

7 May 2026

ASX Announcement

2026 Macquarie Australia Conference Presentation

Autosports Group Limited (ASX: ASG) provides the attached presentation to be delivered by Chief Executive Officer Nick Pagent at the 2026 Macquarie Australia Conference today.

ENDS

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This announcement is authorised for release by the Chief Executive Officer of Autosports Group Limited.

About Autosports Group

Autosports Group Limited (ASX: ASG) is Australia's only ASX-listed specialist prestige and luxury automotive retailer. Autosports Group operates more than 90 businesses across key metropolitan markets in Sydney, Canberra, Melbourne, Brisbane, Gold Coast, Adelaide and Auckland, New Zealand.

Since its establishment in Sydney in 2006 as a single luxury dealership, Autosports Group has delivered on its strategy to become a diversified automotive group representing premier luxury and prestige automotive brands from prime locations. Autosports Group's operations include new and used vehicle dealerships, motorcycle dealerships, used vehicle outlets and specialist collision repair facilities. Autosports Group provides comprehensive automotive solutions including vehicle sales, finance and insurance services, aftermarket products, spare parts, vehicle servicing and collision repair services.

For more information, visit: www.autosportsgroup.com.au.

A close-up, low-angle shot of a dark grey or black car. The image focuses on the front grille on the left, which features a chrome 'XIII' badge. The car's body panels are highly reflective, showing highlights from an overhead light source. On the right side, a multi-spoke alloy wheel is visible, with a tire that has 'NOKOHAMA' and 'SAFETY' visible on its sidewall. The overall mood is sleek and modern.

2026 MACQUARIE AUSTRALIA CONFERENCE

7 MAY 2026

autosports
group

INTRODUCTION TO ASG

ASG was established in 2006 and operates one of Australia's largest networks of luxury and prestige car dealerships.

HISTORY

- Established 20 years ago by founders and major shareholders, Ian Pagent and Nick Pagent

OPERATIONS

- 94 new car & motorcycle dealerships
- 4 dedicated used car outlets
- 7 specialist prestige vehicle collision repair facilities
- Strategically located in high growth Sydney, Melbourne, Brisbane, Gold Coast, Canberra, Adelaide and Auckland markets

UNITS SOLD (FY2025)

- ~39,000 new & used vehicles

ASG BRANDS

- Represents 25 luxury and prestige brands


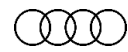





















EMPLOYEES (June 2025)

- ~2,500

FINANCIAL SCALE (FY2025)

- Revenue >\$2.8 billion

BRAND FOCUS

11		9		9	VOLVO	8	
5		5	 Polestar	5	JAGUAR	5	
5		4	 BMW MOTORRAD	3		3	
3	 ZEEKR	2		2		2	
2	 MAZDA	2	 Maserati	2		2	
1	 McLaren	1	 SUBARU	1			
1	 PORSCHE	1	 CUPRA				

ASG'S UNIQUE LUXURY STRATEGY IS DRIVING SCALABLE GROWTH

TOTAL BUSINESS

94

New vehicle and motorcycle outlets

127,000

12%

New vehicle customer leads grew 12% to ~127,000 in CY25 vs CY24



H1 FY26 all revenue streams up vs PCP

CORE BUSINESS

10%

Revenue CAGR FY16 to FY25

16%

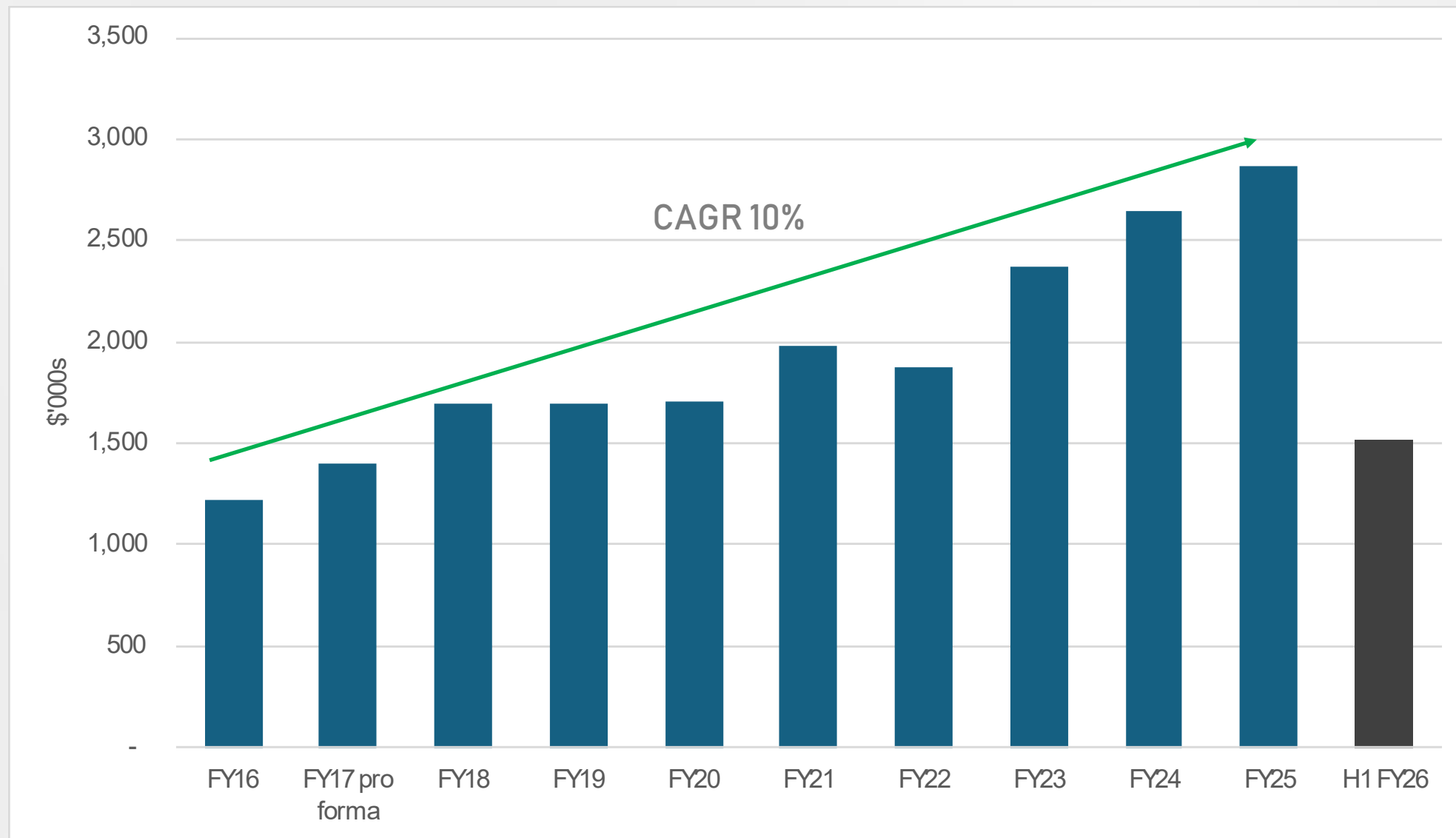
Parts and Service Revenue CAGR FY16 to FY25



