

18 March 2026

Botanix Presents at Euroz Hartleys Institutional Conference

Philadelphia PA and Phoenix AZ, 18 March 2026: Commercial dermatology company, Botanix Pharmaceuticals Limited (ABN 70 009 109 755) (ASX:BOT, 'Botanix' or 'the Company'), is pleased to announce the Company's participation in the annual Euroz Hartleys Institutional Conference. The attached presentation will be delivered today by Botanix CEO Dr Howie McKibbon.

Release authorised by

Vincent Ippolito

Executive Chairman

About Botanix Pharmaceuticals

Botanix Pharmaceuticals Limited (ASX:BOT) is a dermatology company based in Philadelphia and Phoenix (US), which has received FDA approval for *Sofdra*[®], its product for the treatment of primary axillary hyperhidrosis. *Sofdra* is the first and only new chemical entity approved by FDA to treat primary axillary hyperhidrosis and presents a novel, safe and effective solution for patients who have lacked treatment options for this socially challenging medical condition.

To learn more please visit: <http://www.botanixpharma.com/>

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Botanix Pharmaceuticals Presentation

Euroz Hartleys Rottneest Island
Institutional Conference

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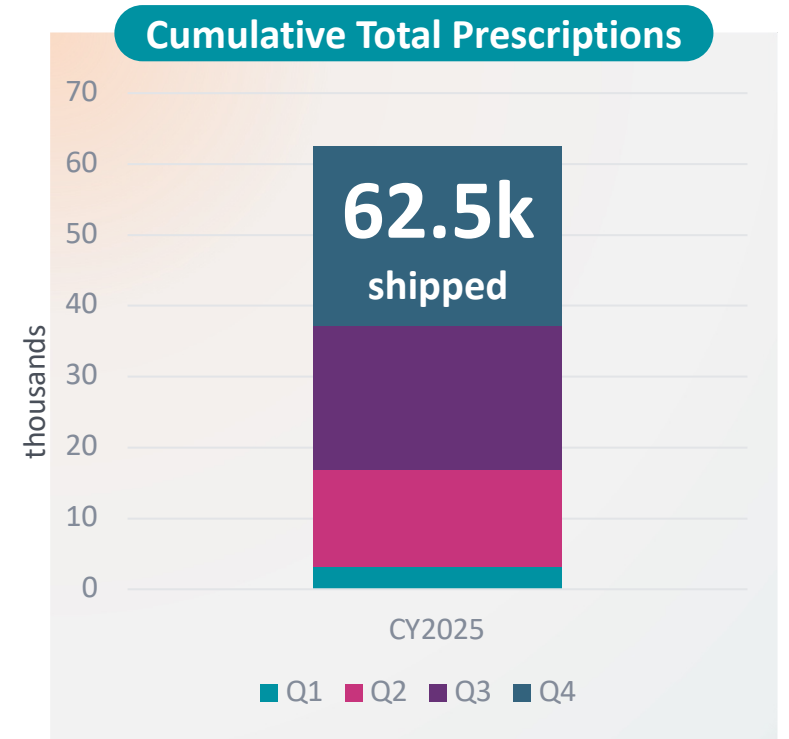
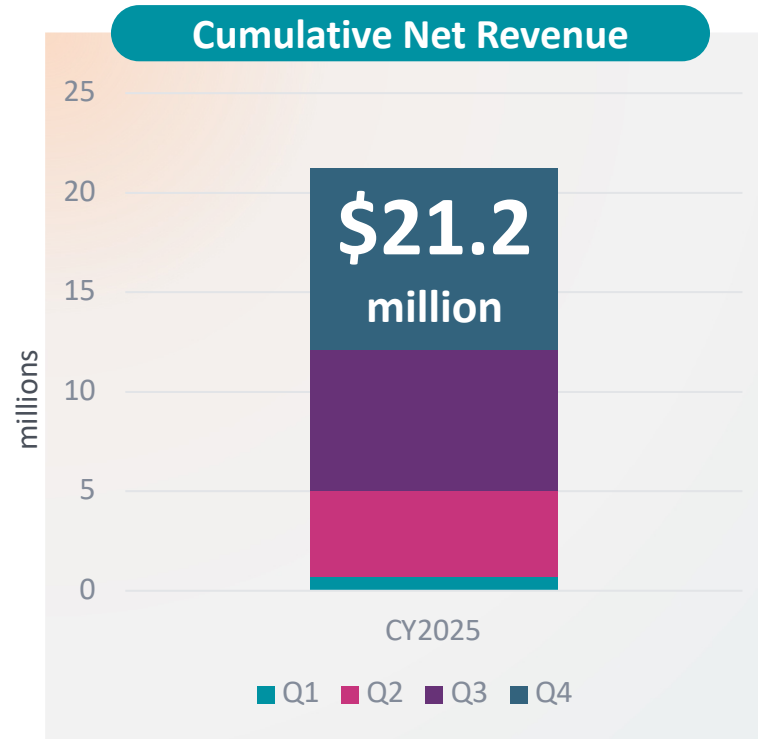
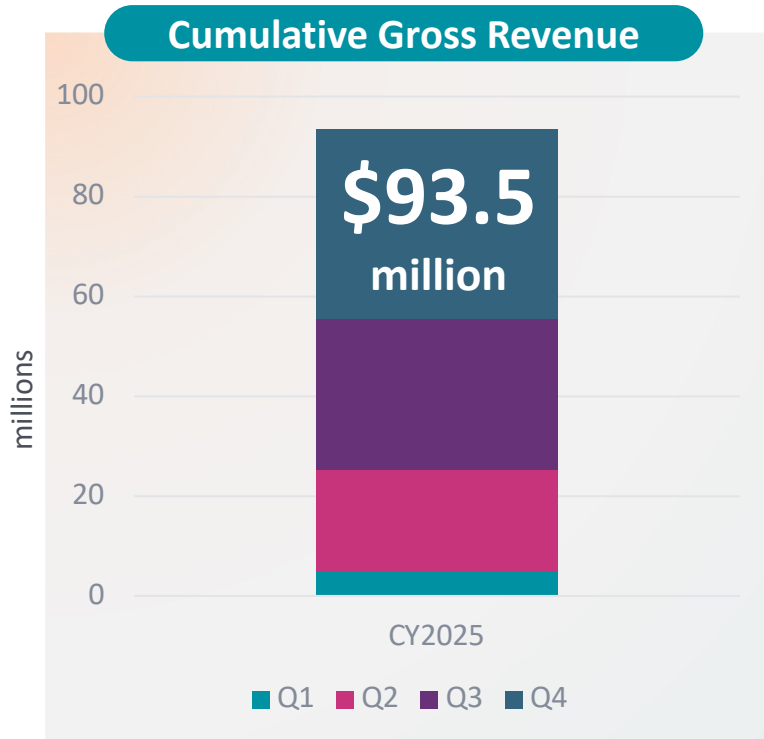
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This Presentation is authorised for release to the ASX by the Board.

