ASX: YOJ

YOJEE
Simplifying the Complex

27 July 2026

Yojee June Q4 FY26 Activity Report

HIGHLIGHTS

- **MOSAIC Commercial Launch:** Transitioned the proprietary MOSAIC freight forwarding and customs platform from pre-commercial validation into a formal commercial rollout.
- **Founding Partner Program:** Launched ANZ Founding Partner Program across the Everest and Ignition tiers to accelerate early market adoption.
- **Two Everest Founding Partners Secured:** Signed two Everest MOSAIC Founding Partners — an established Australian freight forwarder and customs broker, plus the Australian division of a large multinational freight consolidator.
- **Commercial Contract Momentum:** Nine commercial MOSAIC contracts signed across the Early Adopters, Standard, Everest and Ignition tiers. Four customers are now live on the Platform and processing shipments in a production environment, with the remaining signed customers progressing through onboarding.
- **Strategic AI Strategy Outlined:** Released a comprehensive AI product and engineering roadmap focused on evolving the MOSAIC architecture from standard passive software into a highly automated Logistics Operating System built on Agentic AI and autonomous workflow teammates (refer ASX announcement dated 18 June 2026).
- **TCMS Enterprise Footprint Scaling:** Strengthening transaction volumes from existing Enterprise customers as they roll out across additional regions, reinforcing TCMS's stable, high-margin revenue base.
- **R&D Tax Incentive Progress:** Ongoing R&D Tax Incentive program participation generating refundable cash offsets for historical and ongoing MOSAIC engineering development and R&D activity.

CEO OUTLOOK

Mark Connell, CEO: *MOSAIC is now live and commercial — exactly what we said we would deliver. We built the platform, completed Beta, and have converted that into a real commercial base: nine signed contracts, including two Everest Founding Partners, with four customers already live and processing shipments in production.*

That is a clear, contracted path to revenue rather than a target on a slide — tracking ahead of the pace we planned for, with revenue building as each customer reaches its Billing Date. Our focus for the September quarter is converting the remaining signed customers to live billing and continuing to build the Founding Partner cohort.

OPERATIONAL & COMMERCIAL UPDATE

MOSAIC Platform — Commercial Launch & Founding Partner Program

The June quarter represents the formal commercial transition of the proprietary MOSAIC platform, shifting Yojee's corporate trajectory from pre-commercial validation and system testing to active market commercialisation. The Company initiated its ANZ regional rollout under standard commercial terms and structured early-adopter programmes following successful conclusion of the customer beta program and established operational stability (refer ASX announcements dated 23 February 2026 and 4 June 2026).

To build a committed and highly referenceable customer base, Yojee launched the regional MOSAIC Founding Partner Program across two tiers — MOSAIC Everest ("the Founding 4"), limited to four major forwarders per region, and MOSAIC Ignition ("the Founding 25"), for up to 25 SME forwarders — each offering founder pricing, most-favoured-customer protection and a formal voice in the product roadmap. Further details are set out in ASX announcement dated 8 July 2026.

A critical commercial milestone was achieved with two Everest Founding Partners signing. Initial partners include an established Australian freight forwarder and customs broker, was one of MOSAIC's original four Beta participants and the second an Australian division of a large multinational freight consolidator. Under the program both partners have committed to 36-month terms at locked founder rates with most-favoured-customer protection. The transition of a Beta participant into a multi-year, revenue-generating commercial contract provides strong validation of MOSAIC's platform utility in real-world operating conditions. Further details are set out in ASX announcement dated 8 July 2026.

MOSAIC Sales Update

Yojee currently has nine commercial contracts signed across the MOSAIC Early Adopters, Standard, Everest and Ignition tiers as at the date of this report. Four customers are now live on the platform and processing shipments in a production environment, with the remaining signed customers progressing through onboarding. The Company is tracking ahead of its internal forecast on client signings following commercial launch of MOSAIC. Having converted our first Beta relationship and existing pipeline into signed commercial contracts, the Company now has a defined, contracted mechanism for revenue to follow — commencing at each customer's Billing Date and building from there as transaction volumes scale.

TCMS Platform Growth

Yojee's existing Enterprise TCMS customers are rolling out across additional regions and sites, and transaction volumes are tracking positively. This reinforces TCMS as a stable, high-margin revenue contributor running alongside MOSAIC's commercial ramp-up with further growth potential with TCMS as a connector to the MOSAIC Platform.

