12 August 2026

By Electronic Lodgement

Market Announcements Office
ASX Ltd
39 Martin Place
SYDNEY NSW 2000

Dear Sir / Madam

CG 46th Annual Growth Conference, Boston

Pinnacle Investment Management Group Limited (**ASX: PNI**) is pleased to attach a copy of a presentation that will be given to investors and analysts at the Canaccord Genuity 46th Annual Growth Conference held in Boston.

Authorised by:

Terence Kwong
Company Secretary

A platform engineered for long-term growth

CG 46th Annual Growth Conference

Boston, USA

12th August, 2026

01 Introduction

Global multi-asset investment management platform: substantial domestically, expanding globally, compounding earnings and cash generation through cycles

- **Diversified and Resilient:** 19 Affiliates across public and private markets, spanning asset classes, styles and geographies. Our 'supported independence' model, with equity alignment and embedded succession planning, reduces reliance on any single person, Affiliate or strategy and mitigates key-person risk
- **Proven Compounding:** 10-yr CAGR (to June 26):
    - NPAT 37%[1]
    - Diluted EPS 27%[1]
    - DPS 34%
- Delivering a 10-year compound TSR of 30% [2]
- **Growing and diversified FUM:** 10-yr CAGR of 28% to A$229.4bn at 30 June 26, with Retail + International >50% of total FUM
- **Multiple Growth Drivers:** the Three Horizons strategy underpins disciplined, capital-light expansion in large addressable global markets, with exceptional returns consistently delivered across Horizon 2 and Horizon 3 investments. Platform capacity exceeds A$800bn (100% basis)
- **Forward-thinking**: exchange-traded products (public and private markets), managed accounts (public and private markets), private markets for mass affluent and outcome-based retirement strategies
- **Investment excellence at its core:** Pinnacle Affiliates have delivered continued outperformance over their benchmarks

1. Excluding one-off gain on step-acquisition of PAM
2. Closing price at 30 June 2026 of $17.11. Assumes dividends are taken as cash

Strong core earnings growth

- Pinnacle NPAT up 31% on FY25
- Excluding returns on PI and the non-cash profit recorded on the step-acquisition of PAM, Pinnacle NPAT was up 21% on FY25
- Affiliate margins on funds management activities, before performance fees, are ~10% higher than in FY25
- Pinnacle Parent services revenues (excluding PAM and PI), up 50% on FY25
- Increased investment ahead of further growth, particularly in distribution and product innovation

Continuing investment excellence

- 81% of Affiliate strategies with a track record of five years or longer have outperformed over a five-year period – over the past ten years, this has ranged between 80-90%+
- Solid performance fee outcome, with twelve Affiliates contributing, despite significant challenges for some investment styles
- Now 35 strategies with the ability to deliver material performance fees, on $61bn of FUM (vs. $50bn at 30 June 2025)

Record net inflows

- Closing FUM of $229.4bn +28% vs opening FUM
- Approximately one-third of FUM is now from international clients
- Record annual net inflows of $33.4bn ($16.3bn in 2H)
- $10.2bn from Australian retail (26% of opening retail FUM)
- $10.9bn from Australian institutions (12% of opening institutional FUM)
- $12.3bn from international clients (24% of opening international FUM)

Evolution to a global platform

- $75bn FUM from 50+ countries outside of Australia, of which $33bn is wholesale/retail
- Pinnacle's unique 'supported independence' and 'value-add' platform is resonating strongly across the globe
- Demonstrated ability to execute and deliver rapid growth across Horizons 2 and 3 globally:
  - Horizon 2: $50bn+ FUM across Aikya A$8bn (2019), Palisade Real Assets ~A$1bn of commitments (2021), Langdon A$931m (2022), Life Cycle A$42bn (2024)
  - Horizon 3: PAM A$31bn (2024), VSS ~$1bn (2024)
- Horizon 3 investment in Japan's largest home-grown private markets platform, Advantage Partners, initial 5% completed Jan 26
- Expanded PAM partnership accelerates global growth with complementary distribution platforms to enhance geographic reach, Affiliate origination, product innovation and expansion

High compounding returns achieved by executing our unique model and Three Horizons of growth, in parallel, across more addressable markets

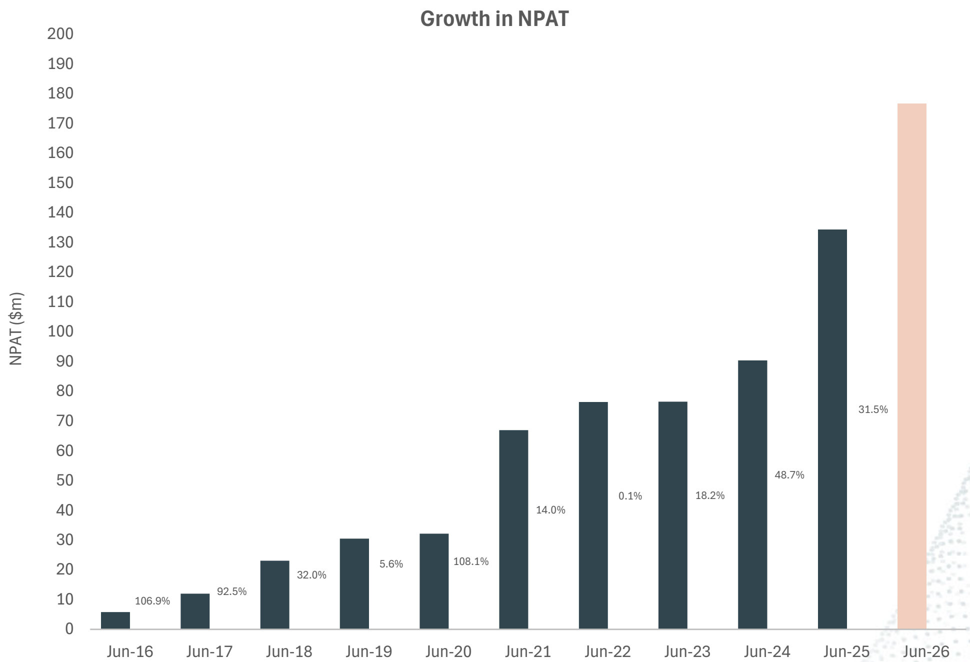
- Pinnacle's business model is globally distinct, compelling and sustainable
  - Creates the ability to produce very high rates of EPS growth
  - Highly modular, allowing for low-risk addition of new capabilities
  - Very difficult for others to execute a similar model (unique organizational design; embedded alignment)
- Co-ownership of high performing investment managers, combined with market-leading distribution, continues to drive strong cash generation
- Appeal of 'supported independence' model appears to be universal amongst investment managers and clients alike
- Replicable in an expanding range of asset classes, sub-classes and styles; geographies; and product formats (e.g., ETFs, LICs/LITs, Managed Account Solutions)
- Exposure to Australia's compounding superannuation system and wealth channels
- Total Addressable Market (TAM) is therefore very large and growing
- Australia-listed, but not Australia-dependent

Track record of earnings growth through market cycles

The strength and diversity of our platform generates material earnings growth for our shareholders through cycles and over the long-term. Expansion into much larger, global markets sets the stage for the next phase of growth

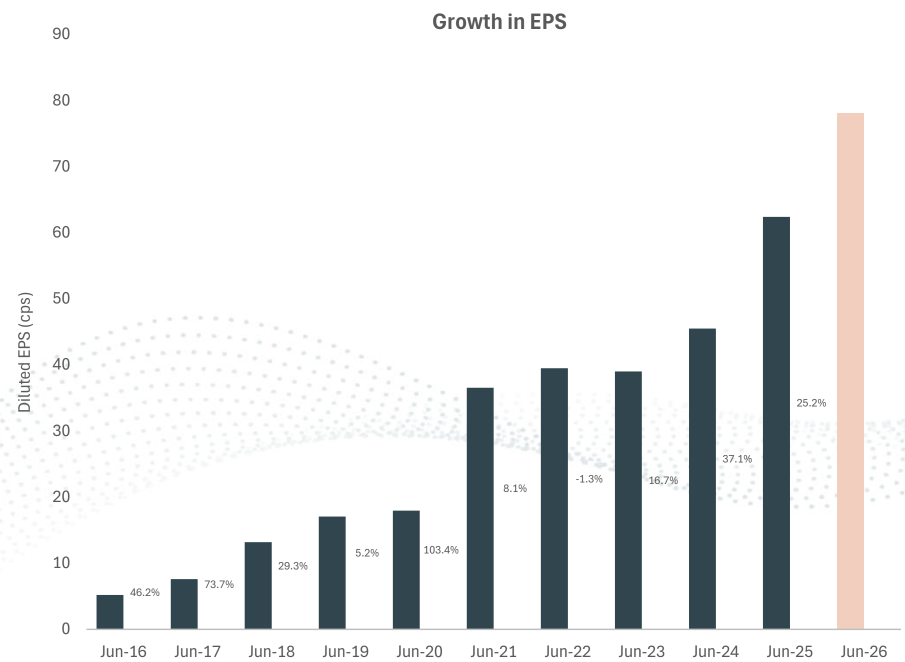
NPAT growth: 2016 – 2026

CAGR in the ten full financial years since we became ‘listed Pinnacle’ in 2016 (to 30 June 2026) – 40.7%
Adjusted CAGR (excluding one-off gain on step-acquisition of PAM) – 36.5%



Diluted EPS growth: 2016 - 2026

CAGR in the ten full financial years since became ‘listed Pinnacle’ in 2016 (to 30 June 2026) – 31.1%
Adjusted CAGR (excluding one-off gain on step-acquisition of PAM) – 27.2%



Dividends have grown at a CAGR of 33.6% over the ten years to 30 June 2026

Pinnacle vs. other investment management models

	Pinnacle	Financial Conglomerate	Standalone Boutique	Traditional Multi-Boutique	GP Staking Firm
Examples		Life Insurers, Banks, Investment Banks	Numerous	Affiliated Managers Group; FT Legg Mason	Blue Owl/Dyal; Hunter Point; PetersHill; Kudu
Focus	Grow the equity value of affiliates through supported independence	Gather assets, ensure integration with corporate "machine"	Alpha	Succession planning; investing in scaled "cash cows"	Growth capital and eventual exit
Value-add / benefit of the model	Global distribution; institutional grade operational infrastructure; entrepreneurial mindset; capital	Balance sheet & operational resources	Founder has 100% control	Help with firm's strategy and (limited) distribution	Capital; cap intro networks and "advisory"
Ownership model	Minority equity stakes; permanent capital	Typically 100% owned subsidiary	100% owned by founders/staff	Usually majority equity stakes; often revenue share	Minority equity stakes; looking for exit
Founders / investment team incentive model	Majority equity stake (dividends & capital growth); salary & incentives	Salary and bonus	Salary; profit share and dividends	Minority/majority equity stake (dividends) plus salary and profit share	Majority equity stake (dividends) salary and profit share
Distribution capability	Institutional, retail and wholesale; preeminent in Australia, scaling internationally; embedded alongside Affiliate	Often global distribution selling in house funds, sometimes to in-house wealth	Limited	Mixed – some offer limited central distribution	Limited (more cap intro)
Succession / longevity	Create longevity through succession planning and facilitating equity recycling	Swap out portfolio manager	If next generation is able to buy equity from founders	Phase I often handled on acquisition but phase II succession more difficult	If aids exit

02 A platform engineered for long-term growth

Growth, strategic expansion and strong performance across Pinnacle's global platform

Pinnacle Investment Management

Seed FUM and working capital	Middle office and fund administration	Technology and other firm infrastructure
Distribution and client services	RE, compliance, finance, legal	Interface for outsourced services

Affiliate	Pinnacle stake	FUM	Strategy	Founded
Hyperion Asset Management	49.9%	$13.8bn	Global & Australian Growth Equities	1996
Plato Investment Management	42.3%	$27.8bn	Global & Australian Systematic Equities	2006
Palisade	35.9%	$5.4bn	Private Infrastructure	2007
Resolution Capital	49.5%	$12.1bn	Global Real Estate & Infrastructure Securities	2004[1]
Solaris investment management	44.5%	$8.1bn	Core & L-S Australian Equities	2008
Antipodes	23.6%	$20.9bn	Global L-S & Long Only Equities	2015
Spheria Asset Management	40.0%[2]	$1.6bn	Global & Australian Small & Micro-Cap Equities	2016
Firetrail Investments	28.5%[2]	$3.3bn	High Conviction & L-S Australian & Global Equities	2018
Metrics	28.4%	$40.4bn[3]	Private Credit	2011[4]
Longwave Capital	40.0%[2]	$1.6bn	Australian Small Cap Equities	2018
Riparian Capital Partners	44.5%	$0.3bn	Water, Agricultural Private Equity	2019
Coolabah Capital Investments	37.7%	$19.9bn	Alternative Public Credit	2011[5]
Aikya	32.5%	$8.0bn	Global Emerging Market Equities	2020
Five V Capital	25.0%	$3.3bn	Private Equity, Growth Equity & Venture Capital	2016[6]
Langdon Equity Partners	32.5%	$0.9bn	Global and Canadian Small Cap Equities	2022
Life Cycle Investment Partners	25.0%	$42.4bn	Global Core Equities	2024
Pacific Asset Management	100.0%	$31.0bn	UK Single Manager & Multi-Asset Platform	2016[7]
VSS	22.5%	$0.9bn[8]	US Structured Capital	1987[9]
Advantage Partners	5.0%	$7.3bn	Japan & Asia Buyout, Private Solutions, Renewables and Sustainability	1992[10]

FY26 Highlights:

- **Advantage Partners** Pinnacle agreed to acquire an initial 5% interest in Japan's leading, home-grown private equity platform with an ability to acquire a further 8% on the same terms, with the first tranche completing in January 2026
- **Firetrail** extended its active ETF range, with the Firetrail Alpha Plus Fund – Complex ETF, listing on the ASX on 4th March 2026 (ASX: FIRE)
- **Life Cycle** becomes Pinnacle's largest Affiliate, by FUM, managing over $42bn at 30 June 2026
- **Pacific Asset Management** partnership deepened, with Pinnacle's ownership stake increased to 100%
- **Palisade** established a partnership group to support its continued growth as a leading global infrastructure and real assets manager
- **Plato**'s Global Shares Income Fund listed on the ASX as an Active ETF on 18 May 2026
- **Resolution Capital** launched a blended Global Real Asset Fund, a market-unique strategy offering exposure to both real estate and infrastructure in a single allocation
- **Solaris** Australian Equity Income Plus Ltd (ASX: SET) listed on the ASX on 17th April 2026, following a successful IPO capital raise of $188 million from investors across Australia

FUM shown for each Affiliate is FUM at 30 June 2026, at 100%

1. Founded in 2004. Pinnacle acquired equity in September 2007
2. The percentage represents Pinnacle's total shareholding in the Affiliate. Pinnacle currently holds less than 1% of the voting shares in the Affiliate, however, it has full economic rights in respect of its holding
3. The reported number for Metrics is Assets Under Management. Metrics earns fees on the full AUM figure. Metrics acquired BC Finance and Taurus in July 2025, which added approximately $7.5bn in AUM
4. Founded in 2011. Pinnacle acquired equity in August 2018
5. Founded in 2011. Pinnacle acquired an initial 25% equity stake in December 2019
6. Founded in 2016. Pinnacle acquired a 25% interest in November 2021 via convertible redeemable preference shares, which convert into ordinary equity in certain situations
7. Founded in 2016. Pinnacle initially acquired equity in October 2024. Pinnacle increased its investment in PAM to 100% on 24 April 2026
8. Management fees paid on committed capital of US$656 million as at 30 June 2026.
9. Founded in 1987. Pinnacle acquired equity in November 2024
10. Founded in 1992. Pinnacle acquired equity in January 2026

3 Horizons of growth

Prepared for, and seeking, further expansion opportunities – committed to fully leveraging our established global multi-affiliate platform by selectively expanding and deepening our model internationally, while maintaining unwavering discipline on quality and valuation

- Continue to build Pinnacle by taking a measured approach to growth
  - Support the growth of current Affiliates with increased investment in distribution channels (e.g., international and listed markets) and product evolution (e.g., ETFs, LICs/LITs, Managed Account Solutions)
  - Invest in / seed new Affiliates and strategies where management teams have a strong track record and growth potential
  - Seeking to further diversify into asset classes with substantial growth potential
  - Actively pursuing international opportunities – ability to 'export our model'

Horizon 1

- Sustain organic growth of the existing business of each Affiliate

Horizon 2

- New Affiliates and 'non-capital' Parent growth initiatives (direct-to-retail, international)
- Reasonable limits to be set given 'drag' on Pinnacle financials

Horizon 3

- Must not place the company at risk
- Only consider if low risk and high return on invested capital
- Exercise great care and careful due diligence
- Must be synergistic with existing core

Ongoing margin expansion

✓ **Horizon 1** – Diluted EPS grew at a CAGR of 31.1% (27.2% excluding one-off gain on 'step-acquisition' of PAM) in the ten years since Pinnacle listed as a 'pure play' investment management business in 2016 to 30 June 2026; FUM grew at a CAGR of 27.8% over that same period (25.1% excluding 'acquired' FUM)

Impacts 'Pinnacle Parent' costs

✓ **Horizon 2** – Built 'from scratch': Hyperion, Plato, Solaris, Palisade, Antipodes, Spheria, Firetrail, Longwave, Riparian

✓ **Horizon 2** – Built 'from scratch' outside of Australia: Aikya, Langdon, Life Cycle

Required capital to fund acquisitions

✓ **Horizon 3** – Acquired interests in, then grew: Resolution Capital, Metrics, Coolabah, Five V, Pacific Asset Management, VSS, Advantage Partners

An excellent platform in place to move ahead with sustained growth

Distribution Platform Expansion

- Investment in (and continuing to evolve and grow in size and sophistication) our distribution platform
- Investment in high growth, high margin retail and international channels
- Adoption of advanced digital marketing tools
- Listen to clients and move quickly to meet their evolving needs

Robust, Flexible Operating Platform

- Robust, flexible platform enabling strong further growth
- Continuing investment excellence (strong reputation for such)
- Widespread industry recognition and support
- 'Article of faith' reputation for performance, quality and capability excellence – significantly improves 'speed to market' for new Affiliates
- Leveraging Pinnacle's scale for the benefit of all Affiliates

Start-Up Affiliate Enablement

- Develop investment capability and support growth
- Significant opportunity to launch new strategies to further diversify FUM
- Gaining traction as strategies mature and performance record established
- Comfortable with minority ownership – investor-led Affiliates with minority protections for Pinnacle

Existing Affiliate Expansion

- Investment in new strategies adds diversification and further growth
- Sustainability and Impact strategies
- Global equities (developed & emerging markets)
- Alternative Fixed income
- Private capital (debt & equity)
- Absolute return (single & multi-asset)