Key accomplishments in first 11 months of *Sofdra*[®] launch



Sales Force Expanded from

27 to 50
in October 2025

Outstanding Fill Rates

2.5x
Industry Standard

Strengthened Patent Protection to

2040

Corporate overview: Growing dermatology pharmaceutical company with high physician satisfaction for *Sofdra*[®]

Dermatology Focused

Sofdra is the first and only new chemical entity FDA approved to treat excessive underarm sweating (primary axillary hyperhidrosis)

Innovative Platform

Direct to Patient fulfilment platform improves patient compliance and increases profitability

Capital Position

Cash of A\$31.6 million, and an additional A\$14.9 million (before costs) received under tranche 1 of the placement
Additional ~A\$30.1 million in capital raise commitments¹
Additional A\$14.9 million of undrawn debt capacity²

Positioned for Growth

50 highly productive sales professionals driving demand through an innovative fulfilment platform

Botanix is led by an experienced group of dermatology executives



VINCE IPPOLITO
Executive Chairman



HOWIE MCKIBBON
Chief Executive Officer



CAREY HERBERT
Chief Legal & Compliance Officer



CHRIS LESOVITZ
Chief Financial Officer, U.S.



LEISHA MARTIN
VP, Quality, Regulatory & PV



PAUL SEABACK
Chief Technical Officer



MARTINA CARTWRIGHT
VP, Medical Affairs

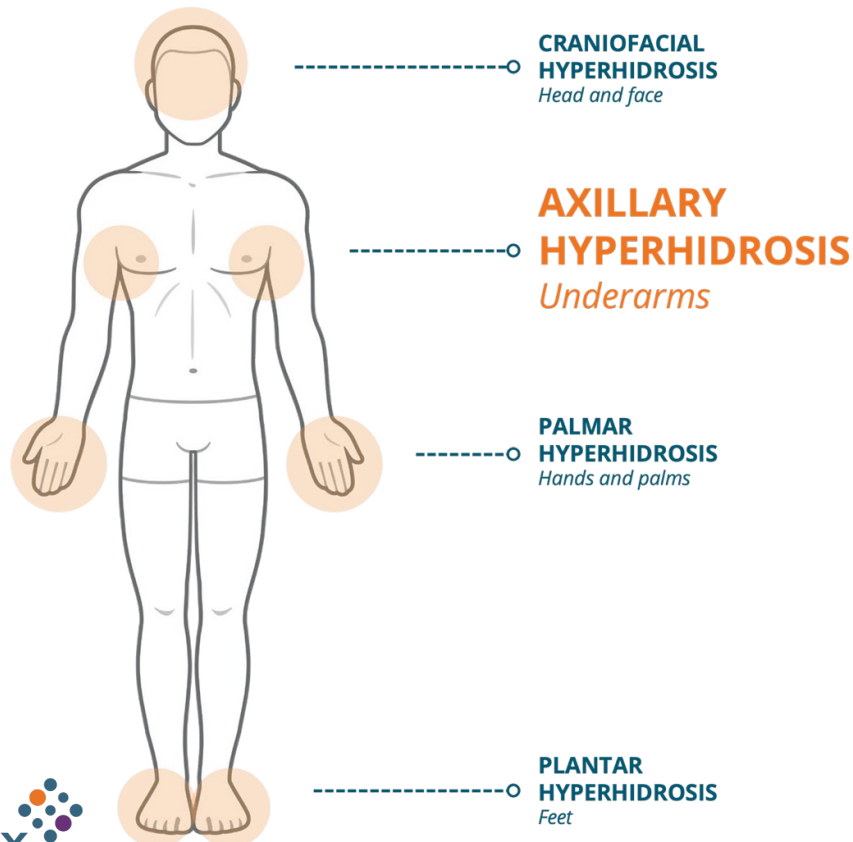


>30
successful
dermatology
product
launches

*developed, secured
approval for, and
commercialised*

Hyperhidrosis is a medical condition characterised by excessive sweating

Hyperhidrosis patients have excessive sweating beyond what is needed to maintain normal body temperature¹



Hyperhidrosis Poses Day-to-Day Challenges for Patients¹⁻⁴



Frequently change clothes



Place napkins or pads under their arms or their pockets



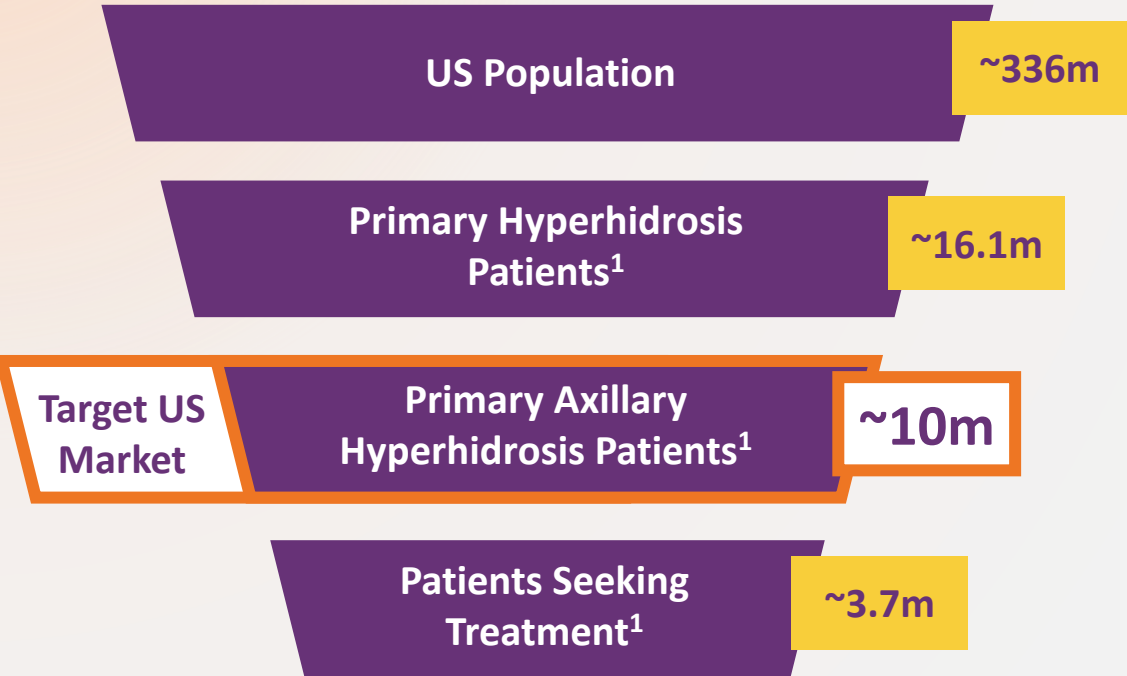
Freshen up by wiping or bathing



Hide under dark-colored, bulky clothes

Many hyperhidrosis patients report **negative psychological impacts** including **persistent worry, disrupted social lives, heightened anxiety, and depression⁵**

Primary hyperhidrosis affects twice as many patients as psoriasis and is the third largest patient category in dermatology