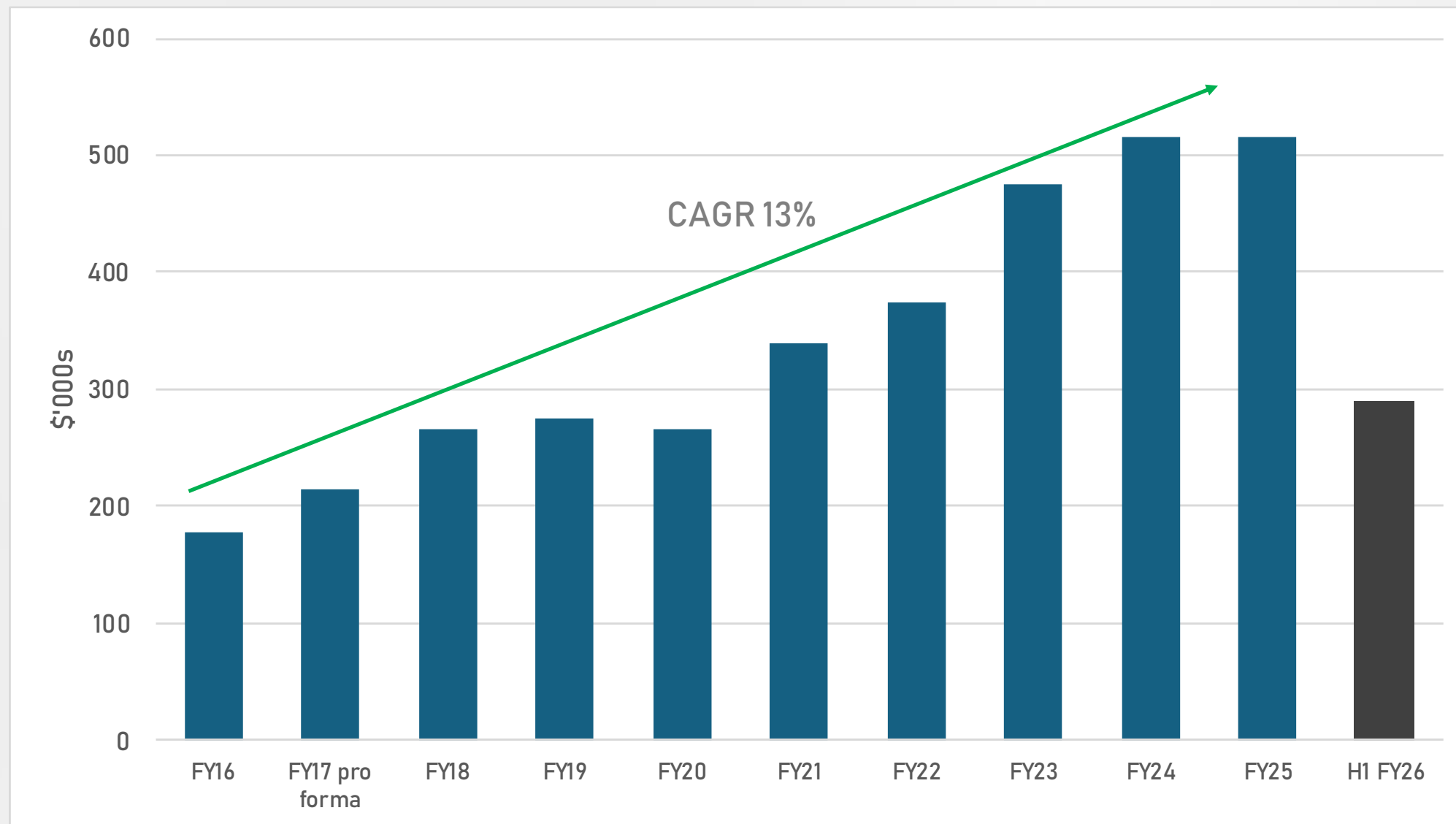
H1 FY26 Core¹ PBT ratio of 3.6%

¹ Core refers to ASG's long term luxury brands BMW, Audi, Mercedes-Benz, Jaguar Land Rover and Super Luxury portfolio

