



The Next Chapter

Activeport Group (ASX: ATV) · July 2026 Investor Briefing

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Under New Management– Michael Glynn

Appointed **Chief Operating & Commercial Officer** in May 2026. Michael brings unmatched pedigree from building Asia-Pacific's most consequential network platforms.

- Founding staff member of **Megaport, Superloop** and business owner of **Console Connect Platform for PCCWGlobal (HKT)**
- Worked alongside some of the leading global telco industry visionaries, Bevan Slattery and Marc Halbfinger at **PIPE Networks, Megaport, Superloop and PCCW Global, Console Connect**



Top Three Priorities- Michael Glynn



Internationalise

- Drive revenue beyond Australia targeting telcos, data centres and enterprises in USA, Europe, Middle East across Africa and beyond using existing global relationships.



Commercialise

- Convert platform capability into contracted revenue using proven go-to-market strategies from 30 years experience building some of the most successful network brands on the ASX.



Scale Efficiently

- Allocate resources to low-cost regions, building a lean business that can grow revenue without excessive cost. Building through technology partners.

First 90 Days – Execution Underway

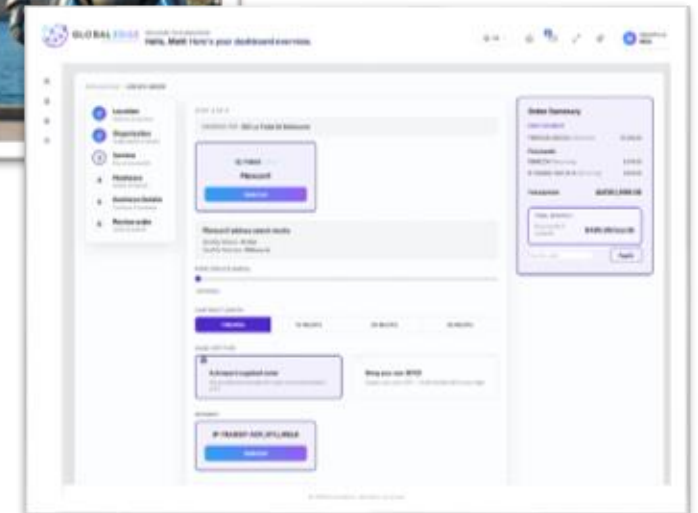
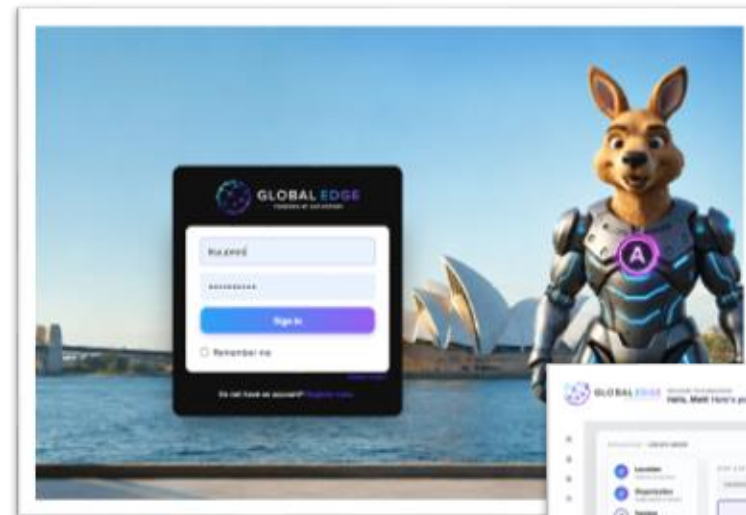
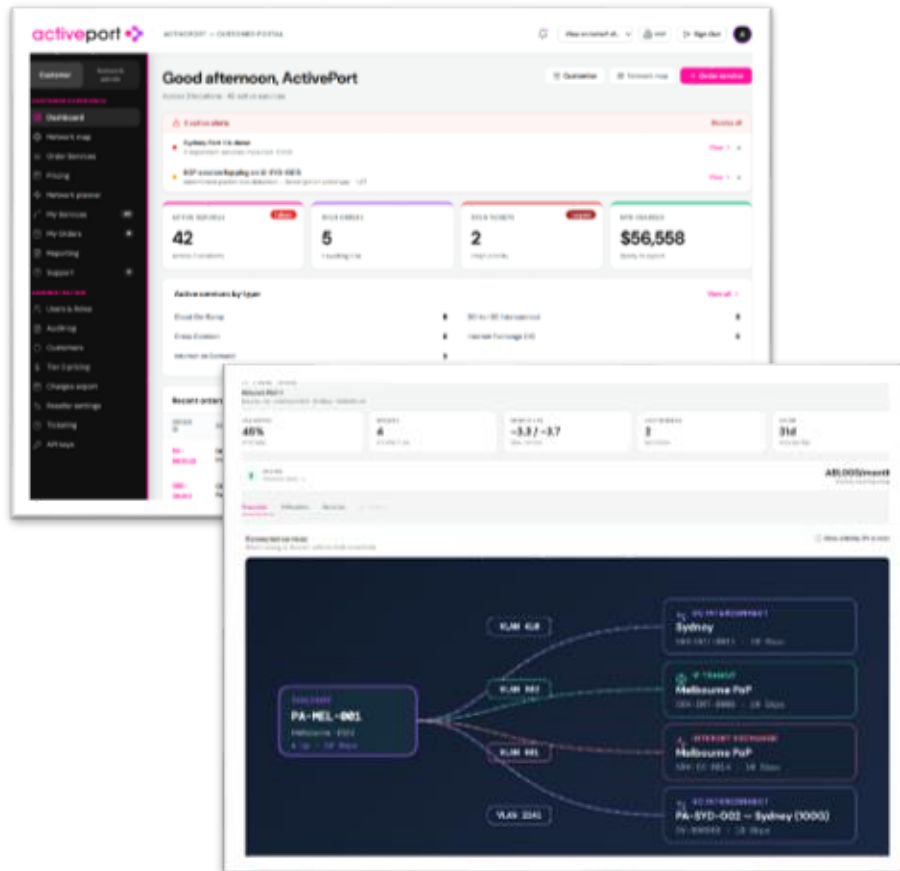
Building the Revenue Engine

