

17<sup>th</sup> April 2026

## Hubify (ASX:HFY) AI Investment Complete

Hubify (ASX:HFY, "Hubify", or the "Company") a leading provider of AI powered ICT Managed Services and Cyber Security to Australian businesses, is pleased to announce that it has completed its Equity Investment in HubLab Pty Ltd, following its **strategic placement of \$250,000** on February 27, 2026 at \$0.042 per share. Hublab is an Australian AI operating layer powered by Labrynth AI, a U.S. based regulatory technology platform.

### Key Points

- The \$250,000 investment in Hublab is complete following the placement at \$0.042 per share in ASX:HFY.
- **Hubify Non- Executive Director Charbel Nader** has been appointed as Director and **Chairman of Hublab Pty Ltd** providing direct structural governance between the organisations.
- **Labrynth CEO and Director Stuart Lacey** joins Charbel on the board as Director of Hublab Pty Ltd
- Hubify will act as the **execution arm of Hublab Pty Ltd**, generating revenue in AI Advisory Services and AI implementations.
- HubLab is moving rapidly through its formation stage, with **AI solutions already live in payroll compliance and healthcare**, each demonstrating Labrynth's ability to interpret complex regulatory instruments and deliver defensible, audit-ready outcomes at speed.
- Further solutions are progressing in **financial services, construction and state and local government..**

### About Hublab & Labrynth

HubLab is purpose-built to commercialise Labrynth's capability in one of the world's most complex regulatory markets. As the local expert driving deployment, HubLab brings the market knowledge, relationships and domain context that turn world-class technology into real-world outcomes.

The partnership is structured for deep alignment on both sides. **Labrynth holds a co-founding equity stake in HubLab**, and HubLab holds Labrynth's **exclusive Australian commercialisation rights** as part of a deliberate global deployment strategy already operating across energy, healthcare, government, and property sectors worldwide.

**Labrynth is an enterprise-grade regulatory intelligence engine**, purpose-built to read, interpret and apply regulatory instruments with the precision, context and auditability that legal and governance environments demand. It does not summarise regulation. It understands it.

Labrynth was spun out of **Invisible Technologies**, the company responsible for building the training infrastructure trusted by the world's largest AI providers. Labrynth carries that lineage directly. It is backed by **Infinity Constellation, the world's first AI holding company**.

Australia is the third largest RegTech market globally and operates some of the most technically demanding regulatory frameworks in the English-speaking world. That complexity makes it the ideal place to prove the model before taking it global.



## CERTAiNTY: Australia's First Insurance-Backed Payroll Assurance Platform

**CERTAiNTY is HubLab's first product to market.** It sits above existing **payroll systems**, with no rip-and-replace required. It interprets Modern Awards and Enterprise Bargaining Agreements in real time, validating every pay run before it locks, and generating an immutable, time-stamped Instance Record for every pay period. Those records become part of an organisation's legal file. The switching cost is evidentiary, not merely commercial.

CERTAiNTY is Australia's first and **only insurance-backed payroll assurance platform.** No other product in this space has achieved it. Pilot is complete. Enterprise rollout is underway.

### Key Terms of the Equity Investment

- 1. Hubify's investment of \$250,000** into HubLab's \$1.25m capital raise is at an \$11m pre-money valuation for Class A shares with dividend, voting and governance rights, subject to the terms of HubLab's Constitution.
- 2. Options granted to Hubify**
  - Option 1: Hubify may invest an additional \$250,000 in HubLab at the same valuation, exercisable until 31 March 2027 or 30 days before a new capital raise;
  - Option 2: Up to \$500,000 at a 20% discount to HubLab's most recent capital raise price, subject to a \$12.5m minimum pre-money valuation, exercisable within 36 months or earlier closing of the next capital raise.
- 3. Anti-Dilution Protection**
  - Full-ratchet protection for 12 months requiring issuance of additional Class A shares to Hubify in a down round.
- 4. Tag-Along Rights**
  - Hubify may participate pro-rata in any sale of shares in HubLab by a controlling shareholder on the same terms.

### Equity Investment

Further to the Company's previous announcements on 27th February 2026, the Company is executing a **disciplined AI-led growth strategy** focused on high-impact expansion across commercial and government markets.

Hubify has a unique position to implement the **'Execution Layer' for enterprise AI.** By partnering with global AI platform providers, Hubify will secure exclusive Managed Services Agreements to deploy, secure, and support these technologies for Australian enterprise and government clients, generating upfront **deployment revenue alongside high-margin recurring revenue.**



**Hubify Limited CEO (Chief Executive Officer) Victor Tsaccounis said:**

“We’re happy to have this transaction completed and to see directors of both Hubify and Labrynth appointed as board members of Hublab Pty Ltd. This solidifies the partnership between the organisations as we move into meaningful engagements, leveraging AI capability to solve complex challenges for our clients. I am excited and confident about what we can achieve together in the Australian market.”

**This announcement has been authorised for release by Chief Executive Officer, Victor Tsaccounis.**

**For further details please contact:**

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## About Hubify

Hubify Limited (ASX:HFY) ("Hubify", or the "Company"), is a leading provider of AI powered Telco, IT & Cyber Security Services to Australian businesses. Its customers are organisations with 10 to 1,000 employees who value personalised service, reliability and forward-thinking solutions that allow them to focus on their core business.

### Managed Services

Managing, monitoring and optimizing environments 24/7 - keeping business running. Includes BCDR, Vendor Management, User Support, Infrastructure and Endpoint Management.

### Cyber Security

Securing IT assets, Next Generation security solutions (Firewalls, Endpoint Protection, Backup and Ransomware Protection, Vulnerability and Penetration.

### Professional Services

Transforming business IT. Includes infrastructure/cloud migrations, Hands & Feet, FTE Resourcing, IT Procurement, Project Management and Consultancy.

### Internet & Networks

Connectivity for businesses. Includes public and private networks through all major carriers in Australia, SDWAN and network redundancy.

### Voice

Communication for business. Cloud and on-premise voice offerings including Microsoft Teams Calling and 3CX for basic and contact centre requirements.

### Mobility

Mobility for businesses. Includes Tier 1 coverage for mobile fleets, network mobility, redundancy and Global SIM.

Follow our developments through our website and social media channels