16.1m

PRIMARY HYPERHIDROSIS PATIENTS



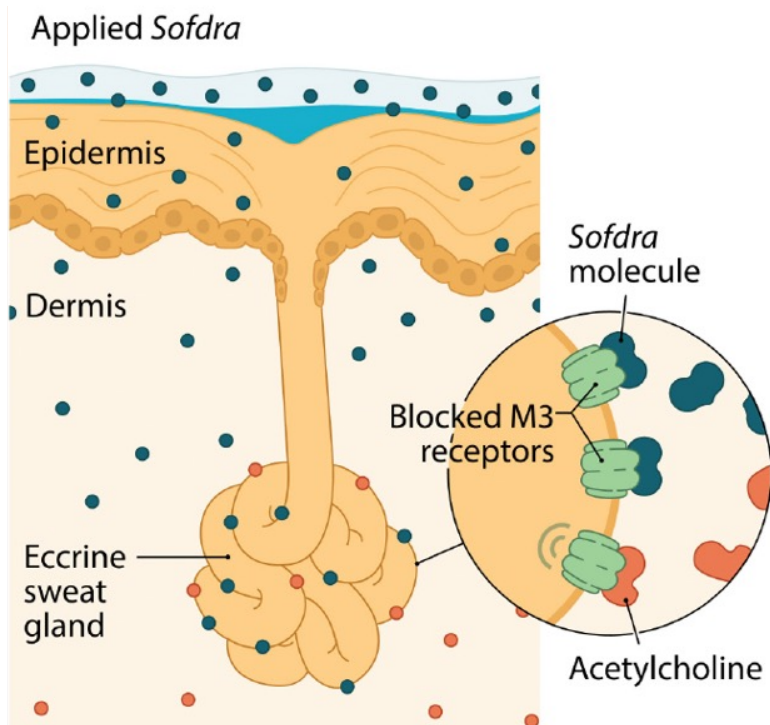
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PSORIASIS PATIENTS²



Sofdra® is the first and only new chemical entity for primary axillary hyperhidrosis, providing a safe and effective treatment option

Sofdra binds selectively to **M3 receptors** in the sweat gland, **blocks acetylcholine** to inhibit sweat, and is rapidly metabolised¹



FDA-Approved Indication²

The treatment of primary axillary hyperhidrosis in adults and pediatric patients 9 years of age and older

Efficacy²

High statistical significance across co-primary endpoints: Patient Reported (HDSM-Ax-7) and Objective (GSP)

Safety and Tolerability²

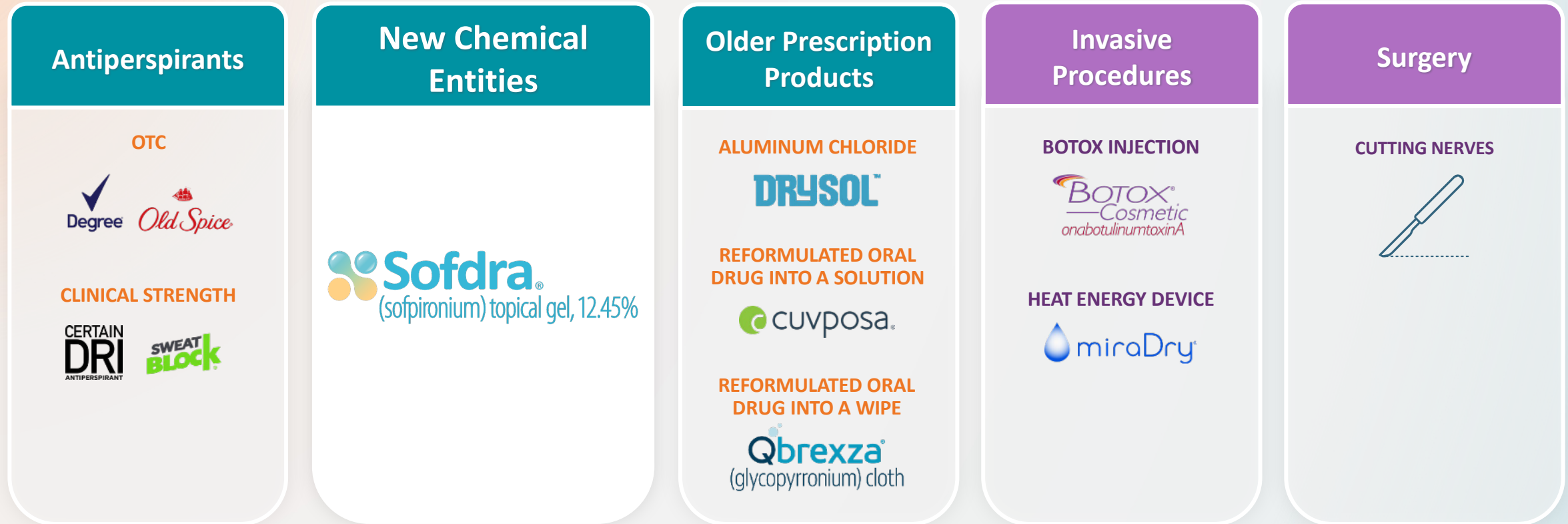
Well-tolerated with adverse events that were mostly mild or moderate and transient; No serious TEAEs were reported

Proprietary Drug Delivery System

Applicator helps limit unwanted drug contact to hands during application and ensures consistent dosing

