



Investor Day 2026.

Superloop Limited (ASX:SLC)

3 June 2026



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Peter O'Connell.

Independent Chair & Non-Executive Director

Paul Tyler.

Chief Executive Officer/Managing Director

Agenda.

1

**Introduction
& Highlights**

2

**Trading
Update**

3

**FY26
Outlook**

4

SUPERCHARGE
2029

5

**Segment
Updates**

- Consumer
- Business
- Wholesale

6

**AI
accelerating**

7

**Wrap up
+
Q&A**

Today's Speakers.



Peter O'Connell

Independent Chair &
Non-Executive Director



Paul Tyler

Chief Executive Officer &
Managing Director



Dean Tognella

Chief Financial Officer



Nick Pachos

Chief Commercial Officer



Mehul Dave

Group Executive, Consumer



Daisey Stampfer

Group Executive, Business
& Wholesale



Jason Ashton

Group Executive, Corporate
Development & Smart Communities

Awarded fastest fixed network
by  **SPEEDTEST**



H1 2025



H2 2025



Excellent 4.7 out of 5 **PRODUCT REVIEW** .CON.LAU

Market momentum...



Trading Update.

Continuing strong trading momentum.



Customers⁽¹⁾ (k)

	30-Jun 2025	30-Sep 2025	31-Dec 2025	31-March 2026	30-Apr 2026
Consumer	385.4	411.2	434.8	462.6	470.8
Business	107.4	110.2	112.3	115.5	117.1
Wholesale	238.0	239.1	257.9	293.0	302.3
Group	730.8	760.6	804.9	871.1	890.2



Growth (k)

3Q26	YTD to 30-Apr
27.8	85.5
3.3	9.7
35.1	64.3
66.2	159.4

Consumer

- 28k net new customers in Q3 (86k net new customers to 30 April)
- Positive momentum and strong NBN market share in high-speed plans

Wholesale

- 35k net new customers in Q3 with 64k net new customers to 30 April

Business

- Business customers increased 3k in quarter across all product lines
- Continued sales momentum in Smart Communities
- Large secure connectivity wins in 2H26 reflect the growing momentum in business

⁽¹⁾Customer number definition included in Appendix.

Lightning Broadband acquisition complete, neoloop wholesale brand launched.

Key Acquisition Metrics

~16k

Active services

~26k

Built lots

+

~30k

Contracted book

2x

Active services

~56k

Total contracted lots

Lightning Broadband completion and JFSU approval

Acquisition Completion

- Superloop completed the acquisition of Lynham Networks Pty Ltd (LBB) on 29 May for \$165 million⁽¹⁾
- Superloop's Joint Functional Separation Undertaking has been approved by the Australian Competition and Consumer Commission and is now effective

Funding

- Funded from existing cash and debt facilities
- Net Debt levels remain low at expected ~1.4x EBITDA

Financial Impact

- FY27 EBITDA forecast to be \$11 million (pre-synergies)
- The Acquisition is expected to be EPS accretive in FY27

Launch wholesale brand "neoloop"

- Launch of a new integrated wholesale FTTP brand "neoloop" offering services to Retailers across all Superloop-owned FTTP networks

Launch of new wholesale FTTP brand



⁽¹⁾ Subject to completion adjustments

The logo for neoloop features a white, stylized icon on the left that resembles a continuous wave or a loop. To the right of the icon, the word "neoloop" is written in a clean, white, lowercase sans-serif typeface. The entire logo is centered against a background with a horizontal gradient from dark blue on the left to bright red on the right.

neoloop



FY26 Outlook.

**Double Down
strategy on track,
with exceptional
organic growth.**

"DOUBLE DOWN" PROGRESS

Revenue run-rate

FY26: On Track

Jun-26:
\$700m¹

Underlying EBITDA³ run-rate

FY26: On Track

Jun-26:
**Mid-high
teens %²**

NPATA >\$0

100%



Net Profit after Tax >\$0

100%



¹ June 2026 monthly revenue, annualised

² June 2026 monthly Underlying EBITDA annualised, target of "mid-to-high teens". Underlying EBITDA margin (15% - 19%).

³ Underlying EBITDA is calculated as Net Profit After Tax adjusted for tax, interest, depreciation & amortisation, share-based consideration, restructuring costs and M&A-related costs.

FY26 guidance upgraded.

Strong trading in 2H26 and operating leverage lift FY26 guidance

	FY26 Guidance	FY25
Underlying EBITDA ¹	\$118m - \$122m	\$92.2m
Capex (excluding IRU)	\$34m - \$37m	\$28.4m

Upgraded FY26 guidance

- Underlying EBITDA¹ of \$118m-\$122m (28%-32% growth on FY25) inclusive of contribution from Lightning Broadband post acquisition of approximately \$700k. Previous guidance of \$112m-\$120m provided in February 2026.
- Capital expenditure guidance increased by \$2m to between \$34m-\$37m, excluding IRU which was renewed Oct-25 for \$26.4m. Additional capital expenditure will be incurred following completion of Lightning Broadband acquisition on 29 May.

¹ Underlying EBITDA is calculated as Net Profit After Tax adjusted for tax, interest, depreciation & amortisation, share-based consideration, restructuring costs and M&A-related costs.



SUPERCHARGE

2029

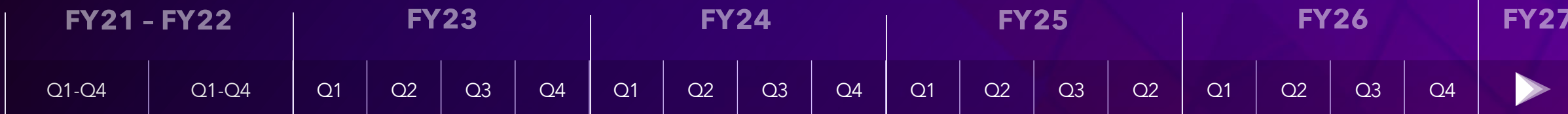
Our Superloop Journey.

Strong track record of delivering sustained growth and shareholder value

"3 x 3" Strategy (FY21-FY23)

- Successful portfolio optimisation and turnaround strategy.
- Built platform for growth, achieved financial stability and invested in network and systems.
- Achieved 3X revenue and 3X Underlying EBITDA
- Increased customers from 30K to 368k

SUPERCHARGE
2029
(FY27-FY29)



"Double Down" Strategy (FY24-FY26)

- 3-year growth strategy designed to double revenue, realise operating leverage and accelerate earnings
- Exceptional organic growth, with all "Double Down" ambitions on track.
- Double Down ambitions ⁽¹⁾⁽²⁾ included revenue run-rate of \$700m and Underlying EBITDA margin of mid-to-high teens by June 2026
- Superloop achieved positive NPATA and NPAT within this strategy period

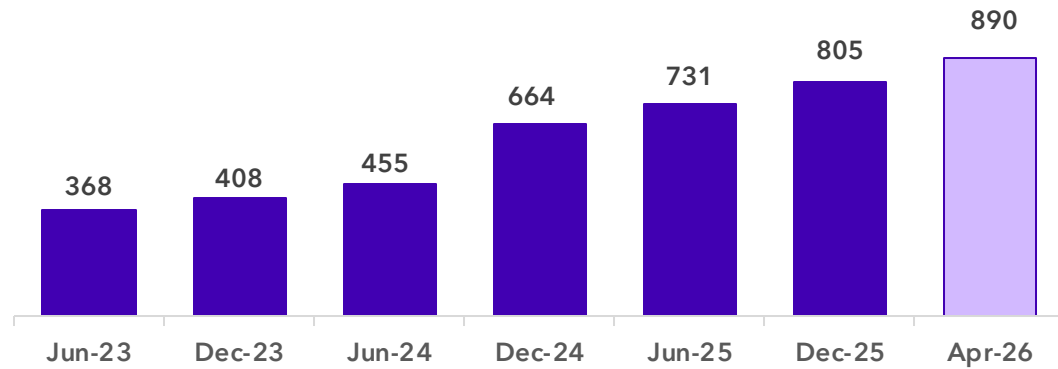
¹ June 2026 monthly Revenue, annualised

² June 2026 monthly Underlying EBITDA annualised, target of "mid-to-high teens" Underlying EBITDA margin (15% - 19%).

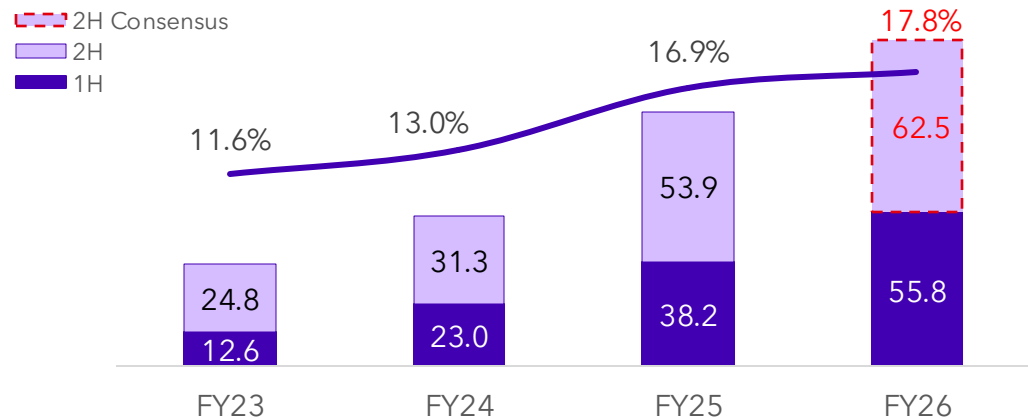
³ Underlying EBITDA is calculated as Net Profit After Tax adjusted for tax, interest, depreciation & amortisation, share-based consideration, restructuring costs and M&A-related costs.

Double Down Strategy has doubled EBITDA and delivered positive NPAT.

