

ASX Announcement

OMG GROUP Limited (ASX: OMG)

27 February 2026

Half-Year Results Summary

Key highlights

- Half-year sales of \$3.108 million, representing a 79% increase on H1 FY2025, reflecting accelerating demand across grocery, petrol & convenience and ecommerce channels.
- Record customer cash receipts of ~\$3.16 million for H1 FY26, including ~\$2.0 million in Q2 alone, demonstrating strong sales execution and retailer restocking momentum.
- First-ever positive operating cashflow quarter achieved in Q2 FY26, with net operating inflows of +\$212,000, marking a key inflection point toward sustained cash generation.
- Upward sales trend has continued into H2 FY2026, with strong January sales following 'Summer of Cricket' marketing campaign and discussions now well-advanced for additional product stocking arrangements with major grocery retailers
- Group operating momentum reflected at the P&L level, with a material decrease in net losses as a percentage of revenue (adjusted for one off costs) to -19%, up from -41% in the prior comparative period
- Successful completion of a \$2.0 million Placement, strengthening the Company's balance sheet and contributing to a closing cash balance of \$2.17 million at 31 December 2025.
- Current assets of \$3.809 million at period-end, up 177% from H1 FY2025 (\$1.374 million), reflecting improved liquidity and a strategic inventory build to meet anticipated CY2026 demand.
- Material improvement in working capital position, with net current assets of \$727,000 at 31 December 2025 (H1 FY2025: net current liabilities of \$295,000).
- Strengthened funding flexibility through new working capital facilities with OptiPay, supporting inventory optimisation and scalable growth.

OMG Group Ltd (ASX: OMG) ("OMG Group" or "the Company") is pleased to present this summary of its financial results for the half-year ended 31 December 2025. Additional information is provided in the FY2026 Half-Year Financial Report.

OMG Group's Chief Executive Officer, Alex Aleksic said: "H1 FY26 marked a defining period for OMG Group, highlighted by record half-year sales growth of 79% and the achievement of our first-ever positive operating cashflow quarter. This result reflects the disciplined execution of our multi-brand strategy, expanding retail footprint and the operational efficiencies delivered through supply chain optimisation."

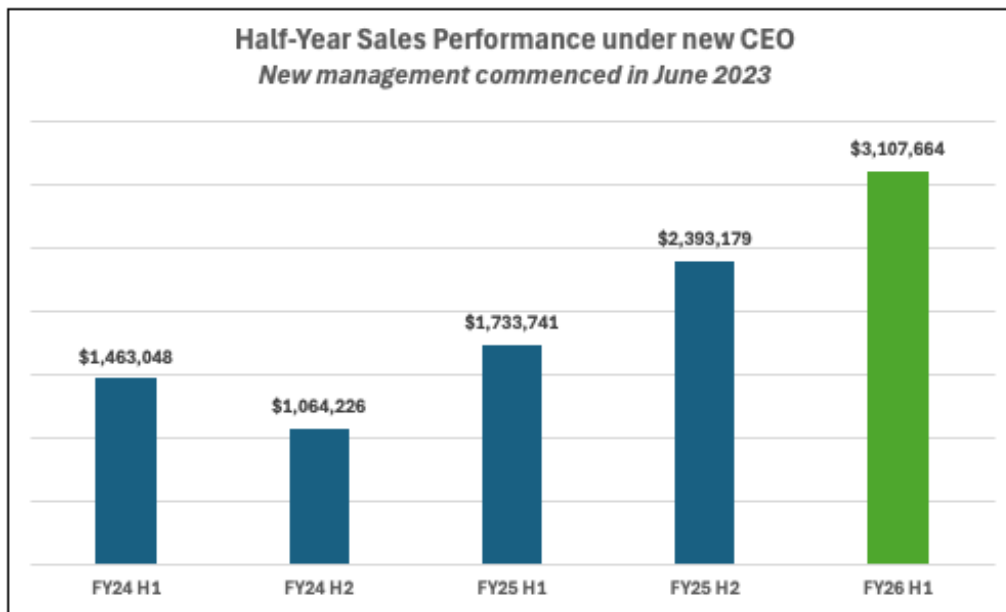
With a strengthened balance sheet, improved working capital position and scalable fulfilment platform now in place, we're observing strong sales momentum across ecommerce and physical store networks in H2 FY2026 to-date which leaves the group well positioned to pursue additional product ranging agreements, further expanding our distribution footprint alongside the continued growth of our ecommerce division.

The positive sales outlook is complemented by expanded inventory levels to meet anticipated demand resulting from ongoing improvements to supply chain logistics. Our focus remains on disciplined growth, margin expansion and the continued integration of high-margin revenue streams such as premium Japanese matcha, positioning the Company to build a sustainable, cash-generative FMCG platform into 2026 and beyond."

Performance Overview

The six months to 31 December 2025 represented a transformational period for OMG Group, highlighted by accelerating top-line growth and the achievement of positive quarterly operating cashflow.

Half-year sales of \$3.108 million reflect strong momentum across both core brands — Blue Dinosaur and Oat Milk Goodness — and demonstrate the cumulative benefits of the Company’s multi-brand, multi-channel strategy. Revenue growth was supported by expanded ranging in major grocery, petrol and convenience channels, alongside continued strength in ecommerce.



Customer receipts of \$3.16 million for the half-year translated into materially improved operating leverage. Q2 FY26 delivered net operating cash inflows of \$212,000, representing the first positive operating cashflow quarter in the Company’s history and marking a significant inflection point in the business model as scale efficiencies begin to emerge.

The Company’s financial position strengthened materially during the period. Proceeds from the \$2.0 million Placement supported strategic inventory investment ahead of peak retail periods and enabled OMG Group to close the half-year with a cash balance of \$2.17 million. Current assets increased to \$3.809 million, up 177% on the prior corresponding period, reflecting both improved cash reserves and a deliberate inventory build to support forecast demand in CY2026.

Importantly, the balance sheet improvement translated into a positive working capital position, with net current assets of \$727,000 compared with net current liabilities of \$295,000 in H1 FY2025 — a significant turnaround that enhances financial resilience and operational flexibility.

Outlook

OMG Group enters H2 FY26 with an expanded national distribution footprint across grocery, petrol and convenience channels, supported by a rapidly growing ecommerce platform delivering attractive margins.

With inventory strategically positioned to meet anticipated demand, improved working capital frameworks in place, and positive operating cash generation now demonstrated, management expects continued revenue growth and improving operating leverage as volumes scale.

The integration of new wholesale channels and high-margin product categories provides additional growth optionality as the Company continues executing its disciplined expansion strategy throughout CY2026.

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<https://omg-group.com.au/auth/signup>

This announcement has been approved for release by the Board of Directors of OMG Group Limited.

-ENDS-

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About OMG Group

OMG Group is a health & wellness food company. The Company was established with a vision to provide engaging brands that provide the very best foods to meet consumer demand for clean, sustainable and healthy products. The core brands in the portfolio are Blue Dinosaur® and Oat Milk Goodness.