



Half Year Presentation
Jun 2026

About Vita Life Sciences

Vita Life Sciences is an Australian owned healthcare company that is listed on the Australian Securities Exchange (ASX:VLS). Our core business is the development and distribution of over the counter (OTC) medicines, as well as complementary and alternative medicines, dietary supplements and health foods under various brand names throughout Australia and South East Asia.

With approximately **350+ registered products**, and **over 250 employees**, we work under the philosophy of ***“thinking internationally, but acting locally”***

We have teams of qualified naturopaths, nutritionists, biotechnologists and pharmacists formulating products that are clean, effective and functional.

Operational highlights

Broad based growth across core markets, supported by strong performances across all major channels and positive consumer sentiment.

- Australia **up 14%**
- Malaysia & Singapore **up 7%**
- Vietnam **up 59%**

Market initiatives

- Continued distribution expansion in Australia, Malaysia and Singapore, with targeted initiatives to strengthen market penetration and both retail & consumer awareness.
- Vietnam continues to build positive momentum
- Revised market strategy in China for implementation in quarter three of 2026 with appointment of new exclusive distributor for e-commerce channels.

Marketing and Brand Investment

- Advertising and promotional investment increased by 13% on PCP, driving brand visibility and consumer engagement.

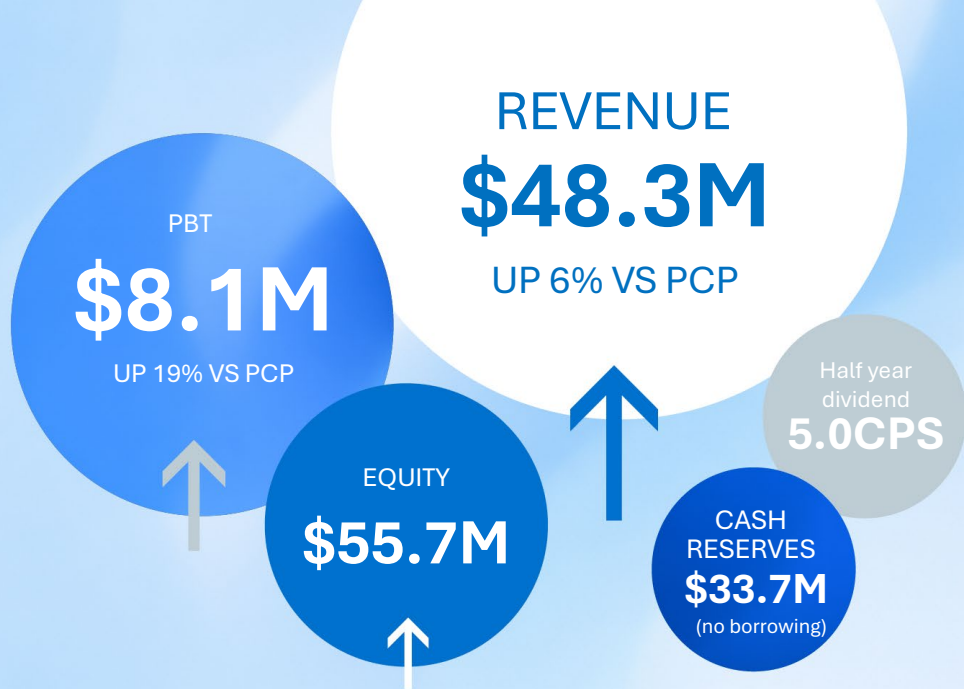


Financial Highlights

- Record full year performance
- Gross profit margin **↑ 3% to 64%**
- Cash conversion: strong **91%**
- Strong balance sheet with no borrowings
- Share buyback: **\$1.1M**

DIVIDEND

A half year dividend of 5.0 cents per share was declared for the period, representing an increase of 0.5 cent per share on PCP.



The Group maintains a strong balance sheet with equity of \$55.7 million and cash reserves of \$33.7 million, with no bank borrowings.