Leadership for Commercialisation

Yojee continues strong industry engagement ensuring MOSAIC commercialisation addresses critical industry pain points. Chief Product Officer Shane D'Aprile participated as a key panellist in the session titled "The Future of AI in Our Industry" at the International Forwarders & Customs Brokers Association of Australia (IFCBAA) National Conference held in May 2026 in Hobart, Tasmania.

This high-profile representation allowed Yojee to showcase the MOSAIC platform to senior logistics professionals, licensed customs brokers, and regulatory leaders ahead of commercial launch (refer ASX investor presentation released 13 May 2026). The conference generated an unusually high volume of direct conversations with forwarders about their requirements for next-generation freight software, providing valuable validation of MOSAIC's roadmap and a source of near-term pipeline. The positive reception of MOSAIC's community-driven, connector-based platform model validated the Company's strategic direction. Building strong relationships at this level is crucial for accelerating the conversion of the commercial pipeline, as customs compliance and regulatory reporting represent the most complex operational barriers for prospective clients.

FINANCIAL COMMENTARY

The Company closed the quarter with $3.4 million in cash and no debt, after raising $862.8k (from the conversion of existing options during the period). Net operating cash outflows were $956.3k for the quarter (an increase from the $810.4k reported in the prior period), taking full-year operating outflows to $3.2 million. The June quarter result largely reflects an increase in engineering resources hired in the period in the lead-up to the MOSAIC product launch and ongoing expansion of platform capabilities.

Cash receipts for the quarter were $85.0k, down 23.1% on the $110.5k recorded in the March quarter, bringing full-year receipts to $516.8k. The decline reflects timing rather than trading performance. Sales for the quarter increased 23% on the prior period. Interest received contributed a further $32.0k during the quarter.

As noted in Section 6.1 of the Appendix 4C, payments to related parties totalled $106.4k during the period. These payments consisted entirely of Director fees and executive salaries.

The Company invested $1.11 million in development costs for the MOSAIC platform during the quarter. This brings the total year-to-date investment in the Company's market-leading, AI-enabled intellectual property to $2.9 million (nine months: $1.8 million). The Company will continue to apply for the R&D Tax Incentive program to generate refundable cash rebates to offset historical and ongoing MOSAIC engineering development and R&D activity.

This announcement is authorised for release by the Board of Directors.

-ENDS-

For enquiries, please contact
Investor Relations investor@yojee.com

About Yojee Limited (ASX: YOJ)

Yojee is a leading logistics technology company focused on simplifying freight operations through digital innovation. Our platform enables Logistics Providers to consolidate complex supply chain networks into a single, intuitive system. By centralising operations, optimising workflows, and providing real-time visibility, Yojee empowers businesses to move Air, Ocean, and Road freight efficiently and seamlessly. With our intelligent technology, logistics professionals can enhance performance, reduce inefficiencies, and drive growth in a rapidly evolving industry.

The MOSAIC platform is a simple yet powerful global solution for freight forwarders, bringing teams and partners together on a single platform. Designed to overcome the fragmented nature of supply chain data exchanges between participants and eliminate 'trapped into use' feelings of enterprise-class systems and costly integrations. MOSAIC enhances visibility, optimises freight operations, and ensures every stakeholder works cohesively in real-time.

FORWARD LOOKING STATEMENT AND DISCLAIMER

Certain statements contained in this ASX release, including information as to the future financial or operating performance of the Company and its projects, are forward looking statements. Such forward looking statements:

(a) are necessarily based upon a number of estimates and assumptions that, while considered reasonable by the Company, are inherently subject to significant technical, business, economic, competitive, political and social uncertainties and contingencies;

(b) involve known and unknown risks and uncertainties that could cause actual events or results to differ materially from estimated or anticipated events or results reflected in such forward looking statements; and

(c) may include, among other things, statements regarding estimates and assumptions in respect of prices, costs, results and capital expenditure, and are or may be based on assumptions and estimates related to future technical, economic, market, political, social and other conditions. The Company disclaims any intent or obligation to publicly update any forward looking statements, whether as a result of new information, future events or results or otherwise. The words "believe", "expect", "contracted", "anticipate", "indicate", "contemplate", "target", "plan", "intends", "continue", "budget", "estimate", "may", "will", "schedule", "planned" and similar expressions identify forward looking statements. All forward looking statements contained in this ASX release are qualified by the foregoing cautionary statements. Recipients are cautioned that forward looking statements are not guarantees of future performance and accordingly recipients are cautioned not to put undue reliance on forward looking statements due to the inherent uncertainty therein.

