



# 1H FY26 RESULTS PRESENTATION

24 February 2026

Organise Connected Data

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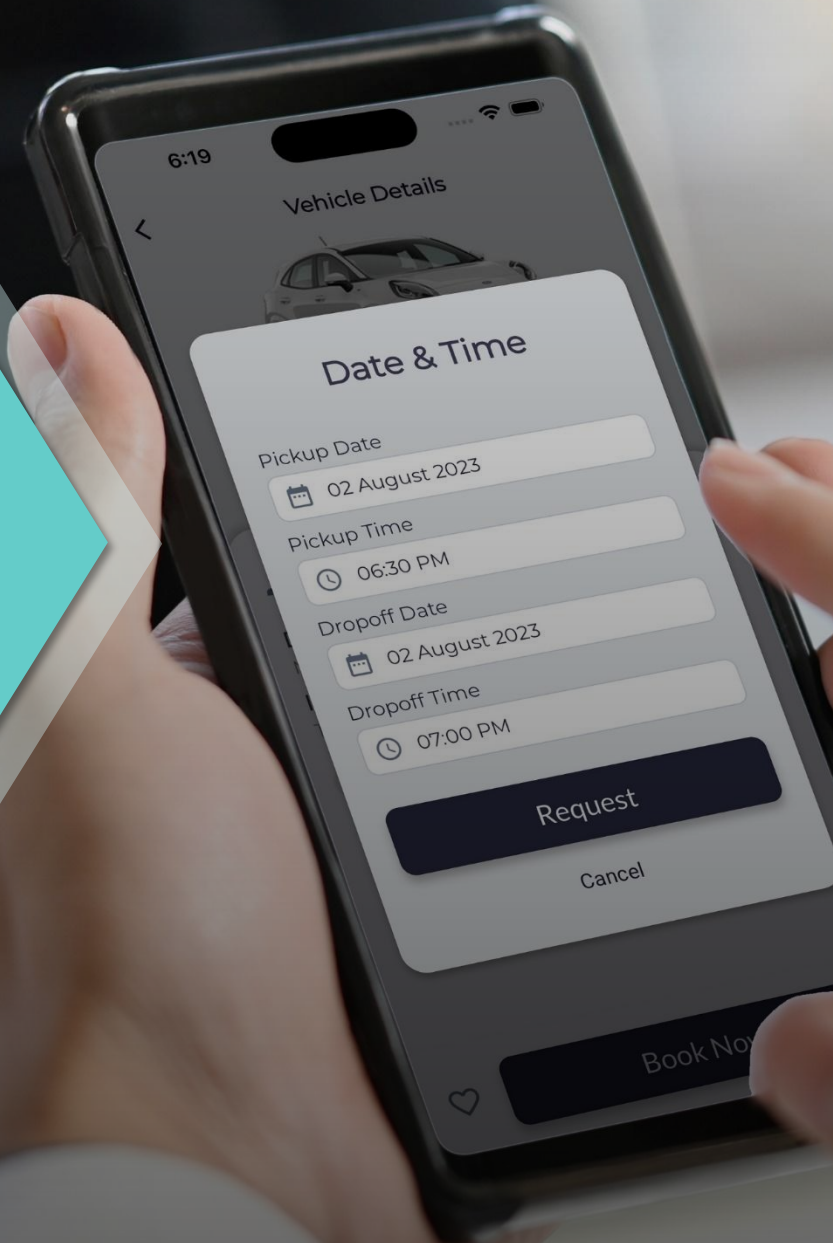
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# HY FY26 Highlights