Alongside cost discipline and product delivery focus, Michael is actively building a strong recurring revenue pipeline:

-  **\$1M of OPEX removed** and partly reallocated to lower cost regions and more effective resources.
- **Software development team reset** and product development processes streamlined with AI and workflow principles and practices. – implement Agile model development framework.
- **Modernised user interface** implemented, improving customer engagement and sales outcomes.
- **Launched new branding** across web, social media industry & investor releases.
- **Entered the neocloud market** for GPU services.
- **Merged ISP and Global Edge** to form one Australian DIA service for international carriers.
- Cross-sell and **upgrade existing FBB customers** to drive new revenue.
- **Pipeline growth of GE + NaaS 400% with high potential to close in the next 90 days.**

NaaS Overlay Modernised User Interface

ActivePortal & Global Edge



We're enabling networks for the **AI era**

The problem

- 5,000+ telcos globally still running on legacy platforms, unequipped for what comes next.

The opportunity

- \$50B global SDN software license market by 2029, growing at ~25% CAGR

The catalyst

- AI traffic expected to grow 3x by 2027 — forcing urgent, large-scale network upgrades. AI traffic moving between DC/Cloud to customer edge (private on-demand needs software infrastructure)

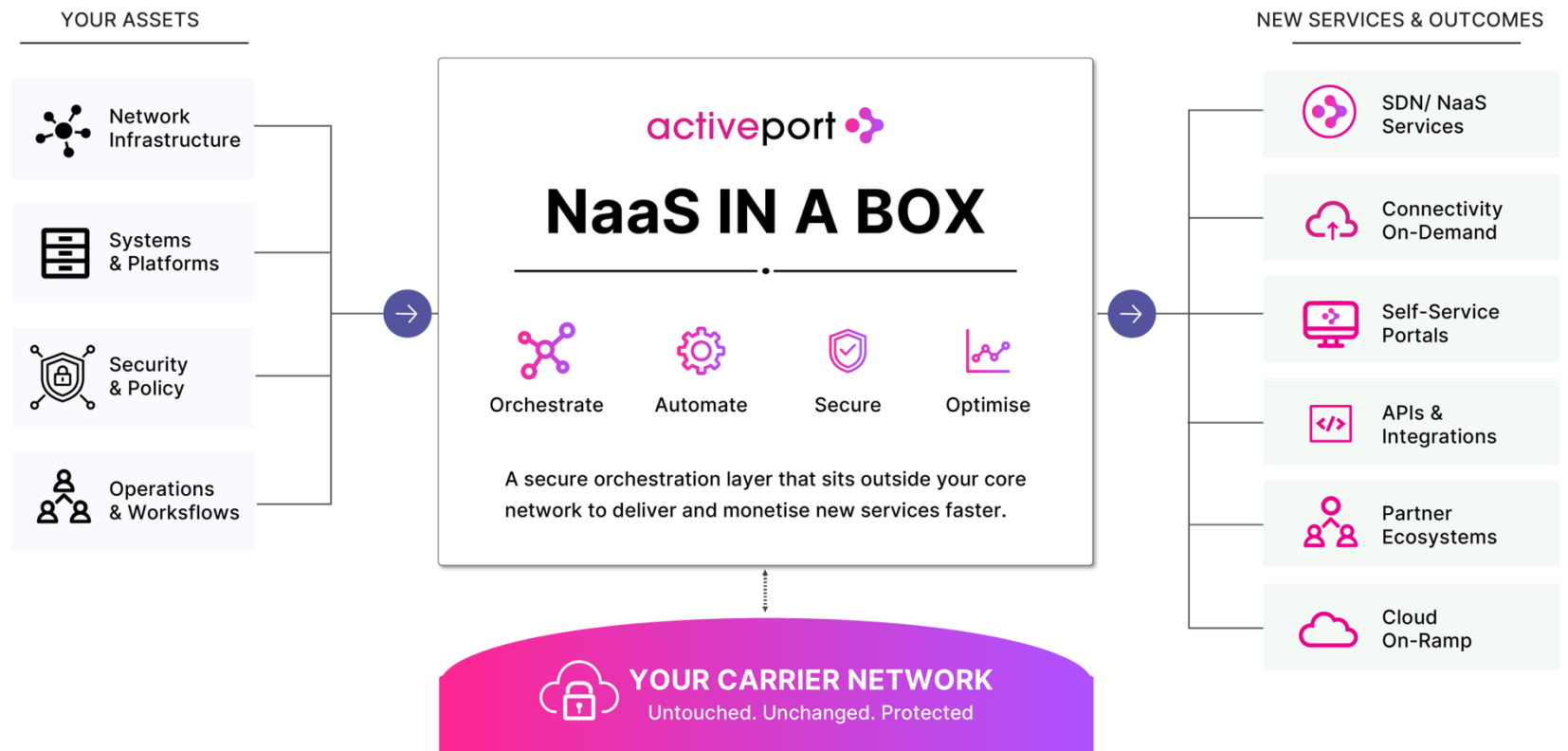


How Activeport makes money

Three distinct, high-margin software revenue streams, each purpose-built for the AI, digital infrastructure era.

Software That Makes Complex Networks Simple

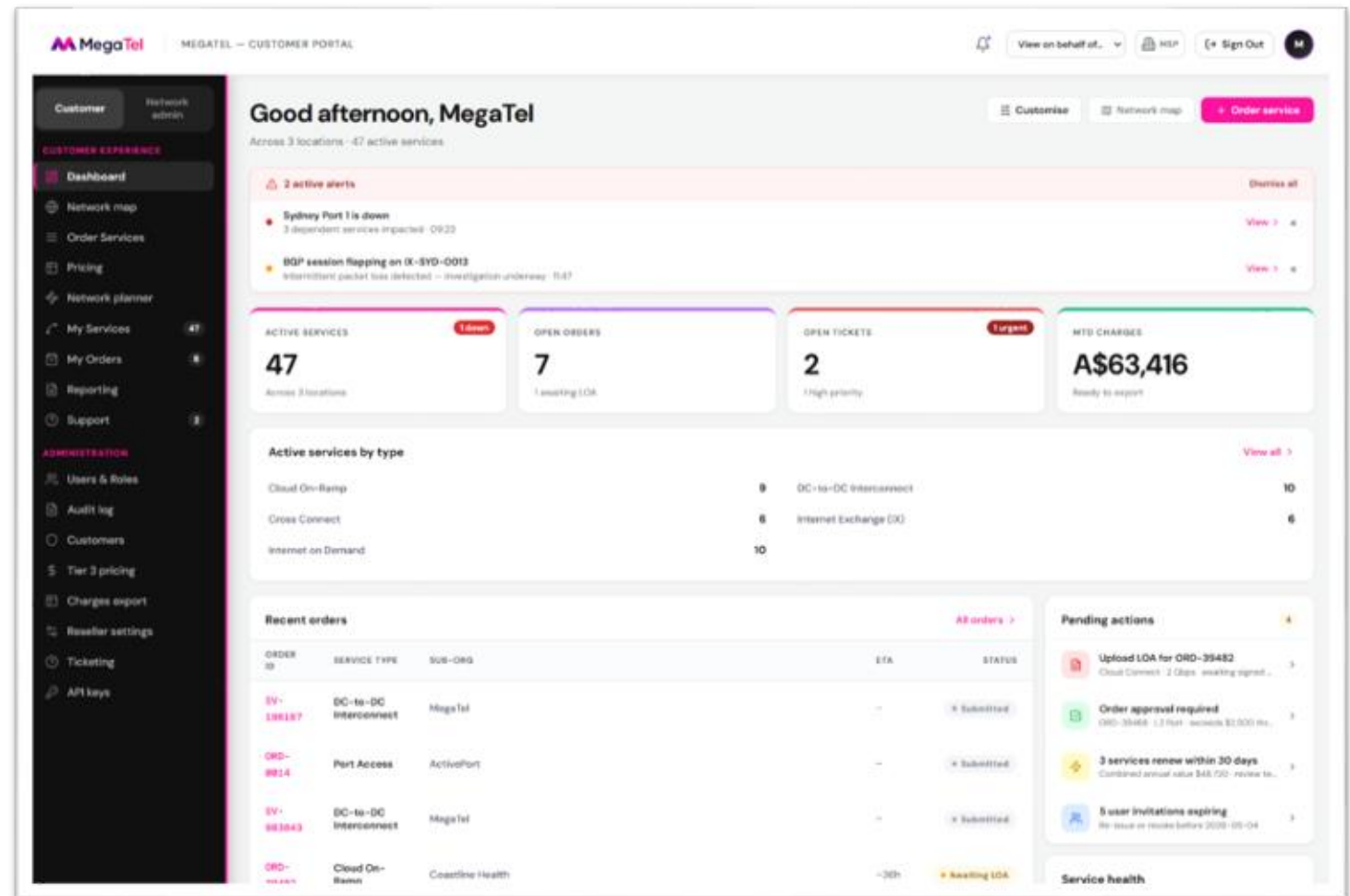
- Activeport replaces manual processes with intelligent automation that simplifies how network services are ordered, provisioned and managed.
- One platform. One workflow.
- Faster delivery with less operational overhead.