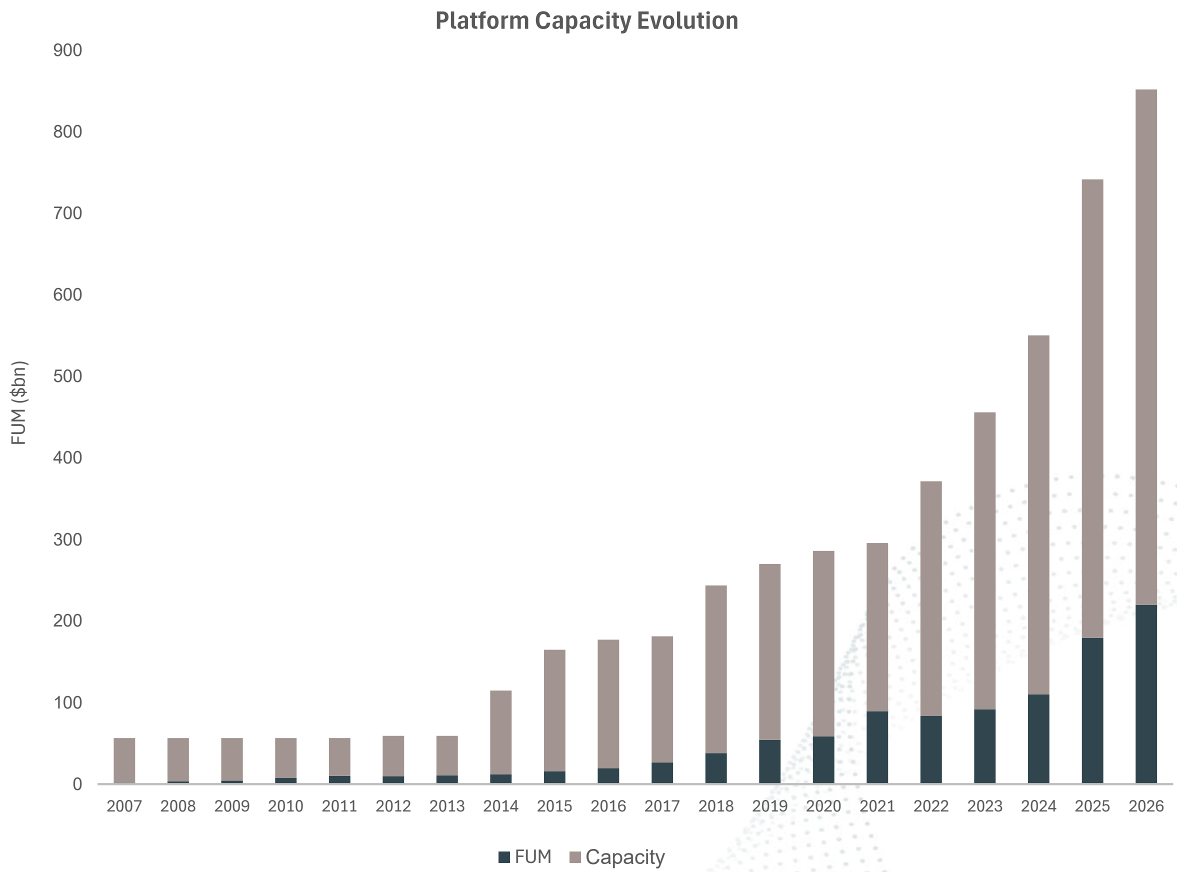
Acquisitive Growth

- Existing Affiliates are increasingly able to build or buy (with Pinnacle backing) then grow additional new businesses - 'Affiliates within Affiliates'
- International markets provide a large range of opportunities, carefully 'exporting our model'
- Natural acquirer of further equity in existing Affiliates as this becomes available

Result: additional growth, corporate stability/robustness, better meeting clients' evolving and expanding needs

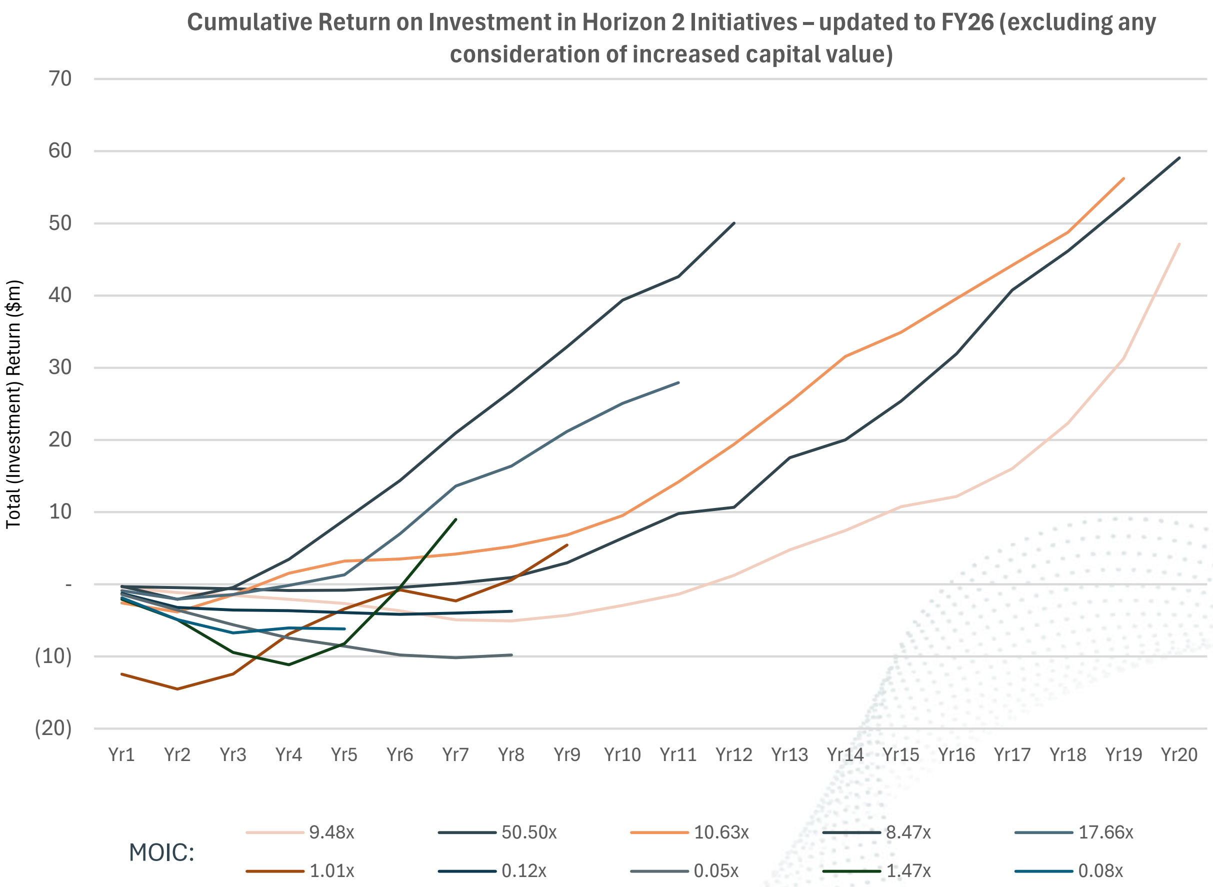
Horizon 1 – large capacity in existing Affiliates and strategies

Through careful and consistent investment across our Three Horizons, we have increased both FUM and the platform capacity through strategic diversification – providing the opportunity for further growth without any further need for investment



- At 30 June 2026, platform capacity exceeds $800bn (>$600bn unused)
- Platform capacity has been carefully and deliberately expanded over time through diversification into new Affiliates and markets and by Affiliates expanding into additional complementary strategies
- Existing capacity provides significant headroom for growth within Horizon 1 – Pinnacle's core
- Further expansion activity, across Horizons 2 & 3, will see platform capacity continue to grow
- Large, multi-channel, multi-market distribution capability underpins the opportunity for FUM growth across the platform

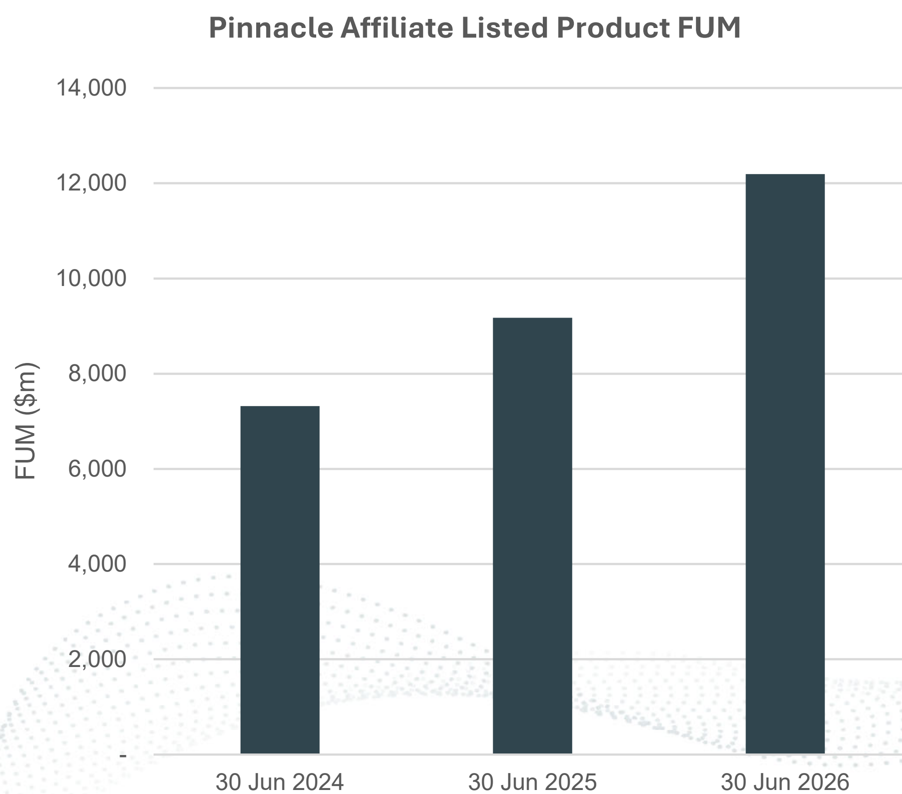
Investment in our Horizon 2 initiatives have a strong track record of delivering strong returns over the medium to long term with limited initial capital requirements



- Cumulative returns across all mature Horizon 2 initiatives (excluding any consideration of increased capital value) has been >10x capital outlay
- Pinnacle and Affiliates continue to actively pursue growth initiatives, recognising that these will moderate profits in the short-term but provide extremely lucrative growth opportunities over the medium-term
- All Affiliates are now at or exceeding run-rate profitability
- Each initiative is only entered into after careful consideration of the longer-term benefits and with reasonable limits set on both time to success and the size of 'investment' required, given the drag on profitability
- Pinnacle and Affiliates will continue to pursue these initiatives where it is commercially sensible to do so

Horizon 2 development and growth of Listed Products capability

- Pinnacle now has >$12bn ($7bn ETFs and $5bn LICs) across 22 listed funds (16 ETFs and 6 LICs).
- Pinnacle is the largest listed active fund issuer in Australia by 50%
- HYGG and PGA1 are 2 of only 5 active ETFs with >$1bn
- FY26 flows into listed funds of $2.6bn, up >100% on FY25
- PGA1, YLDX and FSML notable winners in ETFs (all new ETFs in FY26)
- The Solaris Equity Income Plus LIC (ASX: SET) IPO of $188m, completed in April 2026, was one of only two LIC IPOs on the ASX in FY26
- LIC IPOs getting harder - there is therefore a moat around existing LICs to raise additional capital if trading at NTA premium
- Active ETF adoption is rising – brokers used to be 2/3 of our ETF buyers. Now below 50% with IFAs, asset consultants, private banks, etc. becoming more relevant buyers as they see the benefits of transparency and liquidity of active ETFs over managed funds



Source: ASX and CBOE (CHESS only FUM i.e. excl FUM in unlisted unit of dual-access funds)

Horizon 3 – the story so far

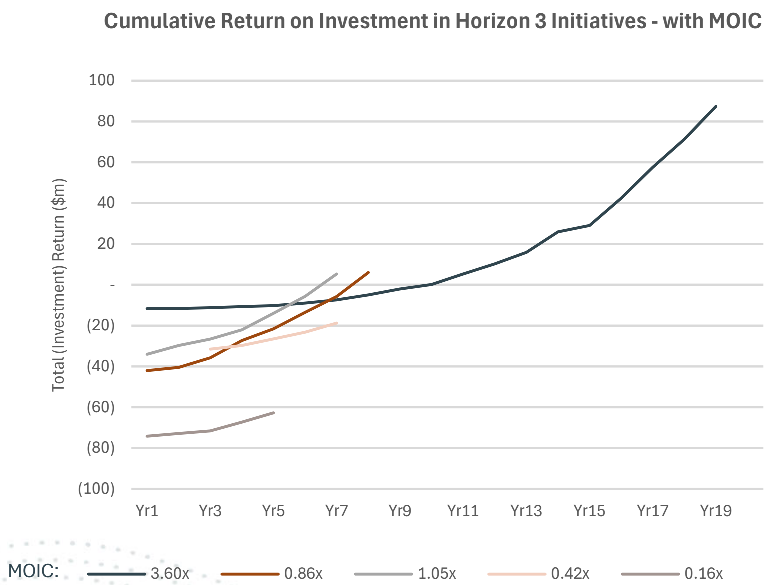
Horizon 3 has been a key part of Pinnacle's growth strategy since inception, adding complementary, high-quality, market-ready investment capability that we can assist to grow more rapidly by leveraging our platform

Resolution Capital	
Acquisition Date	Sep-07
FY26 FUM (bn)	12.1
FUM at acquisition (bn)	2.9
FUM CAGR since acquisition (%)	7.9%
Earnings CAGR since acquisition (%)	16.8%
Revenue CAGR since acquisition (%)	14.0%

Metrics	
Acquisition Date	Aug-18
FY26 AUM (bn)	40.4
AUM at acquisition (bn)	3.0
AUM CAGR since acquisition (%)	39.3%
Earnings CAGR since acquisition (%)	27.2%
Revenue CAGR since acquisition (%) [1]	44.1%

Coolabah	
Acquisition Date	Dec-19
FY26 FUM (bn)	19.9
FUM at acquisition (bn)	3.0
FUM CAGR since acquisition (%)	33.7%
Earnings CAGR since acquisition (%)	42.8%
Revenue CAGR since acquisition (%)	31.5%

Five V	
Acquisition Date	Nov-21
FY26 FUM (bn)	3.3
FUM at acquisition (bn)	1.1
FUM CAGR since acquisition (%)	27.1%
Earnings CAGR since acquisition (%)	27.1%
Revenue CAGR since acquisition (%)	33.2%



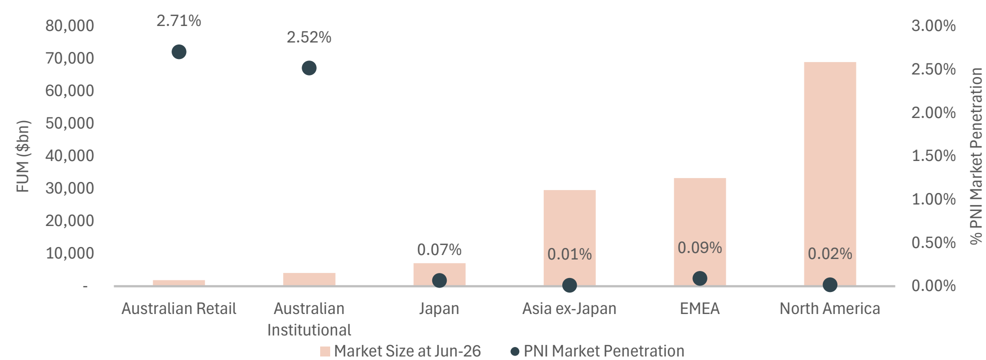
- Our criteria for partnering with existing asset managers through Horizon 3 initiatives have remained unchanged:
  - Strategically attractive and diversifying relative to current Affiliate composition
  - Ability for Pinnacle to add value, e.g., by distribution
- High demand asset classes including, but not limited to:
  - Private Credit
  - Private Equity / Buyout
  - Venture Capital / Growth Equity
  - Infrastructure and Real Assets
- More recently internationally-focused – particularly North America, Europe

[1]Revenues are net of interest

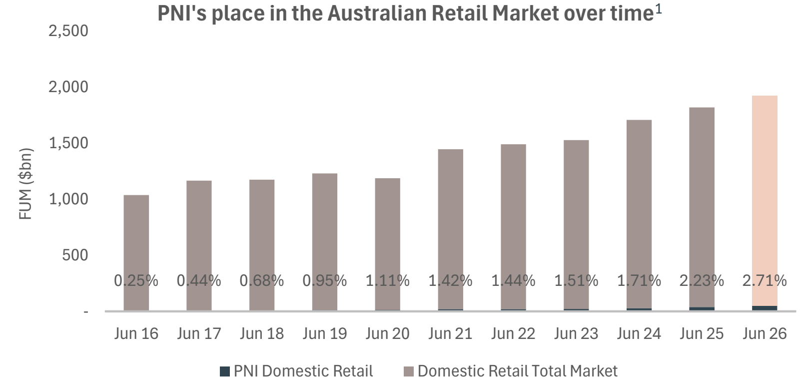
International opportunity for the PNI platform

Purposeful expansion into larger international markets – through growing global Affiliate presence, expanding globally relevant product suite and increasing global distribution footprint – provides the opportunity to continue to deliver growth

PNI Penetration of Domestic and Global Markets[1,2,3]



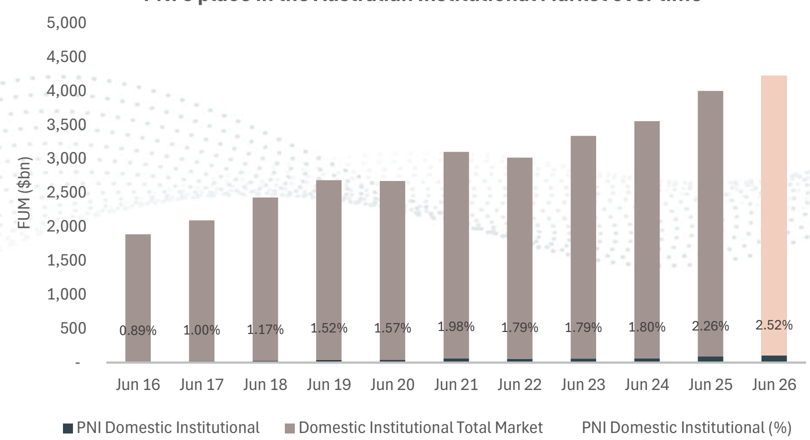
PNI's place in the Australian Retail Market over time[1]



- Since inception, our presence in the Australian markets has steadily grown with significant headroom remaining
- Expanding into global markets that are multiples larger in size creates greater opportunities for accelerated growth
- We have deliberately continued to expand our global product suite:

- *UCITS (Ireland)*
- *AIF (Ireland)*
- *OEIC (UK)*
- *CIT (US)*
- *Delaware LP (US)*
- *US Active ETFs (US)*
- *Cayman Master Feeder*
- *Canadian Mutual Funds*
- *Australian Unit Trust*
- *Australian Active ETFs*
- *NZ PIEs*
- *UK Permanent Capital Vehicles (e.g., Investment Trusts)*

PNI's place in the Australian Institutional Market over time[2]



1. Domestic Retail Total Market: June 2026 market size estimated using managed funds industry growth trends and Australian retail/wealth management market expansion. Figure is consistent with Australian managed funds industry asset growth and industry market research benchmarks
2. Domestic Institutional Total Market: June 2026 market size based on Australian institutional assets growth, benchmarked against APRA superannuation assets of A$4.3tn at June 2025 and KPMG's estimate of Australian superannuation assets exceeding A$4.5tn in 2026
3. Regional Total Market AuM: June 2026 market sizes based on BCG regional AuM estimates. Where BCG reports Australia & Japan as a combined category, values have been allocated using regional asset market benchmarks and industry AuM distribution estimates.