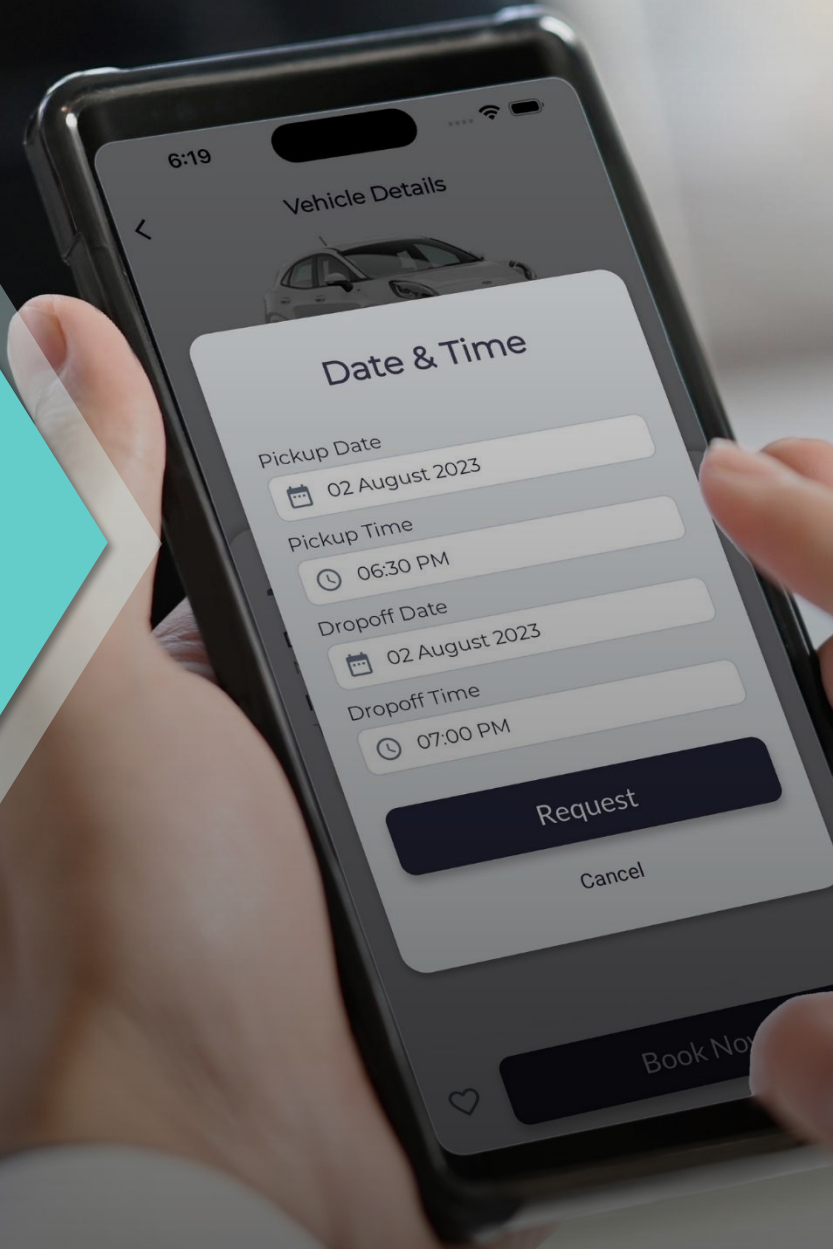


## HY FY26 Highlights

<b>Revenue and other income from ordinary activities</b>	<b>up</b>	<b>2%</b>	<b>to</b>	<b>\$9,709,000</b>
<b>Underlying EBITDA from ordinary activities</b>	<b>up</b>	<b>130%</b>	<b>to</b>	<b>\$146,000</b>
<b>Profit/(loss) after tax from ordinary activities attributable to members</b>	<b>up</b>	<b>63%</b>	<b>to</b>	<b>\$(566,000)</b>
<b>Annual Recurring Revenue</b>	<b>up</b>	<b>20%</b>	<b>to</b>	<b>\$5,400,000</b>

Note – all above figures are rounded and measured against corresponding HY FY25

# Orcoda Snapshot and Journey to Date



# ORCODA SNAPSHOT

## ORGANISE CONNECTED DATA



### Mission

Enhancing operations and creating value for all stakeholders, through best-in-class innovative integrated technology and service solutions.



### What We Do

Integrated transport optimisation SaaS, in-vehicle fleet management solutions, transport infrastructure contracting services and IT consulting services



### Vision

Building a connected future  
Transport to Infrastructure (t2i)  
Infrastructure to Transport (i2t)