PROVEN RECORD OF REVENUE GROWTH

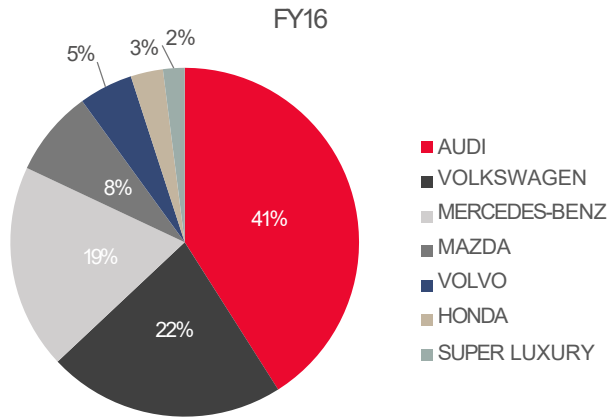


PROVEN RECORD OF GROSS PROFIT GROWTH



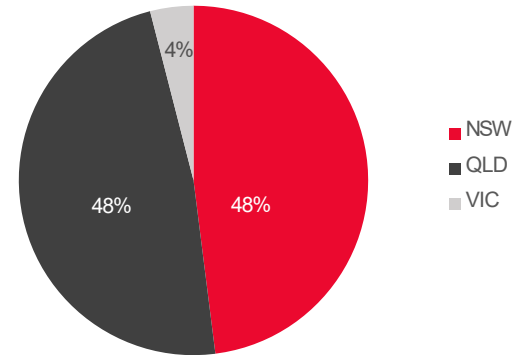
IMPROVED REVENUE BALANCE DRIVES RESILIENCE

REVENUE BY BRAND



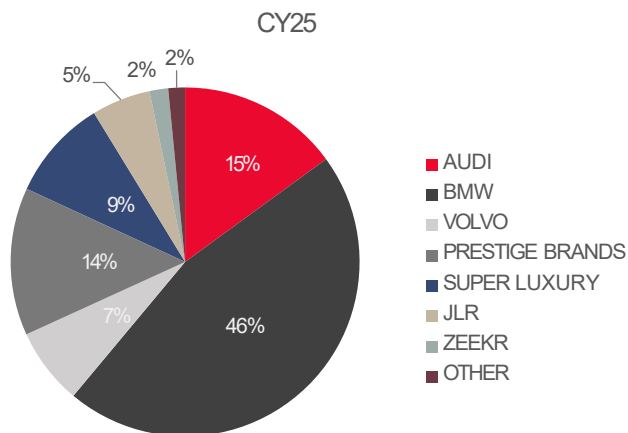
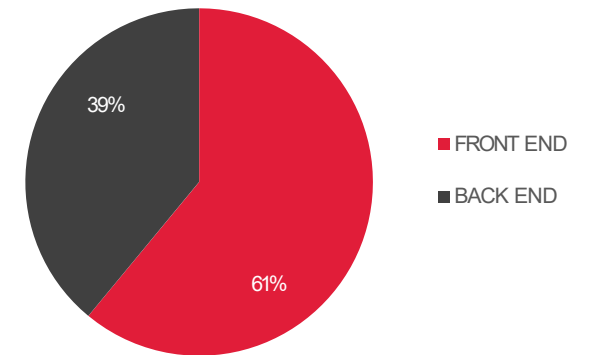
REVENUE BY STATE