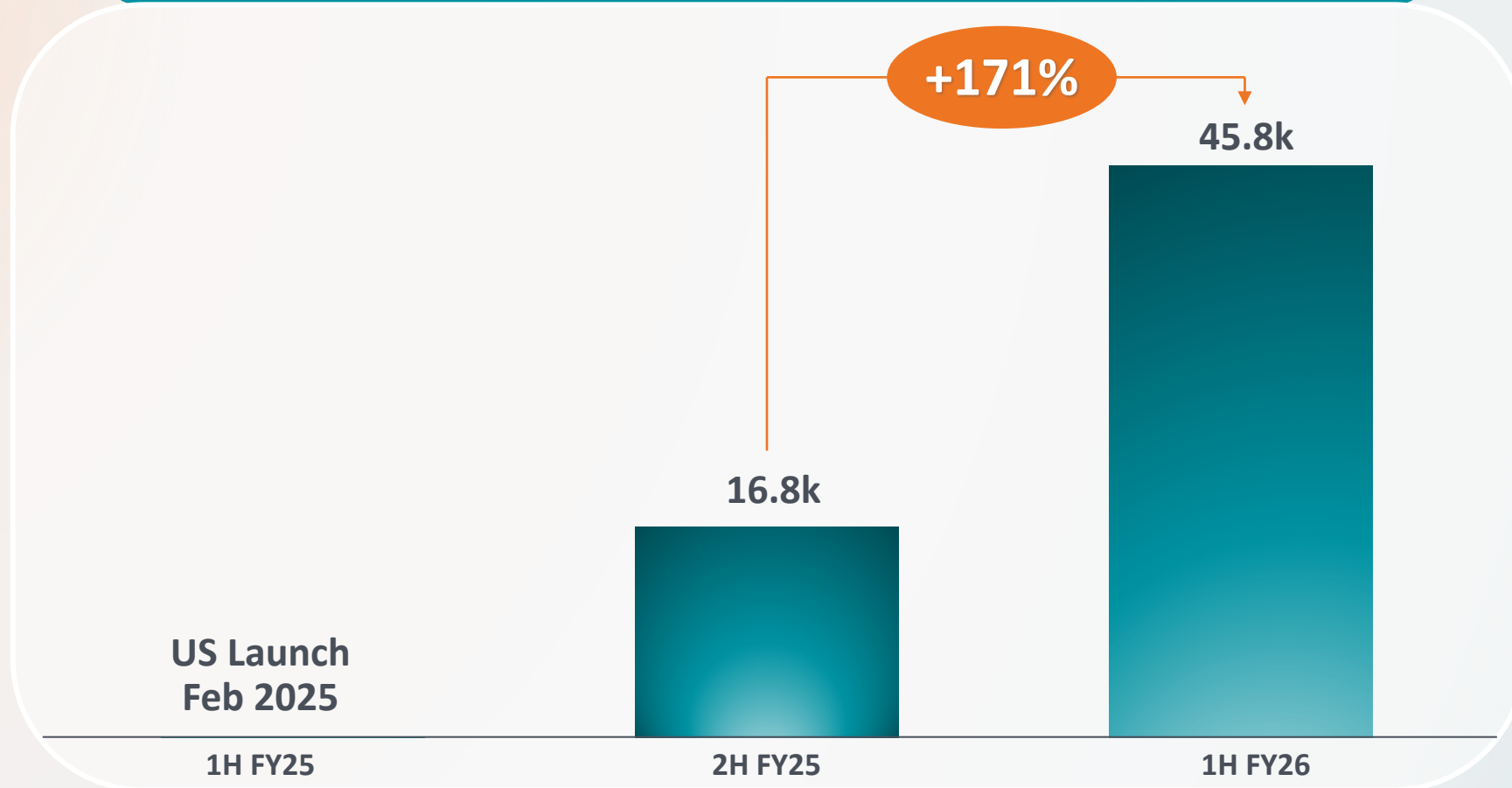


Sofdra[®] is well positioned as a first-line prescription treatment

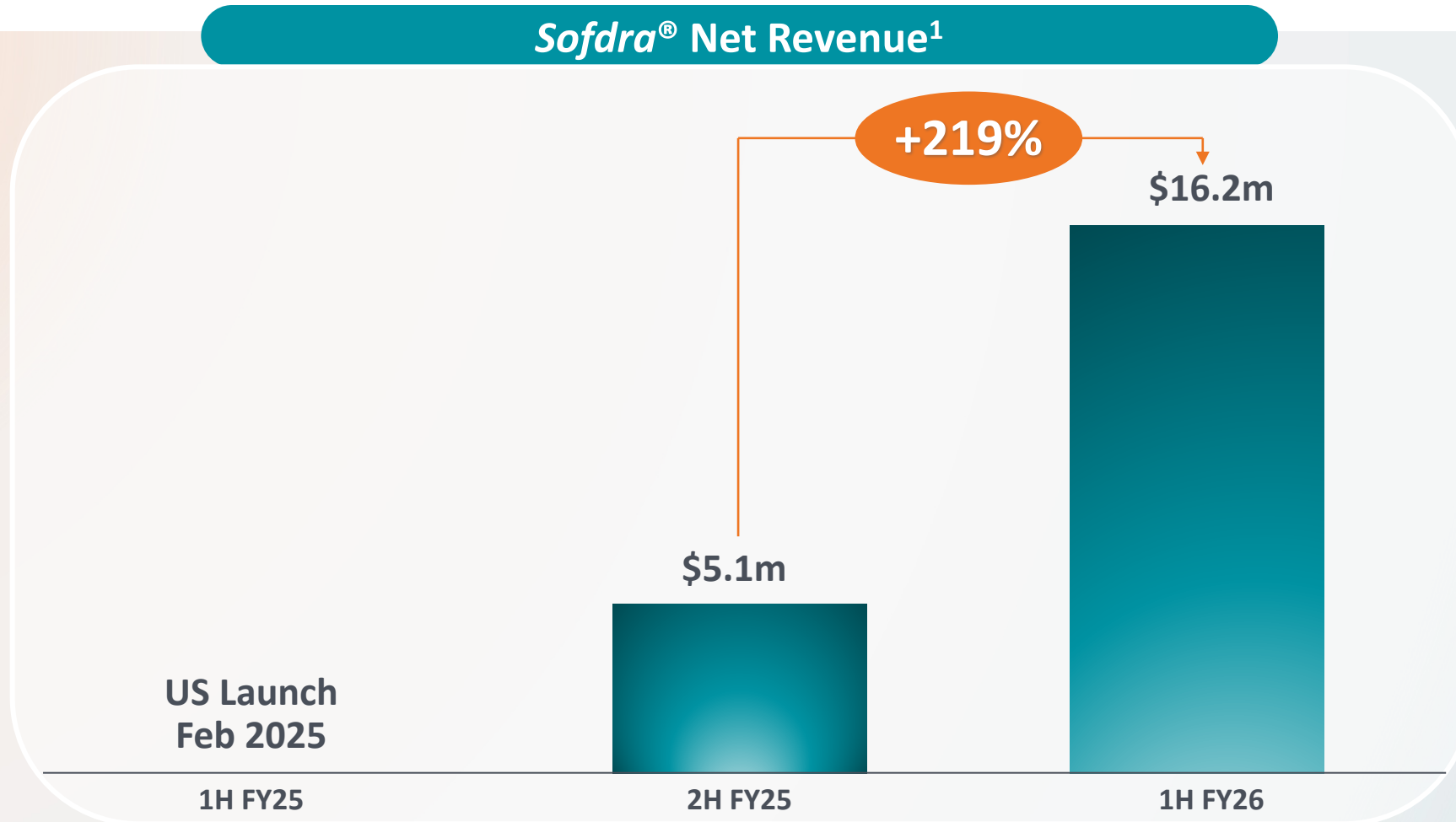


Sofdra[®] TRx shipments grew 171% in 1H FY26

Growth in Volume of Total Prescriptions Shipped