Software Licences to Telcos & Data Centres

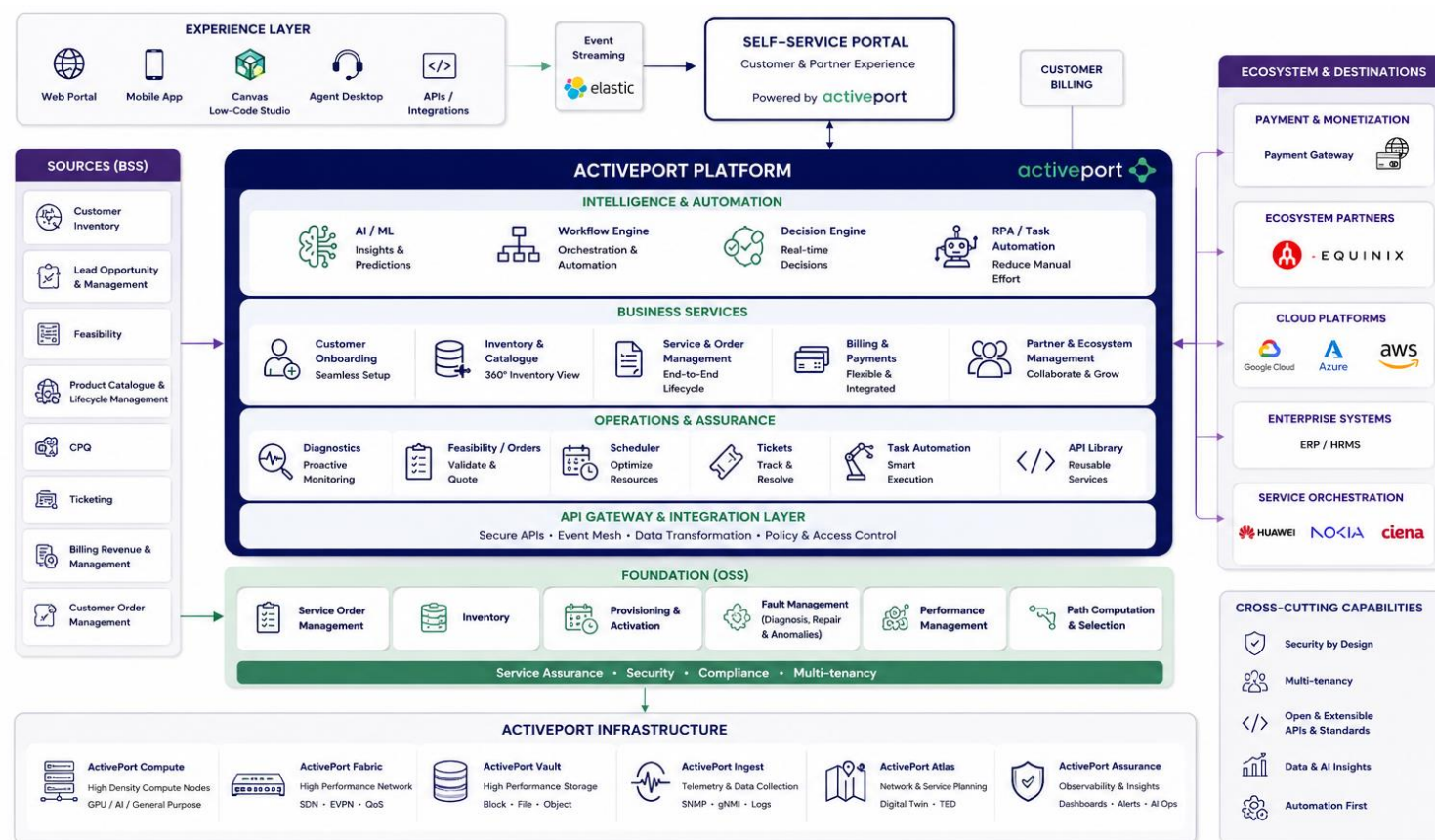
Activeport software sits across traditional telco networks, transforming legacy data pipes into software driven, automated, cloud on-ramps — **delivering immediate, measurable value to operators.**