FY16 REVENUE CONTRIBUTION

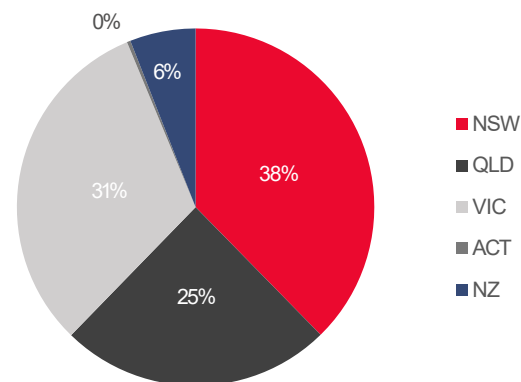


GROSS PROFIT CONTRIBUTION

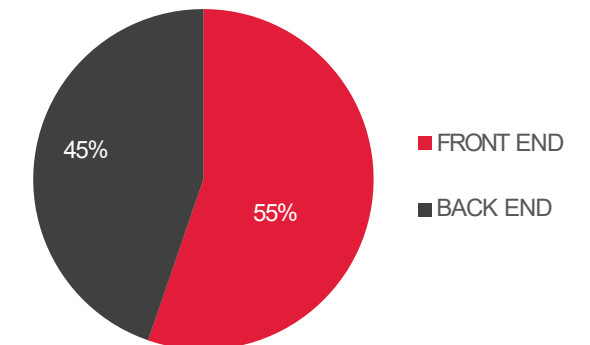
FY16



CY25 REVENUE CONTRIBUTION

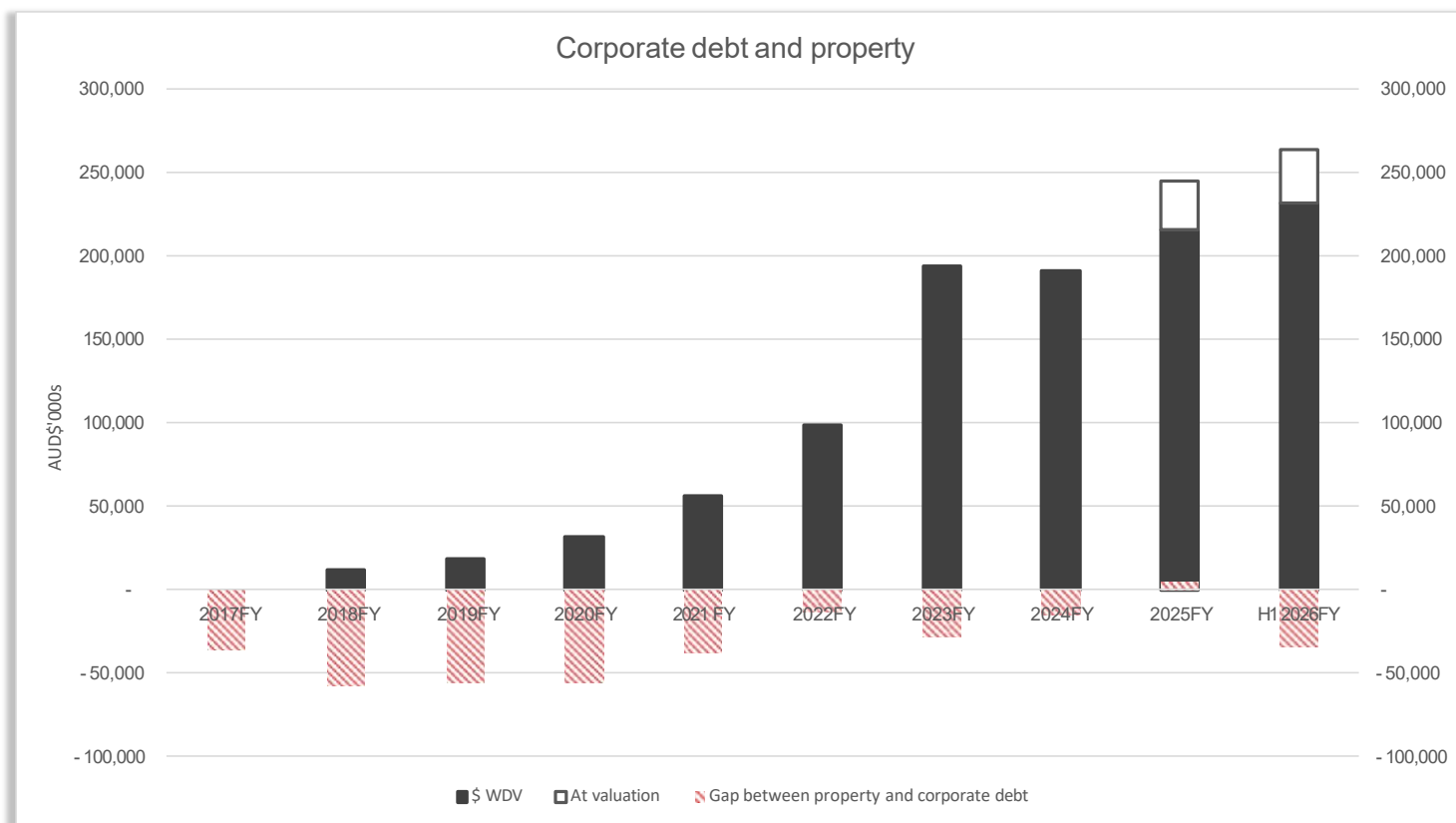


CY25



PROPERTY PORTFOLIO UNDERWRITES DEBT

Delivers strength and flexibility



PROPERTY TARGET ACQUISITION CRITERIA

- To control critically important retail sites attractive to OEM partners
- Flagship location in key metropolitan markets
- Gradually reducing occupancy costs
- Leasehold improvements add value not just cost

ASG'S CURRENT PROPERTY PORTFOLIO

- The market value of ASG's property portfolio sits at \$263.8 million¹ (vs ASG's H1 FY26 total corporate debt of \$298.2 million)
- Current period acquisition of 68-74 Nerang Street, Southport QLD, \$17.6 million plus stamp duty, settled October 2025
- ASG entered into an agreement to purchase a further property at 158 Melrose Drive Phillip, ACT for \$16.25 million plus stamp duty, expected settlement October 2026