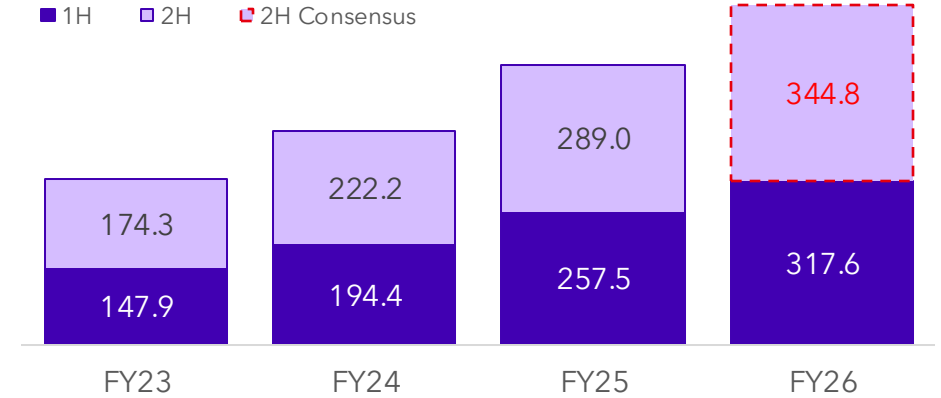
Customers¹ (k)



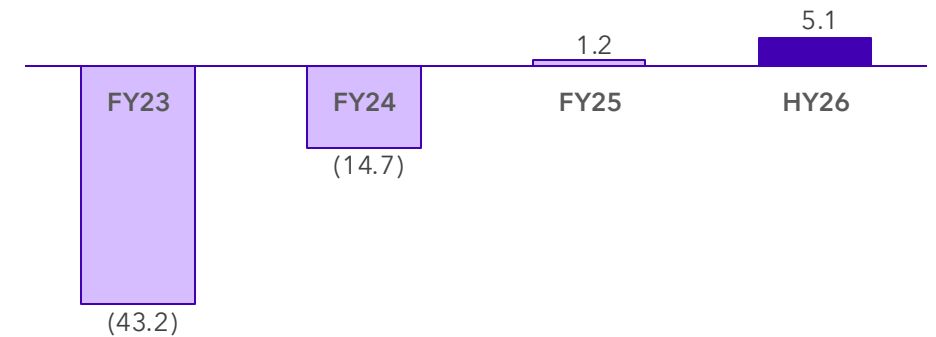
Underlying EBITDA^{2,3} (\$m)



Revenue (\$m)²



Net Profit After Tax (\$m)



¹ Refer to appendices for further details on categorisation of customer numbers.

² Revenue and Underlying EBITDA as disclosed for 2H26 has been computed based on FY26 Consensus of \$662.4m and \$118.3m respectively.

³ Underlying EBITDA is calculated as Net Profit After Tax adjusted for tax, interest, depreciation & amortisation, share-based consideration, restructuring costs and M&A-related costs.

Organic growth and operating leverage underpin our **SUPERCHARGE** 2029 strategy.

1



Core business performance underpins **cash earnings growth**

2



Cost efficiency drives **operating leverage**

3



Smart Communities drives **earnings quality and durability**

4



Accretive M&A enhancing **shareholder returns**

5



Disciplined **capital management**

Our **SUPERCHARGE** 2029 strategy.

Our Purpose

Enabling better internet through reimagination

Our Strategy

Empower Australians' online needs with access to high-performing, intuitive and affordable internet.

Our Priorities

1

Leading Consumer
Broadband
growth

2

Transform customer
experiences

3

AI enabled
operating leverage

4

Scale Smart
Communities

5

Profitable
growth

Our Values

Start with the Customer

Unleash Possibilities

Win Together

SUPERCHARGE 2029

aims for industry
leading growth
and shareholder
returns.

FY29 AMBITIONS⁽¹⁾ FOR SUSTAINABLE GROWTH



>\$1B

Group Revenue



\$200m

**Group Underlying
EBITDA**



>30%

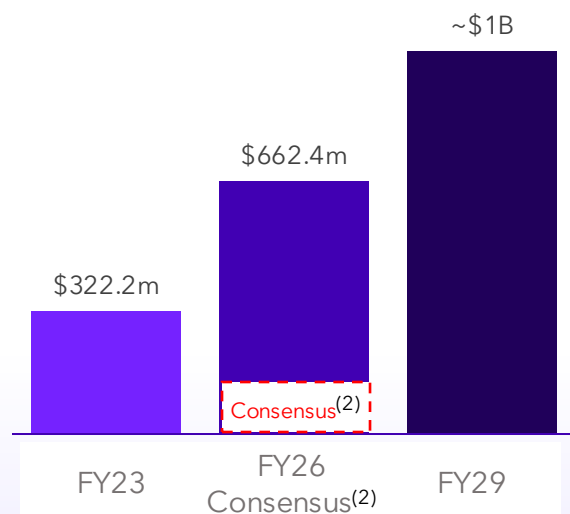
**Reported EPS
Growth (CAGR)**

⁽¹⁾These strategic Ambitions do not constitute guidance and carry risks and uncertainties. Refer to the Disclaimer slide in relation to key targets and financial goals

SUPERCHARGE ²⁰²⁹ sets ambitions for sustained revenue and earnings growth.

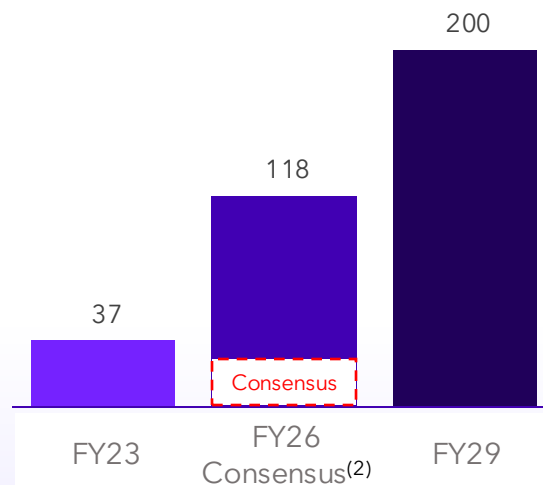
Group Revenue

Ambition⁽¹⁾: **CAGR growth of ~15%**



Group Underlying EBITDA (\$m)

Ambition⁽¹⁾: **CAGR growth of ~20%**



Capital Expenditure

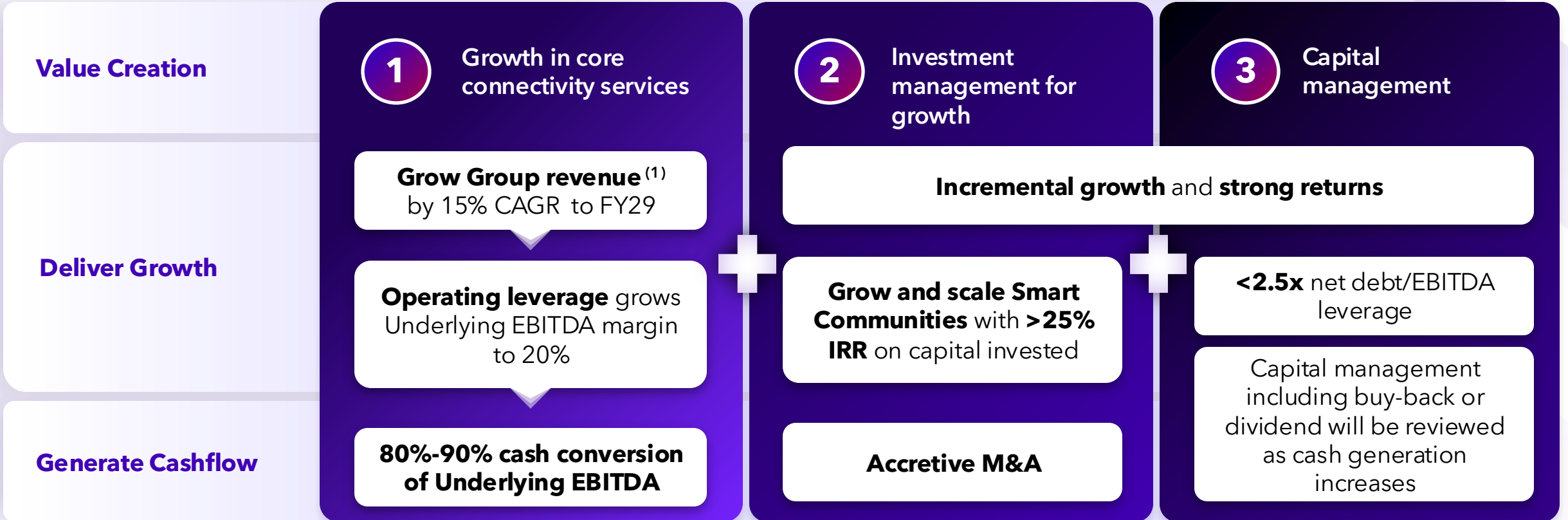
	FY27	FY28	FY29
Capex - BAU ⁽¹⁾⁽³⁾	4.25% - 4.75 % of Group Revenue		
Capex- Smart Communities (\$m) ⁽¹⁾	16-18	16-20	16-20
Capex - Integration (\$m) ⁽¹⁾	4	-	-

(1) The targets and financials goals on this slide do not constitute guidance and carry risks and uncertainties. Refer to the Disclaimer slide in relation to key targets and financial goals

(2) FY26 Consensus - Visible Alpha 19 May 2026

(3) The target Capex - BAU of 4.25% - 4.75% of Group Revenue excludes Smart Communities and Integration Capex

Maximising shareholder value.



