CENTREPOINT ALLIANCE

FULL YEAR RESULTS 2026

Results presentation & strategy update

John Shuttleworth
Chief Executive Officer

Brendon Glass
Chief Financial Officer

25 August 2026

centrepointalliance.com.au · ASX: CAF

IMPORTANT INFORMATION

DISCLAIMER

This presentation is for general information purposes only and should be read in conjunction with the Full Year Financial Report for the twelve months ending 30 June 2026 and the Appendix 4E lodged with the Australian Securities Exchange by Centrepoint Alliance Limited (ASX:CAF) on 25 August 2026. This presentation does not provide recommendations or opinions in relation to specific investments or securities. This presentation has been prepared in good faith and with reasonable care. Neither CAF nor any other person makes any representation or warranty, express or implied, as to the accuracy, reliability, reasonableness or completeness of the contents of this presentation (including any projections, forecasts, estimates, prospects and returns), and any omissions from this presentation. To the maximum extent permitted by law, CAF and its respective officers, employees and advisers disclaim and exclude all liability for any loss or damage (whether or not foreseeable) suffered or incurred by any person acting on any information (including any projections, forecasts, estimates, prospects and returns) provided in, or omitted from, this presentation or any other written or oral information provided by or on behalf of CAF. It is not intended that this presentation be relied upon and the information in this presentation does not take into account your financial objectives, situations or needs. Investors should consult with their own legal, tax, business and/or financial advisers in connection with any investment decision. All numbers are as at 30 June 2026 unless otherwise stated. Numbers and percentages may not add up and may not reconcile to statutory accounts, due to rounding.

The release of this announcement has been authorised by the Board of Directors.

01

RESULTS AND BUSINESS UPDATE

John Shuttleworth · Chief Executive Officer

CENTREPOINT ALLIANCE

FY26 RESULTS SUMMARY

Centrepoint delivered another year of profitable growth and is positioned for continued expansion.

- Five years of execution has transformed the business.
- Our licensee franchise is strong.
- The Salaried Advice Business is emerging as a material growth platform.
- Acquisitions have expanded earnings and validate the company's capital-allocation approach.
- Operating margins have continued to improve as the business scales.
- Strong shareholder returns demonstrate value creation.
- A historical record of execution provides credibility for a pathway to higher future earnings.

SNAPSHOT OF FY26 RESULTS

ANOTHER YEAR OF PROFITABLE GROWTH

NORMALISED EBITDA[1]

$12.3m

▲ **+16%** on FY25

FY26 result highlights another year of profitable growth, led by stronger normalised EBITDA and underlying earnings.

NET REVENUE

$43.0m

+5% on FY25

PROFIT BEFORE TAX[2]

$7.3m

In line with FY25

FINAL ORDINARY DIVIDEND

1.75¢

Fully franked, payable 6 October 2026
3.0¢ total ordinary for the year

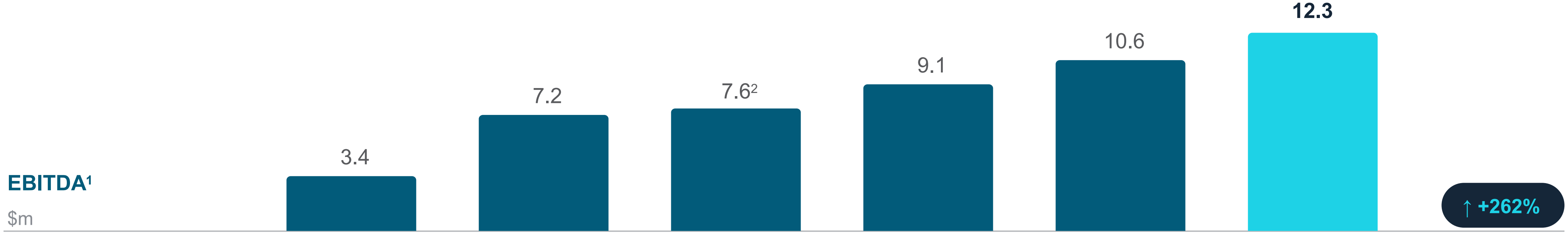
CASH AT 30 JUNE 2026[3]

$14.4m

1. Excludes LTI and One-off costs. Figures marked with placeholder values are subject to final release.
2. Excluding deferred earn out release in FY25, up 22% on PCP
3. Cash movement primarily driven by $10.6m gross cash from operations, $1.4m net NAB borrowings and $0.5m interest income, partially offset by $0.6m one-off costs, $0.9m working capital movements, $2.2m income tax paid, $0.4m ORFR funding, $6.1m dividends paid and $1.6m of other cash outflows.

SIX YEARS OF PROFITABLE GROWTH

Acquisitions, organic growth and cost discipline have delivered stronger earnings, efficiency and shareholder returns.



	FY21	FY22	FY23	FY24	FY25	FY26	5-YR
Net revenue	$28.1m	$31.2m	$32.5m	$36.1m	$40.9m	**$43.0m**	**+53%**
Full time employees	90	104	100	125	125	**119**	**+32%**
Cost to income ratio[3]	88%	77%	77%	75%	74%	**71%**	**−19%**
Profit before tax	$1.5m	$2.6m	$6.6m[2]	$5.6m	$7.3m	$7.3m	+387%
Dividends paid	**4.0¢**	**2.5¢**	**2.0¢**	**3.0¢**	**3.0¢**	**3.0¢**	
	Base year	**Acquisition** ClearView · Matrix · LaVista	**Divestment** Ventura — managed funds	**Acquisition** Financial Advice Matters	**Advice Review** **Book** Brighter Super	**Acquisition** Cairns · Pinnacle Wealth[4]	

1. Normalised EBITDA (excluding LTI, One-Off Costs & Asset Sales) 2. Ventura funds divested July 2022 for $1.7m 3. Cost to income ratio excludes asset sales, LTI and one-off costs
4. Completed post 30 June 2026

CENTREPOINT ALLIANCE

TOTAL SHAREHOLDER RETURN

130% SHAREHOLDER RETURN SINCE JULY 2021

CUMULATIVE TSR

130%

Share price appreciation plus dividends, FY21 base year to FY26.

A total of **17.5 cents per share**, totalling **$31.6m**, has been returned to shareholders since February 2021 — **13.0 cents ordinary** and **4.5 cents special** — alongside share-price growth from $0.22 to $0.37.