¹Based on independent valuations completed in June 2025

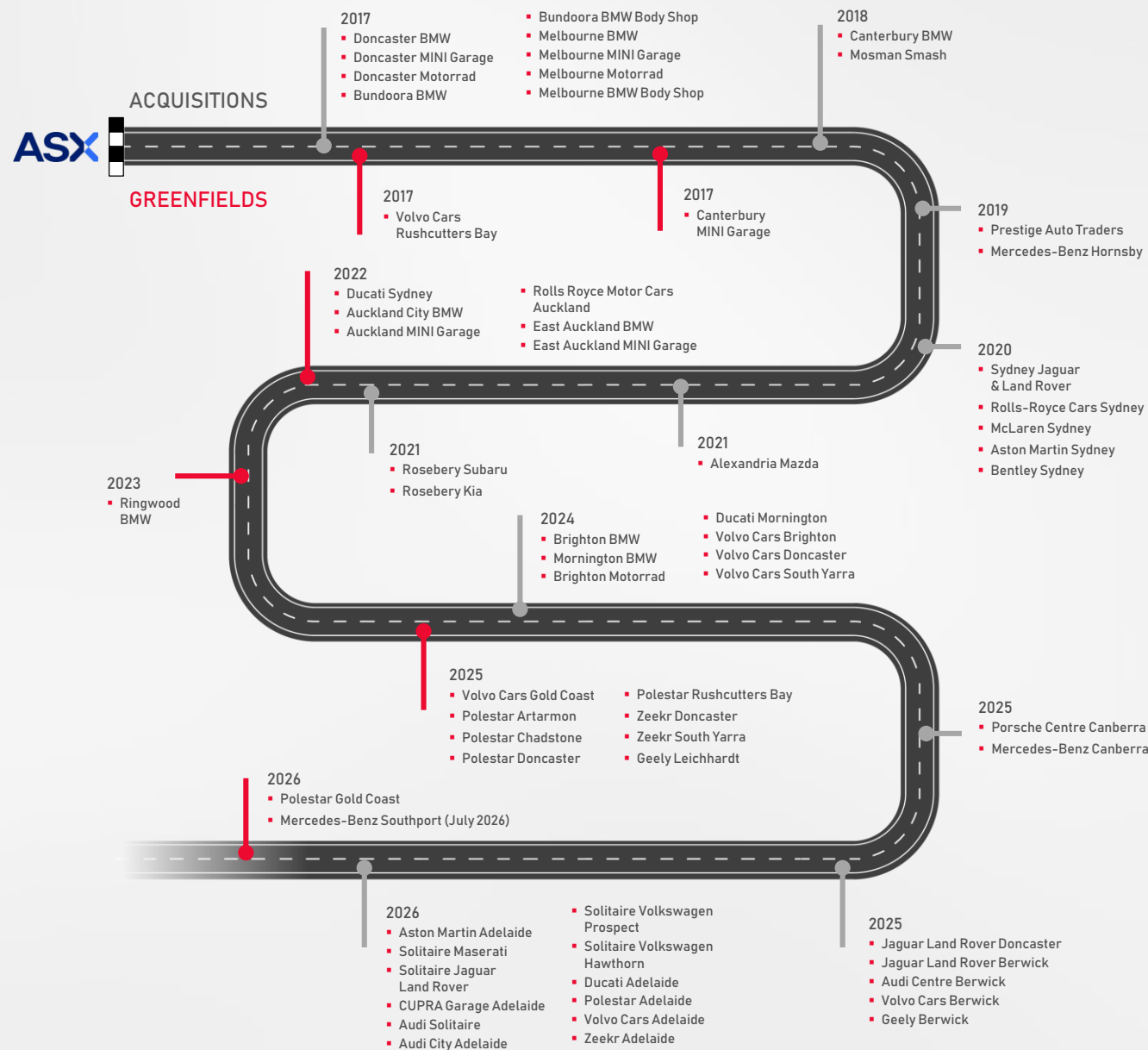
PROVEN RECORD OF GROWTH

Since listing on the ASX in 2016, Autosports Group has made acquisitions of 53¹ new dealerships and motor vehicle collision repair facilities.

17
NEW BRANDS REPRESENTED

COMPLEMENTARY GREENFIELD GROWTH

18
GREENFIELD DEALERSHIPS LAUNCHED



¹Net of closures

FY26 KEY ACQUISITION LED GROWTH

Solitaire Automotive Group and Barry Bourke Motors

Meaningful and strategically aligned growth

- ~\$500 million in combined annual revenue
- Funded with a combination of debt and scrip
- Key OEM relationships of Audi, Land Rover, Aston Martin and Volkswagen extended
- Growing relationship with Geely Holdings Group brands extended with Volvo Cars, Polestar, Zeekr and Geely sites

Businesses settled and performing as expected

- Barry Bourke brand optimisation strategy underway
- Entry into South Australian market with acquisition of Solitaire Automotive Group- the sole dealer in South Australia for Audi, Aston Martin, Jaguar Land Rover, Volvo Cars, Cupra, Polestar, Zeekr and Ducati



GREENFIELDS GROWTH - GEELY HOLDINGS GROUP

+40% FYTD²



5 X POLESTAR SITES

- Artarmon and Rushcutters Bay in Sydney
- South Yarra and Doncaster in Melbourne
- Southport in Gold Coast

+1,529% FYTD¹



3 X ZEEKR SITES

- South Yarra and Doncaster in Melbourne
- Adelaide

+1,461% FYTD¹



2 X GEELY SITES

- Leichhardt in Sydney
- Berwick in Melbourne

-7% FYTD¹



9 X VOLVO CARS SITES

- Five Dock, Parramatta, Rushcutters Bay in Sydney
- Berwick, Brighton, Doncaster, South Yarra in Melbourne
- Southport in Gold Coast
- Adelaide

¹ Financial year to date July to April 2026 Vfacts data calculated from April 2026, December 2025 and June 2025 Vfacts reports

² Polestar financial year to date April 26 data calculated from Electric vehicle council reports for June 25, December 25 and April 26

WHAT IS HAPPENING

The new car market is rapidly evolving in terms of brand and engine type

- Total market is stable +0.7% FYTD¹
- Luxury brands are resilient up 4.3%¹ FYTD
- BEV sales are up 92%¹ FYTD
- Shift to BEV has accelerated since Iran war

ASG strongly positioned

- ASG's BEV orderwrite has tripled
- ASG's new vehicle orderbanks now exceed highest ever levels
- Luxury brands delivering strong BEV product rollout
- ASG's greenfields growth with Geely Holdings Group brands well timed
- Geely and Zeekr brands customer deliveries are up in excess of 1,000%¹ year on year



Brand analysis FYTD

Vfacts ¹ – New Entrants	FYTD April 26 Movement on PCP	% movement	Vfacts ¹ – Luxury	FYTD April 26 Movement on PCP	% movement	Vfacts ¹ – Volume	FYTD April 26 Movement on PCP	% movement
BYD	31,419	137%	Mercedes	1,897	11%	Toyota	(18,612)	(9%)
Chery	20,172	121%	Audi	1,665	15%	Mitsubishi	(13,026)	(22%)
Geely/Zeekr	11,593	1,484%	BMW	(153)	(1%)	Nissan	(10,087)	(29%)
GWM	10,504	29%	Volvo	(472)	(7%)	Mazda	(8,625)	(11%)

¹ Financial year to date July to April 2026 Vfacts data calculated from April 2026, December 2025 and June 2025 Vfacts reports

REVENUE AND PROFIT IMPLICATIONS

- BEV and ICE unit economics similar
- BEV deliveries lagging orderwrite as demand exceeds supply
- Benefits of increased orderbank largely sit in FY27 customer deliveries
- ASG total orderbank exceeds largest post-Covid orderbank
- Employment expenses ahead of delivery curve

FY26

- Higher BEV customer deliveries balancing lower ICE deliveries
- Higher employment expenses with BEV sales going to orderbank

FY27

- Improved orderbank to support revenue growth
- New luxury brand BEV product roll out well timed
- Geely Holdings Group to continue to grow



CONSISTENT STRATEGY


AUTOSPORTS GROUP STRATEGY

We represent the world's great prestige and luxury brands, from the best locations



AUTOSPORTS GROUP STRATEGY

We provide the most reliable distribution source for luxury OEM's



BRAND PORTFOLIO EXCELLENCE

The prestige and luxury OEM partner of choice.