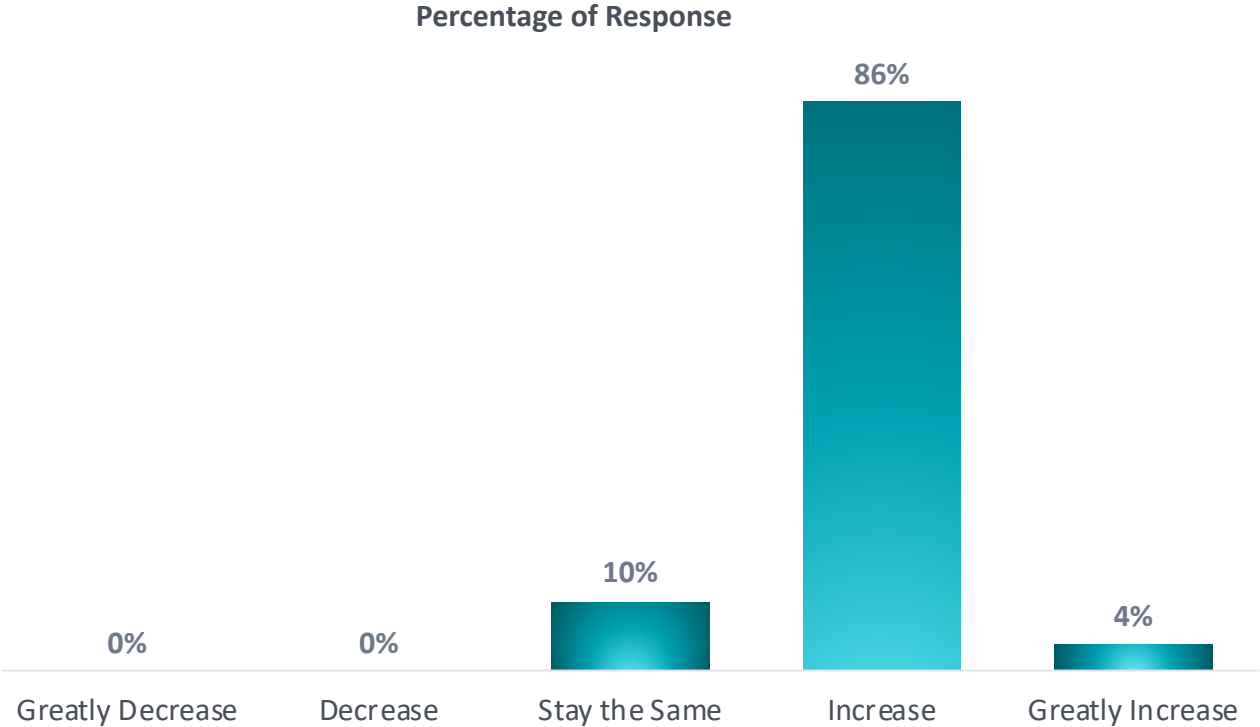


Net revenue is accelerating in step with prescription growth



90% of surveyed healthcare professionals (HCPs) expect to increase *Sofdra*[®] prescribing in the next six months

