

## **CONTRACT SIGNED FOR LARGE FINANCIAL INSTITUTION**

Complii FinTech Solutions Limited (CF1.ASX) (**Complii, Group** or the **Company**) – a leading end-to-end compliance, risk management and capital raising software as a service (**SaaS**) platform for equity capital markets participants – is pleased to announce it has entered into a significant contract with a large financial institution (**Customer**), to deliver its innovative Capital Raising Solution (**Contract**).

### **Key Contract Terms**

The Contract initial term is two years with an option to extend for a further one-year period and is inclusive of onboarding costs. Pursuant to the Contract, Complii will deliver its Capital Raising Solution to the Customer's Australian Equity Capital Markets business, for its Australian and certain key international client jurisdictions for the electronic acceptance of Confirmation Letters.

The Complii solution is designed, and intended, to streamline capital raising administration for the Customer, and embed controls to enhance operational efficiencies.

The Contract is subject to standard terms and conditions (including confidentiality and ongoing compliance obligations) for a SaaS agreement. Complii will charge the Customer fees on standard commercial terms, including a minimum level of Annual Recurring Revenue (ARR) for usage of the platform. Total revenue generated from the Contract will be dependent on the actual usage of the platform by the Customer. Actual usage cannot be reliably predicted hence it is not possible to reliably quantify the potential financial impact of the Contract on Complii, or the price or value of its securities.

In assessing materiality of the Contract, the Company has formed the view that while the Contract is strategically significant in qualitative value indicators, the precise contract value is not, of itself, information that a reasonable person would expect to materially influence the Company's share price, given the other information disclosed in this announcement.

### **Strategic Significance and Market Opportunities for Complii**

- The Contract is the first customer signing for Complii specifically into this institutional market segment. The Contract strengthens Complii's ability of reaching similar large financial institutions, both domestically and internationally.

- The platform's compliance and its ability to generate enforceable electronic confirmations for its customers in multiple key international jurisdictions, potentially increases its Total Addressable Market ("TAM").
- Complii has further advanced its Capital Raising Solution to support multiple teams, workflows, and processes within institutional securities issuance and trading divisions, catering to complex capital raising requirements of large financial institutions.

## Market Opportunities

Complii's Management believes that expansion into the institutional financial markets and higher client classification tiers represents a significant and scalable growth opportunity to materially expand its TAM for its Capital Raising Solution. Entry into this segment enables access to larger, higher-value clients with greater transaction volumes, longer contract durations, and increased potential for recurring and upsell revenue. The entry into the Contract represents a significant milestone for Complii's Capital Raising Solution and bolsters Complii's credibility as a leading provider of capital raising SaaS. The ability to generate enforceable electronic confirmations in international jurisdictions, support multiple teams, workflows, and processes within institutional securities issuance and trading divisions is an important accomplishment for Complii's efforts to expand its overseas customer base and to institutional customers.

The opportunity is supported by a clear gap in the Australian market for locally developed, independent software purpose-built for institutional use.

*Complii confirms that it does not consider the identity of the counterparty to be information that a reasonable person would expect to have a material effect on the price or value of Complii's securities. Complii confirms this announcement contains all material information relevant to assessing the impact of the Contract on the price or value of the Complii's securities and is not misleading by omission.*

This announcement is authorised by the Board of Complii Fintech Solutions Limited.

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For more information please contact:



**Craig Mason**  
Executive Chairman

0437 444 881  
investors@complii.com.au



**Alison Sarich**  
Managing Director

(02) 9235 0028  
investors@complii.com.au