Per share ($)	FY21 Base year	FY22 Year 1	FY23 Year 2	FY24 Year 3	FY25 Year 4	FY26 Year 5	Total
Share price[1]	0.22	0.29	0.23	0.29	0.39	**0.37**	—
Total dividends / share	0.040	0.025	0.020	0.030	0.030	**0.030**	**0.175**
Ordinary / share	0.010	0.015	0.015	0.030	0.030	**0.030**	**0.130**
Special / share	0.030	0.010	0.005	0.000	0.000	**0.000**	**0.045**
Total dividends paid ($m)	5.8	3.9	3.9	5.9	6.0	**6.1**	**31.6**

1. Closing share price June 30 each year

STRATEGIC CONTEXT

THE NEED FOR ADVICE HAS NEVER BEEN GREATER

THE SCALE OF THE POOL

$19.2tn

in household wealth[1]

$4.4tn

in superannuation[2]

$13.0tn

in land and dwellings[1]

2.5m

Australians retiring this decade [4]

~2.1m

Australians aged 50+ with $250k+ in super[3]

The great shift from accumulation to retirement — driven by an ageing population, as the baby-boomer cohort moves from building wealth to drawing an income from it.

Increased complexity through the interplay of superannuation, retirement, tax and social security — decisions that collide precisely at the transition to retirement.

Reduced accessibility to advice — demand is rising as adviser numbers fall: **more demand, fewer advisers**.

Superannuation is now the world's 4th-largest pension pool — $4.4 trillion and on track to become the 2nd-largest globally by the early 2030s.

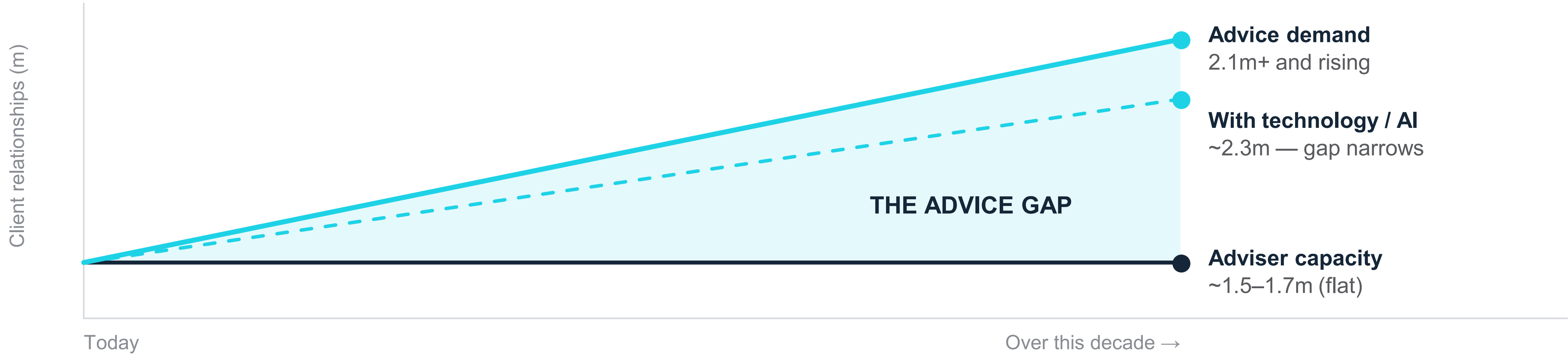
Longevity — Australians are living longer, raising the risk of outliving their retirement savings and sharpening the need for a drawdown strategy.

1. ABS, Australian National Accounts: Finance and Wealth, December 2025 quarter (released March 2026) 2. APRA, Quarterly Superannuation Statistics, March 2026
3. ATO / ASFA, superannuation account balances, June 2023 (individuals aged 50+ with balances above $250k; excludes non-super wealth) 4. PwC, Value in Motion, 2026

STRATEGIC CONTEXT

A STRUCTURAL TAILWIND FOR ADVICE

Adviser supply is fixed while demand rises — technology extends capacity without closing the gap.



SUPPLY IS STATIC, NOT GROWING

- Adviser numbers have stabilised at **~15,000** — new entrants now broadly replace those who exit, holding the profession at a stable base. [1]
- Capacity is effectively fixed: ~15,000 × ~100–112 clients ≈ **~1.5–1.7m** active client relationships.[1, 4]

DEMAND KEEPS RISING

- **~2.1m** Australians aged 50+ already hold $250k+ in super — the level at which advice becomes genuinely valuable — and the cohort grows as it ages. [2]
- **2.5m** Australians will retire this decade, arriving at the life stage where advice matters most. [3]
- Demand grows structurally each year; supply does not.

TECHNOLOGY EXTENDS CAPACITY — THE GAP REMAINS

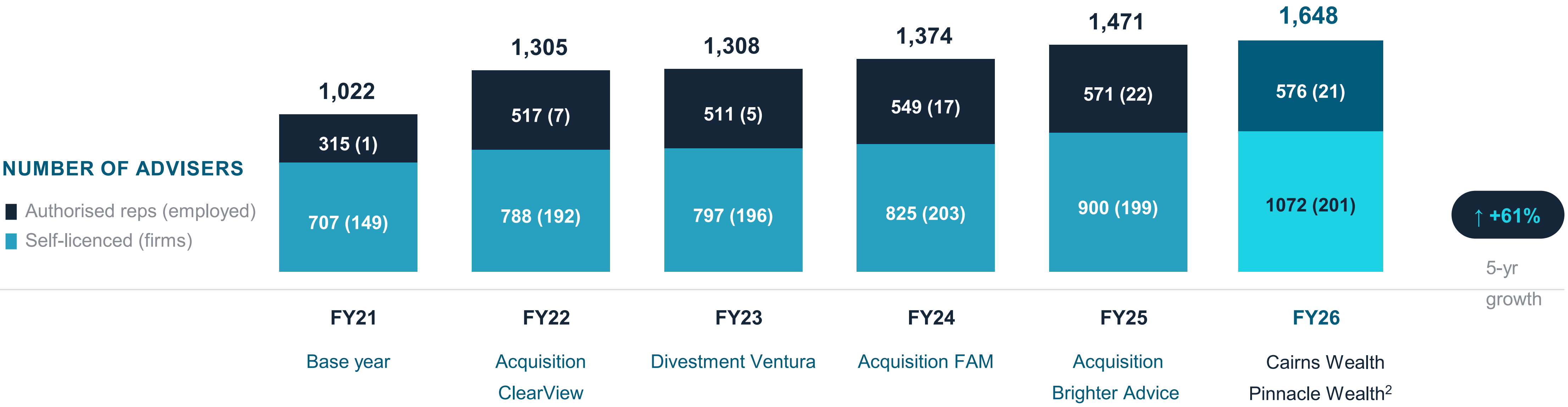
- AI and better advice administration lift productivity — advisers manage ~112 clients today but aspire to **~152** once the SoA/RoA burden eases. [4]
- Even fully realised, that lifts the base toward **~2.3m** relationships — still short of ~2.1m advice-suited pre-retirees alone. The gap narrows; it does not close.

