

ASX Announcement – 24 August 2026

WTL CONFIRMS STRONG FY2026 RESULT

NPBT UP 19% TO \$6.6M

FULLY FRANKED FINAL DIVIDEND OF 0.75 CPS

WT Financial Group Limited (“WTL” or “the Company”) is pleased to report its audited results for the year ended 30 June 2026 (FY2026), confirming another year of strong growth across its core financial measures and the **sixth consecutive year of compounding growth for the Group**.

The audited results are in line with the indicative results released on 20 July 2026, with Net Profit Before Tax (NPBT) increasing **19.1% to \$6.55M** (FY2025: \$5.50M), on Total Net Revenue and Other Income increasing 15.6% to **\$33.14M** (FY2025: \$28.66M).

HIGHLIGHTS

- Gross Operating Revenue increased **12.7% to \$245.0M** (FY2025: \$217.4M).
- Net Operating Revenue increased **11.7% to \$31.69M** (FY2025: \$28.38M).
- Total Net Revenue and Other Income increased **15.6% to \$33.14M** (FY2025: \$28.7M).
- EBITDA increased **19.5% to \$8.21M** (FY2025: \$6.87M).
- NPBT increased **19.1% to \$6.55M** (FY2025: \$5.50M).
- Statutory NPAT increased **6.9% to \$4.96M** (FY2025: \$4.64M).
- Net cash provided by operating activities was **\$10.31M** (FY2025: \$5.94M).
- Cash and cash equivalents were **\$16.79M** at year end (30 June 2025: \$9.82M).
- The Board has declared a **fully franked final dividend of 0.75 cents per share**, bringing total dividends declared in respect of FY2026 to **1.00 cent per share**.

The result demonstrates the increasing operating leverage within WTL’s national advice platform, with growth in revenue translating into a higher rate of growth in EBITDA and NPBT.

Founder and Managing Director Keith Cullen said:

“FY2026 confirms the trends we highlighted in our indicative results and represents another strong year of progress for WTL.”

“This is our sixth consecutive year of compounding growth. Over that period, we have deliberately invested in scale, technology, risk management, professional development and the capabilities to support more productive advice practices. We are now seeing the operating leverage from that investment flow increasingly strongly through to earnings and cash generation.”

“We continue to see strong structural demand for high-quality financial advice, while the practices we support are becoming more productive and increasingly sophisticated businesses.”

Hubco strategy broadens growth opportunity

FY2026 also marked an important year in the development of WTL’s Investco and Hubco strategy. Through WTL & MWP Investco Pty Ltd, its 50/50 joint venture with Merchant Wealth Partners Pty Ltd, WTL is participating directly in the corporatisation, succession and growth of high-quality financial advice practices through long-term, non-controlling investment.

During FY2026, WTL began generating advisory and origination revenue from Hubco activity as well as building direct economic exposure to participating businesses.

On 30 June 2026, WTL completed the sale of its Vesta Partners financial advice and accounting businesses to

Titan Advice Group Pty Ltd (TAG), the first Hubco established through the Investco strategy. The transaction transitioned WTL's former directly operated B2C businesses into the Hubco model while maintaining economic exposure through TAG equity and ongoing licensing and services relationships.

Mr Cullen said:

"The Hubco strategy adds an entirely new dimension to WTL's growth model. Our traditional B2B platform generates recurring revenue as the practices we support grow. Through Hubco, we can now also participate directly in the enterprise value being created within selected advice businesses."

*"We believe the combination is particularly powerful. WTL can provide practices with capital, capability and the benefits of scale while allowing successful business owners to retain their identity, leadership and autonomy. It is a model of **scaled sovereignty** that we believe is particularly well suited to the Australian advice profession."*

"We are entering FY2027 with a strong core business, a solid cash position and a growing pipeline of opportunities across both our existing network and the Hubco ecosystem. We believe WTL is exceptionally well positioned for its next phase of growth."

Fully franked dividend

The Board has declared a fully franked FY2026 final dividend of **0.75 cents per share**, bringing total dividends declared in respect of FY2026 to **1.00 cent per share**, comprising the 0.25 cent interim dividend paid in March 2026 and the 0.75 cent final dividend.

Final dividend details

Dividend	0.75 cents per share, fully franked
Ex-dividend date	7 September 2026
Record date	8 September 2026
Payment date	15 September 2026
Dividend Reinvestment Plan	The DRP will not operate with respect to the FY2026 final dividend

Investor briefing

The Company will hold an investor briefing to discuss its FY2026 results, with a presentation deck released to the market prior to commencement.

FY2026 Results Livestream

12.30pm AEST (10.30am AWST)

Monday 31 August 2026

Presenter: Keith Cullen, Managing Director

Please register using the following link:

https://zoom.us/webinar/register/WN_uwyiCUUMRk--e-sbnQOLLQ

Those registering will receive a confirmation email with information about joining the livestream. Questions will be able to be submitted throughout the presentation; however, registrants are encouraged to send through questions via email beforehand to: info@wtfglimited.com

Audited Financial Statements and Appendix 4E

The Company has today lodged its audited Consolidated Financial Statements for FY2026 and Appendix 4E – Preliminary Final Report.

The Company expects to release its FY2026 Annual Report in September 2026.

ENDS**About WT Financial Group Limited**

WT Financial Group Limited (ASX: WTL) has established itself as one of the largest financial adviser networks in Australia. Its wealth management, retirement planning and personal risk insurance advice services are delivered primarily through **privately-owned advice practices** whose more than 500 financial advisers operate as authorised representatives under its **Wealth Today, Sentry Advice, Synchron Advice, and Millennium3** subsidiaries.

The Group's **Wealth Adviser division** acts as the Company's central services hub and also offers market-leading support, training and financial literacy resources — including over **100 financial handbooks and manuals** — to advisers and clients both within and outside WTL's network.

Through **WTL & MWP Investco Pty Ltd**, WTL's joint venture with Merchant Wealth Partners, the Company is pioneering a new growth model for financial advice practices by providing long-term, non-controlling capital that enables corporatisation, consolidation, and expansion.

Authorised for release by the Board of WT Financial Group Limited.**Authorised for release by:**

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