- Typical transaction starts at \$250,000 PA and scales with network size and connection volume
- Installed on-premise across the operator's existing infrastructure.
- Delivers 90%+ gross margins from pure enterprise software economics.



Software Licences to Telcos & Data Centres

- Delivers common SDN features including ports, virtual cross connects, cloud routers, virtual edge, SD-WAN and more.
- Enables telco and data centres to generate new revenue from their networks
- Steps-up their services to compete with hyperscalers and new entrants with modern SDN capabilities.
- Includes back-office functions for product catalogues, service qualification and billing integration.



Software driving network needs for Cloud/AI

Our target customers operate the infrastructure powering the global digital economy, providing Activeport with a substantial opportunity to scale software licensing across multiple high-growth industry segments.

Data Centre



Networks



PCCW Global



New Platforms



~\$181B

**Combined
indicative scale**

Figures span different
scopes & base years

- Implied Activeport
software license
revenue TAM ~\$27B

Software Licenses to GPU partners – Neoclouds

Born in cloud gaming with AMD, Activeport's GPU orchestration capability now powers the AI inference layer, a rapidly expanding and structurally important market.

- Complete compute orchestration stack from bare metal management to application hosting.
- Unique streaming features for video-rich AI applications and AI-infused cloud-hosted games.
- AI traffic optimisation features for neocloud GPU consumption.
- Connecting enterprise customers to GPUs for AI and consumers to GPUs for applications.
- 90%+ gross margins in a rapidly evolving, high-growth market.

Complete Technology Stack

- Software platform for GPU infrastructure monetisation.
- Proven deployments across 24 global telecommunications providers.
- Millions of cloud gaming user sessions delivered monthly.
- AI workload orchestration across distributed GPU environments.
- Marketplace connecting GPU owners with AI demand.
- Supports edge AI through to hyperscale GPU clusters.



Portals

Where everyone engages

Customer portals · Dashboards · Service catalogue · No-code workspaces



Marketplace Broker

Monetise spare capacity

Discover & forecast capacity · Dynamic pricing · Publish to VAST, RunPod, Akash or your own marketplace



Application Connectors (APIs)

Open integration

Open APIs & SDKs · Secure gateway (auth, metering) · Connectors for NVIDIA, AWS, Azure, Kubernetes, VMware



Service Orchestration

Automate everything

AI-driven operations · Model & agent deployment · Policy-based automation across network, cloud & storage



Content Delivery

Deliver to any device

App & desktop streaming · Cloud gaming · AI workstations · Secure global delivery



Bare Metal Management

Run workloads anywhere

VMs & containers (Incus) · GPU management · Edge computing · Secure multi-tenancy



Hardware CPU/GPU/ASIC

The physical foundation

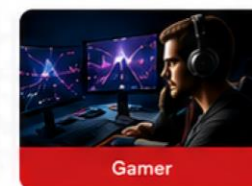
GPUs (NVIDIA A100, AMD MI250) · CPUs · Compute nodes · Edge appliances · Storage & network

activeport

UNIFIED WORKSPACE PLATFORM

AI. CLOUD PCs. GPU WORKSTATIONS. GAMING.
ALL DELIVERED. **ONE PLATFORM.**

ANY USER. ANY DEVICE. ANYWHERE.