1. ASIC Financial Adviser Register (via Wealth Data), August 2026 2. ATO / ASFA, superannuation account balances, June 2023 (individuals aged 50+ with $250k+; super only)
3. PwC, Value in Motion, 2026 4. Colonial First State, Empowering Advice Through Technology survey, 2025

ADVISER FRANCHISE · FY21–FY26

ONE OF THE MARKET'S STRONGEST ADVICE FRANCHISES

Centrepoint finished FY26 as the **#2 licensee**, with 576 advisers operating under our licence and 201 self-licenced firms with an estimated 1,072 advisers.



1. Source: Wealth Data analysis of ASIC register, June 2026. Figures in brackets are firms / employed advisers   2. Completed post 30 June 2026

ADVISERS WITHIN THE FRANCHISE REMAIN STRONG

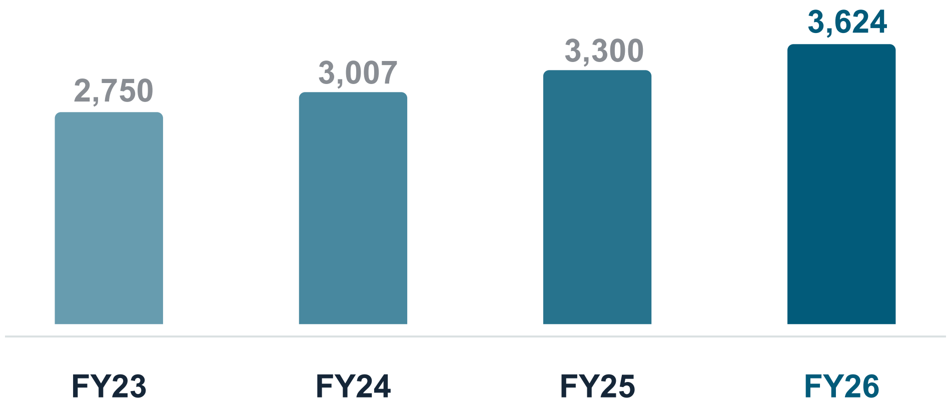
Advisers are earning more from each client while keeping their books broadly steady — the signature of a franchise moving up-market.

FEE PER CLIENT IS RISING

+32% growth in the average ongoing fee per client over four years, to **$3,624**

Average clients per adviser held broadly flat (~93), so this reflects a shift toward **higher-value clients**, not bigger books.

ANNUALISED FEE PER CLIENT ($)

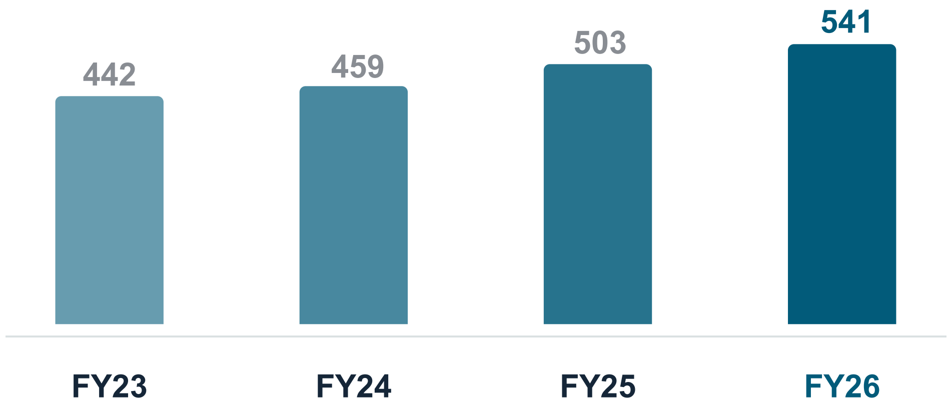


REVENUE PER ADVISER IS RISING

+22% growth in annual revenue per adviser over four years, to **$541k**

Ahead of inflation across the period. Advisers are lifting revenue by charging more per client.

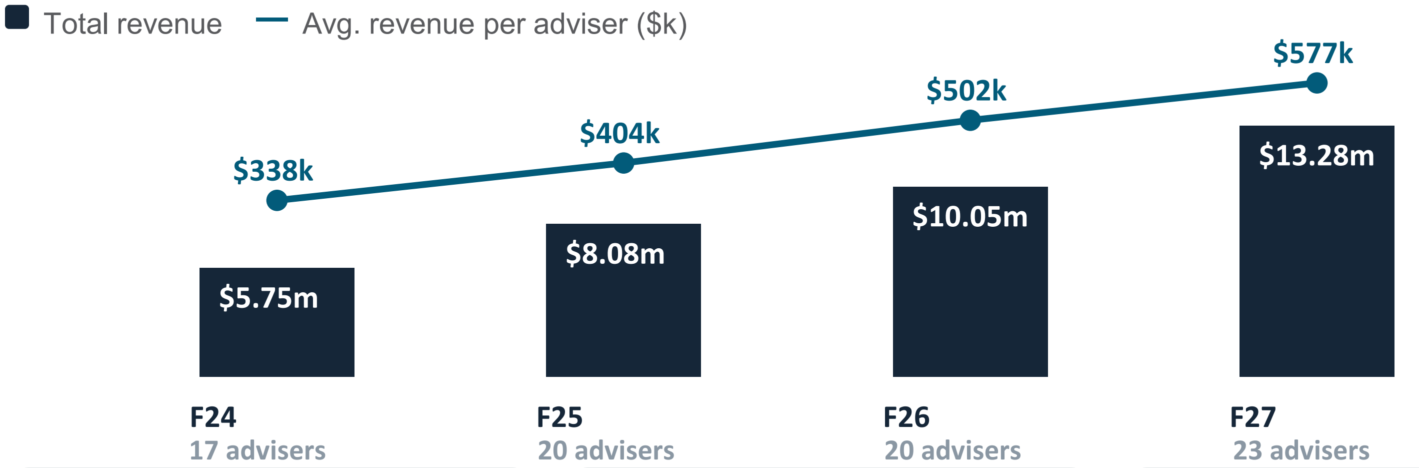
REVENUE PER ADVISER ($000)



Source: Centrepoint Alliance internal data (Commpay / Data Fabric) — ongoing service fees, FY23–FY26.

SALARIED ADVICE: AN EMERGING GROWTH PLATFORM

Salaried advice is a developing growth platform — driven by rising per-adviser productivity, not headcount alone.



2.3×

Revenue **2.3× over three years** while adviser numbers grow modestly — productivity per adviser is doing the work.

AI-enabled productivity

File notes, transcription and RoA generation cut administration, returning time to client-facing work.

Managed account adoption

Professional portfolio management and rebalancing improves client outcomes and frees adviser capacity.

Repricing to market

Ongoing fees per client moving to market benchmarks.

New client acquisition

Referral flow and unmet demand for advice.

F28–F29 FORWARD

+$150k revenue per adviser → **+$3.45m** incremental revenue → **50% margin** → **$1.725m** annual contribution

F28–F29 forward modelling; illustrative of the platform's operating leverage.