03 Conclusion

A platform engineered for long-term growth

1. Distinguished from competitors by comprising the highest quality investment management firms
2. High quality, experienced, dedicated, passionate investment professionals – strongly focused on performance; with substantial equity in their own business and their interests aligned with clients
3. All the advantages, benefits and superior conditions of a ‘boutique environment’
4. Plus, institutional grade shared common ‘infrastructure’, including major distribution capability (the ‘best of both worlds’)
5. Importance of succession planning within Affiliates; long-term sustainable businesses

Investors want their investment management firms to be long–term, enduring and sustainable

Pinnacle should be able to continue to compound EPS growth at high rates

- Pinnacle's fundamental business model has been winning for 20 years
- The model and philosophy are unchanged, strong and sustainable
  - Investment excellence, supported by distribution excellence; operations, risk and technology excellence
  - Capital-light expansion (Horizons 1 and 2)
  - Evolve and adapt but always within consistent philosophy and model
- Growth will continue from multiple sources, including adjacent Blue Oceans, within unchanged philosophy
- Increasing scale to deliver efficiency and operating leverage assisted by technology, data and AI
- We will not prejudice this compelling growth. We will:
  - not pursue 'growth for growth's sake'
  - not take the Core for granted
  - always go only where competitive advantage clear
  - always take a medium to long term view
  - eschew arrogance; confidence balanced with humility

Q&A

Appendix

04 FY26 Financial Performance

FY26 Financial Highlights

		FY26	FY25	Change
Earnings & Returns	**NPAT**	**$176.7m**	**$134.4m**	31%
	Diluted EPS	**78.1c**	**62.4c**	25%
	DPS	60.0c	60.0c	0%
	DPR	77%	96%	
	Franking	72%	79%	
		30 Jun 26	**30 Jun 25**	**Change**
Affiliate Performance	Aggregate Affiliate FUM (at 100%)	$229.4bn[3]	$179.4bn	28%
	Aggregate Retail FUM (at 100%)	$50.7bn	$39.7bn	28%
	Aggregate Affiliate Performance Fee FUM (at 100%)	$61.3bn[3]	$50.4bn	22%
		FY26	**FY25**	**Change**
	Aggregate Affiliate Base Fees (at 100%)[1,4]	$1,005.8m	$747.3m	35%
	Aggregate Affiliate Performance Fees (at 100%)	$146.6m	$153.5m	(5%)
	Aggregate Affiliate Funds Management Revenue (at 100%)[4]	$1,152.4m	$900.8m	28%
	Pinnacle share of performance fees, after tax	*$35.6m*	*$46.6m*	(24%)
		FY26	**FY25**	
Fund Flows	Retail (Australia) flows	$10.2bn	$6.9bn	
	Institutional (Australia) flows	$10.9bn	$11.4bn	
	International (Institutional & Retail) flows	$12.3bn	$4.8bn	
	Total net inflows	**$33.4bn**	**$23.1bn**	
Investment Performance	% strategies outperforming over 5 years to 30 Jun 2026[2]	81%	91%	
Balance Sheet Strength[5]	Cash	$89.5m		
	Principal investments	$196.5m		
	Total cash & PI	**$286.0m**		

1. FUM/commitment-based management fees and transaction fees
2. With track records exceeding 5 years
3. Includes $4.8bn acquired by Pinnacle in Advantage Partners
4. Includes PAM at 100% for the full financial year
5. Pinnacle – including PAM at 100% as at 30 June 2026

* All references to dollars, or '$', refer to Australian Dollars, unless otherwise stated

Strong growth in core earnings

(AUD $m)	FY26	FY25	FY24	FY23
Reported NPAT	**176.7**	**134.4**	**90.4**	**76.5**
Returns on Principal Investments (PI)	(2.3)	23.9	17.4	14.2
Non-recurring returns on other investments	46.2[1]	-	(3.4)[2]	0.6[2]
Net interest expense	(5.2)	(3.7)	(5.6)	(5.2)
Adjusted NPAT	**138.0**	**114.2**	**81.9**	**66.8**
YoY growth %	*21%*	*39%*	*22%*	

Reported Diluted EPS	**78.1**	**62.4**	**45.5**	**39.0**
Returns on Principal Investments (PI)	(1.0)	11.1	8.8	7.3
Non-recurring returns on other investments	20.4[1]	-	(1.7)[2]	0.3
Net interest expense	(2.3)	(1.7)	(2.8)	(2.6)
Adjusted Diluted EPS	**61.0**	**53.0**	**41.3**	**34.1**
YoY growth %	*15%*	*28%*	*21%*	

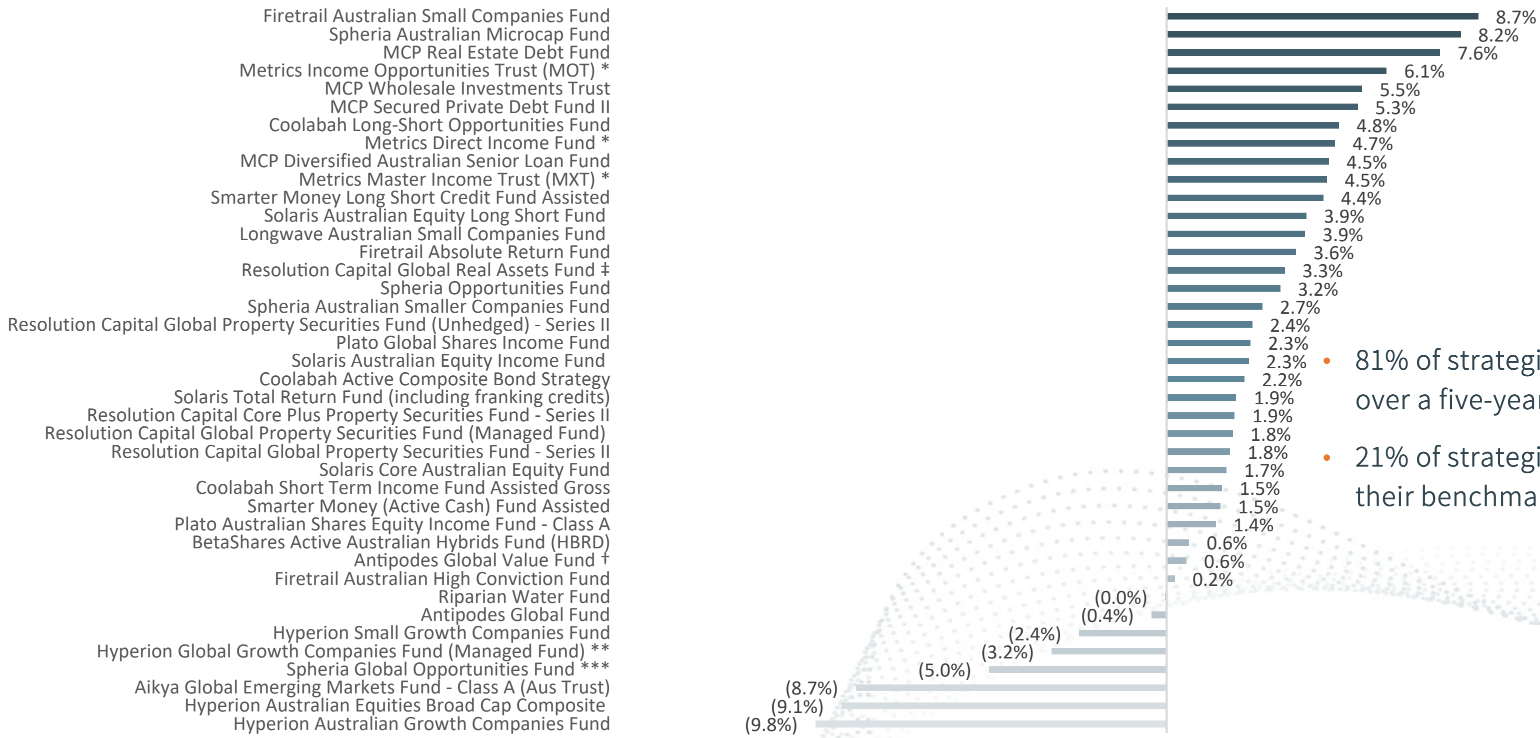
Pinnacle share of performance fees, after tax ($m)	*35.6*	*46.6*	*31.2*	*14.7*
Pinnacle share of performance fees, after tax – contribution to diluted EPS (cps)	*15.7*	*21.6*	*15.7*	*7.5*

- Since FY23, we have had significant holdings either 'parked' in funds managed by Affiliates, or deployed as seed capital for new Affiliate strategies
- These holdings have been funded by a combination of equity capital raised and the CBA debt facility, which we use in this way ahead of identifying appropriate expansion activities
- In FY26, we recorded a one-off accounting profit on the 'step-acquisition' of PAM, which was $46.2m (net of transaction costs), driven by the accounting value gain on Pinnacle's existing shareholding in the business at the time that Pinnacle acquired the 100% share
- In FY24, we recorded an unrealized loss on our holding in Openinvest, of $3.4m
- In FY23, we recorded an unrealized gain on our holding in Openinvest, of $0.6m
- We present our NPAT and EPS numbers, adjusting for these items, in the above table

1. Non-cash accounting profit on step-acquisition of PAM in FY26, net of transaction costs
2. Unrealized gain/loss on investment in Openinvest

Our industry leading portfolio of high performing Affiliates continues to outperform benchmarks and provides an engine for continued FUM growth and performance fee generation

Affiliate strategies outperformance over benchmarks[2] (alpha) – over 5-year period, p.a. (before fees)



- 81% of strategies have outperformed over a five-year period[1,2]
- 21% of strategies have outperformed their benchmarks by > than 5% p.a.

1. With track records exceeding 5 years
2. Palisade funds are not included in the above graph as they have no comparable benchmark, all strategies with a five-year track record have outperformed over the five years

* MOT, Metrics Direct Income Fund & MXT performance figures are net of fees

** The fund changed its name from Hyperion Global Growth Companies Fund - Class B to Hyperion Global Growth Companies Fund (Managed Fund) on 5 February 2021 in order to facilitate quotation of the fund on the ASX

*** The fund changed its name from Spheria Global Microcap Fund to Spheria Global Opportunities Fund on 01 October 2022

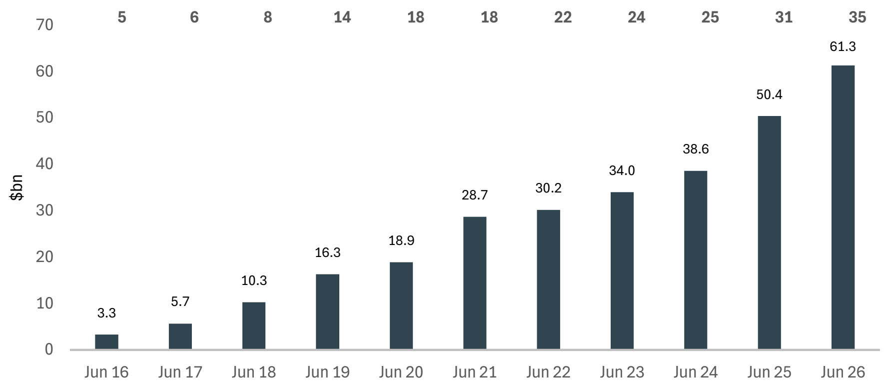
† The fund changed its name from Antipodes Global Fund - Long to Antipodes Global Value Fund on 26 November 2024

‡ The fund changed its name from Resolution Capital Real Assets Fund to Resolution Capital Global Real Assets Fund on 1 July 2026

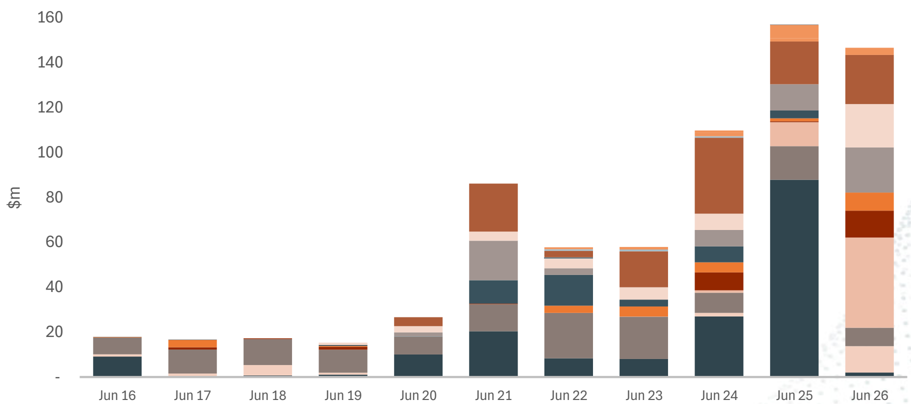
The investment returns for each fund or strategy shown are for information purposes only. Unless otherwise stated, the investment returns have been calculated for the relevant period in AUD (with distributions reinvested) and are gross of applicable fees, costs and taxes. Past performance is not indicative of future performance

Pinnacle Affiliates continue to outperform benchmarks, resulting in continued FUM growth and performance fee generation

Closing FUM & number of strategies subject to performance fees



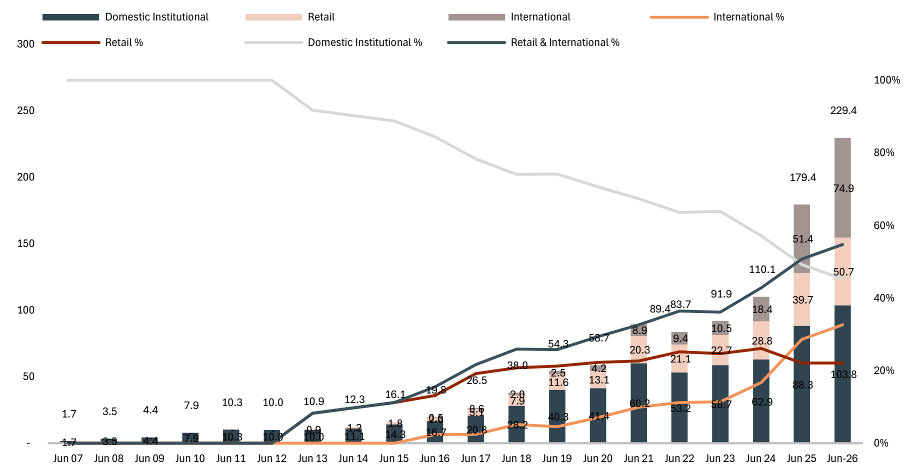
Performance fees (at 100%) by Affiliate



- It remains a key strategy of Pinnacle and Affiliates to grow FUM that has the ability to earn performance fees
- The annual reliability of overall performance fee revenue has been improved by:
  - Volume of FUM with performance fee potential
  - Number and diversity of strategies with performance fee potential
- Likelihood of performance fee success is generally not correlated to equity markets – based on performance relative to individual hurdles
- Likelihood of performance fees is distinct (uncorrelated) between individual strategies
- Performance relative to benchmarks can vary significantly over even quite short periods of time
- Performance fees should be a significant and ongoing component of Pinnacle's overall earnings in any financial year

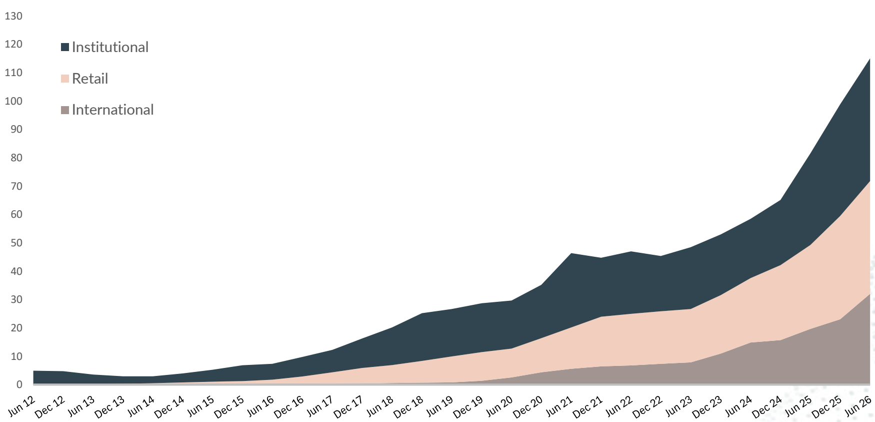
- Twelve Affiliates earned performance fees totalling $146.6m (at 100%; Pinnacle post-tax share $35.6m) in FY26. In FY25, twelve Affiliates earned performance fees totalling $153.6m (at 100%; Pinnacle share post-tax $46.6m)
- Of the now 35 strategies that have the potential to deliver significant performance fees, 20 crystallize at least half yearly, with all 35 crystallizing on at least an annual basis
- Performance fees crystallizing only in June each year include Metrics, Palisade and Resolution Capital
- Of the 35 strategies that have the potential to deliver meaningful performance fees, 18 are at their high watermarks as at 30 June 2026, representing 67% of FUM that has the potential to generate performance fees, with a further 6 strategies, representing 13% of FUM, within 2% of high watermark
- 81% of Pinnacle Affiliates' strategies and products, with a track record exceeding 5 years, have outperformed their benchmarks over the 5 years to 30 June. Strong, long-term investment outperformance underpins performance fee delivery

FUM ($bn)[1]