>\$160m

Gross Operating cashflow capacity by FY29⁽²⁾

to support Smart Communities, disciplined capital expenditure & accretive M&A

(1) The key targets and financials goals on this slide do not constitute guidance and carry risks and uncertainties. Refer to the Disclaimer slide in relation to key targets and financial goals

(2) Gross operating cashflow is calculated as receipts from customers minus payments to supplier and employees

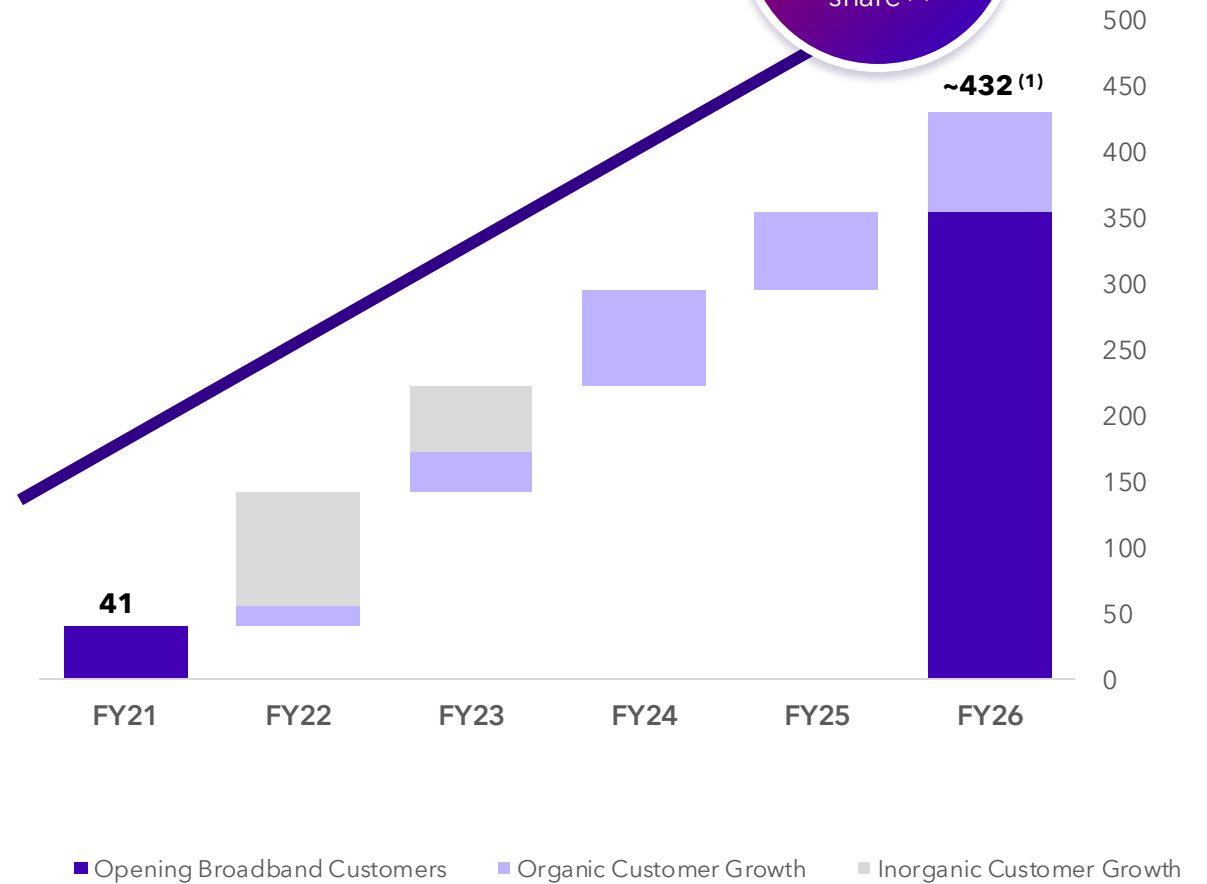
Consumer Segment.

Mehul Dave
Group Executive, Consumer

Approaching **5%**
NBN market share
by end of FY26.

Consumer NBN Broadband Customers (000's)

**0% to
4.92%**
NBN market
share ⁽¹⁾



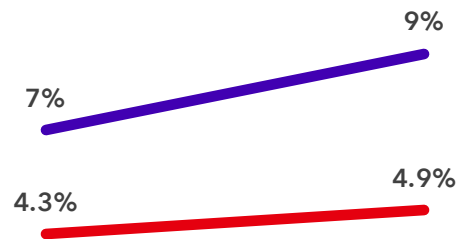
(1) Superloop forecast at 30 June 2026. NBN Broadband Customers include services provided over the NBN network only and excludes customers on Opticomm network. NBN market share also excludes NBN satellite



Record NBN growth: Outpacing in a more competitive market in FY26.

Consumer accelerated NBN order share in FY26

Consumer NBN New Order Share



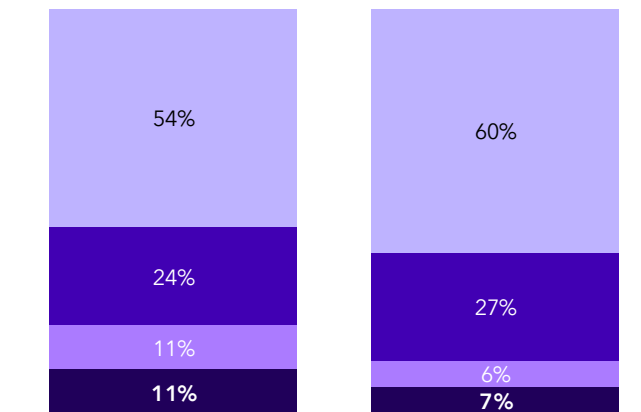
FY25

FY26 YTD

— NBN New order share — NBN Market share

New orders continues to skew towards FTTP and HFC premises

Consumer NBN Order Tech mix



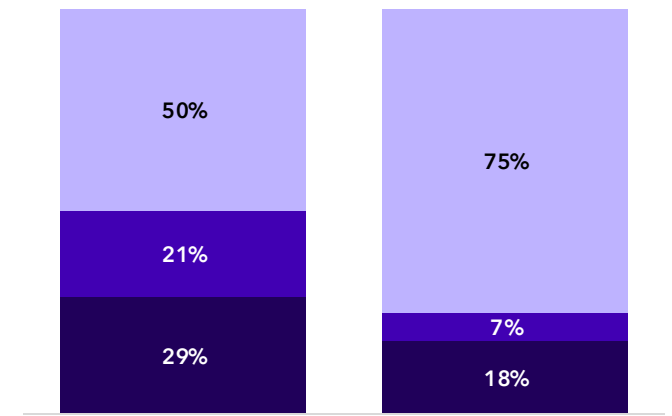
FY25

FY26 YTD

■ Other ■ FTTN ■ HFC ■ FTTP

Resulting in a skew towards high-speed NBN plans

Consumer NBN Order Speed mix

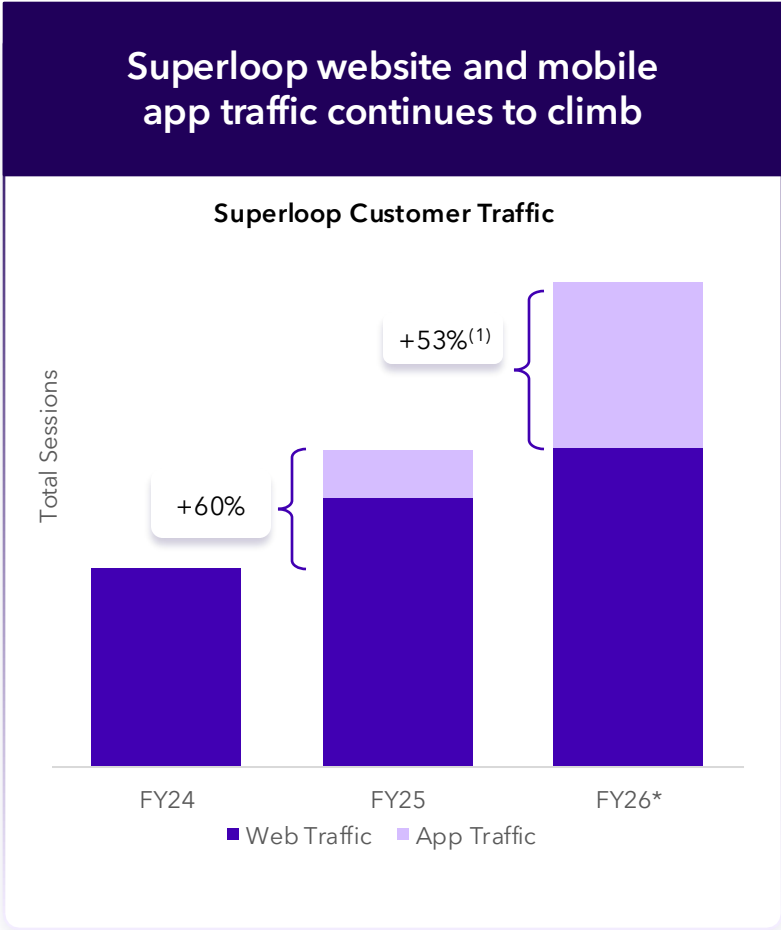
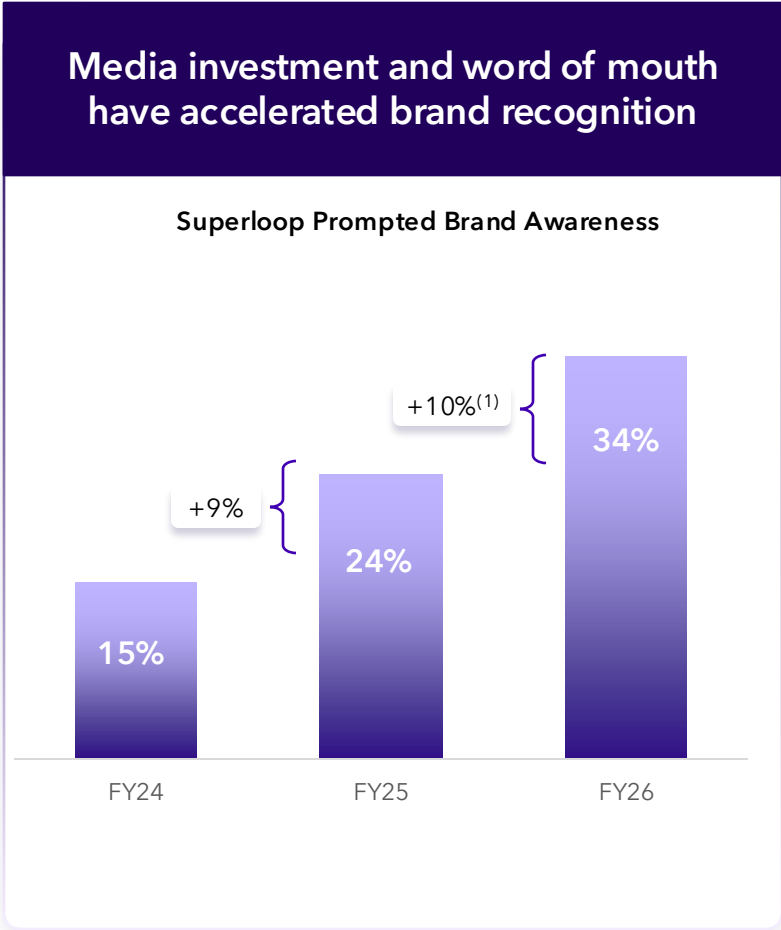


FY25

FY26 YTD

■ 50mbps and below
■ 100 to 250mbps
■ 500mbps and above

Brand Investment: More Market Share, Stable Cost to Acquire.