ICONIQ: PATHWAY TO $1 BILLION

A full-featured platform, highly competitive with the majors

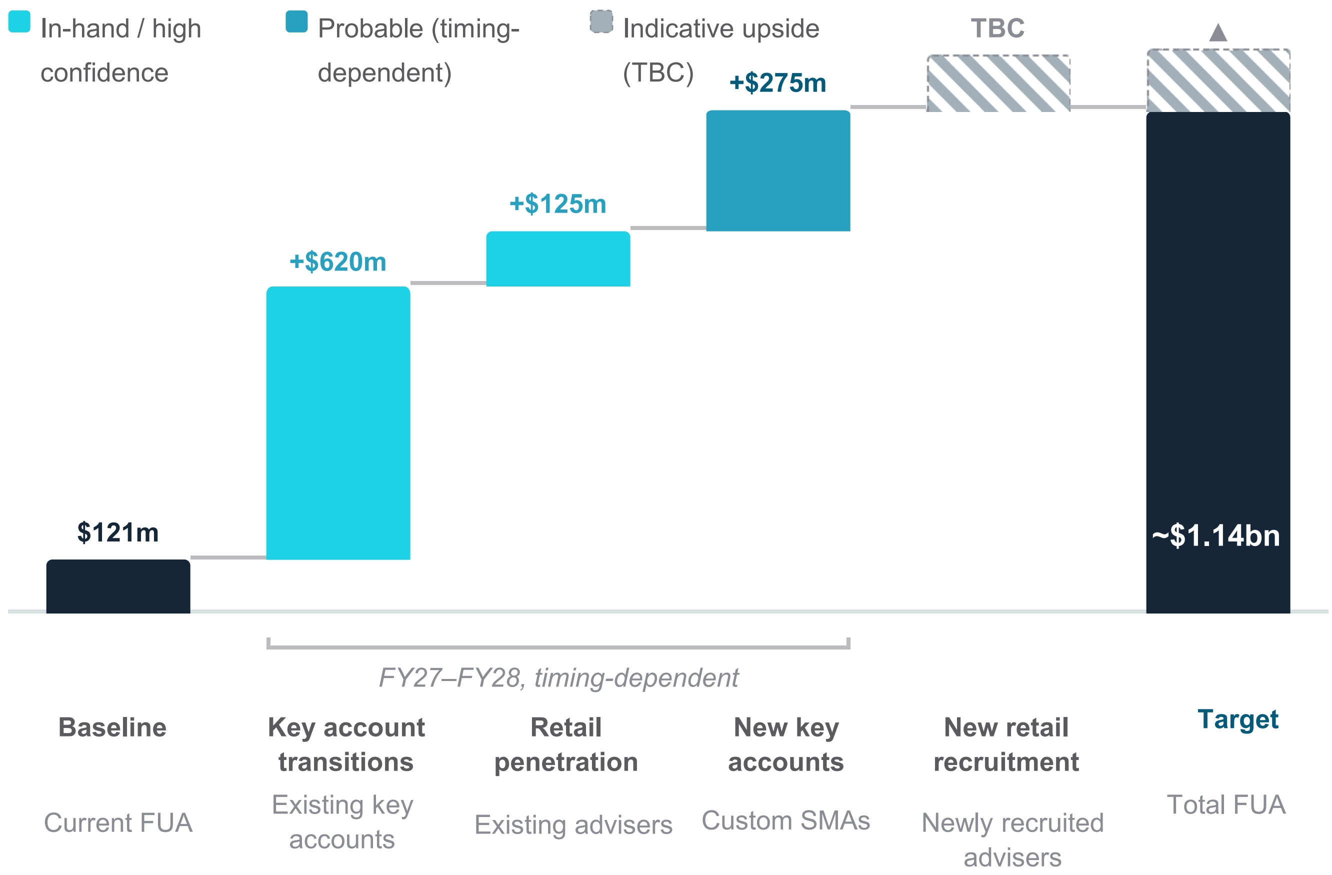
- **Technology and experience** — advisers rate on par with the incumbent platforms
- **Sharp pricing** — no minimum standing fee, fee caps across most admin fees, competitive on both IDPS and Super
- **Custom SMAs** stood up in 2–3 months with reputable asset consultants
- **"Red-carpet" service** — dedicated implementation executive, hands-on training and ongoing support

Proposition validated — key accounts are transitioning

- Combined client books **exceeding $1bn** across key accounts now transitioning to the platform
- Further key-account pipeline in progress, targeting custom SMAs with external asset consultants
- Institutional investors point to platforms and asset management as the group's key re-rating driver

