

H1 FY26 RESULTS

motio

H1 FY26 Half Year presentation to shareholders | February 24, 2026

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Past performance is not a reliable indication of future performance.

THANK YOU FOR JOINING

- 01** OVERVIEW OF MOTIO
OUR BUSINESS TODAY
- 02** FIRST HALF RESULTS
AN OVERVIEW OF THE NUMBERS
- 03** RESULTS SUMMARY &
WHAT'S NEXT FOR MOTIO
- 04** SUMMARY & QUESTIONS
Q&A

01

OVERVIEW OF MOTIO.

BOARD & MANAGEMENT



JASON BYRNE
CHAIR



HARLEY GROSSER
DIRECTOR



ADAM CADWALLADER
MD + CEO



JUSTIN KINGSTON
COO



JACQUI SMITH
FINANCIAL CONTROLLER



GORDON D'MELLO
CREATIVE PRODUCT &
MARKETING DIRECTOR



CHRISTIAN TYSON
NATIONAL SALES DIRECTOR

HOW WE CONNECT WITH PEOPLE

- Developing & monetising networks that have high impact
- In geographies where people see and engage with the displays
- Has the precision of digital targeting
- The dynamics of video
- Editorial content & hyper relevant information
- Tailored to the natural long dwell times of each environment





We own and operate digital screen networks in these expanding group of environments.



RECEPTION

Melanie,
Registered Nurse

AUSTRALIA'S COVID-19 VACCINATION PROGRAM IS UNDERWAY.

COVID-19 vaccines will keep Australia safe and protect our way of life. The people most at risk in our communities will be vaccinated first. It's important we all continue to remain COVIDSafe.

To find out when it's your turn, visit australia.gov.au or call the National coronavirus and COVID-19 vaccine helpline 1800 020 080.

BE COVIDSAFE

COVID-19 VACCINATION
Safe. Effective. Free.

Authorised by the Australian Government, Canberra

We own and operate digital screen networks in these expanding group of environments.



NEW PHARMACY ONLY MEDICINE

CELEBREX RELIEF
celecoxib 200 mg

For pain relief from muscle & joint injuries

FOR RELIEF FROM MUSCLE & JOINT INJURIES!

Available only from your pharmacist

ASK YOUR PHARMACIST ABOUT THIS PRODUCT.
INCORRECT USE COULD BE HARMFUL.

Reference: 1. CELEBREX RELIEF[®] Product Information, Millers Point, NSW. AU-CELE-3035-00036, April 2025.

VIATRIS





phone

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**rebel
active**

JOIN NOW

*Max. \$60 credit per transaction on eligible purchases. Offer ends 21/09/25
Credit expires in 30 days. T&Cs apply. See website.



PCYC Commitment • Resilience • Integrity



WATCH LIVE ON NETFLIX

EVERY WEEK

JAKE PAUL vs TANK DAVIS
15 NOVEMBER

BOXING **GAMEDAY** 26 DECEMBER
1:00 PM ET vs 4:30 PM ET

LIVE ON NETFLIX

SMOKING IS PROHIBITED



We own and operate digital screen networks in these expanding group of environments.

motio is known for **transforming places** and spaces. Helping business, customers and brands gain the maximum value from digital signage.



Whilst we are driven by technology, our
business and culture is sales.

02

H1 FY26 RESULTS SUMMARY.