PRIME LOCATION STRATEGY

Secure and maintain flagship locations
in key metropolitan markets



CUSTOMER EXPERIENCE

Innovating to improve customer experience
and be the vendor of choice.



OPERATIONAL EXCELLENCE

Achieving industry-leading efficiency and
quality across all business operations

AWARDS & RECOGNITION

Our high-performance culture delivers for our OEMs customers and staff

CELEBRATING 17 DEALER OF THE YEAR AWARDS



Audi Five Dock
1st Place Major Metropolitan Dealer of the Year

Mercedes Benz Toowong, Macgregor & Hornsby
Circle of Excellence

Melbourne BMW
Major Metro Dealer of the Year

Ducati Sydney
Asia Pacific Dealer of the Year

Audi Indooroopilly
1st Place Metropolitan Dealer of the Year

Motorline BMW
Metro Dealer of the Year

Aston Martin Sydney
Global Aftersales Dealer of the Year

East Auckland MINI Garage
Dealer of the Year

Volvo Cars South Yarra
Major Metro Retailer of the Year

Ringwood BMW
Provincial Dealer of the Year

Rolls-Royce Motor Cars Auckland
Global Provenance Dealer of the Year

Melbourne BMW Motorrad
Group One Dealer of the Year

East Auckland BMW
Dealer of The Year

Melbourne MINI Garage
Group One Dealer of the Year

Zeekr Doncaster
Platinum Dealer of the Year

Ringwood BMW Motorrad
Group Two Dealer of the Year



OUTLOOK

Enhanced growth platform drives positive outlook



THE LUXURY
MARKET REMAINS
RESILIENT



SHIFT TOWARDS
BEV PRODUCT
TO CONTINUE



FORWARD ORDER
BANKS AT RECORD
LEVELS



INFLATIONARY
PRESSURES IN
EMPLOYMENT AND
INTEREST COSTS
CONTINUE



FULL YEAR CYCLING OF
BARRY BOURKE AND
SOLITAIRE AUTOMOTIVE
GROUP ACQUISITIONS TO
ADD TO FY27 REVENUE
GROWTH



GREENFIELDS MERCEDES-
BENZ EXPANSION IN
SOUTHPORT ON TRACK FOR
FY27 COMMENCEMENT



ASG'S STRATEGIC DIRECTION, GROWTH
INITIATIVES AND ORDER BANK TRENDS
REMAIN POSITIVE

APPENDIX

H1 FY26 STATUTORY RESULT RECAP

\$m	H1 FY26	H1 FY25	Growth on PCP
Total Revenue	1,518.6	1,369.4	10.9%
Cost Of Goods Sold	(1,229.2)	(1,119.1)	9.8%
Gross Profit	289.1	250.4	15.6%
Operating Expenses	(191.8)	(170.3)	12.6%
EBITDA	97.6	80.1	21.8%
Depreciation	(31.9)	(30.0)	6.3%
Acquisition amortisation	(2.4)	(2.5)	-3.5%
EBIT	63.3	47.6	33.0%
Interest expense	(32.6)	(32.3)	1.1%
NPBT	30.7	15.3	100.3%
NPAT	21.7	10.4	107.6%
EPS	10.7	5.2	107.4%
DPS	5.0	3.5	42.9%

	H1 FY26	H1 FY25	Movement
Normalised PBT ¹	35.3	20.2	74.9%
AASB 16 impacts	(1.1)	(1.8)	-39.3%
Normalised PBT incl AASB16	34.3	18.4	85.8%
Statutory adjustments			
- Acquisition amortisation	(2.4)	(2.5)	-3.5%
- Acquisition and restructure expenses	(1.2)	(0.7)	75.7%
Statutory PBT	30.7	15.3	100.7%

¹ Normalised NPBT excludes AASB16 adjustments, acquisition and restructure costs and acquisition amortisation

REVENUES

- Revenues grow with like for like growth of \$44 million and acquired and greenfield growth of \$105 million
- Gross profit growth outpaced revenue growth on improved revenue mix, inventory profile and aftersales absorption
- Operating expenses were tightly controlled especially in the core business with growth being driven by variable expenses tied to gross margin generation
- Interest costs flattened despite the businesses increased scale
- EPS grew 107.4% for the period
- Interim dividend of 5 cents per share fully franked is 42.9% higher than the prior corresponding period

H1 FY26 RESULTS RECAP

Revenue	H1 FY26 \$' millions	H1 FY25 \$' millions	Movement \$' millions	%
New Vehicles	860	788	72	9%
Used Vehicles	374	336	38	11%
Other revenue	40	32	8	25%
Front end	1,274	1,156	118	10%
Service	108	96	12	12%
Parts	137	117	19	16%
Back end	244	213	31	15%
Total revenue	1,519	1,369	149	11%
PBT Normalised ¹	35.3	20.2	15.1	75%

Normalised ¹	H1 FY26	H1 FY25	Movement	%
Gross margin	19.1%	18.3%	0.8%	4%
Op Ex margin	12.7%	12.5%	0.2%	2%
EBITDA margin	6.5%	5.9%	0.6%	10%
PBT margin	2.3%	1.3%	0.9%	68%

REVENUE IMPROVING

- All revenue drivers are up in H1 FY26 over H1 FY25
- New vehicle revenue up 9% in H1 FY26 over H1 FY25 driven by prior period and current period acquisitions
- H1 FY26 luxury market grew 6.3% per VFACTS

OPERATING LEVERAGE RETURNING

- Driven by higher revenue through existing facilities, like for like revenue up 3.2%
- Interest costs stabilised, up 1.1% despite \$193m of additional debt vs December 24.

