NODESTREAM LTD
ABN: 77 149 970 445

Announcement to ASX
ASX Code: NS1
13 August 2026

NODESTREAM STRENGTHENS US EXECUTION CAPABILITY

Highlights

- **Nodestream has continued the build-out of its international execution capability under Plan Consilience — its defence-focused global go-to-market strategy — with the engagement of US-based strategic advisory firm Waypoint Strategic Partners LLC.**
- **The engagement provides executive leadership and operational support for the Company's US market entry, led by Waypoint founder Nate Notargiacomo — former Head of HEO USA LLC, the US subsidiary of Australian space technology company HEO Robotics.**
- **Waypoint's scope spans US market positioning and mission-fit, US corporate and compliance posture, industrial-base partnering, and program-readiness (including SAM.gov / UEI registration and alignment with applicable security and export-control frameworks) — directed at the areas of assessed, funded US demand identified in the Company's US Market Entry Assessment.**
- **The engagement is additional to the international execution capability announced on 17 June 2026 and continues the Company's shift from assessing the US opportunity to executing against it, following its US Market Entry Assessment (*ASX announcement 14 April 2026*).**

Nodestream Ltd (ASX: NS1) (**"Nodestream"** or the **"Company"**) is pleased to provide a further update on the execution of Plan Consilience, its defence-focused global go-to-market strategy, in its priority United States market.

United States — continuing from assessment to execution

Following the Company's independent United States Market Entry Assessment (*ASX announcement 14 April 2026*) and the subsequent build-out of its international execution capability (*ASX announcement 17 June 2026*), the Company has engaged US-based strategic advisory firm Waypoint Strategic Partners LLC (**Waypoint**) to provide executive leadership and operational support for its US market entry.

Waypoint's engagement is additional to, and complements, the ongoing US national security advisory engagement announced on 17 June 2026. That firm continues to provide strategic advisory and stakeholder-engagement support directed at the funded US demand identified in the Market Entry Assessment, while Waypoint adds executive leadership and hands-on operational support to help execute the Company's US market entry — including US corporate and compliance posture, program-readiness and industrial-base partnering.

The engagement is led by Waypoint's founder, Nate Notargiacomo. Previously, Mr. Notargiacomo served as Head of HEO USA LLC, the US subsidiary of Australian space technology company HEO Robotics, where he successfully established and grew the company's US market presence.

Working alongside the Company's leadership, Waypoint will: evaluate and position the Company's technology against US Government mission requirements; assist in determining an efficient US corporate, regulatory and compliance posture; identify and help develop partnering opportunities with US defence and aerospace prime contractors; and support core

US program-readiness steps, including SAM.gov / UEI registration and alignment with applicable security and export-control frameworks. This work is directed at the areas of assessed, funded US demand identified in the Company's Market Entry Assessment.

The engagement continues the Company's measured, capital-efficient approach to building a US presence. It follows a recent program of meetings and engagements undertaken in the United States by the Company's Chief Executive Officer and Executive Chair, including with US Government stakeholders responsible for defence material readiness and commercial space acquisition, and with prospective US defence prime contractors. Those meetings were introductory and exploratory in nature. No agreements, commitments, orders or funding arrangements arose from them, and there is no certainty that they will result in any contract or revenue. The engagement is advisory in nature — Waypoint is not authorised to enter into commitments on the Company's behalf, with all final corporate, legal and contractual decisions remaining with the Company.

This engagement supports the Company's pursuit of the opportunities described under Plan Consilience and does not represent a customer contract or committed revenue.

Management commentary

Nodestream Chief Executive Officer, Veronica Bainton, said:

"Since completing our US Market Entry Assessment, our focus has been on execution. Engaging Waypoint puts experienced, in-market leadership alongside our team to help translate the assessed, funded US demand into disciplined, partner-led progress — building on the productive engagements we had during our recent US visit."

Waypoint Strategic Partners founder, Nate Notargiacomo, said:

"Nodestream's technology speaks to real US mission needs. I look forward to helping the team position and prepare the business with existing and future engagements with US programs and partners."

- End -

This announcement was authorised for release by the Board of Nodestream Ltd.

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About Nodestream™

Nodestream™ is the Company's network-optimised remote-operations platform. It enables secure, resilient, real-time transmission of video, voice, telemetry and data for situational awareness and remote control across mission-critical environments, operating efficiently over minimal bandwidth (from 8 kbit/s) and any available network — including congested, contested or degraded satellite and cellular links. Nodestream™ is available in multiple configurations and form factors, from compact embedded modules to software applications for Linux and Windows, and at its most advanced end is configured for defence and government security use cases where performance, survivability and reliability are paramount.

To learn more please visit: www.nodestream.tech

Forward Looking Statements

This announcement contains forward-looking statements regarding the Company's strategy, plans and prospects. These are based on current expectations and assumptions and are subject to risks and uncertainties — including defence procurement timing and outcomes, the conversion of opportunities into contracts and revenue, and market conditions — that may cause actual results to differ materially. Except as required by law, the Company undertakes no obligation to update any forward-looking statement. Information concerning Waypoint Strategic Partners and Mr Notargiacomo's background has been provided by, or sourced from, Waypoint and has not been independently verified by the Company.