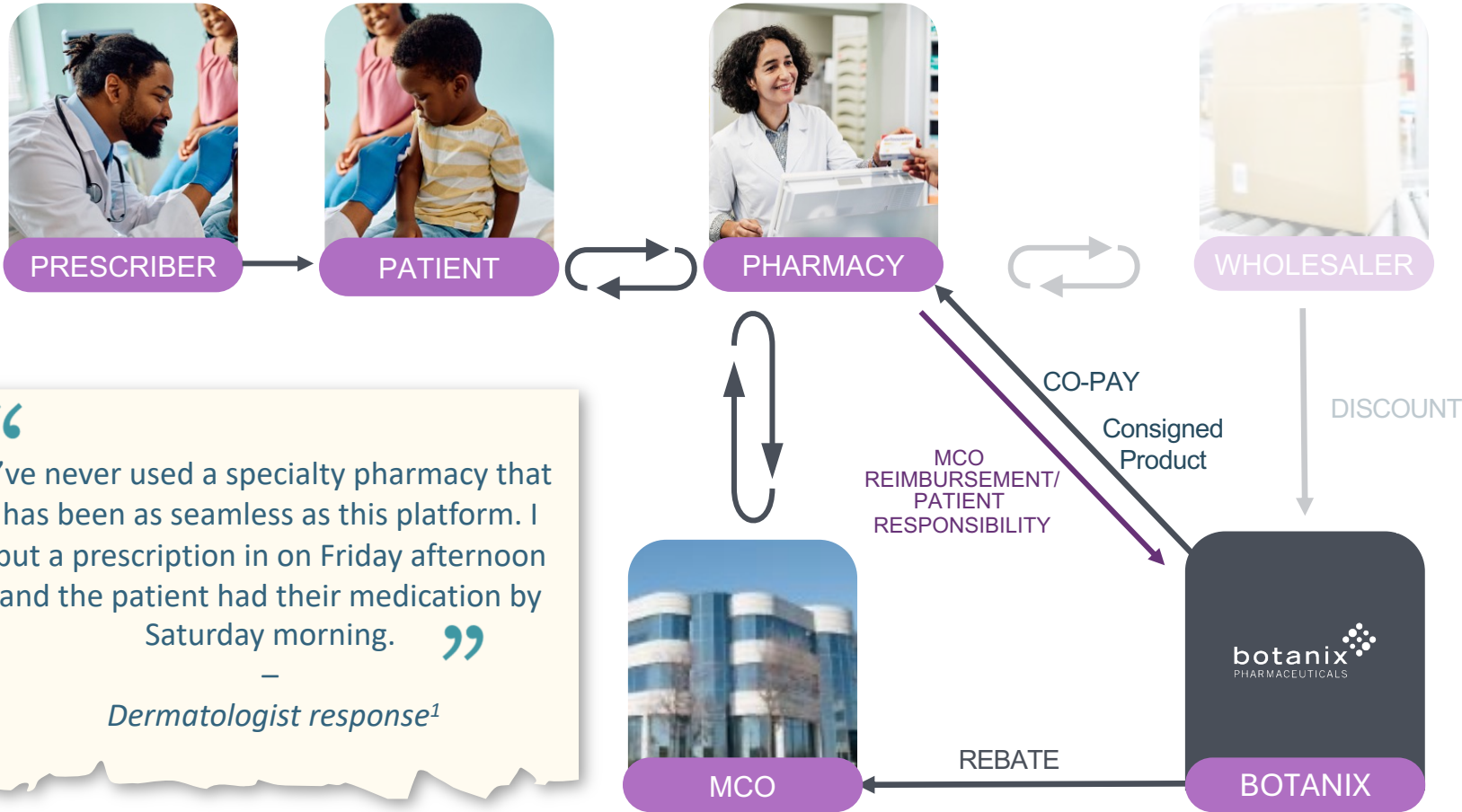
■ Is your prescribing of *Sofdra* likely to increase or decrease in the next 6 months?