PROFITS IMPROVE

- Normalised¹ PBT excluding AASB16 up 75%
- Normalised¹ EBITDA excluding AASB16 up 27% H1 FY26 on H1 FY25

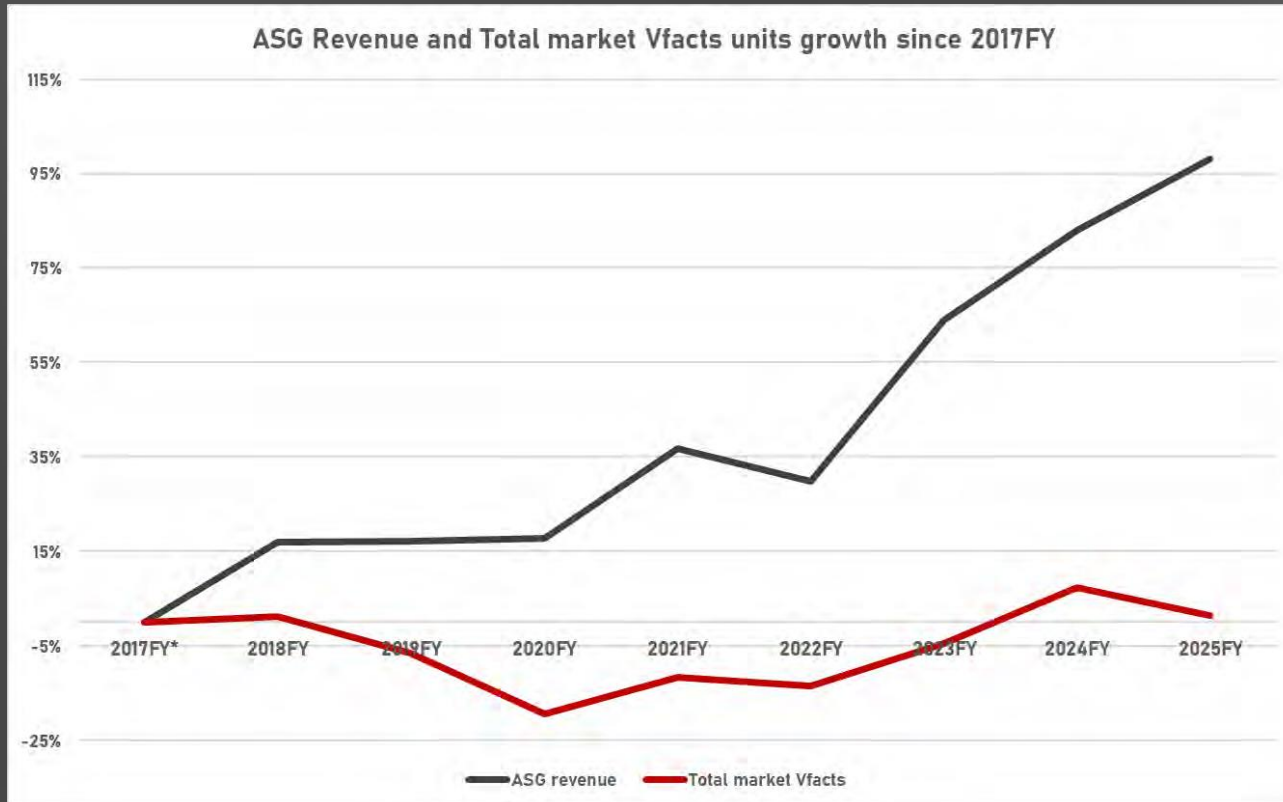
MOMENTUM CONTINUES IN H2 FY26

- January 2026 new vehicle order write up 13% on PCP

¹ Normalised excludes AASB 16 impacts, acquisition and restructure costs and acquisition amortisation

TRACK RECORD OF REVENUE GROWTH

Since listing on the ASX in 2016, Autosports Group has grown its revenue by 98% at a CAGR of 10% per annum