(1) Superloop utilises external firms to routinely determine brand awareness. Forecast as at 30 June 2026 for brand awareness and Cost Per Order

New customer activations: consistent growth on Superloop amplified by Exetel.

Two clearly differentiated brands positioned across distinct value driven segments

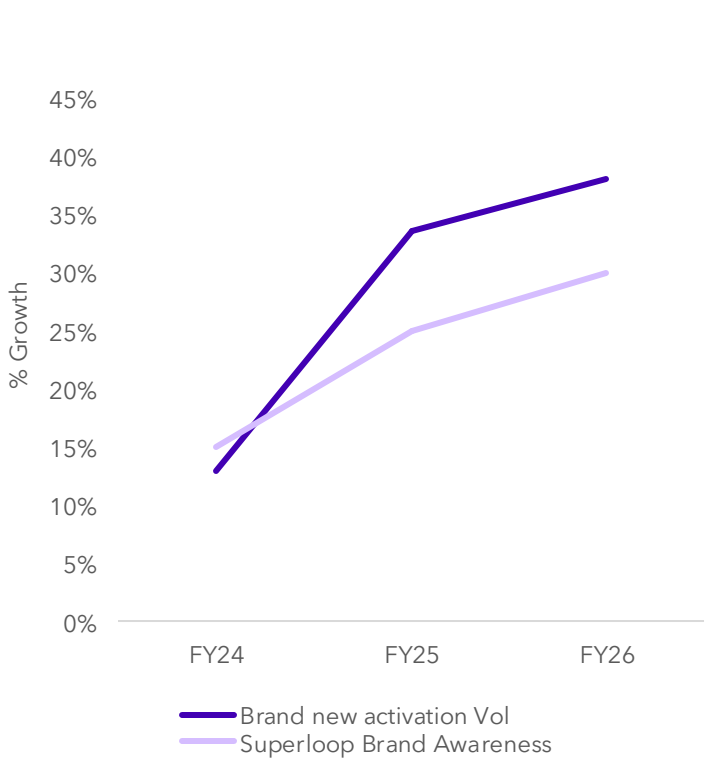


- Connected Family**
- Internet speed a family necessity
 - Low / mid price sensitivity
- Product / Service Offering**
- All NBN and Opticomm plans
 - Mobile 4G and 5G Range of plans
 - Digital + Voice based support

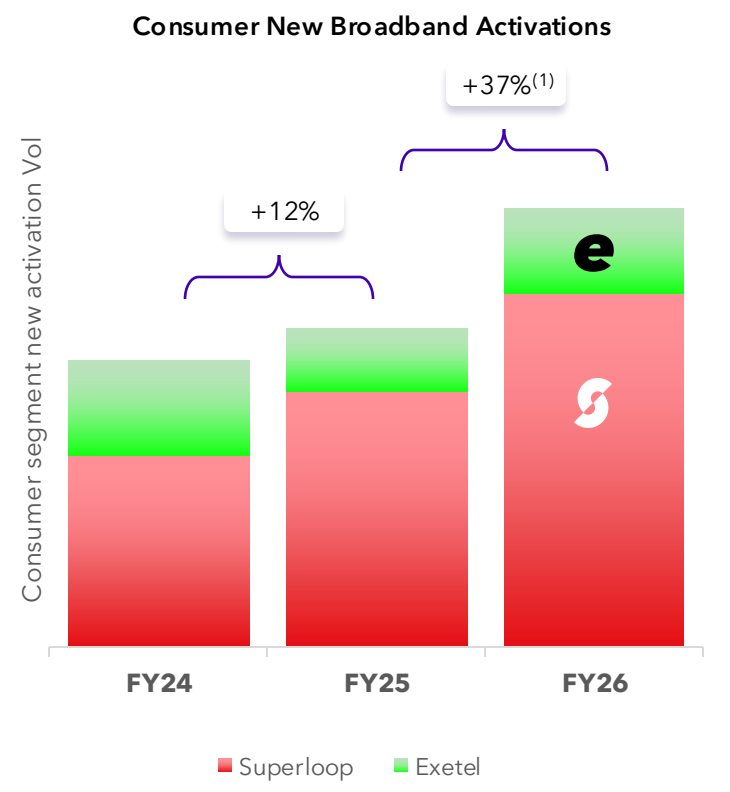


- Tech Immersive**
- Digitally native
 - Seek price & value, not just speed
 - Informed and educated buyers
- Product / Service Offering**
- NBN FTTP and HFC, 500mbps only
 - Mobile 130GB - 5G eSIM only
 - Digital support only

Superloop new customer activations growth outpacing brand awareness



Exetel FTTP, digital proposition delivers efficient, incremental growth



(1) Superloop forecasted position as at 30 June 2026

Customer advocacy and loyalty: created by a great network and unique product experience.


Brand preference powered by network speed, product innovation & CX Wins

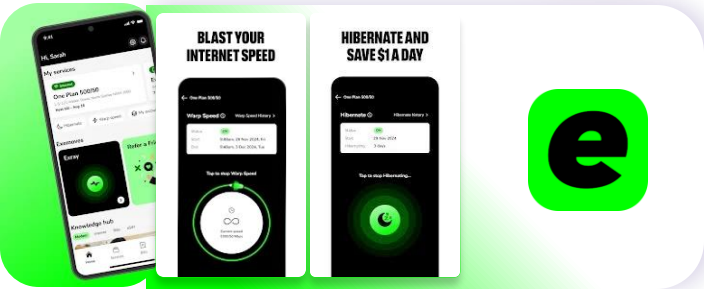
Awarded **fastest fixed network** by  SPEEDTEST™



Product innovation that differentiates our products beyond price



Hi, I'm Teddy, your AI assistant 




Customer loyalty driving brand word of mouth and referrals

Excellent 4.8 out of 5
PRODUCT REVIEW .COM.AU

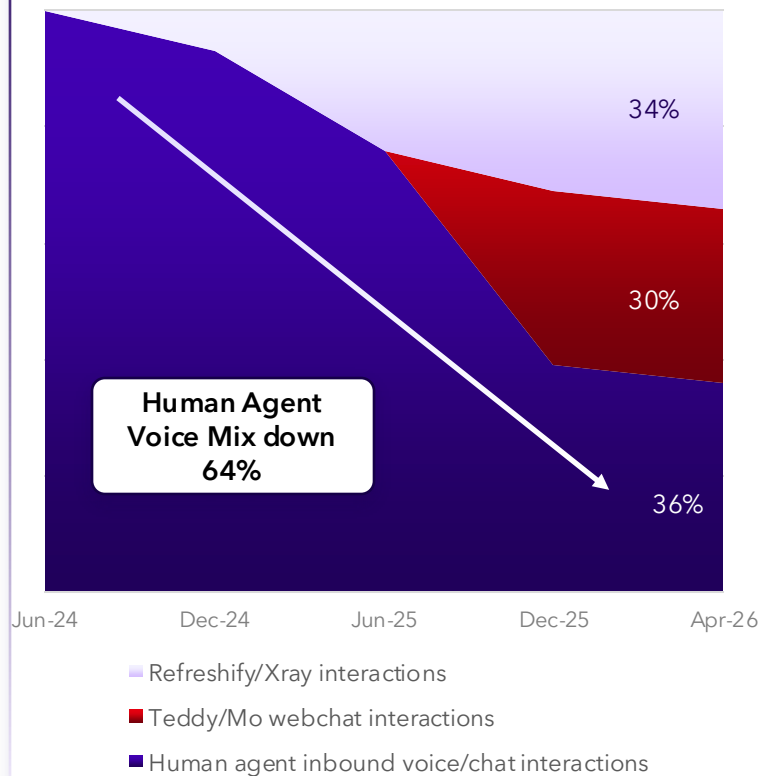
Excellent 4.6 out of 5
 Trustpilot

Excellent 4.4 out of 5

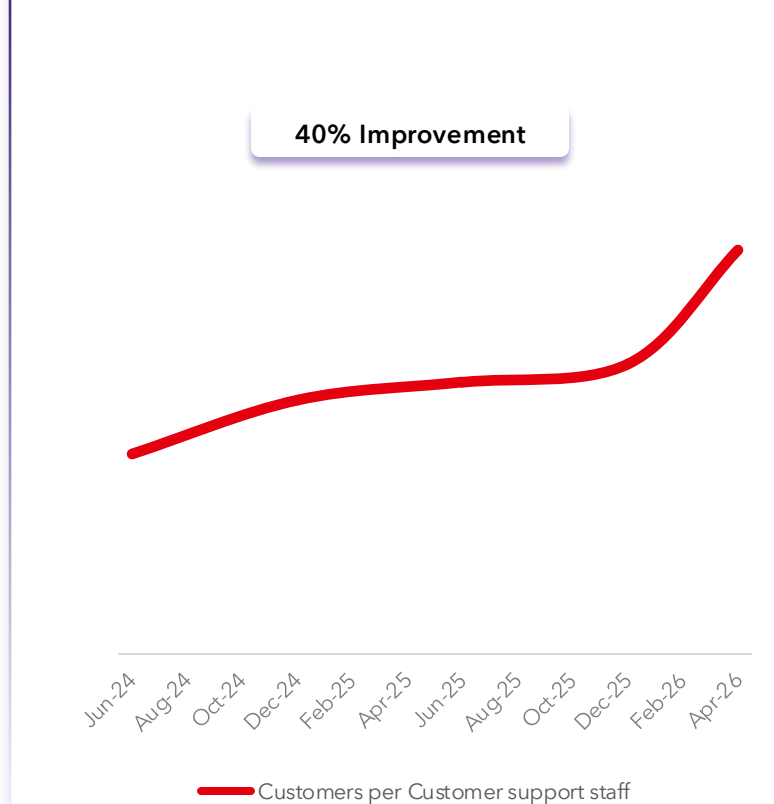

Excellent 4.5 out of 5
 App Store

Reshaping customer experience, lowering cost and rebuilding marketing journeys through AI.

