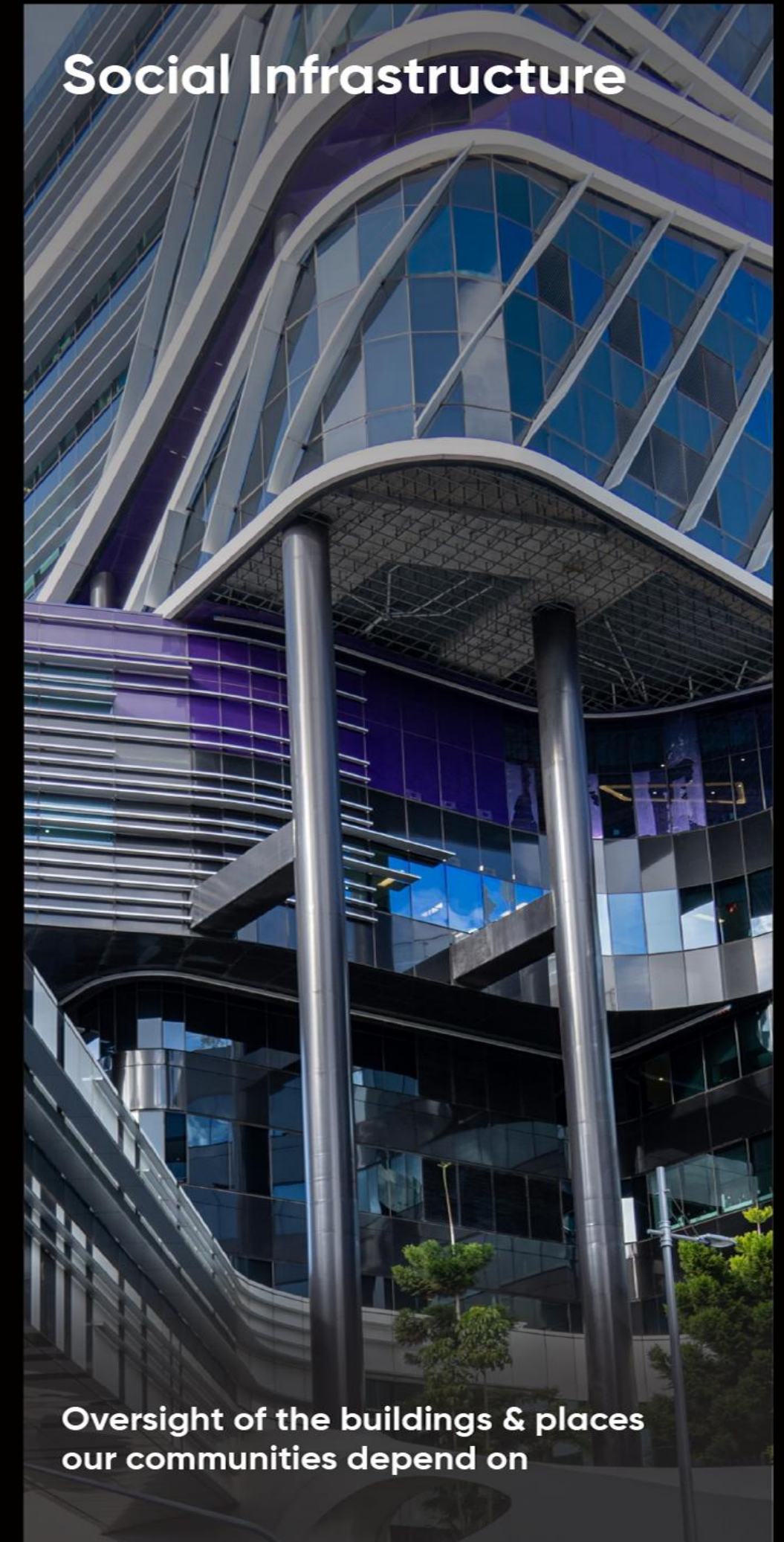
Helping councils manage assets with confidence, consistency & control

Utilities



Supporting reliable performance across essential utility networks

Social Infrastructure



Oversight of the buildings & places our communities depend on

OUR CUSTOMERS



Public and private infrastructure owners and maintainers across Australia. Long-term, low-churn contracts underpin a growing recurring revenue base, with a qualified pipeline exceeding \$4 million across all target verticals.