FUA BUILD-OUT — THE LEVERS TO $1BN

Illustrative

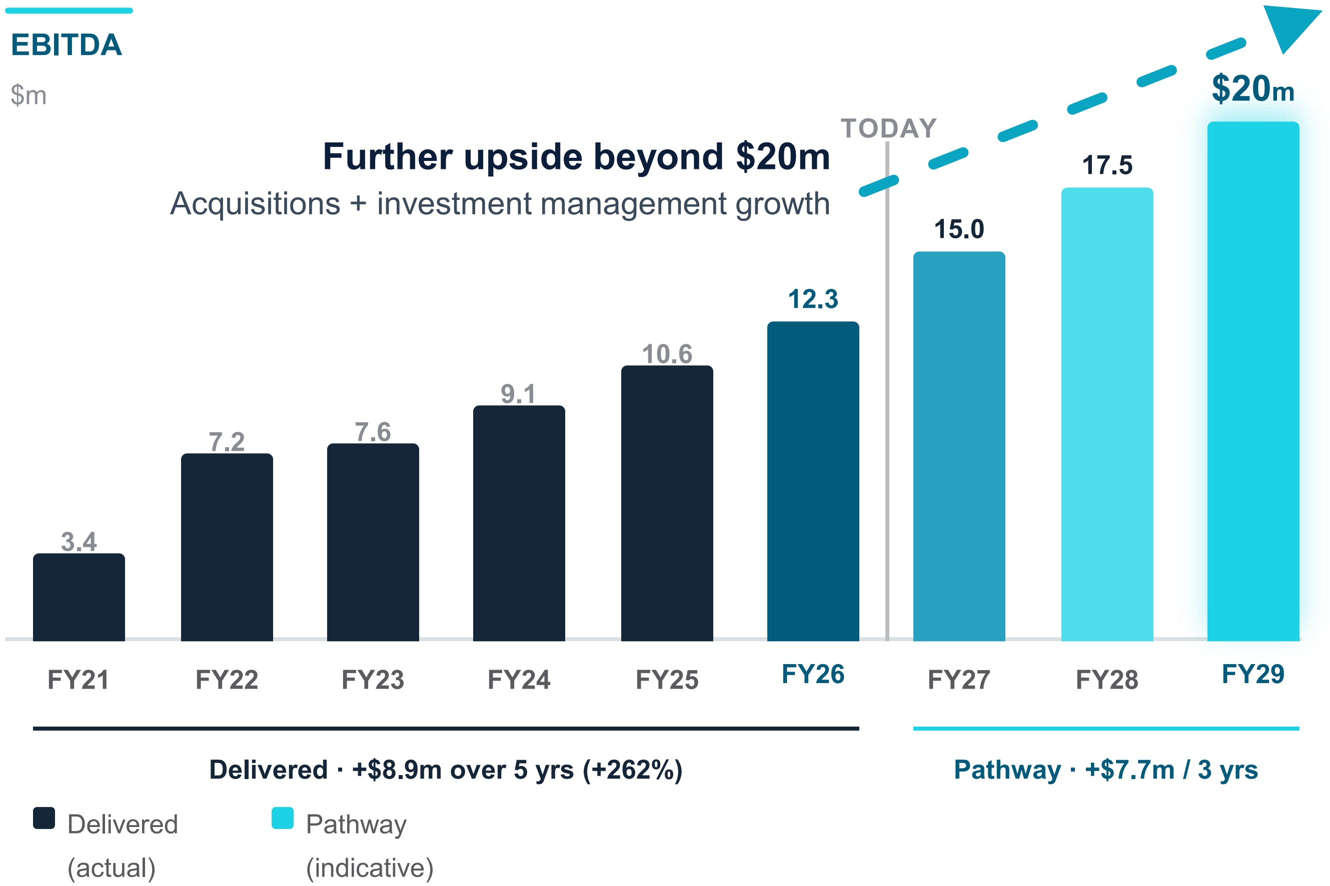


Illustrative, based on the IconiQ flows model. Modelled levers build to ~$1.14bn; the largest driver is the existing key-account transition pipeline, whose timing is not yet fixed. New retail adviser recruitment is shown as indicative upside above the modelled total (TBC).

OUTLOOK · PATHWAY TO $20M EBITDA

A CLEAR PATHWAY TO $20 MILLION OF NORMALISED EBITDA

Normalised EBITDA has grown **+262% over the last five years**. The pathway to **$20 million** extends that same trajectory, through drivers that are largely identified or already acquired.



Historic FY21–FY26 normalised EBITDA (actual). FY27–FY29 illustrative only, reflecting a management framework to be confirmed and reconciled to the financial plan before use; uplift drivers sourced from the FY26–FY29 EBITDA walk.

WHAT DRIVES THE NEXT $7.7M

FY27 UPLIFT DRIVERS

Adviser fees	+$2.1m
Salaried advice	+$1.55m
Platforms	+$0.4m
Advice M&A	+$0.65m
Direct costs	−$2.0m

FY28 & FY29 UPLIFT — FIXED COST BASE

Advice fees	+$3.0m
Salaried advice	+$3.5m
Direct costs	−$1.5m

The forward pace is consistent with a proven five-year record of growing EBITDA — now underpinned by drivers largely identified or already acquired.

EVERY ACQUISITION HAS DELIVERED

Five transactions, **$24.5m** total consideration and only **$12.5m of cash** deployed — each deal adding scale, earnings and salaried advice capacity.

FY22

ClearView Financial Advice

Licensee & Advice

CONSIDERATION

$12.0m

More than doubled Group EBITDA to $7.2m. Escrowed CAF scrip — a highly accretive, equity-funded transaction that materially expanded adviser scale.

FY24

Financial Advice Matters (FAM)

Financial Advice

CONSIDERATION	MULTIPLE
$8.3m	4.3x

Added $6.1m of FY23 revenue. $4m debt funded; lifted salaried adviser numbers from 4 to 17 and launched the salaried-advice platform.

FY25

Brighter Super advice book[1]

Financial Advice

CONSIDERATION	MULTIPLE
$1.2m	4.3x

Debt-funded bolt-on. Scaled up the high-margin salaried advice services at an attractive entry multiple.

FY26[2]

Cairns and Pinnacle Wealth

Financial Advice

CONSIDERATION	MULTIPLE
$3.0m	4.6x

$0.65m derived EBITDA. The Astute Financial Management referral relationship evidences a repeatable, succession-driven pipeline.

1. Consideration reflects intangible additions recognised on completion, per the FY25 results presentation.
2. Announced 1 June 2026; final settlement of $2.9m (net of adjustments) completed 2 July 2026, within FY27.

Source: Centrepoint Alliance ASX announcements and financial results presentations, FY22–FY26.

OUR AI INVESTMENT · WHERE WE ARE

THE FOUNDATION IS BUILT

We have moved deliberately from ad-hoc experimentation to a governed, in-house development capability — building an extensible architecture and infrastructure to support our development roadmap.

01

Foundations

Governed by design

AI governance framework, use policies, and firm-wide staff training and adoption already established.

02

Capability

Build in-house

Head of AI Engineering appointed to build proprietary development capability

03

Platform

Extensible architecture

An extensible, governed architecture and infrastructure: build a capability once, deploy it many times.

WE ARE BUILDING THE PLATFORM — TO DELIVER ACROSS THREE FRONTS

AI Roadmap: From Foundation to Advice

Make advisers more efficient

Give advisers back time on every client file.

- **File note transcription**
- **SOA generation**
- **ROA generation**
- **Pre-vet**

Make Centrepoint more efficient

Scale supervision and service without adding headcount.

- **Audit**
- **Pre-vet**
- **Service bots**

Develop new advice & licensee services

Turn the platform into new propositions.

- **Digital advice**

ALL THREE VERTICALS SIT ON AND DRAW FROM THE SAME FOUNDATION ↓

FOUNDATIONAL INFRASTRUCTURE

Knowledge
Grounded, cited search over our own documents, scoped per licensee

→

Data
The shared adviser, client and advice model, with full provenance

→

Guardrails
Secure by default: role-based access and an append-only audit trail

→

Access
Read-only reach into Microsoft Copilot for staff

→

Infrastructure
Private-by-default Azure, behind a single protected entry point

02

FINANCIAL RESULTS

Brendon Glass · Chief Financial Officer

CENTREPOINT ALLIANCE

FINANCIAL RESULTS SUMMARY

SUSTAINED GROWTH IN NET REVENUE AND NORMALISED EBITDA

Achieved through organic fee growth and salaried adviser acquisitions.