Half Year Results

Half year ended June	2026 \$'m	2025 \$'m
Revenue	48.3	45.5
EBITDA	8.2	7.0
EBIT	7.7	6.4
Profit before tax	8.1	6.8
Profit after tax	5.5	4.8
EPS (Basic – cents/ share)	10.22	8.61
Dividend (cents / share)	5.0	4.5

REVENUE
\$48.3M

PBT
\$8.1M

Balance Sheet

Balance Sheet as at	Jun 2026 \$'m	Dec 2025 \$'m
Current assets	64.7	65.8
Non-current assets	15.7	16.6
Total assets	80.4	82.4
Current liabilities	22.9	24.2
Non-current liabilities	1.8	2.0
Total Liabilities	24.7	26.2
Net Assets	55.7	56.2

Cash Flow

Cash Flow for the half year ended June	2026 \$'m	2025 \$'m
Receipts from customers	49.6	47.0
Payments to suppliers and employees	(42.1)	(39.5)
Gross operating cash flow	7.5	7.5
EBITDA	8.2	6.9
Gross operating cash flow / EBITDA	91%	109%
Net interest	0.4	0.2
Income tax paid	(3.0)	(1.1)
Operating cash flows	4.9	6.6
Cash flows for investing	(0.3)	(0.7)
Net movements in financing	(6.2)	(5.1)
Cash flows from financing	(1.6)	0.8
Net foreign exchange differences	(0.3)	-
Net increase in cash reserves	(1.9)	0.8
Cash at beginning of period	35.6	28.6
Cash at end of period	33.7	29.4

GROSS
OPERATING
CASH FLOW
91%

CASH AT
END OF
PERIOD
\$33.7M

Delivering disciplined growth and margin resilience





Marketing Initiatives

Building stronger brands.
Creating demand.
Driving sustainable growth.

Our marketing efforts are focused on building strong, trusted and premium brands across the VLS Group. Through clear positioning, targeted investment and impactful execution, we drive consumer demand, brand equity and sustainable growth.



Herbs of Gold Australia has received B Corp certification



NPD HY 2026



There are currently over **350 products**
registered across the business.

7 new products
launched across Australia, Malaysia and Singapore.

Our Brands



herbsofgold™

Herbs of Gold is an Australian brand that was founded in 1989. By utilising traditional evidence combined with the latest research, Herbs of Gold produces premium herbal, mineral, vitamin and superfood products.

Retailers: Health Food Stores and Pharmacy

Countries Available: Australia, Malaysia, China, Singapore and Vietnam.



VitaHealth™

VitaHealth first started in 1947 as a retail pharmacy. It offers a comprehensive range of nutritional products that cater to every health need, from inner wellness to outer radiance, all backed by science.

Retailers: Pharmacies, Medical centres and department stores

Countries Available: Malaysia, China, Singapore, Vietnam, Thailand and Indonesia.



VITA SCIENCE
THE SCIENCE OF HEALTHY LIVING

VitaScience was launched in 2002 as a vivacious nutritional supplement brand. It is committed to offering practitioner strength quality formulations using carefully selected ingredients with clinically proven efficacy.

Retailers: Exclusively to AA Pharmacy.

Countries Available: Malaysia

Our People



**OVER 250
EMPLOYEES**

We have over 250 employees in the Vita Life Sciences Group across Australia, Malaysia, Singapore, China, and Vietnam. We have teams of qualified naturopaths, nutritionists, herbalists, biotechnologists, and pharmacists. and online retailers in the health food and pharmacy sector.

Our Markets



**AUSTRALIA
MALAYSIA
SINGAPORE
VIETNAM
CHINA**

We continue to evolve and expand our global presence.
We are currently in 6 markets.

Our Partners



**OVER 3000
RETAILERS**

Our products are available across some of the biggest offline and online retailers in the health food and pharmacy sector.

Social impact & corporate responsibility

At Vita Life Sciences, we are dedicated to enhancing our Environmental, Social and Governance (ESG) strategy by embedding initiatives into our business operations to uphold the high standards we set for ourselves and our partners. We have developed partnerships with charities, launched team initiatives and are building programs to enhance education and literacy to further improve on this. These efforts reflect our commitment to making a positive impact on our communities. Our goal is to drive sustainable growth and create long-term strategies that benefit both our business and the planet.





ANDREW O'KEEFE
MANAGING DIRECTOR



CHIN L KHOO
CHIEF FINANCIAL OFFICER



+61 2 9545 2633



Suite 802, Level 8, 1-5 Chalmers Crescent
Mascot NSW 2020 Australia



enquiries@vitalifesciences.com.au



vitalifesciences.com



Thank you