

5 May 2026

## Judo presentation – Macquarie Australia Conference

**Judo Capital Holdings Limited (ASX:JDO)** (“Judo Bank”, “Judo” or “Bank”) provides the attached presentation to be delivered by Chief Executive Officer Chris Bayliss at the 2026 Macquarie Australia Conference today.

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Authorised for release by Yien Hong, Company Secretary.

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# Macquarie Australia Conference Presentation.

5 May 2026

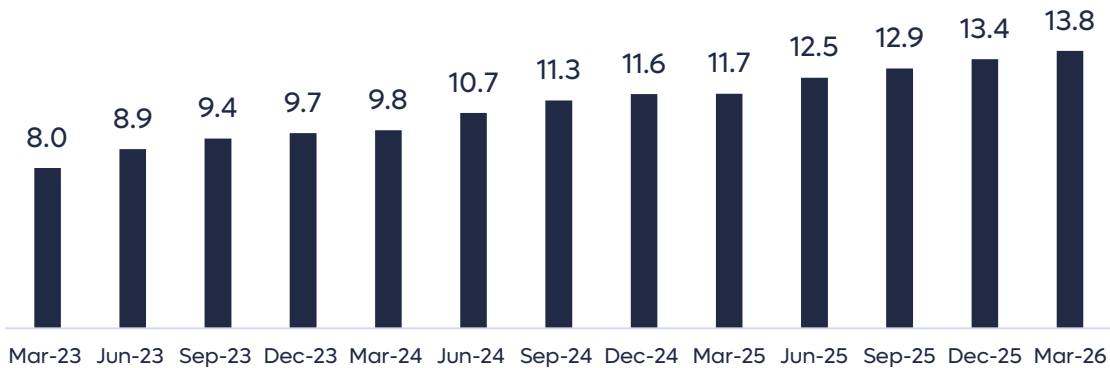
**Boldly backing business.**



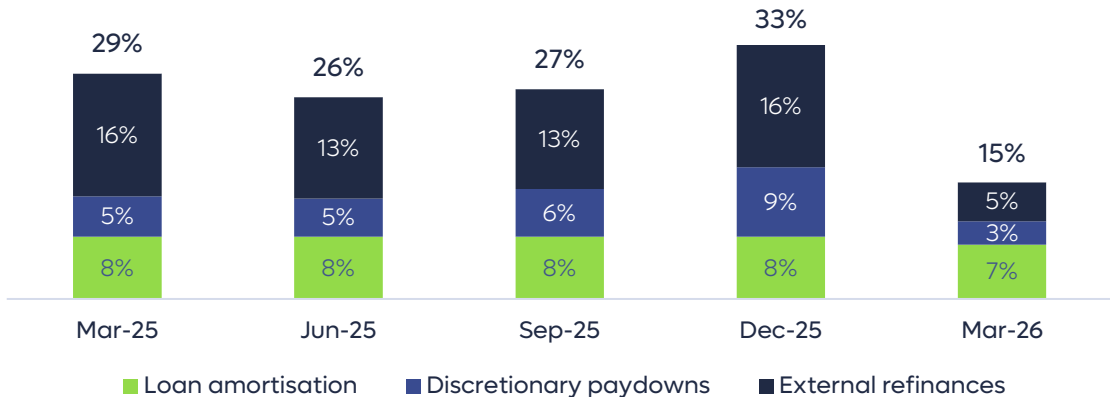
# Lending franchise continues to perform.

Strong Q3 lending growth supported by high originations and low attrition

## Quarterly GLAs (\$bn)



## Quarterly attrition (% annualised)

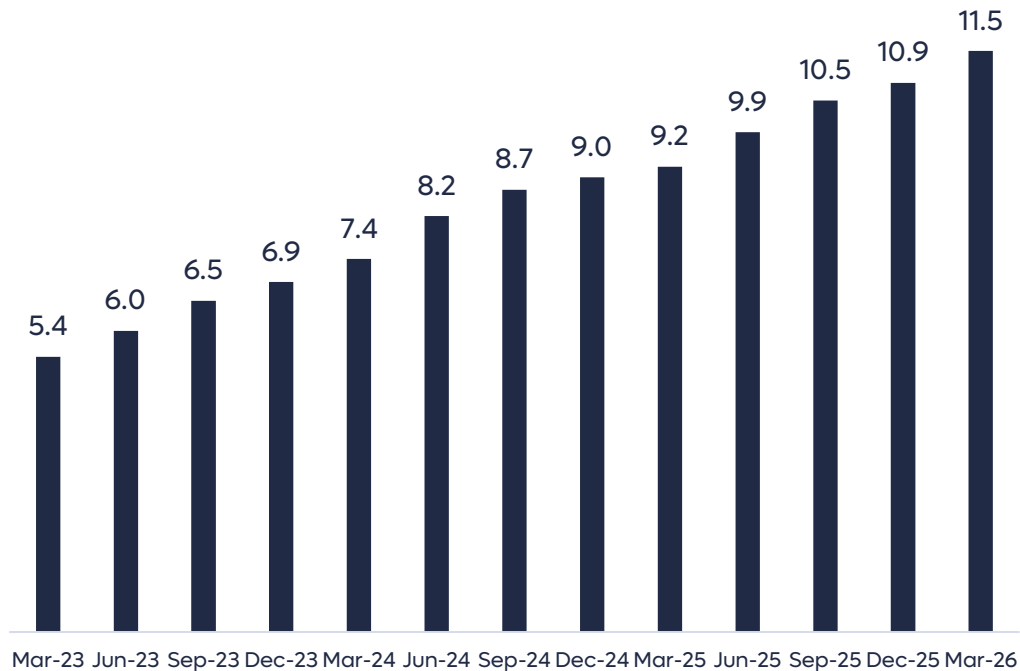


- Strong Q3 lending growth was supported by high levels of originations and lower attrition
- Attrition improved to 15% (annualised) in Q3, driven by lower levels of external refinances and discretionary paydowns
- Lending margin remained robust, with blended margin of 4.2% in Q3; new lending margins also at 4.2%, reflecting lending mix
- AAA pipeline of \$2.2bn as at Mar-26, average margin 4.3%