- FUM has grown at a CAGR of 27.8% p.a. over the last ten years (25.1% excluding $6.8bn ‘acquired’ in Jul 2018, $3.0bn ‘acquired’ in Dec 2019, $1.1bn ‘acquired’ in Dec 2021, $9.8bn ‘acquired’ by Antipodes in Aug 2024, $17.0bn ‘acquired’ in Nov 2024, $1.1bn ‘acquired’ in Dec 2024 and $4.8bn ‘acquired’ in Jan 2026)
- Markets were broadly up across FY26, despite consistent volatility:
  - S&P/ASX 300 index up 2.8%
  - MSCI World Index up 22.1%
  - NASDAQ up 28.7%
  - FTSE/EPRA NAREIT up 13.0%
  - Market movements/investment performance added $11.8bn to total FUM during FY26

Cumulative net flow history ($bn)

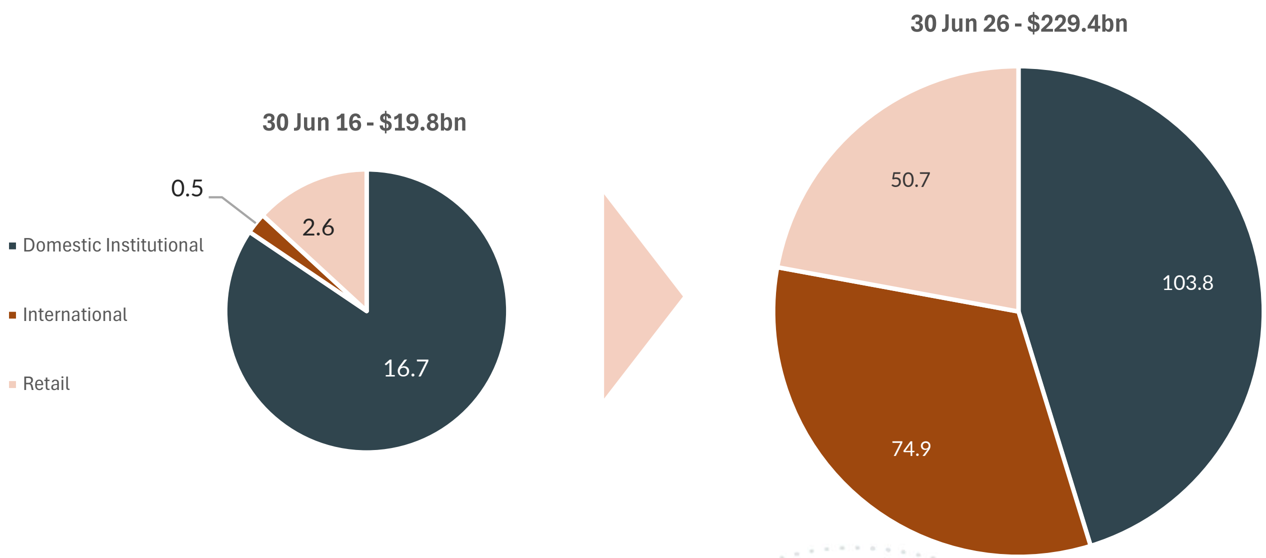


- FUM increases attributable to net flows were $33.4bn (retail net inflows were $10.2bn, international net inflows were $12.3bn and domestic institutional net inflows were $10.9bn)
- Market share gains remain the key to public market equity flows
- FUM sourced from international clients was $74.9bn, or 33% of total FUM, at 30 June 2026, up from $8.9bn or 10% at 30 June 2021
  - $33bn of this was from wholesale/retail clients
- Aggregate retail and international FUM as at 30 June 2026 now represents 55% of total FUM (at 100%), up from 33% at 30 June 2021

1. FUM is 100% of FUM managed by Pinnacle Affiliates

Evolution of FUM by channel type

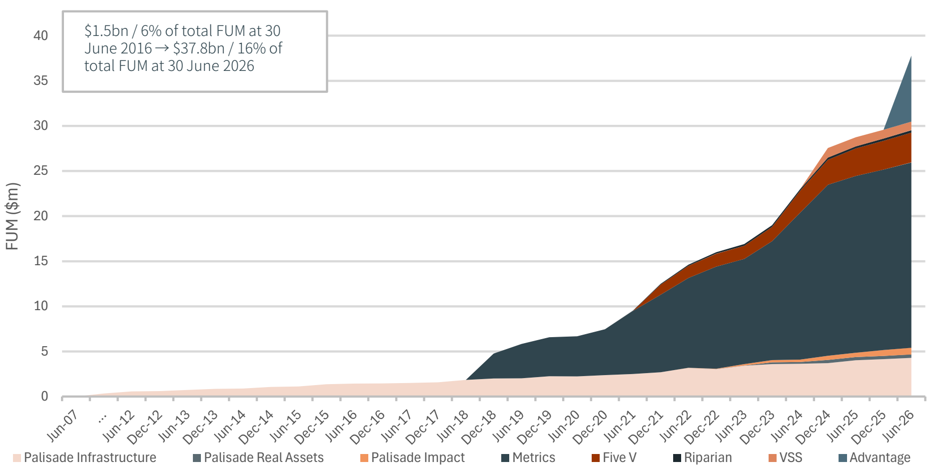
Horizon 2 build-out of Wholesale & Retail and International distribution platform has driven growth, diversification, profitability and resilience



- Upon listing as Pinnacle in 2016, 84% of Pinnacle's $19.8bn FUM (at 100%) was sourced from Australian institutions
- Multi-year build outs of wholesale/retail distribution and, later, international distribution (across multiple channels) have driven significant expansion and diversification of Pinnacle's client base
- At 30 June 2026, over 50% of Pinnacle's FUM (at 100%) was sourced from wholesale/retail and international clients, representing approximately two-thirds of base Affiliate revenues
- Product innovation and development has assisted in Pinnacle's growth in wholesale/retail and international markets by providing access points for new client verticals (e.g., exchange-traded vehicles; open-ended private markets vehicles for private wealth; global fund infrastructure for international investors)

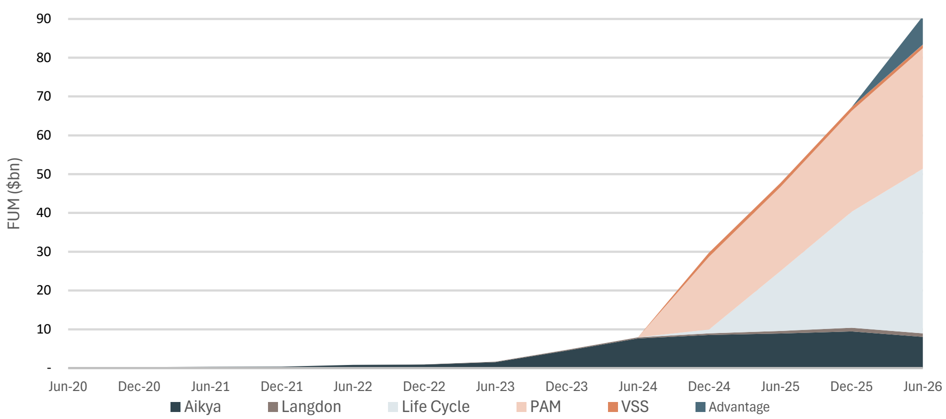
Evolution of FUM | private markets & international

Private Markets Asset Growth[1]



- At 30 June 2026, FUM in private markets asset classes was $37.8bn
  - 16% of total FUM
  - Up from $1.5bn / 6% of total FUM as at 30 June 2016
  - 38.7% CAGR to 30 June 2026, since 2016
- Pinnacle has been a distributor of private markets strategies since the 2006 founding of Palisade
- We have been intentionally continuing to diversify our platform of Affiliates and strategies into further private markets asset classes
  - Horizon 2 'builds' of Palisade and Riparian
  - Horizon 2 'builds' within Affiliates (e.g., Metrics Asset-Based Lending, real estate debt and equity and sustainable lending; Palisade Impact, Real Assets and North American infrastructure; Five V Horizons and Frontier strategies)
  - Horizon 3 acquisitions of interests in Metrics, Five V, VSS and Advantage Partners
- Pinnacle's distribution strength accelerates the growth of these businesses and allows them to access new investor verticals and geographies

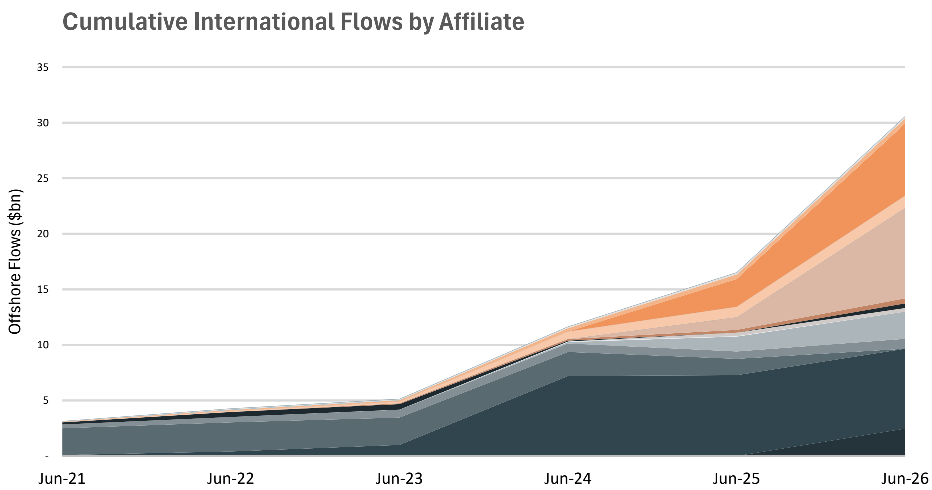
Growth in Internationally-Domiciled Affiliate FUM[1]

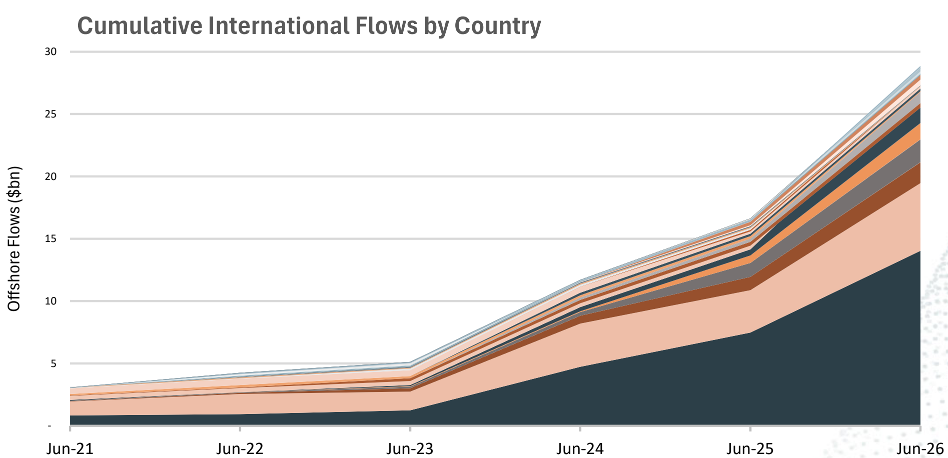


- We have focused on building out a diversified Affiliate base, relevant to a wide range of investors, both in Australia and internationally
- Since the inception of the first internationally-domiciled Pinnacle Affiliate, Aikya, we have continued to focus our expansion on new Affiliates headquartered in global gateway cities with large addressable end-markets
  - Horizon 2 'builds' of Aikya, Langdon, Life Cycle and Palisade Real Assets
  - Horizon 3 acquisitions of interests in PAM, VSS and Advantage Partners
- We now have $90.7bn of FUM in internationally-domiciled Affiliates, or approximately 40% of total FUM
- Successfully executing investments (build or buy) in well positioned Affiliates – geographically, reputationally and strategy-wise – significantly contributes to our ongoing distribution success as well as strengthening our reputation amongst investors, prospective Affiliates and distribution talent

1. FUM is 100% of FUM managed by Pinnacle Affiliates

Evolution of international platform



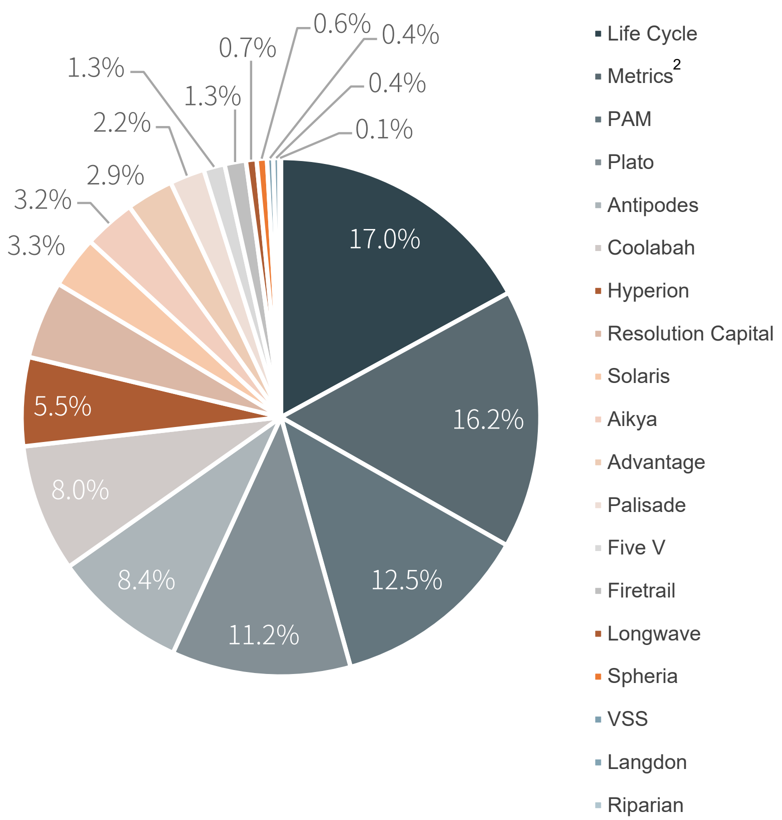


- Pinnacle has deliberately globalized its platform, investing across all Three Horizons:
  - Organic growth of existing Affiliates and strategies into international markets
  - New Affiliate 'start-ups' and new strategies from existing Affiliates
  - Acquisitive growth in new asset classes and markets
- Development of our international distribution and operational platform has been a key 'Horizon 2' initiative:
  - Internationally-sourced FUM at 30 Jun 26 was $74.9bn / 33% of total FUM
  - Up from $0.5bn / 2.4% at 30 Jun 16
- Pleasingly, our growth is being achieved across a diverse range of Affiliates and strategies, straddling public and private markets, equity and debt
- Addressable markets outside of Australia are many multiples larger in size

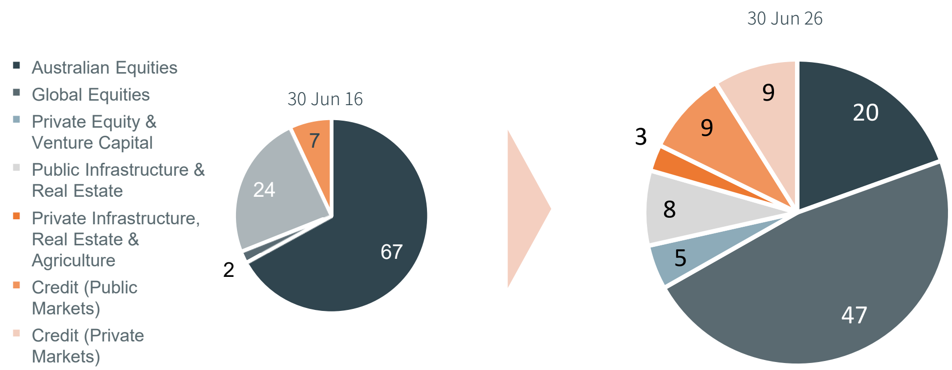
- We will continue to expand our local presence in major gateway cities and capital markets to significantly enhance our local network connectivity with institutional and wholesale/retail investors
- To date, we have built a strong foundation for growth in the UK, Western Europe, US, Canada, New Zealand, South Africa, Japan and South Korea
- Our partnership with Advantage Partners in Japan, agreed during FY26, strengthens our presence in one of the world's largest pension and insurance markets, augmenting our organic growth to date
- Deepened relationship with PAM accelerates global growth with complementary distribution platforms to enhance geographic reach, Affiliate origination, product innovation and expansion

A broadly diversified platform in place to move ahead with sustained growth

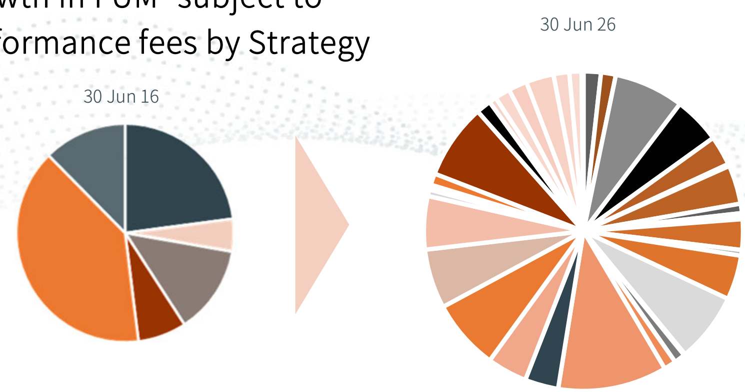
30 June 2026 FUM[1] by Affiliate (%)[2]



Change in FUM[1] by Asset Class (%)



Growth in FUM[1] subject to performance fees by Strategy

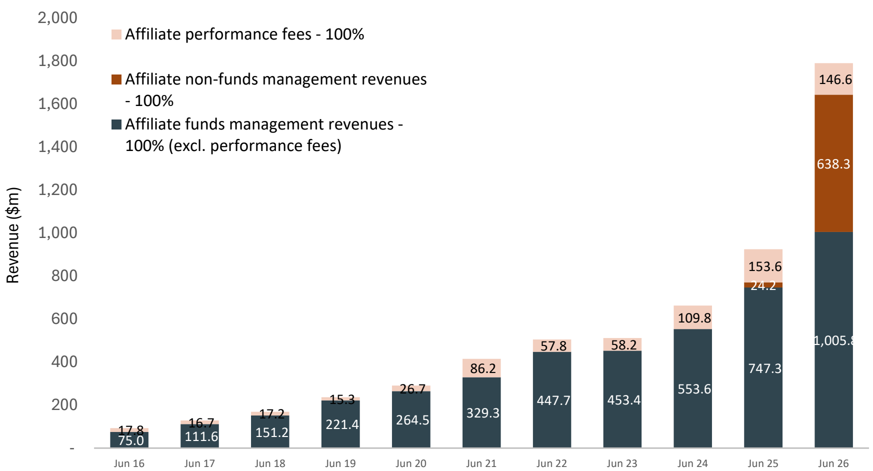


1. FUM is 100% of FUM managed by Pinnacle Affiliates
2. The reported number for Metrics is Assets Under Management. Metrics earns fees on the full AUM figure