Appendix – Industry Acronyms

The following industry acronyms are used in this announcement:

- TCMS: transport carrier management system

Rule 4.7B

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

YOJEE LIMITED

ABN	**Quarter ended ("current quarter")**
52 143 416 531	30 June 2026

Consolidated statement of cash flows		Current quarter $A'000	Year to date (12 months) $A'000
1.	**Cash flows from operating activities**		
1.1	Receipts from customers	85	517
1.2	Payments for (a) research and development	-	-
	(b) product manufacturing and operating costs	(396)	(1,277)
	(c) advertising and marketing	(64)	(304)
	(d) leased assets	(65)	(166)
	(e) staff costs	(259)	(971)
	(f) administration and corporate costs	(271)	(1,088)
1.3	Dividends received (see note 3)		
1.4	Interest received	32	154
1.5	Interest and other costs of finance paid	-	-
1.6	Income taxes paid	-	-
1.7	Government grants and tax incentives	4	6

1.8	Other (mainly payments for indirect taxes)	(24)	(36)
1.9	**Net cash from / (used in) operating activities**	**(956)**	**(3,167)**

	Consolidated statement of cash flows	**Current quarter $A'000**	**Year to date (12 months) $A'000**
2.	**Cash flows from investing activities**		
2.1	Payments to acquire or for:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	(15)	(52)
	(d) investments	-	-
	(e) intellectual property	(1,106)	(2,903)
	(f) other non-current assets	-	-
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	**Net cash from / (used in) investing activities**	**(1,121)**	**(2,955)**

Consolidated statement of cash flows		Current quarter $A'000	Year to date (12 months) $A'000
3.	**Cash flows from financing activities**		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)		5,400
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	863	863
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	(318)
3.5	Proceeds from borrowings	-	-
3.6	Repayment of borrowings	-	-
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
3.10	**Net cash from / (used in) financing activities**	**863**	**5,945**

4.	**Net increase / (decrease) in cash and cash equivalents for the period**		
4.1	Cash and cash equivalents at beginning of period	4,579	3,676
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(956)	(3,167)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(1,121)	(2,955)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	863	5,945
4.5	Effect of movement in exchange rates on cash held	76	(59)
4.6	**Cash and cash equivalents at end of period**	**3,440**	**3,440**

5.	**Reconciliation of cash and cash equivalents** at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	**Current quarter $A'000**	**Previous quarter $A'000**
5.1	Bank balances	3,440	4,579
5.2	Call deposits		-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	**Cash and cash equivalents at end of quarter (should equal item 4.6 above)**	**3,440**	**4,579**

6.	**Payments to related parties of the entity and their associates**	**Current quarter $A'000**
6.1	Aggregate amount of payments to related parties and their associates included in item 1	106
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-

Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.

7.	**Financing facilities** *Note: the term "facility' includes all forms of financing arrangements available to the entity.* *Add notes as necessary for an understanding of the sources of finance available to the entity.*	**Total facility amount at quarter end $A'000**	**Amount drawn at quarter end $A'000**
7.1	Loan facilities		-
7.2	Credit standby arrangements		-
7.3	Other (please specify)		-
7.4	**Total financing facilities**		-
7.5	**Unused financing facilities available at quarter end**		-
7.6	Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well		

N/A

8.	**Estimated cash available for future operating activities**	**$A'000**
8.1	Net cash from / (used in) operating activities (item 1.9)	(956)
8.2	Cash and cash equivalents at quarter end (item 4.6)	3,440
8.3	Unused finance facilities available at quarter end (item 7.5)	-
8.4	Total available funding (item 8.2 + item 8.3)	3,440
8.5	**Estimated quarters of funding available (item 8.4 divided by item 8.1)**	3.6

Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.

8.6 If item 8.5 is less than 2 quarters, please provide answers to the following questions:

8.6.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?

Answer: Not applicable

8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

Answer: Not applicable

8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer: Not applicable

Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.

Compliance statement

1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.

2 This statement gives a true and fair view of the matters disclosed.

Date: ....27 July 2026...

Authorised by: ....By the Board..

(Name of body or officer authorising release – see note 4)

Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.

2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.

3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.

4. If this report has been authorised for release to the market by your board of directors, you can insert here: “By the board”. If it has been authorised for release to the market by a committee of your board of directors, you can insert here: “By the [*name of board committee – eg Audit and Risk Committee*]”. If it has been authorised for release to the market by a disclosure committee, you can insert here: “By the Disclosure Committee”.

5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council’s *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.