

1 July 2026

USP Agreement with Australian Department of Defence

Objective Corporation (ASX:OCL, Objective), a leading Australian technology company delivering outstanding GovTech that drives stronger communities and nations, today makes the following announcement:

- Objective ECM is an Australian sovereign tech capability that provides operational information governance across the Australian Department of Defence (DoD) for circa 140,000 users across all divisions, including critical support to deployed forces in accordance with Federal Government assigned National Directives.
- Defence Digital Group (DDG) has not renewed the Objective ECM Upgrade and Support Program (USP) agreement that has been in place for over 25 years.
- DDG has confirmed that it remains committed to the widescale use of Objective ECM across DoD.
- From 1 July 2026, DoD will have no access to Objective's USP program capabilities. This program provides customers with access to deep engineering support, remediations for critical and high security vulnerabilities and software upgrades.
- Objective does not yet have agreement with DDG on the terms of on-going licence entitlements for all users of Objective ECM.
- We maintain our unwavering commitment to ongoing investment in Defence and National Security solutions for The Five Eyes (FVEY) market.

Financial Impact

- There is no impact on Objective's FY26 revenue or earnings.
- The non-renewal of the USP agreement with DoD will reduce Objective's Annual Recurring Revenue (ARR) balance. The expected closing FY26 ARR balance will be approximately in line with FY25 closing ARR on a constant currency basis. Renewal of the DoD agreement on the expected terms would have resulted in ARR growth for FY26 within guided range of 10-14% on a constant currency basis.

Background

DoD has been in partnership with Objective since 1999. Objective ECM at DoD is the largest public sector document and records management solution in Australia and provides the backbone for operational record keeping within DoD.

DoD currently has Objective ECM 11 deployed, a generational release of ECM which commenced shipping in 2021 and, for customers other than DoD, is End of Support in June 2026.

Since the release of Objective ECM 11, Objective has made a further investment of circa \$150 million in sovereign R&D and has delivered three generational releases of Objective Nexus, the replacement solution for Objective ECM which is deployed in a hyper-scaler cloud or on-premise, and incorporates significant AI capability. DDG has not taken advantage of these releases under the now expired agreement.

DoD (or any third-parties engaged by DoD) have no access to any Objective source code for any purpose whatsoever.

Agreement not renewed

DDG provided confirmation on 30 June 2026 that the Objective USP agreement would not be renewed. Objective and DDG had been engaged in contract renewal negotiations since March 2026, which had included reaching a stated agreement on commercial terms, subject to final administrative sign off.

Objective's position is that the number of licenced users above 85,000 was linked to the term of the USP agreement, that has now ended.

Following DDG's decision, Objective no longer has a mechanism to support DoD through dedicated engineering resources to maintain DoD specific Objective ECM versions. Objective will utilise our resources to continue to accelerate our Objective Nexus innovation in solutions tailored to the broader Defence and National Security market.

Non-renewal of the USP agreement does not restrict Objective's ability to sell other solutions to DoD. Objective retains specific and specialist knowledge about these mission critical systems and is engaged with DoD across numerous relationships.

Founder and CEO of Objective Corporation, Tony Walls, said:

"We are deeply disappointed that, at extremely short notice, DDG has decided not to renew the Objective ECM USP contract after a more than 25-year partnership. Objective is proud to have built a strong sovereign tech capability, exporting to many trusted nations, and we will continue to work constructively with DoD and other Defence and National Security customers to provide access to our capability.

"Objective employs hundreds of people in Australia to develop, maintain and support our information governance solutions and we see it as critical to Australia's national interest that we maintain our significant program of sovereign innovation. Our commitment is demonstrated by the ongoing reinvestment of 30% of our annual software revenues into research and development. We have very deliberately chosen to continue with this level of investment and use AI tools to accelerate our research and development programs in Australia.

"We are proud of the contribution we have made to DoD over our long relationship, and we look forward to finding new ways to leverage our capabilities to build on this contribution in the future."

Further information

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About Objective Corporation

We create software to make a difference.

Using Objective software, thousands of public sector organisations are shifting to being completely digital. Where our customers can work from anywhere; with access to information, governance guaranteed, and security assured.

Innovation is our lifeblood. We invest significantly in the ongoing development of our products to deliver outstanding solutions to the public sector and regulated industries.

The result – is stronger national and community outcomes; and accountability that builds trust in government.

Objective: www.objective.com.au