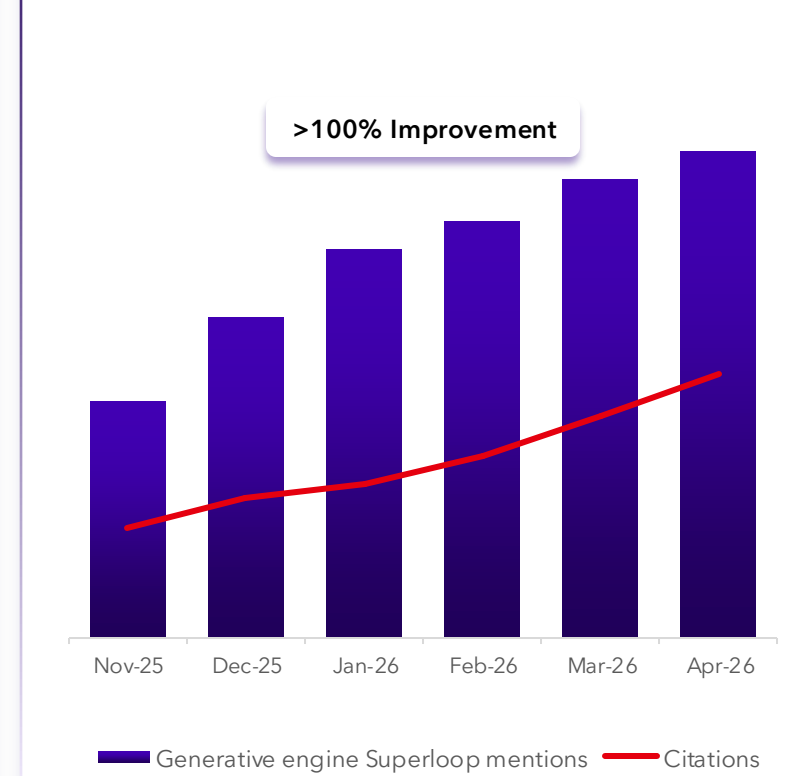
AI and automation is reshaping customer touchpoints



Customer support led by digital agents, backed by human expertise



Rebuilding customer 'search and buy' journeys with GEO⁽¹⁾ capability



(1) GEO is Generative Engine Optimisation

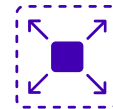


Industry-leading growth and reimagined customer experiences powering **SUPERCHARGE** 2029

KEY STRATEGIES



Invest to strengthen brand awareness and evolve Superloop from a 'Speed challenger' to a trusted 'Performance enabler'.



Scale the GTM across Australia's breadth and adjacent products, and unlock high growth channels with clear competitive white space.



Strengthen customer loyalty with improved customer experience and appealing product bundles.



Scale our AI & data-powered operating model that transforms customer support, redefines marketing journeys and reduces costs



Pursue inorganic customer base acquisitions that deliver accretive returns.

Wholesale Segment.

Daisey Stampfer
Group Executive, Business & Wholesale

What is the Wholesale segment?



Challenger Telecommunication Products

Offering:

- Symmetrical Ethernet (EE/EA)
- IP Transit
- Intercap
- Indigo
- Dark Fibre

Customers include:

- Orro
- NetSG



NBN Backhaul & Aggregation

Offering:

- SLC Connect
- Backhaul
- Hosted Backhaul

Customers include:

- Leaptel
- Macquarie Telecom



Layer 3 & White-label

Offering:

- Layer 3 (nbn and Opticomm)
- White-label (nbn and Opticomm)

Customers include:

- Origin Energy
- LPE

Wholesale - driving toward our **SUPERCHARGE** 2029 ambitions.

KEY STRATEGIES



Drive Challenger Growth

- Support challengers toward >30% NBN market share while capitalising on wholesale market opportunities.



Help Origin Grow

- Superloop is focused on supporting Origin through dedicated resources, optimisation and AI driven capabilities.



Defend Traditional Wholesale

- Protect and optimise the traditional Wholesale base through targeted pricing, tightening retention mechanics and differentiation.

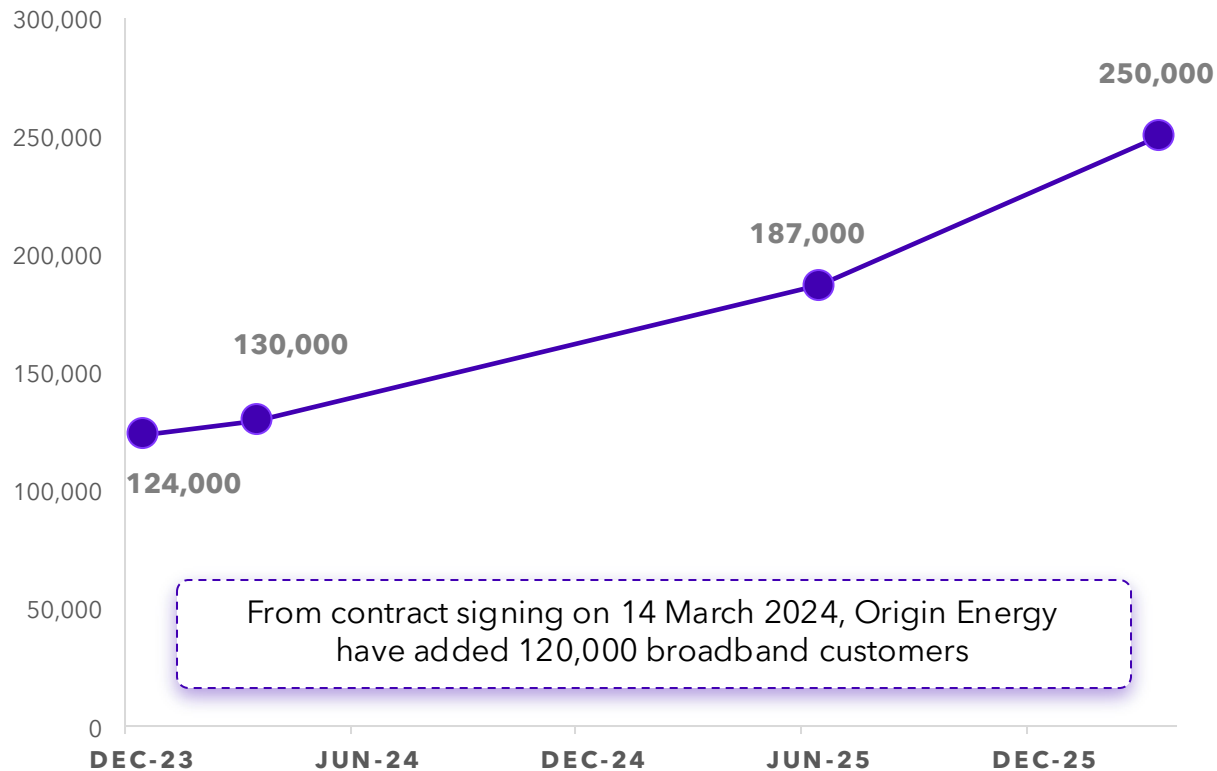


Inorganic and/or adjacent expansion

- Diversify Wholesale revenues through inorganic expansion and explore options for geographical growth across key product lines.

Origin continues to progress strongly.

Origin reported Broadband customer numbers⁽¹⁾



- Origin Year on Year growth momentum; Significant growth in 500Mb cohort
- In partnership with Origin, enable programs for operational efficiency
- Further enhancements to mobile app for self service at all stages of the lifecycle including retention
- Working closely with Origin to enable their leading offers and promotions

(1) Origin customers numbers up to June 2025 per Origin Energy ASX releases. Superloop ASX release of 4 March 2026 confirmed milestone of 250,00 customers achieved

Business Segment.

Daisey Stampfer
Group Executive, Business and Wholesale

What is Business Segment?



Small & Medium Business

Go To Market:

- Direct
- Indirect

Products:

- Data
- Mobiles
- VOIP



Medium & Large Corporate

Go To Market:

- Direct

Products:

- Data
- SASE
- Mobiles
- VOIP



Smart Communities

Go to Market:

- Direct

Products:

- WiFi (Purpose Built Student Accommodation or PBSA)
- Fibre to the Premise (FTTP)

Our Business segment aims to scale Smart Communities and accelerate Secure Connectivity growth.

KEY STRATEGIES



Grow connectivity and increase security offering

Use on-net fibre proposition together with best-in-class security offerings to obtain multi-product holding at strong gross margins.



Accelerate indirect channels as a scale engine

Make it easy for partners to onboard, order, activate and assure service with minimal touchpoints, leveraging our self-serve portal capabilities.



Maximise retention - offset price erosion by moving customers up the stack by turning 'connectivity only' accounts into multi-solution relationships that are harder to displace.



Increase lead capture through AI

Apply AI and automation to scale managed services, thereby reducing cost-to-serve while creating data-led upgrade pathways into Wi-Fi/LAN, SASE and security



Scale Smart Communities

Leveraging foundations of strategic acquisitions and organic growth, we are ready to scale with speed and confidence.

Smart Communities.

Daisey Stampfer

Group Executive, Business and Wholesale

&

Jason Ashton

Group Executive, Corporate Development
and Smart Communities

Smart Communities.

Superloop's wholly owned on-net access network connecting households and apartments to ultra fast internet.



Addressable
Market:
~100-120k
NEW lots per
Year

Build to Sell (Multi Dwelling Units (MDU) and homes)

- **What we deliver:** Fibre to the Premise for broad acre estates - i.e. homes and MDU's enabling retailer choice
- **Customer value:** Faster delivery, compliance, assurance and choice for end customers



Purpose Built Student Accommodation (PBSA)

- **What we deliver:** Managed connectivity (FTTP + high-capacity Wi-Fi) with optional digital building services
- **Customer value:** Reliable, secure, high-performance student experience at scale



Build to Rent

- **What we deliver:** Productised FTTP and digital infrastructure for institutionally owned rental buildings
- **Customer value:** Flexible, platform-ready connectivity that supports premium resident experience

Smart Communities - Developer Sales.