# Q3 NIM performance in line with 2H26 guidance.

## Strong performance from deposit franchise

### Quarterly deposit balances (\$bn)



### Deposit franchise continued to perform

- Direct Online Savings Account (DOSA) launched in Feb 2026, following the Intermediated Savings Account (ISA) launch in Oct 2025
- At-call savings product balance now exceeding \$1.1bn<sup>1</sup>
- Blended deposit cost was 74bps in Q3<sup>2</sup>, benefitting from the flow-through of lower-cost TDs originated in 1H26
- New TD margin was 64bps in Q3, reflecting swap rate movements and greater flexibility from new savings products
- New TD margin expected to normalise to Judo's expected long-run range of 80-90bps by the end of FY26, given outlook for interest rates

**Q3 NIM at ~3.15%, up from 3.03% in 1H26, in line with 2H26 NIM guidance**

1. Spot at-call deposit balance as at 23 April 2026  
2. Margin over 1-month BBSW. Blended deposit margin reflects the total deposit book (including savings products from 1H26); new deposit margin reflects term deposits originated in-period

# Credit quality and capital.

## Prudent provisioning; strong capital position

### Asset quality update

- Asset quality trend remained stable; Mar-26 90+DPD and impaired assets of 2.65% (Dec-25: 2.66%)
- Due to ongoing geopolitical uncertainty and increased market volatility:
  - Judo completed a detailed customer-by-customer review of the lending portfolio; the vast majority of Judo's customers remain in good financial health with no observable change in risk profile
  - Increased its ECL provision, with a top up of economic overlay related to sectors that are more sensitive to fuel prices and broader economic deterioration including agriculture, construction, retail trade, manufacturing and transport
  - Mar-26 collective provision now at 94bps of GLA, up 5bps from Dec-25; CP/standardised cRWA at 1.09%, up 6bps from Dec-25
- Judo's FY26 cost of risk is now expected to be between 70bps – 75bps of average GLA

### Strong capital position, supported by multiple levers and increasing profitability

- Strong Mar-26 CET1 of 12.6%, unchanged vs Dec-25, as organic profit fully offset capital consumed by lending growth in Q3
- Current CET1 strength and improving profitability are sufficient to support continued lending growth and enable Judo to become capital self-sustaining
- Additional capital levers available, including term securitisation, providing increased confidence in CET1 outlook

# FY26 guidance.

## Reaffirming guidance for FY26 PBT range, inclusive of the collective provision top up

Metric	Detail	FY26 Guidance	Metrics-at-scale <sup>1</sup>
<b>GLA</b>	Strong lending growth to continue, supported by investments in growth initiatives, productivity and ongoing penetration into regional and agribusiness lending	\$14.4bn – \$14.7bn	\$15bn – \$20bn
<b>NIM</b>	FY26 NIM expected to be at the upper end of 3.00% – 3.10% 2H26 NIM of ~3.15%, benefitting from improved funding costs	Upper end of 3.00% – 3.10%	>3%
<b>CTI</b>	CTI to improve in 2H26 versus 1H26, demonstrating operating leverage	<50%	Approaching 30%
<b>COR</b>	FY26 guidance incorporates additional economic overlay and up-front provisioning on new lending  At-scale COR assumption of 50bps of average GLA remains unchanged	70bps – 75bps of average GLA	50bps of average GLA
<b>PBT / ROE</b>	Continue to demonstrate operating leverage; PBT benefiting from investment in productivity, product enhancements and balance sheet optimisation	Lower end of \$180m – \$190m	Low to mid-teens ROE

1. At-scale COR is a proxy for annualised write-offs / average GLA and assumes a steady-state lending portfolio including AASB 9 provision staging.

# Glossary.

<b>\$</b>	Dollar amounts, in Australian dollars unless stated otherwise
<b>AAA pipeline</b>	Loans in application, approved and accepted status, but not yet settled
<b>APRA</b>	Australian Prudential Regulation Authority
<b>BBSW</b>	Bank Bill Swap Rate
<b>bps</b>	Basis points
<b>CET1</b>	Common Equity Tier 1 capital as defined by APRA
<b>CET1 ratio</b>	CET1 / total risk-weighted assets (RWA)
<b>COR</b>	Cost of risk
<b>CTI ratio</b>	Cost-to-income ratio = Total operating expenses / net banking income
<b>ECL</b>	Expected credit losses
<b>FTE</b>	Full-time equivalent
<b>FY</b>	Financial year ending 30 June
<b>GLA</b>	Gross loans and advances

<b>NII</b>	Net interest income
<b>NIM</b>	Net interest income (NII) / average month-end closing balance of interest-earning assets
<b>PBT</b>	Profit before tax
<b>ROE</b>	Return on equity
<b>RWA</b>	Risk-weighted assets
<b>SME</b>	Small and medium enterprise
<b>TD</b>	Term deposit
<b>Warehouse facility</b>	A revolving credit facility extended by a financial institution to a loan originator for the funding of loans

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