Web Browser



Windows



macOS



Linux



Chromebook



iOS / iPadOS



Android



Smart TV



Thin Client

ONE PLATFORM. ENDLESS POSSIBILITIES.



Unified Experience

Single sign-on and seamless access to all workspaces and workloads.



AI-Powered Platform

Intelligent scheduling, optimization and predictive automation.



Secure by Design

Zero trust, network isolation and enterprise-grade security.



Global Scale

Deploy close to users with ActivePort's global compute fabric.



Developer Friendly

APIs, SDKs and automation tools for seamless integration.



ACTIVEPORT CANVAS

User Portal & Experience Layer



Personalized Dashboard



Workspace Management



Usage & Billing



App Store



Support & Community

ACTIVEPORT MARKETPLACE

Workspaces & Applications

AI Inference
(Forge)Gaming
(Stream)

GPU PC

Cloud PCs
(Windows / Linux)Developer
WorkstationsGPU
WorkstationsDigital
TwinsVirtual
LabsSecure Browser
Workspaces

ACTIVEPORT ORBIT

Intelligent Orchestration Layer

Intelligent
SchedulingResource
OptimizationPolicy &
GovernanceTelemetry &
AnalyticsAutomation
& APIs

ACTIVEPORT COMPUTE

Secure Compute Fabric

Compute
Linux Containers
KVM / QEMU VMsGPU
NVIDIA / AMD
GPU Allocation & SharingStorage & Network
High Performance
Secure. Software Defined

ACTIVEPORT FOUNDATION

Global Infrastructure

Global Network
BackboneEdge
Points of PresenceSecurity
DDoS | WAF | Zero TrustObservability
Logging | Metrics | Tracing

BUSINESS OUTCOMES



Increase Productivity

Deliver secure, high-performance workspaces to any user, anywhere.



Reduce Costs

Optimize resource utilization with intelligent orchestration and automation.



Stronger Security

Built-in zero trust security and compliance for complete peace of mind.



Accelerate Innovation

Launch new services and workspaces in minutes, not months.



Global Scale

Deploy at the edge for low latency, high performance experiences worldwide.

GPUaaS + NaaS – The AI Connectivity Opportunity

GPUaaS and Network-as-a-Service are rapidly converging, creating a new category where infrastructure orchestration and intelligent connectivity become key competitive advantages.

\$134B

GPUaaS Market by 2030

Up from \$21B in 2024, a ~6x
surge as enterprises consume
AI compute capacity

20–30%

Neocloud Share by 2027

Neoclouds undercut
hyperscalers with GPU-
optimised infrastructure

Global

Operators in GPUaaS

Telcos niche in sovereignty,
trust and SLA-backed
connectivity to GPUaaS

NaaS

The Decisive Differentiator

Programmable, multi-cloud
connectivity for bursty,
low-latency AI traffic between users
and GPU's



Operators that combine GPUaaS and NaaS in cohesive, value-differentiated propositions will shape the architecture and economics of the AI ecosystem. – Analysys Mason

Activeport Software Orchestrated Last Mile Networks



Managed Network

Software platform enabling automated pricing, ordering, provisioning and management of last-mile connectivity.