WHY WE WIN

- 📍 Customers advocate for Asset Vision in competitive tenders
- 📍 Easy to use, fast to deploy and cost-effective to implement
- 📍 Highly configurable without heavy customisation
- 📍 Infrastructure expertise, not just software expertise
- 📍 Australian-based support with close to weekly product releases
- 📍 AI in production today, not on a roadmap

OUR PLATFORM



One connected platform for
the entire asset lifecycle –
plan, build, operate & retire



ONE SOURCE OF TRUTH

All asset and work data connected across
your organisation and supply chain.



CONNECTED TEAMS

Field crews, contractors and office teams
working from the same live information.



BETTER DECISIONS

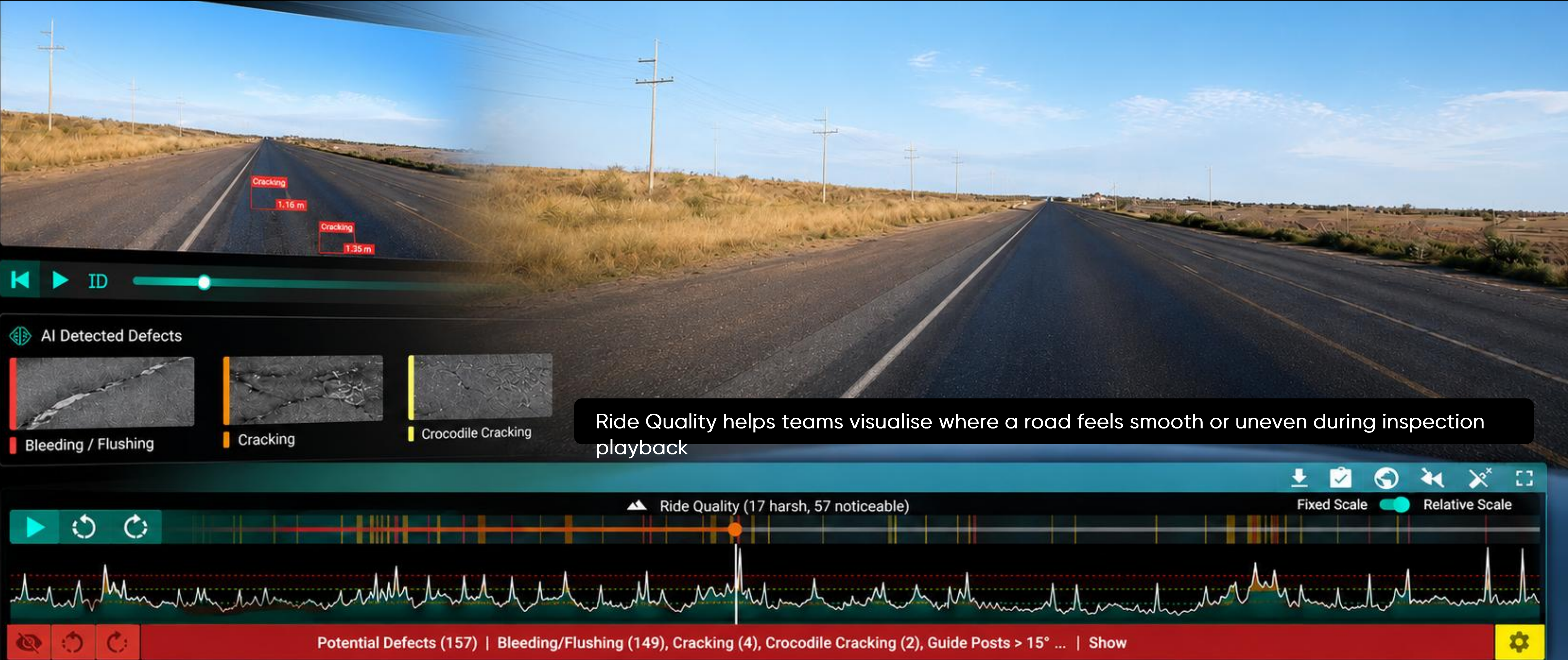
Real-time visibility and actionable insights
to improve reliability, safety and value.