Revenue and margin performance and key drivers

Strong revenue growth, with notable contribution from newer Affiliates; increasing revenues from previous Horizon 2 initiatives driving margin improvement from funds management activities

Affiliate Revenues[1,3]



- Total Affiliate revenues[1,3] (at 100%) were $1,790.7m in FY26, including $146.6m (8.2%) of performance fees; in FY25, total Affiliate revenues (at 100%) were $925.0m, including $153.6m (16.6%) in performance fees
- Growth of 28% in funds management revenues[3] on FY25 (35% excluding performance fees)
- Strong contributions from Life Cycle, PAM and Plato, who have all rapidly grown their FUM
- Average fee rates on Affiliate funds management revenues have remained consistent in FY26 from FY25, notwithstanding large institutional flows; underlying trends driving longer-term increase in rates remain (growth in private markets FUM, retail/wholesale and internationally-sourced FUM)

Summary results – Affiliates (at 100%)

	FY26			FY25	% Change
Pinnacle Affiliates – at 100% (Aggregate basis)					
FUM ($bn) [2]			229.4	179.4	28%
	Equity Accounted Affiliates at 100%	*PAM - Post Acquisition*	PNI Affiliates at 100%	PNI Affiliates at 100%	
Funds Management Revenue ($m)	*1,135.9*	*16.5*	1,152.4	900.8	28%
Non-Funds Management Revenue ($m)	*638.3*	-	638.3	24.2	2,538%
Net profit before tax (NPBT) ($m)	*520.9*	*6.5*	527.4	429.7	23%
Tax expense ($m)	*(132.6)*	-	(132.6)	(109.2)	21%
Net profit after tax (NPAT) ($m)	*388.3*	*6.5*	394.8	320.5	23%
Pinnacle share of Affiliates' NPAT ($m)	*136.0*	*6.5*	*142.5*	*129.7*	10%

- Horizon 2 spending has delivered platform and product expansion and further avenues for growth, whilst moderating short-term profitability
- Pinnacle and Affiliates will pursue further Horizon 2 opportunities that meet our quality criteria
- All Pinnacle Affiliates at run-rate profitability or better, and all Horizon 2 initiatives were at break-even or better, with no net cost to Pinnacle in FY26
- We remind shareholders that initiatives are no longer considered Horizon 2 once they reach breakeven
- Affiliate margins on funds management activities excluding performance fees have again improved: increased by 10% of the prior year margin (decreased by 3% of the prior year margin excluding performance fees)

[1]Affiliate revenues are shown at 100% to indicate trend. Pinnacle holds equity stakes of varying magnitude in each Affiliate and accounts for its share of Affiliates' NPAT
[2]FUM is 100% of FUM managed by Pinnacle Affiliates. Includes $6.8bn 'acquired' in Jul 2018, $3.0bn 'acquired' in Dec 2019, $1.1bn 'acquired' in Dec 2021, $9.8bn 'acquired' in Aug 2024, $17.0bn 'acquired' in Nov 2024, $1.1bn 'acquired' in Dec 2024 and $4.8bn 'acquired' in Jan 2026. Pinnacle holds equity stakes of varying magnitude in each of the Affiliates and does not 'own' 100% of the FUM
[3]Includes PAM revenues at 100% post completion of Pinnacle's acquisition of the remaining equity it did not already hold

FY26 financial results

	FY26 ($m)	FY25 ($m)	% Change
PINNACLE			
Pinnacle Parent Revenue[1]	93.2	65.5	42%
Pinnacle Parent Expenses[2,3]	(95.3)	(50.7)	88%
Share of Pinnacle Affiliates net profit after tax	136.0	129.7	5%
Gain on 'step acquisition' of PAM (net of transaction costs)	46.2	-	-
PAM net profit – at 100% post-acquisition[4]	6.5	-	-
Net profit before tax	186.6	144.5	29%
Taxation	(9.9)	(10.1)	(2%)
NPAT from continuing operations	176.7	134.4	31%
Discontinued operations	-	-	-
NPAT attributable to shareholders	**176.7**	**134.4**	**31%**
NPAT attributable to shareholders - excluding net gains/losses on PI, net of interest, and profit of step-acquisition of PAM, net of transaction costs	*138.0*	*114.2*	*21%*
Basic earnings per share:			
From continuing operations	78.7	63.2	25%
Total attributable to shareholders	78.7	63.2	25%
Diluted earnings per share:			
From continuing operations	78.1	62.4	25%
Total attributable to shareholders	78.1	62.4	25%
Dividends per share:	60.0	60.0	0%

1. Includes dividends and distributions received on PI. These were $12.2m in FY26, compared with $11.6m in FY25
2. Includes interest cost on the CBA facility of $7.8m in FY26 ($6.5m in FY25)
3. Includes mark-to-market and realized gains/losses on PI, net of hedging. These were total net losses of $14.5m in FY26 (increases 'expenses'), compared with total net gains of $12.3m in FY25 (decreases 'expenses')
4. Tax at 25% now included in the Taxation line

- NPAT attributable to shareholders of $176.7m
  - 31% increase on FY25 (25% increase in diluted EPS)
  - Performance fees earned by Pinnacle Affiliates, post-tax, contributed $35.6m of Pinnacle's NPAT in FY26 ($46.6m in FY25)
  - Return on Principal Investments (PI) net of interest of ($7.4m) in FY26 compared with $20.3m in FY25
  - Significant accounting profit on 'step acquisition' of PAM, of $46.2 million, net of transaction costs
  - NPAT excluding returns on PI and PAM 'step acquisition' gain was $138.0 million in FY26, compared with $114.2 million in FY25 (21% higher)
- Pinnacle Parent fee revenues 42% higher than FY25 (50% excluding dividends/distributions on interest)
  - Strong growth in Affiliates where Pinnacle has revenue sharing arrangements
  - Robust retail flows
- Pinnacle Parent expenses increase of $44.6m is attributable to:
  - $26.8m movement in unrealized mark-to-market on PI, predominantly seed investments
  - $12.2m increase in staff costs, comprising both additional headcount (particularly in offshore distribution) and remuneration uplift, including provision for long term incentives
- Pinnacle Parent profit before tax, excluding return on principal investments net of interest, $3.1m in FY26 compared with a loss of $5.5m in FY25
- Overall NPAT, excluding impact of performance fees, step-acquisition profit on PAM and PI is up 51% on FY25
- Pinnacle's share of PAM's profits moved to 100% from 24 April 2026. From this date, PAM delivered $6.5m in profits to Pinnacle
- No net Horizon 2 cost in FY26:
  - We entered FY26 with all current Horizon 2 initiatives at breakeven, with continuing growth in revenues from those initiatives offsetting the ongoing costs. We remind shareholders that we exclude previous Horizon 2 initiatives from this calculation once they reach breakeven (i.e., before they might be considered mature)
- Aggregate Affiliate funds management revenues grew 28% compared with FY25 (35% excluding performance fees)
- Affiliate margins on funds management activities excluding performance fees have improved: increased by 10% of the prior year margin (decreased by 3% of the prior year margin excluding performance fees)
- Diluted EPS attributable to shareholders of 78.1 cents, up 25% from 62.4 cents in FY25
- Final dividend per share of 31.0 cents, franked to 65%, up 15% from the final FY25 dividend of 27.0 cents

FY26 financial results

	30 Jun 2026 ($m)	30 Jun 2025 ($m)	% Change
CURRENT ASSETS			
Cash and cash equivalents	89.5	26.6	237%
Financial assets	196.5	436.9	(55%)
Total cash and financial assets	**286.0**	**463.5**	**(38%)**
Other current assets	72.1	53.6	35%
Total current assets	**358.1**	**517.1**	**(31%)**
NON-CURRENT ASSETS			
Investments in Affiliates	525.2	514.2	2%
Financial assets	83.9	0.2	34,876%
Other non-current assets	516.4	27.1	1,809%
Total non-current assets	**1,125.5**	**541.5**	**108%**
Total Assets	**1,483.6**	**1,058.6**	**40%**
LIABILITIES			
Debt facility	250.0	100.0	150%
Other liabilities	78.4	40.2	95%
Total liabilities	**328.4**	**140.2**	**134%**
Net assets	**1,155.2**	**918.4**	**26%**
Net shareholders' equity	**1,155.2**	**918.4**	**26%**

- Cash and PI of $286.0m
  - Includes $188.5m invested in strategies managed by Pinnacle Affiliates
  - CBA facility expanded to $250m and fully-drawn
- In the last two financial years, Pinnacle has deployed capital into a range of strategically-aligned growth initiatives:
  - $149m used to acquire initial interests in VSS and PAM
  - Approximately $75m was used to seed new strategies for existing Affiliates, including Life Cycle (which has in the main been recycled), and to fund the acquisition of additional equity in existing Affiliates
  - $84.7m used to acquire the initial 5% interest in Advantage Partners in January 2026 (including transaction costs)
  - $228m cash paid in April as part of the acquisition of the remaining 75% of PAM (with the balance funded with Pinnacle shares)
  - $75m will be paid in July to restore our holding in Metrics to 35%
  - Excludes impact of the final dividend of 31.0 cents per share payable on 25 September 2026 and dividends received or to be received from Affiliates since 30 June 2026
  - The final dividend will be 64.5% franked
- Investments in Affiliates represents the 'equity accounted' value, i.e., investment cost, plus Pinnacle's share of profits, less Pinnacle's share of dividends received. The balance is tested for impairment at each reporting period. Pinnacle's share of Affiliate performance fees that crystallized during FY26 are included in Pinnacle's share of profits which increases the carrying value of the investments; any associated dividends will reduce the carrying value when paid
- From 24 April, Pinnacle's interest in PAM is consolidated, with the difference between the cost of the investment and the identifiable assets held as goodwill and tested for impairment at each reporting period
- Pinnacle's investment in Advantage is currently included within financial assets
- Balance sheet retains flexibility for further growth initiatives

Pacific Asset Management – Update

Highly diversified asset management platform with an innovative approach and extensive UK distribution footprint

Overview

Founded in 2016, PAM is a UK-based global asset management platform, managing a range of single manager and multi-asset solutions:

- **Technology enabled adviser solutions:** delivered to wealth advisers via a proprietary technology platform that enables turnkey solutions for end clients
- **Single Manager solutions:** supports, enables and distributes high quality, boutique investment managers, across wholly owned teams, affiliate partnerships and third-party distribution partners

Highlights since completion (24 April 2026)

- Strong momentum, with total AUM increasing from **US$21.0bn** to **US$24.4bn** between 31 March and 30 June 2026 (+**16.2%**)
- **Positive net inflows of US$653m** during the quarter, with inflows across both business segments (**US$455m Adviser Solutions** and **US$198m Single Manager**), contributing to AUM growth of **12.2%** and **20.0%**, respectively
- **Positive institutional pipeline,** with several notable mandates across the Single Manager business expected to fund in the coming weeks
- Agreed the acquisition of **100% of Asset Value Investors (AVI)**, subject to regulatory approval, further expanding the Group's specialist active management capabilities (see slide 25)
- Continued strong client demand for **Global Emerging Markets ETF**, with AUM increasing to approximately **US$370m** (from around **US$200m** at 31 March 2026)
- Successfully launched the **Pacific Efficient Diversification Fund** in June (a strategy designed to deliver enhanced diversification through exposure to alternative risk premia), further broadening PAM's product offering
- Strong performance across a number of strategies during the period, including **US Equities (+24.4%)** - under the leadership of John Feeley (ex-Findlay Park) who joined in February 2026 - and **Global Emerging Markets (+22.3%)**

US$13.0bn
Single manager solutions

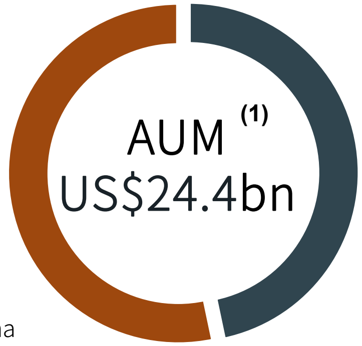
- Craft-based
- High conviction
- Active management

Offers strategies where investment skill and experience have proven to outperform

Equity
Emerging Markets, Global, US

Credit
Global Active, Credit Alpha

Liquid Alternatives
G10 Macro Rates, Alternative Risk Premia, Global Listed Infrastructure



US$11.4bn
Modern advisor solutions

- Tech-enabled
- Multi-asset adviser solutions
- ESG Principled investment

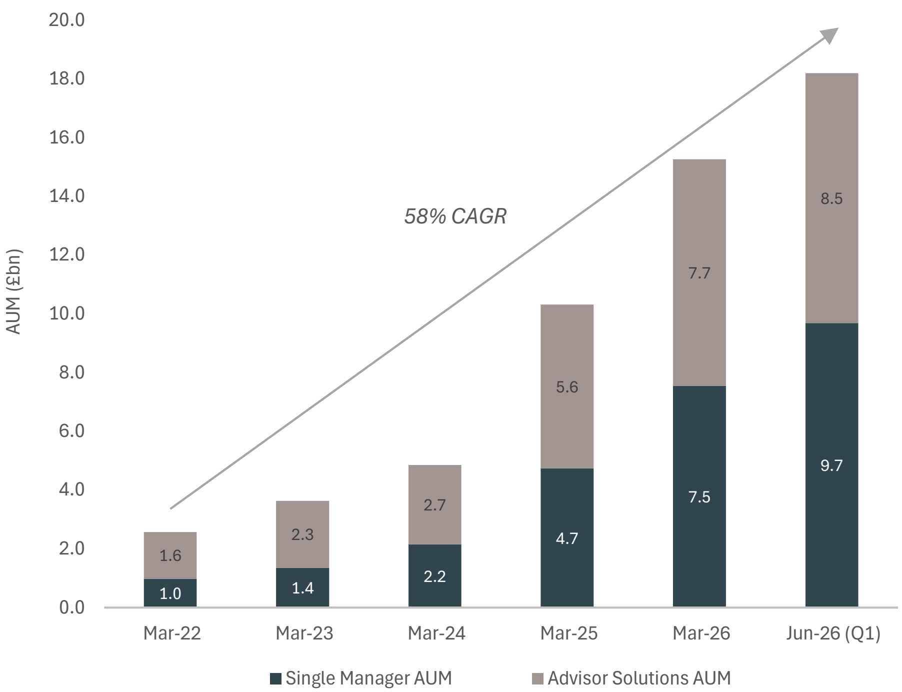
Underpinned adviser technology & support

Comprehensive range of multi-asset solutions across investment styles and risk profiles

1. Includes FUM related to strategies of Pinnacle Affiliates distributed by PAM and held within funds on its platform. Pinnacle currently reports this FUM within the individual Affiliate and not within PAM

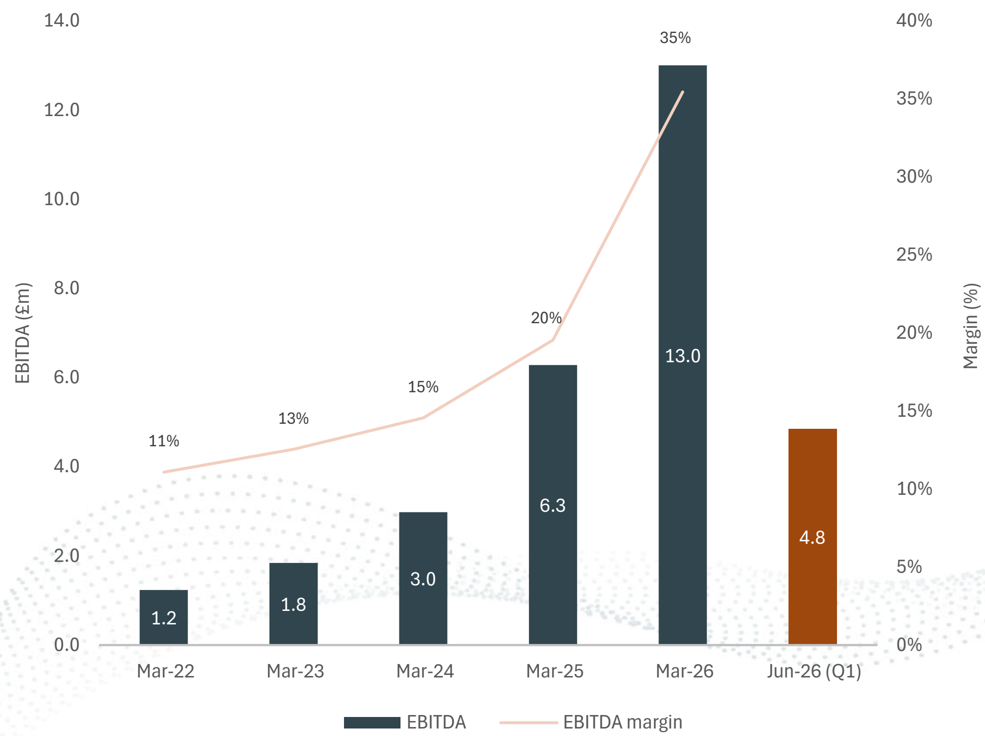
Continuation of strong AUM growth

Total AUM [1] (£bn)



Significant uplift in earnings and margin performance

EBITDA (£m) and margin (%)



1. Includes FUM related to strategies of Pinnacle Affiliates distributed by PAM and held within funds on its platform. Pinnacle currently reports this FUM within the individual Affiliate and not within PAM
2. PAM currently reports to a March year-end

Acquisition of Asset Value Investors (AVI): Expanding PAM's 'Home for Growth'

High-quality earnings, clear growth levers and a compelling path to scalable upside.

1 A differentiated, high-quality investment franchise

- Specialist UK investment manager with c. £1.9bn AUM, established in 1985
- Flagship strategies include AVI Global Trust and AVI Japan Opportunity Trust, alongside UCITS and specialist mandates
- Highly respected brand with a long history of outperforming through *"Sum of the parts"* value investing, shareholder engagement and activist investing
- Permanent capital vehicles, sticky client relationships and proven long-term investment performance underpin a resilient earnings base

2 Significant runway for organic growth through distribution

- Distribution is the primary opportunity - AVI's investment capability is materially ahead of its current distribution footprint
- PAM and Pinnacle's global distribution network provides a clear pathway to accelerate AUM growth across existing strategies
- Existing strategies have significant capacity, with multiple opportunities for adjacent products leveraging the same investment expertise
- Provides opportunities to enhance operating efficiency while preserving 's investment independence

3 Highly complementary to the PAM / Pinnacle model

- Adds differentiated capabilities not currently represented across the Group
- Approximately 70% of AUM sourced via UK direct-to-consumer channels, providing immediate access to scalable retail distribution and cross-selling opportunities
- Strengthens Pinnacle's expertise in listed investment vehicles and permanent capital structures

4 Attractive financial profile with a strong growth outlook

- Renewed investor demand for differentiated active value strategies
- Attractive backdrop for asset-backed investing, widening NAV discounts and shareholder activism

=> Creates a scalable platform for long-term AUM and earnings growth through distribution and product innovation

Transaction Overview

Attractive valuation with significant upside through execution.