**\$22 million**  
Total Assets



**\$5.4 million**  
Annual Recurring Revenue (ARR)

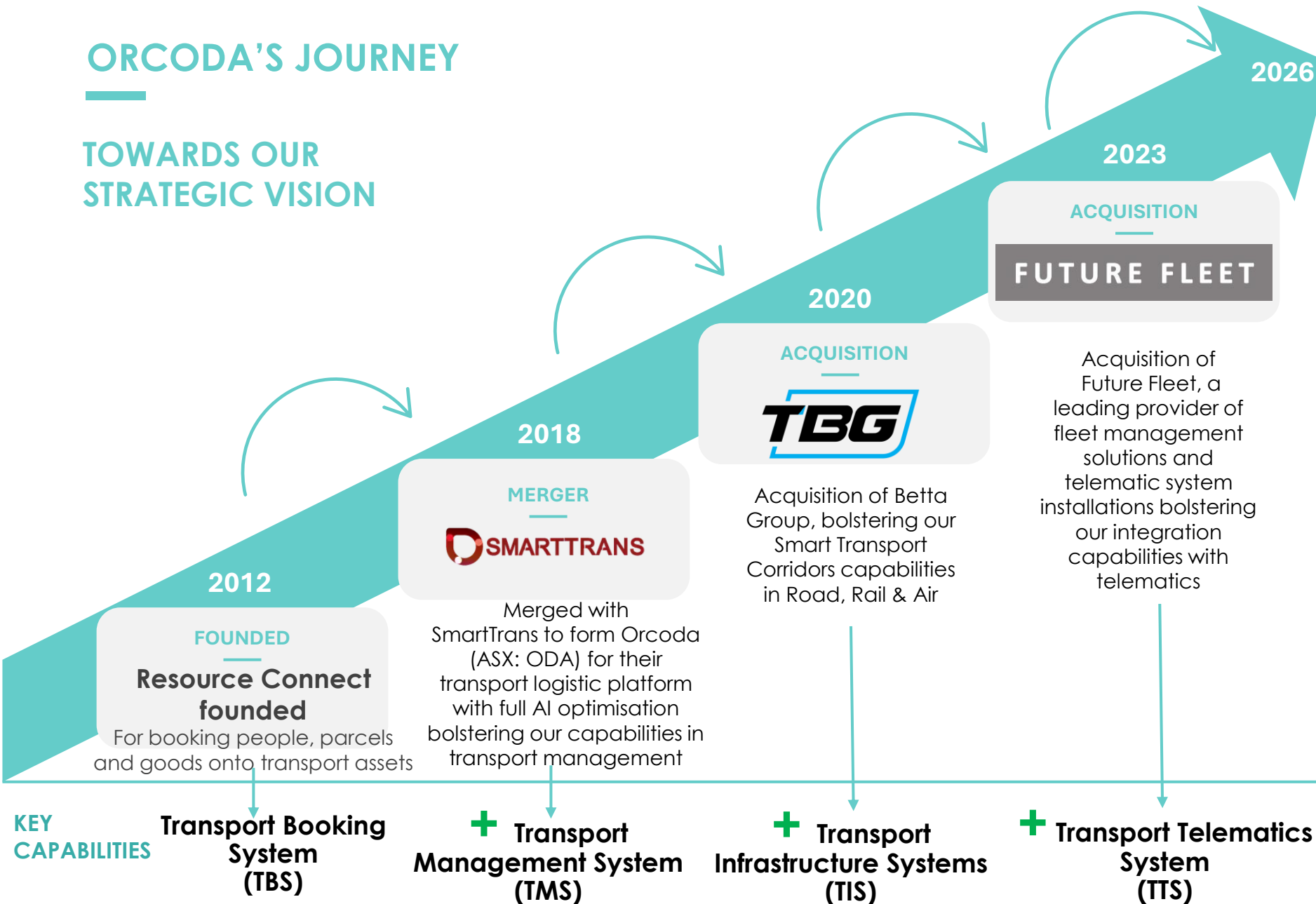


**\$4.7 million**  
Working Capital  
Note – includes cash at bank and unused financial facilities available as of 30 Sep 2025

Note – all above figures are rounded

# ORCODA'S JOURNEY

## TOWARDS OUR STRATEGIC VISION



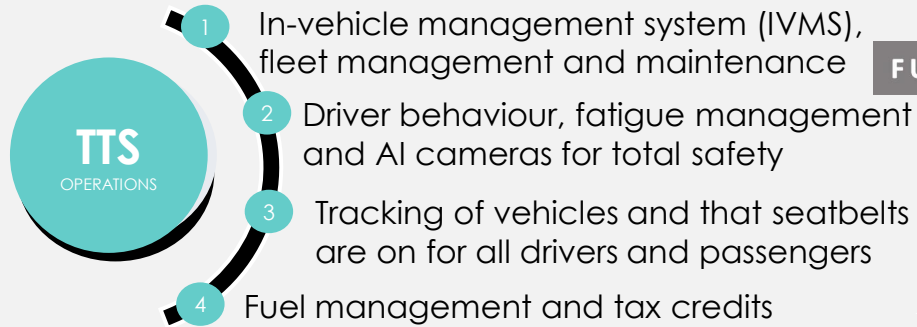
### VISION & STRATEGY:

To be a leading provider of seamless AI driven smart transport corridor solutions within the total transport ecosystem, where transport will communicate with infrastructure (t2i) and infrastructure will communicate with transport (i2t) for building a transport eco-system connected future

# ORCODA INTELLIGENT TRANSPORT MANAGEMENT SYSTEM (ITMS)

## INNOVATING THE INTEGRATION AND CONNECTION OF THE TOTAL TRANSPORT ECOSYSTEM

### TRANSPORT TELEMATICS SYSTEMS (TTS)

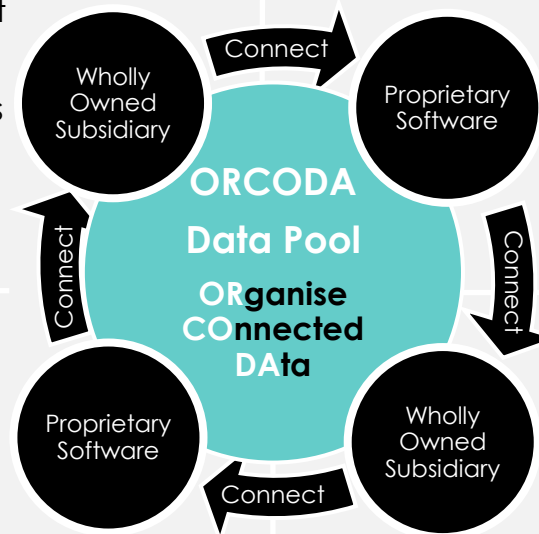
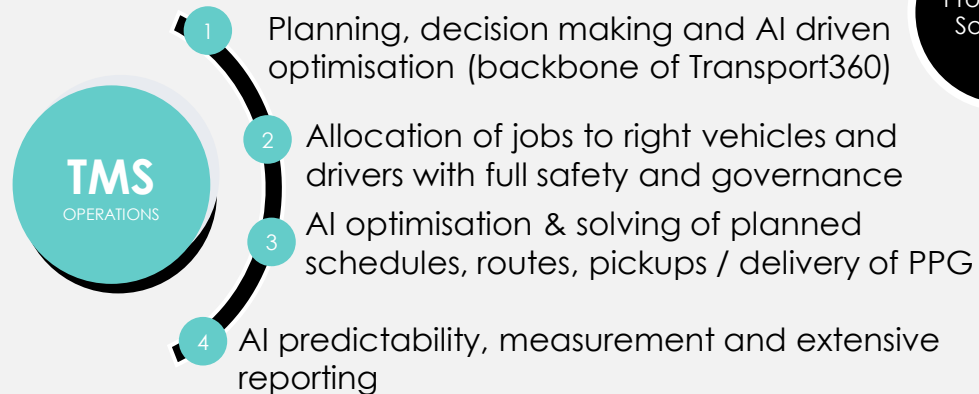


**FUTURE FLEET**

### TRANSPORT BOOKING SYSTEMS (TBS)



### TRANSPORT MANAGEMENT SYSTEMS (TMS)



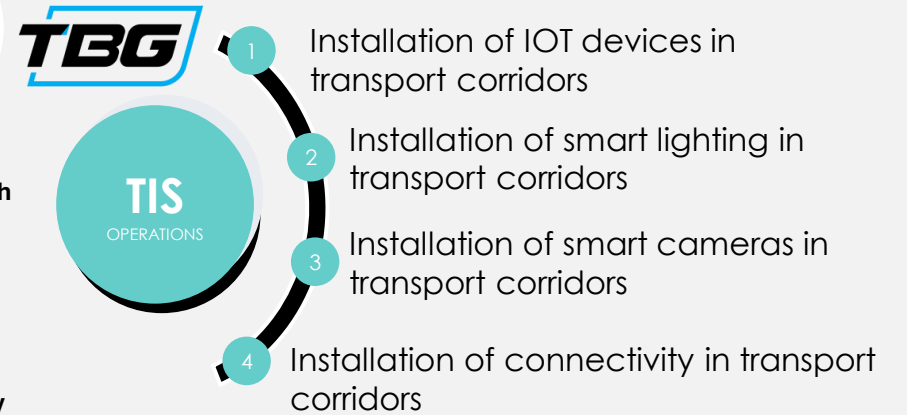
**Now**

Revenue derived separately from each part of the ecosystem whilst gaining integration experience for the future