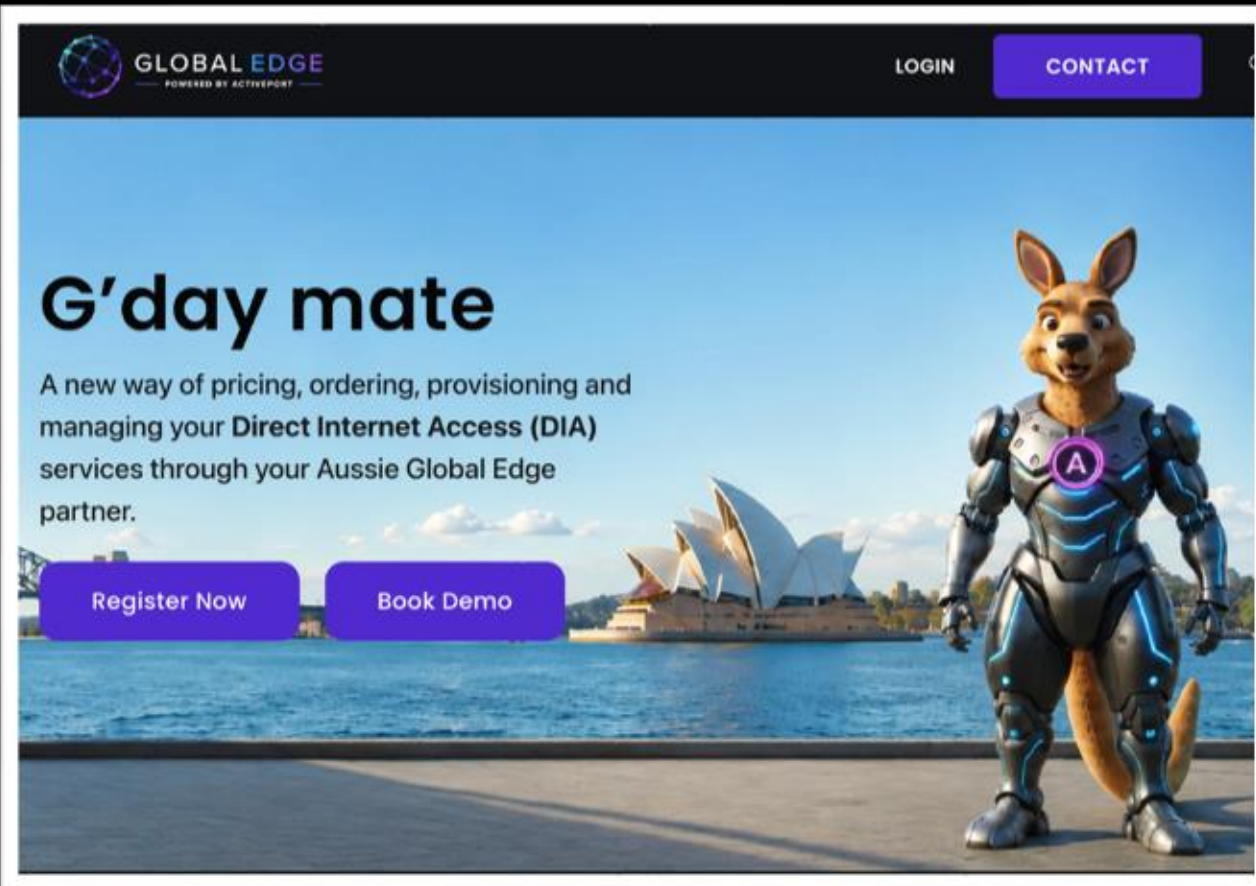
Enterprise Ethernet –

DIA (Direct Internet Access)

Carrier-grade enterprise and government connectivity, delivered through leading global and US digital marketplaces. Plus more add-on products coming.

High-margin recurring revenue

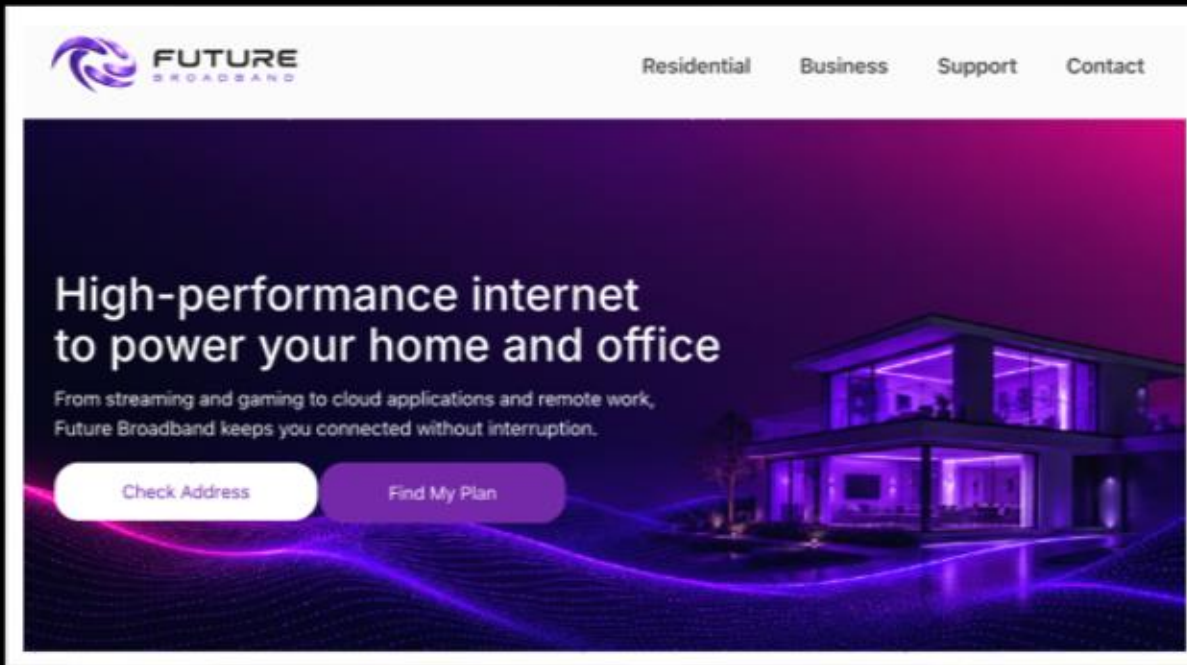
- Scales through wholesale carrier partnerships
- 65%+ gross margins