Investment structure	• PAM has entered into an agreement to acquire a 100% interest in Asset Value Investors Limited (AVI) for a total consideration of ~£40.0m • Consideration will be wholly cash (for the departing shareholder) and a combination of cash and Pinnacle shares for the remaining management team • Cash consideration of £13.2m on completion and Pinnacle shares equivalent in value to £16.6m issued at a price of A$15.73 per share based on the VWAP for the five-trading day period immediately before the date of the agreement (2.0m shares representing 0.84% of outstanding capital) • Balance of cash consideration (£10.2m) due 12 months post-completion (subject to reduction in accordance with certain agreed adjustment events) • The transaction is subject to regulatory approval and is expected to complete in H2 CY 2026
Transaction Highlights	• Investment team rolling significant equity into Pinnacle, creating long-term alignment • Escrow over ~1.96m Pinnacle shares (one-third released yearly over 3-years) reinforces retention and alignment • New divisional remuneration model aligns investment professionals directly with strategy profitability while preserving meaningful value creation for PAM
Growth Opportunity	• Significant opportunity to accelerate AUM growth through PAM and Pinnacle's global distribution platform • A larger, more scalable operating platform supports attractive long-term earnings growth. Existing strategies offer substantial capacity alongside opportunities to launch adjacent products • Attractive acquisition multiple with returns expected to be driven by organic growth, distribution and operating leverage

FY26 Market Update – Institutional & International

MARKET UPDATE

Institutional (Australia)

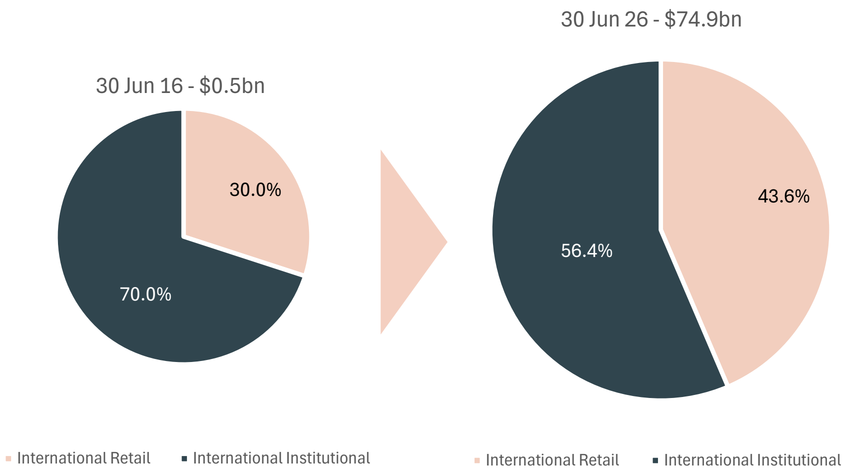
- $10.9bn net inflows in FY26
- Strong inflows into core global equities and global fixed income
- Investor demand expected to remain resilient across core global and Australian equities, fundamental and systematic and global fixed income
- Superannuation industry consolidation and the associated ‘scale tests’ and ‘performance tests' driving portfolio construction decisions and active risk appetite
- Increasing ‘for-profit’ retail super fund appetite for private markets, particularly real estate, infrastructure and credit
- Substantial demand for fixed income insurance solutions, including liability matching, capital efficient return enhancement and decarbonisation

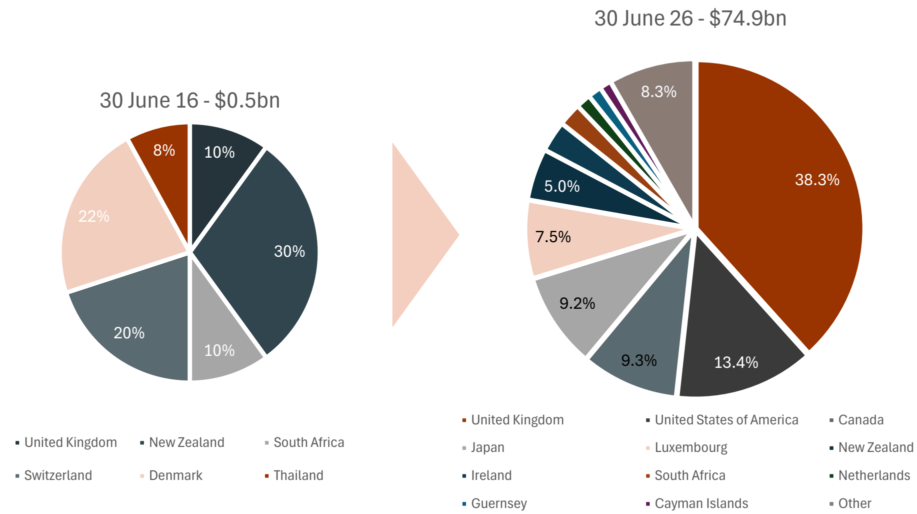
International

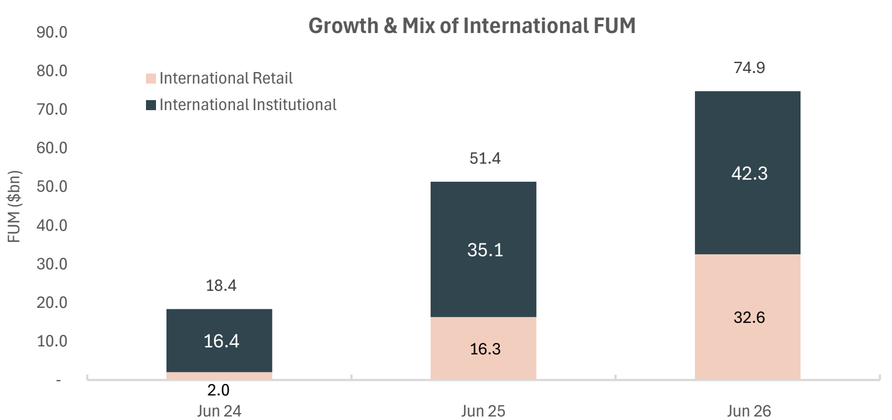
- $12.3bn net inflows in FY26
  - $5.9bn was from wholesale/retail & family office
  - Key flows generated from the US, UK, Europe, NZ, Africa, Japan and Canada
  - Global equities, US equities, global emerging markets, global fixed income, multi-asset and private equity dominated flows
- Multi-Asset solutions for wealth (managed accounts/model portfolio solutions) experiencing strong secular growth
- Widespread demand for core global equity managers, fundamental and systematic
- High-performing Japan, Australia and US mid-market private equity and real assets strategies in demand
- Global institutional fundraising for private debt remains resilient
- Australian private debt, particularly real estate debt, proving compelling for international and local investors given risk-adjusted returns

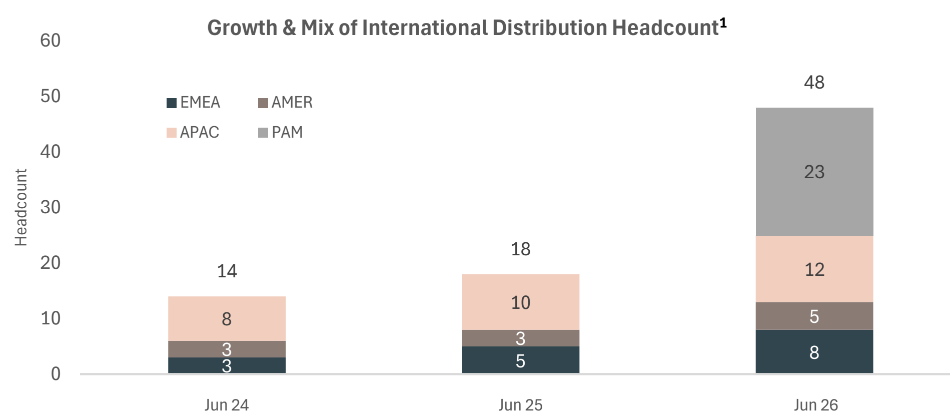
Growth & Evolution of International FUM

Progressive expansion of international distribution across institutional and wealth channels has substantially increased the Affiliates' growth, diversification and profit potential by extending their reach into more addressable markets and attracted new affiliate talent to the platform









1. Jun 26 headcount includes employees that were contracted in June but commenced July 26

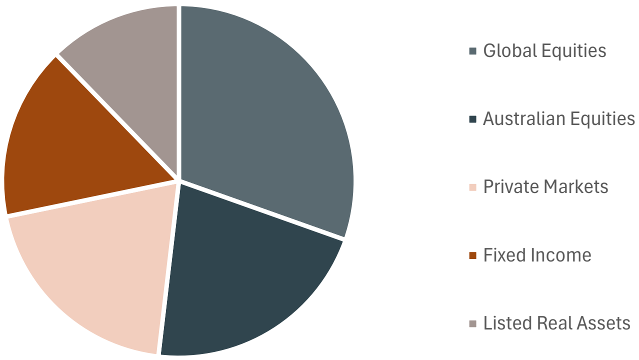
FY26 Market Update – Wholesale & Retail

Australian Wholesale and Retail: Market Update

As of 30 June 2026

Wholesale and Retail flows (Net)

$50.7bn in Wholesale and Retail FUM



$10.2bn in Australian Wholesale and Retail net inflows for FY26

- 1H net inflows $6.8bn. 2H net inflows $3.4bn
- $8.0bn net inflows into Listed Equities and Listed Real Assets
- $1.8bn net inflows into Fixed Income
- $0.4bn net inflows into Private Markets

Australian Equities

- $1.7bn in Australian Equities net inflows across Solaris, Firetrail, Hyperion, Plato, Spheria and Longwave
- Market share key in Australian equities for active managers. Solid pipeline across Equity Income, Small Cap, Core and Active Extension

Global Equities

- Record $5.9bn of net inflows into Global Equities driven by Plato, Life Cycle, Antipodes, Hyperion and Langdon. Plato Global Alpha now at $4.7bn with $1.5bn in the active ETF (PGA1). Life Cycle now at $3.4bn in Australian Unit Trusts
- Strong investor demand for Quantitative Core, Fundamental Core and Active Extension

Listed Real Assets

- $0.4bn into Listed Real Assets. Resolution Capital GLI Fund now at $450m in FUM with strong demand for GLI and GREITs from investors leading into FY27

Private Markets

- $0.4bn net inflows for FY26. Investor sentiment subdued during the financial year, particularly in Private Debt. Medium-term tailwinds including demand for income, capital stability and diversification benefits remain intact
- Solid demand and pipeline for Five V and Palisade in Wholesale market

Fixed Income

- Coolabah delivering strong performance and continuing to gain market share
- Demand for alternative and higher yield fixed income remains high

Listed Funds

- Largest listed active fund issuer in Australia with >$12bn in FUM across 22 listed funds (16 ETFs and 6 LICs)
- ETF adoption is rising. Increasingly being used by financial advisors, asset consultants, and private banks, in addition to traditional broker and direct investors
- $2.6bn in net retail inflows into Listed Funds in FY26 (100% increase on FY25)

Corporate Responsibility

We are committed to building a sustainable, inclusive and resilient firm

This means fostering a work environment that recruits, retains and supports exceptional people with diverse experience, aligning firm growth with our climate ambitions, expanding the reach and impact of our philanthropic partnerships and supporting Affiliate transitions to a more sustainable future

Purpose

Ensure sustainability principles and practices are integrated into the way we conduct business

- Our fourth **voluntary Modern Slavery Statement**, for the FY25 reporting period, was submitted to the Australian Border Force, demonstrating our progress in addressing modern slavery risk in our operations and supply chain. We are actively working on the submission of our FY26 Modern Slavery Statement
- Work continued on Pinnacle's **Family Friendly Workplace** action plan. We understand the importance of creating a workplace culture where equality, integrity and respect are core values

People

Recruit, retain and support talented people who understand and contribute strongly to our Purpose and Values

- We continued to pursue **40:40:20 gender targets** in pursuit of gender equality in representation across our Board, workplace and leadership team
- We awarded **11 Women in Finance Scholarships** across 5 universities in 2026 with scholarships offered over multiple years to enhance the internship experience. A new **Women in Asset Management Scholarship** was introduced
- In FY26, Pinnacle and Affiliates contributed over **$1.36 million** to multiple communities, primarily through the PNI Foundation and its 18 not for profit (NFP) partners and our matched workplace giving program

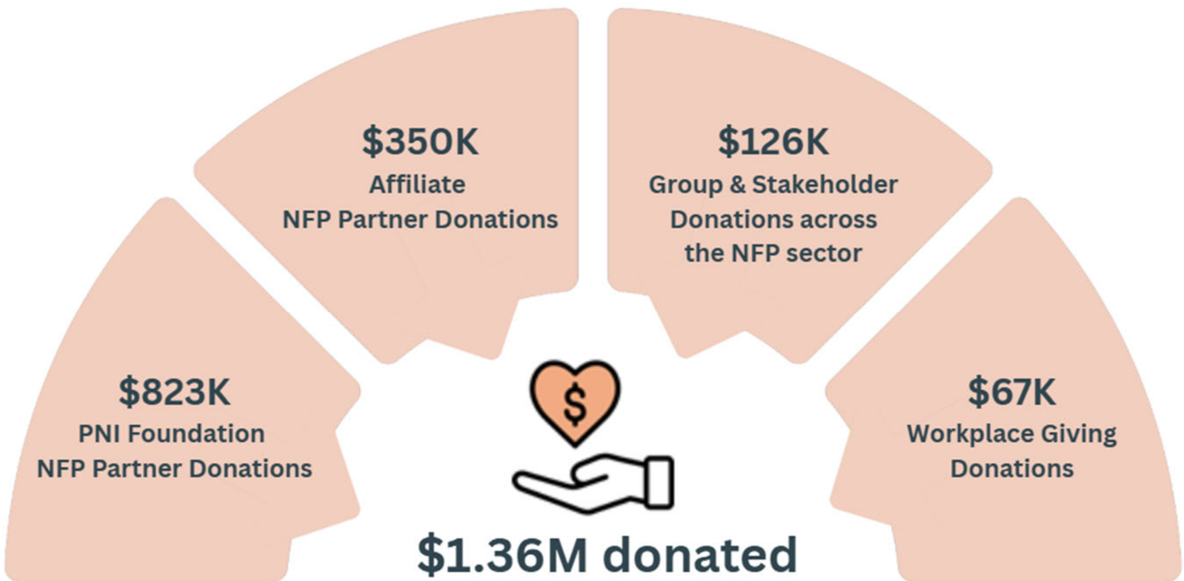
Planet

Acknowledge and act on the risk that climate change poses to the economy, financial markets and society

- We are currently pending certification for our FY25 GHG accounts to the Australian Government's Climate Active Carbon Neutral Standard for Organisations. We have maintained **carbon neutral certification** since FY20 under this standard
- Work continued toward our commitment for all our **significant suppliers** to **disclose** greenhouse gas (GHG) data aligned with recognised standards by **FY28**
- We continued **Affiliate engagement** via the Pinnacle Group ESG Working Group, with a strong focus on building coordinated sustainability-reporting preparation and **climate-related disclosure readiness**

- Pinnacle is passionate about enabling better lives through investment excellence. This is strongly reflected through a longstanding commitment - together with Affiliates – to the PNI Foundation and its role as a key driver of employee and investor philanthropic interests and the Group’s broader sustainability approach

- The Foundation’s focus is on growing the reach, sustainability and impact of creative and clever Australian not-for-profit (NFP) organisations. NFP partners are actively sought out and invited to establish multi-year partnerships which drive sustainable change across four dedicated focus areas, with early-stage backing often provided
- Financially underpinned by Pinnacle and with access to extensive in-house pro bono services across investment management, portfolio reporting, finance, marketing, compliance and IT, the Foundation operates with low overheads and high impact
- The portfolio is built on an investment strategy designed to tolerate significant volatility, with a focus on providing reasonable capital protection whilst aiming to drive growth over an extended period. Investments are held in a diverse range of Affiliate strategies, with Affiliates donating back the equivalent of management fee rebates through cash or additional units in holdings



- In 2026 the PNI Foundation made total donations of $823,000 across its four core focus areas, including to 18 long-term NFP partners
- Affiliates donated a further $350,000 to 11 of these partners
- A further $126,000 was gifted across the broader NFP sector by the Foundation, Pinnacle and Affiliates, together with employees and other stakeholders
- Matched workplace giving programs contributed $67,000 to 64 Australian NFPs
- These combined financial donations were in excess of $1.36 million and have supported inspiring NFPs working across the country

PNI Foundation – FY26 NFP Partners

Multiple partnerships with 18 NFPs are driving long-term sustainable impact across four core focus areas:

MENTAL HEALTH AND WELLBEING
Offering support through community connection, prevention and early intervention strategies

DOMESTIC AND FAMILY VIOLENCE
Facilitating legislative reform, advocacy and long-term recovery for victim-survivors

CHILDREN AND YOUNG PEOPLE
Providing education, support, pathways to empowerment and specialised medical research

ENVIRONMENTAL SUSTAINABILITY
Focussing on water resource management and climate solutions

Broader sector engagement is provided through long-term support of The Funding Network's alumni program. This helps the ongoing professional development of early-stage NFPs

Affiliate summaries and investment performance

Continuing strong investment performance of Affiliates to 30 June 2026

81% of Pinnacle Affiliates' strategies and products (with a track record exceeding 5 years) have out-performed their benchmarks over the 5 years to 30 June 2026

	5Y (p.a.)	10Y (p.a.)	Inception (p.a.)	Inception Date
Pinnacle Investment Management				
Hyperion Asset Management - Gross Performance				
Hyperion Australian Growth Companies Fund	-2.23%	6.97%	10.44%	1/10/2002
Outperformance	-9.81%	-2.43%	1.39%	
Hyperion Small Growth Companies Fund	0.53%	8.84%	14.46%	1/10/2002
Outperformance	-2.45%	1.81%	7.63%	
Hyperion Australian Equities Broad Cap Composite	-1.50%	7.69%	11.81%	1/11/1996
Outperformance	-9.08%	-1.71%	2.89%	
Hyperion Global Growth Companies Fund (Managed Fund) **	10.58%	20.15%	19.86%	22/05/2014
Outperformance	-3.21%	5.63%	5.77%	
Plato Investment Management - Gross Performance				
Plato Australian Shares Equity Income Fund - Class A	10.53%	11.87%	12.56%	9/09/2011
Outperformance	1.37%	0.98%	1.57%	
Plato Global Shares Income Fund	15.71%	11.95%	10.93%	30/11/2015
Outperformance	2.34%	-2.10%	-1.86%	
Solaris Investment Management - Gross Performance				
Solaris Core Australian Equity Fund	9.43%	10.19%	7.74%	9/01/2008
Outperformance	1.67%	0.74%	1.40%	
Solaris Total Return Fund (including franking credits)	11.10%	11.78%	10.97%	13/01/2014
Outperformance	1.94%	0.89%	1.09%	
Solaris Australian Equity Long Short Fund	11.66%	-	11.50%	1/03/2017
Outperformance	3.90%	-	2.69%	
Solaris Australian Equity Income Fund	11.45%	-	11.63%	12/12/2016
Outperformance	2.29%	-	1.20%	
Resolution Capital - Gross Performance				
Resolution Capital Global Real Assets Fund ‡	9.01%	9.21%	9.48%	30/09/2008
Outperformance	3.30%	3.24%	2.96%	
Resolution Capital Global Property Securities Fund (Managed Fund)	3.62%	5.59%	8.82%	30/09/2008
Outperformance	1.85%	2.38%	3.35%	
Resolution Capital Core Plus Property Securities Fund - Series II	7.60%	7.96%	9.11%	31/08/1994
Outperformance	1.90%	1.98%	1.34%	
Resolution Capital Global Property Securities Fund (Unhedged) - Series II	5.73%	6.84%	11.01%	30/11/2011
Outperformance	2.39%	2.77%	2.28%	
Resolution Capital Global Property Securities Fund - Series II	3.53%	4.92%	4.47%	30/04/2006
Outperformance	1.77%	1.70%	-0.17%	

The investment returns for each fund or strategy shown are for information purposes only. Unless otherwise stated, the investment returns have been calculated for the relevant period in AUD (with distributions reinvested) and are gross of applicable fees, costs and taxes. Past performance is not indicative of future performance.