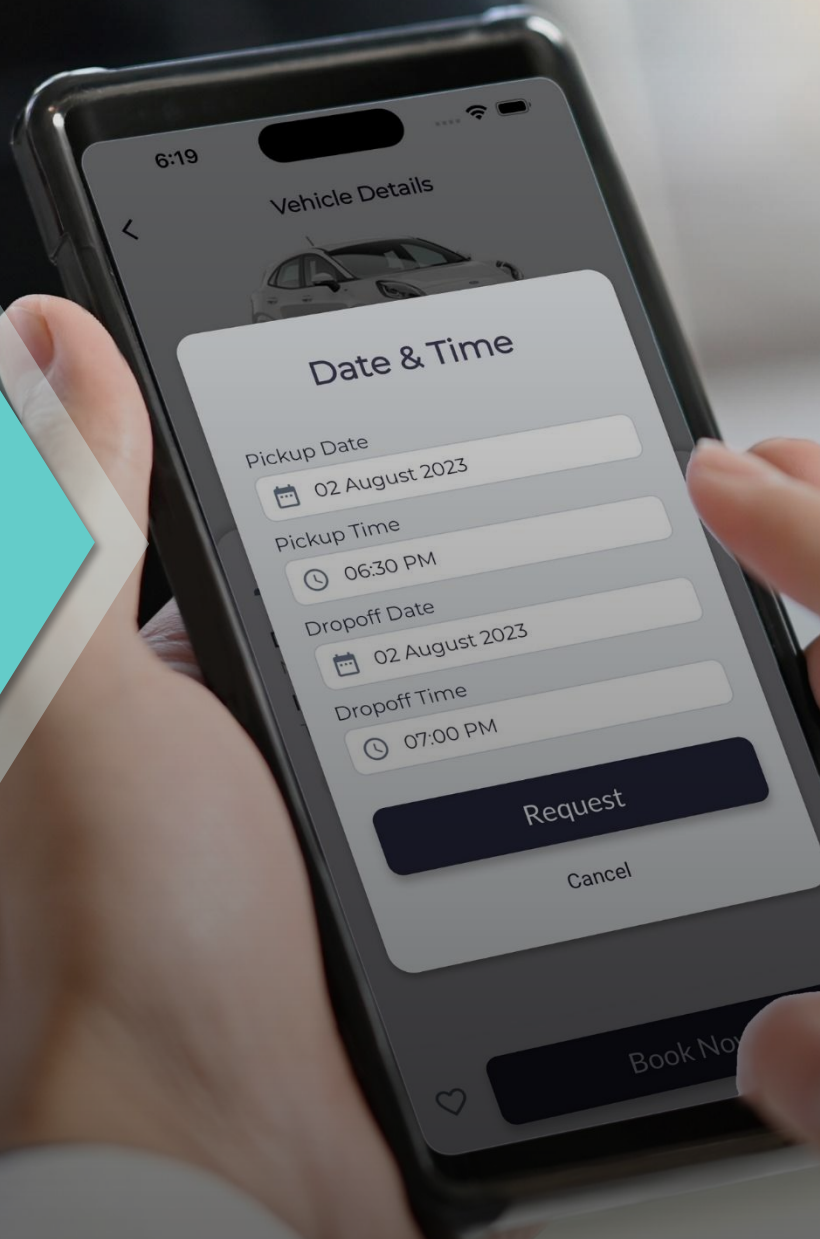
**Future**

AI driven connectivity  
Connecting multiple provider  
Monetising database AI predictability  
Big Data and digital twins