For the period ($m)	FY24	FY25	FY26
Gross revenue	287.4	326.1	365.7
Adviser fees and commissions	(251.3)	(285.2)	(322.7)
Net revenue[1]	**36.1**	**40.9**	**43.0**
Management expenses	(27.0)	(30.3)	(30.7)
Normalised EBITDA[2]	**9.1**	**10.6**	**12.3**
Cost to income ratio	75%	74%	**71%**
LTI costs	(0.3)	(1.0)	(1.1)
One-off costs	(0.9)	(0.6)	(0.6)
One-off income	–	1.3	–
EBITDA	**7.9**	**10.3**	**10.6**
Depreciation, amortisation, finance costs	(2.3)	(3.0)	(3.3)
Net profit before tax	**5.6**	**7.3**	**7.3**
Net profit after tax	**7.8**	**5.1**	**6.4**

1. CAF attributable net revenue (not statutory)
2. Excludes LTI, one-off costs & one-off income

Source: Centrepoint Alliance financial analysis; FY26 financial results

HIGHLIGHTS VS PCP

5× FASTER REVENUE GROWTH THAN EXPENSE GROWTH

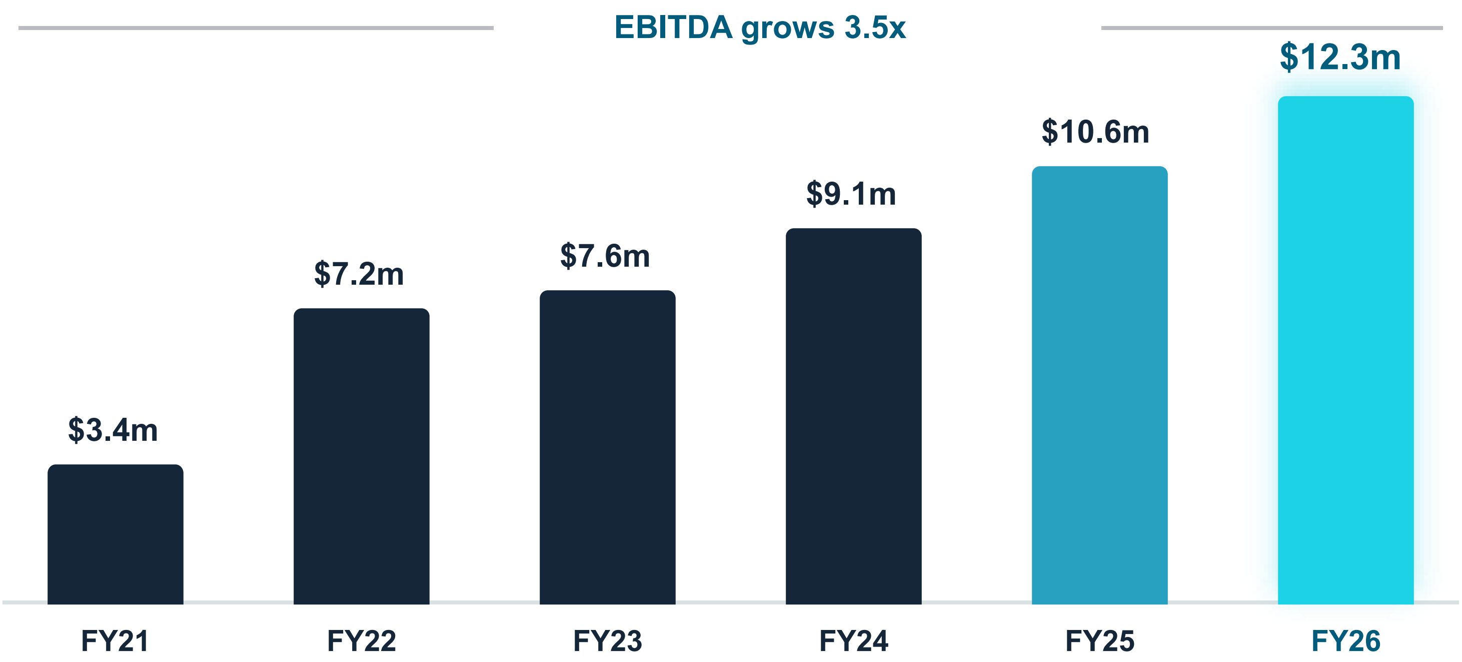
Net revenue +$2.1m | Management expenses +$0.4m

- Gross Revenue up **$39.6m (+12% PCP)** primarily due to licensed adviser growth and recurring adviser fees
- Net revenue[1] up **5% (+$2.1m PCP)**, supported by $0.6m increase in adviser fee revenue and $1.8m increase in Salaried Advice revenue
- Management expenses broadly in line with PCP, up **$0.4m (+1%)**, reflecting disciplined cost management
- One-off costs of **$0.6m**, comprising $0.2m in redundancy costs, $0.2m in adviser payments for client books, $0.1m in professional fees and $0.1m in IT fees
- Normalised EBITDA of **$12.3m, up 16% (+$1.7m PCP)**, driven by organic licenced fee growth, salaried advice contribution and operating leverage
- NPBT of **$7.3m** in line with PCP (up 22% excluding the FAM contingent release)
- NPAT increased **25% to $6.4m**

FINANCIAL PERFORMANCE · FY21–FY26

NORMALISED EBITDA HAS NEARLY GROWN 3.5X

Over five years, growth in licensee fees and salaried advice has supported material EBITDA growth from **$3.4m to $12.3m**.