HIGHLIGHTS

H1 Revenue

\$4.25M

+3%* Year On PCP

Cash EBITDA

\$1.21M

+39% Year On PCP

NPAT

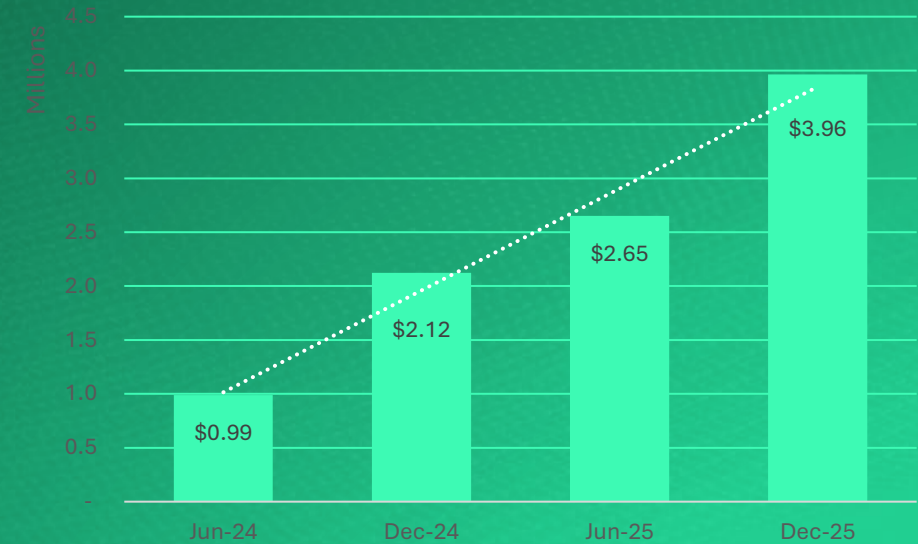
\$0.793M

+593% Year On PCP

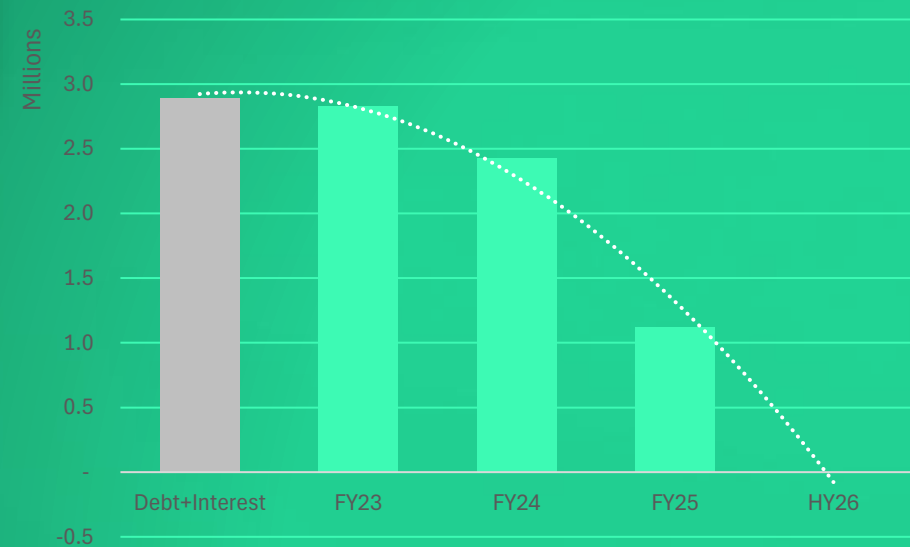
* Reported revenue for H1 FY26 was below the prior corresponding period due to the removal of sales representation for the Petro Convenience network (formerly Motio Go) at the end of FY25 (30 June 2025).

CASH & DEBT

- Debt free
- Cash as at December 31 \$3.96M (Currently \$4.2M)
- Tax Losses from XTD days coming into effect