### TRANSPORT INFRASTRUCTURE SYSTEMS (TIS)



# Business Overview



# ORCODA OPERATING DIVISIONS FY25 and FY26 QUARTER 1 OVERVIEW

	TRANSPORT TECHNOLOGY	RESOURCE & INFRASTRUCTURE
Description	<ul style="list-style-type: none"> <li>Transport SaaS with proprietary algorithms, fit-for-purpose, built and refined over the past decade (Transport360)</li> <li>In-field fleet management solutions accompanied by subscription services</li> </ul>	<ul style="list-style-type: none"> <li>Transport infrastructure, communications and electrical contracting services</li> <li>People transport to remote sites SaaS with US patent (Contractor360)</li> <li>Cost of gearing up again is a short-term drag on EBITDA</li> </ul>
HY FY26 financial	<b>HY FY 26 Revenue: \$3.2m (ARR: \$5.4m) EBITDA \$826K</b>	<b>HY FY26 Revenue: \$6.4m EBITDA \$684k</b>
Selected Customer industries	<ul style="list-style-type: none"> <li>Transport</li> <li>Community transport</li> <li>Pathology collection</li> <li>Carpooling</li> <li>Food and goods delivery</li> <li>Municipal waste collection</li> <li>Mining</li> <li>Cold chain logistics</li> <li>Agriculture</li> </ul>	<ul style="list-style-type: none"> <li>Engineering</li> <li>Mining / Energy</li> <li>Government</li> <li>Railroads</li> <li>Infrastructure</li> <li>Utilities</li> </ul>
Selected Customers		
Brands		
Selected Strategic Alliances & API connect		

Note – figures above are for each division and exclude corporate HQ costs, amounts are rounded

# ORCODA VALUE PROPOSITION

Orcoda offers a unique and integrated enablement of digital transport thematics for the movement of people, parcels & goods



## CUSTOMISABLE SOLUTIONS

tailored to growing a diverse customer base to solve complex transport and logistics solutions



## VERTICALLY INTEGRATED

full-service offering, combining total transport eco-system including transport infrastructure services and electrification



## SCALABLE MODEL

focus on growing software solutions with shorter sales cycle and quicker integration to substantially grow ARR



## EXPOSURE TO FAVORABLE END MARKETS

well-positioned to benefit from emerging smart transport corridors and 'smart cities' trends



## DIGITAL TRANSFORMATION BENEFICIARY

via a suite of AI driven innovative solutions and a robust pipeline of new customers across multiple industries



## GROWING RECURRING REVENUE BASE

leveraging power of core proprietary software platform, benefiting from ongoing upsell opportunities



## REDUCING CARBON FOOTPRINT

increase efficiency and hence reduce carbon emission of customer vehicle fleets to help them achieve ESG goals



## OPPORTUNITY FOR STRONG GROWTH

strong opportunity from new sales initiatives in Contractor360 and IT / AI Services to substantially grow Annual Recurring Revenue(ARR)

# APPENDIX



# BOARD & MANAGEMENT

## Board



**BRENDAN MASON**  
Non-Executive Chairman

Chair Rem Committee and Audit Committee  
Ex Caterpillar, Cochlear, Boral, Lucent/Bell Labs



**PATRICK BODEGRAVEN**  
Managing Director

Brings deep leadership experience in management, sales, consulting, and digital transformation, with senior executive roles at global organisations including Tata Consultancy Services, Wipro, SAP, Lexmark, and Deloitte. member Rem Committee



**GEOFFREY JAMIESON**  
Executive Director / CFO

Ex Merchant banker, 40+ years' experience as MD or CFO for ASX listed companies, member Audit Committee

## Management



**SIMON ANTHONISZ**  
GM Transport Technology

20+ years HR, Personnel Logistics and Transport Logistics experience through technology and business process improvement initiatives



**RICK POLZI**  
MD Future Fleet

20 years with Future Fleet;  
Bachelor of Engineering (Electrical)



**RAE JEFFREY**  
GM The Beta Group (TBG)

Ex Ventia Utility Services Central Queensland last 10 years and grew business 4-fold



**JESSE DRUMMOND**  
Chief Technology Officer

Extensive experience in developing enterprise application software and managing cloud solution architecture



**MARK AUSTIN**  
GM Workforce Logistics & IT Services

Mark Austin is an award-winning Senior Executive with over 30 years proven success in driving multimillion-dollar growth in IT sales. Mark's expertise is pivotal in accelerating Orcoda's ARR growth within the Government and Resource Sector



## CONTACT US

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