GROWTH SUPERCHARGED BY
CONSISTENT LUXURY FOCUSED M&A

1

16 Acquisitions
completed

2

Identified pipeline

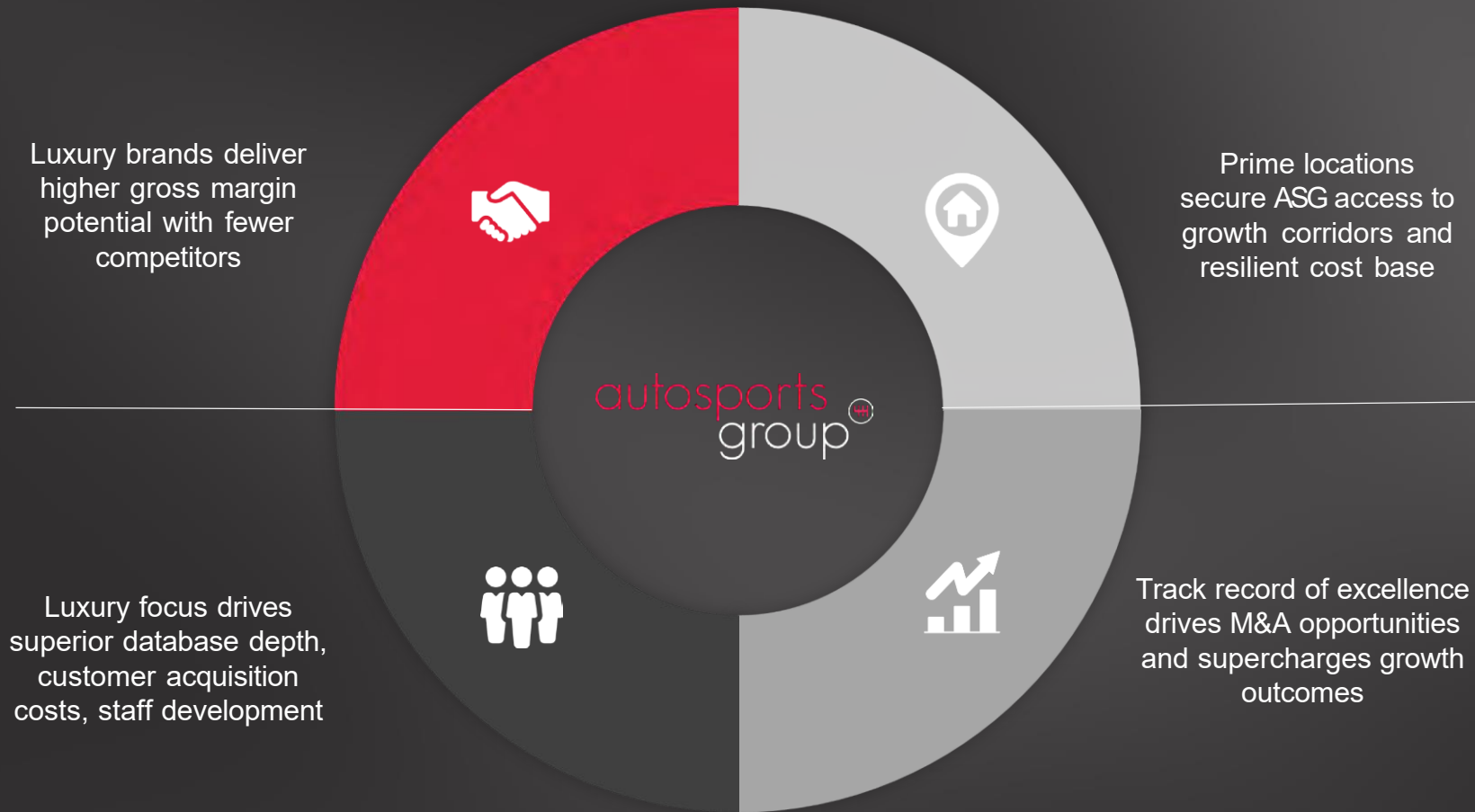
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Portfolio
management

ASG has achieved this by executing on its strategic
priorities and leveraging its value drivers

* Pro forma revenue

ASG ENHANCED PLATFORM



ASG'S ENHANCED PLATFORM IS UNIQUELY POSITIONED TO DELIVER:

- ✓ High growth
- ✓ High margin
- ✓ Dominant market position
- ✓ Scalable outcomes



2006 Audi Five Dock
2006 Audi Sutherland
2007 Audi Centre Parramatta
2008 Autohaus Prestige
2009 Prestige AutoTraders
2010 Audi Centre Mosman
2014 Toowong Mazda
2014 Mercedes-Benz Toowong
2014 Mercedes-Benz Macgregor
2014 Lamborghini Sydney
2014 Castle Hill Volkswagen
2015 Volvo Cars Five Dock
2015 Macgregor Volkswagen
2016 Volvo Cars Parramatta
2016 Audi Centre Brisbane
2016 Audi Indooroopilly
2016 Bentley Brisbane
2016 Lamborghini Brisbane
2016 Maserati Brisbane
2016 Capalaba Volkswagen
2016 Pat Coles Autobody
2017 Bundoora BMW
2017 Bundoora BMW Body Shop
2017 Doncaster BMW
2017 Doncaster MINI Garage
2017 Doncaster BMW Motorrad
2017 Melbourne BMW

2017 Melbourne BMW Body Shop
2017 Melbourne MINI Garage
2017 Melbourne BMW Motorcycles
2017 Volvo Cars Rushcutters Bay
2018 Canterbury BMW
2018 ALPINA Automobiles
2018 Canterbury MINI Garage
2019 Mercedes-Benz Hornsby
2019 Bentley Sydney
2019 Aston Martin Sydney
2019 McLaren Sydney
2019 Rolls-Royce Motor Cars Sydney
2019 Sydney City Jaguar
2019 Sydney City Land Rover
2021 Brighton Jaguar
2021 Brighton Land Rover
2021 Alexandria Mazda
2022 Ducati Sydney
2022 Sydney City Kia
2022 Subaru Sydney City
2022 Auckland City BMW
2022 Auckland MINI Garage
2022 Rolls-Royce Motor Cars Auckland
2022 East Auckland BMW
2022 East Auckland MINI Garage
2023 Motorline BMW
2023 Motorline MINI Garage

2023 Motorline Bodyshop
2023 Gold Coast BMW
2023 Gold Coast MINI Garage
2023 Ringwood BMW
2024 Brighton BMW
2024 Brighton MINI Garage
2024 Brighton BMW Motorrad
2024 Mornington BMW
2024 Volvo Cars Brighton
2024 Volvo Cars Doncaster
2024 Volvo Cars South Yarra
2024 Ducati Mornington
2025 Polestar Artarmon
2025 Polestar Chadstone
2025 Polestar Doncaster
2025 Zeekr Doncaster
2025 Polestar Rushcutters Bay
2025 Zeekr South Yarra
2025 Porsche Canberra
2025 Mercedes-Benz Canberra
2025 Volvo Gold Coast
2025 Land Rover Doncaster
2025 Jaguar Doncaster
2025 Land Rover Berwick
2025 Jaguar Berwick
2025 Audi Centre Berwick
2025 Volvo Cars Berwick

2025 Geely Berwick
2026 Mercedes-Benz Southport
2026 Polestar Gold Coast
2026 Audi Solitaire
2026 Audi City Adelaide
2026 Volvo Cars Adelaide
2026 Zeekr Adelaide
2026 Polestar Adelaide
2026 Cupra Garage Adelaide
2026 Aston Martin Adelaide
2026 Solitaire Land Rover
2026 Solitaire Jaguar
2026 Solitaire Volkswagen Prospect
2026 Solitaire Volkswagen Hawthorn
2026 Ducati Adelaide

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