ASX Announcement

Wednesday, 19 August 2026

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Execution of growth and diversification strategy drives revenue above $1.2 billion

SHAPE Australia Corporation Limited (ASX: SHA) ('SHAPE' or the 'Company') is pleased to announce continued growth for the financial year ended 30 June 2026 (FY26).

Key Highlights

- Revenue of more than $1.2 billion, a 30% increase on FY25 ($956.9 million).
- Gross margin improved from 9.2% to 9.8%, supported by disciplined project selection and cost controls.
- EBITDA increased 53% to $50.1 million and NPAT increased 50% to $31.7 million.
- Final dividend of 18.0 cents per share, taking total declared dividends to 32.0 cents per share for FY26, up 42% on FY25.
- Observed significant growth across all three diversification pillars, specifically data centres, where revenue increased to $109.1 million (FY25: $0.5 million), and Modular by SHAPE, where revenue increased by 228% to $74.1 million (FY25: $22.6 million).
- Completed two strategic acquisitions of Arden and Australian Professional Shopfitters[1] (APS).
- SHAPE enters FY27 with an identified pipeline of $4.8 billion, backlog orders of $628.4 million, and expanded capabilities to drive future growth.

Overview

SHAPE continued to successfully execute on its strategy in FY26, resulting in strong financial performance, including reaching more than $1.2 billion in annual revenue and a 50% increase in profitability. As a leading fitout and construction services specialist, the Company continued to focus on diversification, disciplined project selection and capability expansion. This resulted in project wins of $1.3 billion, up 37% on the prior corresponding period.

Strong demand for SHAPE's national service offering also supported a 49% increase in earnings per share to 38.1 cents and a 42% increase in total declared dividends per share to 32.0 cents.

SHAPE CEO, Peter Marix-Evans, commented:

"FY26 has been a landmark year for SHAPE, marked by the significant milestone of delivering more than $1.2 billion in revenue. Our track record of performance reflects the strength of our diversification strategy and the discipline of our national team.

"We continue to strategically build our capabilities. We've grown our modular business more than twofold, while expanding meaningfully across data centres, education and aged care. We also further expanded our facilities maintenance and national multi-site retail rollout capability through the acquisition of Arden and APS. Both these acquisitions allow us to generate cross-selling opportunities from new and existing clients.

"Importantly, our financial performance is underpinned by our delivery model. Our industry-leading Net Promoter Score of +86 reflects the trust our clients place in us, with 85% of FY26 projects from repeat customers. This

[1] The acquisition of Australian Professional Shopfitters completed on 1 July 2026.

commitment spans our operations too. We engage subcontractors early, securing procurement certainty, to allow us to manage risk, adapt quickly to changing conditions and give clients the confidence to build with us again.

"We also continued to adapt to changing market conditions. While office revenue increased in FY26, strong growth across other sectors reduced office's share of total Company revenue from 60% in FY25 to 43% in FY26, highlighting the continued diversification of our revenue base."

FY27 Outlook

SHAPE enters FY27 with a strengthened platform to pursue future opportunities, underpinned by a forward pipeline of approximately $4.8 billion, backlog orders of $628.4 million and a track record of disciplined execution.

SHAPE will continue to deliver on its three growth and diversification pillars: sector diversification, regional growth and capability expansion. These pillars strengthen our ability to support clients and pursue sustainable, long-term growth.

The Company remains well capitalised to pursue strategic acquisitions that complement or expand SHAPE's market position.

Investor Webinar

The Company will host an investor webinar with CEO Peter Marix-Evans and CFO Scott Jamieson today, Wednesday, 19 August 2026 at 11.00 am AEST.

Following the presentation, participants will have an opportunity to ask questions.

Register for the investor webinar via the link here.

Investors can submit questions prior to the webinar to melanie@nwrcommunications.com.au or do so via the Q&A functions on Zoom.

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This announcement was authorised for release by the Board of Directors.

About SHAPE

SHAPE Australia (ASX: SHA) is a leading national fitout and construction services specialist. Headquartered in Sydney, with operations in all capital cities and key regional centres, SHAPE delivers high-quality interior, new build, and modular construction projects across diverse sectors, including office, data centres, defence, education, health, hotels, retail, entertainment & recreation, and more. Backed by a team of more than 890 professionals, an award-winning company culture, and a world-class Net Promoter Score of +86, SHAPE brings transparency, a partnership approach, and three decades of experience to undertake any type of construction project.

For further information, contact:

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