** The fund changed its name from Hyperion Global Growth Companies Fund -Class B to Hyperion Global Growth Companies Fund (Managed Fund) on 5 February 2021 in order to facilitate quotation of the fund on the ASX

‡ The fund changed its name from Resolution Capital Real Assets Fund to Resolution Capital Global Real Assets Fund on 30 June 2026

Continuing strong investment performance of Affiliates to 30 June 2026

81% of Pinnacle Affiliates' strategies and products (with a track record exceeding 5 years) have out-performed their benchmarks over the 5 years to 30 June 2026

The investment returns for each fund or strategy shown are for information purposes only. Unless otherwise stated, the investment returns have been calculated for the relevant period in AUD (with distributions reinvested) and are gross of applicable fees, costs and taxes. Past performance is not indicative of future performance.

	5Y (p.a.)	10Y (p.a.)	Inception (p.a.)	Inception Date
Pinnacle Investment Management				
Palisade Investment Partners - Gross Performance				
Palisade Diversified Infrastructure Fund	10.96%	11.37%	7.82%	15/12/2004
Palisade Australian Social Infrastructure Fund	9.91%	10.09%	12.32%	30/06/2011
Palisade Renewable Energy Fund	13.14%	-	12.55%	30/09/2016
Antipodes Partners - Gross Performance §				
Antipodes Global Fund	12.36%	12.03%	11.74%	1/07/2015
Outperformance	-0.42%	-1.57%	-0.48%	
Antipodes Global Value Fund †	13.33%	14.29%	13.35%	1/08/2015
Outperformance	0.55%	0.69%	1.03%	
Spheria Asset Management - Gross Performance				
Spheria Australian Microcap Fund	11.19%	14.19%	14.31%	16/05/2016
Outperformance	8.21%	7.16%	7.38%	
Spheria Australian Smaller Companies Fund	5.65%	-	9.94%	11/07/2016
Outperformance	2.67%	-	3.42%	
Spheria Opportunities Fund	8.37%	-	10.86%	11/07/2016
Outperformance	3.17%	-	2.29%	
Spheria Global Opportunities Fund ***	4.24%	-	11.58%	1/03/2019
Outperformance	-4.96%	-	0.63%	
Firetrail Investments - Gross Performance				
Firetrail Australian High Conviction Fund	8.00%	-	8.14%	14/03/2018
Outperformance	0.23%	-	-0.66%	
Firetrail Absolute Return Fund	6.69%	-	7.96%	14/03/2018
Outperformance	3.61%	-	5.78%	
Firetrail Australian Small Companies Fund	11.68%	-	19.09%	20/02/2020
Outperformance	8.70%	-	14.70%	
Longwave Capital Partners - Gross Performance				
Longwave Australian Small Companies Fund	6.84%	-	10.13%	1/02/2019
Outperformance	3.86%	-	3.46%	
Riparian Capital Partners - Gross Performance				
Riparian Water Fund	6.96%	-	6.29%	1/12/2019
Outperformance	-0.04%	-	-0.71%	

*** The fund changed its name from Spheria Global Microcap Fund to Spheria Global Opportunities Fund on 01 October 2022
† The fund changed its name from Antipodes Global Fund - Long to Antipodes Global Value Fund on 26 November 2024
§ Excludes performance of Maple-Brown Abbott, Antipodes Asia, China, Global Credit, and Global Credit Opportunities Funds which are not distributed by Pinnacle

Continuing strong investment performance of Affiliates to 30 June 2026

81% of Pinnacle Affiliates' strategies and products (with a track record exceeding 5 years) have out-performed their benchmarks over the 5 years to 30 June 2026

	5Y (p.a.)	10Y (p.a.)	Inception (p.a.)	Inception Date
Pinnacle Investment Management				
Metrics Credit Partners - Gross Performance				
MCP Diversified Australian Senior Loan Fund	7.77%	6.26%	6.14%	4/06/2013
Outperformance	4.53%	4.03%	3.84%	
MCP Secured Private Debt Fund II	8.57%	-	8.55%	9/10/2017
Outperformance	5.33%	-	6.24%	
MCP Real Estate Debt Fund	10.86%	-	9.84%	9/10/2017
Outperformance	7.63%	-	7.54%	
MCP Wholesale Investments Trust	8.60%	-	7.60%	9/10/2017
Outperformance	5.46%	-	5.41%	
Metrics Master Income Trust (MXT) *	7.62%	-	6.58%	5/10/2017
Outperformance	4.48%	-	4.40%	
Metrics Income Opportunities Trust (MOT) *	9.28%	-	8.72%	23/04/2019
Outperformance	6.14%	-	6.39%	
Metrics Direct Income Fund *	7.84%	-	7.84%	1/07/2020
Outperformance	4.70%	-	5.21%	
Coolabah Capital Investments - Gross Performance				
Smarter Money (Active Cash) Fund Assisted	4.55%	3.89%	4.39%	20/02/2012
Outperformance	1.50%	1.85%	2.18%	
Coolabah Short Term Income Fund Assisted Gross	4.59%	4.24%	4.24%	8/10/2014
Outperformance	1.54%	2.21%	2.19%	
Smarter Money Long Short Credit Fund Assisted	7.42%	-	7.18%	31/08/2017
Outperformance	4.37%	-	5.08%	
Coolabah Active Composite Bond Strategy	2.54%	-	4.13%	6/03/2017
Outperformance	2.16%	-	2.07%	
BetaShares Active Australian Hybrids Fund (HBRD)	5.67%	-	5.70%	13/11/2017
Outperformance	0.63%	-	1.58%	
Coolabah Long-Short Opportunities Fund	7.86%	-	9.02%	1/05/2020
Outperformance	4.81%	-	6.54%	
Aikya Investment Management - Gross Performance				
Aikya Global Emerging Markets Fund - Class A (Aus Trust)	0.25%	-	2.45%	5/03/2020
Outperformance	-8.68%	-	-7.65%	

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*Metrics MXT and MOT performance figures are net

Performance of Affiliates to 30 June 2026

	1Y	3Y (p.a.)	5Y (p.a.)	10Y (p.a.)	Inception (p.a.)	Inception Date
Pinnacle Investment Management						
Hyperion Asset Management - Gross Performance						
Hyperion Australian Growth Companies Fund	-28.41%	-0.34%	-2.23%	6.97%	10.44%	1/10/2002
Outperformance	-34.57%	-10.90%	-9.81%	-2.43%	1.39%	
Hyperion Small Growth Companies Fund	-33.59%	3.46%	0.53%	8.84%	14.46%	1/10/2002
Outperformance	-41.70%	-6.43%	-2.45%	1.81%	7.63%	
Hyperion Australian Equities Broad Cap Composite	-27.86%	0.26%	-1.50%	7.69%	11.81%	1/11/1996
Outperformance	-34.02%	-10.30%	-9.08%	-1.71%	2.89%	
Hyperion Global Growth Companies Fund (Managed Fund) **	-1.89%	21.14%	10.58%	20.15%	19.86%	22/05/2014
Outperformance	-17.12%	2.97%	-3.21%	5.63%	5.77%	
Plato Investment Management - Gross Performance						
Plato Australian Shares Equity Income Fund - Class A	8.20%	13.10%	10.53%	11.87%	12.56%	9/09/2011
Outperformance	1.00%	1.20%	1.37%	0.98%	1.57%	
Plato Global Shares Income Fund	20.57%	22.15%	15.71%	11.95%	10.93%	30/11/2015
Outperformance	5.62%	4.35%	2.34%	-2.10%	-1.86%	
Plato Global Alpha Fund	29.38%	35.33%	-	-	27.42%	1/09/2021
Outperformance	14.60%	17.67%	-	-	15.14%	
Plato Australian Alpha Fund	9.21%	-	-	-	17.90%	9/02/2024
Outperformance	3.10%	-	-	-	8.13%	
Plato Global Core Fund	16.51%	-	-	-	18.64%	30/05/2025
Outperformance	1.56%	-	-	-	2.38%	
Solaris Investment Management - Gross Performance						
Solaris Core Australian Equity Fund	9.70%	12.76%	9.43%	10.19%	7.74%	9/01/2008
Outperformance	3.59%	2.14%	1.67%	0.74%	1.40%	
Solaris Total Return Fund (including franking credits)	11.53%	14.16%	11.10%	11.78%	10.97%	13/01/2014
Outperformance	4.33%	2.27%	1.94%	0.89%	1.09%	
Solaris Australian Equity Long Short Fund	13.24%	14.22%	11.66%	-	11.50%	1/03/2017
Outperformance	7.13%	3.60%	3.90%	-	2.69%	
Solaris Australian Equity Income Fund	11.30%	14.36%	11.45%	-	11.63%	12/12/2016
Outperformance	4.10%	2.47%	2.29%	-	1.20%	
Resolution Capital - Gross Performance						
Resolution Capital Global Real Assets Fund ‡	3.21%	14.61%	9.01%	9.21%	9.48%	30/09/2008
Outperformance	4.99%	3.20%	3.30%	3.24%	2.96%	
Resolution Capital Global Property Securities Fund (Managed Fund)	19.35%	11.10%	3.62%	5.59%	8.82%	30/09/2008
Outperformance	5.01%	2.07%	1.85%	2.38%	3.35%	
Resolution Capital Core Plus Property Securities Fund - Series II	0.55%	13.73%	7.60%	7.96%	9.11%	31/08/1994
Outperformance	2.33%	2.33%	1.90%	1.98%	1.34%	
Resolution Capital Global Property Securities Fund (Unhedged) - Series II	11.87%	10.75%	5.73%	6.84%	11.01%	30/11/2011
Outperformance	4.73%	2.61%	2.39%	2.77%	2.28%	
Resolution Capital Global Property Securities Fund - Series II	19.19%	11.02%	3.53%	4.92%	4.47%	30/04/2006
Outperformance	4.86%	1.98%	1.77%	1.70%	-0.17%	
Resolution Capital Global Listed Infrastructure Fund	17.53%	16.48%	-	-	12.16%	30/09/2021
Outperformance	8.09%	5.85%	-	-	3.22%	

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‡ The fund changed its name from Resolution Capital Real Assets Fund to Resolution Capital Global Real Assets Fund on 30 June 2026

Performance of Affiliates to 30 June 2026

	1Y	3Y (p.a.)	5Y (p.a.)	10Y (p.a.)	Inception (p.a.)	Inception Date
Pinnacle Investment Management						
Palisade Investment Partners - Gross Performance						
Palisade Diversified Infrastructure Fund	10.56%	10.56%	10.96%	11.37%	7.82%	15/12/2004
Palisade Australian Social Infrastructure Fund	17.56%	9.03%	9.91%	10.09%	12.32%	30/06/2011
Palisade Renewable Energy Fund	12.48%	11.93%	13.14%	-	12.55%	30/09/2016
Palisade Impact Fund	16.77%	13.05%	-	-	12.58%	7/04/2022
Antipodes Partners - Gross Performance §						
Antipodes Global Fund	12.66%	16.48%	12.36%	12.03%	11.74%	1/07/2015
Outperformance	-4.33%	-1.64%	-0.42%	-1.57%	-0.48%	
Antipodes Global Value Fund †	16.11%	17.60%	13.33%	14.29%	13.35%	1/08/2015
Outperformance	-0.88%	-0.52%	0.55%	0.69%	1.03%	
Antipodes Emerging Markets Fund ¶	22.84%	16.35%	-	-	16.82%	3/10/2022
Outperformance	-12.88%	-5.04%	-	-	-3.28%	
Antipodes Global SMID Fund	32.57%	33.14%	-	-	32.53%	2/11/2022
Outperformance	16.01%	18.09%	-	-	18.24%	
Antipodes Global Healthcare Fund	4.66%	-	-	-	-2.02%	5/02/2025
Outperformance	-4.46%	-	-	-	-1.61%	
Spheria Asset Management - Gross Performance						
Spheria Australian Microcap Fund	0.29%	10.45%	11.19%	14.19%	14.31%	16/05/2016
Outperformance	-7.81%	0.56%	8.21%	7.16%	7.38%	
Spheria Australian Smaller Companies Fund	1.17%	10.16%	5.65%	-	9.94%	11/07/2016
Outperformance	-6.94%	0.27%	2.67%	-	3.42%	
Spheria Opportunities Fund	9.62%	13.29%	8.37%	-	10.86%	11/07/2016
Outperformance	2.55%	3.53%	3.17%	-	2.29%	
Spheria Global Opportunities Fund ***	-0.80%	6.84%	4.24%	-	11.58%	1/03/2019
Outperformance	-23.91%	-9.19%	-4.96%	-	0.63%	
Firetrail Investments - Gross Performance						
Firetrail Australian High Conviction Fund	8.52%	10.81%	8.00%	-	8.14%	14/03/2018
Outperformance	2.41%	0.19%	0.23%	-	-0.66%	
Firetrail Absolute Return Fund	14.21%	14.65%	6.69%	-	7.96%	14/03/2018
Outperformance	10.37%	10.53%	3.61%	-	5.78%	
Firetrail Australian Small Companies Fund	16.54%	25.02%	11.68%	-	19.09%	20/02/2020
Outperformance	8.44%	15.13%	8.70%	-	14.70%	
Firetrail S3 Global Opportunities Fund (Managed Fund)	19.43%	20.51%	-	-	13.42%	3/11/2021
Outperformance	4.65%	2.85%	-	-	0.98%	
Firetrail Alpha Plus Fund	20.84%	-	-	-	25.94%	21/02/2025
Outperformance	14.74%	-	-	-	18.06%	
Longwave Capital Partners - Gross Performance						
Longwave Australian Small Companies Fund	11.63%	11.45%	6.84%	-	10.13%	1/02/2019
Outperformance	3.52%	1.57%	3.86%	-	3.46%	
Riparian Capital Partners - Gross Performance						
Riparian Water Fund	11.67%	6.49%	6.96%	-	6.29%	1/12/2019
Outperformance	4.67%	-0.51%	-0.04%	-	-0.71%	
Langdon Equity Partners - Gross Performance						
Langdon Global Smaller Companies Fund	-16.78%	6.87%	-	-	12.10%	27/06/2022
Outperformance	-39.89%	-9.15%	-	-	-3.32%	

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*** The fund changed its name from Spheria Global Microcap Fund to Spheria Global Opportunities Fund on 01 October 2022
† The fund changed its name from Antipodes Global Fund - Long to Antipodes Global Value Fund on 26 November 2024
¶ The fund changed its name from Antipodes Emerging Markets Fund (Managed Fund) to Antipodes Emerging Markets Fund on 26 November 2024
§ Excludes performance of Maple-Brown Abbott, Antipodes Asia, China, Global Credit and Global Credit Opportunities Funds, which are not distributed by Pinnacle

Performance of Affiliates to 30 June 2026

	1Y	3Y (p.a.)	5Y (p.a.)	10Y (p.a.)	Inception (p.a.)	Inception Date
Pinnacle Investment Management						
Metrics Credit Partners - Gross Performance						
MCP Diversified Australian Senior Loan Fund	8.61%	8.85%	7.77%	6.26%	6.14%	4/06/2013
Outperformance	4.63%	4.62%	4.53%	4.03%	3.84%	
MCP Secured Private Debt Fund II	9.00%	9.36%	8.57%	-	8.55%	9/10/2017
Outperformance	5.02%	5.13%	5.33%	-	6.24%	
MCP Real Estate Debt Fund	11.98%	12.12%	10.86%	-	9.84%	9/10/2017
Outperformance	8.00%	7.89%	7.63%	-	7.54%	
MCP Wholesale Investments Trust	9.36%	9.62%	8.60%	-	7.60%	9/10/2017
Outperformance	5.45%	5.43%	5.46%	-	5.41%	
Metrics Master Income Trust (MXT) *	8.21%	8.58%	7.62%	-	6.58%	5/10/2017
Outperformance	4.30%	4.39%	4.48%	-	4.40%	
Metrics Income Opportunities Trust (MOT) *	7.54%	8.76%	9.28%	-	8.72%	23/04/2019
Outperformance	3.63%	4.57%	6.14%	-	6.39%	
Metrics Direct Income Fund *	8.40%	8.93%	7.84%	-	7.84%	1/07/2020
Outperformance	4.49%	4.74%	4.70%	-	5.21%	
Coolabah Capital Investments - Gross Performance						
Smarter Money (Active Cash) Fund Assisted	5.34%	6.27%	4.55%	3.89%	4.39%	20/02/2012
Outperformance	1.50%	2.17%	1.50%	1.85%	2.18%	
Coolabah Short Term Income Fund Assisted Gross	5.43%	6.28%	4.59%	4.24%	4.24%	8/10/2014
Outperformance	1.59%	2.18%	1.54%	2.21%	2.19%	
Smarter Money Long Short Credit Fund Assisted	8.16%	10.74%	7.42%	-	7.18%	31/08/2017
Outperformance	4.32%	6.64%	4.37%	-	5.08%	
Coolabah Active Composite Bond Strategy	3.33%	7.17%	2.54%	-	4.13%	6/03/2017
Outperformance	1.80%	3.19%	2.16%	-	2.07%	
Floating- Rate High Yield Fund (Assisted) Gross	7.60%	9.30%	-	-	9.90%	5/12/2022
Outperformance	2.72%	4.02%	-	-	4.72%	
BetaShares Active Australian Hybrids Fund (HBRD)	6.01%	7.10%	5.67%	-	5.70%	13/11/2017
Outperformance	0.17%	1.00%	0.63%	-	1.58%	
Coolabah Long- Short Opportunities Fund	9.00%	11.36%	7.86%	-	9.02%	1/05/2020
Outperformance	5.16%	7.26%	4.81%	-	6.54%	
Aikya Investment Management - Gross Performance						
Aikya Global Emerging Markets Fund - Class A (Aus Trust)	- 9.50%	0.32%	0.25%	-	2.45%	5/03/2020
Outperformance	- 45.25%	- 21.06%	- 8.68%	-	- 7.65%	
Aikya Emerging Markets Opportunities Fund - Class A	- 9.44%	0.75%	-	-	0.24%	12/01/2022
Outperformance	- 45.19%	- 20.63%	-	-	- 10.73%	
Life Cycle Investment Partners - Gross Performance						
Life Cycle Global Share Fund - Class A	11.50%	-	-	-	14.74%	30/09/2024
Outperformance	- 3.28%	-	-	-	- 2.89%	
Life Cycle Global Share Fund - Class H (Hedged)	19.18%	-	-	-	14.87%	25/10/2024
Outperformance	- 3.18%	-	-	-	- 3.12%	
Life Cycle Concentrated Global Share Fund - Class A	10.73%	-	-	-	16.04%	30/09/2024
Outperformance	- 4.05%	-	-	-	- 1.58%	
Life Cycle Concentrated Global Share Fund - Class H (Hedged)	17.82%	-	-	-	15.20%	25/10/2024
Outperformance	- 4.53%	-	-	-	- 2.78%	

The investment returns for each fund or strategy shown are for information purposes only. Unless otherwise stated, the investment returns have been calculated for the relevant period in AUD (with distributions reinvested) and are gross of applicable fees, costs and taxes. Past performance is not indicative of future performance.