Primary Drivers of *Sofdra* Prescriptions

- **35% Access/Fulfilment Platform***
 - 96% rated platform favourably; 67% very favourably
 - 56% found insurance clearance easier
 - 72% said their patients preferred home delivery
- **34% Efficacy**
- **21% Applicator**
- **10% Safety**

Platform has unique capabilities and is primed for additional products



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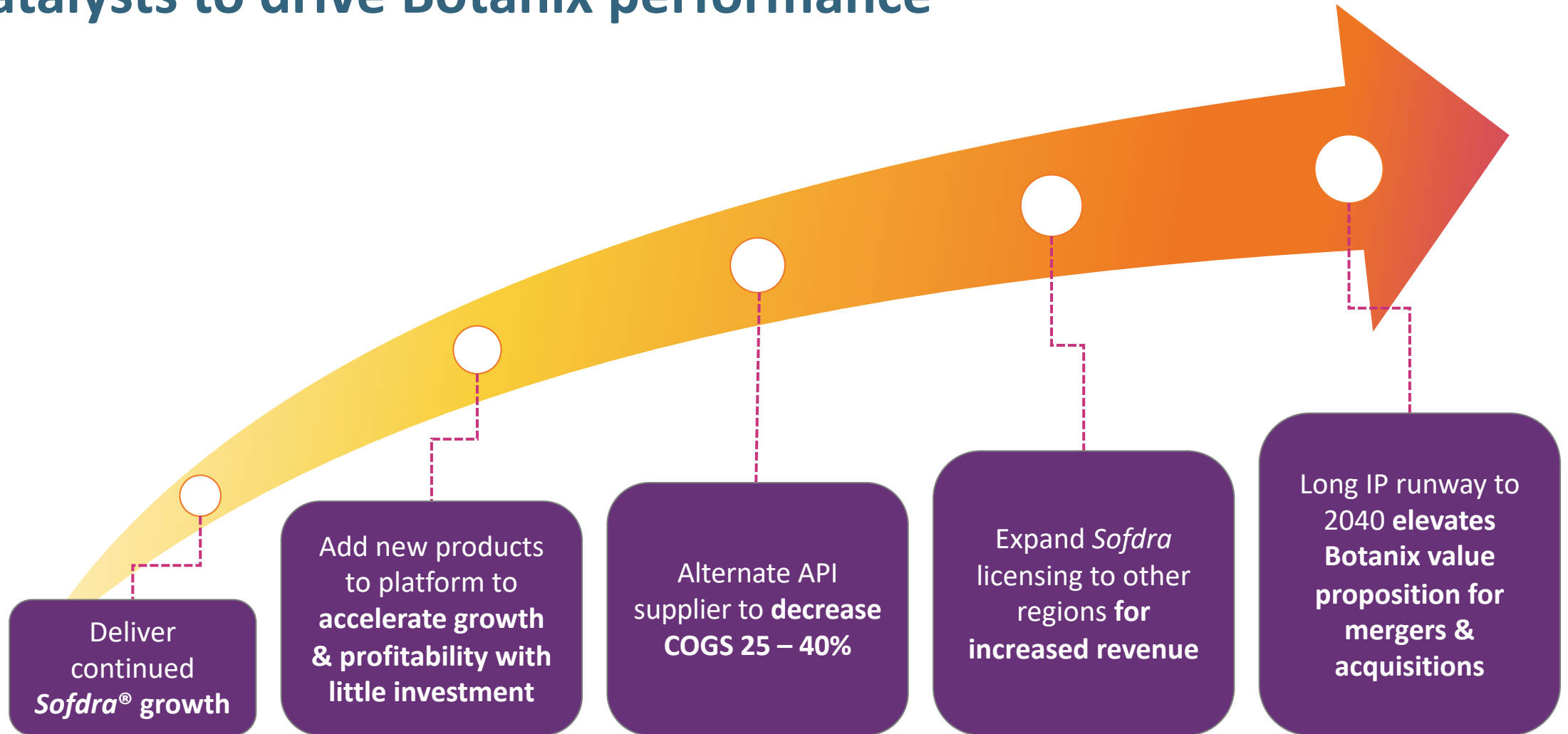
I've never used a specialty pharmacy that has been as seamless as this platform. I put a prescription in on Friday afternoon and the patient had their medication by Saturday morning.

”

—
Dermatologist response¹

- ✓ Seamless fulfilment
- ✓ Increase in reimbursed prescriptions
- ✓ High refill adherence rates
- ✓ Increased profitability—bypassing the wholesaler
- ✓ Faster decisions due to rapid insights

Catalysts to drive Botanix performance



Three key pillars drive Botanix's near- and long-term value

Strong Opportunity for *Sofdra*[®]

- Large underserved market of 10 million patients
- Prescribers are highly responsive to promotion
- Overwhelmingly high physician and patient satisfaction
- Patent protection to 2040

Differentiated Fulfilment Platform

- Improves profitability
- Fill rate 2.5 times industry standard
- High rate of fully reimbursed prescriptions
- High physician and patient satisfaction confirmed by market research

Solid Foundation for Growth & Profitability

- Manufacturing efficiencies increase gross profit
- Validated platform is scalable & ready to add new products
- Sales force expansion to 50 is complete
- 90% of surveyed prescribers expect to increase *Sofdra* prescribing in next 6 months

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