Sales Target:
25k new lots per year⁽¹⁾



FY29
Target: >260K⁽¹⁾
Contracted Lots



FTTP Strategic Deals

- Multi-year deals (1-10 years)
- Exclusivity for pipeline
- Can cover all types of projects, broadacre, MDU, retirement living



Broadacre

- Multi-year deployment, usually in stages (2-5 years)
- Typically larger projects >500 lots



MDU

- Relatively quick to build and bill (1-2 years)
- 100-500 lots average size



PBSA & Hotel WiFi

- Market leader with 90% of addressable market
- Relatively quick to bill (1-2 years build)



Supported by Uecomm fibre network

(1) The targets and financials goals on this slide do not constitute guidance and carry risks and uncertainties. Refer to the Disclaimer slide in relation to key targets and financial goals

Scaling Smart Communities.

Acquisition of Lightning Broadband to accelerate our scale



neoloop, Australia's new advanced wholesale network, ready to deliver at scale.



The neoloop difference



**Platform -
Supported by
Group Scale**



**Proven
operational model**



**Strong Retail
Service Provider
proposition**



**Challenger
Mindset**

Smart Communities - Key financial metrics.

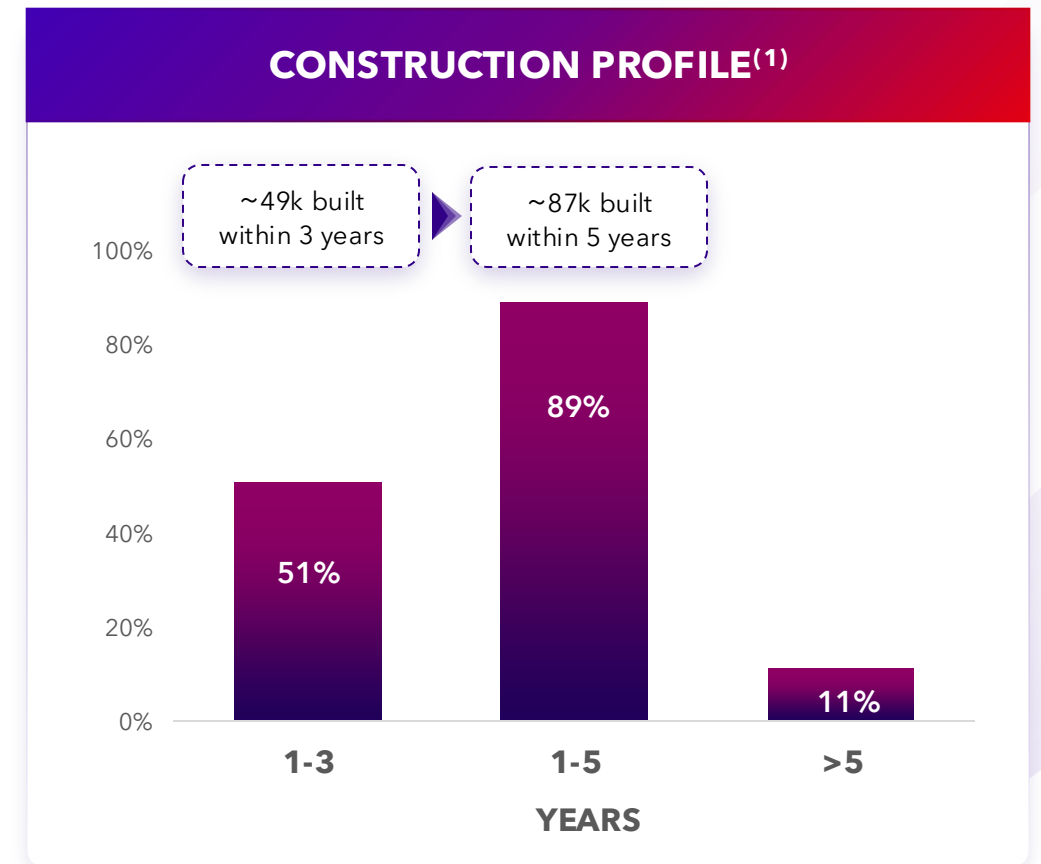
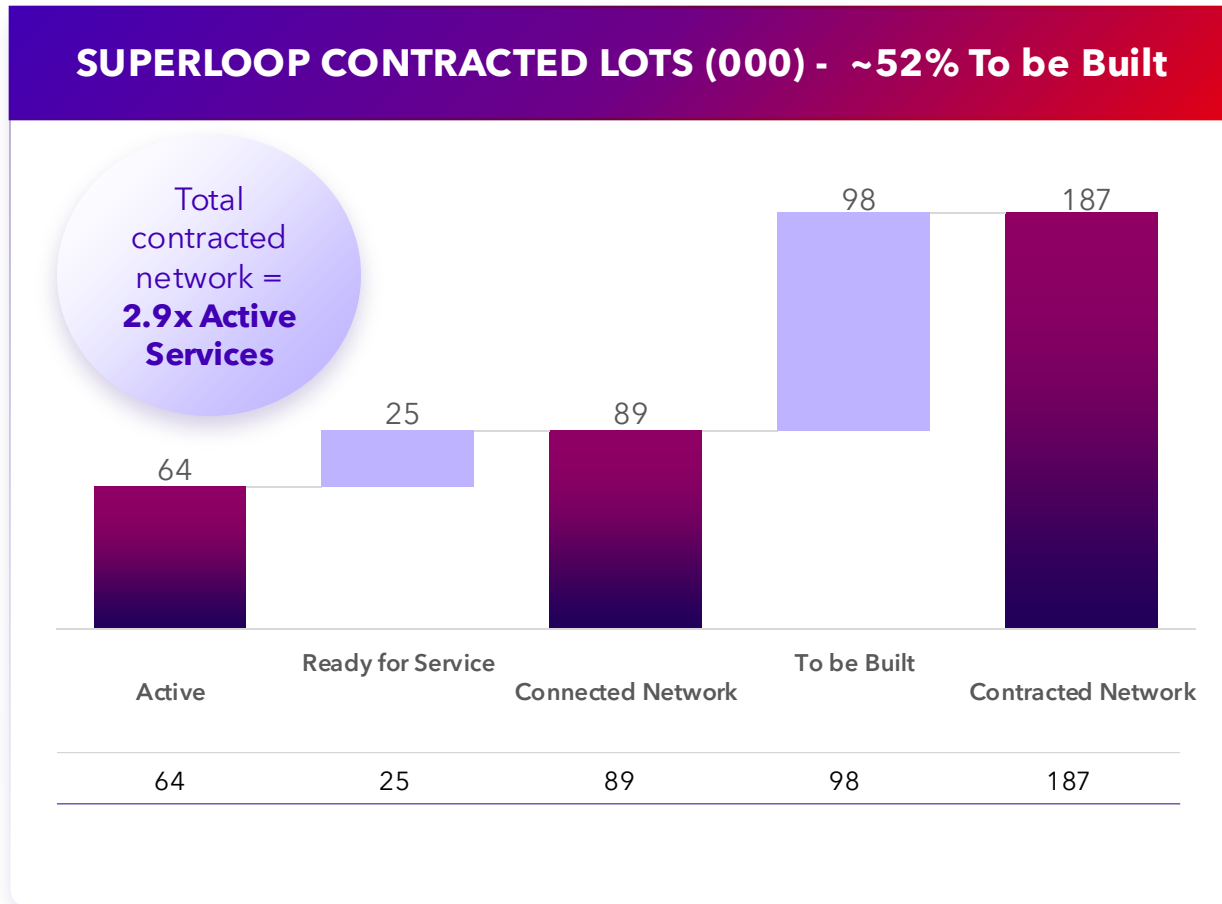
	FY27	Growth	FY29
1 Monthly ARPU - Blended PBSA & Wholesale FTTP	\$46	+\$6.50	\$50-\$55
2 Activation rate	70%-75%	+1.5%	70%-78%
3 Gross Margin	70%-75%		
4 Payback (month) ⁽¹⁾	30-45 months		
5 IRR on Capital deployed ⁽²⁾	>25% IRR		

(1) Payback measures the time for cumulative undiscounted monthly cash flows to recover the initial capital investment.

(2) IRR is calculated on undiscounted, monthly operating cash flows over a 20-year period, on an unlevered basis. Excludes any terminal value. IRR based on Wholesale revenues only.

Smart Communities order book drives growth.

89% of the Contracted book of 98k lots are expected to be built within next 5 years.