Global Marketing Campaign



Australian Retail Broadband Existing 1700 tails + growing



- Retail Australian ISP to complement Global Edge's international wholesale platform.
- Same GE network for economies of scale
- Focussed on higher value domestic internet services with higher margins.
- Creates a comprehensive solution that maximises revenue capture across GE and FBB
- Cross Sell with new products and services.. Around 1000+ customers today

Australian Connectivity – Sizing the Opportunity

These adjacent enterprise networking markets represent a combined addressable opportunity of approximately US\$181 billion, underpinned by long-term growth in cloud, AI and digital infrastructure.

\$6.45B

Fixed Internet Access

Business + consumer ·
2.9% CAGR

- All fixed narrowband & broadband retail revenue
- Australia = 2.0% of the Asia-Pacific market

\$2.0B

MPLS IP VPN

By 2030 · 8.8% CAGR
from \$1.1B (2023)

- Layer 3 VPN ≈ 60% of revenue; secure multi-site WAN

\$462M

Data-Centre Interconnect

By 2030 · 12.3% CAGR from
\$239M (2024)

- Cloud on-ramps & metro fibre between facilities
- Fastest-growing connectivity segment locally

~\$8.9B

Combined indicative scale

Figures span different
scopes & base years

- 20.5% CAGR to 2031
- Converging internet, MPLS and Ethernet

Three Key Markets – Three Revenue Streams

Pure-software model: three high-margin revenue streams → strong free cash flow as momentum builds



\$181B

NaaS Overlay Software

Enterprise carriage, IP/MPLS
VPN & data-centre
interconnect

- Implied SDN-license software TAM ~\$27B
- ATV reachable share ~15% — recurring, high-margin licenses



\$134B

GPUaaS + NaaS AI Connectivity

GPUaaS market by 2030
~6x from \$21B in 2024

- NaaS is the decisive differentiator for GPUaaS operators
- Programmable, multi-cloud connectivity for AI traffic



\$8.9B

GE + FBB Australian Connectivity Services

Fixed internet, MPLS IP VPN &
data-centre interconnect

- SD-WAN growing at 20.5% CAGR to 2031
- Managed layer converges internet, MPLS & Ethernet

\$324B

Combined addressable TAM

Indicative — segments span
different scopes & base years

- ATV license & service revenue TAM **\$56B**

Revenue Targets – Path to Cash Flow Positive

Activeport has set clear, milestone-driven revenue targets anchored to the commercialisation strategy now underway under Michael Glynn's leadership.

- Step up in software license revenue in Q1 with new projects delivered.
- Targeting 22% quarterly average growth rate to reach \$16M ARR & cash flow positive in 2027.

Upside opportunities abound:

- Duplicate GE in more countries accelerates NaaS revenue
- Network to Network gateways accelerates software sales
- Untapped potential of our compute software licensed to Neoclouds
- Stretch goal to reach \$25M ARR in 2027

\$16M ARR — CY2026

Calendar Year 2026 target, driven by new license deals and international pipeline activation.

\$25M ARR — CY2027

Financial Year 2027 target, scaling on proven go-to-market across telcos, neoclouds and last mile.

Cash Flow Positive — 2027

Revenue growth combined with \$1M+ cost reduction delivers a self-sustaining business.

The Right Platform. The Right Leader. The Right **Moment**.

Purpose-Built Platform

Software architecture designed from the ground up for AI-era network orchestration — not retrofitted from legacy systems.

Proven Leadership

Michael Glynn: Megaport, Console Connect, Superloop – a track record of enabling some of the leading Australia and global networks.

Immediate Results

Cost savings identified. International pipeline building.
Execution already in motion.

Global Software Model

Scalable without proportional cost growth — 90%+ margins on core products, deployable worldwide.



Q&A

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