REVENUE GROWTH — MAIN DRIVERS

LICENSEE FEES

+$15.2m

over five years

SALARIED ADVICE

+$9.2m

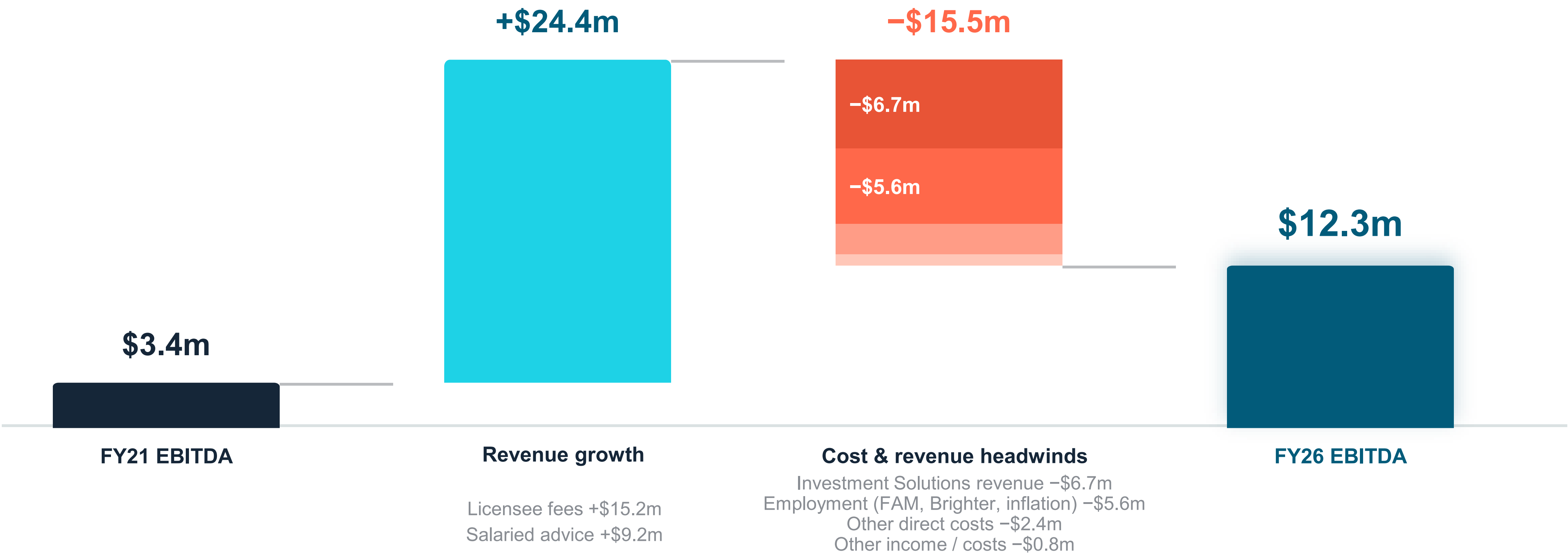
over five years

Growth funded disciplined investment in the expense base as the business scaled.

ALTERNATIVE · EBITDA WALK — COST HEADWINDS BROKEN OUT

REVENUE GROWTH OUTPACED THE COST BASE

Scale benefits realised through disciplined integration — revenue growth substantially exceeded growth in the cost base, contributing to a near 4× increase in EBITDA over five years.



Revenue growth reflects gross growth in licensee fees, salaried advice and other revenue lines; Investment Solutions revenue declines & higher costs reflect rebates, direct cost, employment cost, subscriptions, IT and other operating costs. Figures rounded.

SOUND BALANCE SHEET WITH ADEQUATE LEVERAGE AND $5.25M UNDRAWN BANK FACILITY TO DRIVE INORGANIC GROWTH

As at ($m)	FY25	FY26
Cash & cash equivalents	13.7	14.4
Trade and other receivables	8.9	9.3
Loan receivables	0.0	0.4
Property, plant & equipment	0.2	0.2
Right-of-use assets	1.9	1.2
Intangibles and goodwill	26.9	25.1
Deferred tax assets	7.8	8.7
Other assets	1.6	1.7
Total assets	**61.0**	**61.0**
Trade and other payables and unearned income[1]	12.2	10.8
Lease liabilities	2.0	1.3
Claims provision	0.4	0.4
Employee entitlements & other provision	4.3	4.2
Loan payable	3.4	4.8
Deferred tax liabilities	3.7	3.9
Income tax payable	1.5	0.8
Total liabilities	**27.5**	**26.1**
Net assets	**33.5**	**34.8**
Net tangible assets	2.5	5.0
Net tangible assets (cents per share)	1.3	2.4

Cash & cash equivalents increased from 30 June 2025 by **$0.7m** primarily due to $9.1m in net cash from operations, $1.4m net bank borrowing ($3.0m loan proceeds for Cairns & Pinnacle acquisitions less $1.6m loan repayments) and $0.1m (interest net of ORFR payments) offset by permanent cash outflows of:

- $6.1m dividends paid to shareholders,
- $2.2m income tax paid,
- $1.6m operational payments including (PPE, intangibles, lease liabilities, finance costs net of interest income)

Intangibles and goodwill decreased by **$1.8m** due to $2.0m in annual amortisation partially offset by $0.2m development costs of the new adviser cloud portal (MAX).

Loan receivables increased by **$0.4m** from ORFR funded in July 2025 and June 2026.

Loan payable increased by **$1.4m** due to $3m additional drawdown in June 2026 and $1.6m repayments.

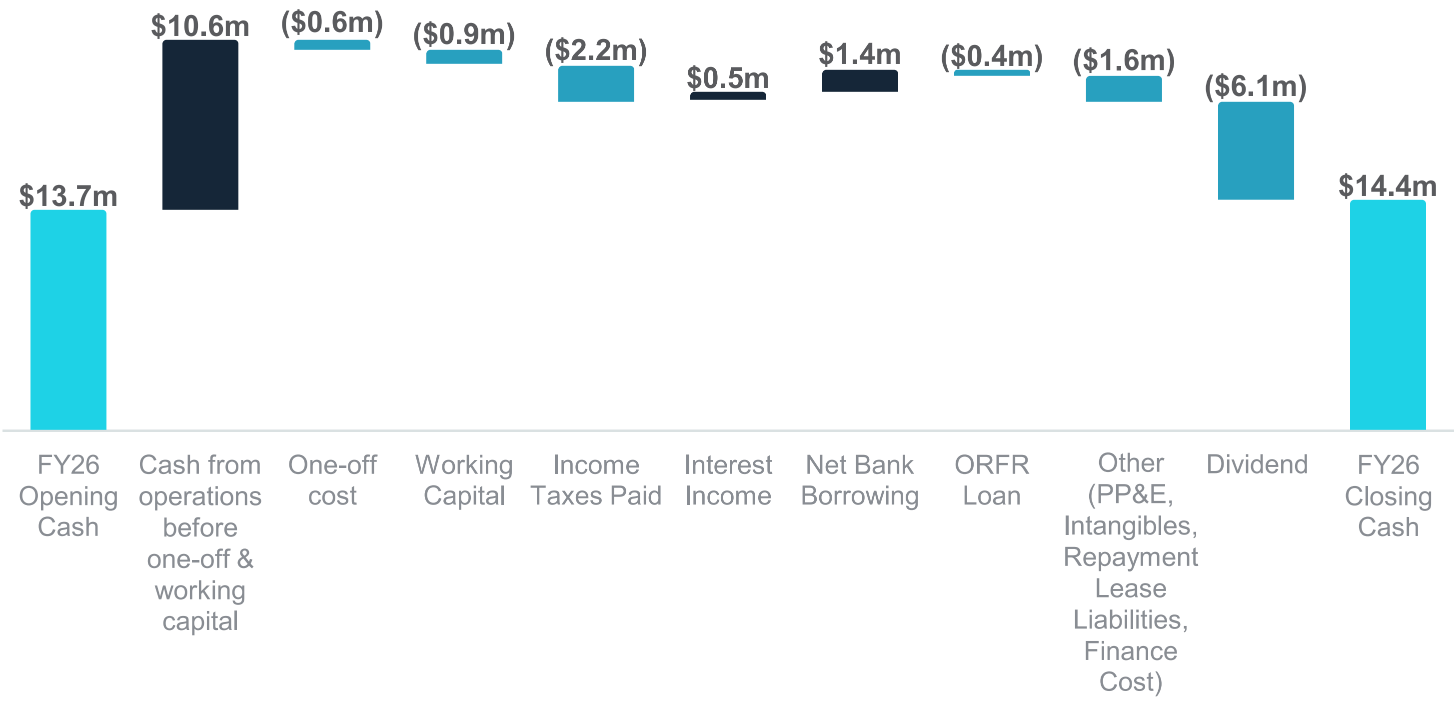
Trade and other payables and unearned income decreased by **$1.4m** due to timing of invoice and adviser fee payments at reporting date.