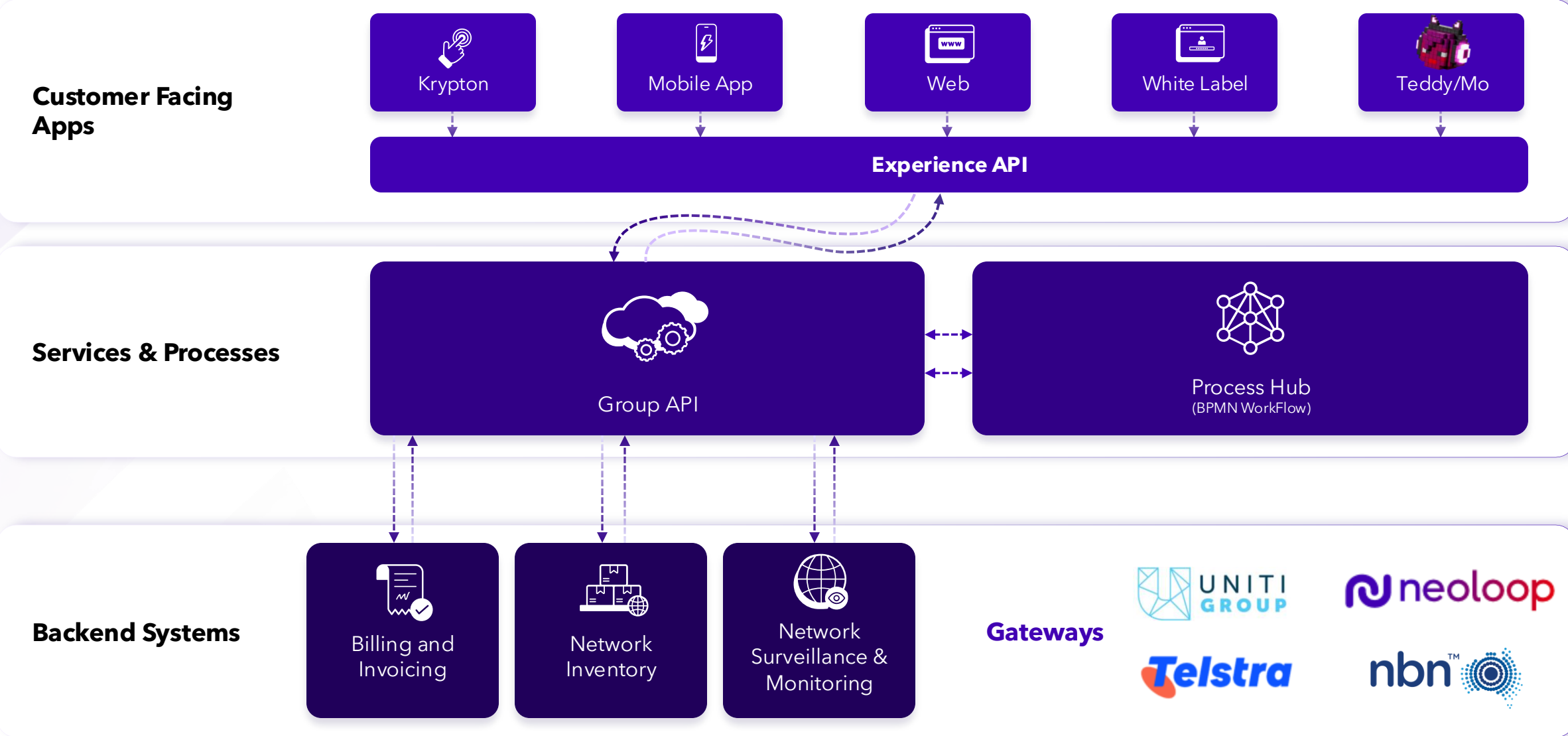
(1) Construction profiles are subject to change. The profiles represent Superloop forecast based on advised construction plans from developers. The construction profile includes all product types e.g. PBSA & FTTP

AI Accelerating.



Nick Pachos
Chief Commercial Officer

Our Digital Transformation has set us up to embed AI.



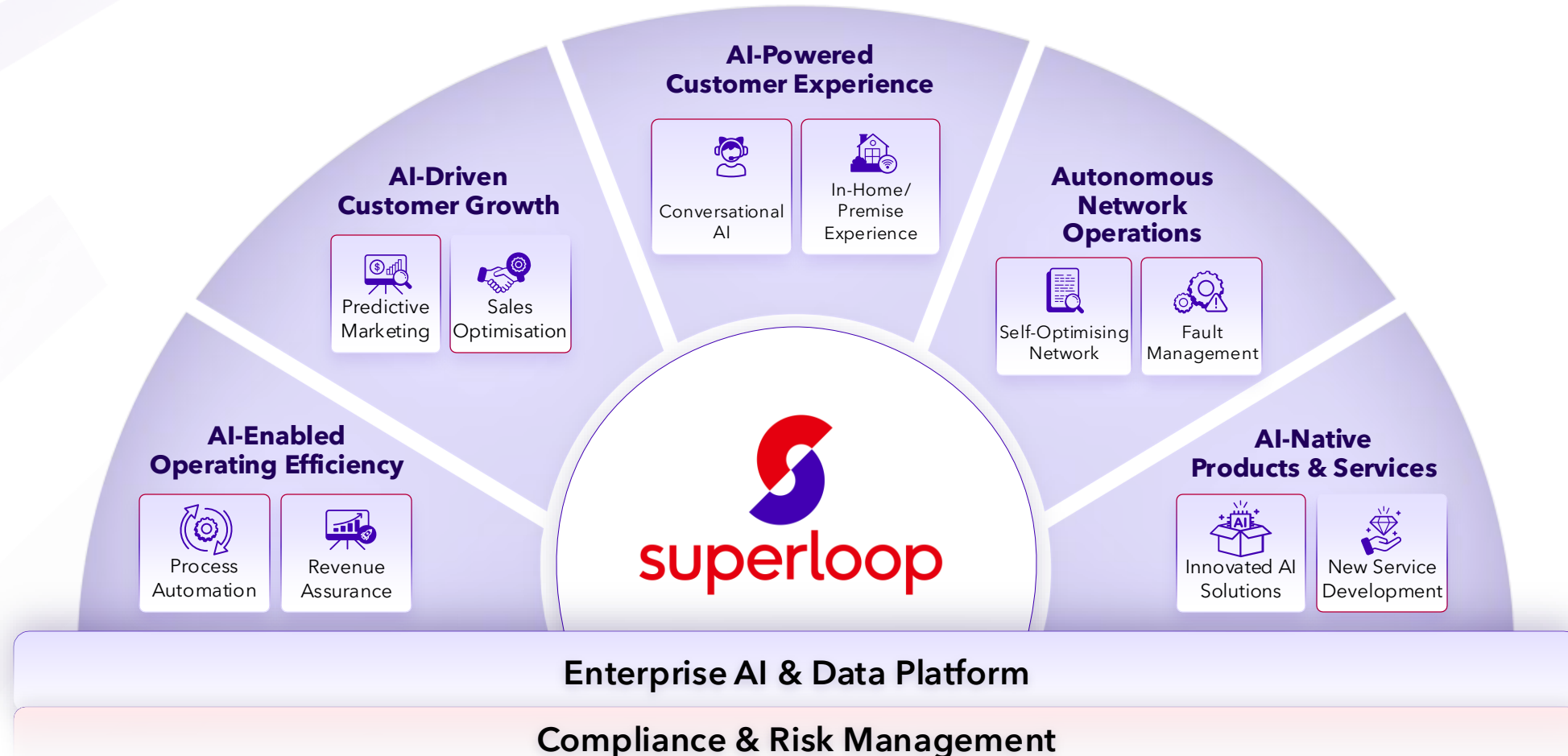
Superloop AI Strategy on a page.

Re-imagine

Build

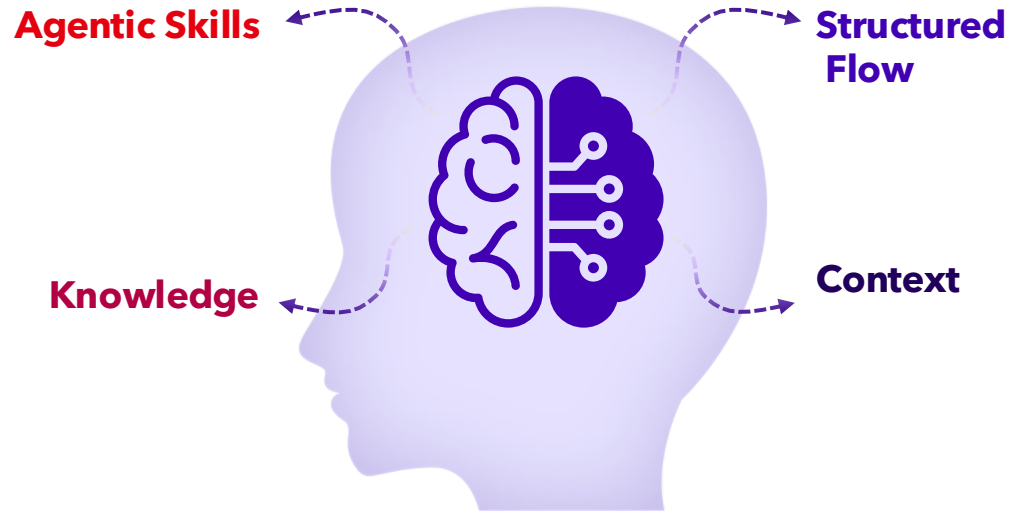
Scale

Not layering AI onto processes – re-designing them from the ground up



Superloop AI - Our approach.

Our AI Advantage



LLM Serving

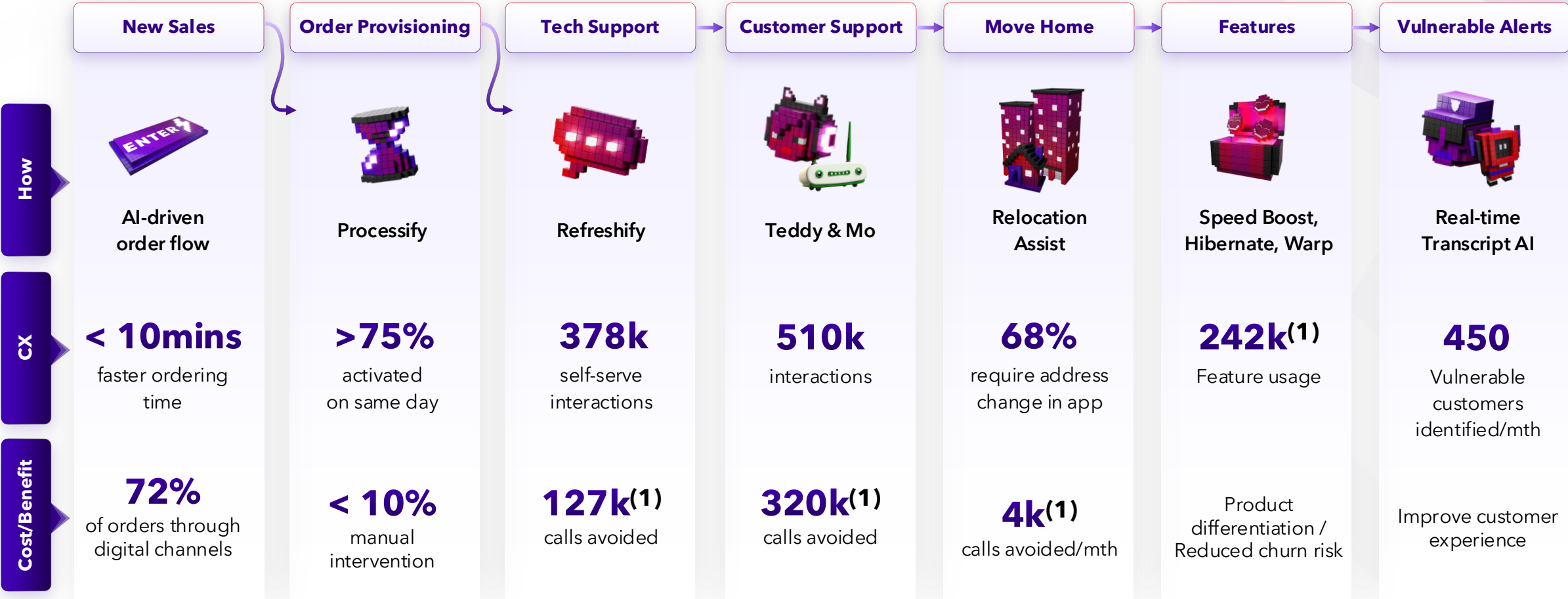


Model Agnostic

Agentic design is independent of underlying LLM serving endpoint, allowing us to move quickly between model providers to take advantage of cost/performance improvements.