CASH DECEMBER 2025



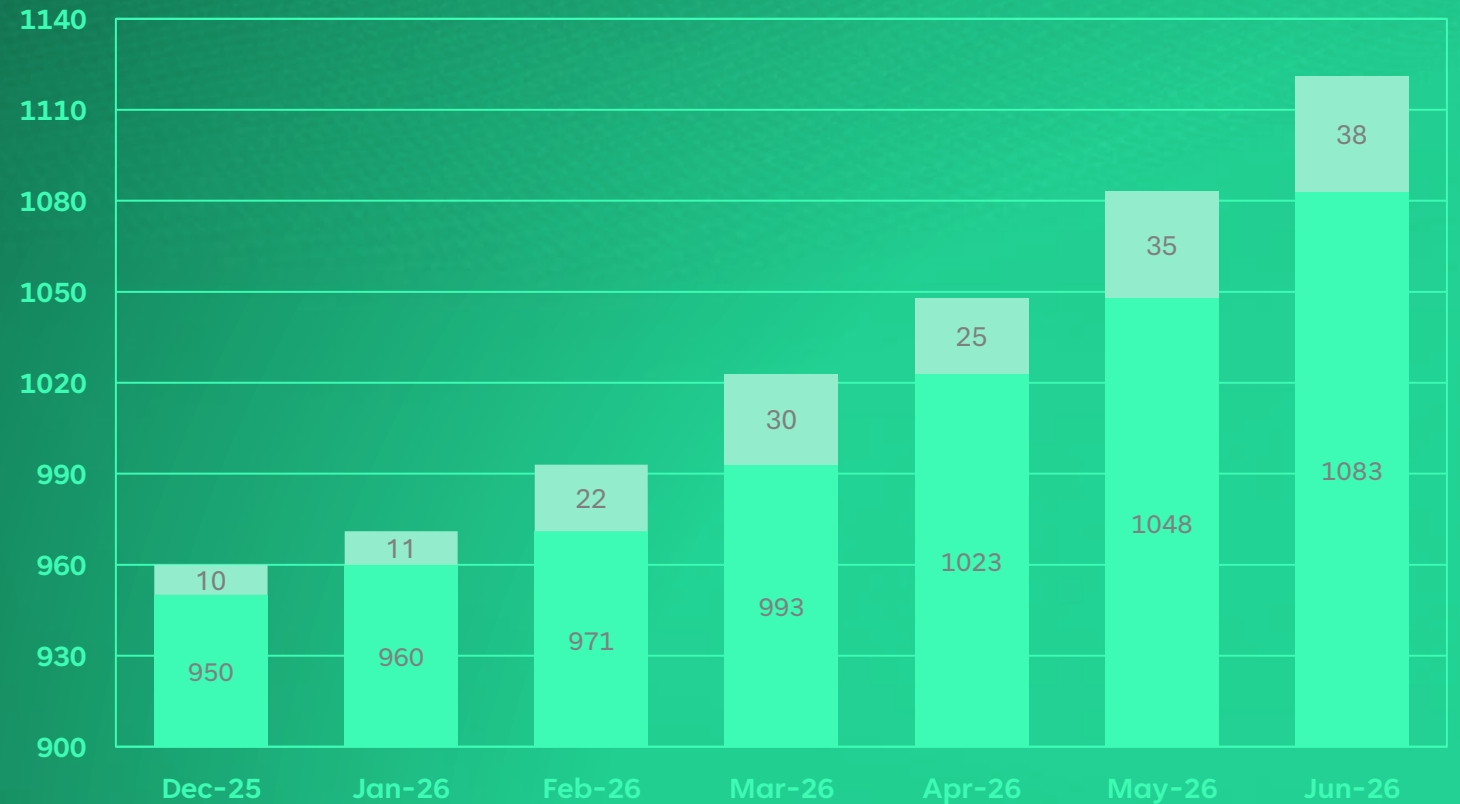
Debt FY23 to Dec 31, 2025

CAP RAISE + ROLL OUT

Capital raised \$1.73M

- Paid down debt
- Rolling out 150-175 new locations
- Commenced December 2025
- On target to deliver by June 30, 2026
- **Monetisation operable July 1**

Site installation & total network locations



03

RESULTS SUMMARY & WHAT'S NEXT FOR MOTIO.

RESULTS SUMMARY

- 01** We have been focused on **margin delivery**, efficiencies and **cash generation**
- 02** Move into profitable growth mode with the recent **capital raise providing an accelerant.**
- 03** Completed the **PCYC roll out last half**, and we will begin to see top line benefits as this ramps up.
- 04** **New growth initiatives** underway that we are excited to talk about in the near future



WHAT'S NEXT.

- We are moving into our **next phase of growth with our longer-term ambitions** for Motio
- Made investments into the team and **strengthened capabilities**
- **Key, senior appointments** made at the end of 2025
- Consideration to expand into new location-based networks
- **Evaluate key opportunities** within our criteria envelope

OMA **MOVE**
GO LIVE
MARCH 9

MARCH 9

motio

04

SUMMARY & QUESTIONS.