OUR INNOVATION – AUTOPILOT



Our view on AI is simple: it should make everyday work easier and safer, not add complexity or change how teams operate. That's why AI in Asset Vision is built directly into the workflows people already use.



OUR INNOVATION – AI PLATFORM INTEGRATION



Asset Vision connects approved AI assistants to live asset, inspection, defect, job and works-history data.

Ask when a road was last inspected, what defects were recorded or which jobs remain open.



PROMPT

When was this road
last inspected—and
what was found?



ANSWER

Last inspected 14 May.
Edge failure recorded.
Repair job AV-1842 is open.



ASK

Use plain language across assets,
inspections, jobs and defects.



UNDERSTAND

Surface relevant records, patterns,
overdue work and context.



ACT

Support triage, briefings, reporting
and follow-up decisions.

AVAILABLE THROUGH LEADING AI PLATFORMS

Microsoft 365 Copilot agent | Chat GPT plugin | Claude connector

OUR PEOPLE

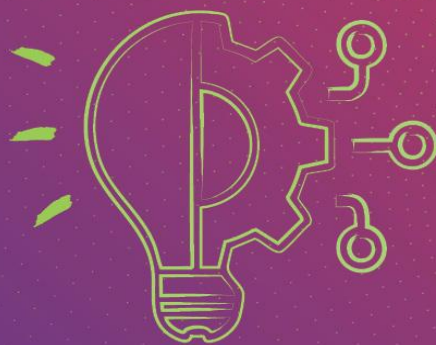


We restructured around our industry verticals, with experienced leaders accountable for growth and delivery. We strengthened account management and delivery capability, aligned incentives to long-term shareholder value, and achieved another year of 100% staff retention.



Here for the long haul

We work side-by-side with clients, partners, and teammates to create long-term value.



Always Innovating

We challenge the status quo with evolving technology



Reliable and Trustworthy

Our customers rely on us because our platform and people deliver on what matters.



Intuitive by Design

We turn complexity into simplicity so infrastructure decisions are confident, fast, and data-informed.



Built for the Real World

Built for real conditions and real constraints, across the whole asset lifecycle.

OUR STRATEGY

Scale our proven Australian model into adjacent infrastructure markets and selected international opportunities.



Horizon 1 – FY27 Priorities

Strengthen our leadership in Transport, Civic & Community

- Turn FY26 wins into highly referenceable customers
- Grow market share across Transport, Civic & Community
- Drive account expansion, cross-sell and reference-led new business
- Continue product and AI innovation that delivers measurable customer value

Horizon 2 – Scale opportunity

Scale the platform across new verticals and geographies

- Scale Utilities and Social Infrastructure
- Deepen our national footprint across infrastructure markets
- Take proven Transport capability selectively into international markets
- Pursue complementary partnerships and acquisitions where they accelerate growth

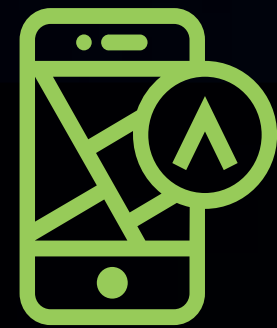
OPERATING PRINCIPLE

Prioritise market share and revenue growth, while maintaining disciplined investment, strong SaaS fundamentals and positive cash generation.

WHY **ASSET VISION**



A proven platform with strong SaaS fundamentals, a growing Australian market position and significant long-term expansion potential.



PROVEN PLATFORM

End-to-end EAM platform proven across government, transport, utilities and social infrastructure.



LARGE & GROWING MARKET

Essential infrastructure operators face ageing assets, constrained budgets and increasing compliance requirements, driving demand for modern asset management platforms.



EXPERIENCED TEAM

Deep infrastructure, asset management and SaaS expertise across product, delivery and growth.



STRONG SAAS FUNDAMENTALS

Recurring revenue, high retention, improving operating leverage and a debt-free balance sheet.



CLEAR GROWTH LEVERS

Scale core verticals, expand existing accounts, grow partner channels and selectively acquire complementary capability.



AI & PRODUCT LEADERSHIP

AI already embedded in customer workflows, rapid weekly releases and an architecture built for the next generation of asset management.

Building asset intelligence for essential infrastructure