- **Focus on value layers, not commoditised models**
- **End-to-end AI-Native design**
- **Proprietary orchestration layer**
- **Higher quality, controlled outcomes**
- **All IP built and retained inhouse**

Digital Journeys and AI - Delivering visible P&L impact.



(1) FY 2026 YTD



SUPERCHARGE 2029

Wrap up.

Our **SUPERCHARGE** 2029 strategy aims for industry leading growth and shareholder returns.

Ambitions⁽¹⁾ for sustainable growth by FY29



>\$1B

Group Revenue



\$200m

Group Underlying EBITDA



>30%

Reported EPS Growth (CAGR)

Strategy Pillars

1

Leading Consumer Broadband growth

2

Transform customer experiences

3

AI enabled operating leverage

4

Scale Smart Communities

5

Profitable growth

(1) See the Disclaimer slide in relation to key targets and financial goals



Q&A.





Thank you.



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Appendix.

Customer number definition.

Consumer

Unique customers on various access technologies such as nbn™, Superloop Fixed Wireless and mobile. A single customer with multiple services (such as broadband, VoIP and mobile) only counts as a single customer.

Business

Unique end business locations on various access technologies such as Superloop Managed WiFi, Superloop Fibre, Superloop Fixed Wireless, nbn™ and mobile.

A single business location with multiple services (such as broadband, managed services, VoIP and mobile) counts as a single business location. A single business with 5 locations (branches) serviced by Superloop, however, counts as five business locations.

A managed WiFi customer to whom Superloop services 100 uniquely identifiable locations counts as 100 business locations. Covers all business sub-segments including SMB, mid market and enterprise.

A Fibre-to-the-Premises lot is a distinct location in a building with a separate Network Termination Device and Unique Location ID. Active = service provided to lot, Connected = service available at lot, Committed = contracted to connect to lot. Customers includes active lots only.

Wholesale

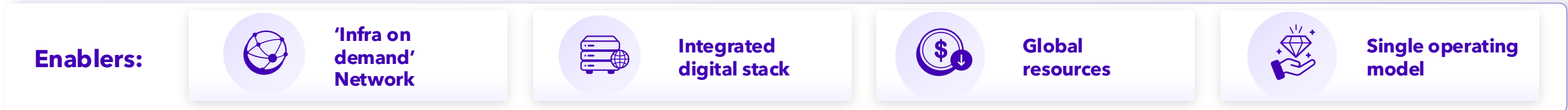
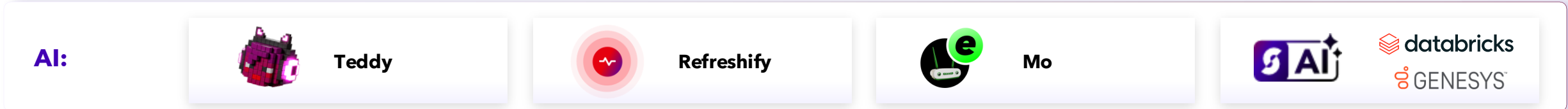
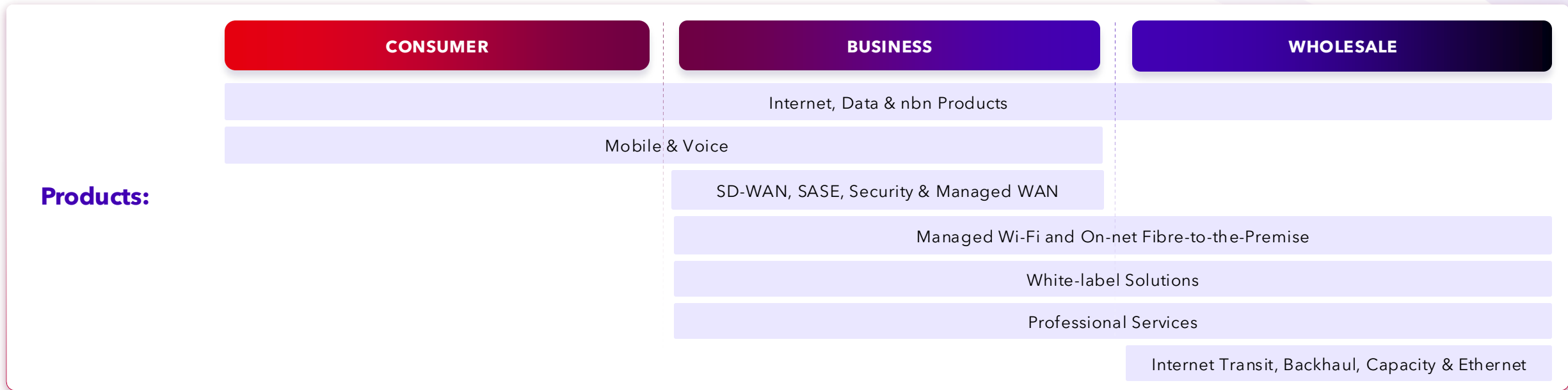
Number of customers purchasing telco offerings from Superloop plus unique end customers serviced via Superloop wholesale aggregation and white label products as defined in Consumer and Business above.

Segment Financials

Total customer numbers above may not fully align with segment revenue and COGS. Specifically, businesses purchasing certain nbn plans may be reported in the Consumer segment rather than the Business segment.

High-demand products leveraging our infra-on-demand platform.

Powerful scale as we leverage our assets



Our Network.

Increasing traffic on our network creates operating leverage



> 2,400

On-net data centres / sites in Australia / worldwide including over 1,900 on-net commercial buildings



> 2,500 km

of owned strategically located CBD and metro fibre within Australia



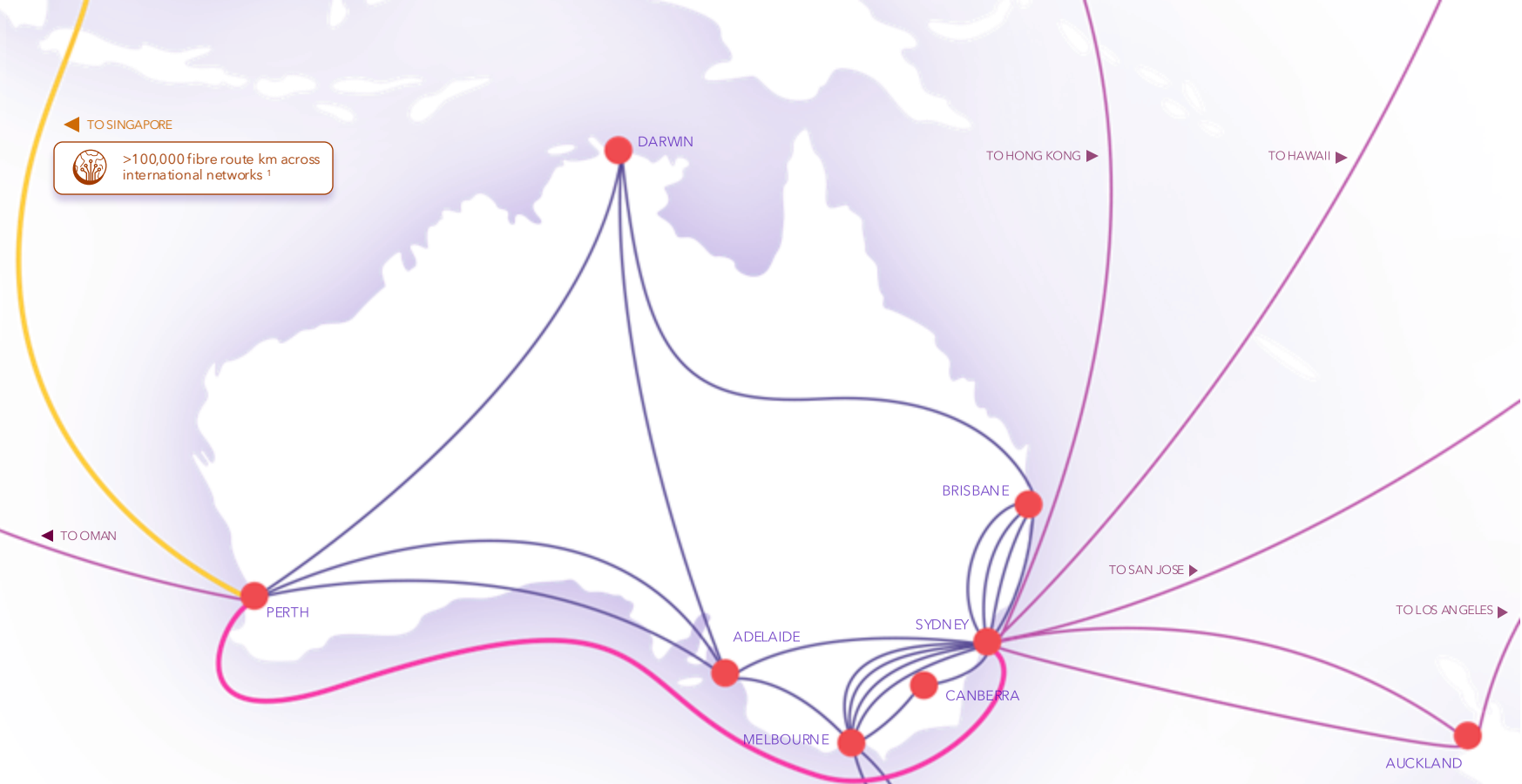
>187,000

Contracted on-net Smart Communities lots²



>1.35M

Installed capacity for nbn internet customers



¹ Combination of owned, indefeasible right to use and leased fibre.

² Lot = individual FTTP lot or student accommodation bed.