NTA increased by **$2.5m to $5.0m**, driven by $1.3m growth in net assets ($6.4m net profit after tax and $1.1m share-based payment reserve, offset by $6.1m dividends paid and $72k loss incurred from the disposal of the Group’s 50 percent share holding in Ginger Group); the additional $1.6m is primarily due to amortisation of intangibles.

1. ASIC levies receivable is offset by an equal trade payable (net of unrecoverable cost). Partner program receivable is offset by an equal amount in unearned income.

Source: Centrepoint Alliance financial analysis; FY26 financial results. Note: Selected balances have been aggregated for presentation.

STRONG CASH PERFORMANCE GENERATING $10.6M IN GROSS CASH FROM OPERATIONS



Cash at June 2026 closed at $14.4m

- Gross cash from operations $10.6m ($9.1m net cash provided by operations after one-off costs and working capital movement)[1]
- $0.6m one-off costs
- $0.9m working capital due to timing of settlement of trade payables
- Income tax paid $2.2m for FY26
- $1.4m net NAB bank borrowing ($3.0m funding for Cairns & Pinnacle acquisitions offset by $1.6m annual repayments)
- Other $1.6m comprising $1m repayment of lease liabilities, $0.3m intangibles and PP&E and $0.3m finance costs
- Dividends paid $6.1m ($2.6m H1 FY26 & $3.5m H2 FY26)

Source: Centrepoint Alliance financial analysis; FY26 financial results.

1.Statutory net cash provided by operating activities: $6.8m after deduction of income tax and claims payments

FINANCIAL SNAPSHOT

STRONG EARNINGS QUALITY, CASH RETURNS AND BALANCE SHEET CAPACITY

FY26 combined a 28.6% normalised EBITDA margin and 88% recurring revenue with higher EPS, dividends, cash and NTA.

Profit & loss management	FY24	FY25	FY26
Employment cost / net revenue	52.6%	51.7%	51.3%
Normalised EBITDA margin	25.2%	25.9%	28.6%
NPBT	$5.6m	$7.3m	$7.3m
Recurring revenue %	84%	87%	88%
Licensee services revenue	$24.0m	$27.1m	$27.7m
Licensee contribution margin	43.9%	47.1%	47.9%
Salaried advice revenue	$6.2m	$8.5m	$10.3m
Salaried contribution margin	37.9%	32.0%	36.4%
Cash Profit After Tax	$7.0m	$7.8m	$8.5m

Shareholder returns	FY24	FY25	FY26
Ordinary dividend yield	9.2%	7.1%	8.6%
Ordinary dividends paid	$5.9m	$6.0m	$6.1m
Basic earnings per share	3.92c	2.59c	3.12c
Annualised ROE[1]	17%	22%	21%

Balance sheet	FY24	FY25	FY26
Closing cash	$12.2m	$13.7m	$14.4m
Current ratio	1.1x	1.1x	1.3x
Net tangible assets	$2.8m	$2.5m	$5.0m
Goodwill & intangibles	$26.2m	$26.9m	$25.1m
Loan payable	($3.2m)	($3.3m)	($4.8m)

Risk management	FY24	FY25	FY26
ECL to gross revenue ratio	0.02%	0.01%	0.01%
Number of claims paid out	18	3	10
Claims paid out	$0.3m	$0.3m	$0.05m

- Employment cost ratio 51.3%; EBITDA margin 28.6%
- Recurring revenue 88%; Salaried Advice revenue $10.3m
- Credit risk nominal: ECL 0.01%; claims paid $0.05m

- Closing cash rose to $14.4m, with current ratio at 1.3x and NTA doubling to $5.0m
- Ordinary dividend yield increased to 8.6%, with $6.1m in ordinary dividends paid
- Basic EPS increased to 3.12cps;
- Annualised ROE remained above 20% at 21%

1. NPBT / Shareholder Funds. Source: Centrepoint Alliance financial analysis; FY26 financial results.

03

FY27 EARNINGS OUTLOOK

Our guidance is in the range of

$14.5m to $15.5m EBITDA

CENTREPOINT ALLIANCE

04

QUESTIONS

CENTREPOINT ALLIANCE

05

APPENDIX

Service metrics and corporate snapshot.

FY26 SERVICE METRICS

IT'S BEEN ANOTHER BUSY AND PRODUCTIVE YEAR

LEARNING, EVENTS & MARKETING

45,137 CPD hours logged

24,478 Ontrack modules completed

17,270 Certificates submitted

3,898 event attendees

49 in-person events **72** virtual events

104 eNewsletters

1,451 marketing / design requests

LICENCING, AUDIT & COMPLIANCE

10 Self-Licenced compliance committees supported

11 AFSL applications completed

22 AFSL audits completed

1,629 file audit reviews

503 pre-vets

74 new advisers appointed

31 active Professional Year (19 commenced · 12 graduated)

TECHNICAL & ADVICE SUPPORT

11 TechniViews published

39 toolkits / fact sheets

14 Realise Your Dream blogs

$320.4m licenced REM processed

$76.8m self-licenced REM processed

1,597 coaching hrs · **115** peer groups

1,079 research reports produced

TECHNOLOGY & SERVICE

20 3rd-party technology providers

11 security-approved providers

44,355 email queries resolved

14,588 inbound calls received

91% cases closed in under 2 days

1.3 days average days to close

APPENDIX

CORPORATE SNAPSHOT

CAPITAL STRUCTURE	
ASX stock code	CAF
Cash balance 30 Jun 2026	$14.4m
NAB loan balance 30 Jun 2026	$4.8m
Share price 31 Jul 2026	$0.350
Shares on issue 30 Jun 2026	209.4m
Performance rights nil ex price, various expiries	8.7m
Fully diluted shares 30 Jun 2026	218.2m

BOARD AND KEY PERSON	Shares · 31/07/2026
Georg Chmiel Chairman	0.97m (0.5%)
Martin Pretty Non-Executive Director	0.26m (0.1%)
Linda Fox Non-Executive Director	0.10m (0.05%)
Anthony Vogel (TIGA) Non-Executive Director	0.03m (0.01%)
John Shuttleworth Chief Executive Officer	4.28m (2.0%)
Brendon Glass Chief Financial Officer	0.81m (0.4%)
Total Board & KMP	**6.45m (3.1%)**

TOP SHAREHOLDERS	31/07/2026
TIGA Trading Pty Ltd & related entities	43.4m (20.83%)
The Australian Wealth Advisors Group	38.2m (18.26%)
Sequoia Financial Group Limited	28.6m (13.65%)
Total Top 20	**137.8m (65.6%)**

Sources: Nasdaq Boardvantage; ASX; FY26 financial results.

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END