*Metrics MXT, MOT, and MDIF performance figures are net

FY26 funds under management

	Pinnacle (total) ($m)	Hyperion ($m)	Plato ($m)	Solaris ($m)	RCL ($m)	Palisade ($m)	Antipodes[9] ($m)	Spheria ($m)	Two Trees[5] ($m)	Firetrail ($m)	Metrics[4] ($m)[1]	Omega[3,5] ($m)[1]	Longwave ($m)	Riparian ($m)	Coolabah ($m)[2]	Aikya ($m)	Five V[6] ($m)	Langdon ($m)	Life Cycle ($m)	PAM[7] ($m)	VSS[8] ($m)	Advantage[10] ($m)
FUM History (at 100%)																						
30 Jun 26	**229,394**	13,807	27,819	8,127	12,105	5,420	20,923	1,601	-	3,297	40,359	-	1,649	274	19,857	8,026	3,305	931	42,435	31,029	948	7,312
31 Dec 25	**202,463**	15,371	23,565	9,485	11,943	5,165	20,649	2,123	-	4,744	36,672	-	1,172	251	17,566	9,440	3,175	937	29,942	25,954	983	-
30 Jun 25	**179,353**	16,890	20,129	9,043	14,315	4,868	20,806	1,851	-	4,706	25,017	-	998	246	15,165	8,900	3,043	652	15,440	21,728	997	-
31 Dec 24	**155,428**	17,209	18,156	8,834	13,558	4,531	19,428	1,846	-	5,246	22,420	-	922	237	13,963	8,534	2,769	422	996	18,772	1,061	-
30 Jun 24	**110,115**	14,067	15,708	8,443	12,634	4,110	9,580	1,732	-	5,770	19,337	-	870	188	10,413	7,639	2,426	274	-	-	-	-
31 Dec 23	**100,073**	13,023	12,567	8,991	13,032	3,604	9,957	1,679	-	7,178	16,060	-	739	203	9,667	4,508	1,564	192	-	-	-	-
30 Jun 23	**91,915**	12,684	11,528	8,356	14,320	3,435	10,104	1,489	-	7,310	15,170	-	161	196	7,599	1,516	1,445	113	-	-	-	-
31 Dec 22	**83,190**	10,346	10,079	7,536	13,819	3,032	9,628	1,427	-	6,836	14,380	-	163	157	6,452	924	1,416	36	-	-	-	-
30 Jun 22	**83,712**	10,405	10,144	8,228	15,291	3,172	9,196	1,408	-	6,466	12,100	-	166	122	7,013	808	1,340	3	-	-	-	-
31 Dec 21	**93,564**	13,957	10,893	10,532	19,240	2,706	8,990	1,753	71	7,073	10,640	-	197	94	7,995	354	1,114	-	-	-	-	-
30 Jun 21	**89,343**	11,887	10,826	11,099	16,372	2,512	9,356	1,736	69	6,587	8,050	4,615	197	28	6,735	340	-	-	-	-	-	-
31 Dec 20	**70,460**	9,945	6,266	9,971	11,317	2,384	8,542	1,539	63	5,496	6,060	4,424	178	4	5,002	243	-	-	-	-	-	-
30 Jun 20	**58,647**	7,847	5,175	8,548	8,979	2,244	7,957	1,210	91	4,110	5,300	4,303	3	3	3,737	2	-	-	-	-	-	-
31 Dec 19	**61,628**	7,454	5,790	9,454	9,241	2,257	8,956	1,471	323	4,719	5,040	4,509	3	3	3,123	-	-	-	-	-	-	-
30 Jun 19	**54,276**	6,595	5,279	9,089	8,314	2,035	9,071	1,195	245	4,369	4,490	4,273	3	-	-	-	-	-	-	-	-	-
31 Dec 18	**46,741**	5,599	4,680	7,606	7,779	2,010	8,149	640	214	3,603	3,350	3,689	-	-	-	-	-	-	-	-	-	-
30 Jun 18	**38,032**	6,507	4,918	8,319	8,038	1,847	7,554	702	71	74	-	-	-	-	-	-	-	-	-	-	-	-
31 Dec 17	**32,338**	6,056	4,644	6,618	6,552	1,585	6,261	596	26	-	-	-	-	-	-	-	-	-	-	-	-	-
30 Jun 17	**26,526**	5,877	4,003	5,135	5,956	1,514	3,830	211	-	-	-	-	-	-	-	-	-	-	-	-	-	-
31 Dec 16	**23,339**	5,664	3,536	5,032	5,274	1,456	2,191	186	-	-	-	-	-	-	-	-	-	-	-	-	-	-
30 Jun 16	**19,756**	5,633	3,067	4,595	4,576	1,436	449	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
30 Jun 15*	**15,995**	5,474	2,265	2,938	3,980	1,126	212	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
30 Jun 14*	**12,232**	4,886	986	2,537	2,933	890	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
30 Jun 13*	**10,846**	4,032	742	2,649	2,694	729	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
30 Jun 12*	**9,790**	3,158	332	3,855	1,864	581	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
30 Jun 11	**10,336**	3,229	525	4,421	1,758	403	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
**Pinnacle (total) includes FUM of a former Pinnacle Affiliate*																						
30 Jun 20 - 30 Jun 21	**52.3%**	51.5%	109.2%	29.8%	82.3%	11.9%	17.6%	43.5%	-24.1%	60.3%	51.9%	7.2%	6455.9%	923.3%	80.2%	18323.4%	-	-	-	-	-	-
30 Jun 21 - 30 Jun 22	**-6.3%**	-12.5%	-6.3%	-25.9%	-6.6%	26.3%	-1.7%	-18.9%	-100.0%	-1.8%	50.3%	-100.0%	-15.8%	340.9%	4.1%	137.8%	0.0%	0.0%	-	-	-	-
30 Jun 22 - 30 Jun 23	**9.8%**	21.9%	13.6%	1.6%	-6.3%	8.3%	9.9%	5.8%	-	13.1%	25.4%	-	-2.7%	60.2%	8.3%	87.7%	7.8%	3804.1%	-	-	-	-
30 Jun 23 - 30 Jun 24	**19.8%**	10.9%	36.3%	1.0%	-11.8%	19.6%	-5.2%	16.3%	-	-21.1%	27.5%	-	440.3%	-4.2%	37.0%	403.9%	67.9%	142.5%	-	-	-	-
30 Jun 24 - 30 Jun 25	**62.9%**	20.1%	28.1%	7.1%	13.3%	18.5%	117.2%	6.8%	-	-18.4%	29.4%	-	14.7%	31.0%	45.6%	16.5%	25.4%	137.8%	-	-	-	-
30 Jun 25 - 30 Jun 26	**27.9%**	-18.3%	38.2%	-10.1%	-15.4%	11.3%	0.6%	-13.5%	-	-29.9%	61.3%	-	65.2%	11.2%	30.9%	-9.8%	8.6%	42.9%	174.8%	42.8%	-4.9%	-
PNI ownership[3]		50.0%	42.3%	44.5%	49.5%	35.9%	23.6%	40.0%	-	28.5%	28.4%	-	40.0%	44.5%	37.7%	32.5%	25.0%	32.5%	25.0%	100.0%	22.5%	5.0%
PNI effective FUM - 30 Jun 26	**102,420**	6,902	11,767	3,616	5,992	1,946	4,938	640	-	940	11,450	-	660	122	7,492	2,609	826	303	10,609	31,029	213	366

[1] Pinnacle acquired equity interests in Metrics and Omega in July 2018. FUM not included prior to that date

[2] Pinnacle acquired an equity interest in Coolabah in December 2019. FUM not included prior to that date

[3] The percentage represents Pinnacle's total shareholding in the Affiliate. In some Affiliates, Pinnacle currently holds less than 1% of the voting shares. However, it has full economic rights in respect of its holdings

[4] Figures for Metrics represent Assets Under Management, being the fee-earning asset base. . The acquisitions of BC Finance and Taurus, which added approximately $7.5bn in AUM, were concluded in early July 2025

[5] Following the integration of Omega and Two Trees into Plato, Omega and Two Trees FUM is wholly included within Plato's FUM figure

[6] Pinnacle acquired an equity interest in Five V in December 2021. FUM not included prior to that date

[7] Pinnacle acquired an equity interest in PAM in November 2024. FUM not included prior to that date.

[8] Pinnacle acquired an equity interest in VSS in December 2024. FUM not included prior to that date.

[9] Antipodes acquired MBAL in August 2024. FUM not included prior to that date.

[10] Pinnacle acquired an equity interest in Advantage Partners in January 2026. FUM not included prior to that date.

Japan & Asia Buyout, Private Solutions, Renewables and Sustainability

- Mid-market private equity leader in Japan, with one of the largest independent, multi-strategy private markets platforms focused on Japan and Asia
- Pursues attractive risk-adjusted returns for investors through hands-on support to portfolio companies
- Highly experienced team that includes 160+ staff, with 110 investment professionals across five offices. 65% of investment partners have been with the firm for 15+ years
- Founded in 1992
- Headquartered in Singapore, with offices in Tokyo, Hong Kong SAR, Shanghai, China, Mumbai, India

Global Emerging Market Equities

- High quality
- Absolute return with downside protection
- Concentrated portfolio
- Long-term sustainable growth
- Stewardship and Sustainability
- Founded in 2020
- Headquartered in London, United Kingdom

Global and Australian Equities, Global Listed Infrastructure and Global Credit

- Founded in 2015 with ~80 team members located in Sydney, Melbourne and London
- Five independent investment teams sharing a common business and operating platform
- Over $20bn in assets under management, over a third of which is sourced from clients domiciled outside Australia

COOLABAH CAPITAL INVESTMENTS™

Global & Australian Credit (Long Only & Long-Short)

- CCI's edge is in generating alpha by exploiting mispricings in liquid, high-grade credit in contrast to traditional fixed-income managers that drive returns through adding more interest rate duration, credit default and/or illiquidity risk (beta)
- Alpha generation is a function of the world-class analytical insights rendered by CCI's human capital, which comprises 12 portfolio managers and traders, 20 analysts and numerous other finance, risk, operations and product staff
- Founded in 2011
- Headquartered in Sydney, Australia with offices in London, UK , Miami, USA, Auckland, NZ, and Melbourne, Australia

Firetrail INVESTMENTS

Australian & Global Equities (Long Only & Long-Short)

- High conviction investing in Australian, Global, Small Companies and Long-Short equities
- Deep fundamental research approach consistently applied for 20+ years
- No enduring style bias. Building concentrated portfolios of best growth and value ideas
- Focused on generating outperformance from stock selection, whilst reducing exposure to unintended macroeconomic or thematic risks
- Founded in 2018
- Headquartered in Sydney, Australia

Five V / Capital

Australian & New Zealand Private Equity, Growth & Venture Capital

- Focused on growth assets in the attractive lower-mid to mid private equity market
- Specialist knowledge and skills supporting high growth businesses
- Track record of helping to build market leaders across industries
- Collaborative approach – full alignment with investee businesses
- Global investor network of entrepreneurs and family offices
- Flexibility of investment, majority and significant minority partnerships
- Strong focus on ESG as reflected by B Corporation Certification
- Founded in 2016
- Headquartered in Sydney, Australia

HYPERION ASSET MANAGEMENT

Australian & Global Growth Equities

- Investment process focused on high quality and innovative structural growth businesses
- Founded in 1996
- Headquartered in Brisbane, Australia

langdon EQUITY PARTNERS

Global & Canadian Small Cap Equities

- Active and engaged owners of world class smaller companies
- Quality-orientation, focusing on cash flow growth
- Seek to identify and evaluate businesses that can compound intrinsic value at high rates over the long-term
- Founded in 2022
- Headquartered in Toronto, Canada with an office in London, UK

Life Cycle INVESTMENT PARTNERS

Global Equities

- Experienced team adopts a Corporate Life Cycle inspired approach to global equities
- Balanced factor and style portfolios with stock picking the primary driver of alpha
- Qualitative, bottom-up, fundamental analysis seeking to identify companies with superior shareholder wealth creation potential and probabilistically attractive valuations
- Founded in 2024
- Headquartered in London, United Kingdom

LONGWAVE CAPITAL

Australian Small & Mid Cap Equities

- Investment philosophy centered on the view that quality is the long-term driver of small cap excess returns
- Fundamental understanding determines how value is created or destroyed by companies for shareholders
- Systematic processes provide discipline, repeatability and controls behavioural biases
- Index agnostic and unconstrained
- Founded in 2018
- Headquartered in Sydney, Australia

METRICS

Private Debt, Asset-Based Lending & Commercial Real Estate

- Australasia's largest private credit fund manager
- Participation across all loan market segments – leverage finance, project finance, commercial real estate, corporate, consumer
- Investment across the capital structure – investment grade debt through to equity, warrants and options
- Further growth across private markets including private equity in commercial real estate
- Deep, active primary and secondary market experience
- Extensive bank, non-bank and borrower networks
- Significant corporate restructuring and workout experience
- Extensive loan distribution experience and networks
- Extensive private markets experience in both debt and equity investments
- PRI Signatory and founding member of the Australian Sustainable Finance Institute
- Founded in 2011
- Headquartered in Sydney, Australia with 9 offices globally

Modern, highly diversified, asset management platform

- Technology enabled adviser solutions – proprietary technology platform that enables turnkey solutions for end clients
- Single Manager solutions – support, enable and distribute high quality, boutique investment managers
- Deep distribution expertise in the UK wealth and wholesale markets
- Increasing distribution presence in North America
- Global client base, across advisers, pension funds, wealth managers, discretionary fund managers and consultants
- Founded in 2016
- Headquartered in London, United Kingdom

Australian, US & European Private Infrastructure, Impact & Real Assets

- Mid-market private infrastructure and real assets specialist
- Actively involved in operational management and governance of assets; unlocks embedded value
- Owns core and core-plus infrastructure assets such as airports, ports, bulk liquid storage, energy transmission, renewable energy and digital and social infrastructure
- One of Australia's largest renewable energy investors with a portfolio totalling ~2.5GW of capacity
- Unique risk management framework – credit-style approach to asset selection and portfolio construction framework based on revenue source and macroeconomic sensitivities
- Expansion of North American focused strategy with a team based in New York since 2022. Initial investments in digital infrastructure and energy transition platforms secured; now raising capital for a North American focused mid-market infrastructure fund
- Impact and Real Assets affiliates continue to pursue investments into adjacencies and infrastructure-like assets
- Founded in 2007
- Headquartered in Sydney, Australia with staff in Melbourne, Australia, New York, USA, London, UK, Cardiff, UK and Seoul, South Korea

Plato
INVESTMENT MANAGEMENT

Australian and Global Systematic Equities (Long Only & Long-Short)

- Income, Enhanced/Core, Low Volatility, Long Short (Global and Australian Alpha) and Tax-Exempt Equities;
- Customised alpha models and portfolio construction for accumulation and retirement solutions
- Extensive experience with low carbon and other customised portfolios
- Systematic implementation of fundamental ideas
- State of the art technology
- Founded in 2006
- Headquartered in Sydney, Australia

RESOLUTION CAPITAL

High Conviction - Global Listed Real Assets

- Specialist across global listed real estate and infrastructure
- 30+ year investment team track record
- Highly rated by leading global asset consultants and research houses
- Multi-portfolio-manager model — breadth of ideas, reduced key-man risk
- Concentrated portfolios of genuine high-conviction ideas
- Centralised, proprietary research that removes regional bias
- PRI and UN Global Compact signatory; RIAA member and Responsible Investment Leader
- Sydney-headquartered, established 2004

RIPARIAN CAPITAL PARTNERS

Australian Real Assets (Agriculture, Food & Water)

- Riparian is a real assets manager providing private capital solutions across both equity and credit, specializing in water and agricultural
- Deep agriculture, finance and asset management experience
- Certified B Corporation and PRI Signatory
- Founded in 2019
- Headquartered in Brisbane, Australia with an office in New York, USA

Australian Equities (Long Only and Long-Short)

- No predetermined or consistent style bias ('core' style) expressed across long only, long-short and income strategies
- Analysts empowered as portfolio managers
- 100% of short-term incentives linked to client alpha (no alpha, no bonus)
- Selecting stocks to outperform based on fundamental research with portfolio risk directly aligned with expected stock returns
- Founded in 2008
- Headquartered in Brisbane, Australia

Australian & Global Micro, Small and Mid Cap Equities

- Greater potential for long-term capital appreciation
- Under-researched stock universe provides fertile ground for higher alpha
- Focus on recurring cashflows and valuation inefficiencies
- Founded in 2016
- Headquartered in Sydney, Australia

US Structured Capital

- Private structured capital solutions to high-growth, established companies in the attractive US lower mid-market segment
- Bespoke, customised private capital solutions for corporates that are differentiated from the majority of other capital options in the market
- Focused on high growth industries that benefit from favourable tailwinds including tech-enabled business services, healthcare and education
- Proven investment strategy and strong track record of successful fundraising from a global LP base - forthcoming fund will be VSS's ninth, with over US$4bn in capital committed to date
- Highly experienced leadership team with average investment committee tenure of 24 years
- Provides investors with downside protection via debt and upside benefit via equity components
- Founded in 1987
- Headquartered in New York, USA

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